# FINANCIAL ASSISTANCE FUNDING OPPORTUNITY ANNOUNCEMENT





## ADVANCED RESEARCH PROJECTS AGENCY – ENERGY (ARPA-E) U.S. DEPARTMENT OF ENERGY

# <u>H</u>ARNESSING <u>E</u>MISSIONS INTO <u>S</u>TRUCTURES <u>T</u>AKING <u>I</u>NPUTS FROM THE ATMOSPHERE SBIR/STTR (HESTIA SBIR/STTR)

Announcement Type: Modification 01
Funding Opportunity No. DE-FOA-0002626
CFDA Number 81.135

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Funding Opportunity Announcement (FOA) Issue Date:	November 8, 2021	
First Deadline for Questions to ARPA-E-CO@hq.doe.gov:	5 PM ET, December 10, 2021	
Submission Deadline for Concept Papers:	9:30 AM ET, December 20, 2021	
Second Deadline for Questions to <u>ARPA-E-CO@hq.doe.gov</u> :	5 PM ET, March 11, 2022	
Submission Deadline for Full Applications:	9:30 AM ET, March 22, 2022	
Submission Deadline for Replies to Reviewer Comments:	5 PM ET, May 2, 2022	
Expected Date for Selection Notifications:	June 2022	
Total Amount to Be Awarded	Approximately \$41 million, subject to	
	the availability of appropriated funds to	
	be shared between FOAs DE-FOA-	
	0002625 and DE-FOA-0002626.	
Anticipated Awards	ARPA-E may issue one, multiple, or no	
	awards under this FOA. Awards may	
	vary between \$259,613 and \$3,721,115.	

- For eligibility criteria, see Section III.A III.E of the FOA.
- For cost share requirements under this FOA, see Section III. F of the FOA.
- To apply to this FOA, Applicants must register with and submit application materials through ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/Registration.aspx">https://arpa-e-foa.energy.gov/Registration.aspx</a>). For detailed guidance on using ARPA-E eXCHANGE, see Section IV.H.1 of the FOA.
- Applicants are responsible for meeting each submission deadline. Applicants are strongly
  encouraged to submit their applications at least 48 hours in advance of the submission
  deadline.
- For detailed guidance on compliance and responsiveness criteria, see Sections III. G.1 through III. G.4 of the FOA.

## **MODIFICATIONS**

All modifications to the Funding Opportunity Announcement (FOA) are highlighted in yellow in the body of the FOA.

Mod. No.	Date	Description of Modifications
01	2/8/2022	<ul> <li>Inserted certain deadlines, including the deadlines for submitting questions and Full Applications, see Cover Page and Required Documents Checklist.</li> <li>Provided additional guidance on Technical Performance Targets in Section I.G of the FOA.</li> <li>Revised the Required Documents Checklist and Sections IV.D, IV.E, and IV.G of the FOA to provide guidance on required application forms and the content and form of Full Applications and Replies to Reviewer Comments. Applicants are strongly encouraged to use the templates provided on ARPA-E eXCHANGE (https://arpa-e-foa.energy.gov).</li> <li>Inserted criteria that ARPA-E will use to evaluate Full Applications, see Section V.A.2 of the FOA.</li> <li>Inserted criteria that ARPA-E will use to evaluate Replies to Reviewer Comments in Section V.A.3 of the FOA.</li> <li>Inserted information on the anticipated announcement and award dates, see Section V.C of the FOA.</li> <li>Inserted information concerning Full Application Notifications, see Section VI.A.3 of the FOA.</li> <li>Inserted Administrative and National Policy Requirements, see Section VI.B of the FOA.</li> </ul>
02	3/01/2022	<ul> <li>Inserted Reporting Requirements, see Section VI.C of the FOA.</li> <li>Added Tables Appendix as a required document, see required</li> </ul>
	3,01,2022	documents checklist
		<ul> <li>Added information on Tables Appendices to Section I.G</li> </ul>
		<ul> <li>Corrected table references in Section I.G.II</li> </ul>
		<ul> <li>Inserted Second Component: Tables Appendix, see Section IV.D.2 of the FOA.</li> </ul>
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## REQUIRED DOCUMENTS CHECKLIST

For an overview of the application process, see Section IV.A of the FOA.

For guidance regarding requisite application forms, see Section IV.B of the FOA.

For guidance regarding the content and form of Concept Papers, Full Applications, and Replies to Reviewer Comments, see Sections IV.C, IV.D, and IV.E of the FOA.

SUBMISSION	COMPONENTS	OPTIONAL/ MANDATORY	FOA SECTION	DEADLINE
Concept Paper	<ul> <li>Each Applicant must submit a Concept Paper in Adobe PDF format by the stated deadline. The Concept Paper must not exceed 4 pages in length and must include the following:         <ul> <li>Concept Summary</li> <li>Innovation and Impact</li> <li>Proposed Work</li> <li>Team Organization and Capabilities</li> </ul> </li> </ul>	Mandatory	IV.C	9:30 AM ET, December 20, 2021
Full Application	<ul> <li>Each Applicant must submit a Technical Volume in Adobe PDF format by the stated deadline. The Technical Volume must include the following:         <ul> <li>Executive Summary (1 page max.)</li> <li>Sections 1-5 (20 pages max.)</li> <li>1. Innovation and Impact</li> <li>2. Proposed Work</li> <li>3. Team Organization and Capabilities</li> <li>4. Technology to Market</li> <li>5. Budget</li> <li>Bibliographic References (no page limit)</li> </ul> </li> <li>Personal Qualification Summaries (each Personal Qualification Summary limited to 3 pages in length, no cumulative page limit)</li> <li>The Technical Volume must be accompanied by:         <ul> <li>Tables Appendix</li> <li>(8 page max Category A, Adobe PDF format)</li> <li>(6 page max Category B, Adobe PDF format)</li> <li>SF-424 (no page limit, Adobe PDF format)</li> <li>SF-424 (no page limit, Adobe PDF format);</li> <li>Summary for Public Release (250 words max., Adobe PDF format);</li> <li>Summary for Public Release (250 words max., Adobe PDF format);</li> <li>SBA Company Registration Certificate generated in the SBA Company Registration) (Adobe PDF format);</li> <li>If applicable, Certification for Applicants that are (a) Majority-Owned by Multiple Venture Capital</li> </ul> </li> </ul>	Mandatory	IV.D	9:30 AM ET, March 22, 2022

	Operating Companies, Hedge Funds, or Private Equity Firms; and/or (b) joint ventures minority- owned by a foreign entity (Adobe PDF format);  Summary Slide (1 page limit, Microsoft PowerPoint format); and  Completed and signed Business Assurances & Disclosures Form (no page limit, Adobe PDF format).			
Reply to Reviewer Comments	<ul> <li>Each Applicant may submit a Reply to Reviewer Comments in Adobe PDF format. This submission is optional. The Reply may include:         <ul> <li>Up to 2 pages of text; and</li> <li>Up to 1 page of images.</li> </ul> </li> </ul>	Optional	IV.E	5 PM ET, May 2, 2022

## I. FUNDING OPPORTUNITY DESCRIPTION

## A. AGENCY OVERVIEW

The Advanced Research Projects Agency – Energy (ARPA-E), an organization within the Department of Energy (DOE), is chartered by Congress in the America COMPETES Act of 2007 (P.L. 110-69), as amended by the America COMPETES Reauthorization Act of 2010 (P.L. 111-358), as further amended by the Energy Act of 2020 (P.L. 116-260):

- "(A) to enhance the economic and energy security of the United States through the development of energy technologies that—
  - (i) reduce imports of energy from foreign sources;
  - (ii) reduce energy-related emissions, including greenhouse gases;
  - (iii) improve the energy efficiency of all economic sectors;
  - (iv) provide transformative solutions to improve the management, clean-up, and disposal of radioactive waste and spent nuclear fuel; and
  - (v) improve the resilience, reliability, and security of infrastructure to produce, deliver, and store energy; and
- (B) to ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies."

ARPA-E issues this Funding Opportunity Announcement (FOA) under its authorizing statute codified at 42 U.S.C. § 16538. The FOA and any awards made under this FOA are subject to 2 C.F.R. Part 200 as supplemented by 2 C.F.R. Part 910.

ARPA-E funds research on and the development of transformative science and technology solutions to address the energy and environmental missions of the Department. The agency focuses on technologies that can be meaningfully advanced with a modest investment over a defined period of time in order to catalyze the translation from scientific discovery to early-stage technology. For the latest news and information about ARPA-E, its programs and the research projects currently supported, see: <a href="http://arpa-e.energy.gov/">http://arpa-e.energy.gov/</a>.

ARPA-E funds transformational research. Existing energy technologies generally progress on established "learning curves" where refinements to a technology and the economies of scale that accrue as manufacturing and distribution develop drive down the cost/performance metric in a gradual fashion. This continual improvement of a technology is important to its increased commercial deployment and is appropriately the focus of the private sector or the applied technology offices within DOE. By contrast, ARPA-E supports transformative research that has the potential to create fundamentally new learning curves. ARPA-E technology projects typically start with cost/performance estimates well above the level of an incumbent technology. Given the high risk inherent in these projects, many will fail to progress, but some may succeed in generating a new learning curve with a projected cost/performance metric that is significantly lower than that of the incumbent technology.

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ARPA-E funds technology with the potential to be disruptive in the marketplace. The mere creation of a new learning curve does not ensure market penetration. Rather, the ultimate value of a technology is determined by the marketplace, and impactful technologies ultimately become disruptive — that is, they are widely adopted and displace existing technologies from the marketplace or create entirely new markets. ARPA-E understands that definitive proof of market disruption takes time, particularly for energy technologies. Therefore, ARPA-E funds the development of technologies that, if technically successful, have clear disruptive potential, e.g., by demonstrating capability for manufacturing at competitive cost and deployment at scale.

ARPA-E funds applied research and development. The Office of Management and Budget defines "applied research" as an "original investigation undertaken in order to acquire new knowledge...directed primarily towards a specific practical aim or objective" and defines "experimental development" as "creative and systematic work, drawing on knowledge gained from research and practical experience, which is directed at producing new products or processes or improving existing products or processes." Applicants interested in receiving financial assistance for basic research (defined by the Office of Management and Budget as experimental or theoretical work undertaken primarily to acquire new knowledge of the underlying foundations of phenomena and observable facts") 2 should contact the DOE's Office of Science (http://science.energy.gov/). Office of Science national scientific user facilities (http://science.energy.gov/user-facilities/) are open to all researchers, including ARPA-E Applicants and awardees. These facilities provide advanced tools of modern science including accelerators, colliders, supercomputers, light sources and neutron sources, as well as facilities for studying the nanoworld, the environment, and the atmosphere. Projects focused on earlystage R&D for the improvement of technology along defined roadmaps may be more appropriate for support through the DOE applied energy offices including: the Office of Energy Efficiency and Renewable Energy (http://www.eere.energy.gov/), the Office of Fossil Energy (http://fossil.energy.gov/), the Office of Nuclear Energy (http://www.energy.gov/ne/officenuclear-energy), and the Office of Electricity Delivery and Energy Reliability (http://energy.gov/oe/office-electricity-delivery-and-energy-reliability).

## B. SBIR/STTR PROGRAM OVERVIEW

The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are Government-wide programs authorized under Section 9 of the Small Business Act (15 U.S.C. § 638). The objectives of the SBIR program are to (1) stimulate technological innovation in the private sector, (2) strengthen the role of Small Business Concerns in meeting Federal R&D needs, (3) increase private sector commercialization of innovations derived from Federal R&D activities, (4) foster and encourage participation by socially and economically

<sup>&</sup>lt;sup>1</sup> OMB Circular A-11 (https://www.whitehouse.gov/wp-content/uploads/2018/06/a11\_web\_toc.pdf), Section 84, pg. 3.

<sup>&</sup>lt;sup>2</sup> OMB Circular A-11 (https://www.whitehouse.gov/wp-content/uploads/2018/06/a11\_web\_toc.pdf), Section 84, pg. 3.

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disadvantaged and women-owned Small Business Concerns, and (5) improve the return on investment from Federally funded research and economic benefits to the Nation. The objective of the STTR program is to stimulate cooperative partnerships of ideas and technologies between Small Business Concerns and partnering Research Institutions through Federally funded R&D activities.<sup>3</sup>

ARPA-E administers a joint SBIR/STTR program in accordance with the Small Business Act and the SBIR and STTR Policy Directive issued by the U.S. Small Business Administration (SBA).<sup>4</sup> ARPA-E provides SBIR/STTR funding in three phases (Phase I, Phase II, and Phase IIS).

#### C. FOA Specific Definitions

- Atmospheric Carbon: Greenhouse gases (GHGs), measured in CO<sub>2</sub> equivalents, originally absorbed from the atmosphere through means including biomass growth and/or direct capture (from air or the ocean).
- **Best-in-class incumbent**: Commercially available building material and/or element that meets highest required performance specification for use in building construction.
- Biogenic carbon: Carbon accumulated originally during biomass growth.
- **Building**: One of the following building types, as referenced by the U.S. Department of Energy: 5 residential single-family homes (preferentially 2,500 square feet), mid-rise apartments, small/medium office, stand-alone retail, large office, or warehouse (non-refrigerated) commercial buildings.
- **Building element**: Any component that supports, encloses, or protects the building structure (e.g., foundation, flooring, walls, insulation, beams, columns).
- **Carbon negative building**: Total embodied and operational emissions of the building, including routine maintenance and replacement of common building elements, are less than the atmospheric carbon stored in the materials of the building itself.
- **Carbon negative material**: Embodied emissions are less than the atmospheric GHGs captured and stored (in any form) in the material itself over a specified time period.
- Carbon storage: Net CO<sub>2</sub> or CO<sub>2</sub> equivalents contained in a material from biogenic, atmospheric CO<sub>2</sub>/CH<sub>4</sub> or recycled carbon sources. Carbon in the material can be converted to CO<sub>2</sub> equivalents to calculate carbon negativity as defined below.
- **Carbon storage wt.**%: Total percentage of atmospheric carbon contained in the finished product of a material by mass.

<sup>&</sup>lt;sup>3</sup> Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

<sup>&</sup>lt;sup>4</sup> See 84 Fed. Reg. 12794 (Apr. 2, 2019).

<sup>&</sup>lt;sup>5</sup> https://www.energycodes.gov/prototype-building-models#:~:text=Commercial%20Prototype%20Building%20Models%20The%20U.S.%20Department%20of,support %20both%20published%20model%20codes%20and%20potential%20changes

- **Embodied emissions**: GHG emissions attributed to raw material extraction, transport, manufacture, assembly, and installation of a building, along with replacement/refurbishment and disassembly/disposal at the end-of-life. Note: carbon emissions, embodied carbon and embodied emissions are herein used synonymously.
- **Geographic region**: Climate zones for this Program should be selected from one of the 16 referenced by the U.S. Department of Energy.<sup>6</sup>
- **[LCA] Cradle-to-gate**: LCA (Life Cycle Analysis) of production stages / modules or A1-A3 (i.e. raw material supply, transport to factory, and manufacturing).
- **[LCA] Cradle-to-grave**: LCA beginning with production stages A1-A3, and including construction stages A4-A5 and operation stages B1-B7, through to end-of-life stages C1-C4.
- **[LCA] Functional unit**: Both the purpose and performance of a building material for comparison with competitors. The mass of the material is acceptable as a functional unit only if all competing materials have the same density *and* performance specifications as the proposed material. Otherwise, more appropriate functional units must be derived that reflect performance/purpose of the proposed material and its competitors.
- **[LCA] Net upfront embodied emissions:** Upfront (A1-A3 or "cradle-to-gate") embodied emissions minus atmospheric carbon stored in the final material.
- **[LCA] Upfront embodied emissions**: Non-atmospheric GHGs released to atmosphere during A1-A3 (i.e. cradle-to-gate) of the life cycle.
- **Life cycle stages:** Stage of the product/process life cycle where material and energy inputs and outputs are tallied (i.e. raw material, extraction, transportation, manufacturing, use, end-of-life/disposal, etc.).
- **Long-term carbon storage**: Centuries time scale, including "permanent" storage options, (e.g., minerals).
- **Material**: Used for building applications and fully developed for use or into a finished product (e.g., gypsum board, decking plank, mass timber beam).
- **Medium-term carbon storage**: "Temporary" storage on time scales of the order of years to decades.
- **Operational emissions**: GHGs emitted directly or indirectly to operate the building (e.g., heating, cooling, lighting).
- **Repeatability**: Ability to achieve test results within a statistically relevant boundary for multiple samples, using the same analysis / test method and instrumentation.
- **Reproducibility**: Ability to produce more than one set of samples at different points in time, and generate test data on each set that falls within a statistically relevant boundary
- **Service life of the building**: 100 years. The replacement frequency factor of individual elements is dependent on the element and its use.
- **Standard**: Published methods of specimen preparation and testing, namely ASTM and ISO.

<sup>&</sup>lt;sup>6</sup> https://www.energy.gov/eere/buildings/commercial-reference-buildings

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### D. PROGRAM OVERVIEW

The goal of the HESTIA program is to support the development of technologies that nullify embodied greenhouse gas (GHG) emissions<sup>7</sup> (see Section I.C above), while simultaneously transforming buildings into net carbon storage structures. Specifically, projects funded under the HESTIA Program will develop and demonstrate building materials and whole-building designs that are net carbon negative (see Section I.C above) on a life cycle basis<sup>8</sup> by utilizing atmospheric CO<sub>2</sub> or CH<sub>4</sub> (see Section I.C above) from a wide range of potential feedstocks (e.g., forestry and purpose-grown products, agricultural residues, marine derived, direct carbon utilization) in the production process. HESTIA metrics are:

- storage of more carbon in the chemical structure of the finished product than emitted during manufacture, construction, and use,
- relevant performance testing (e.g., flammability, strength) as required perapplicable building code and incumbent specifications,
- market advantage (e.g., improved material performance in at least one area, lower cost, easier installation) over the best-in-class incumbent building element(s) (i.e. structural and/or enclosure) selected for replacement, and
- sufficient retention of carbon storage over service lifetime and minimized end-of-life emissions where possible by designing for reuse, repurposing, and/or recycling.

This FOA supports the development of viable technologies to achieve these metrics in a cost-effective manner to meet building construction industry demand for low-cost. Technical categories of interest are identified in Section I.E of the FOA. Performance targets for the technical categories of interest are provided in Section I.G of the FOA. Section I.H of the FOA provides information on Life Cycle Assessment (LCA). A <u>separate solicitation</u><sup>9</sup> will be used to develop and perform Life Cycle Assessments (LCAs) in conjunction with and to support Applicants of this FOA.

The HESTIA Program offers a unique opportunity to address the growing need for market-ready negative emission technologies to implement carbon removal strategies by changing the paradigm for building construction through the use of carbon negativity as a design parameter. Projects will create novel designs that maximize the energy benefits of carbon storage in addition to manufacturing methods and performance of the materials themselves.

In doing so, HESTIA is also important to reducing embodied emissions, which while a smaller overall percentage (i.e. roughly 10% of total annual US GHG emissions, with similar trends

<sup>&</sup>lt;sup>7</sup> Embodied emissions are also referred to as embodied carbon due to the bulk consisting of carbon dioxide and methane.

<sup>&</sup>lt;sup>8</sup> LCA stages A1-A3 or cradle-to-gate for building materials in the Program and cradle-to-grave at the building level for the Program

<sup>&</sup>lt;sup>9</sup> Special Program Announcement for Solicitation on Topics Informing New Program Areas (DE-FOA-0001953) Topic V. "Life Cycle Assessment for Carbon Negative Buildings.

globally<sup>10,11</sup>) compared to operational emissions<sup>12</sup> (i.e. 30% of total annual US GHG emissions<sup>13</sup>), are particularly urgent to address from a life cycle perspective. The majority of embodied emissions are concentrated at the start of a building's lifetime and locked in before the building is operational. This upfront emissions spike<sup>14</sup> can be equivalent to 10 years of operational emissions in a building constructed to meet standard code, increase to 35 years for more advanced, higher operating efficiency buildings and to more than 50 years for high-efficiency buildings operating with lower carbon intensity energy (see Figure 1). Embodied emissions, historically approximately 20% of a building's total life cycle emissions, increase in percentage to 50-90% of the total, with operational efficiency improvements arising from the implementation of more stringent building energy codes, coupled with further decarbonization of the electric grid from increased adoption of renewable power generation.<sup>15</sup> Unfortunately, these time horizons exceed the window between now and fulfilling 2050 climate targets, <sup>16,17</sup> necessitating the urgent prioritization of embodied emission reduction strategies.

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<sup>&</sup>lt;sup>10</sup> EIA Annual Energy Outlook 2021 with Projections to 2050, EIA. https://www.eia.gov/outlooks/aeo/

<sup>&</sup>lt;sup>11</sup> Global Alliance for Buildings and Construction 2018 Global Status Report: Towards a Zero-Emission, Efficient, and Resilient Buildings and Construction Sector. IEA (International Energy Agency) and UNEP (United Nation Environment Programme).

https://www.worldgbc.org/sites/default/files/2018%20 Global ABC%20 Global%20 Status%20 Report.pdf.

