

**FINANCIAL ASSISTANCE  
FUNDING OPPORTUNITY ANNOUNCEMENT**



**ADVANCED RESEARCH PROJECTS AGENCY – ENERGY (ARPA-E)  
U.S. DEPARTMENT OF ENERGY**

***CREATING INNOVATIVE AND RELIABLE CIRCUITS USING  
INVENTIVE TOPOLOGIES AND SEMICONDUCTORS (CIRCUITS)  
(SBIR/STTR)***

Announcement Type: **Modification 01-02**  
Funding Opportunity No. DE-FOA-0001736  
CFDA Number 81.135

<b>Funding Opportunity Announcement (FOA) Issue Date:</b>	January 9, 2017
<b>First Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a>:</b>	5 PM ET, Friday, February 10, 2017
<b>Submission Deadline for Concept Papers:</b>	5 PM ET, Tuesday, February 21, 2017
<b>Second Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a>:</b>	5 PM ET, <b>TBD</b> Friday, April 21 2017
<b>Submission Deadline for Full Applications:</b>	5 PM ET, <b>TBD</b> Monday, May 1, 2017
<b>Submission Deadline for Replies to Reviewer Comments:</b>	5 PM ET, <b>TBD</b> Wednesday, June 14, 2017
<b>Expected Date for Selection Notifications:</b>	<b>TBD</b> July 2017
<b>Total Amount to Be Awarded</b>	Approximately \$10 million, subject to the availability of appropriated funds.
<b>Anticipated Awards</b>	ARPA-E may issue one, multiple, or no awards under this FOA. Awards may vary between \$225,000 and \$3.225 million.

- For eligibility criteria, see Section III.A – III.D of the FOA.
- For cost share requirements under this FOA, see Section III.E of the FOA.
- To apply to this FOA, Applicants must register with and submit application materials through ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/Registration.aspx>). For detailed guidance on using ARPA-E eXCHANGE, see Section IV.H.1 of the FOA.
- Applicants are responsible for meeting each submission deadline. Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

- For detailed guidance on compliance and responsiveness criteria, see Sections III.F.1 through III.F.4 of the FOA.

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## **MODIFICATIONS**

All modifications to the Funding Opportunity Announcement (FOA) are highlighted in yellow in the body of the FOA.

<b>Mod. No.</b>	<b>Date</b>	<b>Description of Modifications</b>
01	01/10/2017	<ul style="list-style-type: none"> <li>Extended the Submission Deadline for Concept Papers to February 21, 2016, see Cover page and Required Documents Checklist.</li> </ul>
02	03/31/2017	<ul style="list-style-type: none"> <li>Inserted certain deadlines, including the deadlines for submitting questions and Full Applications. See Cover Page and Required Documents Checklist.</li> <li>Revised the following sections of the FOA to provide guidance on required application forms and the content and form of Full Applications and Replies to Reviewer Comments: Required Documents Checklist and Sections IV.D, IV.E, and IV.G of the FOA. Applicants are strongly encouraged to use the templates provided on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>).</li> <li>Inserted criteria that ARPA-E will use to evaluate Full Applications, see Section V.A.2 of the FOA.</li> <li>Inserted criteria that ARPA-E will use to evaluate Replies to Reviewer Comments in Section V.A.3 of the FOA.</li> <li>Inserted information on the anticipated announcement and award dates, see Section V.C of the FOA.</li> <li>Inserted information concerning Full Application Notifications, see Section VI.A.3 of the FOA.</li> <li>Inserted Administrative and National Policy Requirements, see Section VI.B of the FOA.</li> <li>Inserted Reporting Requirements, see Section VI.C of the FOA.</li> <li>Clarified Rights in Technical Data, see Section VIII.H of the FOA.</li> </ul>

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## REQUIRED DOCUMENTS CHECKLIST

For an overview of the application process, see Section IV.A of the FOA.

For guidance regarding requisite application forms, see Section IV.B of the FOA.

For guidance regarding the content and form of Concept Papers, Full Applications, and Replies to Reviewer Comments, see Sections IV.C, IV.D, and IV.E of the FOA.

SUBMISSION	COMPONENTS	OPTIONAL/ MANDATORY	FOA SECTION	DEADLINE
Concept Paper	<ul style="list-style-type: none"> <li>Each Applicant must submit a Concept Paper in Adobe PDF format by the stated deadline. The Concept Paper must not exceed 4 pages in length and must include the following: <ul style="list-style-type: none"> <li>Concept Summary</li> <li>Innovation and Impact</li> <li>Proposed Work</li> <li>Team Organization and Capabilities</li> </ul> </li> </ul>	Mandatory	IV.C	5 PM ET, Tuesday, February 21, 2017
Full Application	<p>[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]</p> <ul style="list-style-type: none"> <li>Each Applicant must submit a Technical Volume in Adobe PDF format by the stated deadline. Applicants may use the Technical Volume template available on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>). The Technical Volume must include the following: <ul style="list-style-type: none"> <li>Executive Summary (1 page max.)</li> <li>Sections 1-5 (30 pages max.) <ul style="list-style-type: none"> <li>1. Innovation and Impact</li> <li>2. Proposed Work</li> <li>3. Team Organization and Capabilities</li> <li>4. Technology to Market</li> <li>5. Budget</li> </ul> </li> <li>Bibliographic References (no page limit)</li> <li>Personal Qualification Summaries (each PQS limited to 3 pages in length, no cumulative page limit)</li> </ul> </li> <li>The Technical Volume must be accompanied by: <ul style="list-style-type: none"> <li>SF-424 (no page limit, Adobe PDF format);</li> <li>Budget Justification Workbook/SF424A (no page limit, Microsoft Excel format)</li> <li>Summary for Public Release (250 words max., Adobe PDF format);</li> <li>Summary Slide (1 page limit, Microsoft PowerPoint format) – Applicants may use the Summary Slide template available on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>); and</li> <li>SBA Company Registration Certificate generated in the SBA Company Registry (<a href="http://sbir.gov/registration">http://sbir.gov/registration</a>) (Adobe PDF format);</li> </ul> </li> </ul>	Mandatory	IV.D	5 PM ET, <del>TBD</del> Friday May 1, 2017

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).



	<ul style="list-style-type: none"><li>⊖ If applicable, Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, or Private Equity Firms Applicants may use the SBIR VCOC Certification template available on ARPA-E eXCHANGE, (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>) (Adobe PDF format);</li><li>○ Completed and signed Business Assurances &amp; Disclosures Form (no page limit, Adobe PDF format).</li><li>○ U.S. Manufacturing Plan (1 page limit, Adobe PDF format)</li></ul>			
Reply to Reviewer Comments	<p>[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]</p> <ul style="list-style-type: none"><li>• Each Applicant may submit a Reply to Reviewer Comments in Adobe PDF format. This submission is optional. Applicants may use the Reply to Reviewer Comments template available on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>). The Reply may include:<ul style="list-style-type: none"><li>⊖ Up to 2 pages of text; and</li><li>⊖ Up to 1 page of images.</li></ul></li></ul>	Optional	IV.E	5 PM ET, <del>TBD</del> June 14, 2017

## **I. FUNDING OPPORTUNITY DESCRIPTION**

### **A. AGENCY OVERVIEW**

The Advanced Research Projects Agency – Energy (ARPA-E), an organization within the Department of Energy (DOE), is chartered by Congress in the America COMPETES Act of 2007 (P.L. 110-69), as amended by the America COMPETES Reauthorization Act of 2010 (P.L. 111-358) to:

- “(A) to enhance the economic and energy security of the United States through the development of energy technologies that result in—
  - (i) reductions of imports of energy from foreign sources;
  - (ii) reductions of energy-related emissions, including greenhouse gases; and
  - (iii) improvement in the energy efficiency of all economic sectors; and
- (B) to ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies.”

ARPA-E issues this Funding Opportunity Announcement (FOA) under the programmatic authorizing statute codified at 42 U.S.C. § 16538. The FOA and any awards made under this FOA are subject to 2 C.F.R. Part 200 as amended by 2 C.F.R. Part 910.

ARPA-E funds research on and the development of high-potential, high-impact energy technologies that are too early for private-sector investment. The agency focuses on technologies that can be meaningfully advanced with a modest investment over a defined period of time in order to catalyze the translation from scientific discovery to early-stage technology. For the latest news and information about ARPA-E, its programs and the research projects currently supported, see: <http://arpa-e.energy.gov/>.

**ARPA-E funds transformational research.** Existing energy technologies generally progress on established “learning curves” where refinements to a technology and the economies of scale that accrue as manufacturing and distribution to develop drive down the cost/performance metric in a gradual fashion. This continual improvement of a technology is important to its increased commercial deployment and is appropriately the focus of the private sector or the applied technology offices within DOE. By contrast, ARPA-E supports transformative research that has the potential to create fundamentally new learning curves. ARPA-E technology projects typically start with cost/performance estimates well above the level of an incumbent technology. Given the high risk inherent in these projects, many will fail to progress, but some may succeed in generating a new learning curve with a projected cost/performance metric that is significantly lower than that of the incumbent technology.

**ARPA-E funds technology with the potential to be disruptive in the marketplace.** The mere creation of a new learning curve does not ensure market penetration. Rather, the ultimate value of a technology is determined by the marketplace, and impactful technologies ultimately

become disruptive – that is, they are widely adopted and displace existing technologies from the marketplace or create entirely new markets. ARPA-E understands that definitive proof of market disruption takes time, particularly for energy technologies. Therefore, ARPA-E funds the development of technologies that, if technically successful, have the clear disruptive potential, e.g., by demonstrating capability for manufacturing at competitive cost and deployment at scale.

**ARPA-E funds applied research and development.** The Office of Management and Budget defines “applied research” as “systematic study to gain knowledge or understanding necessary to determine the means by which a recognized and specific need may be met” and defines “development” as the “systematic application of knowledge or understanding, directed toward the production of useful materials, devices, and systems or methods, including design, development, and improvement of prototypes and new processes to meet specific requirements.”<sup>1</sup> Applicants interested in receiving financial assistance for basic research should contact the DOE’s Office of Science (<http://science.energy.gov/>). Office of Science national scientific user facilities (<http://science.energy.gov/user-facilities/>) are open to all researchers, including ARPA-E applicants and awardees. These facilities provide advanced tools of modern science including accelerators, colliders, supercomputers, light sources and neutron sources, as well as facilities for studying the nanoworld, the environment, and the atmosphere. Projects focused on the improvement of existing technology platforms along defined roadmaps may be appropriate for support through the DOE offices such as: the Office of Energy Efficiency and Renewable Energy (<http://www.eere.energy.gov/>), the Office of Fossil Energy (<http://fossil.energy.gov/>), the Office of Nuclear Energy (<http://www.energy.gov/ne/office-nuclear-energy>), and the Office of Electricity Delivery and Energy Reliability (<http://energy.gov/oe/office-electricity-delivery-and-energy-reliability>).

## **B. SBIR/STTR PROGRAM OVERVIEW**

The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are Government-wide programs authorized under Section 9 of the Small Business Act (15 U.S.C. § 638). The objectives of the SBIR program are to (1) stimulate technological innovation in the private sector, (2) strengthen the role of Small Business Concerns in meeting Federal R&D needs, (3) increase private sector commercialization of innovations derived from Federal R&D activities, (4) foster and encourage participation by socially and economically disadvantaged and women-owned Small Business Concerns, and (5) improve the return on investment from Federally funded research and economic benefits to the Nation. The objective of the STTR program is to stimulate cooperative partnerships of ideas and technologies between Small Business Concerns and partnering Research Institutions through Federally funded R&D activities.<sup>2</sup>

<sup>1</sup> OMB Circular A-11

([http://www.whitehouse.gov/sites/default/files/omb/assets/a11\\_current\\_year/a11\\_2014.pdf](http://www.whitehouse.gov/sites/default/files/omb/assets/a11_current_year/a11_2014.pdf)), Section 84, p. 8.

<sup>2</sup> Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United

ARPA-E administers a joint SBIR/STTR program in accordance with the Small Business Act and the SBIR and STTR Policy Directives issued by the U.S. Small Business Administration (SBA).<sup>3</sup> ARPA-E provides SBIR/STTR funding in three phases (Phase I, Phase II, and Phase IIS).

## **C. PROGRAM OVERVIEW**

### **1. SUMMARY**

Development of advanced power electronics with unprecedented functionality, efficiency, reliability, and form factor will help provide the U.S. a critical technological advantage in an increasingly electrified world economy. The CIRCUITS (Creating Innovative and Reliable Circuits Using Inventive Topologies and Semiconductors) program seeks to accelerate the development and deployment of a new class of efficient, lightweight, and reliable power converters based on wide bandgap (WBG) semiconductors through transformational system-level advances that enable effective operation at high switching frequency, high temperature, and low loss. Previous efforts by ARPA-E and others have primarily focused on WBG material and device development without focused consideration and redesign of the circuit topology. Such solutions do not fully exploit the potential performance improvements enabled by this new class of power semiconductor devices. Areas of particular interest for the CIRCUITS program include novel circuit topologies, advanced control and drive electronics, and innovative packaging. Such technological breakthroughs would catalyze the adoption of higher performance power converters in various critical applications (motor drives, automotive, power supplies, data centers, aerospace, ship propulsion, rail, distributed energy, and the grid) that offer significant direct and indirect energy savings and emissions reductions across electricity generation, transmission and distribution, and load-side consumption. Coupling novel and advanced circuit topologies with leading edge materials such as WBG semiconductor devices has the capacity to catalyze disruptive improvements for power electronics and subsequently for the U.S. economy.

### **2. BACKGROUND**

Electricity generation currently accounts for 40% of primary energy consumption in the U.S.,<sup>4</sup> and over the next 25 years is projected to increase more than 50% worldwide.<sup>5</sup> Electricity continues to be the fastest growing form of end-use energy. Power electronics are responsible for controlling and converting electrical power to provide optimal conditions for transmission,

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States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

<sup>3</sup> See 77 Fed. Reg. 46806 (Aug. 6, 2012), as amended by 79 Fed. Reg. 1303 (Jan. 8, 2014) 77 Fed. Reg. 46855 (Aug. 6, 2012), as amended by 79 Fed. Reg. 1309 (Jan. 8, 2014).

<sup>4</sup> U.S. Energy Information Administration, Monthly Energy Review (March, 2015)

<sup>5</sup> U.S. Energy Information Administration, International Energy Outlook 2016 (May, 2016)

distribution, and load-side consumption. Estimates suggest that the fraction of electricity processed through power electronics could be as high as 80% by 2030 (including generation and consumption), approximately a twofold increase over the current proportion.<sup>6</sup> Development of advanced power electronics with exceptional efficiency, reliability, functionality, and form factor will provide the U.S. with a competitive advantage in deployment of advanced energy technologies. Additionally, widespread integration of innovative converters offers substantial energy saving opportunities both directly, by inherently more efficient designs, and indirectly, by facilitating higher levels of adoption for fundamentally higher performing materials. High impact opportunities exist across a variety of applications, including:

**Motor Drives:** Across all sectors, electric motors account for approximately 40% of total U.S. electricity demand.<sup>7</sup> It is estimated that 40-60% of currently installed electric motors could benefit from variable frequency drives (VFDs),<sup>8</sup> which enable efficient adaptation to speed and torque demands. Depending on the application, incorporation of VFDs can reduce energy consumption by 10-30%.<sup>9</sup> Conventional VFDs for high power applications are bulky and occupy significant space. Power density and efficiency can be improved, and the overall system cost reduced, by using WBG-based VFDs.

**Automotive:** Power electronics such as traction inverters, DC boost converters, and on-board battery chargers are critical elements in hybrid and electric vehicles (EVs), impacting energy efficiency in two ways: directly through switching and other losses, and indirectly by adding volume and weight. WBG inverters can reduce both direct and indirect losses by operating at higher switching frequencies, efficiencies, and temperatures.<sup>10</sup> As a result, 15% improvement in energy efficiency has been predicted for representative hybrid EVs employing SiC traction inverters, with even larger energy savings possible given greater degrees of drivetrain electrification.<sup>11</sup> Assuming aggressive market adoption of EVs in the U.S., use of WBG vehicle power electronics could save as much as 1 quadrillion Btu per year by 2050 relative to conventional Si-based systems.<sup>12</sup> Additionally, efficient, lightweight, and low-cost DC fast charging infrastructure ( $\geq 120$  kW) enabled by WBG converters will advance the commercial viability of EVs, which, in conjunction with a cleaner electricity generation portfolio, has the

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<sup>6</sup> L.M. Tolbert, et al. Power Electronics for Distributed Energy Systems and Transmission and Distribution Applications: Assessing the Technical Needs for Utility Applications. Oak Ridge, TN: Oak Ridge National Laboratory (2005)

<sup>7</sup> Waide, P.; Brunner, C. U. Energy-Efficiency Policy Opportunities for Electric Motor-Driven Systems. IEA (2011)

<sup>8</sup> Energy Efficiency Roadmap for Electric Motors and Motor Systems. *Energy Efficient End-use Equipment*, IEA (2015)

<sup>9</sup> Energy Efficiency and Power Electronics. Danfoss, ATV Seminar, March 1, 2012

<sup>10</sup> Hamada, K. et al. SiC-Emerging Power Device Technology for Next-Generation Electrically Powered Environmentally Friendly Vehicles. *IEEE Transactions On Electron Devices* (2015)

<sup>11</sup> Zhang, H. et al. Impact of SiC Devices on Hybrid Electric and Plug-In Hybrid Electric Vehicles. *IEEE Transactions on Industry Applications* (2011)

<sup>12</sup> U.S. Department of Energy. Quadrennial Technology Review (2015)

potential to significantly reduce the one quarter of total U.S. greenhouse gas emissions that stem from the transportation sector.<sup>13</sup>

**Data Centers:** Energy consumption in data centers accounts for approximately 2% of electricity use in the U.S.<sup>14</sup> The power delivery architecture of most modern data centers consists of a line frequency transformer, low voltage power distribution network, centralized backup unit, and inefficient voltage regulators.<sup>15</sup> Strategies to improve energy efficiency range from integration of lower loss power converters to complete redesign of the power delivery network.<sup>16</sup> The latter approach often involves converting higher voltages at the rack level, where space is limited and proper thermal management is imperative, to reduce transmission losses and the number of conversion stages. High power density converters based on WBG devices can be key enablers for these more efficient systems, and operation at higher temperature can reduce cooling loads and further boost data center grid-to-chip efficiency.

**Aerospace:** Longer, thinner, and lighter wings can reduce fuel consumption and carbon emissions by 50% relative to current commercial aircraft.<sup>17</sup> Such a reduction would save approximately 1 quadrillion Btu of energy per year across the U.S. fleet at current demand.<sup>18</sup> Achieving this transformative wing design requires electromechanical actuators that are small and lightweight with robust operation over a wide temperature range.<sup>19</sup> Moreover, electrification of environmental controls, fuel pumps, brakes, and de-icing systems can further reduce weight and increase efficiency through elimination of engine bleed and pneumatic/hydraulic systems.<sup>20</sup> WBG-based converters, with high gravimetric and volumetric power density and high temperature operation, offer a pathway to achieving significant energy savings in air transport by reducing weight in more-electric aircraft and enabling new paradigms in body design.

