

**FINANCIAL ASSISTANCE  
FUNDING OPPORTUNITY ANNOUNCEMENT (FOA)**



**ADVANCED RESEARCH PROJECTS AGENCY – ENERGY (ARPA-E)  
U.S. DEPARTMENT OF ENERGY**

**PLANTS ENGINEERED TO REPLACE OIL (PETRO)**

Funding Opportunity Number DE-FOA-0000470

Announcement Type: Modification No. **003**

CFDA Number 81.135

<b>FOA Issue Date:</b>	April 20, 2011
<b>Modification Issue Date:</b>	<b>June 27, 2011</b>
<b>First Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a></b> <i>(72 hours before Submission Deadline for Concept Papers):</i>	5 PM ET, May 16, 2011
<b>Submission Deadline for Concept Papers:</b>	5 PM ET, May 19, 2011
<b>Expected Date of Concept Paper Feedback Notification:</b>	5 PM ET, June 16, 2011
<b>Second Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a></b> <i>(96 hours before Submission Deadline for Full Applications):</i>	5 PM ET, July 14, 2011
<b>Submission Deadline for Full Applications:</b>	5 PM ET, July 18, 2011
<b>Submission Deadline for Replies to Reviewer Comments:</b>	5 PM ET, August 25, 2011
<b>Expected Date for Selection Notifications:</b>	September 2011
<b>Expected Date for Awards:</b>	November 2011

- To apply to this FOA, please register with ARPA-E's online application portal, ARPA-E eXCHANGE, at <https://arpa-e-foa.energy.gov/Registration.aspx>. The eXCHANGE User Guide is available at <https://arpa-e-foa.energy.gov/Manuals.aspx>.
- Required forms for Full Applications (SF-424, SF-424A, Budget Justification Workbook, and Environmental Impact Questionnaire) are available at <https://arpa-e-foa.energy.gov>. ARPA-E's Model Cooperative Agreement is available at <http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx>.
- See Section VII.A of the FOA for guidance on submitting questions to ARPA-E.
- ARPA-E strongly encourages Applicants to submit their Full Applications and Replies to Reviewer Comments at least 24 hours in advance of the submission deadline as noted in Section IV.E

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

## **MODIFICATIONS**

All modifications to the Funding Opportunity Announcement (FOA) are highlighted in yellow in the body of the FOA.

<b>Mod. No.</b>	<b>Date</b>	<b>Description of Modifications</b>
001	04/28/2011	<ul style="list-style-type: none"> <li>Deleted the phrase “with no more than 26 lines per page” from Section IV.B, third bullet, to clarify that Concept Papers should be single-spaced, not double-spaced.</li> <li>Add the phrase “but less than 100%” in the Executive Summary under “Cost Share Requirement” and Section III.B.3, third bullet, to clarify that the minimum cost share requirement is 10% for Project Teams where domestic educational institutions, domestic nonprofits, and/or FFRDCs perform <math>\geq 80\%</math> but less than 100% of the work under the funding agreement, as measured by the Total Project Cost.</li> </ul>
002	06/14/2011	<ul style="list-style-type: none"> <li>ARPA-E has revised the following sections of the FOA to provide guidance on required application forms, the content and form of Full Applications and Replies to Reviewer Comments, and the timely submission of applications: Sections IV.A, IV.C, IV.D, and IV.E and Appendix 2. In addition, ARPA-E has clarified its guidance on compliance criteria, evaluation criteria and program policy factors, Technology Transfer and Outreach expenditures, Commercialization Plans, award notifications, pre-selection communications, anticipated selection and award dates, and other topics in Sections III.A, III.C.1, IV.G.8, IV.H.1, V.A.2, V.A.3, V.B.1, V.B.2, V.C., VI.A.3, and VI.B.6. ARPA-E also added a definition to its glossary in Section IX of the FOA.</li> </ul>
003	06/27/2011	<ul style="list-style-type: none"> <li>Narrowed the “Other Sources of Funding” requirement in Sections IV.C.1 and VI.B.9 of the FOA to focus on individuals (Principal Investigators, Co-PIs, and Key Participants) participating in the proposed project. Clarified disclosure requirements for Applicants selected for award negotiations.</li> </ul>

## TABLE OF CONTENTS

MODIFICATIONS.....	ii
EXECUTIVE SUMMARY .....	- 1 -
I. FUNDING OPPORTUNITY DESCRIPTION .....	- 4 -
A. AGENCY OVERVIEW.....	- 4 -
B. PROGRAM OVERVIEW.....	- 6 -
1. BACKGROUND.....	- 6 -
2. PROGRAM OBJECTIVES .....	- 11 -
3. AREAS OF INTEREST.....	- 11 -
4. TECHNICAL PERFORMANCE TARGETS .....	- 14 -
A. PRIMARY TECHNICAL TARGETS.....	- 15 -
B. SECONDARY TECHNICAL TARGETS.....	- 15 -
C. END-OF-PROJECT TARGETS .....	- 16 -
II. AWARD INFORMATION.....	- 18 -
A. AWARD OVERVIEW .....	- 18 -
B. ARPA-E FUNDING AGREEMENTS .....	- 18 -
1. COOPERATIVE AGREEMENTS.....	- 19 -
2. FUNDING AGREEMENTS WITH FFRDCs AND GOGOS .....	- 19 -
3. TECHNOLOGY INVESTMENT AGREEMENTS AND “OTHER TRANSACTIONS” AGREEMENTS .....	- 20 -
4. GRANTS .....	- 21 -
5. CONTRACTS .....	- 21 -
C. STATEMENT OF SUBSTANTIAL INVOLVEMENT .....	- 22 -
III. ELIGIBILITY INFORMATION.....	- 24 -
A. ELIGIBLE APPLICANTS.....	- 24 -
1. DOMESTIC ENTITIES .....	- 24 -
2. FOREIGN ENTITIES.....	- 24 -
3. CONSORTIUM ENTITIES.....	- 25 -
B. COST SHARING OR MATCHING .....	- 25 -
1. GENERAL COST SHARE REQUIREMENT .....	- 25 -
2. INCREASED COST SHARE REQUIREMENT.....	- 25 -
3. REDUCED COST SHARE REQUIREMENT.....	- 25 -
4. LEGAL RESPONSIBILITY .....	- 26 -
5. COST SHARE ALLOCATION .....	- 26 -
6. COST SHARE TYPES AND ALLOWABILITY.....	- 26 -
7. COST SHARE CONTRIBUTIONS BY FFRDCs AND GOGOS.....	- 27 -
8. COST SHARE COMMITMENT .....	- 28 -
C. OTHER .....	- 28 -

1.	COMPLIANT CRITERIA .....	- 28 -
2.	RESPONSIVENESS CRITERIA .....	- 29 -
3.	INELIGIBILITY FOR AWARD .....	- 30 -
4.	LIMITATION ON NUMBER OF APPLICATIONS .....	- 30 -
IV.	APPLICATION AND SUBMISSION INFORMATION .....	- 31 -
A.	APPLICATION FORMS .....	- 31 -
B.	CONTENT AND FORM OF CONCEPT PAPERS .....	- 31 -
C.	CONTENT AND FORM OF FULL APPLICATIONS .....	- 34 -
1.	FIRST COMPONENT: TECHNICAL VOLUME .....	- 36 -
2.	SECOND COMPONENT: SF-424 .....	- 47 -
3.	THIRD COMPONENT: SF-424A .....	- 47 -
4.	FOURTH COMPONENT: BUDGET JUSTIFICATION WORKBOOK .....	- 49 -
5.	FIFTH COMPONENT: NEPA COMPLIANCE QUESTIONNAIRE .....	- 50 -
6.	SIXTH COMPONENT: SUMMARY FOR PUBLIC RELEASE .....	- 50 -
7.	SEVENTH COMPONENT: SUMMARY SLIDE .....	- 51 -
8.	EIGHTH COMPONENT: PETRO YIELD WORKBOOK .....	- 51 -
9.	NINTH COMPONENT: PETRO COST ANALYSIS WORKBOOK .....	- 52 -
D.	CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS .....	- 54 -
E.	SUBMISSION DATES AND TIMES .....	- 55 -
F.	INTERGOVERNMENTAL REVIEW .....	- 56 -
G.	FUNDING RESTRICTIONS .....	- 56 -
1.	ALLOWABLE COSTS .....	- 56 -
2.	PRE-AWARD COSTS .....	- 56 -
3.	PATENT COSTS .....	- 57 -
4.	CONSTRUCTION .....	- 57 -
5.	FOREIGN TRAVEL .....	- 57 -
6.	PERFORMANCE OF WORK IN THE UNITED STATES .....	- 58 -
7.	PURCHASE OF NEW EQUIPMENT .....	- 58 -
8.	TECHNOLOGY TRANSFER AND OUTREACH .....	- 58 -
9.	LOBBYING .....	- 60 -
H.	OTHER SUBMISSION REQUIREMENTS .....	- 60 -
1.	USE OF ARPA-E EXCHANGE .....	- 61 -
V.	APPLICATION REVIEW INFORMATION .....	- 62 -
A.	CRITERIA .....	- 62 -
1.	CRITERIA FOR CONCEPT PAPERS .....	- 62 -
2.	CRITERIA FOR FULL APPLICATIONS .....	- 63 -
3.	CRITERIA FOR REPLIES TO REVIEWER COMMENTS .....	- 65 -
B.	REVIEW AND SELECTION PROCESS .....	- 66 -
1.	PROGRAM POLICY FACTORS .....	- 66 -
2.	APPLICATION PROCESS OVERVIEW .....	- 67 -

A.	CONCEPT PAPERS .....	- 67 -
B.	FULL APPLICATIONS .....	- 68 -
C.	REPLIES TO REVIEWER COMMENTS .....	- 69 -
D.	PRE-SELECTION SITE VISITS .....	- 69 -
E.	PRE-SELECTION COMMUNICATIONS .....	- 69 -
F.	SELECTION .....	- 70 -
3.	ARPA-E REVIEWERS .....	- 70 -
4.	ARPA-E SUPPORT CONTRACTOR .....	- 71 -
C.	ANTICIPATED ANNOUNCEMENT AND AWARD DATES .....	- 71 -
VI.	AWARD ADMINISTRATION INFORMATION .....	- 72 -
A.	AWARD NOTICES .....	- 72 -
1.	REJECTED SUBMISSIONS .....	- 72 -
2.	CONCEPT PAPER NOTIFICATIONS .....	- 72 -
3.	FULL APPLICATION NOTIFICATIONS .....	- 72 -
A.	SUCCESSFUL APPLICANTS .....	- 73 -
b.	POSTPONED SELECTION DETERMINATIONS .....	- 73 -
c.	UNSUCCESSFUL APPLICANTS .....	- 73 -
B.	ADMINISTRATIVE AND NATIONAL POLICY REQUIREMENTS .....	- 74 -
1.	DUNS NUMBER AND CCR, FSRS, AND FEDCONNECT REGISTRATIONS .....	- 74 -
2.	NATIONAL POLICY ASSURANCES .....	- 75 -
3.	PROOF OF COST SHARE COMMITMENT AND ALLOWABILITY .....	- 75 -
4.	COST SHARE PAYMENTS .....	- 75 -
5.	COST SHARE REPORTING .....	- 76 -
6.	COMMERCIALIZATION PLAN .....	- 77 -
7.	INTELLECTUAL PROPERTY MANAGEMENT PLAN .....	- 77 -
8.	FUNDING AGREEMENTS WITH FFRDCs AND GOGOS .....	- 77 -
9.	OTHER SOURCES OF FUNDING .....	- 78 -
10.	CONFLICTS OF INTEREST WITHIN PROJECT TEAM .....	- 78 -
11.	U.S. MANUFACTURING REQUIREMENT .....	- 79 -
A.	SMALL BUSINESSES .....	- 79 -
B.	LARGE BUSINESSES AND FOREIGN ENTITIES .....	- 79 -
C.	EDUCATIONAL INSTITUTIONS AND NONPROFITS .....	- 80 -
d.	FFRDCs and State and Local Government Entities .....	- 80 -
e.	Limitation on Scope of U.S. Manufacturing Requirement .....	- 80 -
f.	Net Benefits Statement .....	- 81 -
g.	Waiver of U.S. Manufacturing Requirement .....	- 82 -
12.	SUBJECT INVENTION UTILIZATION REPORTING .....	- 82 -
C.	REPORTING .....	- 83 -
VII.	AGENCY CONTACTS .....	- 84 -
A.	COMMUNICATIONS WITH ARPA-E .....	- 84 -
B.	DEBRIEFINGS .....	- 85 -

<b>VIII.</b>	<b>OTHER INFORMATION .....</b>	<b>- 86 -</b>
<b>A.</b>	<b>FOAs AND FOA MODIFICATIONS .....</b>	<b>- 86 -</b>
<b>B.</b>	<b>OBLIGATION OF PUBLIC FUNDS.....</b>	<b>- 86 -</b>
<b>C.</b>	<b>REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE .....</b>	<b>- 86 -</b>
<b>D.</b>	<b>RETENTION OF SUBMISSIONS .....</b>	<b>- 87 -</b>
<b>E.</b>	<b>MARKING OF CONFIDENTIAL INFORMATION.....</b>	<b>- 87 -</b>
<b>F.</b>	<b>TITLE TO SUBJECT INVENTIONS .....</b>	<b>- 88 -</b>
<b>G.</b>	<b>GOVERNMENT RIGHTS IN SUBJECT INVENTIONS.....</b>	<b>- 88 -</b>
<b>1.</b>	<b>GOVERNMENT USE LICENSE.....</b>	<b>- 88 -</b>
<b>2.</b>	<b>MARCH-IN RIGHTS .....</b>	<b>- 89 -</b>
<b>H.</b>	<b>RIGHTS IN TECHNICAL DATA.....</b>	<b>- 89 -</b>
<b>I.</b>	<b>FOSTERING APPLICANT CONNECTIONS .....</b>	<b>- 90 -</b>
<b>J.</b>	<b>PROTECTED PERSONALLY IDENTIFIABLE INFORMATION.....</b>	<b>- 90 -</b>
<b>K.</b>	<b>ANNUAL COMPLIANCE AUDITS FOR FOR-PROFIT ENTITIES.....</b>	<b>- 91 -</b>
<b>IX.</b>	<b>GLOSSARY .....</b>	<b>- 92 -</b>
	<b>APPENDIX 1: TECHNOLOGY READINESS LEVEL SCALE.....</b>	<b>- 94 -</b>
	<b>APPENDIX 2: SAMPLE TECHNICAL MILESTONES AND DELIVERABLES.....</b>	<b>- 95 -</b>

## **EXECUTIVE SUMMARY**

<b>Federal Agency</b>	Advanced Research Projects Agency – Energy (ARPA-E), U.S. Department of Energy
<b>FOA Title</b>	Plants Engineered To Replace Oil (PETRO)
<b>FOA Type</b>	Initial announcement for a new technology development program.
<b>FOA Number</b>	DE-FOA-0000470
<b>CFDA Number</b>	81.135
<b>FOA Issue Date:</b>	April 20, 2011
<b>Modification Issue Date:</b>	June 27, 2011
<b>First Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a>:</b>	5 PM ET, May 16, 2011
<b>Submission Deadline for Concept Papers:</b>	5 PM ET, May 19, 2011
<b>Expected Date of Concept Paper Feedback Notification:</b>	5 PM ET, June 16, 2011
<b>Second Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a>:</b>	5 PM ET, July 14, 2011
<b>Submission Deadline for Full Applications:</b>	5 PM ET, July 18, 2011
<b>Submission Deadline for Replies to Reviewer Comments:</b>	5 PM ET, August 25, 2011
<b>Expected Date for Selection Notifications:</b>	September 2011
<b>Expected Date for Awards:</b>	November 2011
<b>Means of Submission</b>	All submissions must be submitted to ARPA-E's online application portal, ARPA-E eXCHANGE ( <a href="https://arpa-e-foa.energy.gov/login.aspx">https://arpa-e-foa.energy.gov/login.aspx</a> ) before the submission deadline. Submissions received through other means will not be reviewed or considered. ARPA-E strongly encourages Applicants to submit their Full Applications and Replies to Reviewer Comments at least 24 hours in advance of the submission deadline as noted in Section IV.E.

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

<b>Concise Program Description</b>	Technologies for low-cost production of advanced biofuels are limited by the small amount of available energy captured by photosynthesis and the inefficient processes used to convert plant matter to fuel. PETRO aims to create plants that capture more energy from sunlight and convert that energy directly into fuels. ARPA-E seeks to fund technologies that optimize the biochemical processes of energy capture and conversion to develop robust, farm-ready crops that deliver more energy per acre with less processing prior to the pump. If successful, PETRO will create biofuels for half their current cost, finally making them cost-competitive with fuels from oil.	
<b>Total Amount to Be Awarded</b>	Approximately \$30 million is expected to be available for new awards under this FOA.	
<b>Anticipated Awards</b>	ARPA-E may issue one, multiple, or no awards under this FOA. Awards may vary between \$250,000 and \$15 million.	
<b>Types of Funding Agreements</b>	Cooperative Agreements, Technology Investment Agreements, Work Authorizations issued to DOE/NNSA Federally Funded Research and Development Centers (FFRDCs) through the DOE/NNSA Field Work Proposal system for work performed under Department of Energy Management & Operation Contracts, and Interagency Agreements for work performed by Non-DOE/NNSA FFRDCs and U.S. Government-Owned Government-Operated laboratories (GOGOs). ARPA-E generally does not fund projects through Grants.	
<b>Period of Performance</b>	Expected up to 36 months	
<b>Eligibility – Domestic Entities</b>	Educational institutions, nonprofits <sup>1</sup> , and for-profit entities	May apply as Standalone Applicant, as lead organization for a Project Team, or as member of a Project Team
	FFRDCs, including DOE/NNSA FFRDCs	May apply as lead organization for a Project Team or as member of a Project Team
	DOE/NNSA Government-Owned Government-Operated laboratories (GOGOs)	Not eligible to apply for funding
	Non-DOE/NNSA GOGOs	May apply as member of a Project Team
	State and local government entities	May apply as member of a Project Team
<b>Eligibility – Foreign Entities</b>	May apply as Standalone Applicant, lead organization for a Project Team, or as member of a Project Team. However, all work by foreign entities must be performed by subsidiaries or affiliates incorporated or otherwise headquartered in the United States.	
<b>Eligibility – Consortium</b>	Consortium entities, which may include domestic and foreign entities, must designate one member of the consortium as the consortium representative to the Project Team. The	

<sup>1</sup> Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Prime Recipient or Subrecipient..



<b>Entities</b>	consortium representative must be incorporated or otherwise headquartered in the United States. The eligibility of the consortium will be determined by reference to the eligibility of the consortium representative under Section III.A of the FOA.	
<b>Cost Share Requirement</b>	Domestic educational institution or domestic nonprofit applying as a Standalone Applicant	Greater than or Equal to ( $\geq$ ) 5% of the Total Project Cost
	Project Teams composed exclusively of domestic educational institutions, domestic nonprofits, and/or FFRDCs	$\geq$ 5% of the Total Project Cost
	Project Teams where domestic educational institutions, domestic nonprofits, and/or FFRDCs perform $\geq$ 80%, but less than 100%, of the work under the funding agreement, as measured by the Total Project Cost	$\geq$ 10% of the Total Project Cost
	Technology Investment Agreements and “other transactions” agreements	$\geq$ 50% of the Total Project Cost
	All other projects	$\geq$ 20% of the Total Project Cost
<b>Number of Applications</b>	Applicants may submit more than one application to this FOA, provided that each application is scientifically distinct.	
<b>Agency Contact</b>	<p>Applicants may contact ARPA-E through the following email addresses:</p> <ul style="list-style-type: none"> <li>• <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a> for questions regarding this FOA. Insert FOA title and number in subject line of emails.</li> <li>• <a href="mailto:ExchangeHelp@hq.doe.gov">ExchangeHelp@hq.doe.gov</a> for questions regarding ARPA-E eXCHANGE. Insert FOA title and number in subject line of emails.</li> </ul> <p>See Section VII.A of the FOA for guidance on submitting questions to ARPA-E. ARPA-E will not accept or respond to communications received by other means (e.g., telephone calls, faxes). Emails sent to other email addresses will be disregarded.</p>	
<b>Application Forms</b>	Required forms for Full Applications (SF-424, SF-424A, Budget Justification Workbook, and Environmental Impact Questionnaire) are available at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> .	

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

## **I. FUNDING OPPORTUNITY DESCRIPTION**

### **A. AGENCY OVERVIEW**

The Advanced Research Projects Agency – Energy (ARPA-E) is an agency within the Department of Energy (DOE) that has funded the development and deployment of transformational and disruptive energy technologies and systems since 2009.<sup>2</sup> ARPA-E focuses on high-risk concepts with potentially high rewards.

When it established ARPA-E, Congress directed ARPA-E to:

- Enhance the economic and energy security of the United States through the development of energy technologies that result in reductions of imports of energy from foreign sources, reductions of energy-related emissions, and improvements in the energy efficiency of all economic sectors; and
- Ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies.

Pursuant to its statute, ARPA-E seeks to accomplish its mission by identifying and promoting revolutionary advances in fundamental sciences, by translating scientific discoveries and cutting-edge inventions into technological innovations, and by accelerating transformational technological advances in areas that industry by itself is not likely to support because of technical and financial uncertainty.

ARPA-E is fundamentally different from other Government research, development, and demonstration (RD&D) programs and organizations. ARPA-E does not fund basic research aimed at discovery, incremental improvements to existing technologies, or the commercialization of proven technologies. ARPA-E does not itself engage in RD&D, and does not own or manage any laboratories.

ARPA-E sponsors outside entities to perform RD&D that is both transformational and disruptive. ARPA-E aims to establish new directions for energy research and technology

---

<sup>2</sup> Transformational change moves technology to new learning curves, but it does not necessarily have a disruptive transformation on the market – for example, it could be too expensive. A disruptive change occurs when price drives adoption to a new product. At its inception, the automobile was transformative with respect to the horse-and- buggy market, but the automobile was not disruptive because it was too expensive. By contrast, the Model T was disruptive to the horse-and- buggy market because it was affordable.

development and new paradigms for how energy is produced, transmitted, used, and stored. ARPA-E projects and programs are characterized by a clear view of a desired outcome, an understanding of the intervening barriers, and innovative pathways toward a new future. These projects and programs have the potential to radically change our understanding of important energy-related concepts or lead to the creation of new energy-related fields. They often depend on technical approaches that are novel, emergent, integrative, and enabling.

ARPA-E strongly encourages outstanding scientists and engineers from different organizations and countries and different scientific disciplines and technology sectors to form new teams. Interdisciplinary and cross-sectoral collaboration spanning organizational and national boundaries enables and accelerates the achievement of scientific and technological outcomes that were previously viewed as extremely difficult, if not impossible.