<sup>&</sup>lt;sup>12</sup> GHGs emitted directly or indirectly from energy consumed to operate the building (e.g., heating, cooling, lighting)

<sup>&</sup>lt;sup>13</sup> U.S. Environmental Protection Agency, https://www.epa.gov/ghgemissions/sources-greenhouse-gasemissions#commercial-and-residential.

<sup>&</sup>lt;sup>14</sup> Non-biogenic GHGs released into atmosphere during A1-A3 or "cradle-to-gate." Net upfront embodied emissions = upfront (A1-A3 or "cradle-to-gate") embodied emissions minus material carbon captured from atmosphere and stored.

<sup>&</sup>lt;sup>15</sup> Rock, M.; Ruschi Mendes Saade, M.; Balouktsi, M; Nygaard Rasmussen, F.; Birgisdottir, H.; Frischknecht; Habert, G.; Lutzkendorf, T.; Passer, A., "Embodied GHG emissions of buildings – The hidden challenge for effective climate change mitigation," *Applied Energy* V. 258, 114107 (2020).

<sup>&</sup>lt;sup>16</sup> U.S. Mid-Century Strategy for Deep Decarbonization, November 2016, https;//unfcc.int/files/focus/long-term strategies/application/pdf/mid century strategy report-final red.pdf.

<sup>&</sup>lt;sup>17</sup> IPCC, Summary for Policymakers. Global warming of 1.5 °C above pre-industrial levels and related global greenhouse gas emissions pathways, in the context of strengthening the global response to the threat of climate change, sustainable development, and efforts to eradicate poverty, 2018, ISBN 978-92-9169-151-7.

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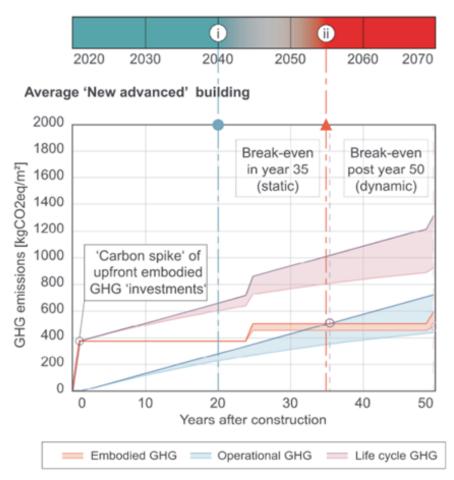


Figure 1. Annual GHG emissions (i.e. embodied, operational, and total life cycle) over the building's lifetime, including break-even points between operational and embodied contributions.<sup>15</sup>

Strategies for lowering the embodied carbon footprint of buildings include emerging methods of fabrication, offsite manufacturing, and robotics. <sup>18</sup> More efficient construction methods and building designs can enable the use of more efficient structural solutions to maximize structural efficiency and reduce the amount of material used (e.g., advanced framing), as well as designing material size modules in standard sizes to minimize waste (e.g., 4x8 plywood, gypsum board). Using less material can also mean less available volume for carbon storage on an absolute basis across the building stock, but the combination of the contribution of this strategy in nullifying embodied emissions, coupled with efforts to maximize carbon sequestration capacity on a per unit level, can enable a pathway to net negative carbon emissions.

<sup>&</sup>lt;sup>18</sup> Hasz, A.; Ryan, N.; Glickman, J., "Advanced Building Construction (ABC) – A Not Quite "Easy as 1-2-3" Initiative to Scale Deep Energy Retrofits and Transform U.S. Buildings," ACEEE Summer Study on Energy Efficiency in Buildings 5, 219-234, 2020. https://www.aceee.org/files/proceedings/2020/event-data/pdf/catalyst\_activity\_107449/catalyst\_activity\_paper\_20200812132347405\_15177b9e\_4179\_4fc7\_83b4\_14 be6801bd33

Effective approaches to further reducing embodied emissions can include avoiding demolition by renovating, repurposing, and/or recycling to extend the service life of the material and/or structure or decreasing the use of carbon-emitting materials, 19 however, both buildings and the materials used in their construction are not typically designed for reuse. Furthermore, current construction practices tend to be material destructive. As such, incorporating methods that can extend the service life of building materials and designs (i.e., ease of retrofitting, modularity) developed under the HESTIA Program are especially encouraged for reducing cradle-to-grave building stock life cycle emissions. Moreover, GHG benefits of carbon-negative (A1-A3) materials can be bolstered after their primary use phase by displacing carbon-emitting materials, while GHG impacts of carbon-emitting (A1-A3) materials can be reduced by recycling methods.

Recognizing that new construction cannot be completely avoided, <sup>20</sup> both retrofit and new construction applications are within the scope of the HESTIA program to achieve maximum impact across the building stock. Additionally, ARPA-E will support solutions for a wide variety of different building types and materials, due in part, to the variability of embodied carbon contributions (see Figure 2). The development of both new materials and designs can also enable multi-functional components that can be leveraged to reduce emissions even further.

<sup>&</sup>lt;sup>19</sup> Malmqvist, T., et al., "Design and Construction Strategies for Reducing Embodied Impacts from Buildings O Case Study Analysis," *Energy & Buildings*, V. 166, 35-47, May 2018.

<sup>&</sup>lt;sup>20</sup> EIA AEO 2021. Between 2020 and 2050, residential housing units in the US are projected to increase by 22% and total square footage in the US commercial sector is projected to increase by almost 33%

Questions about this FOA? Check the Frequently Asked Questions available at <a href="http://arpa-e.energy.gov/fag">http://arpa-e.energy.gov/fag</a>. For questions that have not already been answered, email <a href="https://arpa-e.energy.gov/fag">ARPA-E-CO@hq.doe.gov</a> (with FOA name and number in subject line); see FOA Sec. VII.A.

Problems with ARPA-E eXCHANGE? Email <a href="mailto:ExchangeHelp@hq.doe.gov">ExchangeHelp@hq.doe.gov</a> (with FOA name and number in subject line).

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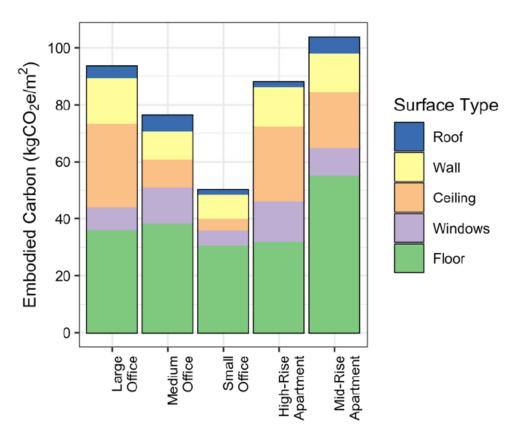


Figure 2. Representative embodied carbon contributions as a function of building type and element. (Note: Significant data on embodied carbon is still difficult to obtain. In this model, for example, insulation has a minor contribution because only its thermal impacts are included.<sup>21</sup>)

Most materials used to assemble buildings not only have a high embodied carbon footprint, but also store no or minimal amounts of carbon (e.g., steel, concrete, and drywall). <sup>22</sup> Carbon storing materials that are readily available for consideration in building designs consist of natural materials, such as different types of lumber and particle board, and for which net benefits to GHG emissions can be diminished due to supply chain considerations (e.g., forestry practices). <sup>23</sup> While materials that can potentially achieve carbon negativity (e.g., mass timber, straw bale, hemp) are emerging in use (see Figure 3), they still have limited code-compliant options, <sup>24</sup> which form the basis for materials selection in building design and construction, as well as drive adoption of new technologies. With the HESTIA Program, ARPA-E seeks to accelerate the development and commercialization of such promising materials that contain atmospheric carbon in their finished product via the optimization of chemistries, recipes, manufacturing, and designs to achieve broad adoption in the building construction market at a pace sufficient to

<sup>&</sup>lt;sup>21</sup> Arehart, J. H.; Srubar, W. V.; Pomponi, F.; D'Amico, B. "Embodied Energy and Carbon Emissions of DOE Prototype Buildings from a Life Cycle Perspective" *ASHRAE Trans.* 2020, 126, VC-20-C002.

<sup>&</sup>lt;sup>22</sup> King, B., "The New Carbon Architecture" 2017.

<sup>&</sup>lt;sup>23</sup> Diaz, D.D.; Loreno, S.; Ettl, G.J.; Davies, B., "Tradeoffs in Timber, Carbon, and Cash Flow under Alternative Management Systems for Douglas-Fir in the Pacific Northwest," *Forests*, V. 9(8), 2018.

<sup>&</sup>lt;sup>24</sup> The International Building Code Council (IBCC) recently introduced three new construction types of mass timber. https://www.constructionexec.com/article/tall-mass-timber-buildings-now-possible-under-2021-ibc-code-changes

contribute to carbon drawdown targets. It is also envisioned that the outputs of this Program will inform future building code updates that better capture embodied carbon.

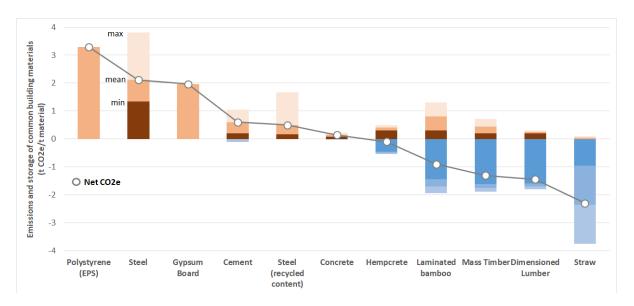


Figure 3. Upfront embodied emissions (blue) and carbon storage amount (orange) for common building materials where the net  $CO_2$  equivalents is the difference between the mean emissions estimate and the mean storage estimate. Data from ref<sup>25</sup> and <sup>26</sup> evaluated on a life cycle assessment system boundary of A1-A3.

Given the urgency and scale required for implementing negative emissions technologies, <sup>27</sup> both medium- (e.g., biogenic) and long-term (e.g., mineral, direct capture, etc.) storage (see Section I.C)<sup>28</sup> approaches are of interest in this Program and both carbon retention and service life will be assessed. For materials/processes that absorb CO<sub>2</sub> (e.g. direct air capture, direct ocean capture, biomass, etc.) "cradle" begins at atmospheric CO<sub>2</sub> which is absorbed and serves as a negative sink. Emissions from land use change, cultivation, harvesting, etc. must all be captured in raw material extraction. For materials/processes that do not absorb CO<sub>2</sub> from the atmosphere, including fossil-derived sources, "cradle" begins at raw material extraction. Biogenic CO<sub>2</sub> emitted is considered a positive source of emissions in this Program. Recycled materials (that would otherwise go to a landfill) entering the system boundary are assumed to have a carbon footprint of zero. Any recycling processes (i.e. collection, transportation, processing, upgrading, etc.) proposed must be included within the system boundary. If the proposed process uses a waste product or co-product from another process, the LCA —

<sup>&</sup>lt;sup>25</sup> Pomponi, F. and Moncaster, A., "Scrutinising Emboded Carbon in Buildings: The Next Performance Gap Made Mainfest," *Renewable and Sustainable Energy Reviews*, V. 81(P2), 2431-2442, 2018, DOI: 10.1016/j.rser.2017.06.049.

<sup>&</sup>lt;sup>26</sup> Ruuska., "Carbon Footprint for building products," 2013, https://cris.vtt.fi/en/publications/carbon-footprint-for-building-products-eco2-data-for-materials-an.

<sup>&</sup>lt;sup>27</sup> National Academy of Sciences, Negative Emissions Technologies and Reliable Sequestration: A Research Agenda, 2019.

<sup>&</sup>lt;sup>28</sup> Short term storage refers to immediate use applications, such as fuels, and out-of-scope for this Program.

discussed in detail below -- will account for the GHG footprint and system changes in GHGs of using that waste material/by-product instead of for its original purpose

Through a separate solicitation, ARPA-Ealso seeks to overcome the limitations in existing LCA tools and frameworks critical to evaluating carbon negativity in buildings in terms of cradle-to-grave modeling for rapid screening and quantification of GHG impacts (including comparative LCAs between proposed building materials and incumbent materials, as well as hot spot analyses for nascent materials). These frameworks and tools will incorporate both dynamic LCA to track cumulative and temporal life cycle impacts over a building's lifetime as well as spatial-temporal modeling tools to estimate site-specific parameters important for LCA of different feedstocks. Applicants to this SBIR/STTR HESTIA FOA will are encouraged to provide relevant information during both the Concept Paper and Full Application Stages, as well as the duration of the Project (if selected for an Award), to enable consistent and transparent analyses of proposed building materials and designs against the HESTIA targets. Additional information regarding requirements, as well as the anticipated relationship with the LCA team(s) awarded through the separate solicitation (see DE-FOA-1953, Appendix V "Life Cycle Assessment for Carbon Negative Buildings") can be found in Section I.H.

## E. PROGRAM OBJECTIVES

This Program will support breakthrough research and development that will facilitate the utilization of carbon negative materials in building construction by concurrently addressing significant challenges in optimizing materials chemistries and matrices, manufacturing, and building designs in a cost-effective manner. Specifically, ARPA-Eseeks to support development of technologies that enable:

- Carbon negativity on both cradle-to-gate and cradle-to-grave life cycle bases for developed building materials,
- Carbon negativity on a cradle-to-grave life cycle basis at the whole-building level (i.e. both embodied and operational emissions) for designed structures,
- Performance enhancement of at least one building construction or operational energy usage requirement, or other market advantage, and
- Preliminary demonstration of recycle, repurpose, and/or reuse potential of proposed material, as well as building design for disassembly to enable longer service lifetimes and/or minimize end-of-life embodied carbon footprint contributions.

In order to broadly penetrate the buildings industry, ARPA-E seeks submissions that span a range of possible feedstocks, materials, building elements, building types, and geographic regions. The exact nature of these variables will inform the assessment of the scalability of proposed solutions and their technoeconomic feasibility relative to incumbent technologies.

Technologies supported through HESTIA will need to assess their economic viability through technoeconomic analysis of the proposed material or building through to production. Potential levelized cost of carbon abatement will also be assessed during the course of the Program and relative to complementary carbon removal strategies. Scenarios will be developed, in

coordination with the LCA Partner Team(s) who will provide LCA calculations including carbon impacts, to evaluate the cost versus benefit of developed technologies by separately determining breakeven carbon price (to be provided as US dollars per ton CO<sub>2</sub> equivalents<sup>29</sup>) necessary to yield a comparable overall production cost to the incumbent to be replaced.<sup>30</sup>

At the same time, the element(s) and type(s) of building along with climate zone(s) targeted will determine the appropriate testing standards and code specifications to benchmark against over the course of a Project. While technologies proposed through this FOA will need to select a targeted building element(s) (i.e. frame and/or enclosure), building type(s), and climate zone(s) (see section I.D) for the purposes of performance validation to evaluate building construction market readiness and the overall carbon footprint from an LCA perspective, the vision is for technologies developed under this Program to ultimately be adopted broadly across the building stock. Materials beyond a single use case (e.g., combined structural and insulative properties), for example, are encouraged, as they provide additional opportunities for reducing the overall embodied carbon footprint, as well as a competitive market advantage over incumbent technologies. Material and design technologies are expected to generate samples of sufficient size for preliminary testing per applicable standards and in sufficient quantity and repetition for demonstrating repeatability and reproducibility over the course of the Program.

ARPA-E has identified the following five impact areas that need to be addressed in the development of carbon negative buildings and to support their role in nullifying embodied emissions. Collectively these areas, along with achieving the carbon storage and emission reduction targets, form the carbon negative building concept. In addition to completion of the tables provided in Section I.G, submissions to this FOA must describe the role of these areas in the proposed technological innovation, which if successful, will enable proposed new technologies to become competitive in the relatively mature building construction market. The impact areas are:

- i. Feedstock balance: How will the proposed technology effectively utilize sources of atmospheric carbon? Submissions must provide preliminary information regarding raw material and feedstock availability (i.e. sources and amount), land use considerations, manufacturing and delivery methods, as well as other supply chain considerations in the Full Application phase to assist with this evaluation (see Sections I.G).
- ii. Construction methods: How will the proposed technology be constructed and/or installed? Describe how existing and emerging construction practices (e.g., automation) will be utilized and include any corresponding carbon benefits and/or penalties.

<sup>&</sup>lt;sup>29</sup> Note that carbon calculations should take into account elemental carbon in the material / building vs  $CO_2$ , since carbon tax / credit is based on tons of  $CO_2$ .

<sup>&</sup>lt;sup>30</sup> The carbon credit or tax calculated for a given material should consider the lifecycle carbon storage and emissions. Thus, the carbon numbers derived during LCA analysis should be used to calculate the carbon credit / tax, and not only the carbon stored in the material.

- iii. Carbon retention: How will the proposed technology sufficiently retain carbon stored in its finished product over the typical service life of the targeted building element(s) / building type(s)? Describe how carbon loss will be evaluated and estimated annually.
- iv. Code compliance and testing requirements: How will the proposed technology be used in the building construction process? Describe the impact the proposed technology will have on the applicable structural and energy performance requirements, including either exceeding performance in at least one key area over current state of the art or demonstrating another market advantage (e.g., lower cost, easier installation).
- v. End-of-life: How does the proposed technology's end-of-life strategy impact its overall carbon footprint? Describe how potential material recycle, repurposing, and/or reuse, as well as building design for disassembly could extend existing service lifetimes. How do the associated challenges for the proposed strategy need to be evaluated?

## F. TECHNICAL CATEGORIES OF INTEREST

Two technological categories have been identified to achieve substantial progress towards buildings that are net carbon negative over their life cycle. These categories are the technical categories of this FOA and are:

- i) <u>Category A Building Materials:</u> This technology area includes new materials and process improvements (e.g., optimization of chemistries, recipes, and manufacturing) that minimize embodied emissions, increase the atmospheric carbon contained in the finished product, and bolster commercialization.
- ii) Category B Building Designs: This technology area includes design improvements at the whole-building level that incorporate carbon storing materials to increase carbon storage in the structure, improve operational efficiency, increase material repurposing, and lend themselves to more efficient construction methods. Designs for deconstruction/disassembly are also beneficial in achieving the emissions reduction goal of this Category. To the extent such designs are to be made commercially available as Architectural drawings, ARPA-E is prepared to consider modifications to the standard provisions in an award related to copyright to facilitate the wide spread dissemination of such drawings.

Each applicant must indicate which one of the two technological areas they are applying to.

#### I. CATEGORY A – BUILDING MATERIALS

Building material solutions include all possible carbon-storing materials derived from readily available atmospheric CO<sub>2</sub> feedstocks that can be used to manufacture at least one structural and/or enclosure element that is net carbon negative. A commercial and/or residential building type (refer to Section I.C for applicable building types), as well as climate zone, should be chosen for initial testing to meet the performance requirements of the Program as a first market target. Technologies funded under this FOA will also need to ensure that stored carbon is sufficiently retained to achieve the cradle-to-grave life cycle targets of the Program. A number of materials (see examples listed in Table 1), already exhibit high carbon storage values in their finished product form, but are not necessarily net carbon negative on a cradle-to-grave basis when fully accounting for all inputs. Furthermore, some technologies can also exhibit the ability to sequester additional carbon after the point of manufacture and while in use (e.g., continued carbonation of exposed cement<sup>31</sup>).

Table 1. Total Carbon Content in Select Incumbent Building Materials<sup>32</sup> (Note: carbon shown can include non-atmospheric carbon sources)

Material	Wt% Carbon
Glued laminated timber – Sweden	47.1
Oriented strand board (raw) – Germany	46.1
Wood fiber insulation – Finland	33.8
Massive parquet flooring – Germany	46.2
Laminate flooring – Europe	40.2

The focus will be on materials that by the end of the Program will satisfy at a minimum current state of the art building construction and operational energy performance requirements for the targeted application. There is also an interest in material products that have more than one function or combine multiple functions in a manufactured part to further reduce total embodied emissions. Technologies proposed in this Category should be sufficiently mature in their development that by the end of the first year of the Program, they can demonstrate a preliminary assessment of at least one key performance test (e.g., strength, thermal resistance) for the targeted building element(s) to assess viability for further exploration (See Table 2 for examples). Depending on the level of development, these initial tests could be on a smaller scale of the material and use alternative methods (e.g., non-ASTM and non-ISO standards). By the end of the second year of the Program, materials development is expected to progress to the point of initial testing per applicable ASTM and ISO standards, with sufficient repeatability and reproducibility for testing (see Section I.C).

