

FINANCIAL ASSISTANCE
NOTICE OF FUNDING OPPORTUNITY



ADVANCED RESEARCH PROJECTS AGENCY – ENERGY (ARPA-E)
U.S. DEPARTMENT OF ENERGY

**HARNESSING AUTONOMY FOR ENERGY JOINT VENTURES
OFFSHORE SBIR/STTR (HAEJO SBIR/STTR)**

Announcement Type: ~~Initial Announcement~~ **Modification 01**

Notice of Funding Opportunity No. DE-FOA-0003537

Assistance Listing Number 81.135

Mod. No.	Date	Description of Modifications*
01	2/7/2025	<ul style="list-style-type: none">Clarified the meaning of the Program Policy Factors in Section V.C

*All modifications to the Notice of Funding Opportunity (NOFO) are highlighted in yellow in the body of the NOFO.

NOFOs are posted on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/>), Grants.gov (<http://www.grants.gov/>), and FedConnect (<https://www.fedconnect.net/FedConnect/>). Any modifications to the NOFO are also posted to these websites. You can receive an e-mail when a modification is posted by registering with FedConnect as an interested party for this NOFO. It is recommended that you register as soon as possible after release of the NOFO to ensure that you receive timely notice of any modifications or other announcements.

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

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BASIC INFORMATION

KEY DATES:

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Notice of Funding Opportunity (NOFO) Issue Date:	January 14, 2025
Deadline for Concept Paper Questions to ARPA-E-CO@hq.doe.gov :	5 PM ET, February 3, 2025
Submission Deadline for Concept Papers:	9:30 AM ET, February 13, 2025
Anticipated Date for Encourage/Discourage Notifications:	5 PM ET, March 31, 2025
Deadline for Full Application Questions to ARPA-E-CO@hq.doe.gov :	5 PM ET, TBD
Submission Deadline for Full Applications:	9:30 AM ET, TBD
Expected Reviewer Comment Release Date:	5 PM ET, TBD
Submission Deadline for Replies to Reviewer Comments:	5 PM ET, TBD
Anticipated Timeframe for Selection Notifications:	July 2025
Anticipated Timeframe for Award:	October 2025
Anticipated Period of Performance:	October 2025 - October 2028

BASIC INFORMATION:	
Total Amount to Be Awarded	Approximately \$25 million, subject to the availability of appropriated funds to be shared between NOFOs DE-FOA-0003537 and DE-FOA-0003536.
Anticipated Number and Value of Awards	ARPA-E anticipates making approximately 15 awards between NOFOs DE-FOA-0003537 and DE-FOA-0003536. ARPA-E may issue one, multiple, or no awards under this NOFO. The Federal share of awards under this NOFO may vary between \$314,363 and \$4,505,859.
Agency Contact Information	<ul style="list-style-type: none"> Questions and answers (Q&As) about ARPA-E and this specific NOFO: http://arpa-e.energy.gov/faq. Send other questions about the NOFO to: ARPA-E-CO@hq.doe.gov. Send questions about use of ARPA-E eXCHANGE to: ExchangeHelp@hq.doe.gov. <p>Upon the issuance of a NOFO, only the Grants Officer via ARPA-E-CO@hq.doe.gov may communicate with Applicants. This “quiet period” remains in effect until ARPA-E’s public announcement of project selections. Emails sent to other email addresses will be disregarded.</p>

Offshore seaweed cultivation offers a gigaton-scale source of energy biomass that is useful for products such as fuels, plastics, fertilizers, chemicals, and other materials presently derived from terrestrial biomass such as land-limited corn or conventional hydrocarbon sources. The United States possesses the largest maritime Exclusive Economic Zone (EEZ) of any nation (12,338,700 km² including the Extended Continental Shelf) but does not possess a marine biomass industry at a scale demonstrated by some Asian nations. Technical solutions to the challenges precluding low-cost, scaled offshore cultivation would usher in an era of economic growth that would enhance U.S. energy and industrial commodity markets through diversification of supply sources and resilience through distributed production. The challenges of cultivation in U.S. waters today can be summarized by high costs associated with labor and inefficient practices, the lack of a large and reliable market into which biomass can be sold, and the lack of large-scale and reliable cultivation necessary for industrial trials.

The Harnessing Autonomy for Energy Joint ventures Offshore (HAEJO) program will support the development of technical solutions to reduce the cost of seaweed biomass cultivation by a factor of four when scaled, from the low thousands today to \$120-275 per Dry Metric Ton

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(DMT, 10% moisture) depending on the cultivated species. The program will also develop energy-centric, million-ton-scale markets in the United States, focusing on agricultural biostimulants that support the reduction of synthetic fertilizer use in the row crop industry and the utilization of carbon from seaweed biomass.

HAEJO features three technical objectives:

1. The development of new sensors and models to enable real-time, remote, and persistent understanding of farm state offshore;
2. Engineering solutions to enable offshore scale including hardware and control systems to enable the crop to periodically access deep water nutrients, and methods of dewatering harvests at sea to improve the economics of biomass transport and extend shelf life; and
3. The discovery of biostimulant mechanisms and investigation of their applicability to bioenergy row crops as a direct product line, and other new, innovative approaches such as carbon removal that harness embodied carbon and other components of seaweed to address U.S. energy needs.

HAEJO aims to engage technology developers from a broad range of backgrounds including optical, acoustic, electromagnetic, and chemical sensors, data-driven modeling, marine engineering and materials, moisture harvesting and hydrophilic/hydrophobic materials and processes, biostimulant analysis and terrestrial agriculture sciences. HAEJO also targets seaweed cultivation groups, processors and market developers.

Eligible recipients include U.S.-based lead organizations capable of achieving technical success in meeting or exceeding the metrics stated in this NOFO. Collaboration with Korean entities to leverage experience in scaled seaweed cultivation research and implementation is strongly encouraged (see Section I.H).

I. FUNDING OPPORTUNITY DESCRIPTION

A. AGENCY OVERVIEW

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

The Advanced Research Projects Agency – Energy (ARPA-E), an organization within the Department of Energy (DOE), is chartered by Congress in the America COMPETES Act of 2007 (P.L. 110-69), as amended by the America COMPETES Reauthorization Act of 2010 (P.L. 111-358), as further amended by the Energy Act of 2020 (P.L. 116-260):

- “(A) to enhance the economic and energy security of the United States through the development of energy technologies that—
- (i) reduce imports of energy from foreign sources;
 - (ii) reduce energy-related emissions, including greenhouse gases;
 - (iii) improve the energy efficiency of all economic sectors;
 - (iv) provide transformative solutions to improve the management, clean-up, and disposal of radioactive waste and spent nuclear fuel; and
 - (v) improve the resilience, reliability, and security of infrastructure to produce, deliver, and store energy; and
- (B) to ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies.”

ARPA-E issues this Notice of Funding Opportunity (NOFO) under its authorizing statute codified at 42 U.S.C. § 16538. The NOFO and any cooperative agreements or grants made under this NOFO are subject to 2 C.F.R. Part 200 as supplemented by 2 C.F.R. Part 910.

ARPA-E funds research on, and the development of, transformative science and technology solutions to address the energy and environmental missions of the Department. The agency focuses on technologies that can be meaningfully advanced with a modest investment over a defined period of time in order to catalyze the translation from scientific discovery to early-stage technology. For the latest news and information about ARPA-E, its programs and the research projects currently supported, see: <http://arpa-e.energy.gov/>.

ARPA-E funds transformational research. Existing energy technologies generally progress on established “learning curves” where refinements to a technology and the economies of scale that accrue as manufacturing and distribution develop drive improvements to the cost/performance metric in a gradual fashion. This continual improvement of a technology is important to its increased commercial deployment and is appropriately the focus of the private sector or the applied technology offices within DOE. In contrast, ARPA-E supports transformative research that has the potential to create fundamentally new learning curves. ARPA-E technology projects typically start with cost/performance estimates well above the level of an incumbent technology. Given the high risk inherent in these projects, many will fail to progress, but some may succeed in generating a new learning curve with a projected cost/performance metric that is significantly better than that of the incumbent technology. ARPA-E will provide support at the highest funding level only for submissions with significant technology risk, aggressive timetables, and careful management and mitigation of the associated risks.

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ARPA-E funds technology with the potential to be disruptive in the marketplace. The mere creation of a new learning curve does not ensure market penetration. Rather, the ultimate value of a technology is determined by the marketplace, and impactful technologies ultimately become disruptive – that is, they are widely adopted and displace existing technologies from the marketplace or create entirely new markets. ARPA-E understands that definitive proof of market disruption takes time, particularly for energy technologies. Therefore, ARPA-E funds the development of technologies that, if technically successful, have clear disruptive potential, e.g., by demonstrating capability for manufacturing at competitive cost and deployment at scale.