ARPA-E does not replace or duplicate private investment in emerging technologies. Instead, ARPA-E enables transformational energy technologies that have high technical and market risk to bridge the so-called “valley of death,” where little or no public or private funding is available. The spectrum of technology research activities, from basic research to full system validation, is defined within a framework of nine “technology readiness levels” (TRLs). ARPA-E operates mainly within the “valley of death” between TRL-3 and TRL-7.<sup>3</sup>

Each ARPA-E project is expected to overcome key technical barriers currently preventing industrial adoption of the transformational technology, but not to carry the taxpayer investment beyond the point where industry and investors should shoulder the remaining technical and market risks.

The first step in applying for funding under the FOA is the submission of a short Concept Paper, which describes the essence and novelty of the proposed technology and its ability to meet or exceed the Primary Technical Targets and Secondary Technical Targets in Section I.B.4 of the FOA. The next step is the submission of a Full Application, which provides detailed information on the proposed project, including, among other items, an in-depth discussion of various aspects of the proposed project, a detailed budget, an environmental impact questionnaire, and a publically releasable summary of the project. Finally, Applicants have a brief opportunity to review written comments on their Full Application and prepare a short Reply to Reviewer Comments. Please refer to Section V.B.2 of the FOA for additional guidance on the merit review and selection process.

---

<sup>3</sup> Please refer to Appendix 1 for ARPA-E’s Technical Readiness Level Scale.

## **B. PROGRAM OVERVIEW**

ARPA-E seeks to fund the development of innovative new photosynthetic organisms and related approaches that are capable of producing liquid transportation fuels directly from agricultural practices. Interdisciplinary teams focused on the development of new, dedicated biofuel “crops” that are easily processed to liquid fuels would represent a departure from the sugar-, starch-, or lignocellulose-conversion approaches funded by others. As with the Agency’s other programs, ARPA-E seeks to fund the efforts that not only present high technical risk, but also offer the potential to have a transformational impact. In this instance, ARPA-E seeks to fund the creation of a highly productive crop plant engineered specifically to produce liquid transportation fuel.

As the final deliverable of the program, performers will have created a genetically optimized multicellular photosynthetic organism that produces a liquid transportation fuel directly. Such a source must be sufficiently robust that it can be deployed using agricultural practices or the equivalent. The source is envisioned to produce a final product directly, ideally, a high-energy liquid hydrocarbon fuel that can be extracted easily. Specifically, the source should produce fuels with the highest possible energy density, at least that of isobutanol (26.5 MJ/L lower heating value), in a complete system that is significantly more efficient and cost-effective than ethanol derived from fermentation. Because photosynthesis is an energetically inefficient process that has evolved to benefit plants rather than humans, higher energy yields, in the form of liquid fuels, should be accessible without violating fundamental physical laws.

### **1. BACKGROUND**

Despite significant investments in renewable energy, petroleum and other non-renewable fuels still comprise nearly 90% of total U.S. energy supply.<sup>4</sup> Petroleum is particularly problematic; domestic supplies have dwindled while world demand continues to rise, due to the use of gasoline and other liquid fuels for transportation. Transportation represents 72% of all liquid fuel consumption in the U.S.,<sup>4</sup> and, while domestic demand is relatively stable, worldwide demand is predicted to exceed conventional supplies within the next 20 years.<sup>5</sup> This is clearly an unsustainable situation. Recent interest and significant advances in electric vehicle technologies may mitigate some demand for liquid fuels, but this comes at a price: the transportation support infrastructure in the U.S. has been developed around the use of liquid fuels, and widespread electric vehicle use will require a substantial overhaul of numerous

---

<sup>4</sup> U.S. Energy Information Administration (EIA), *Annual Energy Outlook 2010* (2010), reference case

<sup>5</sup> International Energy Agency (IEA), *World Energy Outlook 2010* (2010), summary downloaded from <http://www.iea.org/Textbase/npsum/weo2010sum.pdf>

subsystems. For these reasons, liquid fuels will likely remain the dominant form of energy used in the transportation sector, especially for applications where electrification is impractical, such as long-haul trucking and air transportation.

Today's vision of the future of domestically produced biofuels is that they can be derived from fermentable sugars or biomass, or perhaps from dedicated oil crops. This vision has both inherent limitations and inefficiencies that are addressable using innovative technologies.

1. Crops, intended for biofuel production, require large tracts of arable land that inevitably compete with the production of food crops at scale, driving up the cost of both food and fuel. This level of resource utilization is intrinsic to modern agriculture, and is related to the light energy absorption and conversion inefficiencies of photosynthesis.<sup>6</sup>
2. Biomass is not easily digested and presently requires an expensive or inefficient process to break down lignocellulose into its components. This difficulty derives from the biological role of lignocellulose, a robust indigestible building material that serves as the major structural component of wood. Further, sugars derived from starch and cellulose require fermentation to produce ethanol, a process that releases one-third of the fixed carbon, and produces a liquid fuel with only 70% of the volumetric energy content of current transportation fuels.
3. Finally, today's oil-rich crops do not provide enough of a step up (based on energy yield per unit area) to be a cost effective alternative for production of transportation fuel at scale.<sup>7</sup> As a result, using currently available technologies, liquid biofuels are projected to comprise only 12% of all liquid fuels by 2035<sup>4</sup>. Several approaches to improve on these technologies are being pursued, ranging from biofuel crop breeding to more efficient lignocellulose digestion, but even the most optimistic projections fall short of forecasting parity with petroleum, either in terms of cost or in terms of scale. Consequently, economically competitive production of biofuels will require a technological paradigm shift that leads to a more efficient process with a concomitant reduction in the use of natural resources.

---

<sup>6</sup> Zhu, X.-G., Long, S. P., & Ort, D. R. (2010) "Improving Photosynthetic Efficiency for Greater Yield", *Annu. Rev. Plant Biol.* 2010. 61:235–61

<sup>7</sup> Numbers vary, but in both instances, feedstock costs are the single largest cost of production. The per-acre per-year energy yield from corn ethanol is about twice that of biodiesel: Approximately 0.9 hectare is required to produce 370 bushels of corn [based on the average U.S. yield, USDA] and dry mill fermentation to ethanol produces about 2.7 gallons per bushel [USDA Survey, 1988], resulting in 1000 gallons of ethanol from 0.9 hectare. An equivalent volumetric amount of biodiesel from rapeseed oil requires approximately 2.4 hectares [see Scott, S.A. *et al.*, **Current Opinion in Biotechnology** (2010) 21, 277-286]. The difference in energy density, about 1.4 fold, is insufficient to make up for the intrinsic differences in agricultural productivity.

To qualify as an ARPA-E project area, it is necessary but not sufficient to identify an unexplored “white space” for technology development. Project areas for current investments must also be poised for progress, combining recent innovation with clarity of purpose. In this context, two questions emerge:

**What recent biotechnology innovations are applicable to biofuels?** New tools have emerged that reduce both the time and costs associated with complete genomic characterization, and enable the controlled alteration of genotypes through genetic manipulation. Directed genetic manipulations of agricultural crops have become increasingly routine and are currently used to improve yields and reduce costs in agriculture, e.g., by incorporation of pest resistance genes. Despite these advances, systems-level approaches aimed at the shortcomings of photosynthetic production methods, particularly in current biofuel crops, have not been widely attempted. An organism with significantly higher fuel production efficiency through optimized or enhanced metabolism is now within the realm of possibility. If developed, such an organism would represent a paradigm shift in biofuels production with the potential to replace a significant amount of the petroleum currently used for transportation.

**What limits and/or inefficiencies should today’s technologies focus on?** There are several areas of potential interest:

1. *Light Capture.* Chloroplasts originated about 1.5 billion years ago and provide today’s biofuel crops with a biochemical light capture mechanism that defines green photosynthetic organisms: Chlorophyll, through Photosystems I & II. While there are many advances being made in understanding the processes and limitations of chloroplast energy transduction, it is difficult to envision a simple path toward improved light utilization that has not been sampled already in the course of plant or cyanobacterial evolution. At the same time, primordial biological pigments that absorb light outside the spectral range of chloroplasts have recently been discovered, and these may be a source of additional photosynthetic energy, if productive uses for the energy can be identified.
2. *Carbon Capture.* Different organisms appear to have developed unique biochemical methods for carbon capture leading to improved evolutionary strategies that depend on specific growth conditions. In particular, C<sub>4</sub> plants grow in direct sunlight, about 50% faster than other plants. In this context, they use about 50% *more* light energy than C<sub>3</sub> plants, and use the excess energy to concentrate atmospheric CO<sub>2</sub>. Further, recent experiments<sup>8</sup> suggest that improving *intracellular* carbon dioxide utilization by

---

<sup>8</sup> Kebeish R, et al. “Chloroplastic photorespiratory bypass increases photosynthesis and biomass production in *Arabidopsis thaliana*.” **Nat. Biotechnol.** (2007) 25:593–99

transplanting exogenous pathways into photosynthetic organisms can lead to improved growth. This suggests that measuring carbon fluxes and yields, rather than energy losses, will be a useful approach to compare different approaches.

3. *Carbon Flux Redistribution.* This is a well-established approach toward improvement that could benefit from the application of new technologies. Most notably, selective breeding of food crops has resulted in plants that better serve human needs than their own—for example, modern corn devotes about 46% of its above-ground biomass to seed development,<sup>9</sup> much more than is necessary for propagation and survival of the species. Metabolic engineering to redirect photosynthetic energy into fuel molecules or direct precursors is one promising approach to take.

To add more clarity to the “carbon accounting” approach for project evaluation, Table 1 below contains a list of established benchmarks. Descriptions of the levels of carbon accounting in the table are provided in the glossary. Examples of hypothetical energy crops as anticipated responses to this Funding Opportunity Announcement are provided later on in this document, for further clarity.

---

<sup>9</sup> Pordesimo, L.O.; Edens, W.C.; Sokhansanj, S. **Biomass and Bioenergy** (2004) 26, 337-343

**Table 1: Carbon flux from atmospheric CO<sub>2</sub> for current biofuel crops**

[NOTE: Only carbon is counted as part of weight.]

	Maximum Photosynthetic Rate $A_n$ 50 $t_C \cdot ha^{-1} \cdot y^{-1}$ <sup>(10)</sup> [based on carbon, mw=12]					
	Maize (Midwest) <sup>(11, 12, 13, 14, 15)</sup>		Soybean (Midwest) <sup>(11, 16, 17, 18, 19, 20, 21)</sup>		Sugarcane (LA, TX, FL) <sup>(22, 23, 24, 25, 26)</sup>	
	$t_C \cdot ha^{-1} \cdot y^{-1}$	Yield	$t_C \cdot ha^{-1} \cdot y^{-1}$	Yield	$t_C \cdot ha^{-1} \cdot y^{-1}$	Yield
Captured	7.7	15%	3.1	6.3%	24.	48.%
Harvested	3.9	7.8%	1.3	2.5%	16.	32.%
Purified	2.7	5.4%	0.38	0.77%	7.7	15.%
Processed	1.5	3.0%	0.34	0.69%	4.0	8.0%
Final Energy Content (GJ• $t_C^{-1}$ )	52 (Ethanol)		50 (FAME)		52 (Ethanol)	
Overall Fuel Yield (GJ• $ha^{-1} \cdot y^{-1}$ )	79		17		207	

<sup>10</sup> Following Collatz, GJ et al. "Physiological and environmental regulation of stomatal conductance, photosynthesis and transpiration: A model that includes a laminar boundary layer", *Agric. & Forest Meteorology* **1991**, 54, 107-136, using a daily average of 30  $\mu mol \cdot m^{-2} \cdot s^{-1}$  based on an average of 12 hours of sunlight per day over an entire year. Maximum theoretical photosynthetic carbon fixation rates vary depending on many environmental and seasonal conditions—the given number serves as guidance in tracking the carbon utilization from CO<sub>2</sub> capture through produced liquid fuel. For a similar approach involving algal biomass, see Sukenik et al., "Optimizing algal biomass production in an outdoor pond: A simulation model", *J. App. Phycology* **1991**, 3, 191-201.

<sup>11</sup> Per hectare biomass yields were derived from the measured net ecosystem exchange level of carbon for maize and soybean during the growing season, while harvested grain yields were concurrently measured in the same fields. Hollinger et al., "Carbon budget of mature no-till ecosystem in the North Central Region of the United States", *Ag & Forest Res.* **2005**, 130, 59-69. Per acre grain yields are derived from USDA, National Agricultural Statistics Service, **2009**.

<sup>12</sup> Loomis, R.S.; Lafitte, H.R. "The carbon economy of a maize crop exposed to elevated CO<sub>2</sub> concentrations and water stress, as determined from elemental analyses". *Field Crops Res.* **1987**, 17, 63-74.

<sup>13</sup> Latshaw, W.L.; Miller, E.C. "Elemental composition of the corn plant", *J. Agric. Res.* **1924**, 27, 845-861.

<sup>14</sup> Bunge Milling "Typical Composition of Yellow Dent Corn," downloaded on 1/5/10 from [http://www.bungenorthamerica.com/news/pubs/03\\_Bunge\\_Milling\\_Process\\_Diagram.pdf](http://www.bungenorthamerica.com/news/pubs/03_Bunge_Milling_Process_Diagram.pdf)

<sup>15</sup> Bothast, R.J.; Schlicher, M.A. "Biotechnological processes for conversion of corn into ethanol", *Appl. Microbiol. Biotechnol.* **2005**, 67, 19-25.

<sup>16</sup> Huber, G.W.; Iborra, S.; Corma, A. "Synthesis of transportation fuels from biomass: Chemistry, catalysts, and engineering", *Chem. Rev.* **2006**, 106, 4044-4098.

<sup>17</sup> Osborn, T.W. "Elemental composition of soybean meal and interlaboratory performance", *J. Agric. Food Chem.* **1977**, 25, 229-232.

<sup>18</sup> Domalski, E.S.; Jobe, T.L.; Milne, T.A. National Institute of Standards and Technology, "Thermodynamic Data for Biomass Conversion and Waste Incineration" **1986**

<sup>19</sup> Renewable Biofuels Inc., "Soy Methyl Ester B100" product specification data sheet, downloaded on 1/5/10 from: [http://www.rbfs.com/assets/files/RBF\\_Soy\\_Methyl\\_Ester\\_B100\\_Data\\_Sheet.pdf](http://www.rbfs.com/assets/files/RBF_Soy_Methyl_Ester_B100_Data_Sheet.pdf)

<sup>20</sup> Hill, J.; Nelson, E.; Tilman, D.; Polasky, S.; Tiffany, D. "Environmental, economic, and energetic costs and benefits of biodiesel and ethanol biofuels", *PNAS* **2006**, 103, 11206-11210.

<sup>21</sup> El-Darier, S.; Hemada, M.; Sadek, L. "Dry matter distribution and growth analysis in soybeans under natural agricultural conditions", *Pak. J. Biol. Sci.* **2002**, 5, 545-549.

<sup>22</sup> Per acre sugar yields are derived from USDA, National Agricultural Statistics Service, **2009**. Note that these values were determined using different methodology than for maize and soybean.

<sup>23</sup> Beeharry, R.P. "Carbon balance of sugarcane bioenergy systems", *Biomass Bioenergy* **2001**, 20, 361-370.

<sup>24</sup> Da Rosa, A. Fundamentals of Renewable Energy Processes. **2009**, Elsevier Academic Press, Burlington, MA.

<sup>25</sup> Goldemberg, J.; Coelho, S.T.; Nastari, P.M.; Lucon, O. "Ethanol learning curve—the Brazilian experience", *Biomass Bioenergy* **2004**, 26, 301-304

<sup>26</sup> Walford, S.N. "Composition of cane juice", *Proc. S. Afr. Sug. Technol. Ass.* **1996**, 70, 265-266.

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.

Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).



## 2. PROGRAM OBJECTIVES

ARPA-E's mission is to fund projects that propose transformational technologies to reduce America's dependence on foreign energy imports, to reduce U.S. energy related emissions (including greenhouse gases), to improve energy efficiency across all sectors of the U.S. economy, and to ensure that the U.S. maintains its leadership in developing and deploying advanced energy technologies.

The major objective of this program is to develop a new, dedicated biofuel "crop" that converts photosynthetic energy to liquid fuels more efficiently than existing sources (see Table 1) and that can be grown, harvested, and processed in an economically viable manner. This new crop would be designed for agricultural implementation in the U.S. with an average carbon yield through to fuel (per unit area per year) at least twice that of corn-based ethanol within that same climate and region. The current state of the art is to use corn as a feedstock for ethanol production via fermentation, with substantial efforts underway to incorporate biomass or dedicated oil crops as additional sources. This program seeks applications for substantially higher efficiency organisms than are currently envisioned, and that could be planted, harvested, and processed to liquid fuels in a fully scalable manner.

The key problems to be addressed by this program are as follows: to capture and retain more light energy more effectively, and to divert the bulk of this energy toward a viable liquid fuel. While there are biological precedents and suggestions that such transformations are feasible, a comprehensive effort to develop a dedicated biofuel crop and process has not been attempted.

In view of ARPA-E's mission, development of such a crop and process would have two impacts: the resulting fuel products would replace or supplement fuels that are currently imported, and the process would recycle carbon dioxide, providing no net increase in this greenhouse gas. Because the crop would be deployable and developed in the U.S., it would help to improve the nation's self-reliance and economic competitiveness.

To more effectively and substantially address the program objectives, applicants are strongly encouraged to form interdisciplinary teams that bring an integrated approach to addressing various aspects of the problem.

## 3. AREAS OF INTEREST

**Systems Development.** As a general guiding principle, any funded application must result in a liquid transportation fuel that costs no more than alternative fuels at scale, presently \$10 per

GJ fuel or \$50 per barrel of oil equivalent. Such cost estimates must account fully for the life cycle costs of biological conversion, starting with sunlight and ending at liquid fuels, following well-established financial models, e.g., corn agriculture combined with corn-based ethanol production. Applicants must demonstrate facility with such models, and should be careful not to ignore the costs of *all* raw materials, energy, and transportation. For example, systems operating at ambient concentrations of CO<sub>2</sub> are strongly preferred because supplementation adds a significant feedstock cost to fuel production. Approaches that augment these ambient levels may be feasible, but the cost of supplementation at scale must be elucidated completely. Applications that assume either zero or negative-cost “waste” (e.g., CO<sub>2</sub> from coal-fired power plants), or that do not factor in other direct costs of supplementation (e.g. infrastructure additions, transportation, and maintenance), will be rejected as non-responsive. Similarly, applications that achieve cost metrics via non-technological means (e.g., co-product sales or government subsidies) will also be rejected.

**Component Development.** While applications that address the entire process leading from sunlight to a liquid fuel are both anticipated and strongly encouraged, those that lead to potentially generalizable approaches (i.e., ones that could apply not only to production of biofuels but also to the growth of food crops) are more useful than those that provide specific approaches to specific fuel molecules. To this end, innovative components of applications that make significant advances towards a key aspect of the overall process or system but do not produce an integrated solution that meets all of the “Primary Technical Targets” (and thus does not qualify for a Systems Development award) may be considered for separate funding in the Component Development category.

- **Areas of Particular Interest:** Any combination of technologies capable of meeting or exceeding the “Primary Technical Targets” (see below) will be considered for a Systems Development award under this funding opportunity. A technology that makes significant advances towards a key aspect of the overall system, but does not meet all of the “Primary Technical Targets” will be considered for a Component Development award. Examples of particularly interesting technologies include, but are not limited to, the following:
  - Improvement in light utilization, including the use of alternative capture molecules and/or redistribution/minimization of the light-harvesting antenna to decrease wasteful non-photochemical quenching processes;
  - Production of energy-dense fuel molecules, e.g. terpenes, via the diversion high-energy Calvin cycle intermediates (upstream of glucose) or the use of otherwise wasted energy and/or reducing equivalents;

- Use of alternatives to the Calvin-Benson-Bassham cycle (via RuBisCO) for carbon fixation; and
  - Approaches that employ metabolic pathways found in widely divergent organisms, such as those derived from prokaryotes, archaeobacteria, or extremophiles.
- **Areas of Supplemental or Secondary Interest:** Any combination of technologies capable of meeting or exceeding the “Primary Technical Targets” (see below) will be considered for a Systems Development award under this funding opportunity. A technology that makes significant advances towards a key aspect of the overall system, but does not meet all of the “Primary Technical Targets” will be considered for a Component Development award. Examples of supplemental technologies that may enhance an application but will *not* be sufficient on their own merits are the following:
    - Recovery of the biochemical energy lost to photorespiration (which has been demonstrated primarily in C<sub>3</sub> organisms);
    - Replacement or transformation of chloroplasts in C<sub>4</sub> plants based on cyanobacterial precedents to improve photosynthesis;
    - Symbiotic combinations of organisms that separate light capture and fuel production; and
    - Development of productive photobiological combinations that absorb light more effectively, e.g., through mismatched action spectra.
  - **Areas Specifically Not of Interest:** Many Federal funding agencies currently support programs to advance the development of biomass-based biofuels. Consequently, applications that either use, or enhance, biomass as a feedstock will *not* be considered for this FOA. As a general rule, incremental improvements to, or combinations of, existing products and technologies, wherein no significant transformational advances in understanding or reductions in technical uncertainty are achieved, do not fit ARPA-E’s mission, and will also not be considered. Additional excluded categories are:
    - Incremental improvements to, or combinations of, existing products and technologies, wherein no significant advances in understanding or reductions in technical uncertainty are achieved;

- Incremental improvements in existing liquid fuel processes, or approaches that rely solely upon improved farm practices or selective breeding of existing plant species;
- Demonstration projects that do not involve a significant degree of technical risk;
- Artificial (abiotic) or “bio-hybrid” photosynthetic systems that mimic natural photosynthetic systems or incorporate inorganic components that do not result from genetic expression;
- Systems in which the final product organism cannot be deployed as an agricultural crop [NOTE: Unicellular aquatic organisms such as microalgae, cyanobacteria, and diatoms will *not* be considered to be deployable in this manner. However, the use of insights and developments from such systems is valuable and is actively encouraged.]; and
- Purely engineering approaches that rely on existing organisms, e.g., the development of engineered photobioreactors or containment vessels for use with unicellular organisms.

Any Concept Papers or Full Applications that focus on “Areas Specifically Not of Interest” will be rejected as nonresponsive and will not be reviewed or considered.