**Distributed Energy Resources:** In grid applications, such as solar photovoltaic (PV) and wind, as well as the emerging fields of high voltage direct current (HVDC) and flexible alternating current transmission systems (FACTS), power conditioners are required to process and control the flow

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<sup>13</sup> Williams, J.H. et al. Pathways to Deep Decarbonization in the United States (2014)

<sup>14</sup> Shehabi, A. et al. United States Data Center Energy Usage Report. Berkeley, CA: Lawrence Berkeley National Laboratory (2016)

<sup>15</sup> Zhabeloval, G. et al. Data center energy efficiency and power quality: an alternative approach with solid state transformer. *41st Annual conference of the IEEE Industrial Electronics Society* (2015)

<sup>16</sup> Candan, E. et al. A Series-Stacked Power Delivery Architecture with Isolated Differential Power Conversion for Data Centers. *IEEE Transactions On Power Electronics* (2016)

<sup>17</sup> Slimmed Down Aircraft Wing Expected to Reduce Fuel and Emissions by 50%. NASA, accessed November 29, 2016, <https://www.nasa.gov/image-feature/ames/slimmed-down-aircraft-wing-expected-to-reduce-fuel-and-emissions-by-50>

<sup>18</sup> Transportation Energy Data Book. Oak Ridge National Laboratory, 35<sup>th</sup> edition (2016)

<sup>19</sup> Thin-Wing Electromechanical Actuation (EMA) Demonstration. Department of Defense Air Force Research Lab.

<sup>20</sup> Wheeler, P. The More Electric Aircraft: Why Aerospace Needs Power Electronics. Accessed November 29, 2016, [http://www.lboro.ac.uk/microsites/research/iemrc/Events%20write%20up/Power%20Electronics%2014.05.09/Mo re\\_Electric\\_Aircraft\\_000.pdf](http://www.lboro.ac.uk/microsites/research/iemrc/Events%20write%20up/Power%20Electronics%2014.05.09/Mo re_Electric_Aircraft_000.pdf)



of electricity by supplying voltages and currents in a form that is optimally suited to the load. Power electronics are responsible for a loss of approximately 4% of all of the electricity generated in these applications and are the dominant point of failure for installed systems. For instance, a typical maximum conversion efficiency for a silicon-based PV inverter is approximately 96% (AC output/DC input),<sup>21</sup> which drops significantly at operating temperatures above 50 °C. Novel WBG electronic circuits present a route to lower system-level costs by operating at higher switching frequencies that reduce the size of passive components and lower the overall system footprint. In addition, WBG circuits will increase system-level efficiency by allowing PV arrays to operate at higher voltages (e.g. medium voltage levels), enabling DC systems with fewer voltage conversions/transformers, replacing traditional combiner boxes with DC/DC converters, eliminating the need for on-site AC transmission lines, and ultimately allowing easier integration of energy storage solutions in the central substation. Together with a higher semiconductor operating temperature, the advantages of WBG electronics offer a pathway to more robust power converters with mean time to failure (MTTF) commensurate to the generation system lifetime (PV, wind, etc.). This will lower the equipment replacement cost and total plant O&M and have a significant impact on the levelized cost of energy in distributed resource applications.

The vast majority of current power electronics utilize silicon power semiconductors (e.g., insulated gate bipolar transistors (IGBTs)) that are slower, less energy efficient, and more constrained in operating temperatures than devices fabricated from WBG semiconductors, such as SiC and GaN, due to fundamental differences in material properties. Higher critical electric fields in WBG materials ( $E_{br} \geq 200 \text{ V}/\mu\text{m}$ ) enable thinner, more highly doped voltage-blocking layers in the associated devices, which can reduce on-resistance by two orders of magnitude in majority carrier architectures (e.g., Metal Oxide Field Effect Transistors, MOSFETs) relative to Si ( $E_{br} = 30 \text{ V}/\mu\text{m}$ ).<sup>22</sup> To mitigate conduction losses, high-voltage Si MOSFETs have large footprints that cause sizeable gate capacitance and substantial losses at high switching frequencies. Si IGBTs achieve smaller die footprints than MOSFETs by utilizing minority carriers and conductivity modulation, but the useful range of switching frequencies remains limited due to the relatively long lifetime of minority carriers. The inverse proportionality between switching frequency and passive component capacity results in low frequency silicon-based power converters with large form factors. High breakdown electric fields, low conduction losses, and short carrier lifetimes mean that WBG materials can achieve the same blocking voltage and on-resistance with a smaller footprint and at much higher frequency than a comparable Si device. The low intrinsic carrier concentration of WBG materials ( $n_i \leq \sim 10^{-9} \text{ cm}^{-3}$ ) enables robust high-temperature performance due to low leakage currents at elevated temperatures. WBG semiconductors therefore provide a pathway to overcome the fundamental performance tradeoffs between blocking voltage, on-resistance, and switching frequency inherent to Si

<sup>21</sup> SMA Technical Information, Efficiency and Derating, WKG-Derating-US-TI-en-15, Version 1.5, 2016

<sup>22</sup> Heffner, A. et al. Recent Advances in High-Voltage, High-Frequency Silicon-Carbide Power Devices. Industry Applications Conference, 41st IAS Annual Meeting (2006)

devices, enabling design of faster, more efficient, lighter, and smaller power converters with reduced cooling requirements.

Substantial technical progress has been made on WBG-based power switches over the past decade. Investments from the Department of Defense<sup>23</sup> and several DOE offices, including the Advanced Manufacturing Office,<sup>24</sup> the Office of Electricity Delivery and Energy Reliability GIGA program,<sup>25</sup> and the Vehicle Technologies Program,<sup>26</sup> have helped build early U.S. leadership and bring WBG devices closer to widespread adoption.

ARPA-E's Agile Delivery of Electrical Power Technologies (ADEPT) program, initiated in 2010, funded several teams to develop new WBG devices and demonstrate their efficacy in system demonstrations.<sup>27</sup> The ADEPT program successes were significant in advancing commercial applications of SiC and GaN devices. However, SiC and GaN device technologies have remained immature relative to Si and currently carry a substantial cost premium, limiting their widespread adoption.<sup>28</sup> Many of the largest opportunities for increased energy efficiency and reduced energy-related emissions exist in extremely cost-conscious industries, including markets for railway traction drives, automotive applications, and industrial motors.<sup>29,30,31</sup> By the end of the ADEPT program, cost still remained a major barrier to the widespread adoption of WBG devices despite opportunities for superior performance.

ADEPT's successor program, Strategies for Wide Bandgap, Inexpensive Transistors for Controlling High-Efficiency Systems (SWITCHES), launched in 2013 and was designed to address key materials fabrication and architecture issues that drive costs for SiC and GaN devices, as well as evaluate early stage WBG power semiconductors such as diamond.<sup>32</sup> The goal was to enable the development of high voltage (>1200 V), high current (100 A) single die power semiconductor devices that, upon ultimately reaching scale, would have the potential to reach functional cost parity with silicon power transistors while also offering breakthrough relative circuit performance (low losses, high switching frequencies, and high temperature operation).

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<sup>23</sup> "DARPA Sets Tough Goals For The Wide-Bandgap Community," *Compound Semiconductor*, November 8, 2002

<sup>24</sup> Office of Energy Efficiency and Renewable Energy, Advanced Manufacturing Office, "Wide Bandgap Semiconductor for Clean Energy Workshop: Summary Report," (Washington, DC: U.S. Department of Energy, 2012)

<sup>25</sup> Controlling the Flow: Next-Generation Power Electronics Systems for Tomorrow's Electric Grid. Office of Electricity Delivery and Energy Reliability (2015)

<sup>26</sup> Office of Energy Efficiency and Renewable Energy, Vehicle Technologies Program, *Multi-Year Program Plan 2011-2015*, December 2010 (Washington, DC: U.S. Department of Energy)

<sup>27</sup> "Agile Delivery of Electrical Power Technologies," ARPA-E, U.S. Department of Energy, accessed Nov. 28, 2016, <http://arpa-e.energy.gov/?q=arpa-e-programs/adept>

<sup>28</sup> R. Eden, "Market Forecasts for Silicon Carbide & Gallium Nitride Power Semiconductors," Presentation at 2013 Applied Power Electronics Conference and Exposition, Long Beach, CA (March 2013)

<sup>29</sup> "Railway Inverter with Hybrid SiC Power Module," *Power Electronics Europe* (October 5, 2012)

<sup>30</sup> Lowe M. et al. U.S. Adoption of High-Efficiency Motors and Drives: Lessons Learned. Center on Globalization, Governance and Competitiveness, Duke University (2010)

<sup>31</sup> Boutros, K. et al. GaN Power Electronics for Automotive Application. Paper presented at 2012 IEEE Energytech, Cleveland, OH, (May 2012)

<sup>32</sup> "Strategies for Wide Bandgap, Inexpensive Transistors for Controlling High-Efficiency Systems," ARPA-E, U.S. Department of Energy, accessed Nov. 28, 2016, <https://arpa-e.energy.gov/?q=arpa-e-programs/switches>



These transformational technologies would reduce the barriers to ubiquitous deployment of low-loss WBG power semiconductor devices in stationary and transportation energy applications. One key target for the SWITCHES program is for WBG packaged devices to demonstrate a manufacturing cost of 0.1 \$/A at 100A and 1200V, at which point they would be competitive with the best silicon IGBT devices in the same class (with an order of magnitude faster switching speeds).

ARPA-E's activity in WBG semiconductor development (including associated projects within the Solar ADEPT, OPEN 2012, and OPEN 2015 programs) has been complemented by efforts in other DOE departments such as the Office of Energy Efficiency and Renewable Energy's Advanced Manufacturing Office (AMO) and SunShot program. In particular:

AMO awarded \$22M to five projects under the Next Generation Electric Machines: Megawatt Class Motors program aimed at emerging WBG technologies to advance large-scale motor control efficiency in energy-intensive industries. Additionally, AMO, as part of the National Network for Manufacturing Initiative, sponsors the Power America Institute led by North Carolina State University. With a budget of \$70M, the program is set up to advance the manufacturing of WBG power electronics in the United States.<sup>33</sup>

To build capability in the field of WBG power electronics, AMO also provided funding to improve proficiency in the U.S. workforce through the DOE Traineeship in Power Engineering (Leveraging Wide Bandgap Power Electronics). Launched in 2015, the program has a total budget of almost \$10M.<sup>34</sup>

Two projects associated with the DOE's SunShot Initiative, which focuses in part on PV power electronics development to enhance energy efficiency, include the 2011 program Solar Energy Grid Integration Systems - Advanced Concepts (\$25.9M) and the 2015 program Sustainable and Holistic Integration of Energy Storage and Solar PV (SHINES, \$15M). Both program FOAs reference ARPA-E and its associated projects in the field of power electronics as influencing the aim and scope of the activities.

In the private sector, converter level innovation was recently spurred through the 2014 Google/IEEE Little Box Challenge, a competition to design and test a 2 kW, single-phase inverter with a power density greater than 50 W/in<sup>3</sup> and demonstrating targets related to efficiency (>95%), electrical noise, and thermal performance.<sup>35</sup> More than 80 proposals reviewed by the IEEE and Google were down-selected to a cohort of 18 finalists with a range of backgrounds that included academia, large companies, start-ups, and individuals. The winner, CE&T Power's Red Electrical Devils, produced a 2kW inverter with a power density of 142.9 W/in<sup>3</sup> within a total volume of only 14.0 in<sup>3</sup> using GaN transistors and zero voltage switching. It should be

<sup>33</sup> <https://www.poweramericainstitute.org>. Accessed Nov. 28, 2016

<sup>34</sup> <https://energy.gov/eere/amo/articles/doe-traineeship-power-engineering-leveraging-wide-bandgap-power-electronics>

<sup>35</sup> The Little Box Challenge. Google and IEEE, accessed December 1, 2016, <https://littleboxchallenge.com/>

noted that the vast majority of the leading designs utilized WBG devices and innovative circuit topologies, packaging and thermal strategies, control and driver ICs, and EMI mitigation methodologies to achieve the goals of the competition.

Government and private sector support of WBG device development has helped drive these promising power semiconductors down their technological learning curve. There are now several salient examples of high-power commercial products and prototypes employing WBG power devices. In 2014, Toyota, in conjunction with Denso, introduced a prototype SiC power control unit (PCU) for its Prius hybrid vehicles, demonstrating a 5% improvement in fuel economy over the standard JC08 Japanese drive cycle.<sup>36</sup> With respect to the goals of the CIRCUITS program, it should be noted that this state-of-the-art system was not fully optimized for WBG device operation, and opportunities remain for substantial improvement in efficiency and power density for EV PCUs.<sup>10</sup> ABB recently announced the release of its first ever SiC battery charger for rail applications that is 1/10 the size and 80% lighter than comparable Si models.<sup>37</sup> The charger utilizes soft switching control techniques to achieve high efficiency. As a final example, GE introduced the first 1500 V, multi-MW SiC inverter for utility-scale PV systems in 2016.<sup>38</sup> The EU-weighted (an averaged operating efficiency over a yearly power distribution corresponding to middle-Europe climate) efficiency of 99.0% illustrates the exceptional performance of this system at partial load conditions.

To a large extent, previous R&D efforts have focused on WBG material and device development where advanced WBG power semiconductors, such as SiC and GaN, would be substituted for silicon, but mostly without focused consideration and redesign of the circuit topology. Direct replacement of Si devices by WBG semiconductors limits the potential improvements in power electronic performance metrics. Thus, there is now an opportunity to build on the successes from earlier programs and aim for both higher performance, as well as increased market penetration of these particularly promising technologies.

Given the capabilities of emerging WBG materials and devices, there are new opportunities for innovations in power electronics such as converter circuit topologies and architectures, resonant and soft switching, control techniques, integration and packaging, and system architectures. Recent advances have demonstrated high performance WBG semiconductor devices, but they have not yet achieved high rates of adoption because power circuits have not been designed that exploit their inherent advantages. Additionally, there are concerns about the cost and reliability of WBG semiconductor devices. New circuit topologies could be

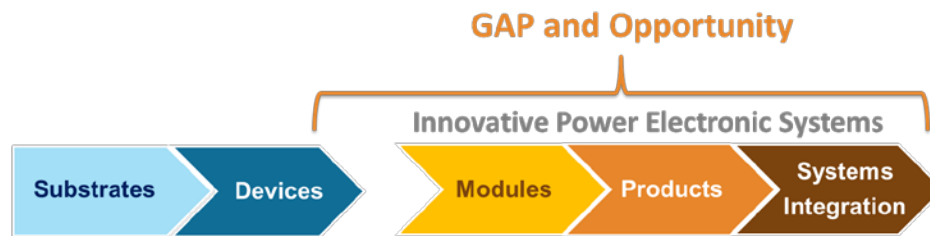
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<sup>36</sup> Toyota Global Newsroom. *Toyota Develops New Silicon Carbide Power Semiconductor with Higher Efficiency*. [Press release]. (May, 2014). Retrieved from <http://newsroom.toyota.co.jp/en/detail/2656842>.

<sup>37</sup> ABB, Product Group Traction. *ABB Launches Most Compact Silicon Carbide Battery Charger for All Rail Applications*. [Press release]. (2016). Retrieved from [http://www04.abb.com/global/seitp/seitp202.nsf/0/0b6cbb63bb28d8a6c125802f00447994/\\$file/EN\\_Trade+press+release\\_Battery+charger+BORDLINE\(R\)+BC.pdf](http://www04.abb.com/global/seitp/seitp202.nsf/0/0b6cbb63bb28d8a6c125802f00447994/$file/EN_Trade+press+release_Battery+charger+BORDLINE(R)+BC.pdf)

<sup>38</sup> GE Power Conversion. *LV5+ 1500V Solar Inverter*. (2016). Retrieved from [http://www.gepowerconversion.com/sites/gepc/files/GEA32649%20LV5%2B%20Solar%20Inverter%20\(SiC\)%20Data%20Sheet\\_160906.pdf](http://www.gepowerconversion.com/sites/gepc/files/GEA32649%20LV5%2B%20Solar%20Inverter%20(SiC)%20Data%20Sheet_160906.pdf)

designed to fully extract the potential of WBG semiconductor devices while addressing cost and reliability concerns. An illustration of technological opportunities beyond device development is shown in Figure 1.



**Figure 1.** Opportunities of interest that harness recent advancements at the component level to enable transformational developments at the circuit and system levels.

This is an opportune time to leverage recent progress in electronic materials and devices to fully realize their benefits. The growing commercial availability of WBG devices, along with associated cost reductions and reliability improvements over the past several years, have paved the way for a new era in circuit design. Greater access to semiconductor die and advanced circuit components promotes collaboration between diverse communities to an extent not previously attainable with limited device supply. There are numerous precedents for advances in device technology requiring new approaches at the circuit and system level for significant proliferation of the technology. Recent programs in compound semiconductors have driven progress in envelope tracking circuits for reducing power dissipation (which extends lifetime), as well as performance improvements via heterogeneous integration with other device technologies.<sup>39</sup> Basic materials and device developments (e.g., low-k dielectrics, silicon-on-insulator wafers, Cu interconnect) are typically slow to be adopted often due to reliability concerns and can take 5-10 years until circuit and product teams learn how to make use of the new technology reliably in their designs. This is currently happening with recent progress in 3D memory technology, with designers learning to leverage the new capability.<sup>40,41</sup> This recent history of progress in advanced electronics has generated ARPA-E's interest in novel power electronic systems enabled by WBG semiconductors to further advance the exciting power electronics technologies developed in previous R&D projects.

#### **D. PROGRAM OBJECTIVES AND TECHNICAL AREAS OF INTEREST**

Firstly, this program seeks to fund transformational advances in next-generation advanced converter circuit topologies (building blocks) for use in power electronics systems. These converters should exhibit higher efficiency, more reliability, reduced size and weight, and lower cost relative to the current state of the art. Secondly, this program seeks to fund specific grand technical challenges in application areas covering a broad range of power electronics disciplines, including, but not limited to: electric motor driven systems, automotive (electric and hybrid

<sup>39</sup> Green, Daniel, et al. Heterogeneous Integration for Revolutionary Microwave Circuits at DARPA. *Microwave Journal* (June 2015)

<sup>40</sup> Courtland, Rachel. Intel and Micron Move 3-D NAND into Production. *IEEE Spectrum* (April 2015)

<sup>41</sup> Sugiyama, Yusuke, et al. Application Dependency of 3-D Integrated Hybrid Solid-State Drive System with Through-Silicon Via Technology. *International Conference on Electronic Packaging* (April 2016)

electric vehicles), electric vehicle chargers, high-performance computing and data centers, power supplies, solar inverters, wind-electric systems, high/medium voltage transmission/distribution, grid applications, power conversion for grid storage, rail/ship propulsion, monolithic power processing, robotic actuators, turbo-lifts, solid-state circuit breakers, power electronics interacting with the grid, and emerging new applications not yet categorized. Consistent with the agency's mission, ARPA-E is seeking clearly disruptive, novel technologies, early in the R&D cycle, and not integration strategies for existing technologies. With the development of these transformational converter circuit topologies and application specific power electronic systems, it will be possible to realize efficiency gains both directly, by inherently more efficient designs, and indirectly, by facilitating higher levels of adoption for fundamentally higher performing materials.

Motivation for the CIRCUITS program is drawn from the fact that the majority of current power converter circuits are optimized for the existing silicon IGBT and MOSFET devices. Simple drop-in substitution of WBG devices for Si devices leads to, in the best-case scenario, an incremental increase in efficiency (or reduction of loss) that does not fully realize the potential of WBG devices.<sup>12</sup> More typical is that the inherently faster switching WBG devices generate very high dv/dt and di/dt transitions that result in voltage overshoots and uncontrolled turn-on caused by package parasitics (e.g. lead inductance), leading to system instability and failure requiring more conservative system designs that give up some of what the materials could otherwise offer. Furthermore, at least an order of magnitude greater higher frequency harmonic amplitude generated in WBG converters versus comparable Si systems is often observed, requiring the management of electromagnetic interference (EMI) and noise, which can add to the system size and cost. Clearly new system architectures, converter circuits and control, packaging, and overall optimization are needed for full system realization of the potential for higher breakdown voltages, higher operating frequencies, higher power density, and lower loss WBG technologies.