<sup>&</sup>lt;sup>31</sup> Cao, Z., Myers, R.J., Lupton, R.C. et al. The sponge effect and carbon emission mitigation potentials of the global cement cycle. *Nat Commun* **11**, 3777 (2020)

<sup>&</sup>lt;sup>32</sup> Adapted using data from: Ruuska, A. "Carbon Footprint for Building Products" VTT Technology 115, 2013; http://eralberta.ca/wp-content/uploads/2017/05/K130111-Blue-Planet-Final-Report-PUBLIC.pdf

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Table 2. Limited List of Example Tests for Building Elements

Building Element Type Replacement	Test Type
Foundation, cementitious slab	Compressive strength
Drywall	Water resistance
	Flexural strength
Flooring (finished)	Indentation load deflection
	Tensile strength
	Compressive strength
	Impact insulation
	Flame spread
Insulation	R-value
	Mold resistance
	Moisture vapor permeance
	Coefficient of thermal
	expansion
	Fire rating / fire resistance

Methods for designing proposed carbon storing materials for repurposing and/or reuse are also encouraged as a means to extend the service life of the chosen building element(s) and minimize the end-of-life embodied carbon footprint. In addition to durability and carbon retention testing, the challenges associated with the proposed end-of-life strategy should be included at the Full Application stage, along with a simplified demonstration of reuse capability, if applicable, that is reflective of current and/or expected construction practices (e.g., nail pull tests for drywall as defined in ASTM C473). Preliminary reuse may also consider other construction practices that may alter the material during deconstruction (e.g., caulks and sealants, tapes, adhesives, mortar and grouts). Proposed methods of initial construction assembly that minimize material damage during deconstruction are also encouraged.

#### **Carbon Storing Materials**

A variety of promising carbon storing materials are being explored and commercialized for building construction.<sup>33</sup> Availability, however, is generally still at small scales, bear higher cost per unit and/or face performance challenges (e.g., lower flame resistance for biogenic carbon containing materials). Of interest in this FOA are technologies that collectively overcome these barriers while also nullifying associated emissions and increasing the total amount of carbon stored in the selected material (see Figure 4). Bio-based materials, as noted above, generally already achieve high carbon storage values (i.e. ranges typically 40 wt.% or higher stored in their structure during raw material growth). As such, for proposed materials that utilize biogenic feedstocks, ARPA-E is particularly interested in technologies that can nullify emissions

<sup>&</sup>lt;sup>33</sup>Kriegh, J.; Magwood, C.; Srubar, W., "Carbon-Storing Materials Summary Report," *Carbon Leadership Forum*, February 2021, https://carbonleadershipforum.org/download/15508/.

associated with raw material sourcing, transportation, logistics and that can overcome existing performance barriers (e.g., flammability). Compatibility with corresponding construction techniques is also essential. ARPA-E is also interested in repurposing carbon-negative materials with high atmospheric carbon content after their primary service life ends to replace high-emitting materials, furthering their GHG reduction potential.

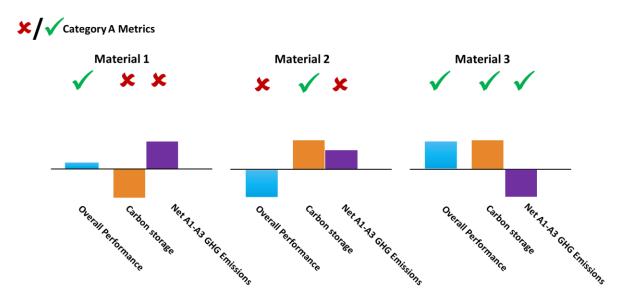


Figure 4. Examples illustrating materials that: (1) already meet building performance specifications, but are not carbon negative, and (2) store carbon, but are not carbon negative due to embodied emissions footprint and also do not yet meet building performance specifications relative to the incumbent. The HESTIA Program aims to achieve materials as illustrated for Material 3.

Specific examples of the types of materials that could be considered are discussed in greater detail below. However, as previously stated, technologies that enable new materials, as well as nascent approaches to existing materials not included here are also of great interest (e.g., synthetic biological, bio-mimetic approaches) for this Program. If part of the value proposition for the proposed material is in enabling a more efficient construction method than current practices, associated risks and carbon impacts should also be discussed.

#### Cementitious Materials

Methods for producing low carbon cements and concretes have included curing with  $CO_2$ , inclusion of synthetic aggregates derived from  $CO_2$ , and biologically induced cementation.<sup>34</sup> These routes have been shown to achieve up to approximately 5 wt.% carbon stored in the

<sup>&</sup>lt;sup>34</sup> Siegel, R.P., "Cutting the Carbon from Concrete," Mechanical Engineering, V. 142(02), 38-43, 2020.

finished product.<sup>35</sup> Since this FOA seeks net carbon negative materials, it is anticipated that this amount will need to be increased dramatically to fully offset all associated emissions, as delineated in Section I.F of the FOA. In addition, recycling these materials can lower their GHG footprint enough such that the amount of carbon stored to achieve carbon negativity could be reduced.

#### Bio-derived Insulation Materials

Building insulation materials derived from bio-based feedstocks (e.g., straw bale, cellulose) are already available at various levels. <sup>36</sup> These polymers are potentially attractive for use because of their readily attainable high carbon storage values and low embodied carbon footprint, however, R-values are still lower than traditionally used petroleum-derived materials (see Figure 5). <sup>37,38</sup> The hydrophilic properties of these materials further increase heat transfer in humid conditions. <sup>39,40</sup> As such, technologies such as hydrophobic natural fibers, close cell-like materials, and structural insulated panels, that are designed with both embodied carbon and insulation performance in mind, are also of interest in this FOA.

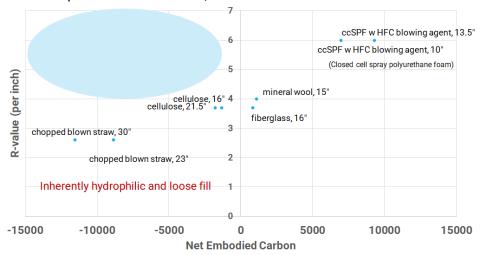


Figure 5. Thermal resistance for select building insulation materials as a function of their net embodied carbon.  $^{41}$ 

<sup>&</sup>lt;sup>35</sup> Calculations based on data from Constantz, B., "Carbon Capture and Mineralogic Sequestration - Addressing the World Wide Epidemic on a World Wide Scale," *CCEMC Grand Challenge Round One*, 2016, http://eralberta.ca/wp-content/uploads/2017/05/K130111-Blue-Planet-Final-Report-PUBLIC.pdf.

<sup>&</sup>lt;sup>36</sup> Kriegh, J.; Magwood, C.; Srubar, W., "Carbon-Storing Materials Summary Report," *Carbon Leadership Forum*, February 2021, https://carbonleadershipforum.org/download/15508/.

<sup>&</sup>lt;sup>37</sup> Asdrubali, F.; D'Alessandro, F.; Schiavoni, S., "A Review of Unconventional Sustainable Building Insulation Materials," *Sustainable Materials and Technologies*, V. 4, 1-17, 2015.

<sup>&</sup>lt;sup>38</sup> Abu-Jdayil, B., et. al., "Traditional, State-of-the-Art and Renewable Thermal Building Insulation Materials: An Overview," *Construction and Building Materials*, V. 214, 709-735, 2019.

<sup>&</sup>lt;sup>39</sup> Babu, K., et. al., "A Review on the Flammability Properties of Carbon-Based Polymeric Composites: State-of-the-Art and Future Trends," *Polymers (Basel)*, V. 12(7), 1518, 2020.

<sup>&</sup>lt;sup>40</sup> Bahrami, M.; Abenojar, J.; Martinez, M. A., "Recent Progress in Hybrid Biocomposites: Mechanical Properties, Water Absorption, and Flame Retardancy," *Materials (Basel)*, V. 13(22), 5145, 2020.

<sup>&</sup>lt;sup>41</sup> Magwood, C., "Opportunities for Carbon Capture and Storage in Building Materials." *Master's Thesis, Trent University*, 2019. http://digitalcollections.trentu.ca/objects/etd-784

Bio-based polymers are also being explored in the production of structural building materials, including cellulose nanofibers in oriented straw board. <sup>42</sup> Adoption of bio-based polymers will also be contingent upon the ability to source large quantities of feedstocks, and technologies that can demonstrate these capabilities are encouraged.

#### Mycelium-based Materials

Derived from agricultural residues, mycelium-based materials are attractive replacements for both insulation (e.g., foams, plastics) and structural (e.g., timber) replacements due to the low raw material cost (\$0.07-0.17/kg raw materials) and emissions associated with fabrication. <sup>43</sup> Temporary structures have been constructed from mycelium bricks, <sup>44</sup> and commercialization of mycelium acoustic panels is also being explored. <sup>45</sup> As a bio-based material, mycelium also exhibits high carbon contents (i.e. 40-70 wt.%) compared to, for example, the ~4.5 wt.% stored in the paper facing of traditional gypsum-based drywall used for interior/exterior walls and ceilings. Increasing the silica content can increase flame resistance and improve the fire rating performance. Technologies that can improve these properties while also overcoming mechanical performance challenges, including water adsorption and consistency, are all of interest in this FOA.

#### Mass Timber and Engineered Woods

In addition to the common use of wood in building construction, mass timber and engineered woods (i.e. cross-laminated timber), are emerging as viable replacements to steel and concrete, as well as vinyl siding. <sup>46</sup> For example, mass timber, particularly glulam, has shown potential for replacing steel beams of equivalent or lower strength and stiffness while reducing embodied emissions. Chemical treatment of or composites formed with mass timber are useful in improving adoption, as well as increasing their carbon storage potential. <sup>47,48</sup> Technologies that can advance these routes while also offsetting GHG emissions from forestry practices and associated production are of interest. Improvements to flame resistance are also encouraged.

#### Direct GHG Utilization

Solid carbon produced from atmospheric  $CO_2$  has the potential to lock carbon away as part of a composite (e.g., carbon fiber) while not impinging on arable land. Approaches demonstrated to-date include carbon dioxide mineralization and electro-reduction to convert  $CO_2$  into products.<sup>49</sup> Technologies that would enable more efficient conversion to products could reduce

<sup>&</sup>lt;sup>42</sup> See, e.g., US 10695947, 2020, UMaine; https://www.zureli.com/product/oriented-structural-straw-board

<sup>&</sup>lt;sup>43</sup> M. Jones et al. Materials and Design 187 (2020) 108397

<sup>44</sup> https://www.arup.com/news-and-events/hyfi-reinvents-the-brick

<sup>45</sup> https://mogu.bio/

<sup>&</sup>lt;sup>46</sup> Churkina, G.; Organschi, A.; et al., "Buildings as a global carbon sink," *Nature Sustainability*, V. 3, 269-276, 2020.

<sup>&</sup>lt;sup>47</sup> Ramage, M.H, et al., "The wood from the trees: The use of timber in construction," *Renewable and Sustainable Energy Reviews*, V. 68, 333-359, 2017.

<sup>&</sup>lt;sup>48</sup> Chen, C. et al., "Structure-property-function relationships of natural and engineered wood," *Nature Materials Reviews*, V. 5, 642-666, 2020.

<sup>49</sup> See, e.g., "https:///www.xprize.org/prizes/carbon.

overall costs for these and other less explored routes. Other novel processes for or uses of mineralized or reduced carbon dioxide are also of interest.

Methane pyrolysis, if widely adopted, for example, would produce vast quantities of solid carbon, but would also need to demonstrate a nullification of associated upstream production emissions (e.g., biogas, bioenergy with carbon capture and storage), along with sufficient carbon storage.

#### II. CATEGORY B – BUILDING DESIGNS

Achieving carbon negative buildings may include new design methods not presently employed in the building construction process. Constraints to existing design methods and materials selection pose added challenges to demonstrating carbon negativity at the whole-building level. For example, cross-laminated timber relies on adhesives, with their own embodied carbon footprint, for meeting structural requirements. The focus of this technical category is new building design technologies that will nullify cradle-to-grave emissions under a given set of assumptions by optimizing design decisions around carbon storing materials to create carbon negative buildings (see Figure 6).

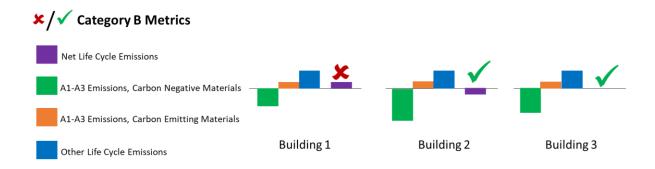


Figure 6. Illustration of pathways for achieving carbon negativity at the whole-building level while using a mixture of both carbon storing and carbon emitting materials.

Strategies to reduce embodied emissions include whole-building re-design, material choice, and selection of materials best suited to address specific performance needs in each part of the building. These efforts are not widely adopted, however, due to the risk-averse nature of the industry, and focus on conventional readily-available materials, without consideration for carbon negativity - the focus of HESTIA. As such, the enhanced performance and carbon negativity of materials described in Section I.F.1, may not be fully exploited at the whole-building level, minimizing or even negating those benefits.

Architectural designs proposed in this Category for the chosen commercial and/or residential building, as well as climate zone (as specified in Section I.C), will need to incorporate at least one carbon negative building material that has been sufficiently developed to have been previously used in a full-scale prototype. For example, a carbon negative concrete already

commercially available for road pavement applications, but demonstrated in the Program for building structures or enclosures (e.g., building foundation) is considered in scope. Furthermore, carbon negative material(s) chosen for this Category must be able to undergo necessary performance testing. Preliminary information should be included on the carbon storage capacity and feedstock sources being considered, as outlined in Section I.G, which will be validated through direct measurement. Submissions will also need to describe how the innovations proposed will achieve cradle-to-grave net carbon negativity at the whole-building level, which may be confirmed by LCA over the course of the Program.

Improvements to building designs and specifications have been shown to result in significant reductions in embodied emissions, lowering the barrier to achieving a carbon negative building. For example, a 21-46% reduction in upfront emissions was recently demonstrated for three different commercial building types through readily available material choices (e.g., procuring low carbon cement specified at 56-day strength). 50 These efficiency improvements resulted in only a < 1% increase in project costs. Rammed earth approaches, consisting of soil mixtures, have enabled similar embodied emission reductions and have also experienced cost decreases by simplifying wall designs and use of panel forms. <sup>51</sup> In addition to material performance issues (e.g., thermal property limitations require added insulation, whose added thickness affects overall structural properties and cost), there are construction challenges that need to be overcome through innovations in building design methods. Technologies that address the loadbearing limitations of these types of carbon storing materials through framing design and selection, as well as reinforcement strategies are of interest. Also of interest in this FOA is the incorporation of lighter weight structural materials for flooring and framing on higher levels of multi-story buildings to reduce the need for higher strength materials at lower levels, multifunctional materials (e.g., insulation) that can reduce the total material installation requirements and improve building operational efficiency, and modular materials to further reduce emissions during building construction.

These examples are intended to be illustrative, and use of other carbon negative materials not listed here and/or design strategies are also of interest. For assessment and testing purposes, applicants must select a building type and geographic region for reference (see Section I.C).

Construction methods can also result in significant embodied emissions from material loss, active material formation (e.g., applying foam insulation), and associated energy usage. Proposed design technologies in this Program will also need to consider innovations to reduce labor and/or mechanical intensity, while also ensuring high levels of control over material sourcing and batching. Efforts are actively underway to disrupt the building construction process itself, through off-site manufacturing and automated assembly approaches, including

<sup>&</sup>lt;sup>50</sup> Jungclaus, M.; Esau, R.; Olgyay, V.; Rempher A., "Reducing Embodied Carbon in Buildings: Low-Cost, High-Value Opportunities, *Rocky Mountain Institute*, 2021, https://rmi.org/insight/reducing-embodied-carbon-in-buildings/Kriegh, J.; Magwood, C.; Srubar, W., "Carbon-Storing Materials Summary Report," *Carbon Leadership Forum*, February 2021, https://carbonleadershipforum.org/download/15508/.

<sup>&</sup>lt;sup>51</sup> See, e.g., https://www.yourhome.gov.au/materials/rammed-earth.

the Advanced Building Construction Initiative.<sup>52</sup> Technologies proposed in this Category should describe how they will be incorporated into these new emerging construction methods that are moving away from the traditional model of off-site material manufacturing by separate entities and manual assembly. Design solutions are encouraged that facilitate the transition from onsite material cutting-to-scale (e.g., framing and walls), mixing and fabrication (e.g., foundations), and assembly of various parts using nails, screws and adhesives. More widespread use of these methods will further decrease costs with increasing builder experience.

Building disassembly, driven by economics, tends to default to tear-down for both whole-building removal and retrofits. Material repurposing is seldom considered and the nature of current assemblies is such that if repurpose is a goal, disassembly is more time-consuming. In order to achieve the HESTIA goals of carbon negativity on a cradle-to-grave basis, extending the primary service life is critical. As such, proposed methods for disassembly are encouraged for proposed design submissions to this Category. Tests of reuse capability (e.g., nail pull) over the course of the Program to address the challenges with repurposing carbon-negative materials used in the building design are also of interest.

### **G.** TECHNICAL PERFORMANCE TARGETS

Applicants to both categories must provide the information in Table I.G.1, as an early estimate of carbon negativity of any carbon-negative materials produced (Category A) or used (Category B). Quantitative estimates are requested for stages through manufacturing (Cradle-to-Gate / LCA A1-A3), and include including sources of carbon. For particularly nascent materials, carbon sources can be estimated. Ensure table is fully completed. If a cell is to be empty, mark with "O". Ensure the table is fully completed with any cells that are left empty, marked with "O". Tables requested herein are available in Word format in the Template Application Documents of this FOA (Tables Appendix – Category A and Tables Appendix – Category B). A total of 8 pages is allowed for the completed Tables Appendix - Category A (consisting of Tables I.G.1, I.G.I.1, and I.G.I.2), or a total of 6 pages is allowed for the completed Tables Appendix – Category B (consisting of Tables I.G.1, I.G.II.1, I.G.II.2).

Table I.G.1: Material Carbon Storage					
Chemical Composition of Proposed Material:					
	Proposed Material	Best-in-class Incumbent	Conventional Incumbent	Justification	Notes/ Information
Material Name / Type					

<sup>&</sup>lt;sup>52</sup> The DOE Building Technologies Office (BTO)'s Advanced Building Construction (ABC) Initiative. https://www.energy.gov/eere/buildings/advanced-building-construction-initiative

Weight % Carbon (100 max)			Percentage of material weight from carbon derived on a carbon, not CO₂e basis
Percentage of Ca	rbon derived from	(100 max):	·
Atmospheric CO <sub>2</sub>			Include biogenic CO <sub>2</sub>
Methane			Include biogenic methane
Mineral			
Fossil			
Recycled			
Percentage of re	cycled carbon or igir	nally from (100 max):	
Atmospheric CO <sub>2</sub>			Include biogenic CO <sub>2</sub>
Methane			Include biogenic methane
Mineral			
Fossil			

#### I. CATEGORY A – BUILDING MATERIALS

Applicants proposing the development of a carbon negative building material to be used in one or more building elements should describe how their innovation will accomplish the following targets of:

- Achieving carbon negativity on a cradle-to-gate basis in the finished material product.
- Overcoming potential construction and/or operational energy performance barriers for the proposed material.
- Achieving a market advantage in at least one dimension (e.g., higher R-value, lower cost) for the building construction and/or enclosure element(s) selected for replacement.
- Demonstrating recycling, repurposing, and /or reusability potential at the end of the original service life.

The applicant must also describe how the proposed project will meet all of the following requirements during the Program:

- The proposed developed materials, <u>confirmed by a materials-level LCA</u> (which may be conducted in coordination with the LCA Partner Team(s) as noted in Section I.H), achieves cradle-to-gate carbon negativity, and at a minimum, does not increase gate-to-grave emissions, (which may be analyzed in coordination with the LCA Partner Team(s) as noted in Section I.H).
- The proposed developed materials achieve appropriate building construction specifications against the best-in-class incumbent element(s), through standardized testing (i.e. ASTM / ISO) performed either by Awardee or third party test labs and with

consideration of the building type(s)/geographic region(s) selected. Both repeatable and reproducible results will be required.

An applicant to this Category shall provide an overview description of their proposed technology that includes:

- The type(s) of feedstock(s) that will be processed, along with the availability and scalability of the proposed material.
- A short description of how the proposed process meets the impact areas discussed in Section I.E of the FOA.
- The challenges for the proposed technology that need to be overcome and a comparison of the proposed technology's cost and performance to state-of-the-art for the targeted material.
- A short description of how the proposed material will be installed in new building construction and/or retrofit, as well as how it will be removed and repurposed at the end of its original service life.

In addition, each applicant to this category must specify the building element(s) targeted, as well as the selected building type(s) and climate zone(s) selected for initial testing (as defined in Section I.C). The information in Table I.G.I.1 (included in Tables Appendix – Category A), must also be provided in <u>summary form</u>.