ARPA-E funds applied research and development (R&D). The Office of Management and Budget defines “applied research” as an “original investigation undertaken in order to acquire new knowledge...directed primarily towards a specific practical aim or objective” and defines “experimental development” as “creative and systematic work, drawing on knowledge gained from research and practical experience, which is directed at producing new products or processes or improving existing products or processes.”¹ Applicants interested in receiving financial assistance for basic research (defined by the Office of Management and Budget as “experimental or theoretical work undertaken primarily to acquire new knowledge of the underlying foundations of phenomena and observable facts”)¹ should contact the DOE’s Office of Science (<http://science.energy.gov/>). Office of Science national scientific user facilities (<http://science.energy.gov/user-facilities/>) are open to all researchers, including ARPA-E Applicants and awardees. These facilities provide advanced tools of modern science including accelerators, colliders, supercomputers, light sources and neutron sources, as well as facilities for studying the nanoworld, the environment, and the atmosphere. Projects focused on early-stage R&D for the improvement of technology along defined roadmaps may be more appropriate for support through the DOE applied energy offices including: the Office of Energy Efficiency and Renewable Energy (<http://www.eere.energy.gov/>), the Office of Fossil Energy and Carbon Management (<https://www.energy.gov/fecm/office-fossil-energy-and-carbon-management>), the Office of Nuclear Energy (<http://www.energy.gov/ne/office-nuclear-energy>), and the Office of Electricity (<https://www.energy.gov/oe/office-electricity>).

ARPA-E encourages submissions stemming from ideas that still require proof-of-concept R&D efforts as well as those for which some proof-of-concept demonstration already exists. Submissions can propose a project with the end deliverable being an extremely creative, but partial solution.

B. SBIR/STTR PROGRAM OVERVIEW

¹ OMB Circular A-11 (https://www.whitehouse.gov/wp-content/uploads/2018/06/a11_web_toc.pdf), Section 84, pg. 3.

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The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are Government-wide programs authorized under Section 9 of the Small Business Act (15 U.S.C. § 638). The objectives of the SBIR program are to (1) stimulate technological innovation in the private sector, (2) strengthen the role of Small Business Concerns in meeting Federal R&D needs, (3) increase private sector commercialization of innovations derived from Federal R&D activities, (4) foster and encourage participation by socially and economically disadvantaged and women-owned Small Business Concerns, and (5) improve the return on investment from Federally funded research and economic benefits to the Nation. The objective of the STTR program is to stimulate cooperative partnerships of ideas and technologies between Small Business Concerns and partnering Research Institutions through Federally funded R&D activities.²

ARPA-E administers a joint SBIR/STTR program in accordance with the Small Business Act and the SBIR and STTR Policy Directive issued by the U.S. Small Business Administration (SBA).³ ARPA-E provides SBIR/STTR funding in three phases (Phase I, Phase II, and Phase IIS).

Applicants must apply for a Combined Phase I/II Award or a Combined Phase I/II/IIS Award. Combined Phase I/II and I/II/IIS Awards are intended to develop transformational technologies with disruptive commercial potential. Such commercial potential may be evidenced by (1) the likelihood of follow-on funding by private or non-SBIR/STTR sources if the project is successful, or (2) the Small Business Concern's record of successfully commercializing technologies developed under prior SBIR/STTR awards. Phase IIS awards are a “sequential” (i.e., additional) Phase II award, intended to allow the continued development of promising energy technologies. Combined Phase I/II/IIS awards may be funded up to \$4,505,859. Funding amounts will be consistent with the Phase I and Phase II limits posted on SBIR.gov website.⁴

ARPA-E reserves the right to select all or part of a proposed project (i.e., only Phase I, or only Phase I and Phase II). In the event that ARPA-E selects Phase I only or Phase I/II only, then the maximum award amount for a Phase I award is \$314,363 and the maximum amount for a Phase I/II award is \$2,410,111.

C. PROGRAM OVERVIEW

² Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

³ See 88 Fed. Reg. 19704 (May 3, 2023) or SBIR.gov file at [SBIR and STTR Policy Directive - May 2023](#).

⁴ For current SBIR and STTR Phase I and Phase II funding amounts, see <https://legacy.www.sbir.gov/about>. Phase IIS funding amounts are equal to Phase II funding amounts for both SBIR and STTR awards.

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1. SUMMARY

ARPA-E's Harnessing Autonomy for Energy Joint ventures Offshore (HAEJO) program envisions the creation of a U.S.-led marine energy hydrocarbon and industrial commodity supply from the deep-water offshore cultivation of seaweed at the gigaton scale. Such an industry would not require fresh water, artificial fertilizer, or any additional land use, and would not preclude any existing industry.

To achieve this vision, the goals of HAEJO are to support the development of new technologies to markedly improve the economics of offshore seaweed farms via sensors that enable autonomy, depth cycling infrastructure and vessel-based dewatering systems. HAEJO also seeks to reduce risk and uncertainty in the agricultural biostimulant market and discover new applications that can grow U.S. industry, accelerating scaled investment in biomass cultivation technology and building the offtake market to at least one million tons per year.

Specifically, this program will fund innovations in several areas (Table 1).

Table 1. Summary of farming technologies of interest to ARPA-E.

Technology	Approach
Smart Aquafarm Sensors	
In Situ Crop State	Sensors that evaluate seaweed crop health and value in situ without physical sample retrieval.
Farm Infrastructure State	Persistent, distributed sensors and models that enable real-time farm load analysis and predictive maintenance through digital twins.
Offshore Infrastructure	
Depth Cycling	Offshore farm designs that harness deepwater nutrients for high productivity in oligotrophic ocean regions.
Dewatering	Energy-efficient seaweed dewatering techniques for seaweed preservation, transportation cost reduction, and flexible logistics that enable final derivative manufacturing on-site.

This program also targets the use of seaweed as biostimulants and their use in the energy supply chain, with possible application to row crops as a bridge market to unlock value and scale. Specifically, funded projects will determine the mechanisms of action for seaweed biostimulants and perform scientific evaluation of their efficacy, connecting to resultant reductions in synthetic fertilizer use. ARPA-E is also open to technology development proposals enabling other energy-centric markets for seaweed and derivative products, including carbon removal and storage, provided a sufficient level of economic and energy impact can be achieved.

This NOFO contains some terms with meanings that are specific to this program. Some of these terms refer to quantitative limits or performance metrics. See the list of definitions provided in Section I.G.

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2. TECHNICAL DESCRIPTION

The U.S. seaweed cultivation industry is still in its infancy, harvesting 971 tons in 2023 at a cost of more than \$1,000 per dry metric ton.^{5,6,7} The industry faces scaling challenges in reducing production costs and developing offtake markets that will grow demand to the megaton levels seen in overseas markets. To match the scale of overseas markets, significant farming must occur further from U.S. coastlines than is possible today. These are necessary stepping-stones on the way to achieving the gigaton scale required to fully utilize the U.S. maritime Exclusive Economic Zone (EEZ).

This program will support the development of technical solutions to reduce production costs by a factor of four when the industry has scaled to what exists in Korea today. This cost reduction must be achieved to reach parity with terrestrial sources of biomass commodities such as sugars and ethanol. The proposed technical solutions aim to increase market size by three orders of magnitude to build demand from applications that economically benefit the U.S. energy industry and diversify supply chains.

Smart Aquafarm Sensors

To achieve the production scales required to economically support a megaton-scale energy commodities industry, seaweed farms must produce crops offshore without the intensive, sometimes daily, manual inspections required by the coastal cultivation process today. Autonomous cultivation will be predicated on understanding the relevant farm parameters (e.g., crop state and structural integrity) at the right temporal and spatial scales.

In Situ Crop State: While many environmental parameters (e.g., water temperature, light levels, and physical forcing) and some ocean chemical parameters (e.g., pH, partial pressure of carbon dioxide (pCO₂), and dissolved nitrogen) can be quantified today, other parameters more directly indicative of crop state (e.g., bulk nitrogen in vivo or protein content, sugar content) cannot presently be quantified without direct sampling. This involves raising farm lines for visual inspection or laboratory-based sampling approaches that are fundamentally limiting to scaled cultivation.

⁵ "State of the States", University of Connecticut, accessed December 12th, 2024, http://www.seaweedhub.extension.uconn.edu/wp-content/uploads/sites/3646/2023/04/2023-State-of-the-States_For-Posting_Dec2023.pdf

⁶ DeAngelo, Julianne, Benjamin T. Saenz, Isabella B. Arzeno-Soltero, Christina A. Frieder, Matthew C. Long, Joseph Hamman, Kristen A. Davis, and Steven J. Davis. "Economic and biophysical limits to seaweed farming for climate change mitigation." *Nature Plants* 9, no. 1 (2023): 45-57.

⁷ Coleman, Struan, Adam T. St Gelais, David W. Fredriksson, Tobias Dewhurst, and Damian C. Brady. "Identifying scaling pathways and research priorities for kelp aquaculture nurseries using a techno-economic modeling approach." *Frontiers in Marine Science* 9 (2022): 894461.

