

**FINANCIAL ASSISTANCE
FUNDING OPPORTUNITY ANNOUNCEMENT**



**ADVANCED RESEARCH PROJECTS AGENCY – ENERGY (ARPA-E)
U.S. DEPARTMENT OF ENERGY**

**AVIATION-CLASS SYNERGISTICALLY COOLED ELECTRIC-
MOTORS WITH INTEGRATED DRIVES (ASCEND) SBIR/STTR**

Announcement Type: Initial Announcement
Funding Opportunity No. DE-FOA-0002239
CFDA Number 81.135

Funding Opportunity Announcement (FOA) Issue Date:	December 16, 2019
First Deadline for Questions to ARPA-E-CO@hq.doe.gov:	5 PM ET, Tuesday, January 21, 2020
Submission Deadline for Concept Papers:	9:30 AM ET, Friday, January 31, 2020
Second Deadline for Questions to ARPA-E-CO@hq.doe.gov:	5 PM ET, TBD
Submission Deadline for Full Applications:	9:30 AM ET, TBD
Submission Deadline for Replies to Reviewer Comments:	5 PM ET, TBD
Expected Date for Selection Notifications:	July 2020
Total Amount to Be Awarded	Approximately \$35 million, subject to the availability of appropriated funds to be shared between FOAs DE-FOA-0002238 and DE-FOA-0002239.
Anticipated Awards	ARPA-E may issue one, multiple, or no awards under this FOA. Awards may vary between \$252,000 and \$3,613,889.

- For eligibility criteria, see Section III.A – III.D of the FOA.
- For cost share requirements under this FOA, see Section III.E of the FOA.
- To apply to this FOA, Applicants must register with and submit application materials through ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/Registration.aspx>). For detailed guidance on using ARPA-E eXCHANGE, see Section IV.H.1 of the FOA.
- Applicants are responsible for meeting each submission deadline. Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline.
- For detailed guidance on compliance and responsiveness criteria, see Sections III.F.1 through III.F.4 of the FOA.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

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REQUIRED DOCUMENTS CHECKLIST

For an overview of the application process, see Section IV.A of the FOA.

For guidance regarding requisite application forms, see Section IV.B of the FOA.

For guidance regarding the content and form of Concept Papers, Full Applications, and Replies to Reviewer Comments, see Sections IV.C, IV.D, and IV.E of the FOA.

SUBMISSION	COMPONENTS	OPTIONAL/ MANDATORY	FOA SECTION	DEADLINE
Concept Paper	<ul style="list-style-type: none">Each Applicant must submit a Concept Paper in Adobe PDF format by the stated deadline. The Concept Paper must not exceed four (4) pages in length including graphics, figures and/or tables and must include the following. (Tables 2.a and 2.b, provided in the Concept Paper template, will not count as part of the four pages.):<ul style="list-style-type: none">○ Concept Summary○ Innovation and Impact○ Proposed Work○ Team Organization and CapabilitiesTables 2.a and 2.b (2 pages max.)	Mandatory	IV.C	9:30 AM ET, Friday, January 31, 2020
Full Application	[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]	Mandatory	IV.D	9:30 AM ET, TBD
Reply to Reviewer Comments	[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]	Optional	IV.E	5 PM ET, TBD

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I. FUNDING OPPORTUNITY DESCRIPTION

A. AGENCY OVERVIEW

The Advanced Research Projects Agency – Energy (ARPA-E), an organization within the Department of Energy (DOE), is chartered by Congress in the America COMPETES Act of 2007 (P.L. 110-69), as amended by the America COMPETES Reauthorization Act of 2010 (P.L. 111-358) to:

- “(A) to enhance the economic and energy security of the United States through the development of energy technologies that result in—
- (i) reductions of imports of energy from foreign sources;
 - (ii) reductions of energy-related emissions, including greenhouse gases; and
 - (iii) improvement in the energy efficiency of all economic sectors; and
- (B) to ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies.”

ARPA-E issues this Funding Opportunity Announcement (FOA) under the programmatic authorizing statute codified at 42 U.S.C. § 16538. The FOA and any awards made under this FOA are subject to 2 C.F.R. Part 200 as amended by 2 C.F.R. Part 910.

ARPA-E funds research on and the development of high-potential, high-impact energy technologies that are too early for private-sector investment. The agency focuses on technologies that can be meaningfully advanced with a modest investment over a defined period of time in order to catalyze the translation from scientific discovery to early-stage technology. For the latest news and information about ARPA-E, its programs and the research projects currently supported, see: <http://arpa-e.energy.gov/>.

ARPA-E funds transformational research. Existing energy technologies generally progress on established “learning curves” where refinements to a technology and the economies of scale that accrue as manufacturing and distribution to develop drive down the cost/performance metric in a gradual fashion. This continual improvement of a technology is important to its increased commercial deployment and is appropriately the focus of the private sector or the applied technology offices within DOE. By contrast, ARPA-E supports transformative research that has the potential to create fundamentally new learning curves. ARPA-E technology projects typically start with cost/performance estimates well above the level of an incumbent technology. Given the high risk inherent in these projects, many will fail to progress, but some may succeed in generating a new learning curve with a projected cost/performance metric that is significantly lower than that of the incumbent technology.

ARPA-E funds technology with the potential to be disruptive in the marketplace. The mere creation of a new learning curve does not ensure market penetration. Rather, the ultimate value of a technology is determined by the marketplace, and impactful technologies ultimately

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become disruptive – that is, they are widely adopted and displace existing technologies from the marketplace or create entirely new markets. ARPA-E understands that definitive proof of market disruption takes time, particularly for energy technologies. Therefore, ARPA-E funds the development of technologies that, if technically successful, have the clear disruptive potential, e.g., by demonstrating capability for manufacturing at competitive cost and deployment at scale.

ARPA-E funds applied research and development. The Office of Management and Budget defines “applied research” as an “original investigation undertaken in order to acquire new knowledge...directed primarily towards a specific practical aim or objective” and defines “experimental development” as “creative and systematic work, drawing on knowledge gained from research and practical experience, which is directed at producing new products or processes or improving existing products or processes.”¹ Applicants interested in receiving financial assistance for basic research should contact the DOE’s Office of Science (<http://science.energy.gov/>). Office of Science national scientific user facilities (<http://science.energy.gov/user-facilities/>) are open to all researchers, including ARPA-E Applicants and awardees. These facilities provide advanced tools of modern science including accelerators, colliders, supercomputers, light sources and neutron sources, as well as facilities for studying the nanoworld, the environment, and the atmosphere. Projects focused on early-stage R&D for the improvement of technology along defined roadmaps may be more appropriate for support through the DOE applied energy offices including: the Office of Energy Efficiency and Renewable Energy (<http://www.eere.energy.gov/>), the Office of Fossil Energy (<http://fossil.energy.gov/>), the Office of Nuclear Energy (<http://www.energy.gov/ne/office-nuclear-energy>), and the Office of Electricity Delivery and Energy Reliability (<http://energy.gov/oe/office-electricity-delivery-and-energy-reliability>).

B. SBIR/STTR PROGRAM OVERVIEW

The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are Government-wide programs authorized under Section 9 of the Small Business Act (15 U.S.C. § 638). The objectives of the SBIR program are to (1) stimulate technological innovation in the private sector, (2) strengthen the role of Small Business Concerns in meeting Federal R&D needs, (3) increase private sector commercialization of innovations derived from Federal R&D activities, (4) foster and encourage participation by socially and economically disadvantaged and women-owned Small Business Concerns, and (5) improve the return on investment from Federally funded research and economic benefits to the Nation. The objective of the STTR program is to stimulate cooperative partnerships of ideas and technologies

¹ OMB Circular A-11 (https://www.whitehouse.gov/wp-content/uploads/2018/06/a11_web_toc.pdf), Section 84, pg. 3.

between Small Business Concerns and partnering Research Institutions through Federally funded R&D activities.²

ARPA-E administers a joint SBIR/STTR program in accordance with the Small Business Act and the SBIR and STTR Policy Directives issued by the U.S. Small Business Administration (SBA).³ ARPA-E provides SBIR/STTR funding in three phases (Phase I, Phase II, and Phase IIS).

C. PROGRAM OVERVIEW

1. EXECUTIVE SUMMARY

The Aviation-class Synergistically Cooled Electric-motors with iNtegrated Drives (ASCEND) program supports the development of novel lightweight and ultra-efficient electric motors, drives⁴, and associated thermal management system (collectively referred to as the all-electric powertrain) that will facilitate net-zero carbon emissions in the single-aisle, 150-200 passenger commercial aircraft segment. This FOA represents part of a wider ARPA-E effort in the development of enabling technologies for long-range ($\geq 2,800$ nautical miles), carbon neutral commercial aviation. The other part of the wider ARPA-E effort is included in a separate FOA targeting ultra-efficient and lightweight energy storage and fuel-to-electric power conversion system⁵. The overarching goal of the two FOAs is to reduce the emissions from commercial aviation by developing cost-competitive systems for the efficient conversion of the chemical energy of carbon-neutral liquid fuels (CNLFs)⁶ to delivered electric energy, which is then further converted to thrust via propulsors driven by electric motors and associated motor drives. The focus of the ASCEND program is the development of an all-electric powertrain as the prime mover for long-range, narrow-body aircraft such as the Boeing 737. Current electric powertrains do not have high enough power density and efficiency to enable competitive and fully decarbonized aviation for the narrow-body class of aircraft.

The ASCEND program aims to take advantage of emerging materials, manufacturing techniques, and design topologies, with a focus on the co-design of electromagnetics, power electronics,

² Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

³ See 77 Fed. Reg. 46806 (Aug. 6, 2012), as amended by 79 Fed. Reg. 1303 (Jan. 8, 2014) 77 Fed. Reg. 46855 (Aug. 6, 2012), as amended by 79 Fed. Reg. 1309 (Jan. 8, 2014).

⁴ A drive is the electronic device that harnesses and controls the electrical energy sent to the motor, utilizing power electronics and associated control logic. The drive can feed electricity into the motor in varying amounts and at varying frequencies, thereby enabling control of the motor's speed and torque.

⁵ Range Extenders for Electric Aviation with Low Carbon Emission and High Efficiency (REEACH), DE-FOA-0002240 and DE-FOA-0002241.

⁶ CNLFs are defined in REEACH as energy dense liquid fuels with no net greenhouse gas emissions or net carbon footprint. They are made by converting molecules contained in air (N₂, CO₂), water, and/or biomass using renewable energy into energy-carrying fuels that are liquid at moderate temperatures and pressures (e.g. sustainable hydrocarbons and oxygenates).

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and thermal management solutions. The ASCEND program requires demanding figures of merit for specific power (≥ 12 kW/kg) and efficiency ($\geq 93\%$) for the fully integrated all-electric powertrain systems; these targets, among others, are well beyond the capability of current state-of-the-art technologies and will require creative thinking and innovation in the electric motor and power electronics space.

The ASCEND program will incorporate two phases. Phase I calls for conceptual designs and computer simulations of motor, its drive, and their integration, as well as subsystem/component level demonstrations, as necessary, for the proposed key enabling technologies to support the design and simulated performance projections. Phase I will be 18 months long. Subject to the availability of appropriated funds, projects that achieve technical success in Phase I may, at ARPA-E's sole discretion, proceed to the second phase of the program to develop, fabricate, and test an integrated motor and drive developmental prototype (≥ 250 kW) comprised of an electric motor, its drive and associated thermal management system (TMS).

If successful, the ASCEND program will accelerate innovations and cause disruptive changes in the emerging electric aviation field, which is poised to play a significant role in the near- and long-term. The program will also further enhance the U.S. technology dominance in the field of high-performance electric motors for hybrid electric aviation and a full range of other industrial applications beyond aviation, such as electric vehicles, maritime technologies, wind turbines, and off-shore drilling.