Table I.G.I.1: Carbon Negative Material Technology Description				
Property	Description			
Chemical composition of proposed material				
and estimate of wt.% atmospheric carbon that				
will be stored in the finished material product.				
Specify method of carbon measurement.				
How carbon negativity will be achieved on a				
cradle-to-gate basis (i.e. A1-A3) for the				
finished product.				
Market (e.g., performance or cost)				
improvement relative to best-in-class				
incumbent building element(s).				
Initial key performance tests (e.g., strength,				
flammability, thermal resistance) and relevant				
tests based on applicable standards (i.e.				
ASTM/ISO) for selected building element(s)				
being replaced and building type(s) / climate				
zone(s) selected and as defined in Section I.D.				
Identify challenges for end-of-life strategy				
proposed material and specify applicable				
test(s) to evaluate (e.g., nail pull) based on				
building type(s) and geographic region(s)				

identified by Applicant and as defined in	
Section I.D.	
Testing method to assess durability over time,	
accounting for possible exposure scenarios in	
constructed building (e.g., cyclic UV exposure	
for accelerated weathering with and before	
and after testing).	

Applicants to this Category should provide either a 1) preliminary LCA of their material that includes the information listed in Table I.G.I.2 (below) or 2) provide preliminary estimates of the information requested in Tables I.G.I.2 (below) to the best of their ability. If a preliminary LCA is provided in lieu of Table I.G.I.2, that information may be provided within the page limit of Tables Appendix – Category A. Note that this information will not be considered the final, full project LCA. Rather, the information will be considered with the remainder of the applicants' submission materials. Awarded applicants will be encouraged to work with an LCA awardee funded through a separate FOA to perform LCA and continuously improve their LCA metrics. If material development is extremely early stage, assume a manufacturing process and estimate material & energy consumption as well as emissions accordingly. See Section I.H for additional details on the interaction with the LCA awardee(s).

Table I.G.I.2: Carbon Negative Materials - Preliminary Life Cycle and Technoeconomic						
Assessment	Assessment					
	Conventional	Best-in-class	Proposed	Justification	Notes/Informati	
	Incumbent	Incumbent	Material		on	
		urrently used in the	construction indus	try that your propo	sed material	
•	his can be multiple					
	likely material (ear	ly commercial or en	nerging) with which	your material wou	ld be in direct	
competition.						
Functional Unit					Must be the	
					same for all	
					materials	
Example					Define the	
					products in	
					each category	
					(eg, concrete in	
					a particular	
					application or a	
					brand of	
					material)	
Weight to					·	
Achieve						
Functional Unit						
Service Life						
Marketfor						
Material (in						

[functional					
units/yr]					
Cost					Quantitative
Estimation					ranges or
(include both					qualitative
raw material					descriptive
and processing					measure
costs)					acceptable
003137					acceptable
Life Cycle GHGs [	CO <sub>2</sub> -eq/functional	unit]			
•	•-	or proposed mater	ial worksheet. Prov	ide sources/contac	ts for
incumbent/best	competitor materio	al data.			
Raw Material					Quantitative
Acquisition					required
Transport					Quantitative
					required
Production					Quantitative
					required
Use Phase					Qualitative,
					include
					maintenance,
					refurbishment,
					changesin
					carbon content
					over material
					lifetime,
					anticipated
					impacts on
					operational
					energy
					consumption
End-of-Life					Options include
(Most likely					disposal in
case)					landfill,
					incineration,
					recycle, reuse,
					etc.
End-of-Life					Options include
(Best Case)					disposal in
					landfill,
					incineration,
					recycle, reuse,
					etc.
	ĺ				

Applicants are required to provide the information requested in the table below (see also Tables Appendix – Category A) for the proposed material, making estimations, if necessary, then tally up all emissions and add the result to the above table. All estimations must be justified. All values shall be **per functional unit** of the proposed material.

negative = export):			mption <b>perfunctiona</b>		
	Raw Material Extraction	Production	Transport (Raw materials and final product)	Notes/Inform ation	Justify all estimations. Justification if Different emission facto or energy sources are used
Electricity (kWh)				Assume 500 g CO2e/kWh	
Natural Gas (MJ LHV)				Assume 67.5 g CO2e/MJ	
Steam – Natural Gas Boiler (MJ steam)				Assume 79.4 g CO2e/MJ	
Steam – Electric Boiler (MJ steam)				Assume 164 g CO2e/MJ	
Ton-miles Transported (Transport step only)				Assume 105 g CO2e/ton- mile (ton = U.S. short ton)	
Other Energy Used (MJ)				Assume 90 g CO2e/MJ energy source if fossil, 25 g CO2e/MJ if biogenic	
If stage uses electri	<u>l</u> icity, specifygrid y	<u>I</u> where electricity is	used (e.g. TRE, SERC,		
Raw Material Extraction				,,,,,,,	
Production					
Transportation					
Tally up direct emis	ssions <b>not stemm</b>	ing from energy o	<b>r fuel consumption</b> o	f the following gas	es per functional
	Raw Material Extraction	Production	Transportation		
Non-atmospheric CO2 (kg)					
Atmospheric CO2 (kg)				CO2 that was captured as part of the process but released later. Include biogenic CO2	
Fossil-derived CH4 (kg)					
Atmospheric CH4 (kg)				CH4 that was captured as part of the	

				process but released later. Include biogenic CH4	
N2O (kg)					
Other GHGs from					
the IPCC AR5 (list					
one per new row)					
Tally up capture of	the following gas	es during each stag	e per functional unit:		
	Raw Material	Production	Transportation		
	Extraction				
Non-atmospheric					
CO2 (kg)					
Atmospheric CO2				Include	
(kg)				biogenic CO2	
Non-atmospheric					
CH4 (kg)					
Atmospheric CH4					
(kg)					
N2O (kg)					
Other GHGs from					
the IPCC AR5 (list					
one in a new row)					

#### II. CATEGORY B – BUILDING DESIGNS

Applicants proposing the design of a building that is carbon negative over its lifetime should describe how their innovation will accomplish the following targets of:

- Achieving carbon negativity on a cradle-to-grave basis.
- Maintaining operational efficiency for the selected building type. I.e., the new building design cannot reduce operation efficiency relative to the state-of-the-art for the selected building type.
- Incorporating at least one carbon negative building material that also can meet the necessary testing specifications for the incumbent building element(s) in which it is used.
- Achieving a market advantage in at least one area for the carbon negative building element(s) for the selected building type(s) and geographic region(s) (as defined in Section I.C).
- Demonstrating potential for reusability, repurposing and/or recyclability for building structural and/or enclosure element(s) at the end of their service life. Building designs, construction, deconstruction and reconstruction methods, or material designs that lower the barriers to reuse, repurpose or recycle the materials in a building are encouraged. Material reuse, repurpose or recycling can be specific to the chosen carbon negative material(s), other materials, a portion of the building, or the entire building. These strategies, however, should focus on the building materials / elements of interest

- to this Program. Components such as electrical wiring, plumbing, and cosmetic inclusions (furniture, etc.) are out of scope. Whether a material is recycled, reused, or repurposed should be guided by the impact of that decision on the LCA results.
- Achieving a market advantage for the constructed building, demonstrated or translated to a dollar amount. For example, technoeconomic analysis of the building may show a lower overall cost versus an incumbent design; or the building may demonstrate an inherent performance advantage, such as reduced operational cost, that can be translated into financial savings over the building's operating life.

## The applicant must also describe how the proposed project will meet all the following requirements during the Program:

- Carbon negative material(s) chosen for proposed design, <u>confirmed by a materials-level LCA</u> (which may be conducted in coordination with the LCA awardee(s) as noted in Section I.H), must achieve cradle-to-gate carbon negativity, and at a minimum, must not increase gate to grave emissions, (which may be analyzed in coordination with the LCA Partner Team(s) as noted in Section I.H).
- The proposed design, <u>confirmed by a building-level LCA</u> (which may be conducted in coordination with an LCA awardee as noted in Section I.H), achieves cradle-to-grave carbon negativity. Assumptions, which may be analyzed in coordination with the LCA Partner Team as noted in Section I.H, including a 100-year lifetime for the building.
- Architectural plans achieve required building construction and operational specifications as validated with applicable methods (i.e., architectural drawings, building energy simulation tools such as EnergyPlus,<sup>53</sup> building information modeling, construction schedules and plans) with consideration of the building type/geographic region selected. Both repeatable and reproducible results will be required. If the market advantage is a materials performance enhancement, that must also be demonstrated.

An applicant to this Category shall provide an overview description of their proposed design that includes:

- The carbon negative material(s) that will be incorporated and the current stage of development for the material(s) in terms of full-scale prototype production, including its availability and scalability. Include information to substantiate commercial readiness of selected material supply chain and analyses of production requirements.
- A short description of how the proposed design method meets the impact areas discussed in Section I.E of the FOA for the selected building type(s) (as specified in Section I.C).
- The challenges for the proposed technology that need to be overcome and a comparison of the proposed technology's cost and performance to state-of-the-art for the targeted design.
- A short description of how the targeted design will be used in new building construction and/or retrofit, including possible material reuse for the proposed building design and disassembly processes.

<sup>53</sup> https://www.energy.gov/eere/buildings/building-energy-modeling

In addition, each applicant to this category must specify the building element(s) targeted, as well as the selected building type(s) and climate zone(s) selected for initial testing, as defined in Section I.C. The information in Table I.G.II.1 (included in Tables Appendix – Category B, must also be provided in summary form.

Table I.G.II.1: Carbon Negative Building Techno	ology Description
Property	Description
Chemical composition of proposed material	
and estimate of wt.% atmospheric carbon that	
will be stored in the finished building product.	
Specify method of carbon measurement.	
How carbon negativity will be achieved on a	
cradle-to-grave basis over the lifetime of the	
building.	
Market advantage and expected benefits	
relative to best-in-class incumbent building	
types(s).	
Initial key performance tests (e.g., strength,	
flammability, thermal resistance) and relevant	
tests based on applicable standards where	
feasible (i.e. ASTM/ISO) for selected building	
element(s) being replaced and building type(s)	
/ climate zone(s) selected (as defined in	
Section I.C). (Note: materials proposed for	
Category B that are near commercialization	
may already be tested and demonstrated to	
meet specifications. However, appropriate	
tests must still be identified and performance	
data provided in the course of the Program.)	
Identify challenges for repurposing materials	
chosen and specify applicable test(s) to	
evaluate (e.g., nail pull) based on building	
type(s) and geographic region(s) identified by	
Applicant and as defined in Section I.C.	
Testing method to assess durability over time,	
accounting for possible exposure scenarios in	
constructed building (e.g., cyclic UV exposure	
for accelerated weathering prior to testing).	

Applicants to this Category should provide either a 1) preliminary LCA of their material that includes the information listed in Table I.G.II.2 (below) or 2) provide preliminary estimates of

the information requested in Tables I.G.II.2 (below) to the best of their ability. If a preliminary LCA is provided in lieu of Table I.G.II.2, that information may be provided within the 6 page limit the of Tables Appendix – Category B. These preliminary estimates will not be considered the final, full LCA of the building design. Rather, the information provided here will be considered with the remainder of the applicants' submission materials. Awarded applicants will be encouraged to work with an LCA awardee funded through a separate FOA to perform LCA and continuously improve their LCA metrics. See Section I.H for additional details on the interaction with the LCA awardee(s).

In addition to completing the table or providing a preliminary LCA, provide qualitative answers to the following questions, as well as estimate initial construction costs for the proposed design(see also Tables Appendix – Category B):

- What energy efficiency measures are in the building?
- What is the maintenance schedule/plan for the building materials over its lifetime?
- What are the end-of-life plans for each major material in the building?
- What else about the building's design helps it achieve cradle-to-grave carbon neutrality/negativity?

Table I.G	Table I.G.II.2: Preliminary Life Cycle and Technoeconomic Assessment for Proposed Designs						
Material	Material Description	Mass or Quantity in Building	Wt% C (atmospheric /biogenic)	A1-A3 GHG Emissions (per mass or quantity listed in column 3)	Service Lifetime (yrs)	End-of-Life Fate(s)	Source or contact for A1-A3 emissions estimate

## H. LCA REQUIREMENTS AND TEAMING

In addition to a preliminary completion of the tables provided in Section I.G, include a high level, semi-quantitative description of how and why proposed building materials for Category A and building designs for Category B can be defined as carbon negative at their cradle-to-gate (i.e. A1-A3) and cradle-to-grave stages, respectively, as well as why the technology proposed has a lower GHG footprint than the incumbent. This information may form the basis of a more rigorous LCA to be conducted over the course of the Program with an LCA awardee.

Projects funded under this HESTIA SBIR/STTR FOA will be encouraged to cooperate with one of the LCA awardee(s) selected through a separate solicitation (see DE-FOA-1953, Appendix V "Life Cycle Assessment for Carbon Negative Buildings"). LCA awardee(s) will be funded separately by ARPA-E and HESTIA Projects will not need to budget for LCA development tasks. The LCA awardee(s) will establish both material and whole building LCA frameworks and tools to evaluate projects against HESTIA Program targets over the course of the Program. The LCA awardee(s) will meet and provide regular feedback to HESTIA Projects in the form of "hotspot analyses," or analyses that show areas for potentially reducing the GHG footprint of technologies developed through the Program. Projects funded through this FOA are encouraged to collaborate with the LCA awardee(s) and use these outputs to further improve on and/or modify the proposed technologies. Furthermore, collaborating HESTIA Projects will be expected to provide any and all data, estimates, and/or assumptions necessary and as requested by LCA awardee(s) for completion of the LCA, including, but not limited to the following:

- Bill of raw materials (only Category A)
- Bill of materials (only Category B)
- Sourcing location(s) and manufacturing location(s) for all raw materials, manufacturing sites, and construction sites (both Categories A and B)
- Energy and material consumption, as well as emissions of materials manufacturing process(es) (only Category A and B)
- Rate of refurbishment/replacement of material(s), maintenance process(es) (both Categories A and B)
- Disposal or end-of-life options for each material developed and/or used (both Categories A and B)

Projects funded under the HESTIA SBIR/STTR FOA that are collaborating with the LCA awardee(s) will be expected to regularly update both ARPA-E and the LCA awardee(s) with data including but not limited to those listed above. For optimal results, regular communication between the collaborating parties is encouraged as a means to identify ways to better achieve the goals of the Program. HESTIA Project Teams are also encouraged to include in-house LCA expertise wherever necessary in the development of the proposed technology.

While entities are open to apply to both solicitations, ARPA-E will review the proposed members of the LCA awardee(s) once awarded. Modifications to team compositions may then be necessary to ensure there are no potential conflicts of interest (i.e. personal and/or organizational).

Since the LCA awardee(s) will need to utilize sensitive, potentially proprietary, and "protected" data from HESTIA awardees, the LCA awardee(s) must commit to, and their award will require, maintaining strict confidentiality regarding data provided to them by a HESTIA awardee and the results that are generated using such data. ARPA-E will prepare and provide at the Full Application Phase, a Non-Disclosure Agreement (NDA) that the LCA awardee(s) will be required to sign with each applicable HESTIA awardee. Data generated about individual HESTIA awardee data will only be provided to the specific HESTIA awardee whose data has been utilized and to



## II. AWARD INFORMATION

# A. AWARD OVERVIEW

ARPA-E expects to make approximately \$41 million available for new awards under this FOA, to be shared between FOAs DE-FOA-0002625 and DE-FOA-0002626, subject to the availability of appropriated funds. ARPA-E anticipates making approximately 10-15 awards under this FOA. ARPA-E may, at its discretion, issue one, multiple, or no awards.

ARPA-E will accept only new applications under this FOA. Applicants may not seek renewal or supplementation of their existing awards through this FOA.

ARPA-E plans to fully fund negotiated budgets at the time of award.

Applicants must apply for a Combined Phase I/II/IIS Award. Combined Phase I/II/IIS Awards are intended to develop transformational technologies with disruptive commercial potential. Such commercial potential may be evidenced by (1) the likelihood of follow-on funding by private or non-SBIR/STTR sources if the project is successful, or (2) the Small Business Concern's record of successfully commercializing technologies developed under prior SBIR/STTR awards. Phase IIS awards are a "sequential" (i.e., additional) Phase II award, intended to allow the continued development of promising energy technologies. Combined Phase I/II/IIS awards may be funded up to \$3,721,115. Funding amounts will be consistent with the Phase I and Phase II limits posted on the SBA's website.<sup>54</sup>

ARPA-E reserves the right to select all or part of a proposed project (i.e. only Phase I, or only Phase I and Phase II). In the event that ARPA-E selects Phase I only or Phase I/II only, then the maximum award amount for a Phase I award is \$259,613 and the maximum amount for a Phase I/II award is \$1,990,364.

The period of performance for funding agreements may not exceed 48 months for a Combined Phase I/II/IIS Award. ARPA-E expects the start date for funding agreements to be September 2022, or as negotiated.

## B. RENEWAL AWARDS

At ARPA-E's sole discretion, awards resulting from this FOA may be renewed by adding one or more budget periods, extending the period of performance of the initial award, or issuing a new award. Renewal funding is contingent on: (1) availability of funds appropriated by Congress for

<sup>&</sup>lt;sup>54</sup> For current SBIR Phase I and Phase II funding amounts, see <a href="https://www.sbir.gov/about/about-sbir">https://www.sbir.gov/about/about-sbir</a>. For current STTR Phase I and Phase II funding amounts, see <a href="https://www.sbir.gov/about/about-sttr">https://www.sbir.gov/about/about-sbir</a>. Phase IIS funding amounts are equal to Phase II funding amounts for both SBIR and STTR awards.

the purpose of this program; (2) substantial progress towards meeting the objectives of the approved application; (3) submittal of required reports; (4) compliance with the terms and conditions of the award; (5) ARPA-E approval of a renewal application; and (6) other factors identified by the Agency at the time it solicits a renewal application.

# C. ARPA-E FUNDING AGREEMENTS

Through cooperative agreements, other transactions, and similar agreements, ARPA-E provides financial and other support to projects that have the potential to realize ARPA-E's statutory mission. ARPA-E does not use such agreements to acquire property or services for the direct benefit or use of the U.S. Government.

Congress directed ARPA-E to "establish and monitor project milestones, initiate research projects quickly, and just as quickly terminate or restructure projects if such milestones are not achieved." Accordingly, ARPA-E has substantial involvement in the direction of every Cooperative Agreement, as described in Section II.C below.

Cooperative Agreements involve the provision of financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. Under Cooperative Agreements, the Government and Prime Recipients share responsibility for the direction of projects.

Phase I will be made as a fixed-amount award. Phase II and Phase IIS of Combined Phase I/II/IIS awards will be made on a cost-reimbursement basis.

ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement, which is available at <a href="https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/funding-agreements">https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/funding-agreements</a>.

# D. STATEMENT OF SUBSTANTIAL INVOLVEMENT

ARPA-E is substantially involved in the direction of projects from inception to completion. For the purposes of an ARPA-E project, substantial involvement means:

- Project Teams must adhere to ARPA-E's agency-specific and programmatic requirements.
- ARPA-E may intervene at any time in the conduct or performance of work under an award.
- ARPA-E does not limit its involvement to the administrative requirements of an award.
   Instead, ARPA-E has substantial involvement in the direction and redirection of the technical aspects of the project as a whole.

<sup>&</sup>lt;sup>55</sup> U.S. Congress, Conference Report to accompany the 21<sub>st</sub> Century Competitiveness Act of 2007, H. Rpt. 110-289 at 171-172 (Aug. 1, 2007).

- ARPA-E may, at its sole discretion, modify or terminate projects that fail to achieve predetermined Go/No Go decision points or technical milestones and deliverables.
- During award negotiations, ARPA-E Program Directors and Prime Recipients mutually establish an aggressive schedule of quantitative milestones and deliverables that must be met every quarter. In addition, ARPA-E will negotiate and establish "Go/No-Go" milestones for each project. If the Prime Recipient fails to achieve any of the "Go/No-Go" milestones or technical milestones and deliverables as determined by the ARPA-E Contracting Officer, ARPA-E may at its discretion renegotiate the statement of project objectives or schedule of technical milestones and deliverables for the project. In the alternative, ARPA-E may suspend or terminate the award in accordance with 2 C.F.R. §§ 200.339 and 200.340.
- ARPA-E may provide guidance and/or assistance to the Prime Recipient to accelerate
  the commercial deployment of ARPA-E-funded technologies. Guidance and assistance
  provided by ARPA-E may include coordination with other Government agencies and
  nonprofits<sup>56</sup> to provide mentoring and networking opportunities for Prime Recipients.
  ARPA-E may also organize and sponsor events to educate Prime Recipients about key
  barriers to the deployment of their ARPA-E-funded technologies. In addition, ARPA-E
  may establish collaborations with private and public entities to provide continued
  support for the development and deployment of ARPA-E-funded technologies.

<sup>&</sup>lt;sup>56</sup> The term "nonprofit organization" or "nonprofit" is defined in Section IX.

# III. ELIGIBILITY INFORMATION

# A. **ELIGIBLE APPLICANTS**

## 1. SBIR ELIGIBILITY

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer to the SBIR/STTR website, available at <a href="https://www.sbir.gov">https://www.sbir.gov</a>, and to the "Eligibility" section for SBIR/STTR programs at <a href="https://www.sbir.gov/about">https://www.sbir.gov/about</a>.