While data telemetry, sensor platforms, and power solutions have been developed by other at-sea industries, the development of sensors that can quantify these variables is still necessary to achieve the vision of an autonomous farm. This program focuses on the creation of sensors that can provide quantification of the following:

- Nitrogen content in vivo: With the exception of floating seaweed, cultivators lack the capability to evaluate nitrogen content within seaweed tissue, a key parameter that informs crop health estimates.⁸
- Biomass yield and growth rates: The development of yield quantification methods for sinking kelp species is a nascent field. Today, farmers either estimate these parameters from small subsamples despite significant variability across a single farm, or the parameters are quantified post-harvest.⁹
- High-value components¹⁰ of crops: Types of saccharides and mass fractions in vivo are currently evaluated through physical sample collection followed by laboratory analysis.^{11, 12}

Farm Infrastructure State: Infrastructure damage such as line breakage is currently evaluated through manual inspection and largely remediated through post-event repair.¹³ Applying such an approach to offshore farms will prohibitively exacerbate risks and costs, since distances from port will be one to two orders of magnitude greater than for coastal farms. Timely open-ocean inspection will necessitate a larger, more capable, ocean-going, and more costly class of vessel that may consume fuel at more than five times the rate of a smaller coastal vessel at equivalent speeds. Additionally, depending on the location, the physical distance to shore and open-ocean environmental conditions will significantly reduce the number of safe inspection days.

To overcome these restrictions, new monitoring paradigms must be created for offshore farms. Infrastructure monitoring sufficient to negate in-person inspections requires constant, real-time measurement and quantification of a farm's structural integrity.

Offshore Infrastructure

⁸ Bell, Tom W., Nick J. Nidzieko, David A. Siegel, Robert J. Miller, Kyle C. Cavanaugh, Norman B. Nelson, Daniel C. Reed et al. "The utility of satellites and autonomous remote sensing platforms for monitoring offshore aquaculture farms: a case study for canopy forming kelps." *Frontiers in Marine Science* 7 (2020): 520223.

⁹ Jung, Seung Wook, and Chang Geun Choi. "Estimation of Marine Macroalgal Biomass Using a Coverage Analysis." *Journal of Marine Science and Engineering* 10, no. 11 (2022): 1676.

¹⁰ High-value components include mannitol, laminarin, alginate, fucoidan, and other CHON molecules with a scalable energy application.

¹¹ Kim, Nag-Jong et al., "Ethanol Production from Marine Algal Hydrolysates Using Escherichia Coli KO11," *Bioresource Technology* 102, no. 16 (August 2011): 7466–69, <https://doi.org/10.1016/j.biortech.2011.04.071>.

¹² Horn, S J, I M Aasen, and K Østgaard, "Production of Ethanol from Mannitol by Zymobacter Palmae," *Journal of Industrial Microbiology and Biotechnology* 24, no. 1 (January 1, 2000): 51–57, <https://doi.org/10.1038/sj.jim.2900771>.

¹³ Stenius, Ivan et al., "A System for Autonomous Seaweed Farm Inspection with an Underwater Robot," *Sensors* 22, no. 13 (July 5, 2022): 5064, <https://doi.org/10.3390/s22135064>.

Depth Cycling: While dissolved nitrate values of 0.07 micrograms per milliliter ($\mu\text{g}/\text{ml}$) are considered a workable minimum for cultivation in scaled overseas seaweed farms, concentrations at the ocean surface are often below 0.01 $\mu\text{g}/\text{ml}$ during summertime periods in the North Pacific, where scaled offshore cultivation may occur.^{14, 15, 16}

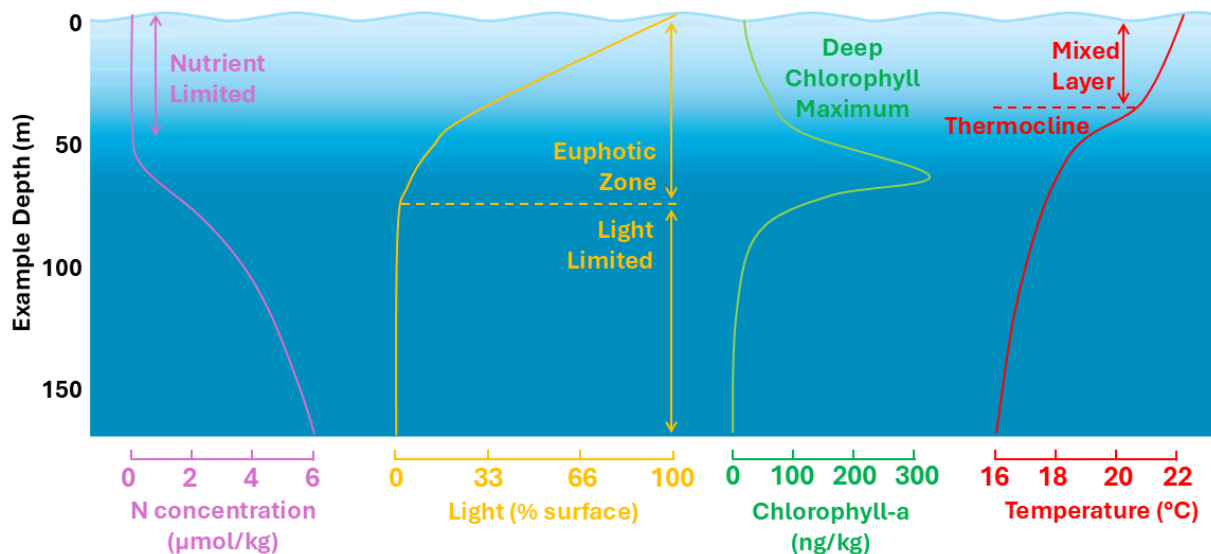


Figure 1. Ocean productivity is shown in representative example relationships between depth, light, nutrients and phytoplankton concentrations in subtropical open-ocean conditions. Nitrogen concentrations are displayed in micromoles/kilogram ($\mu\text{mol}/\text{kg}$) and Chlorophyll a is displayed in nanograms/kilogram (ng/kg).¹²

Nutrient concentrations in deep water are often inversely correlated with levels of photosynthetically available radiation (PAR), as typified by Figure 1. Seaweed absorbs and retains nutrients long enough such that growth is accelerated through nightly exposure to nutrients in concentrations found in deep water as shown.¹⁷ Prior ARPA-E funded efforts to periodically sink a farm at night and access nutrient rich waters have shown the potential for growth rates roughly 300% greater than equivalent, non-cycled farms.¹⁸

Today, no commercially feasible depth cycling system exists due to what has been assessed are the following technical limitations:

¹⁴ Gerard, Valrie A., "In Situ Rates of Nitrate Uptake by Giant Kelp, *Macrocystis Pyrifera* (L.) C. AGARDH: Tissue Differences, Environmental Effects, and Predictions of Nitrogen-Limited Growth," *Journal of Experimental Marine Biology and Ecology* 62, no. 3 (July 1982): 211–24, [https://doi.org/10.1016/0022-0981\(82\)90202-7](https://doi.org/10.1016/0022-0981(82)90202-7).

¹⁵ Smith, Jason M. et al., "Urea as a Source of Nitrogen to Giant Kelp (*Macrocystis Pyrifera*)," *Limnology and Oceanography Letters* 3, no. 4 (June 7, 2018): 365–73, <https://doi.org/10.1002/lol2.10088>.

¹⁶ Chen, Shuangling et al., "Remote Estimates of Sea Surface Nitrate and Its Trends from Ocean Color in the Northwest Pacific," *Journal of Geophysical Research: Oceans* 129, no. 2 (February 16, 2024), <https://doi.org/10.1029/2023jc019846>.

¹⁷ Sigman, Daniel M., and Mathis P. Hain. "The biological productivity of the ocean." *Nature Education Knowledge* 3, no. 10 (2012): 21.

¹⁸ Navarrete, Ignacio A. et al., "Effects of depth-cycling on nutrient uptake and biomass production in the giant kelp *Macrocystis pyrifera*." *Renewable and Sustainable Energy Reviews* 141 (2021): 110747.

- The lack of buoyancy engine technology that can meet the energy efficiency requirements of offshore systems that must harvest all operating energy from the surrounding environment;
- The lack of control systems that can continuously optimize farm depth in accordance with in situ environmental and crop data;
- Technical and design challenges associated with reliability during depth cycling; and
- The unanticipated impact of environmental variables such as storms and biofouling on mechanical systems.

Dewatering: Water content in seaweed, typically 70-90% of total biomass weight, significantly impacts the economics of biomass transport. Far-offshore farms are uniquely sensitive to transport costs, typically \$0.1-0.35 per ton per kilometer (km), due to greater distance from shore and weather-based limitations imposed upon transport logistics.¹⁹ Today, water removal is conducted exclusively onshore via thermomechanical or purely thermal evaporative approaches, requiring expedient transport of harvest to shore before decomposition sets in.

Water removal techniques compatible with the space and energy constraints of a processing vessel would transform the economics of offshore cultivation by reducing transported weight, costs, and emissions by up to a factor of ten if raw biomass were dewatered to an industry-standard 10% moisture. For example, on-ship dewatering of some seaweed crops could expand the economic range of offshore aquaculture harvests to 689 km from shore, well beyond the 370 km (200 nautical mile) limit of our EEZ.²⁰ Furthermore, a dewatering process that simultaneously reduces the salt content of remaining biomass would be beneficial for downstream chemical processing, which could potentially be performed to manufacture final derivative energy commodities such as sugars and ethanol on-site.