2. PROGRAM MOTIVATION

Air travel accounts for a considerable and growing portion of U.S. energy imports and greenhouse gas (GHG) emissions. In 2017, the U.S. consumed nearly 3.5 quads equivalent of jet fuel⁷. This accounted for about 3.5% of primary energy consumption, equivalent to about 16% by volume of petroleum (crude oil and products) imports⁸. In the same year, air travel accounted for about 174.8 million metric tons of CO₂ equivalent emissions in the U.S., or about 2.6% of domestic GHG emissions⁹. These numbers are only expected to grow: revenue passenger-miles for flights originating and/or terminating in the U.S. and flown by U.S. certificated carriers nearly doubled¹⁰ between 2002 and 2018, and global growth rates are expected to increase¹¹.

⁷ https://www.eia.gov/state/seds/data.php?incfile=/state/seds/sep_fuel/html/fuel_if.html

⁸ https://www.eia.gov/totalenergy/data/monthly/pdf/sec3_9.pdf

⁹ <https://www.epa.gov/greenvehicles/fast-facts-transportation-greenhouse-gas-emissions>

¹⁰ <https://www.transtats.bts.gov/DataElements.aspx?Data=3>

¹¹ <https://www.iata.org/publications/store/Pages/20-year-passenger-forecast.aspx>

Decarbonizing and reducing energy consumption in the aviation sector is challenging^{12, 13}. To address these challenges, ARPA-E intends to focus on critical and enabling technologies for electrified aircraft propulsion across several programs. It is estimated that narrow-body aircrafts, or single-aisle aircraft, such as the Boeing 737, are responsible for nearly half of aviation-related GHG emissions¹⁴. This type of aircraft constitutes the majority of commercial aircraft flying worldwide today and accounts for the most passenger-miles traveled in the U.S.¹⁵. It is anticipated that the majority of the global growth in passenger-miles flown will come from these single-aisle commercial aircraft. Consequently, of all aircraft types, a decarbonized B737-like aircraft would provide the greatest energy and emissions impact. Hence, ARPA-E has selected the narrow-body, single-aisle, turbofan-powered Boeing 737-800 aircraft as the benchmark from which the program goals are derived.

Many possible pathways exist toward a decarbonized aviation sector powered by domestically produced fuels. These include partially or fully electrified powertrains¹³, though they face multiple technical challenges. Hybridized architectures may combine gas turbines or other combustion engines with electric generators, batteries (for supplemental power), and/or fuel cells. Such configurations capitalize on the performance strengths of the individual technologies to address the power and energy demands of different flight stages, leading to increased overall fuel to thrust efficiency and hence reduced fuel burn¹³. Furthermore, the use of electric motors as prime movers favors the development of clean-sheet aircraft designs and offers greater flexibility with better airframe integration, such as distributed electric propulsion and boundary layer ingestion. These revolutionary design paradigms¹⁶ can improve the overall aerodynamic efficiency of the airframe, further reducing the energy required to carry a given payload for a given flight profile¹⁷. Beyond energy impacts, electrified architectures can also reduce aircraft noise emissions and increase reliability by increasing redundancy¹⁶.

Current efforts to electrify aviation are predominantly focused on smaller, lower capacity, urban applications¹⁸ or on drones, which can run fully on battery power. Most flyable, manned all-electric aircraft to date are restricted to low takeoff weights (often less than a ton) and typically have four or fewer seats¹⁹. These demonstrators have served as a test bed for different

¹² S.J. Davis et al., "Net-zero emissions energy systems," *Science* 360 (6396), 29 June 2018.

¹³ National Academies of Sciences, Engineering, and Medicine, *Commercial Aircraft Propulsion and Energy Systems Research: Reducing Global Carbon Emissions*, The National Academies Press, 2016.
<https://doi.org/10.17226/23490>.

¹⁴ B. Graver et al. "CO2 emissions from commercial aviation, 2018", Working Paper 2019-16, International Council On Clean Transportation,
https://theicct.org/sites/default/files/publications/ICCT_CO2-commercl-aviation-2018_20190918.pdf

¹⁵ https://www.transtats.bts.gov/tables.asp?DB_ID=130, Table T2

¹⁶ https://www.iata.org/pressroom/facts_figures/fact_sheets/Documents/fact-sheet-technology-roadmap-environment.pdf

¹⁷ K. Moore et al., "Distributed Electric Propulsion Effects on Traditional Aircraft Through Multidisciplinary Optimization", AIAA Structure, Structural Dynamics and Materials Conference, Kissimmee, FL, 2018.

¹⁸ Roland Berger, *Think, Act: Aircraft Electrical Propulsion – Onwards and Upwards*, 2018.

¹⁹ B. Brelje et al., "Electric, hybrid, and turboelectric fixed wing aircraft: A review of concepts, models, and design approaches", *Progress in Aerospace Science*, 109 (2019)

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architectures: series hybrid electric, parallel hybrid electric, and fuel cells, with a majority being all-electric (battery-powered) configurations.

An all-electric propulsion system operating on CNLF would have net-zero emissions. This is the motivation behind the ASCEND program targeting propulsion system efficiency and specific power improvements that would make CNLF-powered, zero-net emission aircraft more economically attractive (e.g., longer range, reduced fuel cost).

Accordingly, ARPA-E seeks to develop electrified powertrains for narrow-body, single-aisle aircraft that operate on carbon-neutral liquid fuels⁶ to disruptively advance the aviation industry towards decarbonization. **This will be accomplished by two programs targeted at two specific technical areas:**

- 1) **The development of a highly efficient and lightweight system to convert CNLF to electric power (REEACH FOA)⁵; and**
- 2) **The development of a lightweight and ultra-efficient all-electric powertrain that converts electric power to propulsion (this ASCEND FOA).**

A primary focus in each of the above-referenced two areas will be substantial improvements in the specific power output and energy efficiency of the two systems and their components.

Several electric propulsion architecture options have been proposed²⁰, but ARPA-E is interested in a system architecture as shown in **Figure 1**. Under the REEACH FOA⁵, the Energy Storage and Power Generation (ESPG) sub-system is comprised of one or several CNLF -storage systems and their fuel content, fuel-to-electricity conversion engines and associated balance of plant, and potentially an optional electric storage device (e.g. battery) that will provide the supplemental electric power needed during takeoff. Details of the ESPG requirements can be found elsewhere⁵.

On the other hand, the focus of ASCEND is the all-electric powertrain shown schematically in **Figure 1 (green box)**. It is comprised of a high efficiency, high specific power electric motor(s) and, if needed, a torque amplifier (e.g. gearbox), its power electronics and controller, and the thermal management system (TMS) for both the power electronics and the electric motor(s). Details of the all-electric powertrain will follow in subsequent sections of this FOA. The electric power generated will drive a set of next-generation, high efficiency propulsors (at least two, or more in the case of distributed propulsion), each driven by its own all-electric powertrain. A high voltage (≥ 1 kV), fault resistant, DC electric bus distribution system is envisioned to transmit the electric power provided by the fuel conversion ESPG system to the electric drives and motors that drive the propulsors. However, the bus distribution system as well as the propulsor (e.g., propeller, fan) are outside the scope of this ASCEND FOA.

²⁰ NAS Report, 2016. Modified from James L. Felder, NASA Glenn Research Center, "NASA Hybrid Electric Propulsion Systems Structures," presentation to the committee on September 1, 2015.

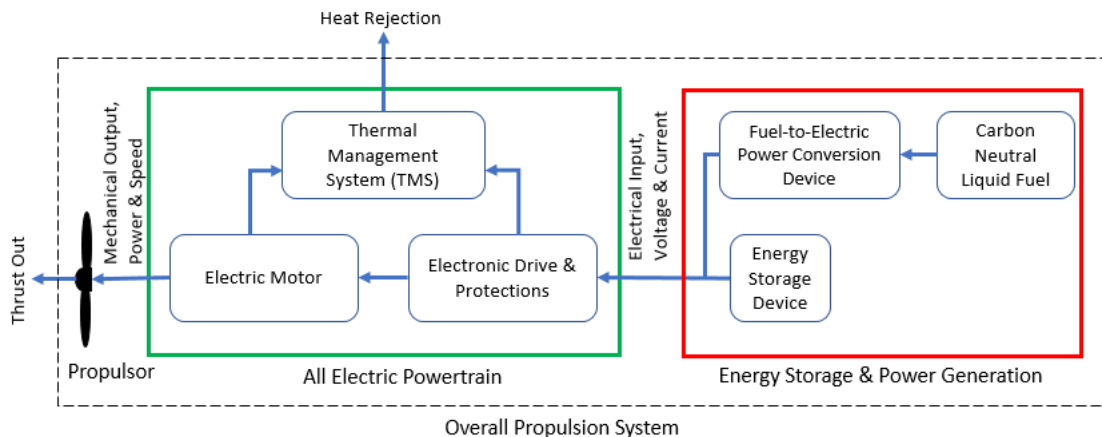


Figure 1: A schematic block diagram of the overall propulsion system and the two sub-systems that ARPA-E is pursuing.

While the dual technological thrusts discussed above will result in integrated systems specifically designed for subsonic narrow-body aircraft, it is anticipated that the successfully developed technologies would also find direct application in the nascent urban air mobility²¹, unmanned aerial vehicles (UAVs), and select regional aircraft markets¹⁸¹⁶, which have immediate needs for lightweight and high efficiency motors. As such, these markets are likely to constitute the first adoption in the next 5–10 years. Subsequent deployment of the envisioned technologies into the next generation of narrow-body aircraft may take a decade or more¹⁶.

D. PROGRAM OBJECTIVES AND TECHNICAL AREAS OF INTEREST

Aircrafts require high propulsive power during the takeoff and climb phases, and a fraction (25-35%) of the peak propulsive power during the cruise phase. For the narrow-body aircraft considered here, the takeoff and climb period typically can take up to 20 minutes, while most of the remaining flight occurs at cruise conditions (depending on the flight profile). Thus, the cruise phase is responsible for most of the energy consumption. **Figure 2** shows the thrust power calculated for a typical flight of a narrow-body commercial aircraft. Calculations show that while thrust power and system-level power density (kW/kg) are critical during the takeoff and climb phases of the flight, efficiency at both takeoff and cruise phases is important for minimizing the energy consumption. Critical technical performance targets (i.e., power density and efficiency) have been derived to meet the flight profile shown in **Figure 2**, except the takeoff power has been downscaled to ≥ 250 kW, which is deemed sufficient for the purpose of this FOA for a proof of concept demonstration of the proposed innovations.

²¹ <https://ntrs.nasa.gov/archive/nasa/casi.ntrs.nasa.gov/20190001472.pdf>

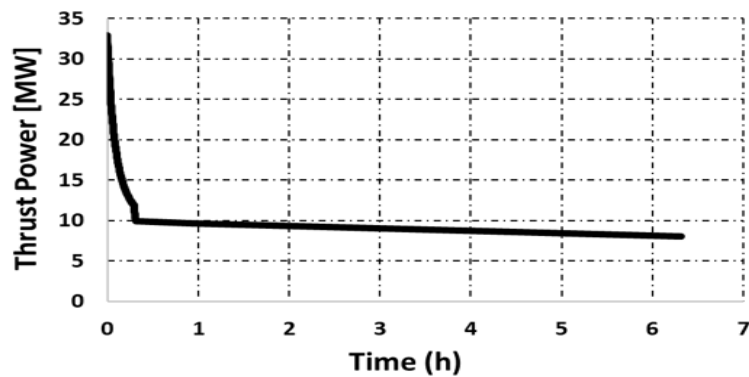


Figure 2: Modeled delivered thrust power profile for a typical flight of a narrow-body commercial airliner.