Significant and non-incremental improvements in converter performance are expected (and achievable), which simultaneously take advantage of advances in WBG semiconductors, and holistically integrate novel converter topologies, digital control, magnetics/passives, thermal management, and semiconductor packaging and interconnect technology. Some example innovative features/concepts that could be incorporated into projects include, but are not limited to and are presented in no particular priority:

- topologies and control methods that combine multiple functions (e.g. rectification and step-down) into one single topology with reconfigurable power flow paths
- innovative utilization of parasitic elements, high density active filters replacing passive filters
- intelligent gate drive for cross talk suppression
- built-in modulation compensators for non-ideal switching
- fully digital control and digital controller algorithms
- high-speed DSP control, gate drive with extreme dv/dt immunity, medium voltage (MV) gate drives
- EMI free circuit topologies, zero-voltage or current switching with minimum magnetics

- power loads with adjustable impedance high frequency circuits and energy storage units
- integrated controls for driving high frequency devices, on-chip low cost stand-alone ultra-fast response time current-voltage sensors, flat magnetics, power-over-fiber based gate drive with comprehensive protection functions
- bi-directional dual gate switches, active transistors capable of  $V_{DS} > 15$  kV and  $> 1$  MHz switching
- transformerless inverters for MV power converters for wind turbine generators
- HV small and reliable solid-state transformers (SST), circuit topologies capable of  $> 100$  kW of power conversion without magnetics
- 1MW power conversion system utilizing switches at 1 MHz, magnetic materials capable of  $|B_{max}| > 1$  Tesla at 1MHz
- combined bi-directional ac-dc charger and dc-dc converter (for automotive environments)
- high efficiency 48V:1V single stage conversion, 3KV DC input solar PV systems
- DC-DC 400V to  $\leq 12$ V converters (for automotive and data center applications)
- low-cost and maintenance free variable frequency drives
- 480Vac 3 phase to  $\geq 900$ Vdc converter, compact sub 2-minute EV charging stations with reduced installation cost
- monolithic WBG power integrated circuits
- fault management and systems that fail in a controlled manner
- power dense actuators
- low-cost and high reliability HVDC circuit breakers
- solid-state breaker circuits with  $< 1\mu s$  response time
- HVDC solid-state switching devices for fast fault isolation in VSC multi-terminal applications
- multi-phase conversion
- multi GW single circuit VSC HVDC transmission
- fully decoupled, intelligent power modules
- high temperature reliable thermal pastes
- shared thermal management solutions, multi-sided cooling
- encapsulation materials that are stable at high operating and cycling temperatures
- new bonding mechanisms for dies and modules
- fiber reinforced plastic foams and elastocaloric cooling
- 3D printed heat exchangers
- active cooling inside packages.

In this FOA two categories of innovation will be considered.

**Category 1** is designated for advances in general converter systems and seeks to develop novel circuit topologies, control and drive electronics, packaging techniques, thermal management strategies, and electromagnetic compliance solutions for a universal converter (A/D C, A/D C) that is  $\geq 10$  kW and  $\geq 600$  V. It is expected that the proposed solution will meet or exceed the key

targets (see section D) in mass-specific and volumetric power densities and efficiency (or  $P_{out}/P_{loss}$ ) at all practical load levels. Furthermore, it is expected that the proposed solutions will be fully contained in a rectangular enclosure and will be designed to operate reliably under a relevant load profile.

**Category 2** addresses application specific architectures; solutions are not limited to a single converter box. Submissions must present grand technical challenge metrics that are expected to exceed the state-of-the-art (SOA) in one or more specific areas of power electronics. Areas of interest include but are not limited to: electric motor driven systems, automotive (electric and hybrid electric vehicles), electric vehicle chargers, high-performance computing and data centers, power supplies, solar inverters, wind-electric systems, high/medium voltage transmission/distribution, power electronics enabling smart grid applications, power conversion for grid storage, rail/ship propulsion, monolithic power processing, robotic actuators, multi-axis turbo-lifts, solid-state circuit breakers, and emerging new applications not yet categorized. Whether a concept is transformational or incremental will be judged based on the metrics proposed, energy impact of the solution, and whether the solution has a chance of follow-on funding for early adoption commensurate with the application and specific industry (e.g., product cycles are much shorter and adoption much faster in consumer electronics versus automotive applications).

Research and development projects that address the Technical Performance Targets in Section I.E are expected. ARPA-E will accept applications that provide a well-justified, realistic potential of meeting or exceeding the technical targets. Favorable consideration will be given to applicants who show they can meet or exceed all technical targets within the time frame of the award.

The topics listed below are generally considered outside the scope of this FOA and would only receive modest support under extenuating circumstances:

- WBG drop-in solutions
- New WBG device technology development: It is preferred that teams utilize fully commercial WBG devices or WBG devices that are available as functioning prototypes. Novel WBG device development will be supported only to the extent that the proposed system absolutely requires devices with atypical characteristics
- Novel magnetic material and new capacitor development: limited support will be allowed only if absolutely necessary to the proposed system
- Pure play package and module development
- Submissions with limited path to manufacturability
- Solutions not addressing reliability concerns
- Thermal simulation program development



## E. TECHNICAL PERFORMANCE TARGETS

In order to identify and to gauge the potential impact of a novel power electronics topology, metrics for comparison must first be established. Here we use four relevant figures of merit: volumetric power density (output power/volume [kW/L]), mass-specific power density (output power/mass [kW/kg]), relative cost (output power/cost [kW/\$]), and relative loss (power loss/output power [ $W_{\text{loss}}/\text{kW}$ ]).<sup>42</sup> An important fifth figure of merit for power electronics involves the mitigation of electromagnetic interference (EMI) and noise being produced. Lastly, reliability of the power electronic system supersedes all metrics described above, and thus it should be featured as a key component in every submission.

Technologies able to meet or exceed the “Primary Technical Requirements” and to meet or exceed the majority of the “Secondary Technical Targets” stated below will be considered for award under **Category 1** of this FOA.

This FOA is focused around supporting power converter technology research and development projects that are able to address the specific quantitative target performance and cost metrics outlined below. Proposed technology development plans must have well-justified, realistic potential to meet or exceed the stated “Primary Technical Requirements” by the end of the period of performance of the proposed project in order to be considered for award. Proposed technologies will secondarily be evaluated against their well-justified, realistic potential to approach the “Secondary Technical Targets” by the end of the period of performance of the proposed project.

The Primary and Secondary Technical Requirements for **Category 1** of this FOA are stated in the two tables below.

### Category 1: General Converter Systems with Novel Circuit Topologies

#### PRIMARY TECHNICAL REQUIREMENTS:

ID	Category	Target
1.1	Power and Voltage	$\geq 10 \text{ kW}$ and $\geq 600\text{V}$
1.2	Efficiency ( $Q = P_{\text{out}}/P_{\text{loss}}$ )	$\geq 97.5\%$ ( $Q \geq 39$ ) @ rated power $\geq 95\%$ ( $Q \geq 19$ ) @ 5% rated power
1.3	Power Density	$\geq 150 \text{ W/in}^3$ ( $\geq 9.15 \text{ kW/L}$ )
1.4	Specific Power	$\geq 5 \text{ kW/kg}$
1.5	EM Compliance	FCC Part 15 B <sup>43</sup>

<sup>42</sup> Kolar, J. et al. PWM Converter Power Density Barriers. *IEEE Trans. IA*, 128 (2008)

<sup>43</sup> Electronic Code of Federal Regulations. FCC, accessed December 1, 2016, <http://www.ecfr.gov/cgi-bin/text-idx?SID=666db16656211e1f5ece8508ad1b59fc&mc=true&node=sp47.1.15.b&rgn=div6>

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

1.6	Cooling	Passive or Forced Air
1.7	Operation	168-hour continuous basic operation (Relevant load profile defined by applicant)

## SECONDARY TECHNICAL REQUIREMENTS:

ID	Category	Target
1.8	EMI Filter Volume	$\leq 5\%$ of total package volume
1.9	Reliability/Lifetime	Justify MTTF $\geq 2x$ over SOA
1.10	Relative Cost	$\leq 0.05$ \$/W

The 10kW power level can be realized in laboratory scale and captures the upper limits of residential applications while providing a functional capacity for parallelizing modules to achieve higher-power systems suitable for commercial and industrial applications. This emphasizes the call for proposed modules to be readily scalable beyond 10 kW. Although SOA modules with greater than 97.5% efficiency at full rated power are commercially available in certain applications such as utility-scale PV inverters, the value established in the primary technical requirements is nonetheless transformational when considered in conjunction with the aggressive power density, partial load efficiency, EMI/EMC, and cooling targets. While improving efficiency from 95% to 97.5% may not seem dramatic, this actually requires a 50% reduction in the losses of the converter, which indicates the usefulness of relative loss (Q) as a metric. For electric transportation, in particular, power density and specific power density are vitally important. Since space under the hood of an automobile comes at a large premium, higher power density designs open a new paradigm for systems engineers that are packaging the complete system. Similarly, heavy power electronics can severely hinder the range of more-electric aircraft and automobiles, which motivates a need for higher specific power density. An important figure of merit for power electronics involves the mitigation of unintentional electromagnetic interference (EMI) noise being produced. EMI considerations have become increasingly important with the adoption of wide bandgap (e.g., GaN and SiC) devices, which can generate very high dv/dt and di/dt transitions owing to their superior switching speeds compared to silicon counterparts. Achieving EMI metrics are key for power electronic systems since EMI is a major source for random system errors, failures, and lockup. Mitigation of EMI adds significant cost to system. Furthermore, it is illegal to ship noncompliant systems. Achieving the primary technical requirements performance metrics in concert will have a transformational impact on a wide variety of applications within the energy sector. Power density of  $\geq 150$  W/in<sup>3</sup> ( $\geq 9.15$  kW/L) provides an impactful benchmark in relation to grand technical challenges in power electronics established through the SunShot program for residential and small commercial PV inverters ( $\geq 100$  W/in<sup>3</sup>) and the 2020 DOE targets for EV inverters (13.4 kW/L).<sup>44,45</sup>

Partial load performance is a critical parameter that seeks to fully utilize the capability of WBG power semiconductors to operate efficiently at light-load conditions. The efficiency of many commercially

<sup>44</sup> Yuan, G. Developing Next Generation Power Electronics to Enable 100s GW of Solar. SunShot, U.S. DOE (2016)

<sup>45</sup> Vehicle Technologies Office. Advanced Power Electronics and Electric Motors Program. EERE, U.S. DOE (2013)



available power converters decreases sharply below 10% rated power, which has significant energy impact in applications where partial load conditions constitute a substantial portion of operating time, such as VFDs, EV inverters, and PV power electronics in regions with low insolation.<sup>46,47</sup> The additional requirement for utilization of passive or forced air cooling will push innovations in thermal management and packaging that can reduce system-level weight, complexity, and cost in transportation and stationary applications relative to water cooled systems. As for EMI considerations, instead of having to develop large, complex filtering strategies, truly disruptive solutions will minimize or not generate this noise. Filters to attenuate conducted EMI are another important obstacle to power density in all power electronics systems. EMI filters can comprise 15-40% of the inverter's volume. Reduction in filter volume and weight while passing FCC Part 15 B EMI standards constitutes another significant challenge that can potentially be achieved by employing advanced topologies for power electronics systems. Novel topologies with inherently lower EMI will be accepted more readily by industry since this solves an important obstacle that often plagues systems-level integration and can be a bottleneck in successful prototype design.

Applicants in **Category 1** must propose at least one potential application area for their converter design. Applicants are also required to convincingly justify why their solution has a pathway to broad impact in at least one ARPA-E mission area, see Section I.A of the FOA. In all Full Applications, a detailed test plan for converter performance and reliability should be provided.

### **Category 2: Application-Specific Converter Systems**

In **Category 2** this program seeks to fund specific grand technical challenges in application areas covering a broad range of power electronics disciplines, including, but not limited to: electric motor driven systems, automotive (electric and hybrid electric vehicles), electric vehicle chargers, high-performance computing and data centers, power supplies, solar inverters, wind-electric systems, solid-state lighting solutions, high/medium voltage transmission/distribution, grid applications, power conversion for grid storage, rail/ship propulsion, more-electric aerospace, monolithic power processing, robotic actuators, turbo-lifts, solid-state circuit breakers, power electronics interacting with the grid, variable frequency drives, power electronics for telecommunication gear, and emerging new applications not yet categorized.

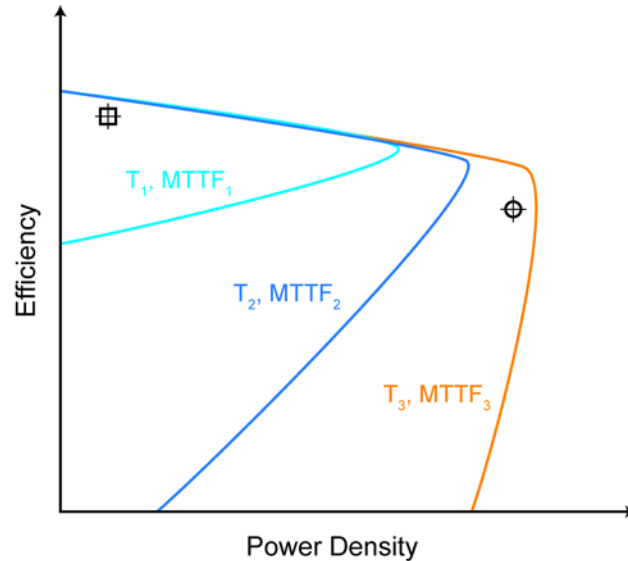
Effective power converter design requires careful analysis of the fundamental tradeoffs between system-level parameters such as safety, power density, efficiency, reliability, and cost. The relative importance of each of these characteristics depends heavily on the specific application. Figure 2 provides a qualitative example of the compromise between efficiency and power density. Each contour represents the Pareto optimum at a certain maximum operating temperature, where  $T_1 < T_2 < T_3$ . Because the reliability of the system is in large part a function of temperature, the Mean Time To Failure (MTTF) generally follows the relationship  $MTTF_1 > MTTF_2 > MTTF_3$ . Applications in which efficiency and reliability are more pertinent than power density (e.g., utility-scale PV inverters) favor the hypothetical converter performance indicated by the square symbol in Figure 2. Alternatively, applications such as automotive PCUs and onboard battery chargers that value high power densities to enable vehicle-level efficiency gains and simplification of cooling systems would benefit most from the performance metrics associated with the circular symbol, assuming reliability can meet or exceed industry standards. Beyond efficiency and power

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<sup>46</sup> Anwar, M. et al. Power Dense and Robust Traction Power Inverter for the Second Generation Chevrolet Volt Extended-Range EV. *SAE Int. J. Alt. Power* (2015)

<sup>47</sup> Chen, H. et al. Electrified Automotive Powertrain Architecture Using Composite DC-DC Converters. *IEEE Transactions on Power Electronics* (2017)

density, a variety of Pareto curves can be generated using combinations of the various system parameters. The overall performance metrics can thus be selected through a multi-objective optimization process, where circuit topologies have been shown to play an important role in defining the system performance limits.<sup>48</sup>



**Figure 2.** Qualitative illustration of the efficiency-power density Pareto fronts associated with power converter operation. The symbols represent the hypothetical performance characteristics of two distinct converters. T = temperature; MTTF = mean time to failure.

To accommodate a diverse pool of power electronics applications that have distinct performance and optimization criteria, applicants in **Category 2** are responsible for defining and justifying the relevant metrics for their given use case. Applicants must also clearly define the performance of the current commercial SOA technology in their chosen application area and present *quantitative* grand technical challenge targets for their proposed solution with respect to the current SOA using a consistent set of criteria. More details are provided in the table below. Submissions should include discussion of the reciprocity between the specified performance characteristics using a similar framework as the one outlined in the previous paragraph and in Figure 2. Applicants should consider the barriers to commercial adoption in light of these performance tradeoffs (e.g., cost-efficiency, power density-reliability, etc.), with the expectation that early-stage projects will prioritize these tradeoffs differently than projects seeking to be positioned closer to commercialization at the end of the period of performance. Projected impact in at least one of the ARPA-E mission areas must be quantified and well justified. Whether a concept is transformational or incremental will be judged based on the metrics proposed, energy impact of the solution, and whether the solution has a chance of early adoption. Test protocols and procedures for benchmarking the performance of the proposed technology must be described in detail and should be consistent with best practices in the relevant application area.

The following table demonstrates the suggested presentation of technical categories and metrics for applications in **Category 2**. Applicants should include SOA values and values for the proposed solution for each of the metrics. This table is not meant to be exhaustive, and additional metrics may be added to

<sup>48</sup> Burkart, R.; Kolar J. W. Component Cost Models for Multi-Objective Optimizations of Switched- Mode Power Converters. *IEEE Energy Conversion Congress and Exposition* (2013)

better contrast the proposed work with the application-specific SOA. Likewise, if a particular category or target in the following table is not relevant for the proposed technology, applicants should justify why it need not be included as a performance criterion.

ID	Category	Target
2.1	Application area	--
2.2	Power module level	Converter/system function [AC/DC, DC/AC, DC/DC, universal]
		Power (W) [specify time interval]
		Voltage (V)
		Efficiency (%) and Q ( $P_{out}/P_{loss}$ ) [peak, rated power, 5% full load, standard weighted]
		Power density (W/in <sup>3</sup> or kW/L); Specific power (kW/kg)
		Relative cost (\$/kW)
		Approximate MTTF (h)
		Cooling methodology
		Number of discrete power modules
2.3	Circuit level	Topology/architecture
		Switching methodology
		Switching frequency (kHz)
		Number of discrete drivers
		EMI filter volume
2.4	Component level	Transistor type(s) and count
		Transistor specifications
		Diode type(s) and count
		Diode specifications
		Diode count
		Total semiconductor area (mm <sup>2</sup> )
		Module packaging
		Inductor type(s) and count
		Total inductor volume (mm <sup>3</sup> )
		Capacitor type(s) and count
		Total capacitor volume (mm <sup>3</sup> )
2.5	Benchmarking	Define test protocols and procedures for quantifying converter performance

## **II. AWARD INFORMATION**

### **A. AWARD OVERVIEW**

ARPA-E will accept only new applications under this FOA. Applicants may not seek renewal or supplementation of their existing awards through this FOA.

ARPA-E expects to make approximately \$10 million available for new awards under this FOA, subject to the availability of appropriated funds. ARPA-E anticipates making approximately 5-10 awards under this FOA. ARPA-E may, at its discretion, issue one, multiple, or no awards.

Applicants must apply for a Combined Phase I/II/IIS Award. Combined Phase I/II/IIS Awards are intended to develop transformational technologies with disruptive commercial potential. Such commercial potential may be evidenced by (1) the likelihood of follow-on funding by private or non-SBIR/STTR sources if the project is successful, or (2) the Small Business Concern's record of successfully commercializing technologies developed under prior SBIR/STTR awards. Phase IIS awards are a "sequential" (i.e., additional) Phase II award, intended to allow the continued development of promising energy technologies. Combined Phase I/II/IIS awards may be funded up to \$3,225,000 and may have a period of performance up to 48 months (4 years).

ARPA-E reserves the right to select all or part of a proposed project (i.e. only Phase I, or only Phase I and Phase II). In the event that ARPA-E selects Phase I only or Phase I/II only, then the maximum award amount for a Phase I award is \$225,000 and the maximum amount for a Phase I/II award is \$1,725,000.

The period of performance for funding agreements may not exceed 36 months. ARPA-E expects the start date for funding agreements to be October 2017, or as negotiated.

### **B. ARPA-E FUNDING AGREEMENTS**

ARPA-E generally uses Cooperative Agreements to provide financial and other support to Prime Recipients.<sup>49</sup>

Cooperative Agreements involve the provision of financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. Under Cooperative Agreements, the Government and Prime Recipients share responsibility for the direction of projects.