However, moving the dewatering process offshore poses a significant challenge due to the energy intensity of dewatering. While a practical system may require more energy, an ideal evaporative process would require at least 0.6 kWh per kg of water removed (i.e., 360-480 kWh per ton of raw algae), as determined by the latent heat of vaporization of water. As such, new methods of dewatering that are more efficient than thermal approaches will be required to realize the cost and logistical savings potentially accessible through dewatering at sea. ARPA-E considers energy-efficient methods to remove water from raw or minimally processed seaweed at sea to be a critical technology development area for reducing costs of transport or enabling the manufacture of final product derivatives on-site.

Enabling Markets

¹⁹ van den Burg, Sander WK, Arie Pieter van Duijn, Heleen Bartelings, Marinus M. van Krimpen, and Marnix Poelman. "The economic feasibility of seaweed production in the North Sea." *Aquaculture Economics & Management* 20, no. 3 (2016): 235-252. <https://doi.org/10.1080/13657305.2016.1177859>

²⁰ Lehahn, Yoav, Kapilkumar Nivrutti Ingle, and Alexander Golberg, "Global Potential of Offshore and Shallow Waters Macroalgal Biorefineries to Provide for Food, Chemicals and Energy: Feasibility and Sustainability," *Algal Research* 17 (July 2016): 150–60, <https://doi.org/10.1016/j.algal.2016.03.031>.

Seaweed-based Biostimulants: Biostimulants are complex mixtures of biomolecules that have been proven to increase yields and stress tolerance in crops.^{21, 22} Different seaweeds and terrestrial plant biomass have been employed as biostimulants. The global seaweed biostimulant market is more than \$1 billion, often focused on vegetable and ornamental crops.²³ This current market requires about 250,000 to 500,000 tons of seaweed annually and is projected to reach up to one million tons by 2027, without the inclusion of use in energy row crops.^{24, 25} Incumbent seaweed biostimulants suffer from several technical challenges precluding them from application in large-scale energy-related agriculture:

- Most incumbent seaweed biostimulants use whole seaweed extracts from wild harvested species with inexact dosages.²⁶ The lack of understanding of biomass composition, active ingredients, and corresponding responses from plant and soil microbiome limits the development of commercial formulations (single strain, composite or value-added formulations).²⁷
- The inherent differences in seaweed species and temporal and seasonal growing conditions exacerbate quality control challenges for incumbent seaweed biostimulants.²⁸ Consequently, plants treated with the same biostimulant product can vary significantly in their responses, causing potential yield losses.
- Depending on the cultivation and harvest locations, seaweed biomass may be contaminated by heavy metals and persistent organic pollutants caused by industrial run-off. These contaminants are hard to remove when using whole extract.²⁹

²¹ Shukla, Pushp Sheel, and Balakrishnan Prithiviraj. "Ascophyllum nodosum biostimulant improves the growth of Zea mays grown under phosphorus impoverished conditions." *Frontiers in Plant Science* 11 (2021): 601843.

²² Ertani, Andrea, Ornella Francioso, Anna Tinti, Michela Schiavon, Diego Pizzeghello, and Serenella Nardi. "Evaluation of seaweed extracts from Laminaria and Ascophyllum nodosum spp. as biostimulants in Zea mays L. using a combination of chemical, biochemical and morphological approaches." *Frontiers in Plant Science* 9 (2018): 428.

²³ Data Bridge Market Research, "Global Seaweed Extracts Biostimulant Market – Industry Trends and Forecast to 2031", accessed 2/12/2024, <https://www.databridgemarketresearch.com/reports/global-seaweed-extracts-biostimulant-market#:~:text=Data%20Bridge%20Market%20Research%20analyses,forecast%20period%20of%202024-2031>.

²⁴ Stirk, Wendy A., and Johannes van Staden. "Seaweed products as biostimulants in agriculture." *World Seaweed Resources [DVD-ROM]: ETI Information Services Ltd, Univ. Amsterdam. ISBN 9075000* (2006): 80-4.

²⁵ The Nature Conservancy, "Analysis of Farmed Seaweed Carbon Crediting and Novel Markets to Help Decarbonize Supply Chains.", Accessed 12/2/2024, <https://www.nature.org/content/dam/tnc/nature/en/documents/SeaweedMarketsAnalysis.pdf>.

²⁶ El Boukhari, Mohammed El Mehdi, Mustapha Barakate, Youness Bouhia, and Karim Lyamlouli. "Trends in seaweed extract based biostimulants: Manufacturing process and beneficial effect on soil-plant systems." *Plants* 9, no. 3 (2020): 359.

²⁷ Ali, Omar, Adesh Ramsubhag, and Jayaraj Jayaraman. "Biostimulant properties of seaweed extracts in plants: Implications towards sustainable crop production." *Plants* 10, no. 3 (2021): 531.

²⁸ Ertani, Andrea et al., "Evaluation of seaweed extracts from Laminaria and Ascophyllum nodosum spp. as biostimulants in Zea mays L. using a combination of chemical, biochemical and morphological approaches." *Frontiers in Plant Science* 9 (2018): 428.

²⁹ Cipolloni, Océanne-Amaya et al., "Metals and metalloids concentrations in three genotypes of pelagic Sargassum from the Atlantic Ocean Basin-scale." *Marine Pollution Bulletin* 178 (2022): 113564.

These limitations, coupled with biomass costs over \$1,000 per ton (dry weight), have prevented meaningful application of seaweed biostimulants in large-scale agricultural systems, especially for row crops used for biofuel production.^{30, 31} Reaching the U.S. target of 35 billion gallons of sustainable aviation fuel produced by 2050 could double today's application of synthetic nitrogen fertilizer, which would raise the current agricultural-based nitrous oxide emissions to between 84 million metric tons (MMT) and 246 MMT CO₂ equivalent (CO₂e).^{32, 33} Consequently, developing an alternative source of fertilizer with low environmental impact is critical to maintaining the intention of this goal for sustainable aviation fuel. Achieving a target of 30% replacement of synthetic fertilizer on row crops using seaweed biostimulants will require 250-300 million tons per year of wet seaweed biomass, additionally contributing approximately 100 million tons of avoided CO₂e emissions per year.^{34, 35}

Thus, ARPA-E is interested in supporting the development of seaweed-derived biostimulants with defined composition, imposing strict quality control, and identifying clear mechanisms of action for the active components.

New Energy Commodities from Seaweed: The unique molecular composition of seaweed, from sulfated saccharides to the low concentration of cellulose in comparison with terrestrial plant-based biomass, makes the material a feedstock with unique properties that could be exploited to develop new products that may benefit a wide variety of energy markets. ARPA-E is interested in new, energy-centric and carbon-elimination approaches to utilizing seaweed biomass that are consistent with ARPA-E's statutory goals as described in Section I.A. Given the wide range of potential applications, responses should include a clear identification of the technical challenge(s) and quantitative metrics that would define success and estimates of anticipated markets if success is achieved.

D. PROGRAM OBJECTIVES

ARPA-E envisions a critical role for seaweed biomass in a diversified, economically resilient, and U.S.-centric energy sector. Increased constraints on terrestrial natural resources to fulfill global

³⁰ DeAngelo, Julianne, Benjamin T. Saenz, Isabella B. Arzeno-Soltero, Christina A. Frieder, Matthew C. Long, Joseph Hamman, Kristen A. Davis, and Steven J. Davis. "Economic and biophysical limits to seaweed farming for climate change mitigation." *Nature Plants* 9, no. 1 (2023): 45-57.

³¹ Coleman, Struan, Adam T. St Gelais, David W. Fredriksson, Tobias Dewhurst, and Damian C. Brady. "Identifying scaling pathways and research priorities for kelp aquaculture nurseries using a techno-economic modeling approach." *Frontiers in Marine Science* 9 (2022): 894461.

³² U.S. Department of Energy, Bioenergy Technologies Office. "Sustainable Aviation Fuel Grand Challenge." Accessed December 4, 2024. <https://www.energy.gov/eere/bioenergy/sustainable-aviation-fuel-grand-challenge>.

³³ USDA, "Commodity Costs and Returns," accessed 12/2/2024, <https://www.ers.usda.gov/data-products/commodity-costs-and-returns/>.

³⁴ The Nature Conservancy, "Analysis of Farmed Seaweed Carbon Crediting and Novel Markets to Help Decarbonize Supply Chains.", Accessed 12/2/2024, <https://www.nature.org/content/dam/tnc/nature/en/documents/SeaweedMarketsAnalysis.pdf>.

³⁵ ARPA-E workshop discussion, Pohang, Korea, October 24-25, 2024.

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demand for fuels, materials, and other commodities have driven a focus on ocean spatial resources, which cover more than 71% of the Earth's surface. Including recent Outer Continental Shelf claims, the U.S. possesses 12,351,912.3 km² of ocean area within our maritime EEZ, the largest of any nation. Within this context, this program looks to accelerate the development of bridge seaweed markets capable of megaton-scale in the U.S., with the long-term goal of developing the U.S. macroalgal cultivation industry into a gigaton-scale biomass source that utilizes this immense area to drive the U.S. and global energy biomass and industrial commodity markets.

To accomplish this goal, this program seeks fundamentally disruptive technologies that will:

- Markedly improve the economics of offshore seaweed farms via sensors, depth cycling infrastructure, and vessel-based dewatering systems; and
- Reduce risk and uncertainty in the agricultural biostimulant and other potential seaweed markets, accelerating scaled investment in biomass cultivation technology.