ARPA-E’s internal analysis has determined that to complete a 5-hour-plus flight profile typical of a narrow-body commercial airliner with performance similar to that of present-day aircraft, the takeoff (peak) specific power density and cruise nominal efficiency of the all-electric propulsion system must be ≥ 12 kW/kg and $\geq 93\%$, respectively. These are technically demanding figures, and are well beyond state-of-the-art technologies. Meeting these requirements will require creative thinking and innovation in the electric motor and drive. In the power electronics area, advances in wide band gap semiconductors are already making a fully packaged inverter unit of 20 kW/kg and efficiency of 98.5% within reach²². However, this does not account for the entire weight of the associated TMS, and thus the resulting integrated power electronic system may have somewhat lower respective power density and efficiency. Nevertheless, with higher bus voltage (≥ 1 kV DC), and utilization of innovative cooling techniques, coupled with optimized integration with rest of the system, ARPA-E anticipates that a power density of 30 kW/kg (including TMS) and a 98% efficiency for the power electronics subsystem may be achievable. Additional details on ARPA-E’s determination of these target metrics can be found in references^{5, 23}.

Electric machines, on the other hand, suffer from relatively low power densities compared to their respective drives. The best-in-class commercially-available electric motor today is believed to have a power density of 5 kW/kg²⁴, and this is often without factoring in the entire weight of the supporting TMS for the motor. Therefore, to achieve the overall performance targets for this FOA, both the power density and efficiency of the electric motors must be substantially improved. To achieve high power density and efficiency simultaneously, the two most commonly considered approaches are (i) to reduce motor losses and (ii) to improve the heat rejection from the motor. In the past, significant reductions in motor losses have been achieved by using new materials technologies. Low-loss magnetic circuit steel materials, high energy

²² <https://arpa-e.energy.gov/?q=slick-sheet-project/inverters-heavy-equipment-applications>

²³ “ARPA-E Electric Motors for aviation workshop”, Michael Ohadi, program director. https://arpa-e.energy.gov/sites/default/files/2_Ohadi_Workshop%20Presentation--Public%20release%20version.pdf

²⁴ Specification of Siemens SP260D & SP260D-A aviation motor.

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density permanent magnet (PM) materials, and the selective and increased use of copper and aluminum conductors have collectively provided low-loss excitation for the electric machines. But reducing losses further has proven difficult and will require a combination of novel design topologies, advanced cooling, and co-design of thermal and electromagnetic components.

For the second approach, improving the heat rejection from the motor, opportunities exist in the development of integrated, low thermal resistance cooling techniques. These novel design topologies are aimed at achieving compact, conformal systems with high heat removal rates while keeping the associated fluid coolant pumping power low. In most cases, cooling technologies for motors and their associated drives/power electronics have fallen behind the rapid progress in cooling technologies that have been widely adopted in micro-electronics and to some extent in selected power electronics^{25, 26}. Among other areas, the approaches described below are examples that can enable further cost-effective efficiency enhancements and weight reductions while addressing the limitations of existing materials and cooling technologies.

(1) Advanced winding and motor topologies. It is desired to decrease the stator's end winding length and mass to reduce associated losses, thus increasing efficiency and specific power of electric motors. Advances in additive manufacturing (AM) and other advanced manufacturing technologies make it possible to introduce novel end winding designs and to introduce advanced insulation materials within the windings to facilitate high thermal conductivity while meeting electrical insulation requirements²⁷. Such improvements can increase the gravimetric power density of the motor, provided that the conductor conductivity will not degrade with the AM process—a shortfall that some AM technologies may need to overcome through innovative winding topologies (e.g. shaping of the conductors)²⁸. Coreless architecture is another area where electric motor designers can explore innovative winding topologies and materials to reduce high-frequency eddy current losses. Such designs also could potentially operate at ultra-high speeds and achieve relatively high specific power while maintaining relatively high efficiency²⁹. AM and/or other advanced manufacturing techniques may also allow the use of complex geometries that could enhance the airgap magnetic flux and incorporate high effectiveness and integrated cooling mechanisms within the motor winding designs³⁰.

²⁵ J. Broughton *et al.*, "Review of Thermal Packaging Technologies for Automotive Power Electronics for Traction Purposes", *Journal of Electronic Packaging*, Vol. 140 (2018). <https://doi.org/10.1115/1.4040828>

²⁶ S. Yuruker *et al.*, "Advanced Packaging and Thermal Management of High-Power Dc-Dc Converters", *Proceedings of the ASME 2019, Anaheim, CA, October 2019*.

²⁷ <https://arpa-e.energy.gov/?q=slick-sheet-project/additive-manufacturing-electric-vehicle-motors>

²⁸ S.J. Raab *et al.*, "Thermal and Electrical Conductivity of 99.9% Pure Copper Processed via Selective Electron Beam Melting", *Advanced Engineering Materials*, Vol. 18 (2016). <https://doi.org/10.1002/adem.201600078>.

²⁹ K. Haran *et al.*, "A high-speed, high-frequency, air-core PM machine for aircraft application", *IEEE PECE 2016*.

³⁰ A. Kallaste *et al.*, "Additive Design Possibilities of Electric Machines", *IEEE RTUCON 2018*.

(2) Advanced insulating materials. A principal bottleneck in dissipating the heat generated from copper losses inside a motor can be the slot insulation material that sits between the winding and stator lamination. Materials utilized as electrical insulators inside the motor inherently have poor thermal properties. For example, thermal conductivity of a typical insulation material, such as Nomex, is less than 0.2 W/m-K. Potting and varnishing materials used to protect motor windings from shock and vibration, which simultaneously provide some thermal relief (better than air), have thermal conductivity of only ~1 W/m-K. Such poor thermal properties of these materials limits heat rejection from the windings, thus limiting the achievable motor power density and efficiency. In the power electronics area, use of Boron Nitride/Aluminum Nitride (BN/AlN)-based coating and potting materials filled with graphite/carbon nanotubes has improved the heat rejection process from the switching device to the heat sink. Similar processes have recently been adopted in electric motors as well, and 10x improvement in thermal conductivity over industry standards has been reported³¹.

Advanced insulation materials can also mitigate large voltage stress (dV/dt), corona and partial discharge issues at high altitudes under conditions of reduced ambient air pressure. The traditional method of using thicker insulation materials to accommodate the higher voltages required for greater system efficiency are very unlikely to meet the FOA metrics because of the thermal and weight concerns discussed above. Recent R&D efforts show multilayer insulation techniques that can achieve 60 kV breakdown voltage with only 0.55 mm of insulator thickness, which could pave the path for safe high altitude, high voltage motor operation³².

(3) Advanced cooling techniques. For most commonly known designs, the gravimetric torque density of an electric motor is a strong function of the current density, which in turn is directly influenced by the rate of heat rejection from the motor. Commercial state-of-the art electric motors are generally thermally limited at high power ratings. Power and torque density capability, as well as efficiency, can be increased by mitigating the thermal limitations of the motors through a co-design approach. Such approach would utilize electromagnetics and thermomechanical design aspects. Current methods for commercial motor cooling, such as oil bath or water jacket cooling, impose limitations on power density due to lack of integrated, low-thermal resistance, and highly effective motor cooling practices. This is particularly true for motors that operate at higher voltages, which in most cases require thicker electrical insulation layers that further limit the heat dissipation. Researchers have shown that significant potential exists for improved direct (or near source) cooling techniques. For instance, the stator windings generate most of the heat losses in electric motors, and examples show that

³¹ W. Yin *et al*, "Highly Thermally Conductive Insulation for High Power Density Electric Motors", AIAA/EATS conference, August 2019.

³² E. Shin, "Development of High Voltage Micro-Multilayer Multifunctional Electrical Insulation (MMEI) System", AIAA/EATS conference, August 2019.

nearly two thirds of total motor heat generated is due to such resistive losses. By employing inter-winding and intra-winding thermal management, recent studies demonstrate that the power density of electric motors can be increased substantially³³. Highly potent working fluids that offer excellent thermo-physical and fluid flow properties, such as select supercritical fluids which offer the density of a liquid and viscosity of a gas, can also contribute to substantial additional cooling of motors. This can directly enhance power and torque densities and efficiency. However, some supercritical fluids may impose additional operating pressure limitations for the cooling system and thus added design complexity. A recent review of thermal management technologies for high power density electric motors can be found elsewhere³³.

(4) Advanced structural materials. It is common practice in motor design to focus on reducing the weight of torque producing (active) materials such as copper and steel. But structural weight can also become significant when high power densities are desired. This is especially true for air core and superconducting designs where structural weight may dominate the weight of active materials. The weight of the motor can be significantly reduced when traditionally employed metals are replaced with alloys and composites such as carbon fiber-reinforced polymer composites, an advanced structural material that is used in some aerospace applications due to its light weight and superior thermal conductivity.

(5) Co-design and integration. A well-planned co-design approach is needed to take advantage of the combined effects of advances such as those referenced above. For example, a simple cooling feature added to an existing baseline motor design may not provide sufficiently compelling results due to electromagnetic saturation. However, when co-designed with the electromagnetics, novel thermal management technologies can be utilized in the electric motors and associated power electronics to benefit the power density and efficiency of the motor and its drive (i.e., power electronics). Co-design of power electronics and electromagnetics can also lead to new topologies with greater torque densities³⁴. Similarly, integration of the power electronics with the electric motor will lead to higher power densities and efficiencies, as this will eliminate lengthy interconnections between the subsystems. And with continuous advancements in high-temperature power electronics devices, the full integration of the motor and power electronics is becoming feasible³⁵.

As such, this FOA calls for the development of a novel high specific power density and ultrahigh efficiency all-electric powertrain that meets the prescribed operational and reliability metrics pertinent to narrow-body aircraft applications. Further details and specific required metrics for the FOA are provided in section D below.

³³ D. Deisenroth et al., "Thermal Management of High-Power Density Electric Motors for Electrification of Aviation and Beyond—a Review", *Energies* 2019, 12(19), 3594; <https://doi.org/10.3390/en12193594>

³⁴ <https://arpa-e.energy.gov/?q=slick-sheet-project/more-information-uiucs-project-coming-soon>

³⁵ <https://arpa-e.energy.gov/?q=slick-sheet-project/inverters-pm-machine-drives>

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E. PROGRAM BOUNDARY, TECHNICAL PERFORMANCE TARGETS AND DELIVERABLES

1. PROGRAM BOUNDARY

Figure 3 shows a schematic block diagram for the envisioned system. As depicted there, the end deliverable for successful projects which complete Phases I and II of the program includes development and testing of a ≥ 250 kW-scale, high specific power (≥ 12 kW/kg), high electrical-to-mechanical conversion efficiency ($\geq 93\%$), integrated motor and drive system. The integrated system should be capable of efficient, reliable, and durable operation at high altitudes (between 35,000 and 40,000 ft). Furthermore, the final integrated system should be designed for integration into a high-voltage ($\Delta V^{\text{bus}} \geq 1\text{ kV DC}$) distribution bus.

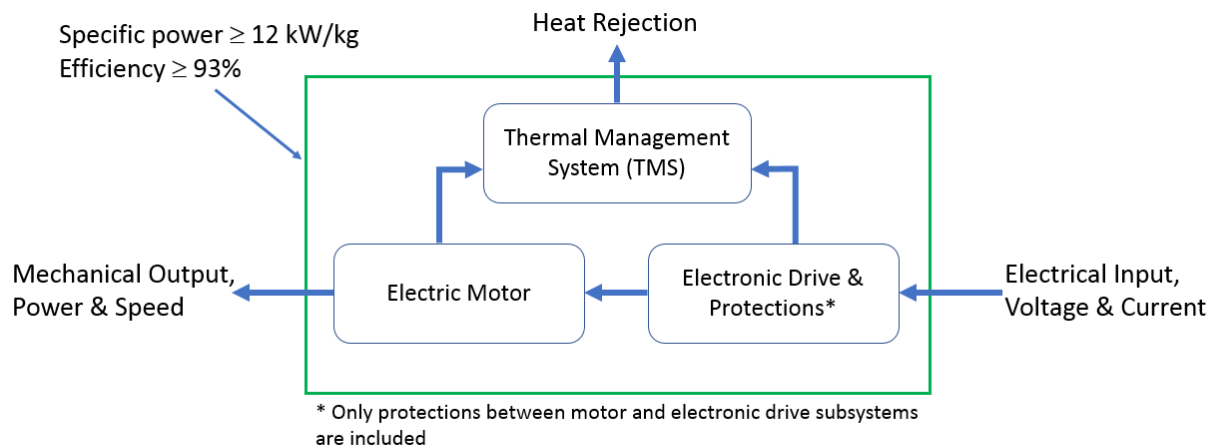


Figure 3: Block diagram for the integrated all-electric powertrain system boundary.