A Small Business Concern<sup>57</sup> may apply as a Standalone Applicant<sup>58</sup> or as the lead organization for a Project Team.<sup>59</sup> If applying as the lead organization, the Small Business Concern must perform at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and Phase IIS, as measured by the Total Project Cost.<sup>60</sup>

For information on eligibility as a Small Business Concern, please refer to SBA's website (https://www.sba.gov/content/am-i-small-business-concern).

## 2. STTR ELIGIBILITY

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer the SBIR/STTR website, available at <a href="https://www.sbir.gov">https://www.sbir.gov</a>, and to the "Eligibility" section for SBIR/STTR programs at <a href="https://www.sbir.gov/about">https://www.sbir.gov/about</a>.

Only a Small Business Concern may apply as the lead organization for a Project Team. The Small Business Concern must perform at least 40% of the work in Phase II, Phase II, and/or Phase IIS, as measured by the Total Project Cost. A single Research Institution must perform at least 30% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project

<sup>&</sup>lt;sup>57</sup> A Small Business Concern is a for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture. Small Business Concerns that are majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms are eligible to apply to this FOA.

<sup>58</sup> A "Standalone Applicant" is an Applicant that applies for funding on its own, not as part of a Project Team.
59 The term "Project Team" is used to mean any entity with multiple players working collaboratively and could encompass anything from an existing organization to an ad hoc teaming arrangement. A Project Team consists of the Prime Recipient, Subrecipients, and others performing any of the research and development work under an ARPA-E funding agreement, whether or not costs of performing the research and development work are being reimbursed under any agreement.

<sup>&</sup>lt;sup>60</sup> The Total Project Cost is the sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.

Cost. Please refer to Section III.B.1 of the FOA for guidance on Research Institutions' participation in STTR projects.

For information on eligibility as a Small Business Concern, please refer to SBA's website (https://www.sba.gov/content/am-i-small-business-concern).

## 3. JOINT SBIR AND STTR ELIGIBILITY

An Applicant that meets both the SBIR and STTR eligibility criteria above may request both SBIR and STTR funding if:

- The Small Business Concern is partnered with a Research Institution;
- The Small Business Concern performs at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost;
- The partnering Research Institution performs 30-33.3% of the work in Phase I and 30-50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost; and
- The Principal Investigator (PI) is employed by the Small Business Concern. If the PI is employed by the Research Institution, submissions will be considered only under the STTR program.

# B. ELIGIBLE SUBRECIPIENTS

#### 1. Research Institutions

A Research Institution<sup>61</sup> may apply only as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern). In STTR projects, a single Research Institution must perform at least 30%, but no more than 60%, of the work under the award in Phase I, Phase II, and/or Phase IIS (as applicable), as measured by the Total Project Cost.

#### 2. OTHER PROJECT TEAM MEMBERS

The following entities are eligible to apply for SBIR/STTR funding as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern):

For-profit entities, including Small Business Concerns

<sup>&</sup>lt;sup>61</sup> Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

- Nonprofits other than Research Institutions<sup>62</sup>
- Government-Owned, Government Operated laboratories (GOGOs)
- State, local, and tribal government entities
- Foreign entities<sup>63</sup>

In SBIR projects, Project Team members other than the lead organization, including but not limited to Research Institutions, may collectively perform no more than 33.3% of the work under the award in Phase I and no more than 50% of the work under the award in Phase II and/or Phase IIS. This includes efforts performed by Research Institutions.

In STTR projects, Project Team members (other than the lead organization and the partnering Research Institution) may collectively perform no more than 30% of work under the award in Phase I, Phase II, and/or Phase IIS.

# C. ELIGIBLE PRINCIPAL INVESTIGATORS

#### 1. SBIR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% of his or her work for, the Prime Recipient. The Contracting Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

#### 2. STTR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% his or her work for, the Prime Recipient or the partnering Research Institution. The Contracting Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-ESBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

<sup>&</sup>lt;sup>62</sup>Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Subrecipient.

<sup>&</sup>lt;sup>63</sup> All work by foreign entities must be performed by subsidiaries or affiliates incorporated in the United States (see Section IV.G.6 of the FOA). However, the Applicant may request a waiver of this requirement in the Business Assurances & Disclosures Form submitted with the Full Application.

Questions about this FOA? Check the Frequently Asked Questions available at <a href="http://arpa-e.energy.gov/faa">http://arpa-e.energy.gov/faa</a>. For questions that have not already been answered, email <a href="https://arpa-e.energy.gov/faa">ARPA-E-CO@hq.doe.gov</a> (with FOA name and number in subject line); see FOA Sec. VII.A.

Problems with ARPA-E eXCHANGE? Email <a href="mailto:ExchangeHelp@hq.doe.gov">ExchangeHelp@hq.doe.gov</a> (with FOA name and number in subject line).

# D. <u>ELIGIBILITY OF PRIOR SBIR AND STTR AWARDEES: SBA BENCHMARKS ON PROGRESS</u> TOWARDS COMMERCIALIZATION

Applicants awarded multiple prior SBIR or STTR awards must meet DOE's benchmark requirements for progress towards commercialization before ARPA-E may issue a new Phase I award. For purposes of this requirement, Applicants are assessed using their prior Phase I and Phase II SBIR and STTR awards across all SBIR agencies. If an awardee fails to meet either of the benchmarks, that awardee is not eligible for an SBIR or STTR Phase I award and any Phase II award for a period of one year from the time of the determination.

ARPA-E applies two benchmark rates addressing an Applicant's progress towards commercialization: (1) the DOE Phase II Transition Rate Benchmark and (2) the SBA Commercialization Rate Benchmark:

• The DOE Phase II Transition Rate Benchmark sets the minimum required number of Phase II awards the Applicant must have received for a given number of Phase I awards received during the specified period. This Transition Rate Benchmark applies only to Phase I Applicants that have received more than 20 Phase I awards during the last five (5) year period, excluding the most recently completed fiscal year. DOE's Phase II Transition Rate Benchmark requires that 25% of all Phase I awards received over the past five years transition to Phase II awards.

The SBIR/STTR Phase II transition rates and commercialization rates are calculated using the data in the SBA's TechNet database. For the purpose of these benchmark requirements, awardee firms are assessed once a year, on June 1st, using their prior SBIR and STTR awards across all agencies. SBA makes this tabulation of awardee transition rates and commercialization rates available to all federal agencies. ARPA-E uses this tabulation to determine which companies do not meet the DOE benchmark rates and are, therefore, ineligible to receive new Phase I awards.

• The Commercialization Rate Benchmark sets the minimum Phase III<sup>64</sup> commercialization results that an Applicant must have achieved from work it performed under prior Phase II awards (i.e. this measures an Applicant's progress from Phase II or Phase IIS to Phase III awards). This benchmark requirement applies only to Applicants that have received more than 15 Phase II awards during the last 10 fiscal years, excluding the two most recently completed fiscal years.

<sup>64</sup> Phase III refers to work that derives from, extends or completes an effort made under prior SBIR/STTR funding agreements, but is funded by sources other than the SBIR/STTR Program. Phase III work is typically oriented towards commercialization of SBIR/STTR research or technology. For more information please refer to the Small Business Administration's "Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Program Program Policy Directive" at <a href="https://www.sbir.gov/sites/default/files/SBIR-STTR">https://www.sbir.gov/sites/default/files/SBIR-STTR</a> Policy Directive 2019.pdf.

The current Commercialization Benchmark requirement, agreed upon and established by all 11 SBIR agencies, is that the Applicants must have received, to date, an average of at least \$100,000 of sales and/or investments per Phase II award received, or have received a number of patents resulting from the relevant SBIR/STTR work equal to or greater than 15% of the number of Phase II awards received during the period.

• On June 1 of each year, SBIR/STTR awardees registered on SBIR.gov are assessed to determine if they meet the Phase II Transition Rate Benchmark requirement. (At this time, SBA is not identifying companies that fail to meet the Commercialization Rate Benchmark requirement). Companies that fail to meet the Phase II Transition Rate Benchmark as of June 1 of a given year will not be eligible to apply to an SBIR/STTR FOA for the following year. For example, if SBA determined on June 1, 2017 that a small business failed to meet the Phase II Transition Rate Benchmark requirement, that small business would not be eligible to apply to an ARPA-E SBIR/STTR FOA from June 1, 2017 to May 31, 2018.

# E. <u>ELIGIBILITY WITH RESPECT TO SOLICITATION ON TOPICS INFORMATION NEW PROGRAM</u> <u>APREAS TOPIC V</u>

An entity may submit separate applications to this FOA: Harnessing Emissions into Structures Taking Inputs from the Atmosphere (HESTIA) DE-FOA-0002625 or Harnessing Emissions into Structures Taking Inputs from the Atmosphere SBIR/STTR (HESTIA SBIR/STTR) DE-FOA-0002626 (collectively, the "HESTIA Program") and the Solicitation on Topics Informing New Program Areas: Topic V, DE-FOA-0001953. However, any individual participating on a Financial Assistance Award from ARPA-E under Solicitation on Topics Informing New Program Areas: Topic V, DE-FOA-0001953, will be prohibited from participating on any HESTIA Project Team.

# F. Cost Sharing

## Cost sharing is not required for this FOA.

## G. OTHER

## 1. COMPLIANT CRITERIA

Concept Papers are deemed compliant if:

- The Applicant meets the eligibility requirements in Section III of the FOA;
- The Concept Paper complies with the content and form requirements in Section IV.C of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the "Submit" button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Concept Papers found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Concept Papers, including Concept Papers submitted through other means, Concept Papers submitted after the applicable deadline, and incomplete Concept Papers. A Concept Paper is incomplete if it does not include required information. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Full Applications are deemed compliant if:

- The Applicant submitted a compliant and responsive Concept Paper;
- The Applicant meets the eligibility requirements in Section III of the FOA;
- The Full Application complies with the content and form requirements in Section IV.D of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the "Submit" button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Full Applications found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Full Applications, including Full Applications submitted through other means, Full Applications submitted after the applicable deadline, and incomplete Full Applications. A Full Application is incomplete if it does not include required information and documents, such as Forms SF-424 and SF-424A. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Replies to Reviewer Comments are deemed compliant if:

- The Applicant successfully uploads its response to ARPA-EeXCHANGE by the deadline stated in the FOA; and
- The Replies to Reviewer Comments comply with the content and form requirements of Section IV.E of the FOA.

ARPA-E will not review or consider noncompliant Replies to Reviewer Comments, including Replies submitted through other means and Replies submitted after the applicable deadline. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information due to server/connection congestion. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

## 2. RESPONSIVENESS CRITERIA

ARPA-E performs a preliminary technical review of Concept Papers and Full Applications. The following types of submissions may be deemed nonresponsive and may not be reviewed or considered:

- Submissions that fall outside the technical parameters specified in this FOA.
- Submissions that have been submitted in response to currently issued ARPA-EFOAs.
- Submissions that are not scientifically distinct from applications submitted in response to currently issued ARPA-E FOAs.
- Submissions for basic research aimed solely at discovery and/or fundamental knowledge generation.
- Submissions for large-scale demonstration projects of existing technologies.
- Submissions for proposed technologies that represent incremental improvements to existing technologies.
- Submissions for proposed technologies that are not based on sound scientific principles (e.g., violates a law of thermodynamics).
- Submissions for proposed technologies that are not transformational, as described in Section I.A of the FOA.
- Submissions for proposed technologies that do not have the potential to become disruptive in nature, as described in Section I.A of the FOA. Technologies must be scalable such that they could be disruptive with sufficient technical progress.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by any other office within Department of Energy.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by other government agencies or the private sector.
- Submissions that do not propose a R&D plan that allows ARPA-Eto evaluate the submission under the applicable merit review criteria provided in Section V.A of the FOA.
- Submissions that do not propose a Combined Phase I/II or I/II/IIS Award, as described in Section II.A of the FOA.

# 3. SUBMISSIONS SPECIFICALLY NOT OF INTEREST

Submissions that propose the following will be deemed nonresponsive and will not be merit reviewed or considered:

 Development of specific chemistries, polymers, minerals, or other individual components of a material, only; raw materials only; any material not in a finished product form for use in building construction

- Development of materials not comprising the framing and enclosure of a building structure. For example, electrical, plumbing, cosmetic inclusions (e.g., furniture), or landscaping.
- Materials that already exist on the market in any capacity or reflect incremental change to existing materials (only applies to Category A)
- Isolated materials development without full consideration of compatible manufacturing methods
- Building designs that do not include carbon negative materials as defined in the FOA
- Building designs that do not consider material reuse at the end of the service life of the material or building
- LCAs of proposed building materials, building design, incumbent building materials, and/or incumbent, conventional building design(s)

## 4. LIMITATION ON NUMBER OF SUBMISSIONS

ARPA-E is not limiting the number of submissions from Applicants. Applicants may submit more than one application to this FOA, provided that each application is scientifically distinct.

However, small businesses that qualify as a "Small Business Concern" may apply to only one of the two ARPA-E HESTIA FOAs: ARPA-E FOA DE-FOA-0002626 (SBIR/STTR), Harnessing Emissions into Structures Taking Inputs from the Atmosphere (HESTIA SBIR/STTR), or ARPA-E FOA DE-FOA-0002625, Harnessing Emissions into Structures Taking Inputs from the Atmosphere (HESTIA). Small businesses that qualify as "Small Business Concerns" are strongly encouraged to apply under the former (SBIR/STTR FOA). To determine eligibility as a "Small Business Concern" under DE-FOA-0002626, please review the eligibility requirements in Sections III.A – III.D above.

# IV. APPLICATION AND SUBMISSION INFORMATION

# A. Application Process Overview

#### 1. REGISTRATION IN SBA COMPANY REGISTRY

The first step in applying to this FOA is registering in the U.S. Small Business Administration (SBA) Company Registry (<a href="http://sbir.gov/registration">http://sbir.gov/registration</a>). Upon completing registration, Applicants will receive a unique small business Control ID and Registration Certificate in Adobe PDF format, which may be used at any participating SBIR and STTR agencies. Applicants that have previously registered in the SBA Company Registry need not register again.

Applicants that are sole proprietors and do not have an Employer Identification Number may use social security numbers for purposes of registering in the SBA Company Registry.

Applicants that do not possess a Dun and Bradstreet Data Universal Numbering System (DUNS) number may also use their social security number in the SBA Company Registry.

Applicants must submit their Registration Certificate in ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>) as part of their Full Application (see Section IV.D.6 of the FOA).

## 2. REGISTRATION IN ARPA-E eXCHANGE

The first step in applying to this FOA is registration in ARPA-E eXCHANGE, ARPA-E's online application portal. For detailed guidance on using ARPA-E eXCHANGE, please refer to Section IV.H.1 of the FOA and the "ARPA-E eXCHANGE User Guide" (<a href="https://arpa-e-foa.energy.gov/Manuals.aspx">https://arpa-e-foa.energy.gov/Manuals.aspx</a>).

## 3. CONCEPT PAPERS

Applicants must submit a Concept Paper by the deadline stated in the FOA. Section IV.C of the FOA provides instructions on submitting a Concept Paper.

ARPA-E performs a preliminary review of Concept Papers to determine whether they are compliant and responsive, as described in Section III.G of the FOA. Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Concept Paper based on the criteria and program policy factors in Sections V.A.1 and V.B.1 of the FOA.

ARPA-E will encourage a subset of Applicants to submit Full Applications. Other Applicants will be discouraged from submitting a Full Application in order to save them the time and expense of preparing an application submission that is unlikely to be selected for award negotiations. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of

programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. Unsuccessful Applicants should continue to submit innovative ideas and concepts to future FOAs.

## 4. FULL APPLICATIONS

Applicants must submit a Full Application by the deadline stated in the FOA. Applicants will have approximately 45 days from receipt of the Encourage/Discourage notification to prepare and submit a Full Application. Section IV.D of the FOA provides instructions on submitting a Full Application.

ARPA-E performs a preliminary review of Full Applications to determine whether they are compliant and responsive, as described in Section III.G of the FOA. Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1 of the FOA.

## 5. Reply to Reviewer Comments

Once ARPA-E has completed its review of Full Applications, reviewer comments on compliant and responsive Full Applications are made available to Applicants via ARPA-EeXCHANGE. Applicants may submit an optional Reply to Reviewer Comments, which must be submitted by the deadline stated in the FOA. Section IV.E of the FOA provides instructions on submitting a Reply to Reviewer Comments.

ARPA-E performs a preliminary review of Replies to determine whether they are compliant, as described in Section III.G.1 of the FOA. ARPA-E will review and consider compliant Replies only. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be non-compliant.

## 6. Pre-Selection Clarifications and "Down-Select" Process

Once ARPA-E completes its review of Full Applications and Replies to Reviewer Comments, it may, at the Contracting Officer's discretion, conduct a pre-selection clarification process and/or perform a "down-select" of Full Applications. Through the pre-selection clarification process or down-select process, ARPA-E may obtain additional information from select Applicants through pre-selection meetings, webinars, videoconferences, conference calls, written correspondence, or site visits that can be used to make a final selection determination. ARPA-E will not reimburse Applicants for travel and other expenses relating to pre-selection meetings or site visits, nor will these costs be eligible for reimbursement as pre-award costs.

ARPA-E may select applications for award negotiations and make awards without pre-selection meetings and site visits. Participation in a pre-selection meeting or site visit with ARPA-E does not signify that Applicants have been selected for award negotiations.

# 7. SELECTION FOR AWARD NEGOTIATIONS

ARPA-E carefully considers all of the information obtained through the application process and makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1 of the FOA. The Selection Official may select all or part of a Full Application for award negotiations. The Selection Official may also postpone a final selection determination on one or more Full Applications until a later date, subject to availability of funds and other factors. ARPA-E will enter into award negotiations only with selected Applicants.

Applicants are promptly notified of ARPA-E's selection determination. ARPA-E may stagger its selection determinations. As a result, some Applicants may receive their notification letter in advance of other Applicants. Please refer to Section VI.A of the FOA for guidance on award notifications.

# B. APPLICATION FORMS

Required forms for Full Applications are available on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>), including the SF-424 and Budget Justification Workbook/SF-424A. A sample Summary Slide is available on ARPA-E eXCHANGE. Applicants may use the templates available on ARPA-E eXCHANGE, including the template for the Concept Paper, the template for the Technical Volume of the Full Application, the template for the Summary Slide, the template for the Summary for Public Release, the template for the Reply to Reviewer Comments, and the template for the Business Assurances & Disclosures Form. A sample response to the Business Assurances & Disclosures Form is available on ARPA-E eXCHANGE.

# C. CONTENT AND FORM OF CONCEPT PAPERS

<u>The Concept Paper is mandatory</u> (i.e. in order to submit a Full Application, a compliant and responsive Concept Paper must have been submitted) and must conform to the following formatting requirements:

- The Concept Paper must not exceed 4 pages in length including graphics, figures, and/or tables.
- The Concept Paper must be submitted in Adobe PDF format.
- The Concept Paper must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right

- corner of the header of every page. Page numbers must be included in the footer of every page.
- The first paragraph must include the Lead Organization's Name and Location, Principal Investigator's Name, Technical Category, Proposed Funding Requested (Federal and Cost Share), and Project Duration.

Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section III.G of the FOA).

Each Concept Paper must be limited to a single concept or technology. Unrelated concepts and technologies must not be consolidated into a single Concept Paper.

A fillable Concept Paper template is available on ARPA-E eXCHANGE at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>.

Concept Papers must conform to the content requirements described below. If Applicants exceed the maximum page length indicated above, ARPA-E will review only the authorized number of pages and disregard any additional pages.

#### 1. CONCEPT PAPER

## a. **CONCEPT SUMMARY**

• Describe the proposed concept with minimal jargon, and explain how it addresses the Program Objectives of the FOA.

#### b. INNOVATION AND IMPACT

- Clearly identify the problem to be solved with the proposed technology concept.
   Additionally, describe the role of the impact areas described in Section I.E. of the FOA on the proposed technological innovation.
- Describe how the proposed effort represents an innovative and potentially transformational solution to the technical challenges posed by the FOA.
- Explain the concept's potential to be disruptive compared to existing or emerging technologies.
- To the extent possible, provide quantitative metrics in a table that compares the
  proposed technology concept to current and emerging technologies and to the
  Technical Performance Targets in Section I.G of the FOA for the appropriate Technology
  Category in Section I.F of the FOA. Provide any additional information requested for
  each category as defined in Section I.G.

Provide the additional information below for the applicable category.

For technology category A, provide the information requested in Section I.G.I of the FOA and table I.G.I.1.