ARPA-E aims to understand the key mechanisms of biostimulant action, discover new applications that can serve to grow this new U.S. industry, accelerate progress towards U.S. energy independence, and cement U.S. leadership in ocean industry and technology.

E. TECHNICAL CATEGORIES OF INTEREST

Teams may apply to one or more of the subcategories below.

While this program does not seek to fund the cultivation of seaweed itself, ARPA-E encourages collaborations between teams working in these areas in order to perform sea tests, validate technology in real world conditions, and showcase the value proposition of new technologies to industry.

1. CATEGORY A: SMART AQUAFARM SENSORS

Subcategory A.1. In Situ Crop State

ARPA-E is interested in new sensor technologies that enable persistent, reliable, farm-scale quantification of the following parameters in situ:

- Total seaweed biomass per meter of grow line and seaweed biomass growth rate;
- In vivo nitrogen concentrations to evaluate biomass health;

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- In vivo composition of valuable components (e.g., mass fraction of mannitol, laminarin, fucoidan, and alginates);
- Biofouling and biofouling change rates on seaweed crops; and
- Localizable presence and activity of pests or other organisms that may degrade crop value and/or yield.

Example technologies that may be able to sense the parameters above include, but are not limited to, the following:

- Reagentless sensing approaches, such as chemical sensing through distributed optical fibers coated in chemically responsive cladding materials, or utilizing sensing fibers embedded within grow lines;
- High-frequency (i.e., 100s of kHz to MHz), active acoustic approaches to determine mechano-chemical properties of seaweed in situ; and
- Passive acoustic sensing combined with artificial intelligence/machine learning algorithms to detect herbivory, biofouling, and other relevant biological activity that may impact yield.

Subcategory A.2. Farm Infrastructure Assessment

The ability to remotely monitor infrastructure status in real-time will equip farmers to make informed decisions regarding the deployment of personnel to sea, limiting labor expenditures to essential operations such as mitigation of an actual adverse event. To enable this capability, ARPA-E is interested in new technologies that provide:

- Always-on sensors to remotely monitor mission-critical farm infrastructure parameters such as line loads, breakages, or farm distortion in real-time in situ;
- Real-time evaluation systems that can inform depth cycling farms to minimize structural loading under inclement weather; and
- Data-driven algorithms that utilize sensor data to inform failure prediction models and cost-saving preventative maintenance actions.

Technologies that may achieve the capabilities listed above include, but are not limited to:

- Optical fiber, ultra-short baseline and/or passive acoustic systems embedded in grow lines and buoy infrastructure that offer geometric characterization capabilities;
- Networked, renewably-powered smart-buoy architectures continuously connected to low-cost, high-bandwidth satellite uplinks; and
- ‘Digital twin’ models that utilize a limited data set to inform farm operations in real-time and predictively evaluate signals detected through the above sensing mechanisms.

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2. CATEGORY B. OFFSHORE ENGINEERING

Subcategory B.1. Depth cycling

ARPA-E is interested in commercially viable offshore depth cycling farm infrastructure and validation of the approach for enabling and enhancing cultivation in otherwise nutrient-poor deep-water environments. Technologies of interest include:

- Scalable, cost-effective depth-cycling farm designs for maintaining farms at arbitrary depth;
- Development of energy efficient systems that utilize buoyancy control approaches that are infinitely cyclable; and
- Implementation of scientifically-determined optimal cultivation practices via control algorithms that consider environmental and crop sensor data, coordinate depth control across a farm, and finely adjust depth based on model outputs.

Technologies that may achieve the capabilities listed above include, but are not limited to:

- Phase change material (PCM) based buoyancy engines that can inexpensively scale to accommodate farm sizes of 100's of tons biomass per hectare (ha);
- Buoyancy control methods that simultaneously harvest energy from temperature changes between surface and deep waters; and
- Farm depth control systems that rely on wave-energy harvesting or hydrodynamic loading of structures.

Subcategory B.2. Offshore Dewatering

Raw seaweed biomass is comprised of 70-90% water and has a shelf life in warm conditions that is measured in hours. Given that offshore farms are anticipated to be up to 200 nautical miles from land, harvested biomass cannot remain fresh during transport to shore and thus needs to be preserved at the point of harvest, creating logistical freedoms far more conducive to an industry in which harvests occur during short seasonal periods but must invest in fixed processing capability. In addition, the cost of transportation can be decreased substantially if the water content is reduced while maintaining the value of the biomass. Dewatering is also conducive to enabling the complete processing of macroalgae at the point of harvest, if that approach is determined to be the optimal economic approach to processing. This subcategory will fund projects that develop technologies to remove water from harvested seaweed that require limited energy and volume, suitable for at-sea deployment on vessels that support seaweed farms.

Technologies of interest include, but are not limited to:

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- Non-evaporative thermal processes such as the use of thermoresponsive materials for drying;
- Non-thermal processes, such as ultrasound; and
- Multistage thermal drying with heat recuperation.

3. CATEGORY C. ENABLING MARKETS

This program seeks to fund technologies that support seaweed-based biostimulants for agricultural crops and other markets to support growing demand for a near-term, cost-effective seaweed industry in the United States.

Subcategory C.1. Seaweed Biostimulants

ARPA-E is looking to enable the production of next-generation seaweed biostimulants with significant adoption in large-scale cultivation of row crops. This will allow a 3-to-1 return ratio in comparison with the current synthetic fertilizer practice (30% reduction from 2023 fertilizer cost of \$186 per acre) and a \$5.3 billion savings for U.S. farmers.³⁶ ARPA-E is interested in technologies and approaches that:

- Extract and define ingredients that can be used in commercial seaweed biostimulants, focusing on single strain formulations. Employing commercial-relevant species in the U.S. is highly encouraged;
- Minimize variability of final products. The variation must be evaluated by both analytical measurement of ready-to-use products and physiological responses from row crops;
- Elucidate physiological responses of cultivated crops, soil, surrounding microbiome, or a combination of them. These responses can be validated through agronomic and biological evidence at the lab and (preferably) field trial scale;
- Verify experimentally, through small-scale, tank-based studies, increased efficacy in seaweed-based biostimulants produced through the optimization of growth and harvesting conditions, and inform the design of commercial cultivation practices to maximize the efficacy of biostimulant crops; and
- Provide techno-economic and lifecycle analyses showing the economic feasibility and greenhouse gas reduction potential of seaweed-based biostimulants, compared to conventional nutrient inputs (synthetic NPK³⁷) in large-scale agriculture.

Subcategory C.2. New Energy Commodities from Seaweed

ARPA-E is seeking technologies that could reduce economic risks, improve efficiency, and reduce costs for seaweed commodities in other end-use industries that are consistent with ARPA-E's statutory goals including the reduction of foreign imports of energy commodities,

³⁶ Schnitkey, Gary, Nick Paulson, Carl Zulauf, Krista Swanson, and Jim Baltz. "Fertilizer Prices, Rates, and Costs for 2023." *farmdoc daily* 12, no. 148 (2022).

³⁷ Nitrogen, Phosphorus and Potassium fertilizer.

enhancing the efficiency of the energy industry, and emissions reduction including carbon elimination. Given the wide range of potential applications, responses should include a clear identification of the technical challenge(s), quantitative metrics that would define success, and estimates of anticipated markets if success is achieved.

F. TECHNICAL PERFORMANCE TARGETS

This program seeks to both develop and implement new at-sea technologies to reduce the cost and increase the scale of seaweed cultivation. All proposed technologies in Categories A and B must be ready for at-sea testbed validation 24 months from project start.

1. CATEGORY A. SMART AQUAFARM SENSORS

In all sensor development areas, ARPA-E emphasizes the need for cost-effective, highly resilient systems. Sensors embedded within farm infrastructure are preferred over devices that must be mounted on moving platforms. Where necessary and justified, surface moving platforms such as unmanned surface vehicles are preferred over autonomous underwater vehicles due to the risk of entanglement and loss. In addition, systems must be configured for value and useability from the perspective of a seaweed farmer. Proposals must elucidate a clear economic value proposition for the end user.

Subcategory A.1. In Situ Crop State

Table 2. Metrics and Targets for Subcategory A.1 In Situ Crop State.

Parameter to be Sensed	Sampling Frequency	Accuracy [†]	Precision
Crop growth rate (kg/m/day grow line)	Every 3 days for a moving weekly average	Within 10% of true values	1%
Total biomass (kg/m grow line)			
Algae tissue nutrient content (mg N)	Daily	Within 10 mg N per gram of dry weight	1%
Valuable energy-relevant components* (g/kg)	Weekly during growth, daily within 4 weeks of harvest window	Within 10% of true weight fraction	1%
Biofouling (e.g., bryozoans, epiphytic algae, percent cover)	Daily within one month of seeding and within 4 weeks of harvest window, otherwise weekly	Detection of ≥5% of seaweed surface area coverage	1%
Crop loss due to herbivory (occurrence, location)	Real-time	90% detection success rate within 10 minutes of herbivorous animal activity, location accuracy to one quadrant of a testbed (1 ha) farm	---

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*These include mannitol, laminarin, alginate, fucoidan, lipids, and other CHON molecules with a scalable energy application.

†As measured by standard laboratory analysis.