#### **4. TECHNICAL PERFORMANCE TARGETS**

Applications will not be considered for funding unless they have a well-justified, realistic potential to meet or exceed all of the Primary Technical Targets by the end of the period of performance for the proposed project. This funding opportunity focuses on research and development projects that lead to an innovative organism for the production of liquid transportation fuels. To be deployed successfully, the organism must increase carbon-use efficiency and reduce cost when compared to corn agriculture and corn-based ethanol (see Table 1). Additionally, applicants should quantitatively describe the approach to scale the developed organism (i.e., the process hurdles that stand between lab scale demonstration and the production of 100 million gallons per year in a commercial facility). Applicants are expected to describe crops that can be grown in the United States on a level of acreage similar to corn. The applicant is also encouraged to highlight aspects of the application that would provide an opportunity for U.S. leadership in the production of biofuels.

Applications will receive favorable consideration if they meet or exceed at least one of the Secondary Technical Targets. Preference will be given to applications that have a well-justified, realistic potential to meet or exceed most, if not all, of the Secondary Technical Targets.

Applications should account for the time required to measure the end-of-project target, particularly the length of time to grow the plant to its harvest stage.

The Primary Technical Targets and Secondary Technical Targets for this FOA are stated below.

***a. PRIMARY TECHNICAL TARGETS***

<b>ID Number</b>	<b>Category</b>	<b>Basis/Current Perceived Limit</b>	<b>Value (Units)</b>
<b>1.1</b>	ENERGY DENSITY OF THE LIQUID FUEL EXTRACTED	ISO-BUTANOL	$\geq 26.5$ MJ/L (LHV)
<b>1.2</b>	MELTING POINT OF THE LIQUID FUEL EXTRACTED	GASOLINE	$\leq -40$ °C
<b>1.3</b>	BOILING POINT OF THE LIQUID FUEL EXTRACTED	ISOPRENE	$\geq 35$ °C
<b>1.4</b>	PER HECTARE ENERGY YIELD AT SCALE	SEE TABLE 1	$\geq 2 \times$ ETHANOL YIELD FROM CORN ( $\geq 160$ GJ/HA/YEAR)
<b>1.5</b>	PROCESS COST AT SCALE	OECD/IEA <sup>27</sup>	$\leq \$10$ /GJ (\$50/BOE)

***b. SECONDARY TECHNICAL TARGETS***

<b>ID Number</b>	<b>Category</b>	<b>Basis/Current Perceived Limit</b>	<b>Value (Units)</b>
<b>2.1</b>	CO <sub>2</sub> USE	CORN	ATMOSPHERIC CO <sub>2</sub>
<b>2.2</b>	WATER REQUIREMENTS	CORN	$\leq 22$ INCHES/YEAR
<b>2.3</b>	FERTILIZER REQUIREMENTS	CORN	N $\leq 179$ LBS/ACRE P $\leq 62$ LBS/ACRE K $\leq 50$ LBS/ACRE

<sup>27</sup> IEA Energy Technology Essentials “Biofuel Production” document ETE02, downloaded from [www.iea.org/Textbase/techno/essentials.htm](http://www.iea.org/Textbase/techno/essentials.htm), January 12, 2011

### C. END-OF-PROJECT TARGETS

Category	Scale	Approach/Form Factor
<b>Deliverable</b>	DEMONSTRATION OF YIELD THROUGH DIRECT SIDE-BY-SIDE COMPARISON WITH ESTABLISHED STANDARD ORGANISM	A PLANT OR OTHER MULTICELLULAR ORGANISM READY FOR FIELD-TESTING

During award negotiations, ARPA-E will establish materially significant “go/no-go” metrics to track the progress of each project selected. Further, an independent external partner designated by ARPA-E will be employed to independently validate the performance of all organisms.

#### EXAMPLES:

##### **Example Biofuel Crop A**

The applicant proposes to engineer switchgrass with multiple traits to produce an easily extractable hydrocarbon. One set of modifications significantly increases the synthesis of the cyclic terpene limonene ( $C_{10}H_{16}$ , mp  $-74^{\circ}C$ , bp  $176^{\circ}C$ ), which is combustible for fuel, to achieve limonene levels of 20% dry weight in switchgrass. A second set increases biomass production 50%. Limonene can be directly extracted from the switchgrass biomass and there is no processing step anticipated for biofuel production.

The applicant then calculates the energy content in the fuel molecule as a measure of the carbon flux through engineered switchgrass, based on observed growth yields in the field and the efficiency of extracting limonene.

ARPA-E considers the crop is responsive to the FOA, as the fuel yield from the limonene produced in the switchgrass will be greater than twice that of maize.

	$t_c \cdot ha^{-1} \cdot y^{-1}$	Yield
Total Captured	17.	35.%
Harvested Biomass	11.	23.%
Purified/Processed	4.1	8.3%
Final Energy Content ( $GJ \cdot t_c^{-1}$ )	51.1 (Limonene)	
Overall Fuel Yield ( $GJ \cdot ha^{-1} \cdot y^{-1}$ )	211	

### **Example Biofuel Crop B**

The applicant proposes to utilize a natural strain of duckweed (*Spirodela polyrrhiza*) that was selected in the laboratory for high starch production, and based on laboratory studies is estimated to produce yields of 15 tons dry biomass/ha/yr. A novel production system utilizing a tiered aquaculture platform will be developed that allows two crops to be grown simultaneously on a single site, doubling yields of starch for ethanol fermentation. The entire biomass can be processed for starch extraction, utilizing all of the photosynthetic energy captured by the crop.

	$t_c \cdot \text{ha}^{-1} \cdot \text{y}^{-1}$	Yield
Total Captured	14.	28.%
Harvested Biomass	14.	28.%
Purified	6.3	11%
Processed	3.5	5.6%
Final Energy Content ( $\text{GJ} \cdot t_c^{-1}$ )	52 (Ethanol)	
Overall Fuel Yield ( $\text{GJ} \cdot \text{ha}^{-1} \cdot \text{y}^{-1}$ )	182	

The applicant then calculates the energy content in the fuel molecule as a measure of the carbon flux through the duckweed following Table 1. These calculations are based on observed growth yields in small ponds and the efficiency of producing ethanol from starch.

ARPA-E considers the crop non-responsive for several reasons. First, at 22.77 MJ/L, ethanol does not have sufficiently high energy density to be considered as a product. Second, light will be limiting during several periods, such that the two tiers are unlikely to work independently. Third, it is not feasible to implement a large-scale aquatic production platform on large areas across the United States. Finally, the strategy focuses on physical engineering approaches instead of biological.

### **Example Biofuel Crop C**

The applicant proposes to engineer sugarcane by altering metabolic pathways so that 60% of the solar energy that normally goes into sucrose production is redirected to produce triglycerides. The triacylglycerol can be easily extracted from the cane and processed into biodiesel in the same manner as soybean oil, while the cane sugar can still be extracted and converted into ethanol if desired.

	$t_c \cdot \text{ha}^{-1} \cdot \text{y}^{-1}$	Yield
Total Captured	24.	48.%
Harvested Biomass	16.	32.%
Purified	4.5	9.0%
Processed	4.0	8.1%
Final Energy Content ( $\text{GJ} \cdot t_c^{-1}$ )	50 (FAME)	
Overall Fuel Yield ( $\text{GJ} \cdot \text{ha}^{-1} \cdot \text{y}^{-1}$ )	201	

The applicant then calculates the energy content in the triacylglycerol as a measure of the carbon flux through the engineered sugarcane as presented in Table 1. These calculations are based on observed growth yields in FL, LA, and TX, and the efficiencies of biodiesel from triacylglycerol.

Crop C meets the target for overall fuel yield, but will not be considered responsive because sugarcane is a tropical crop and cannot be grown over a wide range of the United States. However, if cold tolerance is also engineered in this sugarcane, allowing it to survive freezing temperatures and expand its growing range to that of maize, then Crop C would be considered responsive.

## **II. AWARD INFORMATION**

### **A. AWARD OVERVIEW**

Approximately \$30 million is expected to be available for new awards under this FOA, subject to the availability of appropriated funds. ARPA-E anticipates making 3-8 awards under this FOA. ARPA-E may issue one, multiple, or no awards.

Individual awards may vary between \$250,000 and \$15 million. ARPA-E would prefer to support only rare applications with significant technology risk and aggressive timetables for support at the upper ranges, with careful management and mitigation of the associated risks. ARPA-E may make individual awards up to \$15 million in rare and exceptional cases.

The period of performance for funding agreements may range between 12 and 36 months. ARPA-E expects the start date for funding agreements to be November 2011.

ARPA-E will accept only new applications under this FOA. Applicants may not seek renewal or supplementation of their existing awards.

ARPA-E may issue awards in one or both of the following categories: "Systems Development" and "Component Development."

- A Systems Development project focuses on the concerted development of all components of the system. ARPA-E expects to issue approximately 3-6 awards in this category, with an average award amount of \$5 to \$10 million.
- A Component Development project focuses on truly innovative approaches to a key aspect of an overall system. ARPA-E expects to issue approximately 0-2 awards in this category, with an average award amount of \$1.5 million.

### **B. ARPA-E FUNDING AGREEMENTS**

Through Cooperative Agreements, Technology Investment Agreements, and similar agreements, ARPA-E provides financial and other support to projects that have the potential to realize ARPA-E's statutory mission. ARPA-E does not use such agreements to acquire property or services for the direct benefit or use of the U.S. Government.



Congress directed ARPA-E to “establish and monitor project milestones, initiate research projects quickly, and just as quickly terminate or restructure projects if such milestones are not achieved.”<sup>28</sup> Accordingly, ARPA-E has substantial involvement in the management and direction of every project, as described in Section II.C below.

## 1. COOPERATIVE AGREEMENTS

ARPA-E generally uses Cooperative Agreements to provide financial and other support to Prime Recipients,<sup>29</sup> unless one of the following conditions apply:

- The Prime Recipient is a Federally Funded Research and Development Center (FFRDC) or U.S. Government-Owned Government-Operated laboratory (GOGO), or
- The Prime Recipient requests and qualifies for a Technology Investment Agreement.

Like Grants, Cooperative Agreements involve the provision of financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. However, Cooperative Agreements differ from Grants in terms of agency involvement, supervision, and intervention in the project. Grants restrict Government involvement to the minimum necessary to achieve program objectives. Under Cooperative Agreements, the Government and Prime Recipients share responsibility for the management, control, direction, and performance of projects.

ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement, which is available at <http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx>, in advance of award negotiations. ARPA-E created the Model Cooperative Agreement to facilitate and expedite award negotiations. ARPA-E generally does not modify the terms and conditions of the ARPA-E Model Cooperative Agreement unless there is a demonstrated need.

## 2. FUNDING AGREEMENTS WITH FFRDCs AND GOGOs<sup>30</sup>

When a FFRDC or non-DOE/NNSA GOGO is the *lead organization* for a Project Team, ARPA-E executes a funding agreement directly with the FFRDC or non-DOE/NNSA GOGO and a single, separate Cooperative Agreement with the rest of the Project Team. Notwithstanding the use of

<sup>28</sup> U.S. Congress, Conference Report to accompany the 21<sup>st</sup> Century Competitiveness Act of 2007, H. Rpt. 110-289 at 171-172 (Aug. 1, 2007).

<sup>29</sup> The Prime Recipient is the signatory to the funding agreement with ARPA-E.

<sup>30</sup> DOE/NNSA GOGOs are not eligible to apply for funding, as described in Section III.A of the FOA.

multiple agreements, the FFRDC or non-DOE/NNSA GOGO is the lead organization for the entire project, including all work performed by the FFRDC or non-DOE/NNSA GOGO and the rest of the Project Team.

When a FFRDC or non-DOE/NNSA GOGO is a *member* of a Project Team, ARPA-E executes a funding agreement directly with the FFRDC or non-DOE/NNSA GOGO and a single, separate Cooperative Agreement with the rest of the Project Team. Notwithstanding the use of multiple agreements, the Prime Recipient under the Cooperative Agreement is the lead organization for the entire project, including all work performed by the FFRDC or non-DOE/NNSA GOGO and the rest of the Project Team.

Funding agreements with DOE/NNSA FFRDCs take the form of Work Authorizations issued to DOE/NNSA FFRDCs through the DOE/NNSA Field Work Proposal system for work performed under Department of Energy Management & Operation Contracts. Funding agreements with non-DOE/NNSA FFRDCs and GOGOs generally take the form of Interagency Agreements. Any funding agreement with a FFRDC or non-DOE/NNSA GOGO will have substantially similar terms and conditions as ARPA-E's Model Cooperative Agreement (<http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx>).

### **3. TECHNOLOGY INVESTMENT AGREEMENTS AND “OTHER TRANSACTIONS” AGREEMENTS**

ARPA-E may use its “other transactions authority” under the America COMPETES Reauthorization Act of 2010 to enter into “other transactions” agreements with Prime Recipients. Alternatively, ARPA-E may use DOE’s “other transactions authority” under the Energy Policy Act of 2005 to enter into Technology Investment Agreements (TIAs) with Prime Recipients. ARPA-E uses TIAs and “other transactions” agreements to broaden the U.S. technology base and to foster within the technology base new relationships and practices that advance U.S. economic and energy security and promote scientific and technological innovation.

ARPA-E may negotiate a TIA or “other transactions” agreement in order:

- To encourage for-profit entities to participate in projects in which they would not otherwise participate;
- To facilitate the creation of new relationships among participants in a team that will foster better technology;

- To encourage Prime Recipients to use new business practices that will foster better technology or new technology more quickly or less expensively; or
- To enhance U.S. economic and energy security and/or maintain U.S. technological leadership in key energy sectors.

In a TIA or “other transactions” agreement, ARPA-E may modify standard Government terms and conditions, including but not limited to:

- Accounting provisions: ARPA-E may authorize the use of generally accepted accounting principles (GAAP) where Prime Recipients do not have accounting systems that comply with Government recordkeeping and reporting requirements.
- Intellectual property provisions: ARPA-E may negotiate special arrangements with Prime Recipients to avoid the encumbrance of existing intellectual property rights or to facilitate the commercial deployment of inventions conceived or first actually reduced to practice under the ARPA-E funding agreement. For example, ARPA-E may modify the definition of “subject invention” or Government rights attaching to inventions developed under the ARPA-E funding agreement (e.g., Government purpose license).

If Applicants are seeking to negotiate a TIA or “other transactions” agreement, they are required to include an explicit request in their Full Applications. Please refer to Section IV.C.1 of the FOA for guidance on the content and form of the request.

Please refer to Section III.B.2 of the FOA for guidance on cost share requirements for TIAs and “other transactions” agreements.

#### **4. GRANTS**

Although ARPA-E has the authority to provide financial support to Prime Recipients through Grants, ARPA-E generally does not fund projects through Grants.

#### **5. CONTRACTS**

Although ARPA-E has the authority to contract with Applicants, ARPA-E generally does not fund projects through Contracts.

### **C. STATEMENT OF SUBSTANTIAL INVOLVEMENT**

ARPA-E generally has substantial involvement in the management and direction of its projects from inception to completion.

- ARPA-E shares responsibility with Prime Recipients for the management, control, direction, and performance of projects.
- Prime Recipients must adhere to ARPA-E technical direction and comply with agency-specific and programmatic requirements.
- ARPA-E may intervene at any time in the conduct or performance of project activities.
- ARPA-E does not limit its involvement to the administrative requirements of the ARPA-E funding agreement. Instead, ARPA-E has substantial involvement in the project as a whole.
- Prime Recipients are required to submit detailed quarterly technical and financial reports on the project, as described in Attachment 4 to ARPA-E's Model Cooperative Agreement (<http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx>).
- ARPA-E Program Directors share responsibility with Prime Recipients for the management, control, direction, and performance of projects. During award negotiations, ARPA-E Program Directors establish an aggressive schedule of quantitative milestones and deliverables that must be met every quarter. Prime Recipients document the achievement of these milestones and deliverables in quarterly progress reports, which are reviewed and evaluated by ARPA-E Program Directors. ARPA-E Program Directors visit each Prime Recipient at least twice per year, and hold periodic meetings, conference calls, and webinars with Project Teams. ARPA-E Program Directors may modify or terminate projects that fail to achieve predetermined technical milestones and deliverables.

- ARPA-E reviews reimbursement requests for compliance with applicable Federal cost principles and Prime Recipients' cost share obligations.<sup>31</sup> Upon request, Prime Recipients are required to provide additional information and documentation to support claimed expenditures. Prime Recipients are required to adhere to ARPA-E's direction and comply with agency-specific and programmatic requirements. Please refer to Section VI.B.4-5 of the FOA for guidance on cost share payments and reporting.
- ARPA-E works closely with Prime Recipients to facilitate and expedite the deployment of ARPA-E-funded technologies to market. ARPA-E works with other Government agencies and nonprofits to provide mentoring and networking opportunities for Prime Recipients. ARPA-E also organizes and sponsors events to educate Prime Recipients about key barriers to the deployment of their ARPA-E-funded technologies. In addition, ARPA-E establishes partnerships with private and public entities to provide continued support for the development and deployment of ARPA-E-funded technologies.

---

<sup>31</sup> To request reimbursement, Prime Recipients must submit: (1) an SF-270, available at <http://www.whitehouse.gov/sites/default/files/omb/grants/sf270.pdf>; (2) a spreadsheet showing cumulative expenditures for the invoice period and cumulative expenditures to date (whether paid by ARPA-E or the Project Team) for the following SF-424A categories: Personnel (i.e., salaries and wages), Fringe Benefits, Travel, Equipment, Supplies, Contractual, Construction, Other, and Indirect Charges; and, (3) Supporting documentation for the claimed expenditures, which may consist of summary information (e.g., printouts from internal financial systems) or detailed documentation (e.g., invoices on appropriate letterhead, equipment purchase acquisitions, and travel vouchers).

### **III. ELIGIBILITY INFORMATION**

#### **A. ELIGIBLE APPLICANTS**

##### **1. DOMESTIC ENTITIES**

For-profit entities, educational institutions, and nonprofits<sup>32</sup> that are incorporated or otherwise headquartered in the United States are eligible to apply for funding as a Standalone Applicant,<sup>33</sup> as the lead organization for a Project Team,<sup>34</sup> or as a member of a Project Team.

FFRDCs are eligible to apply for funding as the lead organization for a Project Team or as a member of a Project Team, but not as a Standalone Applicant.

DOE/NNSA GOGOs are not eligible to apply for funding.

Non-DOE/NNSA GOGOs are eligible to apply for funding as a member of a Project Team, but not as a Standalone Applicant or as the lead organization for a Project Team.

State and local government entities are eligible to apply for funding as a member of a Project Team, but not as a Standalone Applicant or as the lead organization for a Project Team.

##### **2. FOREIGN ENTITIES**

Foreign entities, whether for-profit or otherwise, are eligible to apply for funding as Standalone Applicants, as the lead organization for a Project Team, or as a member of a Project Team. However, all work by foreign entities must be performed by subsidiaries or affiliates incorporated or otherwise headquartered in the United States.

If Applicants are seeking to perform certain work overseas, they are required to include an explicit waiver request in their Full Applications. Please refer to Section IV.C.1 of the FOA for guidance on the content and form of the request.

---

<sup>32</sup> Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Prime Recipient or Subrecipient.

<sup>33</sup> A Standalone Applicant is an Applicant that applies for funding on its own, not as part of a Project Team.

<sup>34</sup> The term "Project Team" is used to mean any entity with multiple players working collaboratively and could encompass anything from an existing organization to an ad hoc teaming arrangement. A Project Team consists of the Prime Recipient, Subrecipients, and others performing or otherwise supporting work under an ARPA-E funding agreement.

### 3. CONSORTIUM ENTITIES

Consortium entities, which may include domestic and foreign entities, must designate one member of the consortium as the consortium representative to the Project Team. The consortium representative must be incorporated or otherwise headquartered in the United States. The eligibility of the consortium will be determined by reference to the eligibility of the consortium representative under Sections III.A of the FOA. Each consortium entity must have an internal governance structure and a written set of internal rules. Upon request, the consortium entity must provide a written description of its internal governance structure and its internal rules to the ARPA-E Contracting Officer ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)).

#### B. COST SHARING OR MATCHING<sup>35</sup>

##### 1. GENERAL COST SHARE REQUIREMENT

By law, every Project Team is required to provide greater than or equal to 20% of the Total Project Cost<sup>36</sup> as cost share, except as described below.<sup>37</sup>

##### 2. INCREASED COST SHARE REQUIREMENT

Under Technology Investment Agreements and “other transaction” agreements, Prime Recipients are required to pay greater than or equal to 50% of the Total Project Cost as cost share.

##### 3. REDUCED COST SHARE REQUIREMENT

ARPA-E has reduced the minimum cost share requirement for the following types of projects:

- A domestic educational institution or domestic nonprofit applying as a Standalone Applicant is required to provide greater than or equal to 5% of the Total Project Cost as cost share.

<sup>35</sup> Please refer to Section VI.B.4-5 of the FOA for guidance on cost share payments and reporting.

<sup>36</sup> The Total Project Cost is the sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by FFRDCs and GOGOs.

<sup>37</sup> Energy Policy Act of 2005, Pub.L. 109-58, sec. 988.

- Project Teams composed exclusively of domestic educational institutions, domestic nonprofits, and/or FFRDCs are required to provide greater than or equal to 5% of the Total Project Cost as cost share.
- Project Teams where domestic educational institutions, domestic nonprofits, and/or FFRDCs perform greater than or equal to 80%, but less than 100%, of the total work under the funding agreement (as measured by the Total Project Cost) are required to provide greater than or equal to 10% of the Total Project Cost as cost share.

#### **4. LEGAL RESPONSIBILITY**

Although the cost share requirement applies to the Project Team as a whole, the funding agreement makes the Prime Recipient legally responsible for paying the entire cost share. The Prime Recipient's cost share obligation is expressed in the funding agreement as a static amount in U.S. dollars (cost share amount) and as a percentage of the Total Project Cost (cost share percentage). If the funding agreement is terminated prior to the end of the project period, the Prime Recipient is required to pay at least the cost share percentage of total expenditures incurred through the date of termination.

The Prime Recipient is solely responsible for managing cost share contributions by the Project Team and enforcing cost share obligations assumed by Project Team members in subawards or related agreements.

#### **5. COST SHARE ALLOCATION**

Each Project Team is free to determine how much each Project Team member will contribute towards the cost share requirement. The amount contributed by individual Project Team members may vary, so long as the cost share requirement for the project as a whole is met.

#### **6. COST SHARE TYPES AND ALLOWABILITY**

Every cost share contribution must be allowable under the applicable Federal cost principles, as described in Section IV.G.1 of the FOA.

Project Teams may provide cost share in the form of cash or in-kind contributions. Cash contributions may be provided by the Prime Recipient or Subrecipients. Allowable in-kind contributions include but are not limited to personnel costs, indirect costs, facilities and



administrative costs, rental value of buildings or equipment, and the value of a service, other resource, or third party in-kind contribution. Project Teams may use funding or property received from state or local governments to meet the cost share requirement, so long as the funding or property was not provided to the state or local government by the Federal Government.