Three major subsystems are envisioned for development in this category: (1) an electric motor, (2) motor drive/power electronics, and (3) a TMS. The design of the TMS for the electric motor and the power electronics can be a common, shared unit, or can be two separate and independently operated TMS units. The projected specific power for the electric motor subsystem should include any necessary torque amplifier or speed reducer, such as a gearbox, to keep the propulsor speed below 5,000 RPM. Likewise, the projected power density for the power electronics subsystem should include the motor drive unit and the necessary protection mechanisms that are required to protect the motor and power electronics subsystem. Note, however, that the protection circuit between the power electronics and the distribution bus is outside of the scope of the all-electric powertrain system targeted in this FOA.

As expected, the overall efficiency and specific power of the all-electric powertrain depends on the individual characteristics of its respective electric motor (plus its TMS) and motor drive (plus its TMS) sub-systems. This is illustrated in **Figure 4**, where $\Pi_{\text{Motor Drive}}$ denotes the specific power of the motor drive and its TMS, while $\Pi_{\text{Electric Motor}}$ denotes the specific power of the electric motor and a torque amplifier (if required) and its TMS. The blue shaded area represents the

locus of configurations that meet this FOA's specific power requirements. For example, if the system is designed to have a specific power of 20 kW/kg for the electric motor, the associated drive would require a power density of 30 kW/kg to achieve the ASCEND goal of 12 kW/kg for the complete system shown in **Figure 3**. Likewise, a respective example efficiency of 97% for the motor drive and 96% for the electric motor may achieve the ASCEND goal of 93% for the complete system shown in **Figure 3**.

The motor drive should feature a high voltage inverter, as it will be linked to a distribution bus with a rail-to-rail input voltage potential difference of at least 1 kV DC and meet the DO-160 standard³⁶. The electric motor will be integrated with the motor drive and its associated power electronics. The envisioned system must be able to directly drive a propulsor to accelerate air rearwards and create the aircraft thrust. As such, the output rotational speed of the motor should coincide with that of a driven propulsor. For the purpose of this FOA, it is assumed that the propulsor diameter corresponds to that of an existing high bypass-ratio engine with a low fan pressure ratio. As such, the maximum rotational speed is limited to 5,000 RPM. The development of the propulsor itself, however, is outside the system boundary of this FOA.

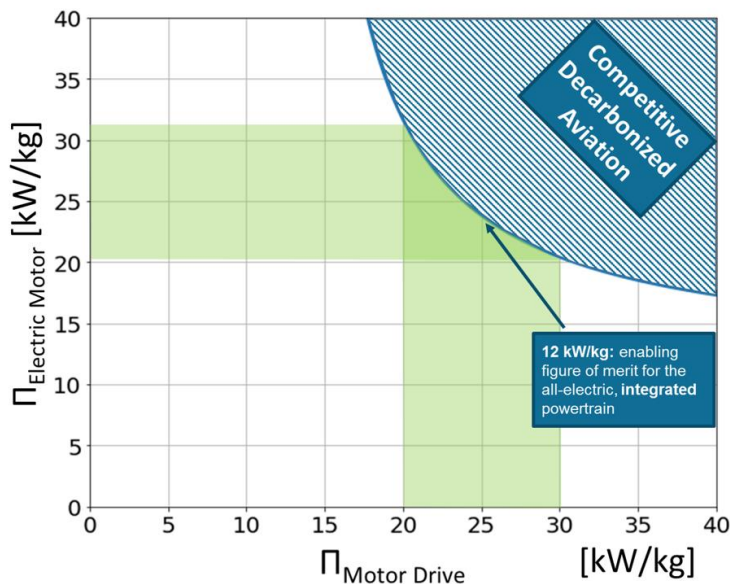


Figure 4: Interrelation between the electric motor (and its torque amplifier, if required, and TMS) specific power and the motor drive (and its TMS) specific power for the all-electric, integrated powertrain with a specific power of 12 kW/kg (blue line).

As mentioned above, the TMS for the electric motor and the motor drive can be a common, shared unit, or by design can be two separate and independently operated TMS's. In each case the proposals should clarify the heat dissipation paths and the respective thermal resistance

³⁶ <https://do160.org/rtca-do-160g/>.

from the heat source to where the heat is dissipated (i.e. the heat sink) should be estimated and reported in

Table 2.a. The coefficient of performance (COP) representing the ratio of the cooling rate over total power consumption by the TMS should also be reported in

Table 2.a.

Finally, the specific power of the electric motor and motor drive components should account for the mass of their respective or shared TMS, including the associated coolant weight, as applicable. The metrics for the proposed design should be compared with state-of-the-art and competing solutions. Among other requirements, it is envisioned that the TMS will be closely integrated with the other subsystems to achieve the high-power density required by this FOA. Cryogenic (including superconducting solutions) and non-cryogenic solutions can be considered for this FOA, so long as the FOA’s prescribed performance metrics are met.

2. TECHNICAL PERFORMANCE TARGETS

Table 1 provides the technical targets for the **ASCEND** program. For the purpose of this FOA, Applicants can assume sea level environmental conditions of 30°C and one atmosphere for takeoff and climb.

Table 1: Technical targets for the end of the program all-electric powertrain system developmental prototype.

ID	Description	Target
1.1	Takeoff power, mechanical shaft power output	≥ 250 kW
1.2	Maximum rotational speed at takeoff	5,000 RPM
1.3	Takeoff and climb average efficiency. See Eq. (1)	≥ 93%
1.4	Specific power at takeoff and climb	≥ 12 kW/kg
1.5	Cruise power, mechanical shaft power output	≥ 83 kW (1/3 of takeoff power)
1.6	Cruise rotational speed	3,500 RPM – 4,500 RPM
1.7	Average cruise efficiency	≥ 93%
1.8	Rail to rail bus voltage, electrical input	≥ 1 kV DC
1.9	Test compliance	DO-160 ³⁶

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1.10	Cost (\$/kW)	≤ 350 @ 5000 units/year
1.11	Mean Time Between Failure (MTBF)	≥ 35,000 hours

Metrics definitions:

Mechanical shaft output power: This is the maximum mechanical power that the system should be capable of delivering during takeoff. The duration of the takeoff and climb power should be consistent with the aircraft flight takeoff profile provided in **Figure 5**.

Maximum rotational speed at takeoff: This is the rotational speed of the shaft after gearbox reduction, if any. It represents the rotational speed of the driven propulsor. The speed is maximum at takeoff and may vary within 70% - 85% of maximum speed at cruise condition.

Takeoff and climb average efficiency: This is the ratio of the average mechanical energy output to average electrical energy input supplied during takeoff and climb. Parasitic loads associated with the TMS should be accounted for in the calculation of efficiency. **Figure 5** provides further details. The average efficiency is defined based on the following equation:

$$\frac{\int_0^{20 \text{ min}} P_{out} dt}{\int_0^{20 \text{ min}} P_{in} dt} \quad (1)$$

Specific power at takeoff and climb: This is the maximum power per unit weight measured in kW/kg. It is computed by normalizing the delivered (at takeoff) mechanical power with the weight of the complete integrated all-electric powertrain system (TMS + electric motor + torque multiplier, if any, + power electronics).

Cruise power, mechanical shaft output: This is the continuous, mechanical power (after torque amplification if necessary) that the all-electric powertrain system should be capable of delivering during the cruise stage. The duration of the cruise power should be consistent with the flight profile provided. Minimum cruise power should be at least equal to one third of the takeoff power of the system. **Figure 5** provides further details.

Cruise efficiency: This is the ratio of the delivered mechanical power (output) to supplied electrical power (input) during cruise. Parasitic loads associated with the TMS should be accounted for in the calculation of efficiency.

Rail to rail bus voltage, electrical input: A high distribution, fault resistant, DC bus is envisioned, with rail to rail voltage potential difference ≥ 1 kV DC as to limit the distribution losses and reduce the weight penalty of the power cables between the power generation system and the electric propulsion system.

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Cost: This is the projected cost of the complete system for a production volume of 5,000 units per year. Applicants will provide a high-level Bill of Materials (BOM) for their proposed technology.

Mean Time Between Failure: Mean Time Between Failure (MTBF) of 35,000 hours. For the purpose of this FOA Applicants may propose relevant reliability test descriptions (e.g., accelerated life cycle tests, nondestructive failure tests etc.) to estimate the MTBF. However, detailed reliability metrics are required only in Phase II of the project.

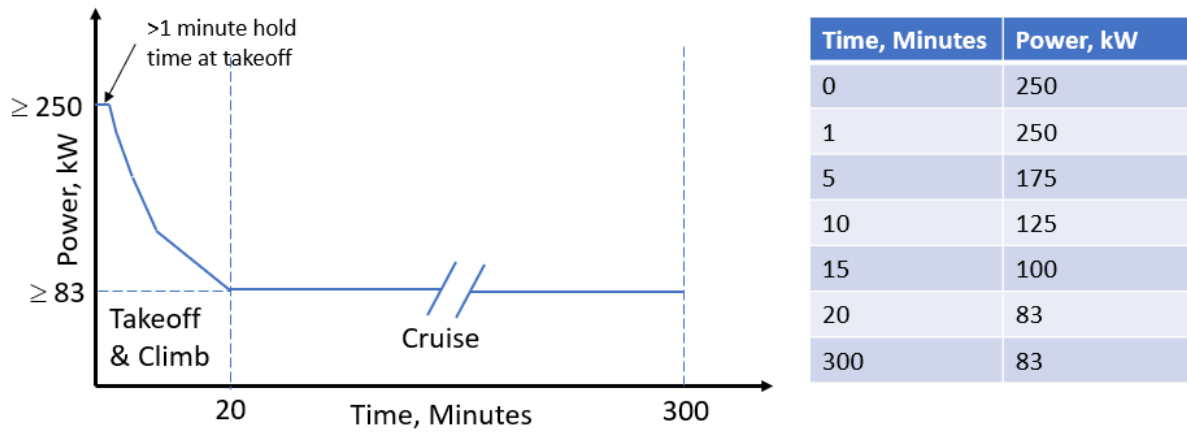


Figure 5: Delivered mechanical power as function of the time flight profile to be used to design the system.

3. PROGRAM STRUCTURE AND DELIVERABLES

ASCEND is a program offered in two separate phases. Applicants must provide detailed budgets and task descriptions that cover both Phase I and Phase II. Additional details are provided below.

Phase I. Phase I focuses on the conceptual design of the proposed integrated all-electric powertrain system, along with proof-of-concept development and sub-system/component-level testing of key enabling technologies and/or sub-components as necessary. Phase I will end with a detailed design for the integrated motor and its drive and a validated and clear pathway to achieving the program objectives and the specific performance metrics tabulated in Table 1. Phase I can be proposed for a maximum of 18 months, based on the Applicant’s individual assessment and the proposed project’s schedule. All selected projects will initially be provided the funding for Phase I only.

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Based on each individual project’s technical success, including meeting technical targets of Phase I, ARPA-E may select one or more projects to continue to Phase II, subject to the availability of appropriated funds.