Table I.G.I.1: Carbon Negative Material Technology Description			
Property	Description		
Chemical composition of proposed material and			
estimate of wt.% atmospheric carbon that will be			
stored in the finished material product. Specify			
method of carbon measurement.			
How carbon negativity will be achieved on a			
cradle-to-gate basis (i.e. A1-A3) for the finished			
product.			
Market (e.g., performance or cost) improvement			
relative to best-in-class incumbent building			
type(s).			
Initial key performance tests (e.g., strength,			
flammability, thermal resistance) and relevant			
tests based on applicable standards (i.e.			
ASTM/ISO) for selected building element(s) being			
replaced and building type(s) / climate zone(s)			
selected and as defined in Section I.D.			

Fort technology category B, provide the information requested in Section I.G.II of the FOA, table I.G.II.1.

Table I.G.II.1: Carbon Negative Building Technology Description			
Property	Description		
Chemical composition of proposed material and estimate of wt.% atmospheric carbon that will be stored in the finished building product. Specify method of carbon measurement.			
How carbon negativity will be achieved on a cradle-to-grave basis over the lifetime of the building.			

Market advantage and expected benefits relative to best-in-class incumbent building type(s).

Initial key performance tests (e.g., strength, flammability, thermal resistance) and relevant tests based on applicable standards where feasible (i.e. ASTM/ISO) for selected building element(s) being replaced and building type(s) / climate zone(s) selected (as defined in Section I.C). (Note: materials proposed for Category B that are near commercialization may already be tested and demonstrated to meet specifications. However, appropriate tests must still be identified and performance data provided in the course of the Program.)

## c. Proposed Work

- Describe the final deliverable(s) for the project and the overall technical approach used to achieve project objectives.
- Discuss alternative approaches considered, if any, and why the proposed approach is most appropriate for the project objectives.
- Describe the background, theory, simulation, modeling, experimental data, or other sound engineering and scientific practices or principles that support the proposed approach. Provide specific examples of supporting data and/or appropriate citations to the scientific and technical literature.
- Describe why the proposed effort is a significant technical challenge and the key technical risks to the project. Does the approach require one or more entirely new technical developments to succeed? How will technical risk be mitigated?
- Identify techno-economic challenges to be overcome for the proposed technology to be commercially relevant.

## d. TEAM ORGANIZATION AND CAPABILITIES

- Indicate the roles and responsibilities of the organizations and key personnel that comprise the Project Team.
- Provide the name, position, and institution of each key team member and describe in 1-2 sentences the skills and experience that he/she brings to the team.
- Identify key capabilities provided by the organizations comprising the Project Team and how those key capabilities will be used in the proposed effort.

• Identify (if applicable) previous collaborative efforts among team members relevant to the proposed effort.

# D. CONTENT AND FORM OF FULL APPLICATIONS

Full Applications must conform to the following formatting requirements:

- Each document must be submitted in the file format prescribed below.
- The Full Application must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section III.G of the FOA).

Each Full Application should be limited to a single concept or technology. Unrelated concepts and technologies should not be consolidated in a single Full Application.

Fillable Full Application template documents are available on ARPA-E eXCHANGE at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>.

Full Applications must conform to the content requirements described below.

Component	Required Format	Description and Information
Technical Volume	PDF	The technical volume is the centerpiece of the Full Application. Applicants must provide a detailed description of the proposed R&D project and Project Team.
Tables Appendix	PDF	Applicants should provide details on the material composition, properties, and LCA as required in the tables.
SF-424	PDF	Application for Federal Assistance. Applicants are responsible for ensuring that the proposed costs listed in eXCHANGE match those listed on forms SF-424 and SF-424A. Inconsistent submissions may impact ARPA-E's final award determination.
Budget Justification Workbook/SF- 424A	XLS	Budget Information – Non-Construction Programs

Summary for Public Release	PDF	Short summary of the proposed R&D project. Intended for public release.
Summary Slide	PPT	A four-panel project slide summarizing different aspects of the proposed R&D project.
SBA Company Registration Certificate	PDF	Registration Certificate generated upon completion of registration in the SBA Company Registry ( <a href="http://sbir.gov/registration">http://sbir.gov/registration</a> ).
Certification for Applicants that are (a) Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, or Private Equity Firms and/or (b) joint ventures minority-owned by a foreign entity (if applicable)	PDF	Requires SBIR Applicants that are majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms or that are joint ventures minority-owned by a foreign entity to self-identify, provide certain information, and verify registration as such in the SBA Company Registry (http://sbir.gov/registration).
Business Assurances & Disclosures Form	PDF	Applicants should provide comprehensive responses to the questions on this form. Requires the Applicant to acknowledge eligibility with SBIR/STTR program requirements, make responsibility disclosures, and disclose potential conflicts of interest within the Project Team. Requires the Applicant to describe the additionality and risks associated with the proposed project, disclose applications for funding currently pending with Federal and non-Federal entities, and disclose funding from Federal and non-Federal entities for work in the same technology area as the proposed R&D project. If the Applicant is a FFRDC/DOE Lab, requires the Applicant to provide written authorization from the cognizant Federal agency and, if a DOE/NNSA FFRDC/DOE Lab, a Field Work Proposal. This form allows the Applicant to request a waiver or modification of the Performance of Work in the United States requirement and/or the Technology Transfer & Outreach (TT&O) spending requirement. A sample response to the Business Assurances & Disclosures Form is also available on ARPA-E eXCHANGE.

ARPA-E provides detailed guidance on the content and form of each component below.

## 1. FIRST COMPONENT: TECHNICAL VOLUME

The Technical Volume must be submitted in Adobe PDF format. A Technical Volume template is available at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>. The Technical Volume must conform to the content and form requirements included within the template, including maximum page lengths. If Applicants exceed the maximum page lengths specified for each section, ARPA-E may review only the authorized number of pages and disregard any additional pages, or ARPA-E may determine that the submission as a whole is noncompliant per Section III.C of the FOA.

Applicants must provide sufficient citations and references to the primary research literature to justify the claims and approaches made in the Technical Volume. ARPA-E and reviewers may review primary research literature in order to evaluate applications. <u>However, ARPA-E and reviewers are under no obligation to review cited sources (e.g., Internet websites)</u>.

# 2. Second Component: Tables Appendix

Applicants must also include Tables Appendix – Category A (8 pages max) or Tables Appendix – Category B (6 pages max), depending on the category of their application. Tables I.G.I.2 or I.G.II.2 may be substituted for a preliminary LCA covering the same information. These templates are available as separate Word documents at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>. The font used should be Calibri 11 pt font or similar. The final form of the tables should be a pdf.

# 3. Third Second Component: SF-424

The SF-424 must be submitted in Adobe PDF format. This form is available on ARPA-E eXCHANGE at https://arpa-e-foa.energy.gov.

The SF-424 includes instructions for completing the form. Applicants must complete all required fields in accordance with the instructions. Applicants may identify and include in Block 14 the entities, their addresses, and corresponding census tract numbers for any project activities that will occur within any designated Qualified Opportunity Zone (QOZ). To locate Qualified Opportunity Zones go to: https://www.cdfifund.gov/opportunity-zones.

Prime Recipients and Subrecipients are required to complete SF-LLL (Disclosure of Lobbying Activities), available at <a href="https://www.grants.gov/forms/post-award-reporting-forms.html">https://www.grants.gov/forms/post-award-reporting-forms.html</a>, if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with your application or funding agreement. The completed SF-LLL must be appended to the SF-424.

ARPA-E provides the following supplemental guidance on completing the SF-424:

- Each Project Team should submit only one SF-424 (i.e., a Subrecipient should not submit a separate SF-424).
- The list of certifications and assurances in Block 21 can be found at <a href="http://energy.gov/management/downloads/certifications-and-assurances-use-sf-424">http://energy.gov/management/downloads/certifications-and-assurances-use-sf-424</a>.
- The dates and dollar amounts on the SF-424 are for the entire period of performance (from the project start date to the project end date), not a portion thereof.

 Applicants are responsible for ensuring that the proposed costs listed in eXCHANGE match those listed on forms SF-424 and SF-424A. Inconsistent submissions may impact ARPA-E's final award determination.

# 4. FOURTH THIRD COMPONENT: BUDGET JUSTIFICATION WORKBOOK/SF-424A

Applicants are required to complete the Budget Justification Workbook/SF-424A Excel spreadsheet. This form is available on ARPA-E eXCHANGE at https://arpa-e-foa.energy.gov. Prime Recipients must complete each tab of the Budget Justification Workbook for the project as a whole, including all work to be performed by the Prime Recipient and its Subrecipients and Contractors. The SF-424A form included with the Budget Justification Workbook will "autopopulate" as the Applicant enters information into the Workbook. Applicants should carefully read the "Instructions and Summary" tab provided within the Budget Justification Workbook. Subrecipient information must be submitted as follows:

- Each Subrecipient incurring greater than or equal to 10% of the Total Project Cost must complete a separate Budget Justification workbook to justify its proposed budget.
   These worksheets must be inserted as additional sheets within in the Prime Recipient's Budget Justification.
- Subrecipients incurring less than 10% of the Total Project Cost are <u>not</u> required to complete a separate Budget Justification workbook. However, such Subrecipients are required to provide supporting documentation to justify their proposed budgets. At a minimum, the supporting documentation must show which tasks/subtasks are being performed, the purpose/need for the effort, and a sufficient basis for the estimated costs.

ARPA-E provides the following supplemental guidance on completing the Budget Justification Workbook/SF-424A:

- Applicants may request funds under the appropriate object class category tabs as long as the item and amount requested are necessary to perform the proposed work, meet all the criteria for allowability under the applicable Federal cost principles, and are not prohibited by the funding restrictions described herein.
- If Patent costs are requested, they must be included in the Applicant's proposed budget (see Section IV.G.3 of the FOA for more information on Patent Costs).
- Project Teams may, if desired include Technology Transfer & Outreach (TT&O) activities
  to promote and further the development and deployment of ARPA-E-funded
  technologies. This is not required and is up to the applicant to decide if appropriate for
  the proposed work.
- If included, all TT&O costs requested must be included in the Applicant's proposed budget and identified as TT&O costs in the Budget Justification Workbook/SF-424A with the costs being requested under the "Other" budget category. All budgeted activities

- must relate to achieving specific objectives, technical milestones and deliverables outlined in Section 2.4 Task Descriptions of the Technical Volume.
- For more information, please refer to the ARPA-E Budget Justification Guidance document at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>.

# 5. FIFTH FOURTH COMPONENT: SUMMARY FOR PUBLIC RELEASE

Applicants are required to provide a 250 word maximum Summary for Public Release. A Summary for Public Release template is available on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>). The Summary for Public Release must be submitted in Adobe PDF format. This summary should not include any confidential, proprietary, or privileged information. The summary should be written for a lay audience (e.g., general public, media, Congress) using plain English.

250 Words	SUMMARY FOR PUBLIC RELEASE	Briefly describe the proposed effort, summarize its objective(s) and technical approach, describe its ability to achieve the "Program Objectives" (see Section I.E of the FOA), and indicate its potential impact on "ARPA-E Mission Areas" (see Section I.A of the FOA). The summary should be written at technical level suitable for a high-school science student and is designed for public release.
		<ul> <li>INSTRUCTIONS:</li> <li>(1) The Summary for Public Release shall not exceed 250 words and one paragraph.</li> <li>(2) The Summary for Public Release shall consist only of text—no graphics, figures, or tables.</li> <li>(3) For applications selected for award negotiations, the Summary may be used as the basis for a public announcement by ARPA-E; therefore, this Cover Page and Summary should not contain confidential or proprietary information. See Section VIII.I of the FOA for additional information on marking confidential information</li> </ul>

# 6. SIXTH FIFTH COMPONENT: SUMMARY SLIDE

Applicants are required to provide a single PowerPoint slide summarizing the proposed project. The slide must be submitted in Microsoft PowerPoint format. This slide will be used during ARPA-E's evaluation of Full Applications. A summary slide template and a sample summary slide are available on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>). Summary Slides must conform to the content requirements described below:

- A Technology Summary;
  - Bullet points that describe novel aspects of the proposed technology and technology approach;
- A description of the technology's impact;

- Quantitative description (through text or graphic) of the impact the proposed project will provide to the market and ARPA-Emission areas;
- Proposed Targets;
  - Including any important technical performance metrics and/or impact categories;
  - Including quantitative description of the state of the art;
  - o Including quantitative descriptions of the proposed targets;
- Any key graphics (illustrations, charts and/or tables) summarizing technology development and/or impact;
- The project's key idea/takeaway;
- o Project title and Principal Investigator information; and
- o Requested ARPA-Efunds and proposed Applicant cost share.

# 6. SEVENTH SIXTH COMPONENT: SBA REGISTRATION CERTIFICATE

Applicants are required to provide a copy of the SBA Registration Certificate generated in the SBA Company Registry (<a href="http://sbir.gov/registration">http://sbir.gov/registration</a>) in Adobe PDF format (see Section IV.A.1 of the FOA). Applicants that have previously registered in the SBA Company Registry may submit a copy their existing Registration Certificate.

7. EIGHTH SEVENTH COMPONENT: CERTIFICATION FOR APPLICANTS THAT ARE (A)
MAJORITY-OWNED BY MULTIPLE VENTURE CAPITAL OPERATING COMPANIES,
HEDGE FUNDS, AND PRIVATE EQUITY FIRMS AND/OR (B) JOINT VENTURES
MINORITY-OWNED BY A FOREIGN ENTITY

Only those Applicants that are (a) majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms and/or (b) joint ventures minority-owned by a foreign entity are required to complete the Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, and Private Equity Funds and Joint Venture Applicants Minority-Owned by Foreign Business Entities (VCOC/FJV Certification). The certification must be submitted in Adobe PDF format. This form is available on ARPA-E eXCHANGE at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>.

In the VCOC/FJV Certification, the Applicant is required to self-identify as an entity that falls into one of those categories, provide certain information, verify its ownership status, and verify that it has registered in the SBA Company Registry (http://sbir.gov/registration) as such an entity.

Applicants that are <u>neither</u> (a) majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms nor (b) joint ventures minority-owned by a foreign entity are not required to complete the VCOC/FJV Certification.

# 8. NINTH EIGHTH COMPONENT: BUSINESS ASSURANCES & DISCLOSURES FORM

Applicants are required to provide the information requested in the Business Assurances & Disclosures Form. The information must be submitted in Adobe PDF format. A fillable Business Assurances & Disclosures Form template is available on ARPA-EeXCHANGE at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>. A sample response to the Business Assurances & Disclosures Form is also available on ARPA-EeXCHANGE.

As described in the Business Assurances & Disclosures Form, the Applicant is required to:

- Acknowledge that it has reviewed SBA's eligibility requirements for the SBIR and STTR programs and that it anticipates that it will be able to certify eligibility to participate in ARPA-E's SBIR/STTR program at the time of award
- Disclose conditions bearing on responsibility, such as criminal convictions and Federal tax liability
- Disclose potential conflicts of interest within the Project Team
- If the project team includes a FFRDC/DOE Lab, submit written authorization from the cognizant Federal agency
- If the project team includes a DOE/NNSA FFRDC/DOE Lab, submit a Field Work Proposal.

In addition, ARPA-E is required by statute to "accelerat[e] transformational technological advances in areas that industry is by itself not likely to undertake because of technical and financial uncertainty." In accordance with ARPA-E's statutory mandate, the Applicant is required to:

- Describe the additionality and risks associated with the proposed R&D project;
- Disclose any applications for the same project or related work currently pending with any Federal or non-Federal entities; and
- Disclose all funding for work in the same technology area as the proposed project received from any Federal or non-Federal entity within the last 5 years.

The Applicant may use the Business Assurances & Disclosures Form to:

- Request authorization to perform some work overseas (see Section IV.G.6, below).
- Each entity on a Project Team must also report the entity's DUNS number, confirmation of active registration in SAM, or the dates when the entity began or will begin the process of obtaining a DUNS number and/or register in SAM.

# E. CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS

<sup>65</sup> America COMPETES Act, Pub. L. No. 110-69, § 5012 (2007), as amended (codified at 42 U.S.C. § 16538).

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. Applicants have a brief opportunity to prepare a short Reply to Reviewer Comments responding to one or more comments or supplementing their Full Application. A fillable Reply to Reviewer Comments template is available on ARPA-E eXCHANGE (https://arpa-e-foa.energy.gov).

Replies to Reviewer Comments must conform to the following requirements:

- The Reply to Reviewer Comments must be submitted in Adobe PDF format.
- The Reply to Reviewer Comments must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Use Times New Roman typeface, a black font color, and a font size of 12 points or larger (except in figures and tables).
- The Control Number must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

ARPA-E may not review or consider noncompliant Replies to Reviewer Comments (see Section III.G.1 of the FOA). ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

Replies to Reviewer Comments must conform to the following content and form requirements, including maximum page lengths, described below. If a Reply to Reviewer Comments is more than three pages in length, ARPA-E will review only the first three pages and disregard any additional pages. ARPA-E may review only the first three pages and disregard any additional pages, or ARPA-E may determine that the submission as a whole is noncompliant.

SECTION	PAGE LIMIT	DESCRIPTION
Text	2 pages maximum	Applicants may respond to one or more reviewer comments or supplement their Full Application.
Images	1 page maximum	Applicants may provide graphs, charts, or other data to respond to reviewer comments or supplement their Full Application.

# F. INTERGOVERNMENTAL REVIEW

This program is not subject to Executive Order 12372 (Intergovernmental Review of Federal Programs).

# **G.** FUNDING RESTRICTIONS

#### 1. ALLOWABLE COSTS

All expenditures must be allowable, allocable, and reasonable in accordance with the applicable Federal cost principles. ARPA-E has listed the Federal cost principles for different categories of Applicants at https://arpa-e.energy.gov/technologies/project-guidance/post-award-guidance.

## 2. Pre-Award Costs

ARPA-E will not reimburse any pre-award costs incurred by Applicants before they are selected for award negotiations. Please refer to Section VI.A of the FOA for guidance on award notices.

Upon selection for award negotiations, Applicants may incur pre-award costs at their own risk, consistent with the requirements in 2 C.F.R. Part 200, as modified by 2 C.F.R. Part 910, and other Federal laws and regulations. All submitted budgets are subject to change and are typically reworked during award negotiations. ARPA-E is under no obligation to reimburse preaward costs if, for any reason, the Applicant does not receive an award or the award is made for a lesser amount than the Applicant expected, or if the costs incurred are not allowable, allocable, or reasonable.

## 3. PATENT COSTS

For Subject Inventions disclosed to DOE under an award, ARPA-E will reimburse the Prime Recipient – in addition to allowable costs associated with Subject Invention disclosures - up to \$30,000 of expenditures for filing and prosecution of United States patent applications, including international applications (PCT application) submitted to the United States Patent and Trademark Office (USPTO).

The Prime Recipient may request a waiver of the \$30,000 cap. Note that, patent costs are considered to be Technology Transfer & Outreach (TT&O) costs (see Section IV.G.8 of the FOA below), and should be requested as such.

#### 4. Construction

ARPA-E generally does not fund projects that involve major construction. Recipients are required to obtain written authorization from the Contracting Officer before incurring any major construction costs.

## 5. FOREIGN TRAVEL

ARPA-E generally does not fund projects that involve foreign travel.

## 6. Performance of Work in the United States

ARPA-E strongly encourages interdisciplinary and cross-sectoral collaboration spanning organizational boundaries. Such collaboration enables the achievement of scientific and technological outcomes that were previously viewed as extremely difficult, if not impossible.

ARPA-E requires all work under ARPA-E funding agreements to be performed in the United States – i.e., Prime Recipients must expend 100% of the Total Project Cost in the United States. However, Applicants may request a waiver of this requirement where their project would materially benefit from, or otherwise requires, certain work to be performed overseas.

Applicants seeking a waiver of this requirement are required to include an explicit request in the Business Assurances & Disclosures Form, which is part of the Full Application submitted to ARPA-E. Such waivers are granted where there is a demonstrated need, as determined by ARPA-E.

# 7. Purchase of New Equipment

All equipment purchased under ARPA-E funding agreements must be made or manufactured in the United States, to the maximum extent practicable. This requirement does not apply to used or leased equipment. The Prime Recipients are required to notify the ARPA-E Contracting Officer reasonably in advance of purchasing any equipment that is not made or manufactured in the United States with a total acquisition cost of \$250,000 or more. The ARPA-E Contracting Officer will provide consent to purchase or reject within 30 calendar days of receipt of the Recipient's notification.

## 8. Technology Transfer and Outreach

ARPA-E is required to contribute a percentage of appropriated funds to Technology Transfer and Outreach (TT&O) activities. Project Teams have the option of spending a portion of Federal funding (i.e., the portion of the award that does not include the recipient's cost share) provided by ARPA-E on TT&O activities to promote and further the development and deployment of ARPA-E-funded technologies.

All TT&O expenditures are subject to the applicable Federal cost principles (i.e., 2 C.F.R. 200 Subpart E and 48 C.F.R. Subpart 31). Examples of TT&O expenditures are as follows:

- Documented travel and registration for the ARPA-E Energy Innovation Summit and other energy-related conferences and events;
- Documented travel to meet with potential suppliers, partners, or customers;
- Documented work by salaried or contract personnel to develop technology-to-market models or plans;
- Documented costs of acquiring industry-accepted market research reports; and

Approved patent costs.