Project Teams may not use the following sources to meet their cost share obligations:

- Revenues or royalties from the prospective operation of an activity beyond the project period;
- Proceeds from the prospective sale of an asset of an activity;
- Federal funding or property (e.g., Federal grants, equipment owned by the Federal Government); or
- Expenditures that were reimbursed under a separate Federal program.

Project Teams may not use the same cash or in-kind contributions to meet cost share requirements for more than one project or program.

Cost share contributions must be specified in the project budget, verifiable from the Prime Recipient's records, and necessary and reasonable for proper and efficient accomplishment of the project. Every cost share contribution must be reviewed and approved in advance by the ARPA-E Contracting Officer and incorporated into the project budget before the expenditures are incurred.

Applicants may wish to refer to 10 C.F.R. parts 600 and 603 for additional guidance on cost sharing, specifically 10 C.F.R. §§ 600.30, 600.123, 600.224, 600.313, and 603.525-555.

## **7. COST SHARE CONTRIBUTIONS BY FFRDCs AND GOGOs**

Because FFRDCs and GOGOs are funded by the Federal Government, costs incurred by FFRDCs and GOGOs generally may not be used to meet the cost share requirement. FFRDCs may contribute cost share only if the contributions are paid directly from the contractor's Management Fee or a non-Federal source.

## **8. COST SHARE COMMITMENT**

Applicants are required to describe their proposed cost share contributions in their Concept Papers and Full Applications. Please refer to Sections IV.B and IV.C.1 of the FOA for guidance on the requisite cost share information.

Upon selection for award negotiations, Applicants are required to provide additional information and documentation regarding their cost share contributions. Please refer to Section VI.B.3 of the FOA for guidance on the requisite cost share information and documentation.

### **C. OTHER**

#### **1. COMPLIANT CRITERIA**

ARPA-E performs a preliminary review of Concept Papers to determine whether:

- The Applicant meets the eligibility and compliance requirements in Sections III.A and III.C.3 of the FOA;
- The Applicant meets the cost share requirements in Section III.B of the FOA;
- The Concept Paper conforms to the content and form requirements in Section IV.B of the FOA; and
- The Concept Paper was timely submitted via ARPA-E eXCHANGE by the applicable deadline. See Section IV.E of the FOA for guidance on the timely submission of Concept Papers.

Concept Papers that meet these requirements are deemed compliant.

ARPA-E performs a preliminary review of Full Applications to determine whether:

- The Applicant meets the eligibility and compliance requirements in Sections III.A and III.C.3 of the FOA;
- The Applicant meets the cost share requirements in Section III.B of the FOA;

- The Full Application conforms to the content and form requirements in Section IV.C of the FOA;
- The Full Application was timely submitted via ARPA-E eXCHANGE by the applicable deadline (see Section IV.E of the FOA for guidance on the timely submission of Full Applications); and
- The Applicant submitted a compliant and responsive Concept Paper. (Only Applicants that submitted a compliant and responsive Concept Paper are eligible to submit a Full Application.)

Full Applications that meet these requirements are deemed compliant.

ARPA-E performs a preliminary review of Replies to Reviewer Comments to determine whether:

- The Reply to Reviewer Comments conforms to the content and form requirements in Section IV.D; and
- The Reply to Reviewer Comments was timely submitted via ARPA-E eXCHANGE by the applicable deadline. See Section IV.E of the FOA for guidance on the timely submission of Replies to Reviewer Comments.

Replies to Reviewer Comments that meet these requirements are deemed compliant.

Please refer to Section VI.A of the FOA for guidance on notifications of noncompliant submissions.

## **2. RESPONSIVENESS CRITERIA**

ARPA-E performs a preliminary technical review of Concept Papers and Full Applications to determine whether the proposed project falls within the technical parameters described in Section I.B of the FOA.

- Any Concept Papers or Full Applications that focus on “Areas Specifically Not of Interest” in Section I.B.3 of the FOA are rejected as nonresponsive and are not reviewed or considered.

- Other submissions that do not fall within the technical parameters described in Section I.B of the FOA are also rejected as nonresponsive and are not reviewed or considered.

Please refer to Section VI.A of the FOA for guidance on notifications of nonresponsive submissions

### **3. INELIGIBILITY FOR AWARD**

Applicants are required to disclose in their Full Applications if any of the following conditions exist:

- The Applicant (or a member of the Project Team) is under investigation for or has been convicted of fraud or similar acts, violations of U.S. export controls laws and regulations, or violations of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701, et seq.);
- The Applicant (or a member of the Project Team) is debarred, suspended, proposed for debarment, or otherwise declared ineligible from receiving Federal contracts, subcontracts, and financial assistance and benefits; and
- The Applicant (or a member of the Project Team) is insolvent.

The ARPA-E Contracting Officer may reject a Full Application if any of the above conditions exist. If the ARPA-E Contracting Officer rejects the Full Application, it will not be reviewed or considered.

Please refer to Sections IV.C.1 and VIII.C of the FOA for guidance on submitting a full and complete disclosure of the requested information.

### **4. LIMITATION ON NUMBER OF APPLICATIONS**

ARPA-E is not limiting the number of applications that may be submitted by Applicants. Applicants may submit more than one application to this FOA, provided that each application is scientifically distinct.

## **IV. APPLICATION AND SUBMISSION INFORMATION**

### **A. APPLICATION FORMS**

Required forms for Full Applications (SF-424, SF-424A, Budget Justification Workbook, and Environmental Impact Questionnaire) are available at <https://arpa-e-foa.energy.gov>.

### **B. CONTENT AND FORM OF CONCEPT PAPERS**

The Concept Paper must conform to the following requirements:

- The Concept Paper must be submitted as an Adobe PDF.
- The Concept Paper must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Use an Arial, Helvetica, Palatino Linotype, or Georgia typeface, a black font color, and a font size of 12 points or larger (except in figures and tables). (A Symbol font may be used to insert Greek letters or special characters; the font size requirement still applies.) Type density, including characters and spaces, must be no more than 12-15 characters per inch.
- The control number<sup>38</sup> must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

Each Concept Paper should be limited to a single concept or technology. Unrelated concepts and technologies should not be consolidated into a single Concept Paper.

Concept Papers must conform to the following content and form requirements, including maximum page lengths, described below. If Applicants exceed the maximum page lengths indicated below, ARPA-E will review only the authorized number of pages and disregard any additional pages.

---

<sup>38</sup> Once you login to ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), you may access your submissions to ARPA-E FOAs by clicking the "My Submissions" link in the navigation on the left side of the page. Every application that you have submitted to ARPA-E and the corresponding control number is displayed on this page. If you submit more than one application to this FOA, a unique control number is assigned to each application.

SECTION	PAGE LIMIT	DESCRIPTION
<b>Abstract</b>	1 page maximum	<ul style="list-style-type: none"> <li>Describe succinctly: <ul style="list-style-type: none"> <li>The essence of the transformative concept;</li> <li>How the proposed project will develop this concept; and</li> <li>The potential impact that the proposed project would have on the relevant field and application.</li> </ul> </li> </ul>
<b>Technical Description</b>	4 pages maximum	<ul style="list-style-type: none"> <li>Describe in detail: <ul style="list-style-type: none"> <li>How the proposed project is consistent with ARPA-E's Mission Areas: <ul style="list-style-type: none"> <li>To enhance the economic and energy security of the United States through the development of energy technologies that result in: <ul style="list-style-type: none"> <li>Reductions of energy imports from foreign sources,</li> <li>Reductions of energy-related emissions, and</li> <li>Improvement in the energy efficiency of all economic sectors; and</li> </ul> </li> <li>To ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies;</li> </ul> </li> <li>The current technology readiness level (TRL) of the proposed technology and the anticipated TRL at project completion.</li> <li>The proposed technology, including its basic operating principles and how it is unique and innovative;</li> <li>The current state-of-the-art in the relevant field and application, including key shortcomings, limitations, and challenges;</li> <li>The proposed technology's target level of performance (Applicants should provide technical data or other support to show how the proposed target could be met);</li> <li>How the proposed technology will overcome the shortcomings, limitations, and challenges in the relevant field and application;</li> <li>The key technical risks/issues associated with the proposed technology development plan;</li> <li>The approach to scale the proposed technology to a commercial level (100 million gallons per year) using a crop that can be grown in the United States on a level of acreage similar to corn, and the scalability/cost issues related to this approach;</li> <li>A table estimating the overall fuel energy yield (in <math>\text{GJ} \cdot \text{ha}^{-1} \cdot \text{yr}^{-1}</math>) and processed fuel carbon yield (in <math>\text{tonne carbon} \cdot \text{ha}^{-1} \cdot \text{yr}^{-1}</math>) that results from implementation of the proposed technology and a brief description of the derivation, analogous to the examples in §I.B. As guidance to calculating the values in the table, ARPA-E has prepared a Fuel Yield Workbook template (<a href="http://arpa-e.energy.gov/FundingAgreements/Overview.aspx">http://arpa-e.energy.gov/FundingAgreements/Overview.aspx</a>). The example workbook is provided as guidance to the applicant: <u>Completed workbooks will not be reviewed or considered at the Concept Paper stage, but will be a required component</u></li> </ul> </li> </ul>

		<p>of the Full Application;</p> <ul style="list-style-type: none"> <li>○ The estimated costs associated with the various stages of the technology when implemented at scale (feedstock production, fuel extraction and processing). As guidance, ARPA-E has prepared a Cost Analysis Workbook template (<a href="http://arpa-e.energy.gov/FundingAgreements/Overview.aspx">http://arpa-e.energy.gov/FundingAgreements/Overview.aspx</a>). The example workbook is provided as guidance to the applicant: <u>Completed workbooks will not be reviewed or considered at the Concept Paper stage, but will be a required component of the Full Application.</u> The production cost at scale of the liquid fuel must be no more than \$10 per GJ fuel or \$50 per barrel of oil equivalent. Such cost estimates must account fully for the life cycle costs of biological conversion, starting with sunlight and ending at liquid fuels, following well-established financial models;</li> <li>○ The Project Team and why they are uniquely suited to successfully execute the proposed project; and</li> <li>○ The impact that ARPA-E funding would have on the proposed project. Applicants should specifically explain how ARPA-E funding, relative to prior, current, or anticipated funding from other public and private sources, is necessary to achieve the project objectives.</li> </ul>
<b>Transition/ Commercialization Strategy</b>	0.5 page maximum	<ul style="list-style-type: none"> <li>• Describe succinctly: <ul style="list-style-type: none"> <li>○ The phases of development required for the proposed technology, starting from its current stage of development and continuing to commercial deployment,</li> <li>○ The specific phase of development that will be executed during the proposed ARPA-E project,</li> <li>○ Why a successful project outcome will result in commercial development,</li> <li>○ How the technology will be transitioned at the end of the ARPA-E project to the next source of private or public funding, and</li> <li>○ The subsequent investment that will be required to achieve full commercial deployment.</li> </ul> </li> </ul>
<b>Cost Summary</b>	1.5 pages maximum	<ul style="list-style-type: none"> <li>• Describe succinctly: <ul style="list-style-type: none"> <li>○ Each person or position (e.g., senior scientist, technician, graduate student) that would be funded under the proposed project;</li> <li>○ Approximate number of hours to be worked by each person or position during the period of performance;</li> <li>○ Any major equipment purchases that would be made, in whole or in part, with ARPA-E funding;</li> <li>○ If multiple organizations will perform work on the proposed project, Applicants must include an approximate breakdown of costs by Project Team member; and</li> <li>○ Sources and types of proposed cost share,<sup>39</sup> including:</li> </ul> </li> </ul>

<sup>39</sup> Cost share proposed in the Concept Paper is non-binding, but cost share proposed in the Full Application is binding on Applicants.

		<ul style="list-style-type: none"> <li>▪ The name of entities contributing cost share,</li> <li>▪ The type of cost share to be provided (cash or in kind),</li> <li>▪ For in-kind contributions, a detailed description of each proposed contribution and its relevance to the project objectives, and</li> <li>▪ The value of each cost share contribution in U.S. dollars and as a percentage of the Total Project Cost.</li> </ul>
<b>End of Project Targets Table</b>	1 page maximum	<ul style="list-style-type: none"> <li>• Describe succinctly, in table format: <ul style="list-style-type: none"> <li>○ End of project targets for all Primary Technical Targets and Secondary Technical Targets, and</li> <li>○ Any other end of project targets required by Section I.B of the FOA.</li> </ul> </li> </ul>
<b>FFRDC Authorization</b> (FFRDCs only)	1 page maximum	<ul style="list-style-type: none"> <li>• Before submitting a Concept Paper, DOE/NNSA FFRDCs are required to obtain written authorization from the cognizant DOE/NNSA contracting officer, and non-DOE/NNSA FFRDCs are required to obtain written authorization from the cognizant Federal agency sponsoring the FFRDC. This written authorization must be submitted with the Concept Paper. The following wording is acceptable for the written authorization: “Authorization is granted for [FFRDC Name] to participate in the proposed project. The work proposed for [FFRDC Name] is consistent with or complementary to the missions of [FFRDC Name], will not adversely impact execution of assigned programs at [FFRDC Name], and will not place [FFRDC Name] in direct competition with the domestic private sector.” Additionally, non-DOE/NNSA FFRDCs are required to provide in the written authorization the statutory authority (statute name, citation, and section) that authorizes them to perform the work proposed in their Concept Paper.</li> </ul>
<b>Field Work Proposal</b> (DOE/NNSA FFRDCs only)	2 pages maximum	<ul style="list-style-type: none"> <li>• DOE/NNSA FFRDCs are required to submit a Field Work Proposal with their Concept Paper. The Field Work Proposal must conform to the instructions in DOE O 412.1, “Work Authorization System” (<a href="http://management.energy.gov/business_doe/business_forms.htm">http://management.energy.gov/business_doe/business_forms.htm</a>).</li> </ul>

### C. CONTENT AND FORM OF FULL APPLICATIONS

Full Applications must conform to the following requirements:

- Each document must be submitted in the file format prescribed below.
- All Full Applications must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Use an Arial, Helvetica, Palatino Linotype, or Georgia typeface, a black font color, and a font size of 12 points or larger (except in figures and tables). (A Symbol font may be used to insert Greek letters or special



characters; the font size requirement still applies.) Type density, including characters and spaces, must be no more than 12-15 characters per inch.

- The control number, which is the same number used for the Concept Paper,<sup>40</sup> must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

Each Full Application should be limited to a single concept or technology. Unrelated concepts and technologies should not be consolidated in a single Full Application.

Component	Required Format	Description and Information
<b>Technical Volume</b>	PDF	The centerpiece of the Full Application; provides a detailed technical description of the project, proposed milestones, Project Team overview, etc.
<b>SF-424</b>	PDF	Application for Federal Assistance ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> )
<b>SF-424A</b>	XLS	Budget Information – Non-Construction Programs ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> )
<b>Budget Justification Workbook</b>	XLS	Budget Justification Workbook for SF424A Budget ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> )
<b>NEPA Compliance Questionnaire</b>	PDF	Questionnaire regarding the potential environmental impacts of the proposed project ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> )
<b>Summary for Public Release</b>	PDF	Public (non-confidential) project summary, in paragraph format
<b>Summary Slide</b>	PPT	A four-panel project summary on a single PowerPoint slide detailing various aspects of the project
<b>PETRO Yield Workbook</b>	XLS	Detailed calculations demonstrating the carbon flux from agricultural crop to final fuel product and the resulting overall annual fuel carbon yield per unit area and annual fuel energy yield per unit area. ( <a href="https://arpa-e-foa.energy.gov/">https://arpa-e-foa.energy.gov/</a> )
<b>PETRO Cost Analysis Workbook</b>	XLS	Detailed calculations analyzing the costs associated with implementing the proposed technology at scale. ( <a href="https://arpa-e-foa.energy.gov/">https://arpa-e-foa.energy.gov/</a> )

ARPA-E provides detailed guidance on the content and form of each component below.

<sup>40</sup> Once you login to ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), you may access your submissions to ARPA-E FOAs by clicking the “My Submissions” link in the navigation on the left side of the page. Every application that you have submitted to ARPA-E and the corresponding control number is displayed on this page. If you submit more than one proposal to this FOA, a unique control number is assigned to each proposal.

## **1. FIRST COMPONENT: TECHNICAL VOLUME**

The Technical Volume must be submitted in Adobe PDF format. The Technical Volume must conform to the following content and form requirements, including maximum page lengths. If Applicants exceed the maximum page lengths indicated below, ARPA-E will review only the authorized number of pages and disregard any additional pages.

SECTION	PAGE LIMIT	DESCRIPTION
<b>Abstract</b>	1 page maximum	<ul style="list-style-type: none"><li>• Provide a concise summary of the proposed RD&amp;D project. The summary should be written for a technically literate, but non-specialist, audience.</li></ul>
<b>RD&amp;D Tasks</b>	1 page maximum	<ul style="list-style-type: none"><li>• Describe succinctly:<ul style="list-style-type: none"><li>(1) the purpose of the proposed RD&amp;D project,</li><li>(2) the underlying hypothesis(es)/technical concept(s) guiding the approach, and</li><li>(3) a list of the tasks the research team will undertake and accomplish to achieve this purpose.</li></ul></li></ul>
<b>RD&amp;D Strategy</b>	20 pages maximum	<ul style="list-style-type: none"><li>• Applicants are <u>required</u> to address the following factors:<ul style="list-style-type: none"><li>(1) <u>Innovation</u> – Describe specifically:<ul style="list-style-type: none"><li>(a) the performance of the current state of the art in the specific technology area of the application,</li><li>(b) how the work proposed is a departure from currently available technology and/or represents a significant improvement to the performance of the current state of the art,</li><li>(c) how the proposed approach differs from others under investigation in the field, and</li><li>(d) how the work, if successful, could leapfrog today’s approaches and significantly impact both technology and business.</li></ul></li><li>(2) <u>Approach</u> – Provide detailed experimental plans for the completion of the tasks and goals specified in the RD&amp;D Tasks section above. The plans should allow specialists in the field to understand and evaluate each and every relevant step.</li><li>(3) <u>Preliminary Results</u> – Provide preliminary data and results (if available) that support the feasibility of the application.</li><li>(4) <u>Significance With Respect to FOA Requirements and Targets</u> – Describe specifically:<ul style="list-style-type: none"><li>(a) how the proposed effort is responsive to each aspect of the detailed FOA topic description, and</li><li>(b) the impact that successful completion of the proposed work would have on the FOA target areas.</li></ul></li><li>(5) <u>Performance Team</u> – Describe succinctly:<ul style="list-style-type: none"><li>(a) the members of the proposed research team, and</li><li>(b) why the proposed team is uniquely qualified to carry out the proposed research. Synopses of past research accomplishments are insufficient to demonstrate that a team is “uniquely qualified.” Applicants are required to identify the unique combination of training and experience that make the proposed team</li></ul></li></ul></li></ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

		uniquely qualified to successfully execute the proposed project. Preference will be given to multidisciplinary teams where different Project Team members complement each other and have expertise in different aspects of the technology.
<b>Statement of Project Objectives</b>	1 page maximum	<p>The Statement of Project Objectives will be incorporated into the funding agreement and may be released to the public.</p> <ul style="list-style-type: none"> <li>Objectives: Please provide a single paragraph discussing both (1) the overall objective(s) of the work and (2) the objective(s) for each phase of the work described in RD&amp;D Tasks above. Please do not include any confidential, proprietary, or privileged information in the Objectives.</li> <li>Scope of Work: Please summarize the effort and approach to achieve the objective(s) of the work for each phase of the work described in RD&amp;D Tasks above. The Scope of Work section should not exceed one-half page. Please do not include any confidential, proprietary, or privileged information in the Scope of Work.</li> </ul>
<b>Technical Milestones and Deliverables</b>	5 pages maximum	<ul style="list-style-type: none"> <li>ARPA-E evaluates the progress of a project by comparing actual progress to predetermined technical milestones and deliverables. Milestones are not aspirational, nor do they describe simple effort (e.g. examine 10 strains; complete report). Milestones describe specific, objective quantitative deliverables due every quarter (e.g. production of xx g/L of fuel; energy density of yyW h kg<sup>-1</sup>). Annual/End of Project milestones may be subject to independent measurement or verification. Aggressive technical milestones and deliverables are required for all projects. Technical milestones and deliverables help focus effort and resources on critical path technology components. ARPA-E Program Directors may require revisions to proposed technical milestones and deliverables during award negotiations. In addition, ARPA-E Program Directors may modify or terminate projects that fail to achieve agreed upon technical milestones and deliverables.</li> <li>Applicants are required to provide a set of detailed technical milestones and deliverables based on the tasks described in the RD&amp;D Tasks section above. The milestones and deliverables should provide a clear path to completion of the RD&amp;D Tasks, with specific proposed “Go/No-Go” milestones at the end of each year of the proposed project. Milestones should be concrete, objective, and quantitative. Sample technical milestones and deliverables are provided in Appendix 2 to this FOA. These technical milestones and deliverables may be incorporated, in whole or in part, into the Statement of Project Objectives in the funding agreement.</li> </ul>
<b>Literature Citations</b>	No page limit	<ul style="list-style-type: none"> <li>Applicants must provide sufficient citations and references to the primary research literature to justify the claims and approaches made in the Technical Volume. ARPA-E and Reviewers may review primary research literature in order to evaluate applications. However, ARPA-E and Reviewers are under no obligation to review cited sources (e.g., Internet websites).</li> </ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

<b>Qualifications, Experience, and Capabilities</b>	For each PQS, 3 page maximum	<ul style="list-style-type: none"> <li>Applicants are required to provide a Personal Qualification Summary (PQS) for the Principal Investigator and a PQS for each Key Participant.<sup>41</sup> Each PQS is limited to <u>3 pages maximum</u>. <u>Curriculum vitae will not be considered</u>. Each PQS must include:               <ol style="list-style-type: none"> <li>(1) Education/training,</li> <li>(2) Employment history,</li> <li>(3) Awards and honors,</li> <li>(4) Up to 10 peer-reviewed publications specifically related to the proposed RD&amp;D project,</li> <li>(5) Up to 10 other peer-reviewed publications demonstrating capabilities in the broad field, and</li> <li>(6) Up to 10 non-peer reviewed publications and patents demonstrating capabilities in the broad field.</li> </ol> </li> </ul>
<b>Participating Organizations</b>	1 page maximum	<ul style="list-style-type: none"> <li>Describe succinctly why each proposed organization is qualified to accomplish their portion of the proposed RD&amp;D project. Please describe the Project Team's unique qualifications, expertise, equipment, or facilities that will facilitate the successful completion of the proposed project.</li> </ul>
<b>Prior Collaboration</b>	1 page maximum	<ul style="list-style-type: none"> <li>Describe succinctly:               <ol style="list-style-type: none"> <li>(1) any prior projects, programs, and initiatives on which the Project Team has collaborated;</li> <li>(2) the roles of each Project Team member in the project, program, or initiative;</li> <li>(3) whether the project, program, or initiative was ultimately successful; and</li> <li>(4) any management, intellectual property, or other issues that arose within the Project Team and how they were resolved.</li> </ol> </li> </ul>
<b>Management Plan</b>	1 page maximum	<ul style="list-style-type: none"> <li>An effective management plan is essential to ensure continuous effective communication between performance members. Describe succinctly:               <ol style="list-style-type: none"> <li>(1) the roles of each Project Team member;</li> <li>(2) any critical handoffs/interdependencies between Project Team members;</li> <li>(3) the technical (i.e., decision-making based on technical understanding of the problem) and management (i.e., monitoring different elements of the project and technology to ensure that it is well-integrated) aspects of the Management Plan and the role of the Principal Investigator.</li> </ol> </li> </ul>
<b>Multi-Investigator Projects</b>	2 pages maximum	<ul style="list-style-type: none"> <li>Roles of Participants: For multi-organizational or multi-investigator projects, describe succinctly:               <ol style="list-style-type: none"> <li>(1) the roles and the work to be performed by each Principal Investigator and Key Participant;</li> <li>(2) business agreements between the Applicant and each Principal Investigator and Key Participant; and</li> </ol> </li> </ul>

<sup>41</sup> A Key Participant is any individual who would contribute in a substantive, measurable way to the execution of the proposed project.