Phase I will be made as a fixed-amount award. Phase II and Phase IIS of Combined Phase I/II/IIS awards will be made on a cost-reimbursement basis.

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<sup>49</sup> The Prime Recipient is the signatory to the funding agreement with ARPA-E.

ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement for SBIR/STTR Awards, which is available at <http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>.

### **C. STATEMENT OF SUBSTANTIAL INVOLVEMENT**

ARPA-E is substantially involved in the direction of projects from inception to completion. For the purposes of an ARPA-E project, substantial involvement means:

- Project Teams must adhere to ARPA-E's agency-specific and programmatic requirements.
- ARPA-E may intervene at any time in the conduct or performance of work under an award.
- ARPA-E does not limit its involvement to the administrative requirements of an award. Instead, ARPA-E has substantial involvement in the direction and redirection of the technical aspects of the project as a whole.
- During award negotiations, ARPA-E Program Directors and Prime Recipients mutually establish an aggressive schedule of quantitative milestones and deliverables that must be met every quarter. In addition, ARPA-E will negotiate and establish "Go/No-Go" milestones for each project. If the Prime Recipient fails to achieve any of the "Go/No-Go" milestones or technical milestones and deliverables as determined by the ARPA-E Contracting Officer, ARPA-E may – at its discretion - renegotiate the statement of project objectives or schedule of technical milestones and deliverables for the project. In the alternative, ARPA-E may suspend or terminate the award in accordance with 2 C.F.R. §§ 200.338 and 200.339.
- ARPA-E may provide guidance and/or assistance to the Prime Recipient to accelerate the commercial deployment of ARPA-E-funded technologies. Guidance and assistance provided by ARPA-E may include coordination with other Government agencies and nonprofits to provide mentoring and networking opportunities for Prime Recipients. ARPA-E may also organize and sponsor events to educate Prime Recipients about key barriers to the deployment of their ARPA-E-funded technologies. In addition, ARPA-E may establish collaborations with private and public entities to provide continued support for the development and deployment of ARPA-E-funded technologies.

### **III. ELIGIBILITY INFORMATION**

#### **A. ELIGIBLE APPLICANTS**

##### **1. SBIR ELIGIBILITY**

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer to SBA's "Guide to SBIR/ STTR Program Eligibility" available at [http://sbir.gov/sites/default/files/elig\\_size\\_compliance\\_guide.pdf](http://sbir.gov/sites/default/files/elig_size_compliance_guide.pdf).

A Small Business Concern<sup>50</sup> may apply as a Standalone Applicant<sup>51</sup> or as the lead organization for a Project Team.<sup>52</sup> If applying as the lead organization, the Small Business Concern must perform at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and Phase IIS, as measured by the Total Project Cost.<sup>53</sup>

For information on eligibility as a Small Business Concern, please refer to SBA's website (<https://www.sba.gov/content/am-i-small-business-concern>).

##### **2. STTR ELIGIBILITY**

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer to SBA's "Guide to SBIR/ STTR Program Eligibility" available at [http://sbir.gov/sites/default/files/elig\\_size\\_compliance\\_guide.pdf](http://sbir.gov/sites/default/files/elig_size_compliance_guide.pdf).

Only a Small Business Concern may apply as the lead organization for a Project Team. The Small Business Concern must perform at least 40% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project Cost. A single Research Institution must perform at least 30% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project

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<sup>50</sup> A Small Business Concern is a for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture.

<sup>51</sup> A "Standalone Applicant" is an Applicant that applies for funding on its own, not as part of a Project Team.

<sup>52</sup> The term "Project Team" is used to mean any entity with multiple players working collaboratively and could encompass anything from an existing organization to an ad hoc teaming arrangement. A Project Team consists of the Prime Recipient, Subrecipients, and others performing or otherwise supporting work under an ARPA-E funding agreement.

<sup>53</sup> The Total Project Cost is the sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.

Cost. Please refer to Section III.B.1 of the FOA for guidance on Research Institutions' participation in STTR projects.

For information on eligibility as a Small Business Concern, please refer to SBA's website (<https://www.sba.gov/content/am-i-small-business-concern>).

### **3. JOINT SBIR AND STTR ELIGIBILITY**

An Applicant that meets both the SBIR and STTR eligibility criteria above may request both SBIR and STTR funding if:

- The Small Business Concern is partnered with a Research Institution;
- The Small Business Concern performs at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost;
- The partnering Research Institution performs 30-33.3% of the work in Phase I and 30-50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost; and
- The Principal Investigator (PI) is employed by the Small Business Concern. If the PI is employed by the Research Institution, submissions will be considered only under the STTR program.

### **B. ELIGIBLE SUBRECIPIENTS**

#### **1. RESEARCH INSTITUTIONS**

A Research Institution<sup>54</sup> may apply only as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern). In STTR projects, a single Research Institution must perform at least 30%, but no more than 60%, of the work under the award in Phase I, Phase II, and/or Phase IIS (as applicable), as measured by the Total Project Cost.

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<sup>54</sup> Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.



## 2. OTHER PROJECT TEAM MEMBERS

The following entities are eligible to apply for SBIR/STTR funding as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern):

- For-profit entities, including Small Business Concerns
- Nonprofits other than Research Institutions<sup>55</sup>
- Government-Owned, Government Operated laboratories (GOGOs)
- State, local, and tribal government entities
- Foreign entities<sup>56</sup>

In SBIR projects, Project Team members other than the lead organization, including but not limited to Research Institutions, may collectively perform no more than 33.3% of the work under the award in Phase I and no more than 50% of the work under the award in Phase II and/or Phase IIS. This includes efforts performed by Research Institutions.

In STTR projects, Project Team members (other than the lead organization and the partnering Research Institution) may collectively perform no more than 30% of work under the award in Phase I, Phase II, and/or Phase IIS.

### C. ELIGIBLE PRINCIPAL INVESTIGATORS

#### 1. SBIR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% of his or her work for, the Prime Recipient. The Contracting Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

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<sup>55</sup>Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Subrecipient.

<sup>56</sup> All work by foreign entities must be performed by subsidiaries or affiliates incorporated in the United States (see Section IV.G.6 of the FOA). However, the Applicant may request a waiver of this requirement in the Business Assurances & Disclosures Form submitted with the Full Application.



## 2. STTR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% his or her work for, the Prime Recipient or the partnering Research Institution. The Contracting Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

### D. ELIGIBILITY OF PRIOR SBIR AND STTR Awardees: SBA Benchmarks on Progress Towards Commercialization

Applicants awarded multiple prior SBIR or STTR awards must meet DOE's benchmark requirements for progress towards commercialization before ARPA-E may issue a new Phase I award. For purposes of this requirement, Applicants are assessed using their prior Phase I and Phase II SBIR and STTR awards across all SBIR agencies. If an awardee fails to meet either of the benchmarks, that awardee is not eligible for an SBIR or STTR Phase I award and any Phase II award for a period of one year from the time of the determination.

ARPA-E applies two benchmark rates addressing an Applicant's progress towards commercialization: (1) the DOE Phase II Transition Rate Benchmark and (2) the SBA Commercialization Rate Benchmark:

- The DOE Phase II Transition Rate Benchmark sets the minimum required number of Phase II awards the Applicant must have received for a given number of Phase I awards received during the specified period. **This Transition Rate Benchmark applies only to Phase I Applicants that have received more than 20 Phase I awards during the last five (5) year period, excluding the most recently completed fiscal year.** DOE's Phase II Transition Rate Benchmark requires that 0.25 of all Phase I awards received over the past five years transition to Phase II awards.

The SBIR/STTR Phase II transition rates and commercialization rates are calculated using the data in the SBA's TechNet database. For the purpose of these benchmark requirements, awardee firms are assessed once a year, on June 1st, using their prior SBIR and STTR awards across all agencies. SBA makes this tabulation of awardee transition rates and commercialization rates available to all federal agencies. ARPA-E uses this tabulation to determine which companies do not meet the DOE benchmark rates and are, therefore, ineligible to receive new Phase I awards.

- The Commercialization Rate Benchmark sets the minimum Phase III<sup>57</sup> commercialization results that an Applicant must have achieved from work it performed under prior Phase II awards (i.e. this measures an Applicant's progress from Phase II or Phase IIS to Phase III awards). **This benchmark requirement applies only to Applicants that have received more than 15 Phase II awards during the last 10 fiscal years, excluding the two most recently completed fiscal years.**

The current Commercialization Benchmark requirement, agreed upon and established by all 11 SBIR agencies, is that the Applicants must have received, to date, an average of at least \$100,000 of sales and/or investments per Phase II award received, or have received a number of patents resulting from the relevant SBIR work equal to or greater than 15% of the number of Phase II awards received during the period.

## **E. COST SHARING**<sup>58</sup>

Applicants are bound by the cost share proposed in their Full Applications. Specific cost-sharing requirements for this FOA are as follows:

### **1. PHASE I**

Prime Recipients/Project Teams are not required to contribute cost share during Phase I of an SBIR/STTR award.

### **2. PHASE II AND IIS COST SHARE REQUIREMENT**

For Phase II and Phase IIS, Prime Recipients must contribute cost share as follows:

- Small businesses – or consortia of small businesses - will provide 0% cost share from the outset of the Phase II project through the first 12 months of Phase II (referred to as the “Cost Share Grace Period”). If the project is continued beyond the Cost Share Grace Period, then at least 10% of the Total Project Cost<sup>59</sup> (including the costs incurred during the Cost Share Grace Period) will be required as cost share over the remaining period of performance.

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<sup>57</sup> SBIR Phase III refers to work that derives from, extends or completes an effort made under prior SBIR funding agreements, but is funded by sources other than the SBIR Program. Phase III work is typically oriented towards commercialization of SBIR research or technology. For more information please refer to the Small Business Administration's “Small Business Innovation Research (SBIR) Program Policy Directive” at [https://www.sbir.gov/sites/default/files/sbir\\_pd\\_with\\_1-8-14\\_amendments\\_2-24-14.pdf](https://www.sbir.gov/sites/default/files/sbir_pd_with_1-8-14_amendments_2-24-14.pdf).

<sup>58</sup> Please refer to Section VI.B.3-4 of the FOA for guidance on cost share payments and reporting.

<sup>59</sup> The Total Project Cost is the sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs and FFRDCs.

- Project Teams where a small business is the lead organization and small businesses perform greater than or equal to 80%, but less than 100%, of the total work under the funding agreement (as measured by the Total Project Cost) the Project Team are entitled to the same cost share reduction and Cost Share Grace Period as provided above to Standalone small businesses or consortia of small businesses.
- Project teams that do not meet any of the above criteria are subject to a minimum cost share requirement of 20%.

### **3. LEGAL RESPONSIBILITY**

Although the cost share requirement applies to the Project Team as a whole, the funding agreement makes the Prime Recipient legally responsible for paying the entire cost share. The Prime Recipient's cost share obligation is expressed in the funding agreement as a static amount in U.S. dollars (cost share amount) and as a percentage of the Total Project Cost (cost share percentage). If the funding agreement is terminated prior to the end of the period of performance, the Prime Recipient is required to contribute at least the cost share percentage of total expenditures incurred through the date of termination.

The Prime Recipient is solely responsible for managing cost share contributions by the Project Team and enforcing cost share obligations assumed by Project Team members in subawards or related agreements.

### **4. COST SHARE ALLOCATION**

Each Project Team is free to determine how much each Project Team member will contribute towards the cost share requirement. The amount contributed by individual Project Team members may vary, as long as the cost share requirement for the project as a whole is met.

### **5. COST SHARE TYPES AND ALLOWABILITY**

Every cost share contribution must be allowable under the applicable Federal cost principles, as described in Section IV.G.1 of the FOA.

Project Teams may provide cost share in the form of cash or in-kind contributions. Cash contributions may be provided by the Prime Recipient or Subrecipients. Allowable in-kind contributions include but are not limited to personnel costs, indirect costs, facilities and administrative costs, rental value of buildings or equipment, and the value of a service, other resource, or third party in-kind contribution. Project Teams may use funding or property received from state or local governments to meet the cost share requirement, so long as the

funding or property was not provided to the state or local government by the Federal Government.

The Prime Recipient may not use the following sources to meet its cost share obligations:

- Revenues or royalties from the prospective operation of an activity beyond the period of performance;
- Proceeds from the prospective sale of an asset of an activity;
- Federal funding or property (e.g., Federal grants, equipment owned by the Federal Government); or
- Expenditures that were reimbursed under a separate Federal program.

In addition, Project Teams may not use independent research and development (IR&D) funds<sup>60</sup> to meet their cost share obligations under cooperative agreements.

Project Teams may not use the same cash or in-kind contributions to meet cost share requirements for more than one project or program.

Cost share contributions must be specified in the project budget, verifiable from the Prime Recipient's records, and necessary and reasonable for proper and efficient accomplishment of the project. Every cost share contribution must be reviewed and approved in advance by the Contracting Officer and incorporated into the project budget before the expenditures are incurred.

Applicants may wish to refer to 2 C.F.R. Parts 200 and 910, and 10 C.F.R Part 603 for additional guidance on cost sharing, specifically 2 C.F.R. §§ 200.306 and 910.130, and 10 C.F.R. §§ 603.525-555.

## **6. COST SHARE CONTRIBUTIONS BY FFRDCs AND GOGOs**

Because FFRDCs are funded by the Federal Government, costs incurred by FFRDCs generally may not be used to meet the cost share requirement. FFRDCs may contribute cost share only if the contributions are paid directly from the contractor's Management Fee or a non-Federal source.

Because GOGOs/Federal Agencies are funded by the Federal Government, GOGOs/Federal Agencies may not provide cost share for the proposed project. However, the GOGO/Agency

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<sup>60</sup> As defined in Federal Acquisition Regulation Subsection 31.205-18.

costs would be included in Total Project Costs for purposes of calculating the cost-sharing requirements of the applicant.

## **7. COST SHARE VERIFICATION**

Upon selection for award negotiations, Applicants are required to provide information and documentation regarding their cost share contributions. Please refer to Section VI.B.3 of the FOA for guidance on the requisite cost share information and documentation.

### **F. OTHER**

#### **1. COMPLIANT CRITERIA**

Concept Papers are deemed compliant if:

- The Applicant meets the eligibility requirements in Section III.A – III.D of the FOA;
- The Concept Paper complies with the content and form requirements in Section IV.C of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Concept Papers found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Concept Papers, including Concept Papers submitted through other means, Concept Papers submitted after the applicable deadline, and incomplete Concept Papers. A Concept Paper is incomplete if it does not include required information. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Full Applications are deemed compliant if:

- The Applicant submitted a compliant and responsive Concept Paper;
- The Applicant and the proposed Project Team members meet the eligibility requirements in Section III.A – III.D of the FOA;
- The Full Application complies with the content and form requirements in Section IV.D of the FOA; and

- The Applicant entered all required information, successfully uploaded all required documents, and clicked the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Full Applications found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Full Applications, including Full Applications submitted through other means, Full Applications submitted after the applicable deadline, and incomplete Full Applications. A Full Application is incomplete if it does not include required information and documents, such as Forms SF-424 and Small Business Administration Company Registration Certificate. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Replies to Reviewer Comments are deemed compliant if:

- The Applicant successfully uploads its response to ARPA-E eXCHANGE by the deadline stated in the FOA; and
- The Replies to Reviewer Comments comply with the content and form requirements of Section IV.E of the FOA.

ARPA-E will not review or consider noncompliant Replies to Reviewer Comments, including Replies submitted through other means and Replies submitted after the applicable deadline. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information due to server/connection congestion. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

## **2. RESPONSIVENESS CRITERIA**

ARPA-E performs a preliminary technical review of Concept Papers and Full Applications. The following types of submissions, and those identified below in Section III.F.3 may be deemed nonresponsive and may not be reviewed or considered:

- Submissions that fall outside the technical parameters specified in this FOA.
- Submissions that have been submitted in response to other currently issued ARPA-E FOAs.
- Submissions that are not scientifically distinct from applications submitted in response to other currently issued ARPA-E FOAs.
- Submissions for basic research aimed solely at discovery and/or fundamental knowledge generation.
- Submissions for large-scale demonstration projects of existing technologies.

- Submissions for proposed technologies that represent incremental improvements to existing technologies.
- Submissions for proposed technologies that are not based on sound scientific principles (e.g., violates a law of thermodynamics).
- Submissions for proposed technologies that are not transformational, as described in Section I.A of the FOA.
- Submissions for proposed technologies that do not have the potential to become disruptive in nature, as described in Section I.A of the FOA. Technologies must be scalable such that they could be disruptive with sufficient technical progress.
- Submissions that are not scientifically distinct from existing funded activities supported elsewhere, including within the Department of Energy.
- Submissions that describe a technology but do not propose a R&D plan that allows ARPA-E to evaluate the submission under the applicable merit review criteria provided in Section V.A of the FOA.

### **3. SUBMISSIONS SPECIFICALLY NOT OF INTEREST**

Submissions that propose the following will be deemed nonresponsive and will not be merit reviewed or considered:

- Significant development of component level devices, including power semiconductor devices, magnetics, and capacitors.

### **4. LIMITATION ON NUMBER OF SUBMISSIONS**

ARPA-E is not limiting the number of applications that may be submitted by Applicants. Applicants may submit more than one application to this FOA, provided that each application is scientifically distinct.

However, small businesses that qualify as a “Small Business Concern” may apply to only one of the two ARPA-E CIRCUITS FOAs: ARPA-E FOA DE-FOA-0001736 (SBIR/STTR), Creating Innovative and Reliable Circuits Using Inventive Topologies and Semiconductors (CIRCUITS) (SBIR/STTR), or ARPA-E FOA DE-FOA-0001727, Creating Innovative and Reliable Circuits Using Inventive Topologies and Semiconductors (CIRCUITS). Small businesses that qualify as “Small Business Concerns” are strongly encouraged to apply under the former (SBIR/STTR FOA). To determine eligibility as a “Small Business Concern” under DE-FOA-0001736, please review the eligibility requirements in Sections III.A – III.D above.

## **IV. APPLICATION AND SUBMISSION INFORMATION**

### **A. APPLICATION PROCESS OVERVIEW**

#### **1. REGISTRATION IN SBA COMPANY REGISTRY**

The first step in applying to this FOA is registering in the U.S. Small Business Administration (SBA) Company Registry (<http://sbir.gov/registration>). Upon completing registration, Applicants will receive a unique small business Control ID and Registration Certificate in Adobe PDF format, which may be used at any participating SBIR and STTR agencies. Applicants that have previously registered in the SBA Company Registry need not register again.

Applicants that are sole proprietors and do not have an Employer Identification Number may use social security numbers for purposes of registering in the SBA Company Registry. Applicants that do not possess a Dun and Bradstreet Data Universal Numbering System (DUNS) number may also use their social security number in the SBA Company Registry.

Applicants must submit their Registration Certificate in ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>) as part of their Full Application (see Section IV.D.5 of the FOA).

#### **2. REGISTRATION IN ARPA-E eXCHANGE**

Prior to submitting any application materials to ARPA-E, Applicants must register in ARPA-E eXCHANGE, ARPA-E's online application portal. For detailed guidance on using ARPA-E eXCHANGE, please refer to Section IV.H.1 of the FOA and the "ARPA-E eXCHANGE User Guide" (<https://arpa-e-foa.energy.gov/Manuals.aspx>).

#### **3. CONCEPT PAPERS**

Applicants must submit a Concept Paper by the deadline stated in the FOA. Section IV.C of the FOA provides instructions on submitting a Concept Paper.

ARPA-E performs a preliminary review of Concept Papers to determine whether they are compliant and responsive, as described in Section III.F of the FOA. Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Concept Paper based on the criteria and program policy factors in Sections V.A.1 and V.B.1 of the FOA.