The proposed sensor systems should be able to monitor 25% of the grow line area of the farm, distributed evenly across the entire cultivated area. Proposed approaches should include verification plans that utilize physical collection and laboratory analysis of samples.

Subcategory A.2. Farm Infrastructure Assessment

Table 3. Metrics and Targets for Subcategory A.2 Farm Infrastructure Assessment.

Parameter to be Sensed	Metric	Target
Structural integrity	Sensor accuracy	Instantaneous loading within 100 newtons for 1-100 kilonewton range
Farm distortion		90% detection success rate of any contact (rubbing) between grow lines or grow lines to structural lines
All sensors	Sampling frequency	Real-time, 1 Hz continuous
	Endurance	By the end of the project, farm infrastructure sensing systems must be able to operate at sea continuously for one complete annual growing season without recalibration
	Uptime	By the end of the project, farm infrastructure sensing systems must operate at 95% uptime through an entire growing season

2. CATEGORY B. OFFSHORE INFRASTRUCTURE

All infrastructure developed under this program must remain resilient in open-ocean conditions and be designed to accommodate a year of deployment before in-person maintenance.

Subcategory B.1. Depth Cycling

Table 4. Metrics and Targets for Subcategory B.1 Depth Cycling.

Metric	Target
Energy efficiency	≤284 Wh/100m cycle ³⁸
Frequency	Unlimited cycles with <24-hour cadence
Control system accuracy	Dynamically neutral (buoyancy does not change passively with change in depth), ±5m station depth accuracy
Reliability	Continuous operation over a 9-month growing season
Size	Prototypes must be sized appropriately for a 1 ha testbed farm

³⁸ Approximately one-quarter of the energy required to raise a 100-ton farm from 100m using compressed air.

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Submissions that propose to develop depth cycling systems must include a methodical technical approach that incrementally reduces technical risk through experimental validation.

Subcategory B.2. Offshore Dewatering

Table 5. Metrics and Targets for Subcategory B.2 Dewatering.

Metric	Target
Energy use	≤0.12 kWh per kg of water removed; this represents a five-fold reduction of energy use relative to the enthalpy of vaporization of water or, equivalently, an effective gain output ratio of 5. ³⁹
Cost of dewatering	Reduction of moisture from raw biomass to 10% at an estimated operational cost at ≥100-ton scale of less than \$58.5 per ton of raw biomass
Processing rate	Prototypes must dewater the biomass at a rate exceeding 5 kg of raw biomass/hour; approach must feasibly scale to >100 tons of raw biomass/hour
Stabilization	Biomass must remain free of decomposition for >14 days after dewatering
Discharge	Separated effluent from dewatering processes must meet legal requirements for at-sea discharge under applicable state/national laws

Novel dewatering approaches must:

- Preserve the quality of biomass and be compatible with the desired energy-relevant applications;
- Accommodate installation on a volume-constrained factory ship, powered by energy sources available at an offshore farm, and be conducive to renewable inputs at sea; and
- Work with different types of seaweed, which can be preprocessed to assist water removal mechanics at sea.

3. CATEGORY C. ENABLING MARKETS

Subcategory C.1. Seaweed Biostimulants

Table 6. Metrics and Targets for Subcategory C.1 Seaweed Biostimulants.

Metric	Target
Plant phenotypic response	Identify a set of ≥3 molecular components of seaweed biostimulants that improve plant growth rates by >10% and/or reduce fertilizer use by 30% in greenhouse trials
Formulation	Develop a formulation with the molecular components identified above and confirm an effect variability of <20% from three separate harvests

³⁹ Deshmukh, Akshay, Chanhee Boo, Vasiliki Karanikola, Shihong Lin, Anthony P. Straub, Tiezheng Tong, David M. Warsinger, and Menachem Elimelech. "Membrane distillation at the water-energy nexus: limits, opportunities, and challenges." *Energy & Environmental Science* 11, no. 5 (2018): 1177-1196.

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

Reduction in fertilizer use	An extract that reduces fertilizer use >30% (NPK for corn and sorghum, PK for soybean)
Crop yield	Maintain at least 100% yield in comparison to no application and/or incumbent products
Cost	<\$17/acre application

Subcategory C.2. Other Markets

Teams applying to this subcategory must identify one or more critical technical challenges in a new or nascent market for seaweed, and the ARPA-E mission area(s) addressed by their application. The path to and timeline for a scaled megaton seaweed market that would result from the proposed technology need to be described. Technical challenges, risks, and quantitative metrics that define both technical and technoeconomic success must be provided and justified. Applications should consider cost parity, energy use, efficiency, economics, and the impact of technical success on energy-centric markets.

G. DEFINITIONS

Term	Definition
Biofouling	Parasitic and epiphytic organisms that reduce seaweed growth rate. For the purposes of this NOFO, “biofouling” could also include non-living material that disrupts seaweed cultivation such as ocean plastics and discarded fishing gear.
Biostimulant	A material or liquid applied to terrestrial crops that enhances growth rate or other valuable quality.
Deep Water	Ocean areas where the seafloor is >200 m from the surface at mean low tide.
Depth cycling	The practice of cultivating seaweed near the surface during the day and lowering the seaweed to depth during the night to access water containing higher concentrations of nutrients.
Dry	Containing 10% moisture or less (in reference to biomass water content).
Farm-sized	Prototype farms sized at 100 x 100 m square (cultivated area), covering an area of 1.0 Ha.
In situ	Within an operational deep-water farm.
In vivo	Within the tissue of the seaweed.
Offshore	Deep water locations or waters beyond state jurisdiction, but not including areas beyond national jurisdiction.
Persistent	Remaining operational on seaweed farms continuously for periods greater than or equal to one cultivation season.
Real-time	Data received from sensors with a latency shorter than the timescales necessary for a meaningful response.
Remote	Spatially offset from the human observer/controller. In the seaweed farm case, ‘remote’ means the observer/controlling human is ashore while the farm operates offshore.
Row Crops	Corn, soybean, sorghum only.
Unmanned	Not staffed or performed by people on-site.

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H. LEVERAGING U.S. TECHNOLOGY ON INTERNATIONAL SCALED SEAWEED INDUSTRIES

In comparison with the nascent market in the U.S., other allied nations such as the Republic of Korea (ROK) possess vastly scaled seaweed industries. ROK has a scaled but supply-limited seaweed industry that cultivates approximately 1.8 million tons of biomass per year, cultivated exclusively for human consumption and aquaculture feedstock markets.⁴⁰ Leveraging the scientific expertise and industrial experience in the ROK and U.S. technological innovation could aid in accelerating the growth of the aquaculture-for-energy industry in the U.S. Given our immense but underutilized maritime resources, the growth of this industry could turn the U.S. into a major global exporter of energy biomass commodities. At the same time, U.S. technology innovation leadership applied towards mitigating supply bottlenecks and enabling offshore cultivation for food markets and other uses are desired by ROK. ARPA-E and the Korean Institute for Marine Science and Technology promotion (KIMST) are working together on this HAEJO research opportunity.^{41,42} As such, ARPA-E strongly encourages submissions that include the leveraging of knowledge, experience, and the logistical expediency of scaled seaweed industries to reduce technical and programmatic risks in technology and industry development in U.S. waters.

I. STATEMENT OF SUBSTANTIAL INVOLVEMENT

Congress directed ARPA-E to “establish and monitor project milestones, initiate research projects quickly, and just as quickly terminate or restructure projects if such milestones are not achieved.”⁴³ Accordingly, ARPA-E is substantially involved in the direction of projects from inception to completion. For the purposes of an ARPA-E project, substantial involvement means:

- Project Teams must adhere to ARPA-E’s agency-specific and programmatic requirements.
- ARPA-E may intervene at any time in the conduct or performance of work under an award.
- ARPA-E does not limit its involvement to the administrative requirements of an award. Instead, ARPA-E has substantial involvement in the direction and redirection of the

⁴⁰ Hwang, Eun Kyoung and Chan Sun Park. "Seaweed cultivation and utilization of Korea." *Algae* 35, no. 2 (2020): 107-121.

⁴¹ Press release: KIMST Signs MOU with the U.S. ARPA-E to Collaborate on Marine Fisheries Research, accessed 12/2/2024.
https://www.kimst.re.kr/u/intro/news_01/board.do;jsessionid=XoZP1efaThDmQalhFAo6GK4aEoKPu6DOTqUaLDIOiPHNq6yencxNTpsnUFq6emZ5.www-webwas_servlet_engine1?type=view&bno=153421765142443&searchDiv=&searchKeyword=.

⁴² Oh, Woon Yul. International Symposium on Seaweed Innovation for a Sustainable Future, Pohang, Korea. Opening remarks. 10/24/2024

⁴³ U.S. Congress, Conference Report to accompany the 21st Century Competitiveness Act of 2007, H. Rpt. 110-289 at 171-172 (Aug. 1, 2007).

technical aspects of the project as a whole.