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
 Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

		<p>(3) how the various efforts will be integrated and managed.</p> <ul style="list-style-type: none"> <li>Multiple Principal Investigators: Standalone Applicants and Project Teams are required to disclose if the project will include multiple Principal Investigators. If multiple Principal Investigators will be designated, identify the Contact Principal Investigator/Project Coordinator, and provide a "Coordination and Management Plan" that describes the organization structure of the project as it pertains to the designation of multiple Principal Investigators. This plan should include: <ul style="list-style-type: none"> <li>(1) process for making decisions on scientific/technical direction;</li> <li>(2) publication arrangements;</li> <li>(3) intellectual property issues;</li> <li>(4) communication plans;</li> <li>(5) procedures for resolving conflicts; and</li> <li>(6) Principal Investigators' roles and administrative, technical, and scientific responsibilities for the project.</li> </ul> </li> </ul>
<b>Budget Summary</b>	2 pages maximum	<ul style="list-style-type: none"> <li>Applicants are required to provide a two-page budget summary, broken down by milestones. The summaries must conform to the following guidelines: <ul style="list-style-type: none"> <li>(1) The budget summary should be clearly associated with the milestones outlined as part of the Technical RD&amp;D Plan and reflect quarterly progress on the proposed project.</li> <li>(2) All major equipment purchases must be included in the budget summary. For equipment acquired as part of the proposed RD&amp;D project, state the proposed disposition of the equipment after the project's completion. Specifically, state if the useful life of the equipment will correlate with its authorized purpose under the proposed project.</li> <li>(3) If costs are less than would normally be expected due to large amounts of previous RD&amp;D done by one or more members of the research team, please describe and explain accordingly.</li> <li>(4) Applicants are required to estimate the potential materials and manufacturing costs of the proposed technology to justify the technology's potential to approach, meet, or exceed the cost targets given in each FOA. In making these estimations, Applicants must describe the manufacturing approaches that will most likely scale up the proposed technologies.</li> </ul> </li> </ul>
<b>Transition/ Commercialization Strategy</b>	2 pages maximum	<ul style="list-style-type: none"> <li>ARPA-E supports energy technology RD&amp;D projects for a limited period of time at critical high-risk points in the technology development cycle. ARPA-E technologies <b>are not required to</b> achieve commercial deployment by the end of the project period; however, funded projects must be on a reasonable path toward making substantive impact on ARPA-E's mission areas through ultimate commercial adoption and wide-scale market deployment. Please describe: <ul style="list-style-type: none"> <li>(1) High-level milestones for development that follow the end of the proposed project;</li> </ul> </li> </ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

		<ul style="list-style-type: none"><li>(2) the path by which the proposed technology is expected to transition from its current stage of development and continuing through to ultimate commercial deployment;</li><li>(3) specific organizations (partners, customers, etc.) expected to be involved in transition of the technology from research to commercial deployment and their anticipated involvement; and</li><li>(4) resource needs for the next phase of development that follows the end of the ARPA-E project ;</li><li>(5) why the proposed research is not being pursued by industry today; and</li><li>(6) why a successful project outcome will result in a commercially viable outcome.</li></ul> <ul style="list-style-type: none"><li>• Applicants are required to certify in the Full Application that they have met the 5% requirement for Technology Transfer &amp; Outreach (TT&amp;O) expenditures in their SF424A and Budget Justification unless they submit an accompanying waiver request. See Section IV.G.8 of the FOA for guidance on TT&amp;O expenditures</li></ul>
<b>Intellectual Property Strategy</b>	No page limit	<ul style="list-style-type: none"><li>• Describe specifically:<ul style="list-style-type: none"><li>(1) existing intellectual property that will be used to develop the new intellectual property</li><li>(2) new intellectual property and data that will be created as part of this effort;</li><li>(3) how the intellectual property strategy will increase the probability that the proposed transformational technology will reach the market and widely penetrate the installed base; and</li><li>the plan for disposition/ownership of the intellectual property, including intellectual property agreements or memorandums of understanding between Project Team members.</li></ul></li></ul>
<b>Additionality and Risk</b>	2 pages maximum	<ul style="list-style-type: none"><li>• ARPA-E funds high-risk, high-reward projects that have significant market impact potential if the technology development plan is successful. Describe specifically:<ul style="list-style-type: none"><li>(1) the technical, market, and organizational risks associated with the proposed RD&amp;D project;</li><li>(2) why the proposing organization needs ARPA-E funding for the proposed RD&amp;D project, relative to other funding sources;</li><li>(3) how the proposed RD&amp;D project may lead to increased employment and manufacturing in the United States;</li><li>(4) if the proposing organization is a large business, why this RD&amp;D project is not being sponsored internally;</li><li>(5) if the proposing organization is a small business sponsored by private investors, why this RD&amp;D project is not being supported by your investors;</li><li>(6) if the proposing organization is a startup not sponsored by private investors, why this RD&amp;D project has been unable to attract private financing; and</li><li>(7) if the proposing organization is a university, nonprofit, or FFRDC, what sort of institutional resources will be leveraged, and why has this leverage not been available to date.</li></ul></li></ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

<b>Cost Share Verification</b>	No page limit	<ul style="list-style-type: none"><li>Applicants are required to provide written assurance of their cost share commitments. Applicants are bound by the cost share proposed in their Full Applications. Describe specifically:<ul style="list-style-type: none"><li>(1) the name of the entities contributing cost share;</li><li>(2) the type of cost share to be provided (cash or in-kind);</li><li>(3) for in-kind contributions, a detailed description of each proposed contribution and its relevance to the project objectives;</li><li>(4) the value of each cost share contribution in U.S. dollars and as a percentage of the Total Project Cost; and</li><li>(5) the cost share amount being contributed in each budget category specified in the SF-424A.</li></ul></li><li>Please refer to Sections III.B and VI.B.3-5 of the FOA for guidance on cost share requirements.</li></ul>
<b>Other Sources of Funding</b>	No page limit	<ul style="list-style-type: none"><li>Describe in detail:<ul style="list-style-type: none"><li>(1) <u>All financial assistance that is currently being received by the Prime Recipient, Subrecipients, Principal Investigator(s) (Including Co-PIs), or and</u> Key Participants from any United States Government agency or instrumentality.<ul style="list-style-type: none"><li>For each project, please provide (i) the name of each government entity or instrumentality, (ii) the title of each project, (iii) the funding amount for each project, (iv) the beginning and end dates for each project, (v) an abstract of each project, (vi) the specific aims of each project, and (vii) the Federal program manager for each project and his/her contact information (email, telephone, and address).</li></ul></li><li>(2) <u>All pending applications for financial assistance submitted by the Prime Recipient, Subrecipients, Principal Investigator(s) (Including Co-PIs), or and</u> Key Participants to any United States Government agency or instrumentality within the last 24 months.<ul style="list-style-type: none"><li>For each project, please provide (i) the name of each government entity or instrumentality, (ii) the title of each project, (iii) the requested funding amount for each project, (iv) the proposed beginning and end dates for each project, (v) an abstract of each project, (vi) the proposed aims of each project, and (vii) the Principal Investigator for the proposed project and his/her contact information (email, telephone, and address).</li></ul></li><li>(3) <u>All financial assistance that is currently being received or was previously received (within the past 5 years) by the Prime Recipient, Subrecipients, Principal Investigator(s) (Including Co-PIs), or and</u> Key Participants from, <u>and any pending applications submitted within the last 24 months to</u>, any governmental entity or instrumentality (Federal, state, local, or foreign) to support the proposed project or work that relates directly or indirectly to the proposed project.<ul style="list-style-type: none"><li>For each project, please provide (i) the name of each government entity, (ii) the title of each</li></ul></li></ul></li></ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).



		<p>project, (iii) the funding amount for each project, (iv) the beginning and end dates for each project, (v) an abstract of each project, (vi) the specific aims of each project, and (vii) the governmental program manager for each project and his/her contact information (email, telephone, and address).</p> <p>(4) <u>All financial assistance that is currently being received or was previously received (within the past 5 years) by the Prime Recipient, Subrecipients, Principal Investigator(s) (Including Co-PIs), <del>or</del> and Key Participants from, and any pending applications submitted within the last 24 months to</u>, any private or non-governmental entity to support the proposed project or work that relates directly or indirectly on the proposed project.</p> <ul style="list-style-type: none"><li>For each project, please provide: (i) the name of each private or non-governmental entity, (ii) technical point of contact for the private or non-governmental entity and his/her contact information (email, telephone, and address), (iii) a description of how the project(s) funded by the private entities are different than the proposed project, and (iv) a description of efforts made to secure funding for the proposed project from private or non-governmental entities.</li></ul>
<b>Conflicts of Interest within Project Team</b>	No page limit	<ul style="list-style-type: none"><li>Describe in detail any actual or apparent personal, organizational, financial, and other conflicts of interest within the Project Team.</li><li>Examples of potential conflicts of interest may include but are not limited to:<ul style="list-style-type: none"><li>(1) The Principal Investigator for the Prime Recipient may have an equity stake in a Subrecipient;</li><li>(2) The Principal Investigator for a Subrecipient may have a consulting arrangement with the Prime Recipient; or</li><li>(3) A Subrecipient may be a subsidiary or otherwise affiliated with the Prime Recipient.</li></ul></li></ul>
<b>Ineligibility Criteria</b>	No page limit	<ul style="list-style-type: none"><li>Applicants are required to disclose if:<ul style="list-style-type: none"><li>(1) the Applicant (or a member of the Project Team) is under investigation for or has been convicted of fraud or similar acts, violations of U.S. export controls laws and regulations, or violations of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701, et seq.);</li><li>(2) the Applicant (or a member of the Project Team) is debarred, suspended, proposed for debarment, or otherwise declared ineligible from receiving Federal contracts, subcontracts, and financial assistance and benefits; and/or</li><li>(3) the Applicant (or a member of the Project Team) is insolvent.</li></ul></li><li>Applicants are required to provide all relevant facts relating to the above circumstances so as to facilitate a determination of eligibility by ARPA-E.</li></ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

<b>FFRDC Authorization</b> (FFRDCs only)	1 page maximum	<ul style="list-style-type: none"><li>Before submitting a Full Application, DOE/NNSA FFRDCs are required to obtain written authorization from the cognizant DOE/NNSA contracting officer, and non-DOE/NNSA FFRDCs are required to obtain written authorization from the cognizant Federal agency sponsoring the FFRDC. This written authorization must be submitted with the Full Application. The following wording is suggested (but not mandatory) for the written authorization. FFRDCs may use other wording for the written authorization, as appropriate. “Authorization is granted for [FFRDC Name] to participate in the proposed project. The work proposed for [FFRDC Name] is consistent with or complementary to the missions of [FFRDC Name], will not adversely impact execution of assigned programs at [FFRDC Name], and will not place [FFRDC Name] in direct competition with the domestic private sector.”</li></ul>
<b>Field Work Proposal</b> (DOE/NNSA FFRDCs only)	No page limit	<ul style="list-style-type: none"><li>DOE/NNSA FFRDCs are required to submit a Field Work Proposal with their Full Application. The Field Work Proposal must conform to the instructions in DOE O 412.1, “Work Authorization System” (<a href="http://management.energy.gov/business_doe/business_forms.htm">http://management.energy.gov/business_doe/business_forms.htm</a>).</li><li>DOE/NNSA FFRDCs are required to submit a Field Work Proposal, SF-424A and a Budget Justification Workbook with their Full Application, as described in Sections IV.C.3 and 4 of the FOA.</li></ul>
<b>Foreign Work Waiver Request</b> (Optional)	2 pages maximum	<ul style="list-style-type: none"><li>ARPA-E requires 100% of the Total Project Cost to be expended in the United States. Applicants may request a waiver of this requirement if they wish to perform some work overseas. Such waivers are granted where there is a demonstrated need. Describe specifically:<ul style="list-style-type: none"><li>(1) Any work to be performed outside of the United States,</li><li>(2) The foreign entities that would perform the work and the type of work to be performed by the foreign entities,</li><li>(3) The reasons for their participation in the project, and</li><li>(4) The availability of alternate sources of scientific and engineering expertise and facilities in the United States,</li><li>(5) The importance of foreign participation to the initiation and successful completion of the project,</li><li>(6) Whether the project, if successful, would enhance the energy and economic security of the United States; and</li><li>(7) Whether the project, if successful, would establish or maintain a U.S. technological lead in one or more energy industries or sectors.</li></ul></li></ul>
<b>Technology Transfer and Outreach Waiver</b>	1 page maximum	<ul style="list-style-type: none"><li>Every Project Team is required to spend at least 5% of ARPA-E funding on Technology Transfer and Outreach activities. Applicants may request a waiver of this requirement in whole or in part. In their request, Applicants must describe the proposed technology’s stage of development (i.e., early-stage or late-stage) with reference to</li></ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

<b>Request</b> <i>(Optional)</i>		Technology Readiness Levels (TRLs). In addition, Applicants must describe in detail why the Technology Transfer and Outreach requirement should not be applied to their project or why they are proposing less than the required 5%.
<b>Request for Technology Investment Agreement or “Other Transactions” Agreement</b> <i>(Optional)</i>	4 pages maximum	<ul style="list-style-type: none"> <li>Applicants may request a TIA or “other transactions” agreement in their Full Applications. In their request, Applicants are required to: <ol style="list-style-type: none"> <li>Briefly explain why they would prefer to negotiate a TIA or “other transactions” agreement instead of using ARPA-E’s Model Cooperative Agreement (<a href="http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx">http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx</a>);</li> <li>Briefly describe the specific objectives that they are seeking to accomplish through the TIA or “other transactions” agreement;</li> <li>Briefly describe any special rights they are seeking and any special clauses that they wish to include in the TIA or “other transactions” agreement;</li> <li>Briefly compare the proposed technology to the state-of-the-art and describe the technical and financial risks involved in developing and deploying this technology;</li> <li>Briefly describe the benefits of the proposed technology, especially its potential to enhance U.S. energy and economic security and maintain U.S. technological leadership in key energy sectors;</li> <li>Briefly describe how the proposed technology fits within the Applicant’s existing business line(s) or technology area(s); and</li> <li>Briefly describe the Applicant’s financial and other incentives to successfully develop and deploy the proposed technology.</li> </ol> </li> <li>In addition, Applicants are required to address the following questions: <ol style="list-style-type: none"> <li>Will the use of a TIA permit the involvement of for-profit entities that would not otherwise participate in the project? If so: <ul style="list-style-type: none"> <li>Why would the for-profit entities not participate if ARPA-E used its Model Cooperative Agreement (<a href="http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx">http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx</a>)?</li> <li>What are the expected benefits of the for-profit entities’ participation (e.g., is there a specific technology that could be better, more readily available, or less expensive)?</li> </ul> </li> <li>Will the use of a TIA or “other transactions” agreement allow the creation of new relationships among participants in a team, among for-profit entities, or between Federal agencies and non-Federal entities that</li> </ol> </li> </ul>

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

		<p>will foster better technology? If so:</p> <ul style="list-style-type: none"><li>• Which provisions of the TIA or “other transactions” agreement would enable these relationships to form?</li><li>• Why do these new relationships have the potential for fostering technology that is better, more affordable, or more readily available?</li></ul> <p>(3) Will the use of a TIA or “other transactions” agreement allow for-profit entities to use new business practices in the execution of the RD&amp;D project that will foster better technology, new technology more quickly or less expensively, or facilitate partnering with for-profit entities? If so:</p> <ul style="list-style-type: none"><li>• What specific benefits result from the use of these new practices?</li><li>• Are there provisions of the TIA or “other transactions” agreement that enable the use of the new practices?</li></ul> <p>(4) Are there any other benefits of the use of a TIA that could help ARPA-E achieve its statutory mission to enhance U.S. economic and energy security and maintain U.S. technological leadership in key energy sectors?</p>
--	--	---

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

## **2. SECOND COMPONENT: SF-424**

Please refer to ARPA-E's website (<https://arpa-e-foa.energy.gov>) for the SF-424 form. The SF-424 includes instructions for completing the form. Applicants are required to complete all required fields in accordance with the instructions. The SF-424 must be submitted in Adobe PDF format.

Prime Recipients and Subrecipients are required to complete SF-LLL (Disclosure of Lobbying Activities), which is available at <http://www.whitehouse.gov/sites/default/files/omb/grants/sflllin.pdf>, if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with your application or funding agreement. The completed SF-LLL must be appended to the SF-424.

ARPA-E provides the following supplemental guidance on completing the SF-424:

- Each Project Team should submit only one SF-424 (i.e., a Subrecipient should not submit a separate SF-424).
- Assume a project start date of November 1, 2011.
- The list of certifications and assurances in Block 21 can be found at <http://management.energy.gov/documents/CERTSASSUR.doc>.
- The dates and dollar amounts on the SF-424 are for the entire project period (from the project start date to the project end date), not a portion thereof.

## **3. THIRD COMPONENT: SF-424A**

Please refer to ARPA-E's website (<https://arpa-e-foa.energy.gov>) for the SF-424A form. Applicants are required to complete the SF-424A Excel workbook entitled "Budget Information Non-Construction Programs." The SF-424A must be submitted in Microsoft Excel format.

Applicants must create multiple, separate tabs in the SF-424A spreadsheet, as described below.

- For the project as a whole (i.e., all work to be performed by the Project Team under the ARPA-E funding agreement), Applicants must create:

- (1) One tab showing the budget for the entire project period (from the project start date to the project end date) by budget category element for requested Federal funding and by budget category element for non-Federal funding contributed as cost share, and
  - (2) A separate tab showing the budget for each year of the project period by budget category element for requested Federal funding and by budget category element for non-Federal funding contributed as cost share.
- For each FFRDC participant, Applicants must create:
    - (1) One tab showing the FFRDC budget for the entire project period (from the project start date to the project end date) by budget category element for requested Federal funding and by budget category element for non-Federal funding contributed as cost share (if applicable), and
    - (2) A separate tab showing the FFRDC's budget for each year of the project period by budget category element for requested Federal funding and by budget category element for non-Federal funding contributed as cost share (if applicable).
  - For each entity that is performing at least 10% of the work under the ARPA-E funding agreement (as measured by the Total Project Cost), Applicants must create:
    - (1) One tab showing that entity's budget for the entire project period (from the project start date to the project end date) by budget category element for requested Federal funding and by budget category element for non-Federal funding contributed as cost share (if applicable), and
    - (2) A separate tab showing that entity's budget for each year of the project period by budget category element for requested Federal funding and by budget category element for non-Federal funding contributed as cost share (if applicable).

ARPA-E provides the following supplemental guidance on completing the SF-424A:

In Section B of the SF-424A, Applicants may request funds under any of the listed object class categories as long as the item and amount requested are necessary to perform the proposed work, meet all the criteria for allowability under the applicable Federal cost principles, and are not prohibited by the funding restrictions described herein.

- If Audit costs and Patent costs are requested, they must be included in the Applicant's proposed budget.
- All Technology Transfer and Outreach (TT&O) costs requested must be included in the Applicant's proposed budget and identified as TT&O costs in the SF424A and the Budget Justification Workbook with the costs being requested under the "Other" budget category. All budgeted activities must relate to achieving specific objectives, technical milestones and deliverables outlined in the Statement of Project Objectives. The ARPA-E Contracting Officer may impose TT&O allowance restrictions for Recipients that propose excessive TT&O costs, or costs that are not clearly furthering advancement of the specific proposed technology. Applicants may not expend more than 5% of the Total Project Cost on TT&O activities without the prior approval of the ARPA-E Contracting Officer (Section IV.G.8 of the FOA) .
- For pricing purposes, assume a project start date of November 1, 2011.

#### **4. FOURTH COMPONENT: BUDGET JUSTIFICATION WORKBOOK**

Please refer to ARPA-E's website (<https://arpa-e-foa.energy.gov>) for the Budget Justification Workbook template and detailed guidance on completing the Budget Justification Workbook. Applicants are required to complete a Budget Justification Workbook to accompany and justify the costs listed in the SF-424A. The Budget Justification Workbook must be submitted in Microsoft Excel format. Applicants must complete each tab of the Budget Justification Workbook for the project as a whole and provide requested documentation (e.g., a Federally-approved forward pricing rate agreement, Defense Contract Audit Agency or Government Audits and Reports, if available).

- Each Subrecipient incurring greater than or equal to 10% of the Total Project Cost must complete a separate Budget Justification workbook to justify its proposed budget. These worksheets must be inserted as additional sheets within in the Prime Recipient's Budget Justification.
- Subrecipients incurring less than 10% of the Total Project Cost are not required to complete a separate Budget Justification workbook. However, such Subrecipients are required to provide supporting documentation to justify their proposed budgets. At a minimum, the supporting documentation must show which Statement of Project Objective tasks are being performed, the purpose/need for the effort, and a sufficient basis for the estimated costs.

## 5. FIFTH COMPONENT: NEPA COMPLIANCE QUESTIONNAIRE

By law, ARPA-E is required to evaluate the potential environmental impact of projects that it is considering for funding.<sup>42</sup> In particular, ARPA-E must determine before a project begins whether the project qualifies for a categorical exclusion under 10 C.F.R. § 1021.410 or whether it requires further environmental review (i.e., an environmental assessment or an environmental impact statement).