ARPA-E will encourage a subset of Applicants to submit Full Applications. Other Applicants will be discouraged from submitting a Full Application in order to save them the time and expense of preparing an application submission that is unlikely to be selected for award negotiations. By



discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. Unsuccessful Applicants should continue to submit innovative ideas and concepts to future FOAs.

#### **4. FULL APPLICATIONS**

Applicants must submit a Full Application by the deadline stated in the FOA. Applicants will have approximately 31 days from receipt of the Encourage/Discourage notification to prepare and submit a Full Application. Section IV.D of the FOA provides instructions on submitting a Full Application.

ARPA-E performs a preliminary review of Full Applications to determine whether they are compliant and responsive, as described in Section III.F of the FOA. Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1 of the FOA.

#### **5. REPLY TO REVIEWER COMMENTS**

Once ARPA-E has completed its review of Full Applications, reviewer comments on compliant and responsive Full Applications are made available to Applicants via ARPA-E eXCHANGE. Applicants may submit an optional Reply to Reviewer Comments, which must be submitted by the deadline stated in the FOA. Section IV.E of the FOA provides instructions on submitting a Reply to Reviewer Comments.

ARPA-E performs a preliminary review of Replies to determine whether they are compliant, as described in Section III.F.1 of the FOA. ARPA-E will review and consider compliant Replies only. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be non-compliant.

#### **6. PRE-SELECTION CLARIFICATIONS AND “DOWN-SELECT” PROCESS**

Once ARPA-E completes its review of Full Applications and Replies to Reviewer Comments, it may, at the Contracting Officer’s discretion, conduct a pre-selection clarification process and/or perform a “down-select” of Full Applications. Through the pre-selection clarification process or down-select process, ARPA-E may obtain additional information from select Applicants through pre-selection meetings, webinars, videoconferences, conference calls, written correspondence, or site visits that can be used to make a final selection determination. ARPA-E will not reimburse Applicants for travel and other expenses relating to pre-selection meetings or site visits, nor will these costs be eligible for reimbursement as pre-award costs.

ARPA-E may select applications for award negotiations and make awards without pre-selection meetings and site visits. Participation in a pre-selection meeting or site visit with ARPA-E does not signify that Applicants have been selected for award negotiations.

## **7. SELECTION FOR AWARD NEGOTIATIONS**

ARPA-E carefully considers all of the information obtained through the application process and makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1 of the FOA. The Selection Official may select all or part of a Full Application for award negotiations. The Selection Official may also postpone a final selection determination on one or more Full Applications until a later date, subject to availability of funds and other factors. ARPA-E will enter into award negotiations only with selected Applicants.

Applicants are promptly notified of ARPA-E's selection determination. ARPA-E may stagger its selection determinations. As a result, some Applicants may receive their notification letter in advance of other Applicants. Please refer to Section VI.A of the FOA for guidance on award notifications.

## **8. MANDATORY WEBINAR**

All selected Applicants, including the Principal Investigator and the financial manager for the project, are required to participate in a webinar that is held within approximately one week of the selection notification. During the webinar, ARPA-E officials present important information on the award negotiation process, including deadlines for the completion of certain actions.

### **B. APPLICATION FORMS**

Required forms for Full Applications are available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>), including the SF-424 and Budget Justification Workbook/SF-424A. A sample Summary Slide is available on ARPA-E eXCHANGE. Applicants may use the templates available on ARPA-E eXCHANGE, including the template for the Concept Paper, the template for the Technical Volume of the Full Application, the template for the Summary Slide, the template for the Summary for Public Release, the template for the Reply to Reviewer Comments, and the template for the Business Assurances & Disclosures Form. A sample response to the Business Assurances & Disclosures Form is available on ARPA-E eXCHANGE.

### **C. CONTENT AND FORM OF CONCEPT PAPERS**

**The Concept Paper is mandatory** (i.e. in order to submit a Full Application, a compliant and responsive Concept Paper must have been submitted) and must conform to the following formatting requirements:

*Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).*

- The Concept Paper must not exceed 4 pages in length including graphics, figures, and/or tables.
- The Concept Paper must be submitted in Adobe PDF format.
- The Concept Paper must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.
- The first paragraph must include the Lead Organization's Name and Location, Principal Investigator's Name, Technical Category, Proposed Funding Requested (Federal and Cost Share), and Project Duration.

Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section III.F of the FOA).

Each Concept Paper must be limited to a single concept or technology. Unrelated concepts and technologies must not be consolidated into a single Concept Paper.

A fillable Concept Paper template is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

Concept Papers must conform to the content requirements described below. If Applicants exceed the maximum page length indicated above, ARPA-E will review only the authorized number of pages and disregard any additional pages.

## **1. CONCEPT PAPER**

### **a. CONCEPT SUMMARY**

- Describe the proposed concept with minimal jargon, and explain how it addresses the Program Objectives of the FOA.

**b. INNOVATION AND IMPACT**

- Clearly identify the problem to be solved with the proposed technology concept.
- Describe how the proposed effort represents an innovative and potentially transformational solution to the technical challenges posed by the FOA.
- Explain the concept's potential to be disruptive compared to existing or emerging technologies.
- To the extent possible, provide quantitative metrics in a table that compares the proposed technology concept to current and emerging technologies and to the Technical Performance Targets in Section I.E of the FOA.

**c. PROPOSED WORK**

- Describe the final deliverable(s) for the project and the overall technical approach used to achieve project objectives.
- Discuss alternative approaches considered, if any, and why the proposed approach is most appropriate for the project objectives.
- Describe the background, theory, simulation, modeling, experimental data, or other sound engineering and scientific practices or principles that support the proposed approach. Provide specific examples of supporting data and/or appropriate citations to the scientific and technical literature.
- Describe why the proposed effort is a significant technical challenge and the key technical risks to the project. Does the approach require one or more entirely new technical developments to succeed? How will technical risk be mitigated?
- Identify techno-economic challenges to be overcome for the proposed technology to be commercially relevant.
- Estimated federal funds requested; total project cost including cost sharing.

**d. TEAM ORGANIZATION AND CAPABILITIES**

- Indicate the roles and responsibilities of the organizations and key personnel that comprise the Project Team.
- Provide the name, position, and institution of each key team member and describe in 1-2 sentences the skills and experience that he/she brings to the team.

- Identify key capabilities provided by the organizations comprising the Project Team and how those key capabilities will be used in the proposed effort.
- Identify (if applicable) previous collaborative efforts among team members relevant to the proposed effort.

#### **D. CONTENT AND FORM OF FULL APPLICATIONS**

~~[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]~~

Full Applications must conform to the following formatting requirements:

- Each document must be submitted in the file format prescribed below.
- The Full Application must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section III.C of the FOA).

Each Full Application should be limited to a single concept or technology. Unrelated concepts and technologies should not be consolidated in a single Full Application.

Fillable Full Application template documents are available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

Full Applications must conform to the content requirements described below.

Component	Required Format	Description and Information
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<b>Technical Volume</b>	PDF	The centerpiece of the Full Application. Provides a detailed description of the proposed R&D project and Project Team. A Technical Volume template is available on ARPA-E eXCHANGE ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> ).
<b>SF-424</b>	PDF	Application for Federal Assistance ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> ). Applicants are responsible for ensuring that the proposed costs listed in eXCHANGE match those listed on forms SF-424 and SF-424A. Inconsistent submissions may impact ARPA-E's final award determination.
<b>Budget Justification Workbook/SF-424A</b>	XLS	Budget Information – Non-Construction Programs ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> )
<b>Summary for Public Release</b>	PDF	Short summary of the proposed R&D project. Intended for public release. A Summary for Public Release template is available on ARPA-E eXCHANGE ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> ).
<b>Summary Slide</b>	PPT	A four-panel project slide summarizing different aspects of the proposed R&D project. A Summary Slide template is available on ARPA-E eXCHANGE ( <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> ).
<b>SBA Company Registration Certificate</b>	PDF	Registration Certificate generated upon completion of registration in the SBA Company Registry ( <a href="http://sbir.gov/registration">http://sbir.gov/registration</a> ).
<b>Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, or Private Equity Firms (if applicable)</b>	PDF	Requires SBIR Applicants that are majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms to self-identify and verify registration as such in the SBA Company Registry ( <a href="http://sbir.gov/registration">http://sbir.gov/registration</a> ).
<b>Business Assurances &amp; Disclosures Form</b>	PDF	Requires the Applicant to acknowledge eligibility with SBIR/STTR program requirements, make responsibility disclosures, and disclose potential conflicts of interest within the Project Team. Requires the Applicant to describe the additionality and risks associated with the proposed project, disclose applications for funding currently pending with Federal and non-Federal entities, and disclose funding from Federal and non-Federal entities for work in the same technology area as the proposed R&D project. If the Applicant is a FFRDC/DOE Lab, requires the Applicant to provide written authorization from the cognizant Federal agency and, if a DOE/NNSA FFRDC/DOE Lab, a Field Work Proposal. Allows the Applicant to request a waiver or modification of the Performance of Work in the United States requirement and/or the Technology Transfer & Outreach (TT&O) spending requirement. This form is available on ARPA-E eXCHANGE at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a> . A sample response to the Business Assurances & Disclosures Form is also available on ARPA-E eXCHANGE.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

<b>U.S. Manufacturing Plan</b>	PDF	As part of the application, Applicants are required to submit a U.S. Manufacturing Plan. The U.S. Manufacturing Plan represents the Applicant's measurable commitment to support U.S. manufacturing as a result of its award. See detailed U.S. Manufacturing Plan instructions and examples in the Seventh Component description below.
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ARPA-E provides detailed guidance on the content and form of each component below.

## **1. FIRST COMPONENT: TECHNICAL VOLUME**

The Technical Volume must be submitted in Adobe PDF format. A Technical Volume template is available at <https://arpa-e-foa.energy.gov>. The Technical Volume must conform to the following content and form requirements, including maximum page lengths specified below. If Applicants exceed the maximum page lengths specified for each section indicated below, ARPA-E will review only the authorized number of pages and disregard any additional pages.

Applicants must provide sufficient citations and references to the primary research literature to justify the claims and approaches made in the Technical Volume. ARPA-E and reviewers may review primary research literature in order to evaluate applications. However, ARPA-E and reviewers are under no obligation to review cited sources (e.g., Internet websites).



PAGE LIMIT	SECTION	DESCRIPTION
1 page max.	EXECUTIVE SUMMARY	<p>Summarize the objective(s) and technical approach of the proposed effort at a technical level appropriate for scientific and engineering peers.</p> <p><b>INSTRUCTIONS:</b></p> <ol style="list-style-type: none"> <li>(1) The Project Title should be brief and descriptive of the proposed technology.</li> <li>(2) Identify the most relevant Technical Category for the proposed technology from the “Program Objectives and Technical Categories of Interest” in Section I.D of the FOA. Select only one Technical Category unless the FOA specifically allows applications to name multiple categories.</li> <li>(3) Enter the estimated Total Project Cost in U.S. dollars and percentage cost share in parentheses.</li> <li>(4) Enter the Project Duration in months.</li> <li>(5) The Executive Summary shall not exceed 1 page in length</li> <li>(6) The Executive Summary may contain graphics, figures, or tables as needed to summarize the technical concept.</li> </ol>
Sections 1-5 30 pages max.	Section 1 INNOVATION AND IMPACT	<p>Describe how the proposed work offers an innovative approach to achieve the program objectives of the FOA and how it will impact the mission areas of ARPA-E.</p> <p><b>1.1 Overall Description.</b></p> <ul style="list-style-type: none"> <li>Describe the conceptual basis for the project and how the proposed technology works with minimal jargon.</li> <li>Explain the objective(s) and performance characteristics of the proposed effort.</li> </ul> <p><b>1.2 Potential Impact.</b></p> <ul style="list-style-type: none"> <li>Clearly identify the problem that is being solved with the proposed technology.</li> <li>Describe how the proposed effort addresses one (or more) of the “Program Objectives and Technical Categories of Interest” in Section I.D of the FOA.</li> <li>Explain the project’s potential to be disruptive relative to the existing technology or how the project establishes a basis for new innovations.</li> </ul> <p><b>1.3 Innovativeness.</b></p> <ul style="list-style-type: none"> <li>Describe how the proposed effort represents a new and innovative solution to the overall program challenge described in the FOA.</li> <li>Indicate the technical goals and anticipated results, using appropriate metrics, for the project. Provide a description of how the metrics were derived, citing key previous results and/or assumptions.</li> </ul>

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

		<ul style="list-style-type: none"> <li>• Include and discuss, as appropriate, a table in which the targeted performance of the proposed technology is compared with the “Technical Performance Targets” in Section I.E of the FOA and with other competing or emerging technologies that might achieve the FOA Technical Performance Targets.</li> </ul> <p><b>INSTRUCTIONS:</b></p> <p>(1) The Innovation and Impact Section may include figures, tables, and graphics.</p> <p>(2) The suggested length of the Innovation and Impact Section is 4 pages.</p>
	<b>Section 2 PROPOSED WORK</b>	<p>Describe and discuss for the proposed effort the technical background and approach, the R&amp;D tasks, and the key technical risks. This Section must justify the proposed approach as being appropriate to achieve the project’s objective(s).</p> <p><b>2.1 Approach.</b></p> <ul style="list-style-type: none"> <li>• Describe the technical approach and how this approach will achieve the proposed project objective(s).</li> <li>• Discuss alternative approaches considered, if any, and why the selected approach is most appropriate for the identified objective(s).</li> <li>• Describe the background, theory, simulation, modeling, experimental data, or other sound engineering and scientific practices or principles that support achieving the project objective(s). Provide specific examples of supporting data and/or appropriate citations to the scientific and technical literature.</li> </ul> <p><b>2.2 Technical Risk.</b></p> <ul style="list-style-type: none"> <li>• Identify potential technical issues and risks, e.g., the approach requires a never-before-demonstrated fabrication technique or greater-than-previously-demonstrated sub-component performance, etc.</li> <li>• Describe appropriate mitigation techniques and plans, if any, for each identified issue and risk.</li> </ul> <p><b>2.3 Schedule.</b></p> <ul style="list-style-type: none"> <li>• Provide a schedule for the proposed effort by major tasks, including major milestones or Go/No-Go decision points as appropriate. (<b><u>A Gantt chart is recommended.</u></b>)</li> </ul> <p><b>2.4 Task Descriptions.</b></p> <ul style="list-style-type: none"> <li>• Identify and provide a full technical description for each main task in the proposed effort.</li> <li>• Discuss the reason the identified tasks are appropriate and sufficient for the identified approach.</li> <li>• Describe the key technical milestones and how these define the critical path for successful completion of the task.</li> </ul>

		<ul style="list-style-type: none"> <li>Indicate how completion of each task relates to reducing technological uncertainty and achieving the overall project objective(s).</li> </ul> <p><b>INSTRUCTIONS:</b></p> <p>(1) The Proposed Work Section may include figures, tables, and graphics.</p> <p>(2) The suggested length of the Proposed Work Section is 12 pages.</p>
	<b>Section 3 TEAM ORGANIZATION AND CAPABILITIES</b>	<p>Describe and discuss the, organization, capabilities, and management of the team and how these enable successful execution of the proposed effort.</p> <p><b>3.1 Organization.</b></p> <ul style="list-style-type: none"> <li>Indicate roles and responsibilities of the organizations on the proposed Project Team, e.g., subrecipient, consultant, subcontractor, or lead organization for each of the project tasks. Include relevant organization charts and teaming organization charts, as applicable.</li> <li>Identify Key Personnel, describe how their qualifications relate to the proposed effort, and indicate their roles and responsibilities for each of the project tasks.</li> <li>Identify previous collaborative efforts among team members if relevant to the proposed effort.</li> </ul> <p><b>3.2 Capabilities, Facilities, Equipment, and Information.</b></p> <ul style="list-style-type: none"> <li>Identify capabilities of the Applicant or proposed Project Team, e.g., relevant experience, previous or current R&amp;D efforts, or related government or commercial projects, that support the proposed effort.</li> <li>Identify all required facilities, equipment, and information for the proposed effort and discuss their adequacy and availability.</li> <li>Indicate any key equipment that must be fabricated or purchased.</li> </ul> <p><b>INSTRUCTIONS:</b></p> <p>(1) This Section may include figures, tables, and graphics.</p> <p>(2) The suggested length of the Team Section is 4 pages.</p>
	<b>Section 4 TECHNOLOGY TO MARKET</b>	<p>The significant impact sought by ARPA-E depends upon successful projects finding a path to large-scale adoption. ARPA-E projects are not required to achieve commercial deployment by the end of the period of performance, but the agency asks the Applicant to define a reasonable path for the proposed technology toward commercial adoption.</p> <p><b>4.1 Technology to Market Strategy.</b></p> <ul style="list-style-type: none"> <li>Describe how the proposed technology is expected to transition from the lab to commercial deployment, including a description of the eventual product, potential near- and long-term market entries, likely commercialization approach (startup, license, etc.), specific organizations expected to be involved in the transition (partners, customers, etc.), and the commercialization timeline.</li> </ul>

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

		<ul style="list-style-type: none"><li>• Discuss manufacturing, cost, and scalability risks associated with the technology.</li><li>• Describe anticipated resource needs for the next phase of development following the end of the ARPA-E project.</li><li>• Explain why the proposed research is not being pursued by industry today.</li><li>• Discuss the anticipated roles for the proposed research team in the commercialization of the technology.</li></ul> <p><b>4.2 Intellectual Property.</b></p> <ul style="list-style-type: none"><li>• Describe existing intellectual property, if any, that will be used to develop the new intellectual property; and</li><li>• Discuss new intellectual property and data that is anticipated to be created as part of this effort, if any.</li></ul> <p><b>INSTRUCTIONS:</b></p> <p>(1) The Technology to Market Section may include figures, tables, and graphics.</p> <p>(2) The suggested length of the Technology to Market Section is 4 pages.</p>																																																	
	<b>Section 5 BUDGET</b>	<p>Indicate the budget, in US dollars, and provide a high-level budget summary, demonstrating that the budget is reasonable and appropriate for the proposed effort.</p> <p><b>5.1 Budget Breakdown.</b></p> <p>Provide in tabular form following the template give below, a breakdown of the project budget by entity and major task in US dollars.</p> <p>Replace “Prime” with name of the primary (lead) entity and “Sub #n” with the name of the sub-recipient or sub-contractor entities, if applicable. Task names should clearly correspond to major tasks listed in Section 2.4. Expand or contract the table as needed to add/subtract entities (columns) or tasks (rows).</p> <p><b>Phase I</b></p> <table border="1"><thead><tr><th>Task Name</th><th>[Prime]</th><th>[Sub #1]</th><th>[Sub #2]</th><th>[Sub #3]</th><th>[Sub #4]</th><th>Total</th></tr></thead><tbody><tr><td>[Task #1]</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>[Task #2]</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>[Task #3]</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>[Task #4]</td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td><b>Total</b></td><td></td><td></td><td></td><td></td><td></td><td></td></tr></tbody></table> <p><b>Phase II</b></p> <table border="1"><thead><tr><th>Task Name</th><th>[Prime]</th><th>[Sub #1]</th><th>[Sub #2]</th><th>[Sub #3]</th><th>[Sub #4]</th><th>Total</th></tr></thead><tbody></tbody></table>	Task Name	[Prime]	[Sub #1]	[Sub #2]	[Sub #3]	[Sub #4]	Total	[Task #1]							[Task #2]							[Task #3]							[Task #4]							<b>Total</b>							Task Name	[Prime]	[Sub #1]	[Sub #2]	[Sub #3]	[Sub #4]	Total
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<b>No page limit</b>	<b>REFERENCES</b>	<p>Provide a list of references appropriate to Sections 1-5.</p> <p><b>INSTRUCTIONS:</b></p> <p>(1) Only bibliographic information may be contained in the references. No additional text or commentary is allowed.  (2) There is no page limit for the Bibliographic References Section, which is outside of the overall 30-page limit for Sections 1-5.</p>																																																																													
<b>Each PQS limited to 3 pages in length, no cumulative page limit</b>	<b>PERSONAL QUALIFICATION SUMMARIES</b>	<p>A Personal Qualification Summary (PQS) is required for the PI and all other Key Personnel. Each PQS must include a description of the following only:</p> <ul style="list-style-type: none"> <li>• Education and training</li> <li>• Employment history</li> <li>• Awards and honors</li> </ul>																																																																													

		<ul style="list-style-type: none"> <li>• A list of no more than 10 peer-reviewed publications related to the proposed project</li> <li>• A list of no more than 10 other peer-reviewed publications demonstrating capabilities in the broad field</li> <li>• A list of no more than 10 non-peer-reviewed publications and patents demonstrating capabilities in the broad field</li> </ul> <p><b>INSTRUCTIONS:</b></p> <p>(1) Each Personal Qualification Summary is limited to 3 pages in length and there is no page limit for this Section, which is outside of the 30-page limit for Sections 1-5.</p> <p>(2) Curriculum Vitae should not be submitted.</p>
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## 2. SECOND COMPONENT: SF-424

The SF-424 must be submitted in Adobe PDF format. This form is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

The SF-424 includes instructions for completing the form. Applicants are required to complete all required fields in accordance with the instructions.