- ARPA-E may, at its sole discretion, modify or terminate projects that fail to achieve predetermined Go/No Go decision points or technical milestones and deliverables.
- During award negotiations, ARPA-E Program Directors and Recipients mutually establish an aggressive schedule of quantitative milestones and deliverables that must be met every quarter. In addition, ARPA-E will negotiate and establish “Go/No-Go” milestones for each project. If the Recipient fails to achieve any of the “Go/No-Go” milestones or technical milestones and deliverables as determined by the ARPA-E Grants Officer, ARPA-E may – at its discretion - renegotiate the statement of project objectives or schedule of technical milestones and deliverables for the project. In the alternative, ARPA-E may suspend or terminate the award in accordance with 2 C.F.R. §§ 200.339 – 200.343.
- ARPA-E may provide guidance and/or assistance to the Recipient to accelerate the commercialization of ARPA-E-funded technologies. Guidance and assistance provided by ARPA-E may include coordination with other Government agencies and nonprofits⁴⁴ to provide mentoring and networking opportunities for Recipients. ARPA-E may also organize and sponsor events to educate Recipients about key barriers to the commercialization of their ARPA-E-funded technologies. In addition, ARPA-E may establish collaborations with private and public entities to provide continued support for the development and commercialization of ARPA-E-funded technologies.

J. FUNDING RESTRICTIONS

1. ALLOWABLE COSTS

All expenditures must be allowable, allocable, and reasonable in accordance with the applicable Federal cost principles. Pursuant to 2 C.F.R. § 910.352, the cost principles in the Federal Acquisition Regulations (48 C.F.R. Part 31.2) apply to for-profit entities. The cost principles contained in 2 C.F.R. Part 200; Subpart E apply to all entities other than for-profits.

2. PRE-AWARD COSTS

ARPA-E will not reimburse any pre-award costs incurred by Applicants before they are selected for award negotiations. Please refer to Section VI.A of the NOFO for guidance on award notices.

Upon selection for award negotiations, Applicants may incur pre-award costs at their own risk, consistent with the requirements in 2 C.F.R. Part 200, as modified by 2 C.F.R. Part 910, and other Federal laws and regulations. All submitted budgets are subject to change and are typically reworked during award negotiations. ARPA-E is under no obligation to reimburse pre-award costs if, for any reason, the Applicant does not receive an award or the award is made for a lesser amount than the Applicant expected, or if the costs incurred are not allowable, allocable, or reasonable.

⁴⁴ “Nonprofits” or “nonprofit organizations” has the meaning set forth at 2 C.F.R. § 200.70.

3. PATENT COSTS

For Subject Inventions disclosed to DOE under an award, ARPA-E will reimburse the Recipient – in addition to allowable costs associated with Subject Invention disclosures - up to \$30,000 of expenditures for filing and prosecution of United States patent applications, including international applications (PCT application) submitted to the United States Patent and Trademark Office (USPTO).

The Recipient may request a waiver of the \$30,000 cap. Note that patent costs are considered to be Technology Transfer & Outreach (TT&O) costs (see Section I.J.8 of the NOFO below) and should be requested as such.

4. CONSTRUCTION

ARPA-E generally does not fund projects that involve major construction. Recipients are required to obtain written authorization from the Grants Officer before incurring any major construction costs.

5. FOREIGN TRAVEL

ARPA-E generally does not fund projects that involve foreign travel. Recipients are required to obtain written authorization from the ARPA-E Program Director before incurring any foreign travel costs and provide trip reports with their reimbursement requests.

6. PERFORMANCE OF WORK IN THE UNITED STATES

ARPA-E requires all work under ARPA-E funding agreements to be performed in the United States. However, Applicants may request a waiver of this requirement where their project would materially benefit from, or otherwise requires, certain work to be performed overseas.

Applicants seeking this waiver must include an explicit request in the Business Assurances & Disclosures Form. Such waivers are granted where ARPA-E determines there is a demonstrated need.

7. PURCHASE OF NEW EQUIPMENT

All equipment purchased under ARPA-E funding agreements must be made or manufactured in the United States, to the maximum extent practicable. This requirement does not apply to used or leased equipment. The Recipients are required to notify the ARPA-E Grants Officer reasonably in advance of purchasing any equipment that is not made or manufactured in the United States with a total acquisition cost of \$250,000 or more. Purchases of foreign equipment

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with a total acquisition cost of \$1,000,000 or more require the approval of the Head of Contracting Activity (HCA). The ARPA-E Grants Officer will provide consent to purchase or reject within 30 calendar days of receipt of the Recipient's notification.

8. TECHNOLOGY TRANSFER AND OUTREACH

ARPA-E is required to contribute a percentage of appropriated funds to Technology Transfer and Outreach (TT&O) activities. In order to meet this mandate, every Project Team must spend at least 5% of the Federal funding provided by ARPA-E on TT&O activities to promote and further the development and eventual deployment of ARPA-E-funded technologies. Project Teams must seek a waiver from ARPA-E, located in the Business Assurances & Disclosures Form, to spend less than the minimum 5% TT&O expenditure requirement.

All TT&O expenditures are subject to the applicable Federal cost principles (i.e., 2 C.F.R. 200 Subpart E and 48 C.F.R. Subpart 31). Examples of TT&O expenditures are as follows:

- Documented travel and registration for the ARPA-E Energy Innovation Summit and other energy-related conferences and events;
- Documented travel to meet with potential suppliers, partners, or customers;
- Documented work by salaried or contract personnel to develop technology-to-market models or plans;
- Documented costs of acquiring industry-accepted market research reports; and
- Approved patent costs.

9. LOBBYING

Recipients and Subrecipients may not use any Federal funds, directly or indirectly, to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters pending before Congress, other than to communicate to Members of Congress as described in 18 U.S.C. § 1913. This restriction is in addition to those prescribed elsewhere in statute and regulation.

Recipients and Subrecipients are required to complete and submit SF-LLL, "Disclosure of Lobbying Activities" (<https://www.gsa.gov/forms-library/disclosure-lobbying-activities>) if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence any of the following in connection with your application:

- An officer or employee of any Federal agency,
- A Member of Congress,
- An officer or employee of Congress, or
- An employee of a Member of Congress.

10. CONFERENCE SPENDING

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

Recipients and Subrecipients may not use any Federal funds to:

- Defray the cost to the United States Government of a conference held by any Executive branch department, agency, board, commission, or office which is not directly and programmatically related to the purpose for which their ARPA-E award is made and for which the cost to the United States Government is more than \$20,000; or
- To circumvent the required notification by the head of any such Executive Branch department, agency, board, commission, or office to the Inspector General (or senior ethics official for any entity without an Inspector General), of the date, location, and number of employees attending such a conference.

11. INDEPENDENT RESEARCH AND DEVELOPMENT COSTS

ARPA-E does not fund Independent Research and Development (IR&D) as part of an indirect cost rate under its Grants and Cooperative Agreements. IR&D, as defined at FAR 31.205-18(a), includes cost of effort that is not sponsored by an assistance agreement or required in performance of a contract, and that consists of projects falling within the four following areas: (i) basic research, (ii) applied research, (iii) development, and (iv) systems and other concept formulation studies.

ARPA-E's goals are to enhance the economic and energy security of the United States through the development of energy technologies and ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies. ARPA-E accomplishes these goals by providing financial assistance for energy technology projects and has well recognized and established procedures for supporting research through competitive financial assistance awards based on merit review of proposed projects. Reimbursement for independent research and development costs through the indirect cost mechanism could circumvent this competitive process.

To ensure that all projects receive similar and equal consideration, eligible organizations may compete for direct funding of independent research projects they consider worthy of support by submitting proposals for those projects to ARPA-E. Since proposals for these projects may be submitted for direct funding, costs for independent research and development projects are not allowable as indirect costs under ARPA-E awards. IR&D costs, however, would still be included in the direct cost base that is used to calculate the indirect rate so as to ensure an appropriate allocation of indirect costs to the organization's direct cost centers.

12. BUY AMERICA REQUIREMENT FOR PUBLIC INFRASTRUCTURE PROJECTS

Projects funded through this NOFO that are for, or contain, construction, alteration, maintenance, or repair of public infrastructure in the United States undertaken by applicable recipient types, require that:

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- All iron, steel, and manufactured products used in the infrastructure project are produced in the United States; and
- All construction materials used in the infrastructure project are manufactured in the United States.

However, ARPA-E does not anticipate soliciting for or selecting projects that propose project tasks that are for, or contain, construction, alteration, maintenance, or repair of public infrastructure. If a project selected for award negotiations includes project tasks that may be subject to the Buy America Requirement, those project tasks will be removed from the project before any award is issued – i.e., no federal funding will be available for covered project tasks.

This “Buy America” requirement does not apply to an award where the Recipient is a for-profit entity.

13. REQUIREMENT FOR FINANCIAL PERSONNEL

ARPA-E requires Small Business or Nonprofit applicants to identify a finance/budget professional (employee or contracted support) with an understanding of Federal contracting and/or financial assistance and cost accounting (including indirect costs, invoicing, and financial management systems) that will support the team in complying with all applicable requirements.

14. PARTICIPANTS, COLLABORATING ORGANIZATIONS, AND CURRENT AND PENDING SUPPORT

If selected for award negotiations the selected applicant must submit, before the award is issued, an updated list of Covered Individuals⁴⁵ who are proposed to work on the project, both at the Recipient and subrecipient level, and a list of all participating⁴⁶ organizations. Further, the selectee must submit 1) current and pending support disclosures and resumes for any new Covered Individuals, and 2) updated disclosures if there have been any changes to the current and pending support submitted with the application.