Please refer to ARPA-E's website (<https://arpa-e-foa.energy.gov>) for the Environmental Impact Questionnaire. To facilitate and expedite ARPA-E's environmental review, Applicants are required to complete an Environmental Impact Questionnaire. The Environmental Impact Questionnaire must be submitted in Adobe PDF format.

Applicants are required to complete the Environmental Impact Questionnaire for the project as a whole, including all work to be performed by the Prime Recipient and its Subrecipients and Contractors. Applicants may not limit their responses to work performed by the Prime Recipient.

In completing the Environmental Impact Questionnaire, Applicants must provide specific information regarding the nature of their proposed action, including information on their size, operations, and the types and quantities of air emissions, wastewater discharges, solid wastes, land disturbances, etc. Applicants should identify the location(s) of the proposed action and specifically describe the activities that would occur at each location.

Upon selection for award negotiations, the Prime Recipient or Subrecipients may be requested to provide additional information to the ARPA-E NEPA Compliance Officer.

## 6. SIXTH COMPONENT: SUMMARY FOR PUBLIC RELEASE

Applicants are required to submit a one-page summary of their project. The Summary for Public Release must be submitted in Adobe PDF format. This summary is intended for public release, so it should not include any confidential, proprietary, or privileged information. The summary should be written for a lay audience (e.g., general public, media, Congress) using plain English. Applicants should avoid over-reliance on technical terms that are not familiar or well-understood by the general public.

---

<sup>42</sup> National Environmental Policy Act (NEPA), Pub L. No. 91-190, 42 U.S.C. § 4321 et seq.; Department of Energy NEPA Implementing Regulations, 10 C.F.R. part 1021.



## **7. SEVENTH COMPONENT: SUMMARY SLIDE**

Applicants are required to provide a single PowerPoint slide summarizing the proposed project. The slide must be submitted in Microsoft PowerPoint format. This slide is used during the evaluation process. The slide should be split into four parts as a “quad chart”:

- Non-technical description of the proposed technology;
- Potential impact of the proposed technology relative to the state of the art;
- Project overview consisting of the proposed period of performance, requested ARPA-E funding, proposed cost share, total budget for the entire project period, and a year-by-year breakdown of the project’s key milestones and deliverables; and
- A listing of Key Participants.

## **8. EIGHTH COMPONENT: PETRO YIELD WORKBOOK**

Please refer to ARPA-E’s website (<https://arpa-e-foa.energy.gov/>) to download the PETRO Yield Workbook template. The Workbook contains several spreadsheets that can be accessed by the tabs at the bottom of the screen. Specific instructions for completing each spreadsheet of the Workbook are listed in the upper left-hand corner of each spreadsheet. The PETRO Yield Workbook must be submitted in Microsoft Excel format.

The PETRO Yield Workbook is intended to serve as a template for the applicant to detail the experimental evidence, literature references, and calculations used to determine the proposed final fuel carbon yield (in tonne carbon·ha<sup>-1</sup>·yr<sup>-1</sup>) and the final fuel energy yield (in GJ·ha<sup>-1</sup>·yr<sup>-1</sup>). For illustration purposes only, the Workbook is provided containing calculations for the production of ethanol from corn grain which the applicants should replace with data specific to their proposed technologies.

The Workbook is divided into six spreadsheets: ‘Summary,’ ‘Total Captured Yield,’ ‘Harvested Yield,’ ‘Purified Yield,’ ‘Processed Yield,’ and ‘EXAMPLE. Applicants are instructed to list their team name, the organism they are developing, and the final liquid fuel product in the provided boxes on the Summary spreadsheet. Each numbered spreadsheet has an instruction box in the upper left-hand corner with a color-coded legend at the bottom. Applicants are instructed to utilize the color-coding as described in the legend when modifying the Workbook. Each

spreadsheet contains a grey box at the top of the sheet listing the metrics that must be reported and the acceptable units. Only the cells in the 'Value' column or the 'Source' column in the grey boxes may be changed, all other cells and their locations in the grey boxes must remain as originally downloaded. Below the grey boxes under the 'Calculations' header, applicants must show the necessary calculations in order to produce the values that are reported by the applicant in the grey box for each spreadsheet. Note that the Workbook initially has an overlaid box on the Calculations section for each spreadsheet that reads "Show calculations and references used to produce the numbers reported above." Simply select and delete this box before filling out each Calculations section. Applicants are free to alter cells below the 'Calculations' title as they see fit to show any references, experimental data, and computations used to produce the values they report in the grey boxes. Applicants are encouraged to provide their calculations in an organized fashion clearly notating the units that are applicable to each reported value as well as any unit conversion operations. Use of built-in Microsoft Excel functions is acceptable, however, add-in functions or software not provided with OEM Microsoft Excel installations are not permitted. When experimental or reference values are provided, clearly notate the source and relevant assumptions.

The Summary spreadsheet compiles the total biomass and carbon annual yields reported per hectare calculated in and linked from each spreadsheet and replicates the final fuel carbon yield and final fuel energy yield reported in the 'Processed Yield' spreadsheet. Applicants are encouraged to verify the values reported on the Summary spreadsheet to ensure that the information reflects the work detailed in each of the other spreadsheets.

Applicants must upload their completed PETRO Yield Workbook along with all other application materials at the time of submission. Full Applications that are submitted without a modified version of the ARPA-E provided PETRO Yield Workbook template will be deemed noncompliant and will not be reviewed or considered.

## **9. NINTH COMPONENT: PETRO COST ANALYSIS WORKBOOK**

Please refer to ARPA-E's website (<https://arpa-e-foa.energy.gov/>) to download the PETRO Cost Analysis Workbook template. The Workbook contains several spreadsheets that can be accessed by the tabs at the bottom of the screen. Specific instructions for completing each spreadsheet of the Workbook are listed in the upper left-hand corner of each spreadsheet. The Cost Analysis Workbook must be submitted in Microsoft Excel format.

The PETRO Cost Analysis Workbook is intended to serve as a template for the applicant to detail the experimental evidence, literature references, and calculations used to determine the proposed cost of producing the fuel at scale (in  $\text{\$}\cdot\text{GJ}^{-1}$ ). The Workbook is divided into two general cost categories, the cost of producing the crop feedstock and the cost of processing the crop biomass to extract the fuel molecule. For illustration purposes only, the Workbook is provided containing data for the production of ethanol from corn grain, which the applicants should replace with data specific to their proposed technologies.

The Workbook is divided into eight spreadsheets. Applicants are instructed to list their team name, the organism they are developing, the final liquid fuel product and energy content, the crop yield, and the biofuel feedstock usage (in kg dry biomass/L fuel) in the provided boxes on the Summary spreadsheet. The Planting, Growing, and Harvesting spreadsheets contain fields highlighted in yellow for applicants to enter their crop specific cost metrics. These costs will automatically be converted into  $\text{\$}\cdot\text{GJ}^{-1}$  values on the Summary spreadsheet. The Capital, Energy, Other, and Coproducts spreadsheets reflect the costs involved in processing the biomass to produce the final fuel, and the applicant entered data will also automatically be converted into  $\text{\$}\cdot\text{GJ}^{-1}$  values in the Summary spreadsheet to provide a total production cost of the proposed technology. For all spreadsheets, the applicant is instructed to enter data for implementing the proposed technology at scale. If there is no available data on growing the crop proposed by the applicant, or producing the fuel molecule, the applicant is expected to describe the assumptions made to generate the cost metrics and provide any calculations in an organized fashion. Use of built-in Microsoft Excel functions is acceptable, however, add-in functions or software not provided with OEM Microsoft Excel installations are not permitted. When experimental or reference values are provided, clearly notate the source and relevant assumptions.

Applicants are encouraged to verify the values reported on the Summary spreadsheet to ensure that the information reflects the work detailed in each of the other spreadsheets.

Applicants must upload their completed Cost Analysis Workbook along with all other application materials at the time of submission. Applications that are submitted without a modified version of the ARPA-E provided PETRO Cost Analysis Workbook template will be deemed noncompliant and will not be reviewed or considered.

#### **D. CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS**

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. Applicants have a brief opportunity to prepare a short Reply to Reviewer Comments responding to one or more comments or supplementing their Full Application.

Applicants are not required to submit a Reply to Reviewer Comments. Submitting a Reply to Reviewer Comments is optional. Each compliant and responsive Full Application will be considered on the merits regardless of whether a Reply to Reviewer Comments is submitted.

Replies to Reviewer Comments must conform to the following requirements:

- The Reply to Reviewer Comments must be submitted in Adobe PDF format.
- The Reply to Reviewer Comments must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Use an Arial, Helvetica, Palatino Linotype, or Georgia typeface, a black font color, and a font size of 12 points or larger (except in figures and tables). (A Symbol font may be used to insert Greek letters or special characters; the font size requirement still applies.) Type density, including characters and spaces, must be no more than 12-15 characters per inch.
- The control number, which is the same number used for the Concept Paper and Full Application,<sup>43</sup> must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

Replies to Reviewer Comments must conform to the following content and form requirements, including maximum page lengths, described below. If a Reply to Reviewer Comments is more than three pages in length, ARPA-E will review only the first three pages and disregard any additional pages.

---

<sup>43</sup> Once you login to ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), you may access your submissions to ARPA-E FOAs by clicking the "My Submissions" link in the navigation on the left side of the page. Every proposal that you have submitted to ARPA-E and the corresponding control number is displayed on this page. If you submit more than one proposal to this FOA, a unique control number is assigned to each proposal.

SECTION	PAGE LIMIT	DESCRIPTION
Text	2 pages maximum	<ul style="list-style-type: none"><li>Applicants may respond to one or more Reviewer comments or supplement their Full Application.</li></ul>
Images	1 page maximum	<ul style="list-style-type: none"><li>Applicants may provide graphs, charts, or other data to respond to Reviewer Comments or supplement their Full Application.</li></ul>

#### **E. SUBMISSION DATES AND TIMES**

Applicants must complete the following actions before the submission deadline in order for their Concept Papers and Full Applications to be considered timely submitted:

- Applicants must provide the requested information in ARPA-E eXCHANGE;
- Applicants must upload their Concept Papers or Full Applications to ARPA-E eXCHANGE; and
- Applicants must click the “Submit” button under the “Upload and Submit” tab in ARPA-E eXCHANGE for this FOA.

Applicants must successfully upload their Reply to Reviewer Comments to ARPA-E eXCHANGE before the submission deadline in order for it to be considered timely submitted.

Concept Papers, Full Applications, and Replies to Reviewer Comments that are not timely submitted are deemed noncompliant and are not reviewed or considered, as described in Section III.C.1 of the FOA.

Please refer to Section IV.H.1 of the FOA and the eXCHANGE User Guide (<https://arpa-e-foa.energy.gov/Manuals.aspx>) for guidance on submitting Concept Papers, Full Applications, and Replies to Reviewer Comments to ARPA-E eXCHANGE.

Applicants are responsible for meeting the submission deadline. ARPA-E strongly encourages Applicants to submit their Concept Papers, Full Applications, and Replies to Reviewer Comments at least 24 hours in advance of the submission deadline. Applicants should not wait until the last minute—Internet and data server traffic can be heavy in the last hours before the submission deadline, which may affect Applicants’ ability to successfully submit their Concept Papers, Full Applications, or Replies to Reviewer Comments.

ARPA-E uses ARPA-E eXCHANGE to determine whether Concept Papers, Full Applications, and Replies to Reviewer Comments are timely submitted. Following the expiration of the applicable deadline, Applicants are no longer able to click the “Submit” button under the “Upload and Submit” tab in ARPA-E eXCHANGE for this FOA.

**F. INTERGOVERNMENTAL REVIEW**

This program is not subject to Executive Order 12372 (Intergovernmental Review of Federal Programs).

**G. FUNDING RESTRICTIONS**

**1. ALLOWABLE COSTS**

All expenditures must be allowable, allocable, and reasonable in accordance with the applicable Federal cost principles.

**2. PRE-AWARD COSTS**

ARPA-E will not reimburse any pre-award costs incurred by Applicants before they are selected for award negotiations. Please refer to Section VI.A of the FOA for guidance on award notices.

Upon selection for award negotiations, Applicants may incur pre-award costs at their own risk. ARPA-E generally does not accept budgets as submitted with the Full Application. Budgets are typically reworked during award negotiations. ARPA-E is under no obligation to reimburse pre-award costs if, for any reason, the Applicant does not receive an award or if the award is made for a lesser amount than the Applicant expected.

Given the uncertainty of award negotiations, it is strongly recommended that Prime Recipients and Subrecipients consult with the ARPA-E Contracting Officer ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)) before incurring any pre-award costs. However, Prime Recipients may submit reimbursement requests for insignificant costs (i.e., \$20,000 or less in total aggregate costs) incurred up to 90 days before the effective date of the funding agreement.

Prime Recipients are required to obtain written authorization from the ARPA-E Contracting Officer ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)) before submitting any reimbursement requests for (i) insignificant costs (i.e., \$20,000 or less in total aggregate costs) incurred more than 90 days

before the effective date of the funding agreement, or (ii) significant costs (i.e., more than \$20,000 in total aggregate costs) incurred before the effective date of the funding agreement.

### **3. PATENT COSTS**

ARPA-E will fully reimburse the following types of patent costs:

- Cost of preparing and submitting invention disclosures to ARPA-E and DOE;
- Cost of searching the art to the extent reasonable and necessary to make invention disclosures to ARPA-E and DOE, as required by Attachment 2 to the funding agreement; and
- Cost of preparing the reports and other documents required by Attachment 2 to the funding agreement.

ARPA-E will reimburse up to \$15,000 in expenditures incurred under the funding agreement for costs and fees relating to the filing and prosecution of U.S. patent applications on subject inventions disclosed to ARPA-E and DOE in accordance with Attachment 2 to the funding agreement. Prime Recipients may use costs and fees in excess of \$15,000 to meet their cost share obligations under the funding agreement.

ARPA-E will not reimburse any costs and fees relating to the filing and prosecution of foreign patent applications on subject inventions disclosed to ARPA-E and DOE in accordance with Attachment 2 to the funding agreement. However, Prime Recipients may use such costs and fees to meet their cost share obligations.

### **4. CONSTRUCTION**

ARPA-E generally does not fund projects that involve major construction. Recipients are required to obtain written authorization from the ARPA-E Contracting Officer before incurring any major construction costs (i.e., construction costs in excess of \$2,500).

### **5. FOREIGN TRAVEL**

ARPA-E generally does not fund projects that involve major foreign travel. Recipients are required to obtain written authorization from the ARPA-E Contracting Officer before incurring

any major foreign travel costs (i.e., foreign travel costs in excess of \$10,000 in any twelve-month period) and are required to provide trip reports with their reimbursement requests.

## **6. PERFORMANCE OF WORK IN THE UNITED STATES**

ARPA-E strongly encourages interdisciplinary and cross-sectoral collaboration spanning organizational and national boundaries. Such collaboration enables the achievement of scientific and technological outcomes that were previously viewed as extremely difficult, if not impossible.

ARPA-E requires all work under ARPA-E funding agreements to be performed in the United States – i.e., Prime Recipients must expend 100% of the Total Project Cost in the United States. However, Applicants may request a waiver of this requirement where their project would materially benefit from, or otherwise requires, certain work to be performed overseas.

Applicants seeking a waiver of this requirement are required to include an explicit request in their Full Application. Please refer to Section IV.C.1 of the FOA for guidance on the content and form of the waiver request. Such waivers are granted where there is a demonstrated need.

## **7. PURCHASE OF NEW EQUIPMENT**

All new equipment purchased under ARPA-E funding agreements must be made or manufactured in the United States, to the maximum extent practicable. This requirement does not apply to used or leased equipment. Project Teams may purchase foreign-made equipment where comparable domestic equipment is not reasonably available.

## **8. TECHNOLOGY TRANSFER AND OUTREACH**

By law, ARPA-E is required to contribute a percentage of appropriated funds to Technology Transfer and Outreach (TT&O) activities. In order to meet this mandate every Project Team will need to spend at least 5% of the Federal funding provided by ARPA-E on TT&O activities to promote and further the development and deployment of ARPA-E-funded technologies. Examples of TT&O expenditures are provided below.

- Applicants are encouraged to include TT&O activities in their proposed budgets as they relate to achieving the objectives outlined in the Statement of Project Objectives, including the Technical Milestones and Deliverables. Applicants must list TT&O costs



under the appropriate object class category in the SF-424A and the appropriate budget category in the Budget Justification with a clear description of what activities are to take place (e.g. travel to the Annual ARPA-E Innovation Summit, work devoted to a commercialization plan, etc.).

- During award negotiations, Prime Recipients are required to negotiate and complete a Commercialization Plan with the ARPA-E Program Director, as described in Section VI.B.6 of the FOA.
- For each invoice submitted the Prime Recipient will be required to provide a breakdown by budget category of all incurred TT&O costs and provide supporting documentation (e.g., trip reports). The invoice must show the TT&O budgeted costs and actual costs incurred for the relevant billing period and cumulative TT&O costs incurred to date. The budgeted and actual costs incurred must comport with the Prime Recipient's budget. Any variances must be explained in the invoice. The Prime Recipient must explain how particular objectives in the Statement of Project Objectives, including the Technical Milestones and Deliverables that are advanced by the TT&O activities.
- Only TT&O costs that relate to a specific technology funded by ARPA-E will be allowed. For TT&O activities aimed at advancing a portfolio of technologies and/or products owned by the Recipient or Project Partner, only the portion of costs specifically attributable to advancing the ARPA-E funded technology will be reimbursed.

All TT&O expenditures are subject to the applicable Federal cost principles, as described in Section IV.G.1 of the FOA and must not adversely affect the scientific integrity of ARPA-E.

Examples of TT&O expenditures that comply with Federal cost principles include but are not limited to:

- Documented travel and registration for the ARPA-E Energy Innovation Summit and other energy-related conferences and events;
- Documented travel to meet with potential suppliers, partners, or customers;
- Documented work by salaried or contract personnel to develop commercialization models or plans;
- Documented costs of acquiring industry-accepted market research reports; and

- Approved patent costs.

Examples of TT&O expenditures that do not comply with Federal cost principles include but are not limited to:

- Meals or entertainment;
- Gifts to potential suppliers, partners, or customers;
- TT&O activities that do not relate to the ARPA-E-funded technologies or to at least one objective in the Statement of Project Objectives; including the Technical Milestones and Deliverables; and,
- Undocumented TT&O activities.

Applicants may seek a waiver of the TT&O requirement by including an explicit request in their Full Application. Please refer to Section IV.C.1 for guidance on the content and form of the waiver request.

ARPA-E Program Directors may waive or modify the TT&O requirement, as appropriate.

## **9. LOBBYING**

Prime Recipients and Subrecipients may not use any Federal funds to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters.<sup>44</sup>

As described in Section IV.C.2 of the FOA, Prime Recipients and Subrecipients are required to complete and submit SF-LLL (Disclosure of Lobbying Activities), which is available at <http://www.whitehouse.gov/sites/default/files/omb/grants/sflllin.pdf>, if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with your application.

## **H. OTHER SUBMISSION REQUIREMENTS**

---

<sup>44</sup> 18 U.S.C. § 1913.

## **1. USE OF ARPA-E eXCHANGE**

To apply to this FOA, please register with ARPA-E's online application portal, ARPA-E eXCHANGE, at <https://arpa-e-foa.energy.gov/Registration.aspx>. Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted to ARPA-E through ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>). ARPA-E eXCHANGE is the exclusive means by which Applicants may submit Concept Papers, Full Applications, and Replies to Reviewer Comments for this FOA. Concept Papers, Full Applications, and Replies to Reviewer Comments submitted through other means (e.g., email, fax, mail, hand delivery) are deemed noncompliant and are not reviewed or considered. The eXCHANGE User Guide is available at <https://arpa-e-foa.energy.gov/Manuals.aspx>.

See Section IV.E of the FOA for guidance on the timely submission of Concept Papers, Full Applications, and Replies to Reviewer Comments.

## **V. APPLICATION REVIEW INFORMATION**

### **A. CRITERIA**

ARPA-E performs a preliminary review of Concept Papers and Full Applications to determine whether they are compliant and responsive, as described in Sections III.C.1 and III.C.2 of the FOA. ARPA-E also performs a preliminary review of Replies to Reviewer Comments to determine whether they are compliant, as described in Section III.C.1 of the FOA.

ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage or discourage the submission of a Full Application and to select or not select a Full Application for award negotiations. ARPA-E carefully considers all of the information obtained through the application process, and makes an independent assessment of each compliant and responsive Concept Paper and Full Application based on the criteria and program policy factors in Sections V.A and V.B.1.

#### **1. CRITERIA FOR CONCEPT PAPERS**

Concept Papers are evaluated based on the following criteria:

(1) *Impact of the Proposed Technology Relative to State of the Art* (50%) - This criterion involves consideration of the following factors:

- Whether the Applicant proposes quantitative material and/or technology metrics that demonstrate the potential for a transformational and disruptive (not incremental) advancement in one or more energy-related fields;
- Whether the Applicant demonstrates a profound understanding of the current state-of-the-art and presents an innovative technical approach to significantly improve performance over the current state-of-the-art; and
- Whether the Applicant demonstrates an awareness of competing commercial and emerging technologies and identifies how its proposed concept/technology provides significant improvement over these other solutions.
- Whether the Applicant proposes a meaningful improvement in the final fuel energy yield (in  $\text{GJ}\cdot\text{ha}^{-1}\cdot\text{yr}^{-1}$ ) and final fuel carbon yield (in  $\text{tonne carbon}\cdot\text{ha}^{-1}\cdot\text{yr}^{-1}$ ) over traditional biofuels crops (Table 1) and convincingly describes the derivation and source of the improvements.

- Whether the Applicant convincingly describes that the proposed technology can be deployed in a cost effective manner.