Prime Recipients and Subrecipients are required to complete SF-LLL (Disclosure of Lobbying Activities), available at <http://www.whitehouse.gov/sites/default/files/omb/grants/sflllin.pdf>, if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with your application or funding agreement. The completed SF-LLL must be appended to the SF-424.

ARPA-E provides the following supplemental guidance on completing the SF-424:

- Each Project Team should submit only one SF-424 (i.e., a Subrecipient should not submit a separate SF-424).
- Assume a project start date of October 2017, or as negotiated.
- The list of certifications and assurances in Block 21 can be found at <http://energy.gov/management/downloads/certifications-and-assurances-use-sf-424>.

- The dates and dollar amounts on the SF-424 are for the entire period of performance (from the project start date to the project end date), not a portion thereof.
- Applicants are responsible for ensuring that the proposed costs listed in eXCHANGE match those listed on forms SF-424 and SF-424A. Inconsistent submissions may impact ARPA-E's final award determination.

### **3. THIRD COMPONENT: BUDGET JUSTIFICATION WORKBOOK/SF-424A**

Applicants are required to complete the Budget Justification Workbook/SF-424A Excel spreadsheet. This form is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>. Prime Recipients must complete each tab of the Budget Justification Workbook for the project as a whole, including all work to be performed by the Prime Recipient and its Subrecipients and Contractors. The SF-424A form included with the Budget Justification Workbook will "auto-populate" as the Applicant enters information into the Workbook. Applicants should carefully read the "Instructions and Summary" tab provided within the Budget Justification Workbook.

Subrecipient information must be submitted as follows:

- Each Subrecipient incurring greater than or equal to 10% of the Total Project Cost must complete a separate Budget Justification workbook to justify its proposed budget. These worksheets must be inserted as additional sheets within in the Prime Recipient's Budget Justification.
- Subrecipients incurring less than 10% of the Total Project Cost are not required to complete a separate Budget Justification workbook. However, such Subrecipients are required to provide supporting documentation to justify their proposed budgets. At a minimum, the supporting documentation must show which tasks/subtasks are being performed, the purpose/need for the effort, and a sufficient basis for the estimated costs.

ARPA-E provides the following supplemental guidance on completing the Budget Justification Workbook/SF-424A:

- Applicants may request funds under the appropriate object class category tabs as long as the item and amount requested are necessary to perform the proposed work, meet all the criteria for allowability under the applicable Federal cost principles, and are not prohibited by the funding restrictions described herein.



- If Patent costs are requested, they must be included in the Applicant's proposed budget (see Section IV.G.3 of the FOA for more information on Patent Costs).
- For pricing purposes, assume a project start date of October 2017, or as negotiated.
- For more information, please refer to the ARPA-E Budget Justification Guidance document at <https://arpa-e-foa.energy.gov>.

#### 4. FOURTH COMPONENT: SUMMARY FOR PUBLIC RELEASE

Applicants are required to provide a 250 word maximum Summary for Public Release. A Summary for Public Release template is available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>). The Summary for Public Release must be submitted in Adobe PDF format. This summary should not include any confidential, proprietary, or privileged information. The summary should be written for a lay audience (e.g., general public, media, Congress) using plain English.

250 Words	SUMMARY FOR PUBLIC RELEASE	<p>Briefly describe the proposed effort, summarize its objective(s) and technical approach, describe its ability to achieve the "Program Objectives" (see Section I.D of the FOA), and indicate its potential impact on "ARPA-E Mission Areas" (see Section I.A of the FOA). The summary should be written at technical level suitable for a high-school science student and is designed for public release.</p> <p><b>INSTRUCTIONS:</b></p> <p>(1) The Summary for Public Release <u>shall not exceed 250 words and one paragraph.</u></p> <p>(2) The Summary for Public Release <u>shall consist only of text</u>—no graphics, figures, or tables.</p> <p>(3) For applications selected for award negotiations, the Summary may be used as the basis for a public announcement by ARPA-E; therefore, <b>this Cover Page and Summary should not contain confidential or proprietary information.</b> See Section VIII.E of the FOA for additional information on marking confidential information</p>
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#### 5. FIFTH COMPONENT: SUMMARY SLIDE

Applicants are required to provide a single PowerPoint slide summarizing the proposed project. The slide must be submitted in Microsoft PowerPoint format. This slide will be used during ARPA-E's evaluation of Full Applications. A summary slide template and a sample summary slide are available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>). Summary Slides must conform to the content requirements described below:

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

- A Technology Summary;
  - Bullet points that describe novel aspects of the proposed technology and technology approach;
- A description of the technology's impact;
  - Quantitative description (through text or graphic) of the impact the proposed project will provide to the market and ARPA-E mission areas;
- Proposed Targets;
  - Including any important technical performance metrics and/or impact categories;
  - Including quantitative description of the state of the art;
  - Including quantitative descriptions of the proposed targets;
- Any key graphics (illustrations, charts and/or tables) summarizing technology development and/or impact;
- The project's key idea/takeaway;
- Project title and Principal Investigator information; and
- Requested ARPA-E funds and proposed Applicant cost share.

## **6. SIXTH COMPONENT: SBA REGISTRATION CERTIFICATE**

Applicants are required to provide a copy of the SBA Registration Certificate generated in the SBA Company Registry (<http://sbir.gov/registration>) in Adobe PDF format (see Section IV.A.1 of the FOA). Applicants that have previously registered in the SBA Company Registry may submit a copy their existing Registration Certificate.

## **7. SEVENTH COMPONENT: CERTIFICATION FOR APPLICANTS MAJORITY-OWNED BY MULTIPLE VENTURE CAPITAL OPERATING COMPANIES, HEDGE FUNDS, AND PRIVATE EQUITY FIRMS**

Only those Applicants that are majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms are required to complete the Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, and Private Equity Funds. The certification must be submitted in Adobe PDF format. This form is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

In the Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, and Private Equity Funds, the Applicant is required to self-identify as an entity that falls into one of those categories, verify its ownership status, and verify that it has registered in the SBA Company Registry (<http://sbir.gov/registration>) as such an entity.

Applicants that are not majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms are not required to complete this certification.

## 8. EIGHTH COMPONENT: BUSINESS ASSURANCES & DISCLOSURES FORM

Applicants are required to provide the information requested in the Business Assurances & Disclosures Form. The information must be submitted in Adobe PDF format. A fillable Business Assurances & Disclosures Form template is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>. A sample response to the Business Assurances & Disclosures Form is also available on ARPA-E eXCHANGE.

In the Business Assurances & Disclosures Form, the Applicant is required to:

- Acknowledge that it has reviewed SBA's eligibility requirements for the SBIR and STTR programs and that it anticipates that it will be able to certify eligibility to participate in ARPA-E's SBIR/STTR program at the time of award
- Disclose conditions bearing on responsibility, such as criminal convictions and Federal tax liability
- Disclose potential conflicts of interest within the Project Team

In addition, ARPA-E is required by statute to "accelerat[e] transformational technological advances in areas that industry is by itself not likely to undertake because of technical and financial uncertainty."<sup>61</sup> In accordance with ARPA-E's statutory mandate, the Applicant is required to:

- Describe the additionality and risks associated with the proposed R&D project
- Disclose any applications for the same project or related work currently pending with any Federal or non-Federal entities
- Disclose all funding for work in the same technology area as the proposed project received from any Federal or non-Federal entity within the last 5 years
- The Applicant may use the Business Assurances & Disclosures Form to request authorization to perform some work overseas

Each entity on a Project Team must also report the entity's DUNS number, confirmation of active registration in SAM, or the dates when the entity began or will begin the process of obtaining a DUNS number and/or register in SAM.

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<sup>61</sup> America COMPETES Act, Pub. L. No. 110-69, § 5012 (2007), as amended (codified at 42 U.S.C. § 16538).

## 9. NINTH COMPONENT: U.S. MANUFACTURING PLAN

As part of the application, Applicants are required to submit a U.S. Manufacturing Plan that should not exceed one page in length. The U.S. Manufacturing Plan represents the Applicant's measurable commitment to support U.S. manufacturing as a result of its award. U.S. Manufacturing Plans are a Program Policy Factor during the review and selection process. See Section V.B.1 of the FOA.

A U.S. Manufacturing Plan should contain the following or similar preamble: "If selected for funding, the Applicant agrees to the following commitments as a condition of that funding:" and, after the preamble, the plan should include one or more specific and measureable commitments. For example, an Applicant may commit particular types of products to be manufactured in the U.S. **These plans should not include requirements regarding the source of inputs<sup>62</sup> used during the manufacturing process.** In addition to or instead of making a commitment tied to a particular product, the Applicant may make other types of commitments still beneficial to U.S. manufacturing. An Applicant may commit to a particular investment in a new or existing U.S. manufacturing facility, keep certain activities based in the U.S. (i.e., final assembly) or support a certain number of jobs in the U.S. related to the technology and manufacturing. For an Applicant which is likely to license the technology to others, especially universities for which licensing may be the exclusive means of commercialization the technology, the U.S. manufacturing plan may indicate the Applicant's plan and commitment to use a licensing strategy **for both exclusive and nonexclusive licensing** that would likely support U.S. manufacturing.

When an Applicant that is a domestic small business, domestic educational institution, or nonprofit organization is selected for an award, the U.S. Manufacturing Plan submitted by the Applicant may become part of the terms and conditions of the award **in addition to the requirements attaching to subject inventions described in VI.B.8 below.** See Section IV.B.8 of the FOA for U.S. Manufacturing Requirements applicable to large businesses. The Applicant/Awardee may request a waiver or modification of the U.S. Manufacturing Plan from DOE upon a showing that the original U.S. Manufacturing Plan is no longer economically feasible.

Class patent waivers usually apply to domestic large businesses as set forth in Section VIII.F of the FOA. Under this class patent waiver, domestic large businesses may elect title to their subject inventions similar to the right provided to the domestic small businesses, educational institutions, and nonprofits by law. In order to avail itself of the class patent waiver, a domestic large business must agree that any products embodying or produced through the use of an

<sup>62</sup> For purposes of this FOA, an input refers to something which is used during the manufacturing process which (1) was in existence prior to or first produced outside of an ARPA-E award; (2) does not embody a subject invention, or technology which is developed or improved under an ARPA-E award; and (3) was not produced through the use of a subject invention, or technology which is developed or improved under an ARPA-E award.

invention conceived or first actually reduced to practice under the award will be substantially manufactured in the United States, unless DOE agrees that the commitments proposed in the U.S. Manufacturing Plan are sufficient. The U.S. Manufacturing Plan submitted by the Applicant may become part of the terms and conditions of the award **in addition to the requirements attaching to subject inventions.**

#### **E. CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS**

**[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]**

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. Applicants have a brief opportunity to prepare a short Reply to Reviewer Comments responding to one or more comments or supplementing their Full Application. A fillable Reply to Reviewer Comments template is available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>).

Replies to Reviewer Comments must conform to the following requirements:

- The Reply to Reviewer Comments must be submitted in Adobe PDF format.
- The Reply to Reviewer Comments must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Use Times New Roman typeface, a black font color, and a font size of 12 points or larger (except in figures and tables).
- The Control Number must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

ARPA-E may not review or consider noncompliant Replies to Reviewer Comments (see Section III.C.1 of the FOA). ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

Replies to Reviewer Comments must conform to the following content and form requirements, including maximum page lengths, described below. If a Reply to Reviewer Comments is more than three pages in length, ARPA-E will review only the first three pages and disregard any additional pages.

SECTION	PAGE LIMIT	DESCRIPTION
Text	2 pages maximum	<ul style="list-style-type: none"><li>• Applicants may respond to one or more reviewer comments or supplement their Full Application.</li></ul>

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

Images	1 page maximum	• Applicants may provide graphs, charts, or other data to respond to reviewer comments or supplement their Full Application.
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## **F. INTERGOVERNMENTAL REVIEW**

This program is not subject to Executive Order 12372 (Intergovernmental Review of Federal Programs).

## **G. FUNDING RESTRICTIONS**

[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]

### **1. ALLOWABLE COSTS**

All expenditures must be allowable, allocable, and reasonable in accordance with the applicable Federal cost principles. ARPA-E has listed the Federal cost principles for different categories of Applicants at <http://arpa-e.energy.gov/?q=site-page/post-award-guidance-sbir-sttr>.

### **2. PRE-AWARD COSTS**

ARPA-E will not reimburse any pre-award costs incurred by Applicants before they are selected for award negotiations. Please refer to Section VI.A of the FOA for guidance on award notices.

Upon selection for award negotiations, Applicants may incur pre-award costs at their own risk, consistent with the requirements in 2 C.F.R. Part 200, as modified by 2 C.F.R. Part 910, and other Federal laws and regulations. ARPA-E generally does not accept budgets as submitted with the Full Application. Budgets are typically reworked during award negotiations. ARPA-E is under no obligation to reimburse pre-award costs if, for any reason, the Applicant does not receive an award or the award is made for a lesser amount than the Applicant expected, or if the costs incurred are not allowable, allocable, or reasonable.

Please refer to the "SBIR/STTR Applicants' Guide to ARPA-E Award Negotiations" (<http://arpa-e.energy.gov/?q=arpa-e-site-page/pre-award-guidance-sbir-sttr>) for additional guidance on pre-award costs.

### **3. PATENT COSTS**

For Subject Inventions disclosed to DOE under an award, ARPA-E will reimburse the Prime Recipient – in addition to allowable costs associated with Subject Invention disclosures - up to \$30,000 of expenditures for filing and prosecution of United States patent applications, including international applications ("PCT application") submitted to the USPTO.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

The Prime Recipient may request a waiver of the \$30,000 cap which is subject to approval by the ARPA-E Program Director and Contracting Officer.

#### **4. CONSTRUCTION**

ARPA-E generally does not fund projects that involve foreign travel. Recipients are required to obtain written authorization from the Contracting Officer before incurring any foreign travel costs and provide trip reports with their reimbursement requests.

#### **5. FOREIGN TRAVEL**

ARPA-E generally does not fund projects that involve foreign travel. Recipients are required to obtain written authorization from the Contracting Officer before incurring any foreign travel costs and provide trip reports with their reimbursement requests.

#### **6. PERFORMANCE OF WORK IN THE UNITED STATES**

ARPA-E strongly encourages interdisciplinary and cross-sectoral collaboration spanning organizational boundaries. Such collaboration enables the achievement of scientific and technological outcomes that were previously viewed as extremely difficult, if not impossible.

ARPA-E requires all work under ARPA-E funding agreements to be performed in the United States – i.e., Prime Recipients must expend 100% of the Total Project Cost in the United States. However, Applicants may request a waiver of this requirement where their project would materially benefit from, or otherwise requires, certain work to be performed overseas.

Applicants seeking a waiver of this requirement are required to include an explicit request in the Business Assurances & Disclosures Form, which is part of the Full Application submitted to ARPA-E. Such waivers are granted where there is a demonstrated need, as determined by ARPA-E.

#### **7. PURCHASE OF NEW EQUIPMENT**

All equipment purchased under ARPA-E funding agreements must be made or manufactured in the United States, to the maximum extent practicable. This requirement does not apply to used or leased equipment. The Prime Recipients are required to notify the ARPA-E Contracting Officer reasonably in advance of purchasing any equipment that is not made or manufactured in the United States with an acquisition cost of \$25,000 or more per unit. The ARPA-E Contracting Officer will provide consent to purchase or reject within 30 calendar days of receipt of the Recipient's notification.



## **8. LOBBYING**

Prime Recipients and Subrecipients may not use any Federal funds, directly or indirectly, to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters pending before Congress, other than to communicate to Members of Congress as described in 18 U.S.C. § 1913. This restriction is in addition to those prescribed elsewhere in statute and regulation.

Prime Recipients and Subrecipients are required to complete and submit SF-LLL, "Disclosure of Lobbying Activities" (<http://www.whitehouse.gov/sites/default/files/omb/grants/sflllin.pdf>) if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence any of the following in connection with your application:

- An officer or employee of any Federal agency,
- A Member of Congress,
- An officer or employee of Congress, or
- An employee of a Member of Congress.

## **9. CONFERENCE SPENDING**

Prime Recipients and Subrecipients may not use any Federal funds to:

- Defray the cost to the United States Government of a conference held by any Executive branch department, agency, board, commission, or office which is not directly and programmatically related to the purpose for which their ARPA-E award is made and for which the cost to the United States Government is more than \$20,000; or
- To circumvent the required notification by the head of any such Executive Branch department, agency, board, commission, or office to the Inspector General (or senior ethics official for any entity without an Inspector General), of the date, location, and number of employees attending such a conference.

## **10. INDEPENDENT RESEARCH AND DEVELOPMENT COSTS**

ARPA-E does not fund Independent Research and Development (IR&D) as part of an indirect cost rate under its financial assistance awards. IR&D, as defined at FAR 31.205-18(a), includes cost of effort that is not sponsored by an assistance agreement or required in performance of a

contract, and that consists of projects falling within the four following areas: (i) basic research, (ii) applied research, (iii) development, and (iv) systems and other concept formulation studies.

ARPA-E's goals are to enhance the economic and energy security of the United States through the development of energy technologies and ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies. ARPA-E accomplishes these goals by providing financial assistance for energy technology projects, and has well recognized and established procedures for supporting research through competitive financial assistance awards based on merit review of proposed projects. Reimbursement for independent research and development costs through the indirect cost mechanism could circumvent this competitive process.

To ensure that all projects receive similar and equal consideration, eligible organizations may compete for direct funding of independent research projects they consider worthy of support by submitting proposals for those projects to ARPA-E. Since proposals for these projects may be submitted for direct funding, costs for independent research and development projects are not allowable as indirect costs under ARPA-E awards. IR&D costs, however, would still be included in the direct cost base that is used to calculate the indirect rate so as to ensure an appropriate allocation of indirect costs to the organization's direct cost centers.

## **H. OTHER SUBMISSION REQUIREMENTS**

### **1. USE OF ARPA-E eXCHANGE**

To apply to this FOA, Applicants must register with ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/Registration.aspx>). Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted through ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>). ARPA-E will not review or consider applications submitted through other means (e.g., fax, hand delivery, email, postal mail). For detailed guidance on using ARPA-E eXCHANGE, please refer to the "ARPA-E eXCHANGE User Guide" (<https://arpa-e-foa.energy.gov/Manuals.aspx>).

Upon creating an application submission in ARPA-E eXCHANGE, Applicants will be assigned a Control Number. If the Applicant creates more than one application submission, a different Control Number will be assigned for each application.