Phase II. During Phase II, successful projects will develop a developmental prototype ≥ 250 kW all-electric integrated powertrain which will be then be tested. This final deliverable should be designed for reliable operations at high altitudes (35,000 to 40,000 ft). Testing of the unit under the conditions of the pressure representative of cruise altitude is required. The tested ≥ 250 kW-scale all-electric integrated powertrain, must include the electric motor, its drive, TMS, and torque amplifier (if necessary by the proposed design) as represented by the entire block diagram shown in **Figure 3**. Powertrains testing can be accomplished, among other options, using a dynamometer and with loads simulating the flight profile as shown in **Figure 5**. Phase II can be proposed for a maximum of 24 months.

To facilitate clear description of the technology solutions in each of the subsystems, their integration and specific metrics to be achieved, **Applicants are required to provide the information in the following two tables (2.a and 2.b) and include in their submission.**

Table 2.a: Proposal summary to be provided by ASCEND Applicants and included in their submission.

System	Requirement	Proposed Metric
Overall system: All-electric Integrated Powertrain	Input Voltage - V_{in} (≥ 1 kV) DC	
	System capacity (≥ 250 kW)	
	Power density at takeoff for the complete powertrain (motor, drive, and TMS), mass based, [kW/kg]	
	Power density at takeoff for the complete powertrain (motor, drive, and TMS), volume based, [kW/L]	
	Projected cost at 5,000 units/year for the complete powertrain (motor, drive, and TMS), [\$/kW]	
Subsystem: Motor Drive	Brief description (2-3 lines) of the utilized TMS technology	
	TMS C.O.P. ³⁷ at takeoff and climb condition	
	Takeoff and climb average efficiency per Eq. (1), %	
	Cruise average efficiency, %	

³⁷ Coefficient of Performance (C.O.P.): This is the ratio of heat rejection rate per input power to the TMS. There are two COP values of interest. One at takeoff condition and one at constant power (cruise) condition.

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	Estimated overall thermal resistance, [K/W]	
	Power density (including TMS) at takeoff, [kW/kg]	
Subsystem: Electric Motor	Brief description (2-3 lines) of the utilized TMS technology	
	Takeoff and climb average efficiency per Eq. (1), %	
	Cruise average efficiency, %	
	Takeoff rotational speed of the motor, [RPM]	
	Estimated overall thermal resistance, [K/W]	
	Power density (including TMS) at takeoff, [kW/kg]; Does your design feature a torque amplifier? [Yes/No]	

Table 2.b: List of key enabling technologies and their projected respective contribution to achieving the targeted metrics for power density and efficiency (integrated motor and drive), to be provided by ASCEND Applicants and included in their submission.

Key enabling technologies	Projected factor of improvement over state-of-the-art	
	Power density	Efficiency
Advanced winding/motor design		
Advanced insulation materials		
Advanced cooling technologies		
Advanced structural materials		
Co-design & optimum integration		
Other 1		
Other 2		
"...."		

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II. AWARD INFORMATION

A. AWARD OVERVIEW

ARPA-E expects to make approximately \$35 million available for new awards, to be shared between FOAs DE-FOA-0002238 and DE-FOA-0002239, subject to the availability of appropriated funds. ARPA-E anticipates making approximately 8-12 awards under FOAs DE-FOA-0002238 and DE-FOA-0002239. ARPA-E may, at its discretion, issue one, multiple, or no awards.

ARPA-E will accept only new applications under this FOA. Applicants may not seek renewal or supplementation of their existing awards through this FOA.

ARPA-E plans to fully fund negotiated budgets at the time of award.

Applicants must apply for a Combined Phase I/II/IIS Award. Combined Phase I/II/IIS Awards are intended to develop transformational technologies with disruptive commercial potential. Such commercial potential may be evidenced by (1) the likelihood of follow-on funding by private or non-SBIR/STTR sources if the project is successful, or (2) the Small Business Concern's record of successfully commercializing technologies developed under prior SBIR/STTR awards. Phase IIS awards are a "sequential" (i.e., additional) Phase II award, intended to allow the continued development of promising energy technologies. Combined Phase I/II/IIS awards may be funded up to \$3,610,000 and may have a period of performance up to 42 months.

ARPA-E reserves the right to select all or part of a proposed project (i.e. only Phase I, or only Phase I and Phase II). In the event that ARPA-E selects Phase I only or Phase I/II only, then the maximum award amount for a Phase I award is \$252,131 and the maximum amount for a Phase I/II award is \$1, 933,010.

The period of performance for funding agreements may not exceed 42 months for Phase 1 and Phase 2 combined. ARPA-E expects the start date for funding agreements to be November 2020, or as negotiated.

B. RENEWAL AWARDS

At ARPA-E's sole discretion, awards resulting from this FOA may be renewed by adding one or more budget periods, extending the period of performance of the initial award, or issuing a new award. Renewal funding is contingent on: (1) availability of funds appropriated by Congress for the purpose of this program; (2) substantial progress towards meeting the objectives of the approved application; (3) submittal of required reports; (4) compliance with the terms and conditions of the award; (5) ARPA-E approval of a renewal application; and (6) other factors identified by the Agency at the time it solicits a renewal application.

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C. ARPA-E FUNDING AGREEMENTS

Through cooperative agreements, other transactions, and similar agreements, ARPA-E provides financial and other support to projects that have the potential to realize ARPA-E's statutory mission. ARPA-E does not use such agreements to acquire property or services for the direct benefit or use of the U.S. Government.

Congress directed ARPA-E to "establish and monitor project milestones, initiate research projects quickly, and just as quickly terminate or restructure projects if such milestones are not achieved."³⁸ Accordingly, ARPA-E has substantial involvement in the direction of every Cooperative Agreement, as described in Section II.C below.

Cooperative Agreements involve the provision of financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. Under Cooperative Agreements, the Government and Prime Recipients share responsibility for the direction of projects.

Phase I will be made as a fixed-amount award. Phase II and Phase IIS of Combined Phase I/II/IIS awards will be made on a cost-reimbursement basis.

ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement, which is available at <https://arpa-e.energy.gov/?q=site-page/funding-agreements>.

D. STATEMENT OF SUBSTANTIAL INVOLVEMENT

ARPA-E is substantially involved in the direction of projects from inception to completion. For the purposes of an ARPA-E project, substantial involvement means:

- Project Teams must adhere to ARPA-E's agency-specific and programmatic requirements.
- ARPA-E may intervene at any time in the conduct or performance of work under an award.
- ARPA-E does not limit its involvement to the administrative requirements of an award. Instead, ARPA-E has substantial involvement in the direction and redirection of the technical aspects of the project as a whole.
- ARPA-E may, at its sole discretion, modify or terminate projects that fail to achieve predetermined Go/No Go decision points or technical milestones and deliverables.
- During award negotiations, ARPA-E Program Directors and Prime Recipients mutually establish an aggressive schedule of quantitative milestones and deliverables that must be met every quarter. In addition, ARPA-E will negotiate and establish "Go/No-Go" milestones for each project. If the Prime Recipient fails to achieve any of the "Go/No-

³⁸ U.S. Congress, Conference Report to accompany the 21st Century Competitiveness Act of 2007, H. Rpt. 110-289 at 171-172 (Aug. 1, 2007).

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

Go” milestones or technical milestones and deliverables as determined by the ARPA-E Contracting Officer, ARPA-E may – at its discretion - renegotiate the statement of project objectives or schedule of technical milestones and deliverables for the project. In the alternative, ARPA-E may suspend or terminate the award in accordance with 2 C.F.R. §§ 200.338 and 200.339.

- ARPA-E may provide guidance and/or assistance to the Prime Recipient to accelerate the commercial deployment of ARPA-E-funded technologies. Guidance and assistance provided by ARPA-E may include coordination with other Government agencies and nonprofits to provide mentoring and networking opportunities for Prime Recipients. ARPA-E may also organize and sponsor events to educate Prime Recipients about key barriers to the deployment of their ARPA-E-funded technologies. In addition, ARPA-E may establish collaborations with private and public entities to provide continued support for the development and deployment of ARPA-E-funded technologies.

III. ELIGIBILITY INFORMATION

A. ELIGIBLE APPLICANTS

1. SBIR ELIGIBILITY

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer to SBA's "Guide to SBIR/ STTR Program Eligibility" available at http://sbir.gov/sites/default/files/elig_size_compliance_guide.pdf.

A Small Business Concern³⁹ may apply as a Standalone Applicant⁴⁰ or as the lead organization for a Project Team.⁴¹ If applying as the lead organization, the Small Business Concern must perform at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and Phase IIS, as measured by the Total Project Cost.⁴²

For information on eligibility as a Small Business Concern, please refer to SBA's website (<https://www.sba.gov/content/am-i-small-business-concern>).

2. STTR ELIGIBILITY

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer to SBA's "Guide to SBIR/ STTR Program Eligibility" available at http://sbir.gov/sites/default/files/elig_size_compliance_guide.pdf.

Only a Small Business Concern may apply as the lead organization for a Project Team. The Small Business Concern must perform at least 40% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project Cost. A single Research Institution must perform at least 30% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project

³⁹ A Small Business Concern is a for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture.

⁴⁰ A "Standalone Applicant" is an Applicant that applies for funding on its own, not as part of a Project Team.

⁴¹ The term "Project Team" is used to mean any entity with multiple players working collaboratively and could encompass anything from an existing organization to an ad hoc teaming arrangement. A Project Team consists of the Prime Recipient, Subrecipients, and others performing any of the research and development work under an ARPA-E funding agreement, whether or not costs of performing the research and development work are being reimbursed under any agreement.

⁴² The Total Project Cost is the sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

Cost. Please refer to Section III.B.1 of the FOA for guidance on Research Institutions' participation in STTR projects.

For information on eligibility as a Small Business Concern, please refer to SBA's website (<https://www.sba.gov/content/am-i-small-business-concern>).

3. JOINT SBIR AND STTR ELIGIBILITY

An Applicant that meets both the SBIR and STTR eligibility criteria above may request both SBIR and STTR funding if:

- The Small Business Concern is partnered with a Research Institution;
- The Small Business Concern performs at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost;
- The partnering Research Institution performs 30-33.3% of the work in Phase I and 30-50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost; and
- The Principal Investigator (PI) is employed by the Small Business Concern. If the PI is employed by the Research Institution, submissions will be considered only under the STTR program.

B. ELIGIBLE SUBRECIPIENTS

1. RESEARCH INSTITUTIONS

A Research Institution⁴³ may apply only as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern). In STTR projects, a single Research Institution must perform at least 30%, but no more than 60%, of the work under the award in Phase I, Phase II, and/or Phase IIS (as applicable), as measured by the Total Project Cost.

2. OTHER PROJECT TEAM MEMBERS

The following entities are eligible to apply for SBIR/STTR funding as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern):

- For-profit entities, including Small Business Concerns

⁴³ Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

- Nonprofits other than Research Institutions⁴⁴
- Government-Owned, Government Operated laboratories (GOGOs)
- State, local, and tribal government entities
- Foreign entities⁴⁵

In SBIR projects, Project Team members other than the lead organization, including but not limited to Research Institutions, may collectively perform no more than 33.3% of the work under the award in Phase I and no more than 50% of the work under the award in Phase II and/or Phase IIS. This includes efforts performed by Research Institutions.

In STTR projects, Project Team members (other than the lead organization and the partnering Research Institution) may collectively perform no more than 30% of work under the award in Phase I, Phase II, and/or Phase IIS.

C. ELIGIBLE PRINCIPAL INVESTIGATORS

1. SBIR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% of his or her work for, the Prime Recipient. The Contracting Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

2. STTR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% his or her work for, the Prime Recipient or the partnering Research Institution. The Contracting Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

⁴⁴Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Subrecipient.

⁴⁵ All work by foreign entities must be performed by subsidiaries or affiliates incorporated in the United States (see Section IV.G.6 of the FOA). However, the Applicant may request a waiver of this requirement in the Business Assurances & Disclosures Form submitted with the Full Application.