(2) *Overall Scientific and Technical Merit* (50%) - This criterion involves consideration of the following factors:

- Whether the Applicant proposes work that is unique and innovative;
- Whether the Applicant proposes work that is high risk but feasible;
- Whether the Applicant demonstrates a sound technical approach to accomplish the proposed RD&D objectives;
- Whether the Applicant envisions a project outcome and deliverables that are clearly defined;
- Whether the Applicant presents a technology development plan that demonstrates credible and well-justified technical potential to meet or exceed the Primary Technical Targets and Secondary Technical Targets in Section I.B.4 of the FOA; and
- Whether the Applicant proposes a strong and convincing technology development strategy, including a feasible pathway to transition the program results to the next logical stage of RD&D or directly into industrial development and deployment.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement. The above criteria will be weighted as follows:

Impact of the Proposed Technology Relative to State of the Art	50%
Overall Scientific and Technical Merit	50%

## 2. CRITERIA FOR FULL APPLICATIONS

Full Applications are evaluated based on the following criteria:

(1) *Impact of the Proposed Technology Relative to State of the Art* (50%) - This criterion involves consideration of the following factors:

- Whether the Applicant proposes quantitative material and/or technology metrics that demonstrate the potential for a transformational and disruptive (not incremental) advancement in one or more energy-related fields;
- Whether the Applicant demonstrates a profound understanding of the current state-

of-the-art and presents an innovative technical approach to significantly improve performance over the current state-of-the-art;

- Whether the Applicant demonstrates an awareness of competing commercial and emerging technologies and identifies how its proposed concept/technology provides significant improvement over these other solutions;
- Whether the Applicant proposes a meaningful improvement in the final fuel energy yield (in  $\text{GJ}\cdot\text{ha}^{-1}\cdot\text{yr}^{-1}$ ) and final fuel carbon yield (in  $\text{tonne carbon}\cdot\text{ha}^{-1}\cdot\text{yr}^{-1}$ ) over traditional biofuels crops (§I.B Table 1) as a result of implementing their developed organism and convincingly justifies/details the derivation and calculations used to produce these metrics and how they result from the proposed technology/concept in the PETRO Yield Workbook. Note: Applicants must download the PETRO Yield Workbook template as provided by ARPA-E, modify per the included instructions in the PETRO Yield Workbook, and attach with the Full Application submission; and
- Whether the Applicant demonstrates that the proposed technology can be deployed at scale in a cost effective manner and convincingly justifies their analysis in the PETRO Cost Workbook. Note: Applicants must download the PETRO Cost Analysis Workbook template and modify it as described in the included instructions in the PETRO Cost Analysis Workbook and attach with the Full Application submission.

(2) *Overall Scientific and Technical Merit* (20%) - This criterion involves consideration of the following factors:

- Whether the Applicant proposes work that is unique and innovative;
- Whether the Applicant proposes work that is high risk but feasible;
- Whether the Applicant demonstrates a sound technical approach to accomplish the proposed RD&D objectives;
- Whether the Applicant envisions a project outcome and deliverables that are clearly defined;
- Whether the Applicant presents a technology development plan that demonstrates credible and well-justified technical potential to meet or exceed the Primary Technical Targets and Secondary Technical Targets in Section I.B.4 of the FOA; and
- Whether the Applicant proposes a strong and convincing technology development strategy, including a feasible pathway to transition the program results to the next logical stage of RD&D or directly into industrial development and deployment.

(3) *Qualifications, Experience, and Capabilities of the Proposed Project Team* (15%) - This criterion involves consideration of the following factors:

- Whether the Principal Investigator and proposed technical team have the skill and expertise needed to successfully execute the project plan;
- Whether the Applicant has prior experience which demonstrates an ability to perform RD&D of similar risk and complexity;
- Whether the Applicant has worked together with its teaming partners on prior projects or programs; and
- Whether the Applicant has adequate access to equipment and facilities necessary to accomplish the RD&D effort and/or clearly explain how it intends to obtain access to necessary equipment and facilities.

(4) *Soundness of Management Plan* (15%) - This criterion involves consideration of the following factors:

- Whether the Applicant presents a workable plan to manage people and resources;
- Whether the Applicant proposes to allocate appropriate levels of people and resources to tasks;
- Whether the Applicant identifies major technical RD&D risks and clearly defines feasible, adequately planned mitigation efforts; and
- Whether the proposed schedule is reasonable.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement. The above criteria will be weighted as follows:

Impact of the Proposed Technology Relative to State of the Art	50%
Overall Scientific and Technical Merit	20%
Qualifications, Experience, and Capabilities	15%
Sound Management Plan	15%

### 3. CRITERIA FOR REPLIES TO REVIEWER COMMENTS

ARPA-E has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are evaluated as an extension of the Full Application.

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

## **B. REVIEW AND SELECTION PROCESS**

### **1. PROGRAM POLICY FACTORS**

In addition to the above criteria, ARPA-E may consider the following program policy factors in determining which Applicants to encourage to submit Full Applications and which Full Applications to select for award negotiations.

- Programmatic balance of risk and technology areas;
- The degree to which the proposed project optimizes use of available ARPA-E funding to achieve programmatic objectives;
- Availability of funding from public and private sources to support the proposed project;
- The cost of and budget for the proposed project;
- Whether the proposed cost share is above the minimum established by the DOE program and appropriate for the maturity of the technology under development;
- The financial and other resources of the Applicant or Project Team;
- For projects involving a Project Team, the quality of the teaming arrangement;
- The extent to which the project includes industry participation;
- Demonstrated ability to meet technical objectives within predetermined budgets;
- Demonstrated ability to commercialize the technology;
- The technical, market, and organizational risks associated with the RD&D project;
- Whether the project has a well-justified, realistic potential to meet or exceed most, if not all, of the Secondary Technical Targets;
- If the lead organization is a large business, why this RD&D project is not being sponsored internally;



- If the lead organization is a small business sponsored by private investors, why this RD&D project is not being supported by its investors;
- If the lead organization is a startup not sponsored by private investors, why this RD&D project has been unable to attract private financing;
- If the lead organization is a university, nonprofit, or FFRDC, what sort of institutional resources will be leveraged, and why has this leverage not been available to date;
- Whether the proposed transition path is likely to lead to increased employment and manufacturing in the United States;
- Whether the project will accelerate transformational technological advances in areas that industry by itself is not likely to undertake because of technical and financial uncertainty;
- The degree to which the proposed project directly addresses ARPA-E's statutory mission to:
  - Enhance the economic and energy security of the United States through the development of energy technologies that result in reductions of imports of energy from foreign sources, reductions of energy-related emissions, and improvements in the energy efficiency of all economic sectors; and
  - Ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies.
- Whether the project is expected to meet or surpass the 5% requirement for TT&O expenditures; and
- Whether the Applicant has submitted a credible proposal for a TIA or "other transaction" agreement.

## **2. APPLICATION PROCESS OVERVIEW**

### ***a. CONCEPT PAPERS***

The first step in applying for funding under the FOA is the submission of a Concept Paper. The Concept Paper describes the essence and novelty of the proposed technology and its ability to meet or exceed the Primary Technical Targets and Secondary Technical Targets in Section I.B.4 of the FOA.

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

Concept Papers must be submitted to ARPA-E through its online application portal, ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), as described in Section IV.H.1 of the FOA.

ARPA-E performs a preliminary review of Concept Papers to determine whether they are compliant and responsive, as described in Sections III.C of the FOA. Noncompliant and/or nonresponsive Concept Papers are rejected by the ARPA-E Contracting Officer and are not reviewed or considered.

ARPA-E makes an independent assessment of each Concept Paper based on the criteria and program policy factors in Sections V.A.1 and V.B.1. Applicants are promptly notified of ARPA-E's determination, as described in Section VI.A of the FOA.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

### ***b. FULL APPLICATIONS***

The next step in applying for funding under the FOA is the submission of a Full Application. The Full Application provides detailed information on the proposed project, including, among other items, an in-depth discussion of various aspects of the proposed project, a detailed budget, an environmental impact questionnaire, and a publically releasable summary of the project.

Full Applications must be submitted to ARPA-E through its online application portal, ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), as described in Section IV.H.1 of the FOA.

ARPA-E performs a preliminary review of Full Applications to determine whether they are compliant and responsive, as described in Sections III.C of the FOA. Noncompliant, nonresponsive, and/or otherwise ineligible Full Applications are rejected by the ARPA-E Contracting Officer and are not reviewed or considered.

### ***c. REPLIES TO REVIEWER COMMENTS***

Once ARPA-E has completed its review of Full Applications, Applicants are notified and Reviewer comments on compliant and responsive Full Applications are made available to Applicants via ARPA-E eXCHANGE. Applicants have a brief opportunity to review these comments and prepare a short Reply to Reviewer Comments. Applicants may elect to respond to one or more Reviewer comments or to supplement their Full Application.

Applicants are not required to submit a Reply to Reviewer Comments. Submitting a Reply to Reviewer Comments is optional. Each compliant and responsive Full Application will be considered on the merits regardless of whether a Reply to Reviewer Comments is submitted.

ARPA-E performs a preliminary review of Replies to Reviewer Comments to determine whether they are compliant, as described in Section III.C.1. Noncompliant Replies to Reviewer Comments are rejected by the ARPA-E Contracting Officer and are not reviewed or considered. Compliant and responsive Full Applications are reviewed on the merits even if a Reply to Reviewer Comments is rejected as noncompliant.

### ***d. PRE-SELECTION SITE VISITS***

In rare cases, the ARPA-E Contracting Officer may contact Applicants if he/she determines that pre-selection site visits are necessary and appropriate. In such circumstances, one or more ARPA-E personnel, accompanied by the ARPA-E Contracting Officer or his/her designee, may visit an Applicant's facilities or meet with the Project Team before ARPA-E makes a final selection determination. The purpose of this visit is to assess the Applicant's ability to perform the proposed project.

The ARPA-E Contracting Officer makes appropriate arrangements for pre-selection site visits, and provides guidance on the parameters of interaction during the site visit.

This policy represents a limited exception to ARPA-E's prohibition on communication with Applicants while the application process is ongoing, as described in Section VII.A of the FOA.

### ***e. PRE-SELECTION COMMUNICATIONS***

The ARPA-E Contracting Officer may contact Applicants if he/she determines that pre-selection communications are necessary and appropriate. The ARPA-E Contracting Officer has exclusive

authority to make this determination. The ARPA-E Contracting Officer may contact one, multiple, or no Applicants at his/her discretion.

The ARPA-E Contracting Officer may communicate with Applicants by telephone, email, or otherwise at his/her discretion.

This policy represents a limited exception to ARPA-E's prohibition on communication with Applicants while the application process is ongoing, as described in Section VII.A of the FOA.

### ***f.* SELECTION**

ARPA-E carefully considers all of the information obtained through the application process (e.g., Full Applications, Replies to Reviewer Comments, and information obtained through pre-selection correspondence and site visits) and makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1. ARPA-E may select or not select a Full Application for award negotiations. ARPA-E may also postpone a final selection determination on one or more Full Applications until a later date, subject to the availability of funds or other factors.

Applicants are promptly notified of ARPA-E's determination. Please refer to Section VI.A of the FOA for guidance on award notices.

## **3. ARPA-E REVIEWERS**

By submitting an application to ARPA-E, Applicants consent to ARPA-E's use of Federal employees, contractors, and experts from educational institutions, nonprofits, industry, and governmental and intergovernmental entities as Reviewers. ARPA-E selects Reviewers based on their knowledge and understanding of the relevant field and application, their experience and skills, and their ability to provide constructive feedback on applications.

ARPA-E requires all Reviewers to complete a Conflict-of-Interest Certificate and Nondisclosure Agreement by which they disclose any actual or apparent conflicts and agree to safeguard confidential information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments. In addition, ARPA-E trains its Reviewers in proper evaluation techniques and procedures.

Applicants are not permitted to nominate Reviewers for their applications. Applicants may contact the ARPA-E Contracting Officer by email ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)) if they have evidence of a potential conflict of interest.

#### **4. ARPA-E SUPPORT CONTRACTOR**

ARPA-E utilizes contractors to assist with the evaluation of applications, and project management. To avoid actual and apparent conflicts of interest, ARPA-E prohibits its support contractors from submitting or participating in the preparation of applications to ARPA-E.

By submitting an application to ARPA-E, Applicants represent that they are not performing support contractor services for ARPA-E in any capacity and did not obtain the assistance of ARPA-E's support contractor to prepare the application. ARPA-E will not consider any applications that are submitted by or prepared with the assistance of its support contractors.

#### **C. ANTICIPATED ANNOUNCEMENT AND AWARD DATES**

ARPA-E expects to announce selections under this FOA in September 2011 and to execute funding agreements November 2011.

Please refer to the "Applicant's Guide to ARPA-E Award Negotiations" (<http://arpa-e.energy.gov/FundingAgreements/Overview.aspx>) for guidance on the award negotiation process.

## **VI. AWARD ADMINISTRATION INFORMATION**

### **A. AWARD NOTICES**

#### **1. REJECTED SUBMISSIONS**

Noncompliant and nonresponsive Concept Papers and Full Applications are rejected by the ARPA-E Contracting Officer and are not reviewed or considered. The ARPA-E Contracting Officer sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter states the basis upon which the Concept Paper or Full Application was rejected.

#### **2. CONCEPT PAPER NOTIFICATIONS**

Applicants are promptly notified of ARPA-E's determination to encourage or discourage the submission of a Full Application. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. ARPA-E provides Applicants with feedback in the notification letter in order to guide the further development of the proposed technology.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does not authorize the Applicant to commence performance of the project. Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### **3. FULL APPLICATION NOTIFICATIONS**

Applicants are promptly notified of ARPA-E's determination. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter may inform the Applicant that its Full Application was selected for award negotiations or not selected. Alternatively, ARPA-E may notify one or

more Applicants that a final selection determination on particular Full Applications will be made at a later date, subject to the availability of funds or other factors.

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. By providing feedback, ARPA-E intends to guide the further development of the proposed technology and to provide a brief opportunity to respond to Reviewer comments.

#### ***a. SUCCESSFUL APPLICANTS***

A notification letter selecting a Full Application for award negotiations does not authorize the Applicant to commence performance of the project. ARPA-E selects Full Applications for award negotiations, not for award. Applicants do not receive an award until award negotiations are complete and the ARPA-E Contracting Officer executes the funding agreement. ARPA-E may terminate award negotiations at any time for any reason.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs. Please also refer to the “Applicant’s Guide to ARPA-E Award Negotiations” (<http://arpa-e.energy.gov/FundingAgreements/Overview.aspx>) for guidance on the award negotiation process.

#### ***b. POSTPONED SELECTION DETERMINATIONS***

A notification letter postponing a final selection determination until a later date does not authorize the Applicant to commence performance of the project. ARPA-E may ultimately determine to select or not select the Full Application for award negotiations.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### ***c. UNSUCCESSFUL APPLICANTS***

By not selecting a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. ARPA-E hopes that unsuccessful Applicants will submit innovative ideas and concepts for future FOAs.

## **B. ADMINISTRATIVE AND NATIONAL POLICY REQUIREMENTS**

The following administrative and national policy requirements apply to Prime Recipients. The Prime Recipient is the responsible authority regarding the settlement and satisfaction of all contractual and administrative issues, including but not limited to disputes and claims arising out of any agreement between the Prime Recipient and a FFRDC contractor. Prime Recipients are required to flow down these requirements to their Subrecipients through subawards or related agreements.

### **1. DUNS NUMBER AND CCR, FSRS, AND FEDCONNECT REGISTRATIONS**

Upon selection for award negotiations, Prime Recipients and Subrecipients are required to obtain a Dun and Bradstreet Data Universal Numbering System (DUNS) number at <http://fedgov.dnb.com/webform>. In addition, Prime Recipients and Subrecipients are required to register with the Central Contractor Registry (CCR) at <https://www.bpn.gov/ccr/default.aspx>.

Prime Recipients and Subrecipients should commence this process as soon as possible in order to expedite the execution of a funding agreement. Obtaining a DUNS number and registering with the CCR could take several weeks.

By law, Prime Recipients are also required to register with the Federal Funding Accountability and Transparency Act Subaward Reporting System (FSRS) at <https://www.fsrs.gov/>.<sup>45</sup> Prime Recipients are required to report to FSRS the names and total compensation of each of the Prime Recipient's five most highly compensated executives and the names and total compensation of each Subrecipient's five most highly compensated executives. Please refer to <https://www.fsrs.gov/> for guidance on reporting requirements.

ARPA-E may not execute a funding agreement with the Prime Recipient until it has obtained a DUNS number and completed its CCR and FSRS registrations. In addition, the Prime Recipient may not execute subawards with Subrecipients until they obtain a DUNS number and complete their CCR registration. Prime Recipients and Subrecipients are required to keep their CCR and FSRS data current throughout the duration of the project.

Finally, Prime Recipients are required to register with FedConnect in order to receive notification that their funding agreement has been executed by the ARPA-E Contracting Officer

---

<sup>45</sup> The Federal Funding Accountability and Transparency Act, P.L. 109-282, 31 U.S.C. 6101 note.



and to obtain a copy of the executed funding agreement. Please refer to <https://www.fedconnect.net/FedConnect/> for registration instructions.

## **2. NATIONAL POLICY ASSURANCES**

Project Teams, including Prime Recipients and Subrecipients, are required to comply with the National Policy Assurances attached to their funding agreement. Please refer to ARPA-E's Model Cooperative Agreement (<http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx>) for guidance on the National Policy Assurances.

## **3. PROOF OF COST SHARE COMMITMENT AND ALLOWABILITY**

Upon selection for award negotiations, the Prime Recipient must confirm in writing that the proposed cost share is allowable in accordance with applicable Federal cost principles.

The Prime Recipient is also required to provide cost share commitment letters from Subrecipients or third parties that are providing cost share, whether cash or in-kind. Each Subrecipient or third party that is contributing cost share must provide a letter on appropriate letterhead that is signed by an authorized corporate representative. The letter must state, in unconditional and unequivocal terms, its commitment to provide cost share. The letter may not include any conditions for receipt of the cost share contributions. The letter must state the amount and form of cost share, the source and precise nature of the contribution, and the duration and timing of the commitment (e.g., two years beginning in Fall 2011).

## **4. COST SHARE PAYMENTS<sup>46</sup>**

All proposed cost share contributions must be reviewed and approved in advance by the ARPA-E Contracting Officer and incorporated into the project budget before the expenditures are incurred.

ARPA-E requires Prime Recipients to pay the cost share amount incrementally over the life of the funding agreement.<sup>47</sup> Specifically, every Prime Recipient is required to pay, at a minimum, the cost share percentage of total expenditures incurred during every billing period. For example, a Prime Recipient is required to pay at least 32% of the total expenditures incurred during every billing period if the funding agreement states that the cost share percentage is 32%.

---

<sup>46</sup> Please refer to Section III.B of the FOA for guidance on cost share requirements.

<sup>47</sup> Prime Recipients may elect to pay the entire cost share amount at the start of the project.

If Prime Recipients anticipate difficulty providing the requisite cost share every billing period, they may request authorization from ARPA-E to (1) pay the cost share percentage of total expenditures incurred every quarter (i.e., every three months), or (2) pay the cost share percentage of total expenditures incurred every half-year (i.e., every six months). Such requests must be sent by email to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) and include the following information: (1) a detailed justification for the request, (2) a proposed schedule of payments, including amounts and dates, (3) a written commitment to meet that schedule, and (4) such evidence as necessary to demonstrate that the Prime Recipient has complied with its cost share obligations to date. ARPA-E may revoke its authorization at any time for any reason.

ARPA-E may deny reimbursement requests, in whole or in part, or modify or terminate funding agreements where Prime Recipients (or Project Teams) fail to comply with ARPA-E's cost share payment requirements.

## **5. COST SHARE REPORTING<sup>48</sup>**

All reimbursement requests must be accompanied by written documentation showing that the Prime Recipient (or Project Team, as appropriate) paid at least the cost share percentage of total expenditures incurred during the relevant billing period.

If authorized by ARPA-E to provide the requisite cost share on a quarterly or biannual basis, Prime Recipients are required to submit the cost share report for the relevant quarter or half-year with the reimbursement request for that period. Such reports must be accompanied by written documentation showing that the Prime Recipient (or Project Team, as appropriate) paid at least the cost share percentage of total expenditures incurred during the relevant quarter or half-year.

In terms of written documentation, Prime Recipients may provide ARPA-E with (1) summary documentation that presents an overview of expenditures incurred during the relevant billing period (e.g., printouts from internal financial software) or (2) detailed documentation of expenditures incurred during the relevant billing period, including but not limited to invoices on appropriate letterhead, equipment purchase requisitions, and travel vouchers.

ARPA-E may deny reimbursement requests, in whole or in part, or modify or terminate funding agreements where Prime Recipients (or Project Teams) fails to comply with ARPA-E's cost share reporting requirements.

---

<sup>48</sup> Please refer to Section III.B of the FOA for guidance on cost share requirements.

## **6. COMMERCIALIZATION PLAN**

During award negotiations, Prime Recipients are required to negotiate and complete a Commercialization Plan with the ARPA-E Program Director. Prime Recipients must show how budgeted Technology Transfer and Outreach (TT&O) costs relate to furthering elements of the Commercialization Plan. Prime Recipients are required to submit updated versions of the plan every six months through the end of the project period. Prime Recipients are also required to submit updated project cost models for the implementation of the proposed technology at scale every twelve months through the end of the project.

ARPA-E Program Directors may waive or modify this requirement, as appropriate.

## **7. INTELLECTUAL PROPERTY MANAGEMENT PLAN**

ARPA-E requires every Project Team to negotiate and establish an Intellectual Property Management Plan for the management and disposition of intellectual property arising from the project. The Prime Recipient must submit a completed and signed Intellectual Property Management plan to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement. All Intellectual Property Management Plans are subject to the terms and conditions of the ARPA-E funding agreement and applicable Federal laws, regulations, and policies, all of which take precedence over the terms of Intellectual Property Management Plans.

ARPA-E has developed a template for Intellectual Property Management Plans (<http://arpa-e.energy.gov/FundingAgreements/Overview.aspx>) so as to facilitate and expedite negotiations between Project Team members. ARPA-E does not mandate the use of this template. ARPA-E and DOE do not make any warranty (express or implied) or assume any liability or responsibility for the accuracy, completeness, or usefulness of the template. ARPA-E and DOE strongly encourage Project Teams to consult independent legal counsel before using the template.

## **8. FUNDING AGREEMENTS WITH FFRDCs AND GOGOs**

Please refer to Section II.B.2 of the FOA for guidance on contracting arrangements with FFRDCs and GOGOs.

## 9. OTHER SOURCES OF FUNDING

All Project Teams must disclose in their Full Applications and throughout the duration of the project period:

- All current financial assistance received by the ~~Prime Recipient, Subrecipients~~, Principal Investigator(s) ~~(including Co-PIs), or and~~ Key Participants from, and any pending applications submitted to, any Federal agency or instrumentality;
- All prior financial assistance (within the last 5 years) and current financial assistance received by the ~~Prime Recipient, Subrecipients~~, Principal Investigator(s) ~~(including Co-PIs), or and~~ Key Participants from, and any pending applications submitted to, any governmental or quasi-governmental entity (Federal, state, local, or foreign) to support the proposed project or work that relates directly or indirectly on the proposed project; and
- All prior financial assistance (within the last 5 years) and current financial assistance received by the ~~Prime Recipient, Subrecipients~~, Principal Investigator(s) ~~(including Co-PIs), or and~~ Key Participants from, and any pending applications submitted to, any private or non-governmental entity to support the proposed project or work that relates directly or indirectly on the proposed project.