Once logged in to ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), Applicants may access their submissions by clicking the "My Submissions" link in the navigation on the left side of the page. Every application that the Applicant has submitted to ARPA-E and the corresponding Control Number is displayed on that page. If the Applicant submits more than one application to a particular FOA, a different Control Number is shown for each application.

Applicants are responsible for meeting each submission deadline in ARPA-E eXCHANGE.

**Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline.** Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), Applicants should allow at least 1 hour to submit a Concept Paper, or Full Application. In addition, Applicants should allow at least 15 minutes to submit a Reply to Reviewer Comments. Once the application is submitted in ARPA-E eXCHANGE, Applicants may revise or update their application until the expiration of the applicable deadline.

**Applicants should not wait until the last minute to begin the submission process.** During the final hours before the submission deadline, Applicants may experience server/connection congestion that prevents them from completing the necessary steps in ARPA-E eXCHANGE to submit their applications. **ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.**

**ARPA-E will not review or consider incomplete applications and applications received after the deadline stated in the FOA.** Such applications will be deemed noncompliant (see Section III.F.1 of the FOA). The following errors could cause an application to be deemed “incomplete” and thus noncompliant:

- Failing to comply with the form and content requirements in Section IV of the FOA;
- Failing to enter required information in ARPA-E eXCHANGE;
- Failing to upload required document(s) to ARPA-E eXCHANGE;
- Failing to click the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA;
- Uploading the wrong document(s) or application(s) to ARPA-E eXCHANGE; and
- Uploading the same document twice, but labeling it as different documents. (In the latter scenario, the Applicant failed to submit a required document.)

ARPA-E urges Applicants to carefully review their applications and to allow sufficient time for the submission of required information and documents.

## **V. APPLICATION REVIEW INFORMATION**

### **A. CRITERIA**

ARPA-E performs a preliminary review of Concept Papers and Full Applications to determine whether they are compliant and responsive (see Section III.F of the FOA). ARPA-E also performs

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

a preliminary review of Replies to Reviewer Comments to determine whether they are compliant.

ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage the submission of a Full Application and whether to select a Full Application for award negotiations.

## **1. CRITERIA FOR CONCEPT PAPERS**

(1) *Impact of the Proposed Technology Relative to FOA Targets (50%)* - This criterion involves consideration of the following:

- The potential for a transformational and disruptive (not incremental) advancement compared to existing or emerging technologies;
- Achievement of the Technical Performance Targets defined in Section I.E of the FOA;
- Identification of techno-economic challenges that must be overcome for the proposed technology to be commercially relevant; and
- Demonstration of awareness of competing commercial and emerging technologies and identifies how the proposed concept/technology provides significant improvement over existing solutions.

(2) *Overall Scientific and Technical Merit (50%)* - This criterion involves consideration of the following:

- The feasibility of the proposed work, as justified by appropriate background, theory, simulation, modeling, experimental data, or other sound scientific and engineering practices;
- Sufficiency of technical approach to accomplish the proposed R&D objectives, including why the proposed concept is more appropriate than alternative approaches and how technical risk will be mitigated;
- Clearly defined project outcomes and final deliverables; and
- The demonstrated capabilities of the individuals performing the project, the capabilities of the organizations comprising the Project Team, the roles and responsibilities of each organization and (if applicable) previous collaborations among team members supporting the proposed project.

Submissions will not be evaluated against each other since they are not submitted in

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

accordance with a common work statement. The above criteria will be weighted as follows:

Impact of the Proposed Technology Relative to FOA Targets	50%
Overall Scientific and Technical Merit	50%

## 2. CRITERIA FOR FULL APPLICATIONS

~~[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]~~

Full Applications are evaluated based on the following criteria:

(1) *Impact of the Proposed Technology* (30%) - This criterion involves consideration of the following:

- The potential for a transformational and disruptive (not incremental) advancement in one or more energy-related fields;
- Thorough understanding of the current state-of-the-art and presentation of an innovative technical approach to significantly improve performance over the current state-of-the-art;
- Awareness of competing commercial and emerging technologies and identification of how the proposed concept/technology provides significant improvement over these other solutions; and
- A reasonable and effective strategy for transitioning the proposed technology from the laboratory to commercial deployment.

(2) *Overall Scientific and Technical Merit* (30%) - This criterion involves consideration of the following:

- Whether the proposed work is unique and innovative;
- Clearly defined project outcomes and final deliverables;
- Substantiation that the proposed project is likely to meet or exceed the technical performance targets identified in this FOA;
- Feasibility of the proposed work based upon preliminary data or other background information and sound scientific and engineering practices and principles;

- A sound technical approach, including appropriately defined technical tasks, to accomplish the proposed R&D objectives; and
- Management of risk, to include identifying major technical R&D risks and feasible, effective mitigation strategies.

(3) *Qualifications, Experience, and Capabilities of the Proposed Project Team* (30%) - This criterion involves consideration of the following:

- The PI and Project Team have the skill and expertise needed to successfully execute the project plan, evidenced by prior experience that demonstrates an ability to perform R&D of similar risk and complexity; and
- Access to the equipment and facilities necessary to accomplish the proposed R&D effort and/or a clear plan to obtain access to necessary equipment and facilities.

(4) *Soundness of Management Plan* (10%) - This criterion involves consideration of the following:

- Plausibility of plan to manage people and resources;
- Allocation of appropriate levels of effort and resources to proposed tasks;
- Reasonableness of the proposed project schedule, including major milestones; and
- Reasonableness of the proposed budget to accomplish the proposed project.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement.

### **3. CRITERIA FOR REPLIES TO REVIEWER COMMENTS**

~~[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]~~

ARPA-E has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are evaluated as an extension of the Full Application.

## **B. REVIEW AND SELECTION PROCESS**

### **1. PROGRAM POLICY FACTORS**

In addition to the above criteria, ARPA-E may consider the following program policy factors in determining which Concept Papers to encourage to submit a Full Application and which Full Applications to select for award negotiations:

- I. **ARPA-E Portfolio Balance.** Project balances ARPA-E portfolio in one or more of the following areas:
  - a. Diversity (including gender) of technical personnel in the proposed Project Team;
  - b. Technological diversity;
  - c. Organizational diversity;
  - d. Geographic diversity;
  - e. Technical or commercialization risk; or
  - f. Stage of technology development.
- II. **Relevance to ARPA-E Mission Advancement.** Project contributes to one or more of ARPA-E's key statutory goals:
  - a. Reduction of US dependence on foreign energy sources;
  - b. Stimulation of domestic manufacturing/U.S. Manufacturing Plan;
  - c. Reduction of energy-related emissions;
  - d. Increase in U.S. energy efficiency;
  - e. Enhancement of U.S. economic and energy security; or
  - f. Promotion of U.S. advanced energy technologies competitiveness.
- III. **Synergy of Public and Private Efforts.**
  - a. Avoids duplication and overlap with other publicly or privately funded projects;
  - b. Promotes increased coordination with nongovernmental entities for demonstration of technologies and research applications to facilitate technology transfer; or
  - c. Increases unique research collaborations.
- IV. **Low likelihood of other sources of funding.** High technical and/or financial uncertainty that results in the non-availability of other public, private or internal funding or resources to support the project.
- V. **High Project Impact Relative to Project Cost.**



## 2. ARPA-E REVIEWERS

By submitting an application to ARPA-E, Applicants consent to ARPA-E's use of Federal employees, contractors, and experts from educational institutions, nonprofits, industry, and governmental and intergovernmental entities as reviewers. ARPA-E selects reviewers based on their knowledge and understanding of the relevant field and application, their experience and skills, and their ability to provide constructive feedback on applications.

ARPA-E requires all reviewers to complete a Conflict-of-Interest Certification and Nondisclosure Agreement through which they disclose their knowledge of any actual or apparent conflicts and agree to safeguard confidential information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments. In addition, ARPA-E trains its reviewers in proper evaluation techniques and procedures.

Applicants are not permitted to nominate reviewers for their applications. Applicants may contact the Contracting Officer by email ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)) if they have knowledge of a potential conflict of interest or a reasonable belief that a potential conflict exists.

## 3. ARPA-E SUPPORT CONTRACTOR

ARPA-E utilizes contractors to assist with the evaluation of applications and project management. To avoid actual and apparent conflicts of interest, ARPA-E prohibits its support contractors from submitting or participating in the preparation of applications to ARPA-E.

By submitting an application to ARPA-E, Applicants represent that they are not performing support contractor services for ARPA-E in any capacity and did not obtain the assistance of ARPA-E's support contractor to prepare the application. ARPA-E will not consider any applications that are submitted by or prepared with the assistance of its support contractors.

### C. **ANTICIPATED ANNOUNCEMENT AND AWARD DATES**

~~[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]~~

ARPA-E expects to announce selections for negotiations in approximately July 2017 and to execute funding agreements in approximately October 2017.

## **VI. AWARD ADMINISTRATION INFORMATION**

### **A. AWARD NOTICES**

#### **1. REJECTED SUBMISSIONS**

Noncompliant and nonresponsive Concept Papers and Full Applications are rejected by the Contracting Officer and are not merit reviewed or considered for award. The Contracting Officer sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter states the basis upon which the Concept Paper or Full Application was rejected.

#### **2. CONCEPT PAPER NOTIFICATIONS**

ARPA-E promptly notifies Applicants of its determination to encourage or discourage the submission of a Full Application. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. ARPA-E provides feedback in the notification letter in order to guide further development of the proposed technology.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does not authorize the Applicant to commence performance of the project. Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### **3. FULL APPLICATION NOTIFICATIONS**

**[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]**

ARPA-E promptly notifies Applicants of its determination. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter may inform the Applicant that its Full Application was selected for award negotiations, or not selected. Alternatively, ARPA-E may notify one or more Applicants that a final selection determination on particular Full Applications will be made at a later date, subject to the availability of funds or other factors.

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. By providing feedback, ARPA-E intends to guide the further development of the proposed technology and to provide a brief opportunity to respond to reviewer comments.

#### ***a. SUCCESSFUL APPLICANTS***

ARPA-E has discretion to select all or part of a proposed project for negotiation of an award. A notification letter selecting a Full Application for award negotiations does not authorize the Applicant to commence performance of the project. **ARPA-E selects Full Applications for award negotiations, not for award.** Applicants do not receive an award until award negotiations are complete and the Contracting Officer executes the funding agreement. ARPA-E may terminate award negotiations at any time for any reason.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs. Please also refer to the "SBIR/STTR Applicants' Guide to ARPA-E Award Negotiations" (<http://arpa-e.energy.gov/?q=arpa-e-site-page/pre-award-guidance-sbir-sttr>) for guidance on the award negotiation process.

#### ***b. POSTPONED SELECTION DETERMINATIONS***

A notification letter postponing a final selection determination until a later date does not authorize the Applicant to commence performance of the project. ARPA-E may ultimately determine to select or not select the Full Application for award negotiations.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### ***c. UNSUCCESSFUL APPLICANTS***

By not selecting a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. ARPA-E hopes that unsuccessful Applicants will submit innovative ideas and concepts for future FOAs.

### **B. ADMINISTRATIVE AND NATIONAL POLICY REQUIREMENTS**

~~[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]~~

The following administrative and national policy requirements apply to Prime Recipients. The Prime Recipient is the responsible authority regarding the settlement and satisfaction of all contractual and administrative issues, including but not limited to disputes and claims arising out of any agreement between the Prime Recipient and a FFRDC contractor. Prime Recipients

are required to flow down these requirements to their Subrecipients through subawards or related agreements.

## **1. DUNS NUMBER AND SAM, FSRS, AND FEDCONNECT REGISTRATIONS**

Prime Recipients and Subrecipients are required to obtain a Dun and Bradstreet Data Universal Numbering System (DUNS) number at <http://fedgov.dnb.com/webform> and to register with the System for Award Management (SAM) at <https://www.sam.gov/portal/public/SAM/>.

Prime Recipients and Subrecipients should commence this process as soon as possible in order to expedite the execution of a funding agreement. Obtaining a DUNS number and registering with SAM could take several weeks.

Prime Recipients are also required to register with the Federal Funding Accountability and Transparency Act Subaward Reporting System (FSRS) at <https://www.fsrs.gov/>.<sup>63</sup> Prime Recipients are required to report to FSRS the names and total compensation of each of the Prime Recipient's five most highly compensated executives and the names and total compensation of each Subrecipient's five most highly compensated executives. Please refer to <https://www.fsrs.gov/> for guidance on reporting requirements.

ARPA-E may not execute a funding agreement with the Prime Recipient until it has obtained a DUNS number and completed its SAM and FSRS registrations. In addition, the Prime Recipient may not execute subawards with Subrecipients until they obtain a DUNS number and complete their SAM registration. Prime Recipients and Subrecipients are required to keep their SAM and FSRS data current throughout the duration of the project.

Finally, Prime Recipients are required to register with FedConnect in order to receive notification that their funding agreement has been executed by the Contracting Officer and to obtain a copy of the executed funding agreement. Please refer to <https://www.fedconnect.net/FedConnect/> for registration instructions.

## **2. NATIONAL POLICY ASSURANCES**

Project Teams, including Prime Recipients and Subrecipients, are required to comply with the National Policy Assurances attached to their funding agreement in accordance with 2 C.F.R. 200.300. Please refer to ARPA-E's Model Cooperative Agreement for SBIR/STTR awards (<http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>) for guidance on the National Policy Assurances.

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<sup>15</sup> The Federal Funding Accountability and Transparency Act, P.L. 109-282, 31 U.S.C. 6101 note.

### 3. PROOF OF COST SHARE COMMITMENT AND ALLOWABILITY

Upon selection for award negotiations, the Prime Recipient must confirm in writing that the proposed cost share contribution is allowable in accordance with applicable Federal cost principles.

The Prime Recipient is also required to provide cost share commitment letters from Subrecipients or third parties that are providing cost share, whether cash or in-kind. Each Subrecipient or third party that is contributing cost share must provide a letter on appropriate letterhead that is signed by an authorized corporate representative. Please refer to the "SBIR/STTR Applicants' Guide to ARPA-E Award Negotiations" (<http://arpa-e.energy.gov/?q=arpa-e-site-page/pre-award-guidance-sbir-sttr>) for guidance on the contents of cost share commitment letters. The ARPA-E Contracting Officer will determine if cost share is allowable under applicable Federal cost principles. For additional information on cost share types and allowability see Section III.E.5 of the FOA.

### 4. COST SHARE PAYMENTS<sup>64</sup>

All proposed cost share contributions for Phase II and Phase IIS of Combined Phase I/II/IIS awards must be reviewed in advance by the Contracting Officer and incorporated into the project budget before the expenditures are incurred.

ARPA-E requires Prime Recipients to contribute the cost share amount incrementally during the performance of work in Phase II and/or Phase IIS.<sup>65</sup> Specifically, every Prime Recipient is required to contribute, at a minimum, the cost share percentage of total expenditures incurred during every billing period in Phase II and/or Phase IIS (subject to any applicable Cost Share Grace Period). For example, a Prime Recipient is required to contribute at least 10% of the total expenditures incurred during every billing period in Phase II if the funding agreement states that the cost share percentage in Phase II is 10%.

Prime Recipients must submit written documentation with every reimbursement request demonstrating that it (or Project Team, as appropriate) has provided the requisite cost share during the relevant billing period.

If Prime Recipients anticipate difficulty providing the requisite cost share every billing period, they may request authorization from the Contracting Officer upon selection for award negotiations to deviate from ARPA-E's standard cost share payment schedule.

Please refer to the "SBIR/STTR Applicants' Guide to ARPA-E Award Negotiations" (<http://arpa-e.energy.gov/?q=arpa-e-site-page/pre-award-guidance-sbir-sttr>) for additional guidance on cost share payment requirements.

<sup>16</sup> Please refer to Section III.E of the FOA for guidance on cost share requirements.

<sup>65</sup> Prime Recipients may elect to pay the entire cost share amount at the start of the project.

ARPA-E may deny reimbursement requests, in whole or in part, or modify or terminate funding agreements where Prime Recipients (or Project Teams) fail to comply with ARPA-E's cost share payment requirements.

## **5. ENVIRONMENTAL IMPACT QUESTIONNAIRE**

By law, ARPA-E is required to evaluate the potential environmental impact of projects that it is considering for funding. In particular, ARPA-E must determine before funding a project whether the project qualifies for a categorical exclusion under 10 C.F.R. § 1021.410 or whether it requires further environmental review (i.e., an environmental assessment or an environmental impact statement).

To facilitate and expedite ARPA-E's environmental review, Prime Recipients are required to complete an Environmental Impact Questionnaire during award negotiations. This form is available on ARPA-E eXCHANGE at <http://arpa-e.energy.gov/?q=arpa-e-site-page/pre-award-guidance-sbir-sttr>. The Environmental Impact Questionnaire is due within 21 calendar days of the selection announcement.

## **6. TECHNOLOGY-TO-MARKET PLAN**

During award negotiations, Prime Recipients are required to negotiate and submit an initial Technology-to-Market Plan for Phase II and Phase IIS with the ARPA-E Program Director, and obtain the ARPA-E Program Director's approval prior to the execution of the award. During the project period, Prime Recipients are required to provide regular updates on the initial Technology-to-Market plan and report on implementation of Technology-to-Market activities. Prime Recipients may be required to perform other actions to further the commercialization of their respective technologies. Prime Recipients are not required to negotiate a Technology-to-Market Plan for Phase I only awards.

ARPA-E may waive or modify this requirement, as appropriate.

## **7. INTELLECTUAL PROPERTY AND DATA MANAGEMENT PLANS**

ARPA-E requires every Project Team to negotiate and establish an Intellectual Property Management Plan for the management and disposition of intellectual property arising from the project. The Prime Recipient must submit a completed and signed Intellectual Property Management plan to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement. All Intellectual Property Management Plans are subject to the terms and conditions of the ARPA-E funding agreement and its intellectual property provisions, and applicable Federal laws, regulations, and policies, all of which take precedence over the terms of Intellectual Property Management Plans.

ARPA-E has developed a template for Intellectual Property Management Plans (<http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>) so as to facilitate and expedite negotiations between Project Team members. ARPA-E does not mandate the use of this template. ARPA-E and DOE do not make any warranty (express or implied) or assume any liability or responsibility for the accuracy, completeness, or usefulness of the template. ARPA-E and DOE strongly encourage Project Teams to consult independent legal counsel before using the template.

Awardees are also required, post-award, to submit a Data Management Plan (DMP) that addresses how data generated in the course of the work performed under an ARPA-E award will be preserved and, as appropriate, shared publicly. The Prime Recipient must submit a completed and signed DMP - as part of the Team's Intellectual Property Management Plan - to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement. The DMP must meet the minimum requirements set forth in ARPA-E's "Applicant Guide to Award Negotiations" available at the following website: <http://arpa-e.energy.gov/?q=arpa-e-site-page/pre-award-guidance>."

## **8. U.S. MANUFACTURING REQUIREMENT**

In addition to treatment of the U.S. Manufacturing Plan described above in Section IV.D.7 of the FOA, ARPA-E requires products embodying or produced through the use of subject inventions (i.e., inventions conceived or first actually reduced to practice under ARPA-E funding agreements) to be substantially manufactured in the United States by Project Teams and their licensees, as described below. The Applicant may request a modification or waiver of the U.S. Manufacturing Requirement.

### **a. SMALL BUSINESSES**

Small businesses (including Small Business Concerns) that are Prime Recipients or Subrecipients under ARPA-E funding agreements are required to substantially manufacture the following products in the United States for any use or sale in the United States: (1) products embodying subject inventions, and (2) products produced through the use of subject invention(s).<sup>66</sup> This requirement does not apply to products that are manufactured for use or sale outside the U.S. A.