D. ELIGIBILITY OF PRIOR SBIR AND STTR AWARDEES: SBA BENCHMARKS ON PROGRESS TOWARDS COMMERCIALIZATION

Applicants awarded multiple prior SBIR or STTR awards must meet DOE's benchmark requirements for progress towards commercialization before ARPA-E may issue a new Phase I award. For purposes of this requirement, Applicants are assessed using their prior Phase I and Phase II SBIR and STTR awards across all SBIR agencies. If an awardee fails to meet either of the benchmarks, that awardee is not eligible for an SBIR or STTR Phase I award and any Phase II award for a period of one year from the time of the determination.

ARPA-E applies two benchmark rates addressing an Applicant's progress towards commercialization: (1) the DOE Phase II Transition Rate Benchmark and (2) the SBA Commercialization Rate Benchmark:

- The DOE Phase II Transition Rate Benchmark sets the minimum required number of Phase II awards the Applicant must have received for a given number of Phase I awards received during the specified period. **This Transition Rate Benchmark applies only to Phase I Applicants that have received more than 20 Phase I awards during the last five (5) year period, excluding the most recently completed fiscal year.** DOE's Phase II Transition Rate Benchmark requires that 25% of all Phase I awards received over the past five years transition to Phase II awards.

The SBIR/STTR Phase II transition rates and commercialization rates are calculated using the data in the SBA's TechNet database. For the purpose of these benchmark requirements, awardee firms are assessed once a year, on June 1st, using their prior SBIR and STTR awards across all agencies. SBA makes this tabulation of awardee transition rates and commercialization rates available to all federal agencies. ARPA-E uses this tabulation to determine which companies do not meet the DOE benchmark rates and are, therefore, ineligible to receive new Phase I awards.

- The Commercialization Rate Benchmark sets the minimum Phase III⁴⁶ commercialization results that an Applicant must have achieved from work it performed under prior Phase II awards (i.e. this measures an Applicant's progress from Phase II or Phase IIS to Phase III awards). **This benchmark requirement applies only to Applicants that have received more than 15 Phase II awards during the last 10 fiscal years, excluding the two most recently completed fiscal years.**

⁴⁶ Phase III refers to work that derives from, extends or completes an effort made under prior SBIR/STTR funding agreements, but is funded by sources other than the SBIR/STTR Program. Phase III work is typically oriented towards commercialization of SBIR/STTR research or technology. For more information please refer to the Small Business Administration's "Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Program Program Policy Directive" at https://www.sbir.gov/sites/default/files/SBIR-STTR_Policy_Directive_2019.pdf.

The current Commercialization Benchmark requirement, agreed upon and established by all 11 SBIR agencies, is that the Applicants must have received, to date, an average of at least \$100,000 of sales and/or investments per Phase II award received, or have received a number of patents resulting from the relevant SBIR/STTR work equal to or greater than 15% of the number of Phase II awards received during the period.

- On June 1 of each year, SBIR/STTR awardees registered on SBIR.gov are assessed to determine if they meet the Phase II Transition Rate Benchmark requirement. (At this time, SBA is not identifying companies that fail to meet the Commercialization Rate Benchmark requirement). Companies that fail to meet the Phase II Transition Rate Benchmark as of June 1 of a given year will not be eligible to apply to an SBIR/STTR FOA for the following year. For example, if SBA determined on June 1, 2017 that a small business failed to meet the Phase II Transition Rate Benchmark requirement, that small business would not be eligible to apply to an ARPA-E SBIR/STTR FOA from June 1, 2017 to May 31, 2018.

E. COST SHARING⁴⁷

Cost sharing is not required for this FOA.

F. OTHER

1. COMPLIANT CRITERIA

Concept Papers are deemed compliant if:

- The Applicant meets the eligibility requirements in Section III.A of the FOA;
- The Concept Paper complies with the content and form requirements in Section IV.C of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Concept Papers found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Concept Papers, including Concept Papers submitted through other means, Concept Papers submitted after the applicable deadline, and incomplete Concept Papers. A Concept Paper is incomplete if it does not include required information. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

⁴⁷ Please refer to Section VI.B.3-4 of the FOA for guidance on cost share payments and reporting.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

Full Applications are deemed compliant if:

- The Applicant submitted a compliant and responsive Concept Paper;
- The Applicant meets the eligibility requirements in Section III.A of the FOA;
- The Full Application complies with the content and form requirements in Section IV.D of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Full Applications found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Full Applications, including Full Applications submitted through other means, Full Applications submitted after the applicable deadline, and incomplete Full Applications. A Full Application is incomplete if it does not include required information and documents, such as Forms SF-424 and SF-424A. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Replies to Reviewer Comments are deemed compliant if:

- The Applicant successfully uploads its response to ARPA-E eXCHANGE by the deadline stated in the FOA; and
- The Replies to Reviewer Comments comply with the content and form requirements of Section IV.E of the FOA.

ARPA-E will not review or consider noncompliant Replies to Reviewer Comments, including Replies submitted through other means and Replies submitted after the applicable deadline. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information due to server/connection congestion. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

2. RESPONSIVENESS CRITERIA

ARPA-E performs a preliminary technical review of Concept Papers and Full Applications. The following types of submissions may be deemed nonresponsive and may not be reviewed or considered:

- Submissions that fall outside the technical parameters specified in this FOA.
- Submissions that have been submitted in response to currently issued ARPA-E FOAs.
- Submissions that are not scientifically distinct from applications submitted in response to currently issued ARPA-E FOAs.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

- Submissions for basic research aimed solely at discovery and/or fundamental knowledge generation.
- Submissions for large-scale demonstration projects of existing technologies.
- Submissions for proposed technologies that represent incremental improvements to existing technologies.
- Submissions for proposed technologies that are not based on sound scientific principles (e.g., violates a law of thermodynamics).
- Submissions for proposed technologies that are not transformational, as described in Section I.A of the FOA.
- Submissions for proposed technologies that do not have the potential to become disruptive in nature, as described in Section I.A of the FOA. Technologies must be scalable such that they could be disruptive with sufficient technical progress.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by any other office within Department of Energy.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by other government agencies or the private sector.
- Submissions that do not propose a R&D plan that allows ARPA-E to evaluate the submission under the applicable merit review criteria provided in Section V.A of the FOA.

3. SUBMISSIONS SPECIFICALLY NOT OF INTEREST

Submissions that propose the following will be deemed nonresponsive and will not be merit reviewed or considered:

- Electric motors, thermal management systems or power electronics development alone without integration into the targeted system or sub-system(s).
- Software development alone.
- Paper studies alone.
- Materials development alone without integration into the targeted system or sub-system(s).
- Systems that will not be suitable for deployment into narrow-body aircraft of the type described and which will not meet the flight envelope requirements in speed and altitude, for example.

4. LIMITATION ON NUMBER OF SUBMISSIONS

ARPA-E is not limiting the number of submissions from Applicants. Applicants may submit more than one application to this FOA, provided that each application is scientifically distinct.

However, small businesses that qualify as a “Small Business Concern” may apply to only one of the two ARPA-E ASCEND FOAs: ARPA-E FOA DE-FOA-0002239 (SBIR/STTR), Aviation-Class Synergistically Cooled Electric-Motors with Integrated Drives (ASCEND) (SBIR/STTR), or ARPA-E FOA DE-FOA-0002238, Aviation-Class Synergistically Cooled Electric-Motors with Integrated Drives (ASCEND). Small businesses that qualify as “Small Business Concerns” are strongly encouraged to apply under the former (SBIR/STTR FOA). To determine eligibility as a “Small Business Concern” under DE-FOA-0002239, please review the eligibility requirements in Sections III.A – III.D above.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

IV. APPLICATION AND SUBMISSION INFORMATION

A. APPLICATION PROCESS OVERVIEW

1. REGISTRATION IN SBA COMPANY REGISTRY

The first step in applying to this FOA is registering in the U.S. Small Business Administration (SBA) Company Registry (<http://sbir.gov/registration>). Upon completing registration, Applicants will receive a unique small business Control ID and Registration Certificate in Adobe PDF format, which may be used at any participating SBIR and STTR agencies. Applicants that have previously registered in the SBA Company Registry need not register again.

Applicants that are sole proprietors and do not have an Employer Identification Number may use social security numbers for purposes of registering in the SBA Company Registry. Applicants that do not possess a Dun and Bradstreet Data Universal Numbering System (DUNS) number may also use their social security number in the SBA Company Registry.

Applicants must submit their Registration Certificate in ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>) as part of their Full Application (see Section IV.D.5 of the FOA).

2. REGISTRATION IN ARPA-E eXCHANGE

The first step in applying to this FOA is registration in ARPA-E eXCHANGE, ARPA-E's online application portal. For detailed guidance on using ARPA-E eXCHANGE, please refer to Section IV.H.1 of the FOA and the "ARPA-E eXCHANGE User Guide" (<https://arpa-e-foa.energy.gov/Manuals.aspx>).

3. CONCEPT PAPERS

Applicants must submit a Concept Paper by the deadline stated in the FOA. Section IV.C of the FOA provides instructions on submitting a Concept Paper.

ARPA-E performs a preliminary review of Concept Papers to determine whether they are compliant and responsive, as described in Section III.C of the FOA. Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Concept Paper based on the criteria and program policy factors in Sections V.A.1 and V.B.1 of the FOA.

ARPA-E will encourage a subset of Applicants to submit Full Applications. Other Applicants will be discouraged from submitting a Full Application in order to save them the time and expense of preparing an application submission that is unlikely to be selected for award negotiations. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. Unsuccessful Applicants should continue to submit innovative ideas and concepts to future FOAs.

4. FULL APPLICATIONS

Applicants must submit a Full Application by the deadline stated in the FOA. Applicants will have approximately 45 days from receipt of the Encourage/Discourage notification to prepare and submit a Full Application. Section IV.D of the FOA provides instructions on submitting a Full Application.

ARPA-E performs a preliminary review of Full Applications to determine whether they are compliant and responsive, as described in Section III.C of the FOA. Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A and V.B of the FOA.

5. REPLY TO REVIEWER COMMENTS

Once ARPA-E has completed its review of Full Applications, reviewer comments on compliant and responsive Full Applications are made available to Applicants via ARPA-E eXCHANGE. Applicants may submit an optional Reply to Reviewer Comments, which must be submitted by the deadline stated in the FOA. Section IV.E of the FOA provides instructions on submitting a Reply to Reviewer Comments.

ARPA-E performs a preliminary review of Replies to determine whether they are compliant, as described in Section III.F.1 of the FOA. ARPA-E will review and consider compliant Replies only. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be non-compliant.

6. PRE-SELECTION CLARIFICATIONS AND “DOWN-SELECT” PROCESS

Once ARPA-E completes its review of Full Applications and Replies to Reviewer Comments, it may, at the Contracting Officer’s discretion, conduct a pre-selection clarification process and/or perform a “down-select” of Full Applications. Through the pre-selection clarification process or down-select process, ARPA-E may obtain additional information from select Applicants through pre-selection meetings, webinars, videoconferences, conference calls, written correspondence, or site visits that can be used to make a final selection determination. ARPA-E will not reimburse Applicants for travel and other expenses relating to pre-selection meetings or site visits, nor will these costs be eligible for reimbursement as pre-award costs.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

ARPA-E may select applications for award negotiations and make awards without pre-selection meetings and site visits. Participation in a pre-selection meeting or site visit with ARPA-E does not signify that Applicants have been selected for award negotiations.

7. SELECTION FOR AWARD NEGOTIATIONS

ARPA-E carefully considers all of the information obtained through the application process and makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1 of the FOA. The Selection Official may select all or part of a Full Application for award negotiations. The Selection Official may also postpone a final selection determination on one or more Full Applications until a later date, subject to availability of funds and other factors. ARPA-E will enter into award negotiations only with selected Applicants.

Applicants are promptly notified of ARPA-E's selection determination. ARPA-E may stagger its selection determinations. As a result, some Applicants may receive their notification letter in advance of other Applicants. Please refer to Section VI.A of the FOA for guidance on award notifications.