Upon selection and throughout the project period, Project Teams are required to certify their compliance with this requirement in their quarterly progress reports. **In addition, the ARPA-E Contracting Officer may require Prime Recipients and Subrecipients to comply with the above-referenced disclosure requirements upon their selection for award negotiations or during the project period.**

Please refer to Sections IV.C.1 and VIII.C of the FOA for guidance on submitting a full and complete disclosure of the requested information.

## 10. CONFLICTS OF INTEREST WITHIN PROJECT TEAM

Project Teams are required to disclose in their Full Applications and throughout the duration of the project period any actual or apparent personal, organizational, financial, and other conflicts of interest within the Project Team.

Please refer to Sections IV.C.1 and VIII.C of the FOA for guidance on submitting a full and complete disclosure of the requested information.

## **11. U.S. MANUFACTURING REQUIREMENT**

ARPA-E requires subject inventions (i.e., inventions conceived or first actually reduced to practice under ARPA-E funding agreements) to be substantially manufactured in the United States by Project Teams and their licensees, as described below.

### ***a. SMALL BUSINESSES***

Small businesses that are Prime Recipients or Subrecipients under ARPA-E funding agreements are required to substantially manufacture the following products in the United States for any use or sale in the United States: (1) products embodying subject inventions, and (2) products produced through the use of subject invention(s).<sup>49</sup> This requirement does not apply to products that are manufactured for use or sale overseas.

Small businesses must apply the same U.S. Manufacturing requirements to their assignees, exclusive licensees, and entities acquiring a controlling interest in the small business. Small businesses must require their assignees and entities acquiring a controlling interest in the small business to apply the same U.S. Manufacturing requirements to their exclusive licensees.

These U.S. Manufacturing requirements do not apply to nonexclusive licensees.

### ***b. LARGE BUSINESSES AND FOREIGN ENTITIES***

Large businesses and foreign entities that are Prime Recipients or Subrecipients under ARPA-E funding agreements are required to substantially manufacture the following products in the United States: (1) products embodying subject inventions, and (2) products produced through the use of subject invention(s).<sup>50</sup> This requirement applies to products that are manufactured for use or sale in the United States and overseas.

---

<sup>49</sup> Small businesses are generally defined as domestically incorporated entities that meet the criteria established by the U.S. Small Business Administration's "Table of Small Business Size Standards Matched to North American Industry Classification System Codes" ([http://www.sba.gov/idc/groups/public/documents/sba\\_homepage/serv\\_sstd\\_tablepdf.pdf](http://www.sba.gov/idc/groups/public/documents/sba_homepage/serv_sstd_tablepdf.pdf)).

<sup>50</sup> Large businesses are generally defined as domestically incorporated entities that do not meet the criteria established by the U.S. Small Business Administration's "Table of Small Business Size Standards Matched to North

Large businesses and foreign entities must apply the same U.S. Manufacturing requirements to their assignees, exclusive licensees, non-exclusive licensees, and entities acquiring a controlling interest in the large business or foreign entity.

Large businesses and foreign entities must require their assignees and entities acquiring a controlling interest in the large business or foreign entity to apply the same U.S. Manufacturing requirements to their exclusive and nonexclusive licensees.

### ***c. EDUCATIONAL INSTITUTIONS AND NONPROFITS***

Domestic educational institutions and nonprofits that are Prime Recipients or Subrecipients under ARPA-E funding agreements must require their exclusive licensees to substantially manufacture the following products in the United States for any use or sale in the United States: (1) articles embodying subject inventions, and (2) articles produced through the use of subject invention(s). This requirement does not apply to articles that are manufactured for use or sale overseas.

Educational institutions and nonprofits must require their assignees to apply the same U.S. Manufacturing requirements to their exclusive licensees.

These U.S. Manufacturing requirements do not apply to nonexclusive licensees.

### ***d. FFRDCs and State and Local Government Entities***

FFRDCs and state and local government entities are subject to the same U.S. Manufacturing requirements as domestic educational institutions and nonprofits.

### ***e. Limitation on Scope of U.S. Manufacturing Requirement***

U.S. Manufacturing requirements apply to products embodying subject inventions and products produced through the use of subject invention(s). However, U.S. Manufacturing requirements do not apply to downstream products. For example, an integrated circuit may embody a subject invention. In that case, the U.S. Manufacturing requirements would apply to the

---

American Industry Classification System Codes”

([http://www.sba.gov/idc/groups/public/documents/sba\\_homepage/serv\\_sstd\\_tablepdf.pdf](http://www.sba.gov/idc/groups/public/documents/sba_homepage/serv_sstd_tablepdf.pdf)).

Questions about this FOA? Email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A.  
Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

integrated circuit, but not to downstream products (e.g., telephones, radios, televisions, and computers) that incorporate the integrated circuit.

### ***f. Net Benefits Statement***

Upon selection by ARPA-E or subsequent to the execution of an ARPA-E funding agreement, Prime Recipients, Subrecipients, and others subject to U.S. Manufacturing requirements may submit a Net Benefits Statement to the ARPA-E Contracting Officer ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)). The Net Benefits Statement should describe existing and planned investments in the United States, including new investments that are consistent with ARPA-E's statutory mission. If ARPA-E approves the Net Benefits Statement, the ARPA-E Contracting Officer will modify or waive the applicable U.S. Manufacturing requirements.

The following issues should be addressed in Net Benefits Statements:

- **Business Model and Manufacturing:** The entity is required to describe its business model and its plans for manufacturing products embodying subject inventions (or products produced through the use of subject inventions) in the United States and overseas. The entity must explain why it needs to manufacture products embodying subject inventions (or products produced through the use of subject inventions) overseas.
- **U.S. Investments:** The entity is required to describe:
  - Its existing investments in the United States, including (1) the number of employees, facilities, and locations, and (2) the types of activities performed at each location (e.g., RD&D, manufacturing, administration);
  - Its planned investments in the United States with respect to the subject inventions, including staffing, manufacturing, RD&D, and facility usage or buildout;
  - Its business plan for the subject inventions (e.g., initial work in the United States with subsequent global diversification); and
  - Any U.S. jobs that will be created as a result of activities relating to the subject inventions.
- **Commitments:** The entity is required to make specific, tangible commitments for investments in the United States that are consistent with ARPA-E's statutory mission (42 U.S.C. § 16538(c)).

- **Benefits:** The entity is required to describe how its investments will further the development and deployment of the technology in the United States. In addition, the entity must describe any other benefits that its work may have for the U.S. economy.

All Net Benefit Statements must be submitted to the ARPA-E Contracting Officer ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)). The ARPA-E Contracting Officer will consult with the DOE Assistant General Counsel for Intellectual Property and Technology Transfer regarding any Net Benefits Statements. ARPA-E expects to render a decision on Net Benefit Statements within 30-90 days of receipt.

### ***g. Waiver of U.S. Manufacturing Requirement***

Upon selection or subsequent to the execution of the ARPA-E funding agreement, Prime Recipients, Subrecipients, and others subject to U.S. Manufacturing requirements may submit a waiver request to the ARPA-E Contracting Officer ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)). The request must show that manufacturing products embodying subject inventions (or products produced through the use of subject inventions) in the United States would not be commercially feasible. The entity must provide sufficient data and other information to support its request. If ARPA-E approves the waiver request, the ARPA-E Contracting Officer will waive the applicable U.S. Manufacturing requirements.

All waiver requests must be submitted to the ARPA-E Contracting Officer ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)). The ARPA-E Contracting Officer will consult with the DOE Assistant General Counsel for Intellectual Property and Technology Transfer regarding any waiver requests. ARPA-E expects to render a decision on waiver requests within 30-90 days of receipt.

## **12. SUBJECT INVENTION UTILIZATION REPORTING**

To ensure that Prime Recipients and Subrecipients holding title to subject inventions are taking the appropriate steps to commercialize subject inventions, ARPA-E requires Recipients to submit annual reports (throughout the project period and for five years after the end of the project period) on the utilization of subject inventions and efforts made by Recipients or their licensees or assignees to stimulate such utilization. The reports must information regarding the status of development, date of first commercial sale or use, gross royalties received by the Recipient, and such other data and information as ARPA-E may specify.



### **C. REPORTING**

Recipients are required to submit periodic, detailed reports on technical, financial, and other aspects of the project, as described in Attachment 4 to ARPA-E's Model Cooperative Agreement (<http://arpa-e.energy.gov/FundingAgreements/CooperativeAgreements.aspx>).

## **VII. AGENCY CONTACTS**

### **A. COMMUNICATIONS WITH ARPA-E**

Upon the issuance of a FOA, ARPA-E personnel are prohibited from communicating (in writing or otherwise) with Applicants regarding the FOA. This “quiet period” remains in effect until ARPA-E’s public announcement of its project selections.

During the “quiet period,” Applicants are required to submit all questions regarding this FOA to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov).

- Every Friday, ARPA-E will post responses to any questions that were received by Wednesday at 12 PM ET. (Questions received after Wednesday at 12 PM ET will be answered the following week.) ARPA-E will cease to accept questions 96 hours in advance of the applicable deadline. Responses to the last questions will be posted at least 24 hours in advance of the applicable deadline. ARPA-E may consolidate similar questions for administrative purposes.
- Responses are posted to “Frequently Asked Questions” on ARPA-E’s website (<http://arpa-e.energy.gov/About/FAQs.aspx>).

Applicants may submit questions regarding ARPA-E’s online application portal, ARPA-E eXCHANGE, to [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov). ARPA-E will promptly respond to emails that raise legitimate, technical issues with ARPA-E eXCHANGE. ARPA-E will refer any questions regarding FOAs to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov).

ARPA-E will not accept or respond to communications received by other means (e.g., fax, telephone, mail, hand delivery). Emails sent to other email addresses will be disregarded.

During the “quiet period,” only the ARPA-E Contracting Officer may authorize communications between ARPA-E personnel and Applicants. As described in Section V.B.2 of the FOA, the ARPA-E Contracting Officer may contact Applicants during the “quiet period” to engage in pre-selection communications or arrange a pre-selection site visit.

**B. DEBRIEFINGS**

ARPA-E does not offer or provide debriefings to unsuccessful Applicants. However, ARPA-E provides Applicants with feedback on compliant and responsive Concept Papers and Full Applications. Comments on Concept Papers are contained in notification letters sent to Applicants encouraging or discouraging the submission of a Full Application. Reviewer comments on Full Applications are made available before the submission deadline for Replies to Reviewer Comments.

## **VIII. OTHER INFORMATION**

### **A. FOAs AND FOA MODIFICATIONS**

FOAs are posted on ARPA-E's website (<https://arpa-e-foa.energy.gov/>), Grants.gov (<http://www.grants.gov/>), and FedConnect (<https://www.fedconnect.net/FedConnect/>). Any modifications to the FOA are also posted to these websites.

### **B. OBLIGATION OF PUBLIC FUNDS**

The ARPA-E Contracting Officer is the only individual who can make awards on behalf of ARPA-E or obligate ARPA-E to the expenditure of public funds. A commitment or obligation by any individual other than the ARPA-E Contracting Officer, either explicit or implied, is invalid.

### **C. REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE**

Applicants are required to make a full and complete disclosure of the information identified in Sections III.C.3, VI.B.9, and VI.B.10 of the FOA. Disclosure of the requested information is mandatory. Any failure to make a full and complete disclosure of the requested information may result in:

- The rejection of a Concept Paper, Full Application, and/or Reply to Reviewer Comments;
- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of Federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

#### **D. RETENTION OF SUBMISSIONS**

ARPA-E expects to retain copies of all Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to ARPA-E for funding, Applicants consent to ARPA-E's retention of their submissions.

#### **E. MARKING OF CONFIDENTIAL INFORMATION**

ARPA-E will use data and other information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments strictly for evaluation purposes. Applicants should not include confidential, proprietary, or privileged information in their Concept Papers, Full Applications, or Replies to Reviewer Comments unless such information is necessary to convey an understanding of the proposed project.

Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions containing confidential, proprietary, or privileged information must be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

The cover sheet of the Concept Paper, Full Application, Reply to Reviewer Comments, or other submission must be marked as follows and identify the specific pages containing confidential, proprietary, or privileged information:

Notice of Restriction on Disclosure and Use of Data:

Pages [\_\_\_\_] of this document may contain confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, every line and paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

## **F. TITLE TO SUBJECT INVENTIONS**

Ownership of subject inventions is governed pursuant to the authorities listed below. Typically, either by operation of law or under the authority of a patent waiver, Prime Recipients and Subrecipients may elect to retain title to their subject inventions under ARPA-E funding agreements.

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions.
- All other parties: The Federal Non Nuclear Energy Act of 1974, 42. U.S.C. 5908, provides that the Government obtains title to new inventions unless a waiver is granted (*see below*).
- Class Waiver: Under 42 U.S.C. § 5908, title to subject inventions vests in the U.S. Government and large businesses and foreign entities do not have the automatic right to elect to retain title to subject inventions. However, ARPA-E typically issues “class patent waivers” under which large businesses and foreign entities that meet certain stated requirements may elect to retain title to their subject inventions. If a large business or foreign entity elects to retain title to its subject invention, it must file a patent application.

## **G. GOVERNMENT RIGHTS IN SUBJECT INVENTIONS**

Where Prime Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

### **1. GOVERNMENT USE LICENSE**

The U.S. Government retains a nonexclusive, nontransferrable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the Government.

## **2. MARCH-IN RIGHTS**

The U.S. Government retains march-in rights with respect to all subject inventions. Through “march-in rights,” the Government may require a Prime Recipient or Subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention. In addition, the Government may grant licenses for use of the subject invention when Prime Recipients, Subrecipients, or their assignees and exclusive licensees refuse to do so.

The U.S. Government may exercise its march-in rights if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfied manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfied manner; or
- The U.S. Manufacturing requirement has not been met.

As reported in a 2009 GAO Report, no Government agency has ever exercised its march-in rights in any circumstance.

## **H. RIGHTS IN TECHNICAL DATA**

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

- Background or “Limited Rights Data”: The U.S. Government will not normally require delivery of technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.

- **Generated Data:** The U.S. Government normally retains very broad rights in technical data produced under Government financial assistance awards, including the right to distribute to the public. However, pursuant to special statutory authority, certain categories of data generated under ARPA-E awards may be protected from public disclosure for up to five years. Such data should be clearly marked as described in Section VIII.E of the FOA. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

## **I. FOSTERING APPLICANT CONNECTIONS**

All Applicants who are encouraged by ARPA-E to submit a Full Application to an ARPA-E FOA but are not selected for funding will be invited to participate in the “Fostering Applicant Connections” initiative (<http://arpa-e.energy.gov/ProgramsProjects/ConnectwiththeApplicantCommunity.aspx>), which is intended to facilitate communications between encouraged Applicants and potential investors, partners, and customers.

## **J. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION**

Applicants may not include any Protected Personally Identifiable Information (Protected PII) in their submissions to ARPA-E. Protected PII is defined as data that, if compromised, could cause harm to an individual such as identity theft. Listed below are examples of Protected PII that Applicants must not include in their submissions.

- Social Security Numbers in any form;
- Place of Birth associated with an individual;
- Date of Birth associated with an individual;
- Mother’s maiden name associated with an individual;
- Biometric record associated with an individual;
- Fingerprint;
- Iris scan;
- DNA;
- Medical history information associated with an individual;
- Medical conditions, including history of disease;
- Metric information, e.g. weight, height, blood pressure;
- Criminal history associated with an individual;
- Ratings;
- Disciplinary actions;



- Performance elements and standards (or work expectations) are PII when they are so intertwined with performance appraisals that their disclosure would reveal an individual's performance appraisal;
- Financial information associated with an individual;
- Credit card numbers;
- Bank account numbers; and
- Security clearance history or related information (not including actual clearances held).

**K. ANNUAL COMPLIANCE AUDITS FOR FOR-PROFIT ENTITIES**

If a for-profit entity is a Prime Recipient or Subrecipient, it is required to have an annual compliance audit performed by an independent auditor. For additional information, please refer to 10 C.F.R. § 600.316 and for-profit audit guidance documents posted under the "Coverage of Independent Audits" heading at [http://management.energy.gov/business\\_doe/business\\_forms.htm](http://management.energy.gov/business_doe/business_forms.htm).

## **IX. GLOSSARY**

**Applicant:** The entity that submits the application to ARPA-E. In the case of a Project Team, the Applicant is the lead organization listed on the application.

**Application:** The entire submission received by ARPA-E, including the Concept Paper, Full Application, and Reply to Reviewer Comments.

**ARPA-E:** Advanced Research Projects Agency-Energy.

**BOE:** Barrels of oil equivalent.

**Captured carbon flux:** Quantity of carbon incorporated into the total crop biomass in terms of tons per hectare per year.

**Cost Share:** The Prime Recipient share of the Total Project Cost.

**DOE:** U.S. Department of Energy.

**DOE/NNSA:** U.S. Department of Energy/National Nuclear Security Administration

**FAME:** Fatty acid methyl esters, a biodiesel fuel.

**FFRDCs:** Federally Funded Research and Development Centers.

**FOA:** Funding Opportunity Announcement.

**GOGOs:** U.S. Government-Owned Government-Operated laboratories.

**Harvested carbon flux:** Quantity of carbon incorporated in the total harvested crop biomass in terms of tons per hectare per year.

**Key Participant:** Any individual who would contribute in a substantive, measurable way to the execution of the proposed project.

**LHV:** The lower heating value, or net calorific value, is the energy released upon combustion of a substance, not including the heat of vaporization of its water molecules.

**Prime Recipient:** The signatory to the funding agreement with ARPA-E.

**Project Team:** The term “Project Team” is used to mean any entity with multiple players working collaboratively and could encompass anything from an existing organization to an ad hoc teaming arrangement. A Project Team consists of the Prime Recipient, Subrecipients, and others performing or otherwise supporting work under an ARPA-E funding agreement.

**Processed carbon flux:** Quantity of carbon incorporated in the final fuel produced from the proposed crop in terms of tons per hectare per year.

**Purified carbon flux:** Quantity of carbon incorporated into the component of the harvested crop that is converted into fuel (i.e. starch, sugars, etc).

**RD&D:** Research, Development, and Demonstration.

**Standalone Applicant:** An Applicant that applies for funding on its own, not as part of a Project Team.

**Subject Invention:** Any invention conceived or first actually reduced to practice under an ARPA-E funding agreement.

**Total Project Cost:** The sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by FFRDCs and GOGOs.

**TT&O:** Technology Transfer and Outreach. (See Section IV.G.8 of the FOA for more information)

## **APPENDIX 1: TECHNOLOGY READINESS LEVEL SCALE**

<b>TRL</b>	<b>Description</b>
1	<i>Basic principles observed and reported</i> Scientific research begins with a systematic study directed toward greater knowledge or understanding of the fundamental aspects of phenomena and of observable facts without specific applications or products in mind. The knowledge or understanding will later be translated into applied RD&D. Example might include studies of a technology's basic properties.
2	<i>Technology concept and/or application formulated</i> Invention begins. Once basic principles are observed, practical applications can be invented. Applications are speculative and there may be no proof or detailed analysis to support the assumptions.
3	<i>Analytical and experimental critical function and/or characteristic proof of concept.</i> Active R&D is initiated. This includes analytical studies and laboratory studies to physically validate analytical predictions of separate elements of the technology. Examples include components that are not yet integrated or representative.
4	<i>Component and/or breadboard validation in laboratory environment.</i> Basic technological components are integrated to establish that they will work together. This is relatively "low fidelity" compared to the eventual system. Examples include integration of "ad hoc" hardware in the laboratory.
5	<i>Component and/or breadboard validation in relevant environment.</i> Fidelity of breadboard technology increases significantly. The basic technological components are integrated with reasonably realistic supporting elements so it can be tested in a simulated environment. Examples include "high fidelity" laboratory integration of components.
6	<i>System/subsystem model or prototype demonstration in a relevant environment.</i> Representative model or prototype system, which is well beyond that of TRL-5, is tested in a relevant environment. This represents a major step up in a technology's demonstrated readiness. Examples include testing a prototype in a high-fidelity laboratory environment or in simulated operational environment.
7	<i>System prototype demonstration in a operational environment.</i> It requires the demonstration of an actual system prototype in an operational environment, such as in a light duty vehicle on the road. Examples include testing a prototype battery in an operational hybrid gas-electric vehicle.
8	<i>Actual system completed and qualified through test and demonstration.</i> Technology has been proven to work in its final form and under expected conditions. Examples include developmental test and evaluation of the system in its intended parent system to determine if it meets design specifications.
9	<i>Actual system proven through successful mission operations.</i> The technology is applied and operated in its final form and under real life conditions, such as those encountered in operational test and evaluation. In almost all cases, this is the end of the last "bug fixing" aspects of true system development. Examples include using the system under various real life conditions.

## **APPENDIX 2: SAMPLE TECHNICAL MILESTONES AND DELIVERABLES**

Program Element		Major Tasks	Key Milestones & Deliverables
Program Element 1: Develop a bioreactor for the energy-efficient production of lipid biomass. The ultimate goal of this program element is to develop a bioreactor system with a measured energy efficiency $\geq 95\%$ ( $\text{Energy}_{\text{IN}}/\text{Energy}_{\text{OUT}}$ )	Q1	1. Complete energy modeling analysis to support development of bioreactor prototype	1. Energy modeling complete 2. Q1 Progress Report complete
	Q2	1. Complete first phase of bioreactor development 2. Operate bioreactor and assess all initial performance metrics over five 10 hour performance runs 3. Select microorganisms to be piloted based on the following criteria ( <i>list criteria</i> ) (e.g. nutrient requirements).	1. Achieve initial bioreactor performance metrics ( <i>list metrics and quantifiable targets</i> ) 2. Selection of microorganisms to be piloted 3. Q2 Progress Report complete
	Q3	1. Complete second phase of bioreactor development 2. Verify all bioreactor performance metrics for all microorganisms over 3, 7, and 14 days of operation	1. Bioreactor performance will achieve the following performance metrics ( <i>list metrics and quantifiable targets</i> ) 2. Q3 Progress Report complete
	Q4	1. Complete experiments to determine optimal conditions for bioreactor operation for the energy efficient production of lipid biomass 2. Complete design report for bioreactor scale-up to X liters 3. Construct a cost model for bioreactor operations	1. Finalize bioreactor operational conditions to achieve 95% energy efficiency 2. Finalize methodology and empirically quantify all bioreactor performance metrics 3. Cost model and design report for bioreactor scale up 4. Q4 Final Report complete