ARPA-E will <u>not</u> reimburse recipients for TT&O costs considered to be unallowable in accordance with the applicable cost principles. Examples of unallowable TT&O expenditures include:

- Meals or entertainment;
- Gifts to potential suppliers, partners, or customers;
- TT&O activities that do not relate to the ARPA-E-funded technologies;
- Undocumented TT&O activities; and
- TT&O activities unrelated and/or unallocable to the subject award.

Applicants may choose to not include TT&O activities if appropriate, and do not need a waiver to do so.

For information regarding incorporation of TT&O costs into budget documentation, see Section IV.D.3 of the FOA.

#### 9. LOBBYING

Prime Recipients and Subrecipients may not use any Federal funds, directly or indirectly, to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters pending before Congress, other than to communicate to Members of Congress as described in 18 U.S.C. § 1913. This restriction is in addition to those prescribed elsewhere in statute and regulation.

Prime Recipients and Subrecipients are required to complete and submit SF-LLL, "Disclosure of Lobbying Activities"

(<u>https://www.gsa.gov/forms-library/disclosure-lobbying-activities</u>) if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence any of the following in connection with your application:

- An officer or employee of any Federal agency,
- A Member of Congress,
- An officer or employee of Congress, or
- An employee of a Member of Congress.

#### 10. CONFERENCE SPENDING

Prime Recipients and Subrecipients may not use any Federal funds to:

- Defray the cost to the United States Government of a conference held by any Executive branch department, agency, board, commission, or office which is not directly and programmatically related to the purpose for which their ARPA-Eaward is made and for which the cost to the United States Government is more than \$20,000; or
- To circumvent the required notification by the head of any such Executive Branch department, agency, board, commission, or office to the Inspector General (or senior ethics official for any entity without an Inspector General), of the date, location, and number of employees attending such a conference.

## 11. INDEPENDENT RESEARCH AND DEVELOPMENT COSTS

ARPA-E does not fund Independent Research and Development (IR&D) as part of an indirect cost rate under its financial assistance awards. IR&D, as defined at FAR 31.205-18(a), includes cost of effort that is not sponsored by an assistance agreement or required in performance of a contract, and that consists of projects falling within the four following areas: (i) basic research, (ii) applied research, (iii) development, and (iv) systems and other concept formulation studies.

ARPA-E's goals are to enhance the economic and energy security of the United States through the development of energy technologies and ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies. ARPA-E accomplishes these goals by providing financial assistance for energy technology projects, and has well recognized and established procedures for supporting research through competitive financial assistance awards based on merit review of proposed projects. Reimbursement for independent research and development costs through the indirect cost mechanism could circumvent this competitive process.

To ensure that all projects receive similar and equal consideration, eligible organizations may compete for direct funding of independent research projects they consider worthy of support by submitting proposals for those projects to ARPA-E. Since proposals for these projects may be submitted for direct funding, costs for independent research and development projects are not allowable as indirect costs under ARPA-E awards. IR&D costs, however, would still be included in the direct cost base that is used to calculate the indirect rate so as to ensure an appropriate allocation of indirect costs to the organization's direct cost centers.

# 12. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT

Per 2 C.F.R. § 200.216, recipients and subrecipients are prohibited from obligating or expending grant funds to: (1) procure or obtain; (2) extend or renew a contract to procure or obtain; or (3) enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115–232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities). Refer to 2 C.F.R. § 200.216 for possible additional prohibitions and limitations.

# H. OTHER SUBMISSION REQUIREMENTS

## 1. USE OF ARPA-E eXCHANGE

To apply to this FOA, Applicants must register with ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/Registration.aspx">https://arpa-e-foa.energy.gov/Registration.aspx</a>). Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted through ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/login.aspx">https://arpa-e-foa.energy.gov/login.aspx</a>). ARPA-E will <a href="https://arpa-e-foa.energy.gov/login.aspx">not review or consider applications submitted through other means</a> (e.g., fax, hand delivery, email, postal mail). For detailed guidance on using ARPA-E eXCHANGE, please refer to the "ARPA-E eXCHANGE Applicant Guide" (<a href="https://arpa-e-foa.energy.gov/Manuals.aspx">https://arpa-e-foa.energy.gov/Manuals.aspx</a>).

Upon creating an application submission in ARPA-E eXCHANGE, Applicants will be assigned a Control Number. If the Applicant creates more than one application submission, a different Control Number will be assigned for each application.

Once logged in to ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/login.aspx">https://arpa-e-foa.energy.gov/login.aspx</a>), Applicants may access their submissions by clicking the "My Submissions" link in the navigation on the left side of the page. Every application that the Applicant has submitted to ARPA-E and the corresponding Control Number is displayed on that page. If the Applicant submits more than one application to a particular FOA, a different Control Number is shown for each application.

Applicants are responsible for meeting each submission deadline in ARPA-E eXCHANGE.

Applicants are strongly encouraged to submit their applications at least 48 hours in advance
of the submission deadline. Under normal conditions (i.e., at least 48 hours in advance of the
submission deadline), Applicants should allow at least 1 hour to submit a Concept Paper, or Full
Application. In addition, Applicants should allow at least 15 minutes to submit a Reply to
Reviewer Comments. Once the application is submitted in ARPA-E eXCHANGE, Applicants may
revise or update their application until the expiration of the applicable deadline.

Applicants should not wait until the last minute to begin the submission process. During the final hours before the submission deadline, Applicants may experience server/connection congestion that prevents them from completing the necessary steps in ARPA-E eXCHANGE to submit their applications. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

ARPA-E may not review or consider incomplete applications and applications received after the deadline stated in the FOA. Such applications may be deemed noncompliant (see Section III.G.1 of the FOA). The following errors could cause an application to be deemed "incomplete" and thus noncompliant:

- Failing to comply with the form and content requirements in Section IV of the FOA;
- Failing to enter required information in ARPA-E eXCHANGE;
- Failing to upload required document(s) to ARPA-E eXCHANGE;
- Failing to click the "Submit" button in ARPA-E eXCHANGE by the deadline stated in the FOA;
- Uploading the wrong document(s) or application(s) to ARPA-E eXCHANGE; and
- Uploading the same document twice, but labeling it as different documents. (In the latter scenario, the Applicant failed to submit a required document.)

ARPA-E urges Applicants to carefully review their applications and to allow sufficient time for the submission of required information and documents.

# V. <u>APPLICATION REVIEW INFORMATION</u>

# A. CRITERIA

ARPA-E performs a preliminary review of Concept Papers and Full Applications to determine whether they are compliant and responsive (see Section III.G of the FOA). ARPA-E also performs a preliminary review of Replies to Reviewer Comments to determine whether they are compliant.

ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage the submission of a Full Application and whether to select a Full Application for award negotiations.

## 1. Criteria for Concept Papers

- (1) Impact of the Proposed Technology Relative to FOA Targets (50%) This criterion involves consideration of the following:
  - The potential for a transformational and disruptive (not incremental) advancement

- compared to existing or emerging technologies;
- Achievement of the technical performance targets defined in Section I.G of the FOA for the appropriate technology Category in Section I.F of the FOA;
- Identification of techno-economic challenges that must be overcome for the proposed technology to be commercially relevant; and
- Demonstration of awareness of competing commercial and emerging technologies and identifies how the proposed concept/technology provides significant improvement over existing solutions.
- (2) Overall Scientific and Technical Merit (50%) This criterion involves consideration of the following:
  - The feasibility of the proposed work, as justified by appropriate background, theory, simulation, modeling, experimental data, or other sound scientific and engineering practices;
  - Sufficiency of technical approach to accomplish the proposed R&D objectives, including why the proposed concept is more appropriate than alternative approaches and how technical risk will be mitigated;
  - Clearly defined project outcomes and final deliverables; and
  - The demonstrated capabilities of the individuals performing the project, the key capabilities of the organizations comprising the Project Team, the roles and responsibilities of each organization and (if applicable) previous collaborations among team members supporting the proposed project.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement.

#### 2. Criteria for Full Applications

Full Applications are evaluated based on the following criteria:

- (1) *Impact of the Proposed Technology* (30%) This criterion involves consideration of the following:
  - The potential for a transformational and disruptive (not incremental) advancement in one or more energy-related fields;
  - Thorough understanding of the current state-of-the-art and presentation of an innovative technical approach to significantly improve performance over the current state-of-the-art;
  - Awareness of competing commercial and emerging technologies and identification of how the proposed concept/technology provides significant improvement over these other solutions; and

- A reasonable and effective strategy for transitioning the proposed technology from the laboratory to commercial deployment.
- (2) Overall Scientific and Technical Merit (30%) This criterion involves consideration of the following:
  - Whether the proposed work is unique and innovative;
  - Clearly defined project outcomes and final deliverables;
  - Substantiation that the proposed project is likely to meet or exceed the technical performance targets identified in this FOA;
  - Feasibility of the proposed work based upon preliminary data or other background information and sound scientific and engineering practices and principles;
  - A sound technical approach, including appropriately defined technical tasks, to accomplish the proposed R&D objectives; and
  - Management of risk, to include identifying major technical R&D risks and feasible, effective mitigation strategies.
- (3) *Qualifications, Experience, and Capabilities of the Proposed Project Team* (30%) This criterion involves consideration of the following:
  - The PI and Project Team have the skill and expertise needed to successfully execute
    the project plan, evidenced by prior experience that demonstrates an ability to
    perform R&D of similar risk and complexity; and
  - Access to the equipment and facilities necessary to accomplish the proposed R&D effort and/or a clear plan to obtain access to necessary equipment and facilities.
- (4) Soundness of Management Plan (10%) This criterion involves consideration of the following:
  - Plausibility of plan to manage people and resources;
  - Allocation of appropriate levels of effort and resources to proposed tasks;
  - Reasonableness of the proposed project schedule, including major milestones; and
  - Reasonableness of the proposed budget to accomplish the proposed project.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement.

The above criteria will be weighted as follows:

Impact of the Proposed Technology	30%
Overall Scientific and Technical Merit	30%

Qualifications, Experience, and Capabilities of the Proposed Project Team	30%
Soundness of Management Plan	10%

#### 3. Criteria for Replies to Reviewer Comments

ARPA-E has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are evaluated as an extension of the Full Application.

# B. REVIEW AND SELECTION PROCESS

#### 1. Program Policy Factors

In addition to the above criteria, ARPA-E may consider the following program policy factors in determining which Concept Papers to encourage to submit a Full Application and which Full Applications to select for award negotiations:

- I. **ARPA-E Portfolio Balance**. Project balances ARPA-E portfolio in one or more of the following areas:
  - a. Diversity of technical personnel in the proposed Project Team;
  - b. Technological diversity;
  - c. Organizational diversity;
  - d. Geographic diversity;
  - e. Technical or commercialization risk; or
  - f. Stage of technology development.
- II. **Relevance to ARPA-E Mission Advancement.** Project contributes to one or more of ARPA-E's key statutory goals:
  - a. Reduction of U.S. dependence on foreign energy sources;
  - b. Stimulation of U.S. manufacturing and/or software development
  - c. Reduction of energy-related emissions;
  - d. Increase in U.S. energy efficiency;
  - e. Enhancement of U.S. economic and energy security; or
  - f. Promotion of U.S. advanced energy technologies competitiveness.
- III. Synergy of Public and Private Efforts.
  - a. Avoids duplication and overlap with other publicly or privately funded projects;
  - Promotes increased coordination with nongovernmental entities for demonstration of technologies and research applications to facilitate technology transfer; or
  - c. Increases unique research collaborations.

- IV. **Low likelihood of other sources of funding.** High technical and/or financial uncertainty that results in the non-availability of other public, private or internal funding or resources to support the project.
- V. High Project Impact Relative to Project Cost.
- VI. **Qualified Opportunity Zone (QOZ).** Whether the entity is located in an urban and economically distressed area including a Qualified Opportunity Zone (QOZ) or the proposed project will occur in a QOZ or otherwise advance the goals of QOZ. The goals include spurring economic development and job creation in distressed communities throughout the United States. For a list or map of QOZs go to: <a href="https://www.cdfifund.gov/opportunity-zones.">https://www.cdfifund.gov/opportunity-zones.</a>

#### 2. ARPA-E REVIEWERS

By submitting an application to ARPA-E, Applicants consent to ARPA-E's use of Federal employees, contractors, and experts from educational institutions, nonprofits, industry, and governmental and intergovernmental entities as reviewers. ARPA-E selects reviewers based on their knowledge and understanding of the relevant field and application, their experience and skills, and their ability to provide constructive feedback on applications.

ARPA-E requires all reviewers to complete a Conflict-of-Interest Certification and Nondisclosure Agreement through which they disclose their knowledge of any actual or apparent conflicts and agree to safeguard confidential information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments. In addition, ARPA-E trains its reviewers in proper evaluation techniques and procedures.

Applicants are not permitted to nominate reviewers for their applications. Applicants may contact the Contracting Officer by email (<u>ARPA-E-CO@hq.doe.gov</u>) if they have knowledge of a potential conflict of interest or a reasonable belief that a potential conflict exists.

## 3. ARPA-E SUPPORT CONTRACTOR

ARPA-E utilizes contractors to assist with the evaluation of applications and project management. To avoid actual and apparent conflicts of interest, ARPA-E prohibits its support contractors from submitting or participating in the preparation of applications to ARPA-E.

By submitting an application to ARPA-E, Applicants represent that they are not performing support contractor services for ARPA-E in any capacity and did not obtain the assistance of ARPA-E's support contractor to prepare the application. ARPA-E will not consider any applications that are submitted by or prepared with the assistance of its support contractors.

# C. ANTICIPATED ANNOUNCEMENT AND AWARD DATES

ARPA-E expects to announce selections for negotiations in approximately June 2022 and to execute funding agreements in approximately September 2022.

## VI. AWARD ADMINISTRATION INFORMATION

## A. AWARD NOTICES

#### 1. REJECTED SUBMISSIONS

Noncompliant and nonresponsive Concept Papers and Full Applications are rejected by the Contracting Officer and are not merit reviewed or considered for award. The Contracting Officer sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter states the basis upon which the Concept Paper or Full Application was rejected.

#### 2. CONCEPT PAPER NOTIFICATIONS

ARPA-E promptly notifies Applicants of its determination to encourage or discourage the submission of a Full Application. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. ARPA-E provides feedback in the notification letter in order to guide further development of the proposed technology.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-Eintends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does <u>not</u> authorize the Applicant to commence performance of the project. Please refer to Section IV.G of the FOA for guidance on pre-award costs.

## 3. Full Application Notifications

ARPA-E promptly notifies Applicants of its determination. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter may inform the Applicant that its Full Application was selected for award negotiations, or not selected. Alternatively, ARPA-E may notify one or more Applicants that a final selection determination on particular Full Applications will be made at a later date, subject to the availability of funds and other factors.

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. By providing feedback, ARPA-Eintends to guide the further development of the proposed technology and to provide a brief opportunity to respond to reviewer comments.

#### a. Successful Applicants

ARPA-E has discretion to select all or part of a proposed project for negotiation of an award. A notification letter selecting a Full Application for award negotiations does <u>not</u> authorize the Applicant to commence performance of the project. **ARPA-E selects Full Applications for award negotiations, not for award.** Applicants do not receive an award until award negotiations are complete and the Contracting Officer executes the funding agreement. ARPA-E may terminate award negotiations at any time for any reason.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### **b.** Postponed Selection Determinations

A notification letter postponing a final selection determination until a later date does <u>not</u> authorize the Applicant to commence performance of the project. ARPA-E may ultimately determine to select or not select the Full Application for award negotiations.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### c. Unsuccessful Applicants

By not selecting a Full Application, ARPA-Eintends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. ARPA-E hopes that unsuccessful Applicants will submit innovative ideas and concepts for future FOAs.

# B. Administrative and National Policy Requirements

The following administrative and national policy requirements apply to Prime Recipients. The Prime Recipient is the responsible authority regarding the settlement and satisfaction of all contractual and administrative issues, including but not limited to disputes and claims arising out of any agreement between the Prime Recipient and a FFRDC contractor. Prime Recipients are required to flow down these requirements to their Subrecipients through subawards or related agreements.

- If an award is made to a DOE/NNSA National Laboratory, all Disputes and Claims will be resolved in accordance with the terms and conditions of the DOE/NNSA National Laboratory's management and operating (M&O) contract, as applicable, in consultation between DOE and the prime awardee.
- If an award is made to another Federal agency or its FFRDC contractor, all Disputes and Claims will be resolved in accordance with the terms and conditions of the interagency agreement in consultation between DOE and the prime awardee.

# 1. DUNS NUMBER, UNIQUE ENTITY IDENTIFIER- AND SAM, FSRS, AND FEDCONNECT REGISTRATIONS

Prime Recipients and Subrecipients are required to obtain a Dun and Bradstreet Data Universal Numbering System (DUNS) number at <a href="http://fedgov.dnb.com/webform">http://fedgov.dnb.com/webform</a> and to register with the System for Award Management (SAM) at <a href="http://www.sam.gov/SAM">www.sam.gov/SAM</a> and obtain a Unique Entity Identifier.

Prime Recipients and Subrecipients should commence this process as soon as possible in order to expedite the execution of a funding agreement. Obtaining a DUNS number and registering with SAM could take several weeks.

Prime Recipients are also required to register with the Federal Funding Accountability and Transparency Act Subaward Reporting System (FSRS) at <a href="https://www.fsrs.gov/">https://www.fsrs.gov/</a>. <sup>66</sup> Prime Recipients are required to report to FSRS the names and total compensation of each of the Prime Recipient's five most highly compensated executives and the names and total compensation of each Subrecipient's five most highly compensated executives. Please refer to <a href="https://www.fsrs.gov/">https://www.fsrs.gov/</a> for guidance on reporting requirements.

ARPA-E may not execute a funding agreement with the Prime Recipient until it has obtained a DUNS number and completed its SAM and FSRS registrations. In addition, the Prime Recipient may not execute subawards with Subrecipients until they complete their SAM registrations.

<sup>&</sup>lt;sup>66</sup> The Federal Funding Accountability and Transparency Act, P.L. 109-282, 31 U.S.C. 6101 note.

Prime Recipients and Subrecipients are required to keep their SAM and FSRS data current throughout the duration of the project.

Finally, Prime Recipients are required to register with FedConnect in order to receive notification that their funding agreement has been executed by the Contracting Officer and to obtain a copy of the executed funding agreement. Please refer to https://www.fedconnect.net/FedConnect/for registration instructions.

#### 2. NATIONAL POLICY ASSURANCES

Project Teams, including Prime Recipients and Subrecipients, are required to comply with the National Policy Assurances attached to their funding agreement in accordance with 2 C.F.R. 200.300. Refer to Attachment 6 of ARPA-E's Model Cooperative Agreement (https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/funding-agreements) for information on the National Policy Assurances.

# 3. Environmental Impact Questionnaire

By law, ARPA-E is required to evaluate the potential environmental impact of projects that it is considering for funding. In particular, ARPA-E must determine <u>before funding a project</u> whether the project qualifies for a categorical exclusion under 10 C.F.R. § 1021.410 or whether it requires further environmental review (i.e., an environmental assessment or an environmental impact statement).

To facilitate and expedite ARPA-E's environmental review, Prime Recipients are required to complete an Environmental Impact Questionnaire during award negotiations. This form is available on ARPA-E eXCHANGE at <a href="https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/required-forms-and-templates">https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/required-forms-and-templates</a>. The Environmental Impact Questionnaire is due within 21 calendar days of the selection announcement.

## 4. TECHNOLOGY-TO-MARKET PLAN

During award negotiations, Prime Recipients are required to negotiate and submit an initial Technology-to-Market Plan for Phase II and Phase IIS with the ARPA-E Program Director, and obtain the ARPA-E Program Director's approval prior to the execution of the award. Prime Recipients must show how any budgeted Technology Transfer and Outreach (TT&O) costs relate to furthering elements of the Technology-to-Market Plan. During the period of performance, Prime Recipients are required to provide regular updates on the initial Technology-to-Market plan and report on implementation of Technology-to-Market activities. Prime Recipients may be required to perform other actions to further the commercialization of their respective technologies. Prime Recipients are not required to negotiate a Technology-to-Market Plan for Phase I only awards.

ARPA-E may waive or modify this requirement, as appropriate.

#### 5. INTELLECTUAL PROPERTY AND DATA MANAGEMENT PLANS

ARPA-E requires every Project Team to negotiate and establish an Intellectual Property Management Plan for the management and disposition of intellectual property arising from the project. The Prime Recipient must submit a completed and signed Intellectual Property Management plan to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement. All Intellectual Property Management Plans are subject to the terms and conditions of the ARPA-E funding agreement and its intellectual property provisions, and applicable Federal laws, regulations, and policies, all of which take precedence over the terms of Intellectual Property Management Plans.