B. APPLICATION FORMS

Required forms for Full Applications are available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>), including the SF-424 and Budget Justification Workbook/SF-424A. A sample Summary Slide is available on ARPA-E eXCHANGE. Applicants may use the templates available on ARPA-E eXCHANGE, including the template for the Concept Paper, the template for the Technical Volume of the Full Application, the template for the Summary Slide, the template for the Summary for Public Release, the template for the Reply to Reviewer Comments, and the template for the Business Assurances & Disclosures Form. A sample response to the Business Assurances & Disclosures Form is available on ARPA-E eXCHANGE.

C. CONTENT AND FORM OF CONCEPT PAPERS

The Concept Paper is mandatory (i.e. in order to submit a Full Application, a compliant and responsive Concept Paper must have been submitted) and must conform to the following formatting requirements:

- The Concept Paper must not exceed 4 pages in length including graphics, figures, and/or tables (except Tables 2.a & 2.b, provided as Tables 2.a & 2.b in the Concept Paper Template, which will not count as part of the 4 pages and must not exceed 2 pages.)
- The Concept Paper must be submitted in Adobe PDF format.
- The Concept Paper must be written in English.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.
- The first paragraph must include the Lead Organization's Name and Location, Principal Investigator's Name, Technical Category, Proposed Funding Requested (Federal and Cost Share), and Project Duration.

Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section III.F of the FOA).

Each Concept Paper must be limited to a single concept or technology. Unrelated concepts and technologies must not be consolidated into a single Concept Paper.

A fillable Concept Paper template is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

Concept Papers must conform to the content requirements described below. If Applicants exceed the maximum page length indicated above, ARPA-E will review only the authorized number of pages and disregard any additional pages.

1. CONCEPT PAPER

a. CONCEPT SUMMARY

- Describe the proposed concept with minimal jargon, and explain how it addresses the Program Objectives of the FOA.

b. INNOVATION AND IMPACT

- Clearly identify the problem to be solved with the proposed technology concept.
- Describe how the proposed effort represents an innovative and potentially transformational solution to the technical challenges posed by the FOA.
- Explain the concept's potential to be disruptive compared to existing or emerging technologies.
- To the extent possible, provide quantitative metrics in a table that compares the proposed technology concept to current and emerging technologies and to the Technical Performance Targets in Section I.D of the FOA.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

- Provide estimated quantitative performance metrics. Applicants may use Tables 2.a & 2.b provided at the end of the Concept Paper template. All information requested in Tables 2.a & 2.b must be provided.

c. PROPOSED WORK

- Describe the final deliverable(s) for the project and the overall technical approach used to achieve project objectives.
- Discuss alternative approaches considered, if any, and why the proposed approach is most appropriate for the project objectives.
- Describe the background, theory, simulation, modeling, experimental data, or other sound engineering and scientific practices or principles that support the proposed approach. Provide specific examples of supporting data and/or appropriate citations to the scientific and technical literature.
- Describe why the proposed effort is a significant technical challenge and the key technical risks to the project. Does the approach require one or more entirely new technical developments to succeed? How will technical risk be mitigated?
- Identify techno-economic challenges to be overcome for the proposed technology to be commercially relevant.
- Estimated federal funds requested; total project cost including cost sharing.

d. TEAM ORGANIZATION AND CAPABILITIES

- Indicate the roles and responsibilities of the organizations and key personnel that comprise the Project Team.
- Provide the name, position, and institution of each key team member and describe in 1-2 sentences the skills and experience that he/she brings to the team.
- Identify key capabilities provided by the organizations comprising the Project Team and how those key capabilities will be used in the proposed effort.
- Identify (if applicable) previous collaborative efforts among team members relevant to the proposed effort.

D. CONTENT AND FORM OF FULL APPLICATIONS

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

E. CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

F. INTERGOVERNMENTAL REVIEW

This program is not subject to Executive Order 12372 (Intergovernmental Review of Federal Programs).

G. FUNDING RESTRICTIONS

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

H. OTHER SUBMISSION REQUIREMENTS

1. **USE OF ARPA-E eXCHANGE**

To apply to this FOA, Applicants must register with ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/Registration.aspx>). Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted through ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>). ARPA-E will not review or consider applications submitted through other means (e.g., fax, hand delivery, email, postal mail). For detailed guidance on using ARPA-E eXCHANGE, please refer to the “ARPA-E eXCHANGE Applicant Guide” (<https://arpa-e-foa.energy.gov/Manuals.aspx>).

Upon creating an application submission in ARPA-E eXCHANGE, Applicants will be assigned a Control Number. If the Applicant creates more than one application submission, a different Control Number will be assigned for each application.

Once logged in to ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), Applicants may access their submissions by clicking the “My Submissions” link in the navigation on the left side of the page. Every application that the Applicant has submitted to ARPA-E and the corresponding Control Number is displayed on that page. If the Applicant submits more than one application to a particular FOA, a different Control Number is shown for each application.

Applicants are responsible for meeting each submission deadline in ARPA-E eXCHANGE. **Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline.** Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), Applicants should allow at least 1 hour to submit a Concept Paper, or Full Application. In addition, Applicants should allow at least 15 minutes to submit a Reply to Reviewer Comments. Once the application is submitted in ARPA-E eXCHANGE, Applicants may revise or update their application until the expiration of the applicable deadline.

Applicants should not wait until the last minute to begin the submission process. During the final hours before the submission deadline, Applicants may experience server/connection congestion that prevents them from completing the necessary steps in ARPA-E eXCHANGE to submit their applications. **ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.**

ARPA-E may not review or consider incomplete applications and applications received after the deadline stated in the FOA. Such applications may be deemed noncompliant (see Section III.F.1 of the FOA). The following errors could cause an application to be deemed “incomplete” and thus noncompliant:

- Failing to comply with the form and content requirements in Section IV of the FOA;
- Failing to enter required information in ARPA-E eXCHANGE;

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

- Failing to upload required document(s) to ARPA-E eXCHANGE;
- Failing to click the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA;
- Uploading the wrong document(s) or application(s) to ARPA-E eXCHANGE; and
- Uploading the same document twice, but labeling it as different documents. (In the latter scenario, the Applicant failed to submit a required document.)

ARPA-E urges Applicants to carefully review their applications and to allow sufficient time for the submission of required information and documents.

V. APPLICATION REVIEW INFORMATION

A. CRITERIA

ARPA-E performs a preliminary review of Concept Papers and Full Applications to determine whether they are compliant and responsive (see Section III.F of the FOA). ARPA-E also performs a preliminary review of Replies to Reviewer Comments to determine whether they are compliant.

ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage the submission of a Full Application and whether to select a Full Application for award negotiations.

1. CRITERIA FOR CONCEPT PAPERS

(1) Impact of the Proposed Technology Relative to FOA Targets (50%) - This criterion involves consideration of the following:

- The potential for a transformational and disruptive (not incremental) advancement compared to existing or emerging technologies;
- Achievement of the technical performance targets defined in Section I.E.
- Identification of techno-economic challenges that must be overcome for the proposed technology to be commercially relevant; and
- Demonstration of awareness of competing commercial and emerging technologies and identifies how the proposed concept/technology provides significant improvement over existing solutions.

(2) *Overall Scientific and Technical Merit* (50%) - This criterion involves consideration of the following:

- The feasibility of the proposed work, as justified by appropriate background, theory, simulation, modeling, experimental data, or other sound scientific and engineering

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practices;

- Sufficiency of technical approach to accomplish the proposed R&D objectives, including why the proposed concept is more appropriate than alternative approaches and how technical risk will be mitigated;
- Clearly defined project outcomes and final deliverables; and
- The demonstrated capabilities of the individuals performing the project, the key capabilities of the organizations comprising the Project Team, the roles and responsibilities of each organization and (if applicable) previous collaborations among team members supporting the proposed project.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement. The above criteria will be weighted as follows:

Impact of the Proposed Technology Relative to FOA Targets	50%
Overall Scientific and Technical Merit	50%

2. CRITERIA FOR FULL APPLICATIONS

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

3. CRITERIA FOR REPLIES TO REVIEWER COMMENTS

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

B. REVIEW AND SELECTION PROCESS

1. PROGRAM POLICY FACTORS

In addition to the above criteria, ARPA-E may consider the following program policy factors in determining which Concept Papers to encourage to submit a Full Application and which Full Applications to select for award negotiations:

- I. **ARPA-E Portfolio Balance.** Project balances ARPA-E portfolio in one or more of the following areas:
 - a. Diversity of technical personnel in the proposed Project Team;
 - b. Technological diversity;
 - c. Organizational diversity;
 - d. Geographic diversity;
 - e. Technical or commercialization risk; or
 - f. Stage of technology development.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

- II. **Relevance to ARPA-E Mission Advancement.** Project contributes to one or more of ARPA-E's key statutory goals:
 - a. Reduction of U.S. dependence on foreign energy sources;
 - b. Stimulation of domestic manufacturing/U.S. Manufacturing Plan;
 - c. Reduction of energy-related emissions;
 - d. Increase in U.S. energy efficiency;
 - e. Enhancement of U.S. economic and energy security; or
 - f. Promotion of U.S. advanced energy technologies competitiveness.

- III. **Synergy of Public and Private Efforts.**
 - a. Avoids duplication and overlap with other publicly or privately funded projects;
 - b. Promotes increased coordination with nongovernmental entities for demonstration of technologies and research applications to facilitate technology transfer; or
 - c. Increases unique research collaborations.

- IV. **Low likelihood of other sources of funding.** High technical and/or financial uncertainty that results in the non-availability of other public, private or internal funding or resources to support the project.

- V. **High Project Impact Relative to Project Cost.**

2. ARPA-E REVIEWERS

By submitting an application to ARPA-E, Applicants consent to ARPA-E's use of Federal employees, contractors, and experts from educational institutions, nonprofits, industry, and governmental and intergovernmental entities as reviewers. ARPA-E selects reviewers based on their knowledge and understanding of the relevant field and application, their experience and skills, and their ability to provide constructive feedback on applications.

ARPA-E requires all reviewers to complete a Conflict-of-Interest Certification and Nondisclosure Agreement through which they disclose their knowledge of any actual or apparent conflicts and agree to safeguard confidential information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments. In addition, ARPA-E trains its reviewers in proper evaluation techniques and procedures.

Applicants are not permitted to nominate reviewers for their applications. Applicants may contact the Contracting Officer by email (ARPA-E-CO@hq.doe.gov) if they have knowledge of a potential conflict of interest or a reasonable belief that a potential conflict exists.

3. ARPA-E SUPPORT CONTRACTOR

ARPA-E utilizes contractors to assist with the evaluation of applications and project management. To avoid actual and apparent conflicts of interest, ARPA-E prohibits its support contractors from submitting or participating in the preparation of applications to ARPA-E.

By submitting an application to ARPA-E, Applicants represent that they are not performing support contractor services for ARPA-E in any capacity and did not obtain the assistance of ARPA-E's support contractor to prepare the application. ARPA-E will not consider any applications that are submitted by or prepared with the assistance of its support contractors.

C. ANTICIPATED ANNOUNCEMENT AND AWARD DATES

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

VI. AWARD ADMINISTRATION INFORMATION

A. AWARD NOTICES

1. REJECTED SUBMISSIONS

Noncompliant and nonresponsive Concept Papers and Full Applications are rejected by the Contracting Officer and are not merit reviewed or considered for award. The Contracting Officer sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter states the basis upon which the Concept Paper or Full Application was rejected.

2. CONCEPT PAPER NOTIFICATIONS

ARPA-E promptly notifies Applicants of its determination to encourage or discourage the submission of a Full Application. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. ARPA-E provides feedback in the notification letter in order to guide further development of the proposed technology.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does not authorize the Applicant to commence performance of the project. Please refer to Section IV.G of the FOA for guidance on pre-award costs.