Small businesses must apply the same U.S. Manufacturing requirements to their assignees, licensees, and entities acquiring a controlling interest in the small business. Small businesses must require their assignees and entities acquiring a controlling interest in the small business to apply the same U.S. Manufacturing requirements to their licensees.

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<sup>66</sup> Small businesses are generally defined as domestically incorporated entities that meet the criteria established by the U.S. Small Business Administration's "Table of Small Business Size Standards Matched to North American Industry Classification System Codes" (<http://www.sba.gov/content/small-business-size-standards>).

### ***b. LARGE BUSINESSES AND FOREIGN ENTITIES***

Large businesses and foreign entities that are Prime Recipients or Subrecipients under ARPA-E funding agreements are required to substantially manufacture the following products in the United States: (1) products embodying subject inventions, and (2) products produced through the use of subject invention(s).<sup>67</sup> This requirement applies to products that are manufactured for use or sale in the United States and outside the United States.

Large businesses and foreign entities must apply the same U.S. Manufacturing requirements to their assignees, licensees, and entities acquiring a controlling interest in the large business or foreign entity. Large businesses and foreign entities must require their assignees and entities acquiring a controlling interest in the large business or foreign entity to apply the same U.S. Manufacturing requirements to their licensees.

### ***c. EDUCATIONAL INSTITUTIONS AND NONPROFITS***

Domestic educational institutions and nonprofits that are Prime Recipients or Subrecipients under ARPA-E funding agreements must require their exclusive licensees to substantially manufacture the following products in the United States for any use or sale in the United States: (1) articles embodying subject inventions, and (2) articles produced through the use of subject invention(s). This requirement does not apply to articles that are manufactured for use or sale overseas.

Educational institutions and nonprofits must require their assignees to apply the same U.S. Manufacturing requirements to their exclusive licensees.

These U.S. Manufacturing requirements do not apply to nonexclusive licensees.

### ***d. FFRDCs/DOE Labs and State and Local Government Entities***

FFRDCs/DOE Labs that are GOCOs and state and local government entities are subject to the same U.S. Manufacturing requirements as domestic educational institutions and nonprofits. GOGOs are subject to the requirements in 37 CFR § 404.5(a)(2).

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<sup>67</sup> Large businesses are generally defined as domestically incorporated entities that do not meet the criteria established by the U.S. Small Business Administration's "Table of Small Business Size Standards Matched to North American Industry Classification System Codes" (<http://www.sba.gov/content/small-business-size-standards>).



## **9. CORPORATE FELONY CONVICTIONS AND FEDERAL TAX LIABILITY**

In submitting an application in response to this FOA, the Applicant represents that:

- It is not a corporation that has been convicted of a felony criminal violation under any Federal law within the preceding 24 months; and
- It is not a corporation that has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.

For purposes of these representations the following definitions apply: A Corporation includes any entity that has filed articles of incorporation in any of the 50 states, the District of Columbia, or the various territories of the United States [but not foreign corporations]. It includes both for-profit and non-profit organizations.

## **10. APPLICANT RISK ANALYSIS**

If selected for award negotiations, ARPA-E may evaluate the risks posed by the Applicant using the criteria set forth at 2 CFR §200.205(c), subparagraphs (1) through (4). ARPA-E may require special award terms and conditions depending upon results of the risk analysis.

## **11. RECIPIENT INTEGRITY AND PERFORMANCE MATTERS**

Prior to making a Federal award with a total amount of Federal share greater than the simplified acquisition threshold (presently \$150,000), ARPA-E is required to review and consider any information about Applicants that is contained in the Office of Management and Budget's designated integrity and performance system accessible through SAM (currently the Federal Awardee Performance and Integrity Information System or FAPIIS) (41 U.S.C. § 2313 and 2 C.F.R. 200.205).

Applicants may review information in FAPIIS and comment on any information about itself that a Federal awarding agency previously entered into FAPIIS.

ARPA-E will consider any written comments provided by Applicants during award negotiations, in addition to the other information in FAPIIS, in making a judgment about an Applicant's integrity, business ethics, and record of performance under Federal awards when reviewing potential risk posed by Applicants as described in 2 C.F.R. §200.205.

## 12. NONDISCLOSURE AND CONFIDENTIALITY AGREEMENTS REPRESENTATIONS

In submitting an application in response to this FOA the Applicant represents that:

- (1) **It does not and will not** require its employees or contractors to sign internal nondisclosure or confidentiality agreements or statements prohibiting or otherwise restricting its employees or contractors from lawfully reporting waste, fraud, or abuse to a designated investigative or law enforcement representative of a Federal department or agency authorized to receive such information.
- (2) **It does not and will not** use any Federal funds to implement or enforce any nondisclosure and/or confidentiality policy, form, or agreement it uses unless it contains the following provisions:
  - a. *“These provisions are consistent with and do not supersede, conflict with, or otherwise alter the employee obligations, rights, or liabilities created by existing statute or Executive order relating to (1) classified information, (2) communications to Congress, (3) the reporting to an Inspector General of a violation of any law, rule, or regulation, or mismanagement, a gross waste of funds, an abuse of authority, or a substantial and specific danger to public health or safety, or (4) any other whistleblower protection. The definitions, requirements, obligations, rights, sanctions, and liabilities created by controlling Executive orders and statutory provisions are incorporated into this agreement and are controlling.”*
  - b. The limitation above shall not contravene requirements applicable to Standard Form 312, Form 4414, or any other form issued by a Federal department or agency governing the nondisclosure of classified information.
  - c. Notwithstanding provision listed in paragraph (a), a nondisclosure confidentiality policy form or agreement that is to be executed by a person connected with the conduct of an intelligence or intelligence-related activity, other than an employee or officer of the United States Government, may contain provisions appropriate to the particular activity for which such document is to be used. Such form or agreement shall, at a minimum, require that the person will not disclose any classified information received in the course of such activity unless specifically authorized to do so by the United States Government. Such nondisclosure or confidentiality forms shall also make it clear that they do not bar disclosure to congress, or to an authorized official of an executive agency or the Department of Justice, that are essential to reporting a substantial violation of law.

## **C. REPORTING**

~~[TO BE INSERTED BY FOA MODIFICATION IN APRIL 2017]~~

Recipients are required to submit periodic, detailed reports on technical, financial, and other aspects of the project, as described in Attachment 4 to ARPA-E's Model Cooperative Agreement for SBIR/STTR Awards (<http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>).

## **VII. AGENCY CONTACTS**

### **A. COMMUNICATIONS WITH ARPA-E**

Upon the issuance of a FOA, only the Contracting Officer may communicate with Applicants. ARPA-E personnel and our support contractors are prohibited from communicating (in writing or otherwise) with Applicants regarding the FOA. This "quiet period" remains in effect until ARPA-E's public announcement of its project selections.

During the "quiet period," Applicants are required to submit all questions regarding this FOA to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov). Questions and Answers (Q&As) about ARPA-E and the FOA are available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, please send an email with the FOA name and number in the subject line to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov). Due to the volume of questions received, ARPA-E will only answer pertinent questions that have not yet been answered and posted at the above link.

- ARPA-E will post responses on a weekly basis to any questions that are received that have not already been addressed at the link above. ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- ARPA-E will cease to accept questions approximately 10 business days in advance of each submission deadline. Responses to questions received before the cutoff will be posted approximately one business day in advance of the submission deadline. ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- Responses are published in a document specific to this FOA under "CURRENT FUNDING OPPORTUNITIES – FAQs" on ARPA-E's website (<http://arpa-e.energy.gov/faq>).

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

Applicants may submit questions regarding ARPA-E eXCHANGE, ARPA-E's online application portal, to [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov). ARPA-E will promptly respond to emails that raise legitimate, technical issues with ARPA-E eXCHANGE. ARPA-E will refer any questions regarding the FOA to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov).

ARPA-E will not accept or respond to communications received by other means (e.g., fax, telephone, mail, hand delivery). Emails sent to other email addresses will be disregarded.

During the "quiet period," only the Contracting Officer may authorize communications between ARPA-E personnel and Applicants. The Contracting Officer may communicate with Applicants as necessary and appropriate. As described in Section IV.A of the FOA, the Contracting Officer may arrange pre-selection meetings and/or site visits during the "quiet period."

## **B. DEBRIEFINGS**

ARPA-E does not offer or provide debriefings. ARPA-E provides Applicants with a notification encouraging or discouraging the submission of a Full Application based on ARPA-E's assessment of the Concept Paper. In addition, ARPA-E provides Applicants with reviewer comments on Full Applications before the submission deadline for Replies to Reviewer Comments.

## **VIII. OTHER INFORMATION**

### **A. FOAs AND FOA MODIFICATIONS**

FOAs are posted on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/>), Grants.gov (<http://www.grants.gov/>), and FedConnect (<https://www.fedconnect.net/FedConnect/>), and the Government-wide SBIR/STTR website (<http://www.sbir.gov>). Any modifications to the FOA are also posted to these websites. You can receive an e-mail when a modification is posted by registering with FedConnect as an interested party for this FOA. It is recommended that you register as soon as possible after release of the FOA to ensure that you receive timely notice of any modifications or other announcements. More information is available at <https://www.fedconnect.net>.

### **B. OBLIGATION OF PUBLIC FUNDS**

The Contracting Officer is the only individual who can make awards on behalf of ARPA-E or obligate ARPA-E to the expenditure of public funds. A commitment or obligation by any individual other than the Contracting Officer, either explicit or implied, is invalid.

ARPA-E awards may not be transferred, assigned, or assumed without the prior written consent of a Contracting Officer.

### **C. REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE**

Applicants are required to make a full and complete disclosure of the information requested in the Business Assurances & Disclosures Form. Disclosure of the requested information is mandatory. Any failure to make a full and complete disclosure of the requested information may result in:

- The rejection of a Concept Paper, Full Application, and/or Reply to Reviewer Comments;
- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of Federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

#### **D. RETENTION OF SUBMISSIONS**

ARPA-E expects to retain copies of all Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to ARPA-E for funding, Applicants consent to ARPA-E's retention of their submissions.

#### **E. MARKING OF CONFIDENTIAL INFORMATION**

ARPA-E will use data and other information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments strictly for evaluation purposes.

Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions containing confidential, proprietary, or privileged information must be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

The cover sheet of the Concept Paper, Full Application, Reply to Reviewer Comments, or other submission must be marked as follows and identify the specific pages containing confidential, proprietary, or privileged information:

Notice of Restriction on Disclosure and Use of Data:

Pages [\_\_\_\_] of this document may contain confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, every line and paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

#### **F. TITLE TO SUBJECT INVENTIONS**

Ownership of subject inventions is governed pursuant to the authorities listed below. Typically, either by operation of law or under the authority of a patent waiver, Prime Recipients and Subrecipients may elect to retain title to their subject inventions under ARPA-E funding agreements.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions. If they elect to retain title, they must file a patent application in a timely fashion.
- All other parties: The Federal Non-Nuclear Energy Research and Development Act of 1974, 42 U.S.C. 5908, provides that the Government obtains title to new inventions unless a waiver is granted (*see below*).
- Class Waiver: Under 42 U.S.C. § 5908, title to subject inventions vests in the U.S. Government and large businesses and foreign entities do not have the automatic right to elect to retain title to subject inventions. However, ARPA-E typically issues “class patent waivers” under which large businesses and foreign entities that meet certain stated requirements, such as cost sharing of at least 20%, may elect to retain title to their subject inventions. If a large business or foreign entity elects to retain title to its subject invention, it must file a patent application in a timely fashion. If the class waiver does not apply, a party may request a waiver in accordance with 10 C.F.R. §784.
- GOGOs are subject to the requirements of 37 C.F.R. Part 501.
- Determination of Exceptional Circumstances (DEC): Each Applicant is required to submit a U.S. Manufacturing Plan as part of its Full Application. The U.S. manufacture provision included in Attachment 2 of an award is included as part of the U.S. Manufacturing Plan. If selected, the U.S. Manufacturing Plan may be incorporated into the award terms and conditions for domestic small businesses and nonprofit organizations. DOE has determined that exceptional circumstances exist that warrants the modification of the standard patent rights clause for small businesses and non-profit awardees under Bayh-Dole to the extent necessary to implement and enforce the U.S. Manufacturing Plan. For example, the commitments and enforcement of a U.S. Manufacturing Plan may be tied to subject inventions. Any Bayh-Dole entity (domestic small business or nonprofit organization) affected by this DEC has the right to appeal it. The DEC is dated September 9, 2013 and is available at the following link:  
<http://energy.gov/gc/downloads/determination-exceptional-circumstances-under-bayh-dole-act-energy-efficiency-renewable>.

## **G. GOVERNMENT RIGHTS IN SUBJECT INVENTIONS**

Where Prime Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

### **1. GOVERNMENT USE LICENSE**

The U.S. Government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the Government.

### **2. MARCH-IN RIGHTS**

The U.S. Government retains march-in rights with respect to all subject inventions. Through “march-in rights,” the Government may require a Prime Recipient or Subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention. In addition, the Government may grant licenses for use of the subject invention when Prime Recipients, Subrecipients, or their assignees and exclusive licensees refuse to do so.

The U.S. Government may exercise its march-in rights if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfactory manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfactory manner; or
- The U.S. Manufacturing requirement has not been met.

### **3. U.S. MANUFACTURING REQUIREMENT**

ARPA-E requires that awards address whether products embodying or produced through the use of subject inventions (i.e., inventions conceived or first actually reduced to practice under ARPA-E funding agreements) are to be substantially manufactured in the United States by Project Teams and their licensees. The requirement varies depending upon whether an awardee is a small business, University or other type of awardee. The Applicant may request a modification or waiver of the U.S. Manufacturing Requirement.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).



## **H. RIGHTS IN TECHNICAL DATA**

**ARPA-E awardees are required to report research results – “technical data” – achieved under their ARPA-E awards, to the extent specified in their award. The terms of the ARPA-E Cooperative Agreement are controlling – the following is a high-level summary.**

Protected Data (termed SBIR/STTR Data under such awards) is technical data **first produced under the award** (with ARPA-E funding and/or cost-share) that is protected from public release for 5 years. National Laboratories, universities, and nonprofit awardees (except for SBIR/STTR) must be specifically authorized to designate technical data as Protected Data.

Unlimited Rights Data is technical data **first produced under the award** that an awardee and ARPA-E mutually agree may be released publicly when provided to ARPA-E. Mutual agreement is provided in the negotiated “unlimited data rights list” in the awardee’s Cooperative Agreement with ARPA-E.

For technical data delivered in performance of an ARPA-E award, only Protected Data (or SBIR Data) markings should be placed by the awardee on such data. E-PIC now includes check boxes for properly marking quarterly reports as Protected Data (or SBIR Data).

ARPA-E/PDs should not request – and awardees should not provide to ARPA-E - Proprietary Data. Such data may be viewed at site visits or in awardee-retained presentations. ARPA-E has the right to inspect all Proprietary Data used in performance of the award to verify that it is Proprietary Data.

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

- ~~Background or “Limited Rights Data”: The U.S. Government will not normally require delivery of technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.~~
- ~~Generated Data: The U.S. Government normally retains very broad rights in technical data produced under Government financial assistance awards, including the right to distribute to the public. However, pursuant to special statutory authority, certain categories of data generated under ARPA-E awards may be protected from public disclosure for up to five years in accordance with provisions that will be set forth in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.~~

## **I. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION**

Applicants may not include any Protected Personally Identifiable Information (Protected PII) in their submissions to ARPA-E. Protected PII is defined as data that, if compromised, could cause harm to an individual such as identity theft. Listed below are examples of Protected PII that Applicants must not include in their submissions.

- Social Security Numbers in any form;
- Place of Birth associated with an individual;
- Date of Birth associated with an individual;
- Mother's maiden name associated with an individual;
- Biometric record associated with an individual;
- Fingerprint;
- Iris scan;
- DNA;
- Medical history information associated with an individual;
- Medical conditions, including history of disease;
- Metric information, e.g. weight, height, blood pressure;
- Criminal history associated with an individual;
- Ratings;
- Disciplinary actions;
- Performance elements and standards (or work expectations) are PII when they are so intertwined with performance appraisals that their disclosure would reveal an individual's performance appraisal;
- Financial information associated with an individual;
- Credit card numbers;
- Bank account numbers; and
- Security clearance history or related information (not including actual clearances held).

## **J. ADDITIONAL NOTICES**

- This FOA is intended for informational purposes and reflects current planning. If there is any inconsistency between the information contained herein and the terms of any resulting SBIR or STTR funding agreement, the terms of the funding agreement are controlling.
- Before award of an SBIR or STTR funding agreement, ARPA-E may request the selectee to submit certain organizational, management, personnel, and financial information to assure responsibility of the Prime Recipient. In addition, selectees will be required to make certain legal commitments at the time of execution of funding agreements resulting from this FOA. ARPA-E encourages Prime Recipients to review the Model

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

Cooperative Agreement for SBIR/STTR Awards, which is available at <http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>.

- ARPA-E will not pay a fee or profit on Cooperative Agreements resulting from this FOA to recipients or subrecipients.
- Actual or suspected fraud, waste, or abuse may be reported to the DOE Office of Inspector General (OIG) at 1-800-541-1625.

#### **K. COMPLIANCE AUDIT REQUIREMENT**

A prime recipient organized as a for-profit entity expending \$750,000 or more of DOE funds in the entity's fiscal year (including funds expended as a Subrecipient) must have an annual compliance audit performed at the completion of its fiscal year. For additional information, refer to Subpart F of: (i) 2 C.F.R. Part 200, and (ii) 2 C.F.R. Part 910.

If an educational institution, non-profit organization, or state/local government is either a Prime Recipient or a Subrecipient, and has expended \$750,000 or more of Federal funds in the entity's fiscal year, the entity must have an annual compliance audit performed at the completion of its fiscal year. For additional information refer to Subpart F of 2 C.F.R. Part 200.

#### **IX. GLOSSARY**

**Applicant:** The Small Business Concern that submits the application to ARPA-E. In the case of a Project Team, the Applicant is the lead organization listed on the application.

**Application:** The entire submission received by ARPA-E, including the Concept Paper, Full Application, and Reply to Reviewer Comments.

**ARPA-E:** is the Advanced Research Projects Agency – Energy, an agency within the U.S. Department of Energy.

**Cost Sharing:** is the portion of project costs from non-Federal sources that are borne by the Prime Recipient (or non-Federal third parties on behalf of the Prime Recipient), rather than by the Federal Government.

**Deliverable:** A deliverable is the quantifiable goods or services that will be provided upon the successful completion of a project task or sub-task.

**DOE:** U.S. Department of Energy.

**DOE/NNSA:** U.S. Department of Energy/National Nuclear Security Administration

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

**FFRDCs:** Federally Funded Research and Development Centers.

**FOA:** Funding Opportunity Announcement.

**GOCOs:** U.S. Government Owned, Contractor Operated laboratories.

**GOGOs:** U.S. Government Owned, Government Operated laboratories.

**Milestone:** A milestone is the tangible, observable measurement that will be provided upon the successful completion of a project task or sub-task.

**Prime Recipient:** The signatory to the funding agreement with ARPA-E.

**PI:** Principal Investigator.

**Project Team:** A Project Team consists of the Prime Recipient, Subrecipients, and others performing inventive supportive work that is part of an ARPA-E project.

**SBA:** U.S. Small Business Administration.

**SBIR:** Small Business Innovation Research Program.

**Small Business Concern:** A for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture.

**Standalone Applicant:** An Applicant that applies for funding on its own, not as part of a Project Team.

**STTR:** Small Business Technology Transfer Program.

**Subject Invention:** Any invention conceived or first actually reduced to practice under an ARPA-E funding agreement.

**Task:** A task is an operation or segment of the work plan that requires both effort and resources. Each task (or sub-task) is connected to the overall objective of the project, via the achievement of a milestone or a deliverable.

**Total Project Cost:** The sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.