ARPA-E has developed a template for Intellectual Property Management Plans <a href="https://arpa-e.energy.gov/technologies/project-guidance/post-award-guidance/project-management-reporting-requirements">https://arpa-e.energy.gov/technologies/project-guidance/post-award-guidance/project-management-reporting-requirements</a>) so as to facilitate and expedite negotiations between Project Team members. ARPA-E does not mandate the use of this template. ARPA-E and DOE do not make any warranty (express or implied) or assume any liability or responsibility for the accuracy, completeness, or usefulness of the template. ARPA-E and DOE strongly encourage Project Teams to consult independent legal counsel before using the template.

Awardees are also required, post-award, to submit a Data Management Plan (DMP) that addresses how data generated in the course of the work performed under an ARPA-E award will be preserved and, as appropriate, shared publicly. At that time ARPA-E may negotiate with the Prime Recipient a mutually agreeable list of data that may be released to the public and not be treated as SBIR/STTR data. The Prime Recipient must submit a completed and signed DMP - as part of the Team's Intellectual Property Management Plan - to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement.

#### 6. U.S. COMPETITIVENESS

A primary objective of DOE's multi-billion dollar research, development and demonstration investments – including ARPA-E awards - is advancement of new energy technologies, manufacturing capabilities, and supply chains for and by U.S. industry and labor. Therefore, in exchange for receiving taxpayer dollars to support an applicant's project, the applicant must agree to the following U.S. Competitiveness Provision as part of an award under this FOA.

#### U.S. Competitiveness

The Contractor (Prime Recipient in ARPA-E awards) agrees that any products embodying any subject invention or produced through the use of any subject invention will be manufactured substantially in the United States unless the Contractor can show to the satisfaction of DOE that it is not commercially feasible. In the event DOE agrees to

foreign manufacture, there will be a requirement that the Government's support of the technology be recognized in some appropriate manner, e.g., alternative binding commitments to provide an overall net benefit to the U.S. economy. The Contractor agrees that it will not license, assign or otherwise transfer any subject invention to any entity, at any tier, unless that entity agrees to these same requirements. Should the Contractor or other such entity receiving rights in the invention(s): (1) undergo a change in ownership amounting to a controlling interest, or (2) sell, assign, or otherwise transfer title or exclusive rights in the invention(s), then the assignment, license, or other transfer of rights in the subject invention(s) is/are suspended until approved in writing by DOE. The Contractor and any successor assignee will convey to DOE, upon written request from DOE, title to any subject invention, upon a breach of this paragraph. The Contractor will include this paragraph in all subawards/contracts, regardless of tier, for experimental, developmental or research work.

A subject invention is any invention of the contractor conceived or first actually reduced to practice in the performance of work under an award. An invention is any invention or discovery which is or may be patentable. The contractor includes any awardee, recipient, sub-awardee, or sub-recipient.

As noted in the U.S. Competitiveness Provision, at any time in which an entity cannot meet the requirements of the U.S. Competitiveness Provision, the entity may request a modification or waiver of the U.S. Competitiveness Provision. For example, the entity may propose modifying the language of the U.S. Competitiveness Provision in order to change the scope of the requirements or to provide more specifics on the application of the requirements for a particular technology. As another example, the entity may request that the U.S. Competitiveness Provision be waived in lieu of a net benefits statement or U.S. manufacturing plan. The statement or plan would contain specific and enforceable commitments that would be beneficial to the U.S. economy and competitiveness. Commitments could include manufacturing specific products in the U.S., making a specific investment in a new or existing U.S. manufacturing facility, keeping certain activities based in the U.S. or supporting a certain number of jobs in the U.S. related to the technology. If DOE, in its sole discretion, determines that the proposed modification or waiver promotes commercialization and provides substantial U.S. economic benefits, DOE may grant the request and, if granted, modify the award terms and conditions for the requesting entity accordingly.

The U.S. Competitiveness Provision is implemented by DOE pursuant to a Determination of Exceptional Circumstances (DEC) under the Bayh-Dole Act and DOE Patent Waivers. See Section VIII.A, "Title to Subject Inventions", of this FOA for more information on the DEC and DOE Patent Waiver.

## 7. CORPORATE FELONY CONVICTIONS AND FEDERAL TAX LIABILITY

In submitting an application in response to this FOA, the Applicant represents that:

- It is not a corporation that has been convicted of a felony criminal violation under any Federal law within the preceding 24 months; and
- It is not a corporation that has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.

For purposes of these representations the following definitions apply: A Corporation includes any entity that has filed articles of incorporation in any of the 50 states, the District of Columbia, or the various territories of the United States [but not foreign corporations]. It includes both for-profit and non-profit organizations.

#### 8. APPLICANT RISK ANALYSIS

If selected for award negotiations, ARPA-E may evaluate the risks posed by the Applicant using the criteria set forth at 2 CFR §200.206(b)(ii). ARPA-E may require special award terms and conditions depending upon results of the risk analysis.

## 9. RECIPIENT INTEGRITY AND PERFORMANCE MATTERS

Prior to making a Federal award, ARPA-E is required to review and consider any information about Applicants that is contained in the Office of Management and Budget's designated integrity and performance system accessible through SAM (currently the Federal Awardee Performance and Integrity Information System or FAPIIS) (41 U.S.C. § 2313 and 2 C.F.R. 200.206).

Applicants may review information in FAPIIS and comment on any information about itself that a Federal awarding agency previously entered into FAPIIS.

ARPA-E will consider any written comments provided by Applicants during award negotiations, in addition to the other information in FAPIIS, in making a judgment about an Applicant's integrity, business ethics, and record of performance under Federal awards when reviewing potential risk posed by Applicants as described in 2 C.F.R. §200.205.

## 10. Nondisclosure and Confidentiality Agreements Representations

In submitting an application in response to this FOA the Applicant represents that:

(1) **It does not and will not** require its employees or contractors to sign internal nondisclosure or confidentiality agreements or statements prohibiting or otherwise restricting its employees or contractors from lawfully reporting waste, fraud, or abuse to

- a designated investigative or law enforcement representative of a Federal department or agency authorized to receive such information.
- (2) It does not and will not use any Federal funds to implement or enforce any nondisclosure and/or confidentiality policy, form, or agreement it uses unless it contains the following provisions:
  - a. "These provisions are consistent with and do not supersede, conflict with, or otherwise alter the employee obligations, rights, or liabilities created by existing statute or Executive order relating to (1) classified information, (2) communications to Congress, (3) the reporting to an Inspector General of a violation of any law, rule, or regulation, or mismanagement, a gross waste of funds, an abuse of authority, or a substantial and specific danger to public health or safety, or (4) any other whistleblower protection. The definitions, requirements, obligations, rights, sanctions, and liabilities created by controlling Executive orders and statutory provisions are incorporated into this agreement and are controlling."
  - b. The limitation above shall not contravene requirements applicable to Standard Form 312, Form 4414, or any other form issued by a Federal department or agency governing the nondisclosure of classified information.
  - c. Notwithstanding the provision listed in paragraph (a), a nondisclosure confidentiality policy form or agreement that is to be executed by a person connected with the conduct of an intelligence or intelligence-related activity, other than an employee or officer of the United States Government, may contain provisions appropriate to the particular activity for which such document is to be used. Such form or agreement shall, at a minimum, require that the person will not disclose any classified information received in the course of such activity unless specifically authorized to do so by the United States Government. Such nondisclosure or confidentiality forms shall also make it clear that they do not bar disclosure to congress, or to an authorized official of an executive agency or the Department of Justice, that are essential to reporting a substantial violation of law.

## C. REPORTING

Recipients are required to submit periodic, detailed reports on technical, financial, and other aspects of the project, as described in Attachment 4 to ARPA-E's Model Cooperative Agreement (<a href="https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/funding-agreements">https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/funding-agreements</a>).

## VII. AGENCY CONTACTS

# A. COMMUNICATIONS WITH ARPA-E

Upon the issuance of a FOA, only the Contracting Officer may communicate with Applicants. ARPA-E personnel and our support contractors are prohibited from communicating (in writing or otherwise) with Applicants regarding the FOA. This "quiet period" remains in effect until ARPA-E's public announcement of its project selections.

During the "quiet period," Applicants are required to submit all questions regarding this FOA to ARPA-E-CO@hq.doe.gov. Questions and Answers (Q&As) about ARPA-E and the FOA are available at <a href="http://arpa-e.energy.gov/faq">http://arpa-e.energy.gov/faq</a>. For questions that have not already been answered, please send an email with the FOA name and number in the subject line to <a href="https://arpa-e.energy.gov/faq">ARPA-E-CO@hq.doe.gov</a>. Due to the volume of questions received, ARPA-E will only answer pertinent questions that have not yet been answered and posted at the above link.

- ARPA-E will post responses on a weekly basis to any questions that are received that have not already been addressed at the link above. ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- ARPA-E will cease to accept questions approximately 10 business days in advance of each submission deadline. Responses to questions received before the cutoff will be posted no later than three business days in advance of the submission deadline.
   ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- Responses are published in a document specific to this FOA under "CURRENT FUNDING OPPORTUNITIES – FAQS" on ARPA-E's website (<a href="http://arpa-e.energy.gov/faq">http://arpa-e.energy.gov/faq</a>).

Applicants may submit questions regarding ARPA-E eXCHANGE, ARPA-E's online application portal, to <a href="mailto:ExchangeHelp@hq.doe.gov">ExchangeHelp@hq.doe.gov</a>. ARPA-E will promptly respond to emails that raise legitimate, technical issues with ARPA-E eXCHANGE. ARPA-E will refer any questions regarding the FOA to ARPA-E-CO@hq.doe.gov.

ARPA-E will not accept or respond to communications received by other means (e.g., fax, telephone, mail, hand delivery). Emails sent to other email addresses will be disregarded.

During the "quiet period," only the Contracting Officer may authorize communications between ARPA-E personnel and Applicants. The Contracting Officer may communicate with Applicants as necessary and appropriate. As described in Section IV.A of the FOA, the Contracting Officer may arrange pre-selection meetings and/or site visits during the "quiet period."

# B. DEBRIEFINGS

ARPA-E does not offer or provide debriefings. ARPA-E provides Applicants with a notification encouraging or discouraging the submission of a Full Application based on ARPA-E's assessment of the Concept Paper. In addition, ARPA-E provides Applicants with reviewer comments on Full Applications before the submission deadline for Replies to Reviewer Comments.

## VIII. OTHER INFORMATION

## A. TITLE TO SUBJECT INVENTIONS

Ownership of subject inventions is governed pursuant to the authorities listed below:

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions;
- All other parties: The federal Non-Nuclear Energy Act of 1974, 42. U.S.C. 5908, provides that the government obtains title to new subject inventions unless a waiver is granted (see below):
  - Class Patent Waiver for Domestic Large Businesses: DOE has issued a class patent
    waiver that applies to this FOA. Under this class patent waiver, domestic large
    businesses may elect title to their subject inventions similar to the right provided to
    the domestic small businesses, educational institutions, and nonprofits by law. In
    order to avail itself of the class patent waiver, a domestic large business must agree
    to the U.S. Competitiveness Provision in accordance with Section VI.B.8. of this FOA.
  - Advance and Identified Waivers: For applicants that do not fall under the class patent waiver or the Bayh-Dole Act, those applicants may request a patent waiver that will cover subject inventions that may be made under the award, in advance of or within 30 days after the effective date of the award. Even if an advance waiver is not requested or the request is denied, the recipient will have a continuing right under the award to request a waiver for identified inventions, i.e., individual subject inventions that are disclosed to DOE within the time frames set forth in the award's intellectual property terms and conditions. Any patent waiver that may be granted is subject to certain terms and conditions in 10 CFR 784.
- DEC: On June 07, 2021, DOE approved a DETERMINATION OF EXCEPTIONAL
   CIRCUMSTANCES (DEC) UNDER THE BAYH-DOLE ACT TO FURTHER PROMOTE DOMESTIC
   MANUFACTURE OF DOE SCIENCE AND ENERGY TECHNOLOGIES. In accordance with this
   DEC, all awards, including sub-awards, under this FOA made to a Bayh-Dole entity
   (domestic small businesses and nonprofit organizations) shall include the U.S.
   Competitiveness Provision in accordance with Section VI.B.8 of this FOA. A copy of the
   DEC may be found on the DoE website. Pursuant to 37 CFR § 401.4, any Bayh-Dole
   entity affected by this DEC has the right to appeal it by providing written notice to DOE
   within 30 working days from the time it receives a copy of the determination.

## B. GOVERNMENT RIGHTS IN SUBJECT INVENTIONS

Where Prime Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

#### 1. GOVERNMENT USE LICENSE

The U.S. Government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the Government.

#### 2. MARCH-IN RIGHTS

The U.S. Government retains march-in rights with respect to all subject inventions. Through "march-in rights," the Government may require a Prime Recipient or Subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention. In addition, the Government may grant licenses for use of the subject invention when Prime Recipients, Subrecipients, or their assignees and exclusive licensees refuse to do so.

The U.S. Government may exercise its march-in rights if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfactory manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfactory manner; or
- The U.S. Manufacturing requirement has not been met.

# C. RIGHTS IN TECHNICAL DATA

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

- Background or "Limited Rights Data": The U.S. Government will not normally require
  delivery of technical data developed solely at private expense prior to issuance of an
  award, except as necessary to monitor technical progress and evaluate the potential
  of proposed technologies to reach specific technical and cost metrics.
- Generated Data: Pursuant to special statutory authority for SBIR/STTR awards, data generated under ARPA-ESBIR/STTR awards may be protected from public disclosure for twenty years from the date of award in accordance with provisions that will be set forth in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

 To the extent that architectural drawings resulting from performance of the project are to be widely disseminated, ARPA-E is willing to consider modifications to the copyright provisions of the award.

# D. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION

Applicants may not include any Protected Personally Identifiable Information (Protected PII) in their submissions to ARPA-E. Protected PII is defined as data that, if compromised, could cause harm to an individual such as identity theft. Listed below are examples of Protected PII that Applicants must not include in their submissions.

- Social Security Numbers in any form;
- Place of Birth associated with an individual;
- Date of Birth associated with an individual;
- Mother's maiden name associated with an individual;
- Biometric record associated with an individual;
- Fingerprint;
- Iris scan;
- DNA;
- Medical history information associated with an individual;
- Medical conditions, including history of disease;
- Metric information, e.g. weight, height, blood pressure;
- Criminal history associated with an individual;
- Ratings;
- Disciplinary actions;
- Performance elements and standards (or work expectations) are PII when they are so
  intertwined with performance appraisals that their disclosure would reveal an
  individual's performance appraisal;
- Financial information associated with an individual;
- Credit card numbers;
- Bank account numbers; and
- Security clearance history or related information (not including actual clearances held).

# E. FOAs AND FOA MODIFICATIONS

FOAs are posted on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/">https://arpa-e-foa.energy.gov/</a>), Grants.gov (<a href="https://www.fedconnect.net/FedConnect/">https://www.fedconnect.net/FedConnect/</a>). Any modifications to the FOA are also posted to these websites. You can receive an e-mail when a modification is posted by registering with FedConnect as an interested party for this FOA. It is recommended that you register as soon as possible after release of the FOA to ensure that you receive timely notice of any modifications or other announcements. More information is available at <a href="https://www.fedconnect.net">https://www.fedconnect.net</a>.

# F. OBLIGATION OF PUBLIC FUNDS

The Contracting Officer is the only individual who can make awards on behalf of ARPA-E or obligate ARPA-E to the expenditure of public funds. A commitment or obligation by any individual other than the Contracting Officer, either explicit or implied, is invalid.

ARPA-E awards may not be transferred, assigned, or assumed without the prior written consent of a Contracting Officer.

# G. REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE

Applicants are required to make a full and complete disclosure of the information requested in the Business Assurances & Disclosures Form. Disclosure of the requested information is mandatory. Any failure to make a full and complete disclosure of the requested information may result in:

- The rejection of a Concept Paper, Full Application, and/or Reply to Reviewer Comments;
- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of Federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

# H. RETENTION OF SUBMISSIONS

ARPA-E expects to retain copies of all Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to ARPA-E for funding, Applicants consent to ARPA-E's retention of their submissions.

# I. MARKING OF CONFIDENTIAL INFORMATION

ARPA-E will use data and other information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments strictly for evaluation purposes.

Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions containing confidential, proprietary, or privileged information should be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

The cover sheet of the Concept Paper, Full Application, Reply to Reviewer Comments, or other submission must be marked as follows and identify the specific pages containing confidential, proprietary, or privileged information:

Notice of Restriction on Disclosure and Use of Data:

Pages [\_\_\_] of this document may contain confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, every line and paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

# J. ADDITIONAL NOTICES

- This FOA is intended for informational purposes and reflects current planning. If there is any inconsistency between the information contained herein and the terms of any resulting SBIR or STTR funding agreement, the terms of the funding agreement are controlling.
- Before award of an SBIR or STTR funding agreement, ARPA-E may request the selectee
  to submit certain organizational, management, personnel, and financial information to
  assure responsibility of the Prime Recipient. In addition, selectees will be required to
  make certain legal commitments at the time of execution of funding agreements
  resulting from this FOA. ARPA-E encourages Prime Recipients to review the Model
  Cooperative Agreement for SBIR/STTR Awards, which is available at https://arpae.energy.gov/?q=site-page/funding-agreements.
- ARPA-E will not pay a fee or profit on Cooperative Agreements resulting from this FOA to recipients or subrecipients.
- Actual or suspected fraud, waste, or abuse may be reported to the DOE Office of Inspector General (OIG) at 1-800-541-1625.

# K. Compliance Audit Requirement

A prime recipient organized as a for-profit entity expending \$750,000 or more of DOE funds in the entity's fiscal year (including funds expended as a Subrecipient) must have an annual compliance audit performed at the completion of its fiscal year. For additional information, refer to Subpart F of: (i) 2 C.F.R. Part 200, and (ii) 2 C.F.R. Part 910.

If an educational institution, non-profit organization, or state/local government is either a Prime Recipient or a Subrecipient, and has expended \$750,000 or more of Federal funds in the entity's fiscal year, the entity must have an annual compliance audit performed at the completion of its fiscal year. For additional information refer to Subpart F of 2 C.F.R. Part 200.

# IX. GLOSSARY

**Applicant:** The entity that submits the application to ARPA-E. In the case of a Project Team, the Applicant is the lead organization listed on the application.

**Application:** The entire submission received by ARPA-E, including the Preliminary Application, Full Application, Reply to Reviewer Comments, and Small Business Grant Application (if applicable).

**ARPA-E:** is the Advanced Research Projects Agency – Energy, an agency of the U.S. Department of Energy.

**Cost Sharing:** Is the portion of project costs from non-Federal sources that are borne by the Prime Recipient (or non-Federal third parties on behalf of the Prime Recipient), rather than by the Federal Government.

**Deliverable**: A deliverable is the quantifiable goods or services that will be provided upon the successful completion of a project task or sub-task.

**DOE:** U.S. Department of Energy.

**DOE/NNSA:** U.S. Department of Energy/National Nuclear Security Administration.

**FFRDCs:** Federally Funded Research and Development Centers.

**FOA:** Funding Opportunity Announcement.

**GOCOs:** U.S. Government Owned, Contractor Operated laboratories.

**GOGOs:** U.S. Government Owned, Government Operated laboratories.

**Milestone:** A milestone is the tangible, observable measurement that will be provided upon the successful completion of a project task or sub-task.

Nonprofit Organizations (or nonprofits): Has the meaning set forth at 2 C.F.R. § 200.70.

**Prime Recipient:** The signatory to the funding agreement with ARPA-E.

**PI**: Principal Investigator.

**Project Team:** A Project Team consists of the Prime Recipient, Subrecipients, and others performing or otherwise supporting work under an ARPA-Efunding agreement.

SBA: U.S. Small Business Administration.

**SBIR:** Small Business Innovation Research Program.

**Small Business:** Small businesses are domestically incorporated entities that meet the criteria established by the U.S. Small Business Administration's (SBA) "Table of Small Business Size Standards Matched to North American Industry Classification System Codes" (NAICS) (<a href="http://www.sba.gov/content/small-business-size-standards">http://www.sba.gov/content/small-business-size-standards</a>).

Small Business Concern: A for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture. Such joint ventures must submit the VCOC/FJV Certification (the seventh component of the Full Application).

**Standalone Applicant:** An Applicant that applies for funding on its own, not as part of a Project Team.

**STTR:** Small Business Technology Transfer Program.

**Subject Invention:** Any invention conceived or first actually reduced to practice under an ARPA-E funding agreement.

**Task:** A task is an operation or segment of the work plan that requires both effort and resources. Each task (or sub-task) is connected to the overall objective of the project, via the achievement of a milestone or a deliverable.

**Total Project Cost:** The sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.

**TT&O:** Technology Transfer and Outreach. (See Section IV.G.8 of the FOA for more information).