3. FULL APPLICATION NOTIFICATIONS

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

B. ADMINISTRATIVE AND NATIONAL POLICY REQUIREMENTS

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

C. REPORTING

[TO BE INSERTED BY FOA MODIFICATION IN MARCH 2020]

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

VII. AGENCY CONTACTS

A. COMMUNICATIONS WITH ARPA-E

Upon the issuance of a FOA, only the Contracting Officer may communicate with Applicants. ARPA-E personnel and our support contractors are prohibited from communicating (in writing or otherwise) with Applicants regarding the FOA. This “quiet period” remains in effect until ARPA-E’s public announcement of its project selections.

During the “quiet period,” Applicants are required to submit all questions regarding this FOA to ARPA-E-CO@hq.doe.gov. Questions and Answers (Q&As) about ARPA-E and the FOA are available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, please send an email with the FOA name and number in the subject line to ARPA-E-CO@hq.doe.gov. Due to the volume of questions received, ARPA-E will only answer pertinent questions that have not yet been answered and posted at the above link.

- ARPA-E will post responses on a weekly basis to any questions that are received that have not already been addressed at the link above. ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- ARPA-E will cease to accept questions approximately 10 business days in advance of each submission deadline. Responses to questions received before the cutoff will be posted approximately one business day in advance of the submission deadline. ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- Responses are published in a document specific to this FOA under “CURRENT FUNDING OPPORTUNITIES – FAQs” on ARPA-E’s website (<http://arpa-e.energy.gov/faq>).

Applicants may submit questions regarding ARPA-E eXCHANGE, ARPA-E’s online application portal, to ExchangeHelp@hq.doe.gov. ARPA-E will promptly respond to emails that raise legitimate, technical issues with ARPA-E eXCHANGE. ARPA-E will refer any questions regarding the FOA to ARPA-E-CO@hq.doe.gov.

ARPA-E will not accept or respond to communications received by other means (e.g., fax, telephone, mail, hand delivery). Emails sent to other email addresses will be disregarded.

During the “quiet period,” only the Contracting Officer may authorize communications between ARPA-E personnel and Applicants. The Contracting Officer may communicate with Applicants as necessary and appropriate. As described in Section IV.A of the FOA, the Contracting Officer may arrange pre-selection meetings and/or site visits during the “quiet period.”

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

B. DEBRIEFINGS

ARPA-E does not offer or provide debriefings. ARPA-E provides Applicants with a notification encouraging or discouraging the submission of a Full Application based on ARPA-E's assessment of the Concept Paper. In addition, ARPA-E provides Applicants with reviewer comments on Full Applications before the submission deadline for Replies to Reviewer Comments.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

VIII. OTHER INFORMATION

A. TITLE TO SUBJECT INVENTIONS

Ownership of subject inventions is governed pursuant to the authorities listed below. Typically, either by operation of law or under the authority of a patent waiver, Prime Recipients and Subrecipients may elect to retain title to their subject inventions under ARPA-E funding agreements.

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions. If Prime Recipients/Subrecipients elect to retain title, they must file a patent application in a timely fashion, generally one year from election of title, though: a) extensions can be granted, and b) earlier filing is required for certain situations (“statutory bars,” governed by 35 U.S.C. § 102) involving publication, sale, or public use of the subject invention.
- All other parties: The Federal Non-Nuclear Energy Research and Development Act of 1974, 42 U.S.C. 5908, provides that the Government obtains title to new inventions unless a waiver is granted (*see below*).
- Class Waiver: Under 42 U.S.C. § 5908, title to subject inventions vests in the U.S. Government and large businesses and foreign entities do not have the automatic right to elect to retain title to subject inventions. However, ARPA-E typically issues “class patent waivers” under which large businesses and foreign entities that meet certain stated requirements, such as cost sharing of at least 20%, may elect to retain title to their subject inventions. If a large business or foreign entity elects to retain title to its subject invention, it must file a patent application in a timely fashion. If the class waiver does not apply, a party may request a waiver in accordance with 10 C.F.R. §784.
- GOGOs are subject to the requirements of 37 C.F.R. Part 501.
- Determination of Exceptional Circumstances (DEC): DOE has determined that exceptional circumstances exist that warrant the modification of the standard patent rights clause for small businesses and non-profit awardees under Bayh-Dole to maximize the manufacture of technologies supported by ARPA-E awards in the United States. The DEC, including a right of appeal, is dated September 9, 2013 and is available at the following link: <http://energy.gov/gc/downloads/determination-exceptional-circumstances-under-bayh-dole-act-energy-efficiency-renewable>. Please see Section IV.D and VI.B for more information on U.S. Manufacturing Requirements.

B. GOVERNMENT RIGHTS IN SUBJECT INVENTIONS

Where Prime Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

1. GOVERNMENT USE LICENSE

The U.S. Government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the Government.

2. MARCH-IN RIGHTS

The U.S. Government retains march-in rights with respect to all subject inventions. Through “march-in rights,” the Government may require a Prime Recipient or Subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention. In addition, the Government may grant licenses for use of the subject invention when Prime Recipients, Subrecipients, or their assignees and exclusive licensees refuse to do so.

The U.S. Government may exercise its march-in rights if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfactory manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfactory manner; or
- The U.S. Manufacturing requirement has not been met.

C. RIGHTS IN TECHNICAL DATA

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

- Background or “Limited Rights Data”: The U.S. Government will not normally require delivery of technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.
- Generated Data: Pursuant to special statutory authority for SBIR/STTR awards, data generated under ARPA-E SBIR/STTR awards may be protected from public disclosure for twenty years from the date of award in accordance with provisions that will be set forth in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

D. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION

Applicants may not include any Protected Personally Identifiable Information (Protected PII) in their submissions to ARPA-E. Protected PII is defined as data that, if compromised, could cause harm to an individual such as identity theft. Listed below are examples of Protected PII that Applicants must not include in their submissions.

- Social Security Numbers in any form;
- Place of Birth associated with an individual;
- Date of Birth associated with an individual;
- Mother's maiden name associated with an individual;
- Biometric record associated with an individual;
- Fingerprint;
- Iris scan;
- DNA;
- Medical history information associated with an individual;
- Medical conditions, including history of disease;
- Metric information, e.g. weight, height, blood pressure;
- Criminal history associated with an individual;
- Ratings;
- Disciplinary actions;
- Performance elements and standards (or work expectations) are PII when they are so intertwined with performance appraisals that their disclosure would reveal an individual's performance appraisal;
- Financial information associated with an individual;
- Credit card numbers;
- Bank account numbers; and
- Security clearance history or related information (not including actual clearances held).

E. FOAs AND FOA MODIFICATIONS

FOAs are posted on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/>), Grants.gov (<http://www.grants.gov/>), and FedConnect (<https://www.fedconnect.net/FedConnect/>). Any modifications to the FOA are also posted to these websites. You can receive an e-mail when a modification is posted by registering with FedConnect as an interested party for this FOA. It is recommended that you register as soon as possible after release of the FOA to ensure that you receive timely notice of any modifications or other announcements. More information is available at <https://www.fedconnect.net>.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

F. OBLIGATION OF PUBLIC FUNDS

The Contracting Officer is the only individual who can make awards on behalf of ARPA-E or obligate ARPA-E to the expenditure of public funds. A commitment or obligation by any individual other than the Contracting Officer, either explicit or implied, is invalid.

ARPA-E awards may not be transferred, assigned, or assumed without the prior written consent of a Contracting Officer.

G. REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE

Applicants are required to make a full and complete disclosure of the information requested in the Business Assurances & Disclosures Form. Disclosure of the requested information is mandatory. Any failure to make a full and complete disclosure of the requested information may result in:

- The rejection of a Concept Paper, Full Application, and/or Reply to Reviewer Comments;
- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of Federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

H. RETENTION OF SUBMISSIONS

ARPA-E expects to retain copies of all Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to ARPA-E for funding, Applicants consent to ARPA-E's retention of their submissions.

I. MARKING OF CONFIDENTIAL INFORMATION

ARPA-E will use data and other information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments strictly for evaluation purposes.

Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions containing confidential, proprietary, or privileged information must be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

The cover sheet of the Concept Paper, Full Application, Reply to Reviewer Comments, or other submission must be marked as follows and identify the specific pages containing confidential, proprietary, or privileged information:

Notice of Restriction on Disclosure and Use of Data:

Pages [___] of this document may contain confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, every line and paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

J. ADDITIONAL NOTICES

- This FOA is intended for informational purposes and reflects current planning. If there is any inconsistency between the information contained herein and the terms of any resulting SBIR or STTR funding agreement, the terms of the funding agreement are controlling.
- Before award of an SBIR or STTR funding agreement, ARPA-E may request the selectee to submit certain organizational, management, personnel, and financial information to assure responsibility of the Prime Recipient. In addition, selectees will be required to make certain legal commitments at the time of execution of funding agreements resulting from this FOA. ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement for SBIR/STTR Awards, which is available at <https://arpa-e.energy.gov/?q=site-page/funding-agreements>.
- ARPA-E will not pay a fee or profit on Cooperative Agreements resulting from this FOA to recipients or subrecipients.
- Actual or suspected fraud, waste, or abuse may be reported to the DOE Office of Inspector General (OIG) at 1-800-541-1625.

K. COMPLIANCE AUDIT REQUIREMENT

A prime recipient organized as a for-profit entity expending \$750,000 or more of DOE funds in the entity's fiscal year (including funds expended as a Subrecipient) must have an annual compliance audit performed at the completion of its fiscal year. For additional information, refer to Subpart F of: (i) 2 C.F.R. Part 200, and (ii) 2 C.F.R. Part 910.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

If an educational institution, non-profit organization, or state/local government is either a Prime Recipient or a Subrecipient, and has expended \$750,000 or more of Federal funds in the entity's fiscal year, the entity must have an annual compliance audit performed at the completion of its fiscal year. For additional information refer to Subpart F of 2 C.F.R. Part 200.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

IX. GLOSSARY

Applicant: The entity that submits the application to ARPA-E. In the case of a Project Team, the Applicant is the lead organization listed on the application.

Application: The entire submission received by ARPA-E, including the Concept Paper, Full Application, and Reply to Reviewer Comments.

ARPA-E: is the Advanced Research Projects Agency – Energy, an agency of the U.S. Department of Energy.

Cost Sharing: is the portion of project costs not paid by Federal funds (unless otherwise authorized by Federal statute). Refer to 2 C.F.R. § 200.29.

Deliverable: A deliverable is the quantifiable goods or services that will be provided upon the successful completion of a project task or sub-task.

DOE: U.S. Department of Energy.

DOE/NNSA: U.S. Department of Energy/National Nuclear Security Administration

FFRDCs: Federally Funded Research and Development Centers.

FOA: Funding Opportunity Announcement.

GOCOs: U.S. Government Owned, Contractor Operated laboratories.

GOGOs: U.S. Government Owned, Government Operated laboratories.

Milestone: A milestone is the tangible, observable measurement that will be provided upon the successful completion of a project task or sub-task.

Prime Recipient: The signatory to the funding agreement with ARPA-E.

PI: Principal Investigator.

Project Team: A Project Team consists of the Prime Recipient, Subrecipients, and others performing any of the research and development work under an ARPA-E funding agreement, whether or not costs of performing the research and development work are being reimbursed under any agreement.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with FOA name and number in subject line).

SBA: U.S. Small Business Administration.

SBIR: Small Business Innovation Research Program.

Small Business Concern: A for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture.

Standalone Applicant: An Applicant that applies for funding on its own, not as part of a Project Team.

STTR: Small Business Technology Transfer Program.

Subject Invention: Any invention conceived or first actually reduced to practice under an ARPA-E funding agreement.

Task: A task is an operation or segment of the work plan that requires both effort and resources. Each task (or sub-task) is connected to the overall objective of the project, via the achievement of a milestone or a deliverable.

Total Project Cost: The sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.