Throughout the life of the award, recipients have an ongoing responsibility to notify DOE of changes to the Covered Individuals and collaborating organizations, within 30 days of such change, and to submit 1) current and pending support disclosure statements and resumes for any Covered Individuals; and 2) updated disclosures if there are changes to the current and pending support previously submitted to ARPA-E. Recipients must certify on an annual basis that no such changes have occurred since their most recent certification.

⁴⁵ See Section IX, Glossary, for the definition of Covered Individual.

⁴⁶ For a definition of “participation” please see footnote 57.

Note that foreign participation is treated separately and may require a Foreign Entity Waiver, per Section II.D.

15. PAYMENT OF FEE OR PROFIT

ARPA-E will pay a fee or profit to Recipients in an amount not to exceed 7% of total project cost under any agreement resulting from this NOFO, subject to negotiations. Any fee or profit paid by Recipients to their subrecipients (but not commercial suppliers, vendors, or contractors) must be paid from fee or profit paid to Recipients by ARPA-E. Any fee or profit must be included in the budget submitted with Recipients' Full Applications and will be payable to Recipients upon: (i) completion of all work required by the agreement, (ii) submission and acceptance of all for-profit audit reports and resolution of all findings (if any) identified in the reports, (iii) submission and acceptance by the Government of all closeout documentation required by Attachment 4 to the agreement (refer to ARPA-E's Model Cooperative Agreement found at <https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/funding-agreements>), and (iv) submission of an acceptable invoice.

II. ELIGIBILITY INFORMATION

A. ELIGIBLE APPLICANTS

1. SBIR ELIGIBILITY

SBA rules and guidelines govern eligibility to apply to this NOFO. For information on program eligibility, please refer to the SBIR/STTR website, available at <https://www.sbir.gov>, and to the "Eligibility" section for SBIR/STTR programs at <https://www.sbir.gov/apply>.

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

A Small Business Concern⁴⁷ may apply as a Standalone Applicant⁴⁸ or as the lead organization for a Project Team.⁴⁹ If applying as the lead organization, the Small Business Concern must perform at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and Phase IIS, as measured by the Total Project Cost.⁵⁰

2. STTR ELIGIBILITY

SBA rules and guidelines govern eligibility to apply to this NOFO. For information on STTR program eligibility, please refer to the websites in section II.A.1.

Only a Small Business Concern may apply as the lead organization for a Project Team under STTR. The Small Business Concern must perform at least 40% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project Cost. A single Research Institution must perform at least 30% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project Cost. Please refer to Section II.B.1 of the NOFO for guidance on Research Institutions' participation in STTR projects.

3. JOINT SBIR AND STTR ELIGIBILITY

An Applicant that meets both the SBIR and STTR eligibility criteria above may request both SBIR and STTR funding if:

- The Small Business Concern is partnered with a Research Institution;
- The Small Business Concern performs at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost;
- The partnering Research Institution performs 30-33.3% of the work in Phase I and 30-50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost; and
- The Principal Investigator (PI) is employed by the Small Business Concern. If the PI is employed by the Research Institution, submissions will be considered only under the STTR program.

B. ELIGIBLE SUBRECIPIENTS

1. RESEARCH INSTITUTIONS

⁴⁷ A Small Business Concern is defined by the SBA. Please see SBA.gov for guidelines, including [Does Your Small Business Qualify? | U.S. Small Business Administration \(sba.gov\)](https://www.sba.gov/does-your-small-business-qualify).

⁴⁸ A "Standalone Applicant" is an Applicant that applies for funding on its own, not as part of a Project Team.

⁴⁹ A Project Team consists of the Recipient, Subrecipients, and others performing or otherwise supporting work under an ARPA-E funding agreement.

⁵⁰ The Total Project Cost is the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs and FFRDCs.

A Research Institution.⁵¹ may apply only as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern). In STTR projects, a single Research Institution must perform at least 30%, but no more than 60%, of the work under the award in Phase I, Phase II, and/or Phase IIS (as applicable), as measured by the Total Project Cost.

2. OTHER PROJECT TEAM MEMBERS

The following entities are eligible to apply for SBIR/STTR funding as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern):

- For-profit entities (which includes large businesses and small businesses)
- Nonprofits other than Research Institutions⁵²
- Government-Owned, Government Operated laboratories (GOGOs)
- State, local, and tribal government entities
- Foreign entities⁵³

In SBIR projects, Project Team members other than the lead organization, including but not limited to Research Institutions, may collectively perform no more than 33.3% of the work under the award in Phase I and no more than 50% of the work under the award in Phase II and/or Phase IIS. This includes efforts performed by Research Institutions.

In STTR projects, Project Team members (other than the lead organization and the partnering Research Institution) may collectively perform no more than 30% of work under the award in Phase I, Phase II, and/or Phase IIS.

3. FOREIGN ENTITIES

If a Foreign Country of Concern⁵⁴ or individual citizen(s) of a Foreign Country of Concern has any ownership interest in any of the entities included in a proposal, then the Full Application

⁵¹ Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

⁵² Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Subrecipient.

⁵³ All work by foreign entities must be performed by subsidiaries or affiliates incorporated in the United States (see Section II.B.3 of the NOFO). However, the Applicant may request a waiver of this requirement in the Business Assurances & Disclosures Form submitted with the Full Application.

⁵⁴ "Foreign Countries of Concern", [as defined by the State Department](#), include (as of December 29, 2023) Burma, People's Republic of China, Cuba, Eritrea, Iran, the Democratic People's Republic of Korea, Nicaragua, Pakistan, Russia, Saudi Arabia, Tajikistan, and Turkmenistan.

must include a Foreign Entity Waiver request for each such entity in order for ARPA-E to consider the participation of such entities.⁵⁵

C. ELIGIBLE PRINCIPAL INVESTIGATORS

1. SBIR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% of his or her work for, the Prime Recipient. The Grants Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

2. STTR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% his or her work for, the Prime Recipient or the partnering Research Institution. The Grants Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

D. FOREIGN PARTICIPATION

1. FOREIGN NATIONAL PARTICIPATION FROM COUNTRIES OF CONCERN

All applicants selected for an award under this NOFO and project participants (including subrecipients and contractors) who anticipate involving foreign nationals from Foreign Countries of Concern⁵⁶ in the performance of an award may be required to provide ARPA-E with specific information about each foreign national to satisfy requirements for foreign national participation. A “foreign national” is defined as any person who is not a United States

⁵⁵ The contents of a Foreign Entity Waiver request can be found in the Business Assurances & Disclosures Form.

⁵⁶ Please see footnote 54 for a list of Foreign Countries of Concern.

citizen by birth or naturalization. The volume and type of information collected may depend on various factors associated with the award. ARPA-E approval is required before a foreign national can participate in the performance of any work under an award.

ARPA-E may elect to deny a foreign national's participation in the award. Likewise, ARPA-E may elect to deny a foreign national's access to ARPA-E site, information, technologies, equipment, programs or personnel.

2. FOREIGN PARTICIPATION CONSIDERATIONS

Foreign participation⁵⁷ in a project requires a Foreign Entity Waiver (see Waiver Request – Foreign Entity Participation in the Business Assurances & Disclosure Form). Awardees have an ongoing obligation to report new foreign participation in a project and may be required to obtain a waiver before new foreign participation can occur. A Foreign Work Waiver may also be required (see Section I.J.6 and the Business Assurances & Disclosures Form).

E. ELIGIBILITY OF PRIOR SBIR AND STTR AWARDEES: SBA BENCHMARKS ON PROGRESS TOWARDS COMMERCIALIZATION

Applicants awarded multiple prior SBIR or STTR awards must meet DOE's benchmark requirements for progress towards commercialization before ARPA-E may issue a new Phase I award. For purposes of this requirement, Applicants are assessed using their prior Phase I and Phase II SBIR and STTR awards across all SBIR agencies. If an awardee fails to meet either of the benchmarks, that awardee is not eligible for an SBIR or STTR Phase I award and any Phase II award for a period of one year from the time of the determination.

ARPA-E applies two benchmark rates addressing an Applicant's progress towards commercialization: (1) the DOE Phase II Transition Rate Benchmark and (2) the SBA Commercialization Rate Benchmark:

- The DOE Phase II Transition Rate Benchmark sets the minimum required number of Phase II awards the Applicant must have received for a given number of Phase I awards received during the specified period. **This Transition Rate Benchmark applies only to Phase I Applicants that have received more than 20 Phase I awards during the last five (5) year period, excluding the most recently completed fiscal year.** DOE's Phase II Transition Rate Benchmark requires that 25% of all Phase I awards received over the past five years transition to Phase II awards.

The SBIR/STTR Phase II transition rates and commercialization rates are calculated using the data in the SBA's TechNet database. For the purpose of these benchmark

⁵⁷ "Participation" includes any activities performed under an ARPA-E award, including, but not limited to, all work described in the milestone schedule of an award (commonly referred to as "Attachment 3" or the "Statement of Project Objectives (SOPO)") and any services that include testing, including services performed by vendors or consultants. Participation also includes activities that involve the procurement of foreign equipment or supplies.

requirements, awardee firms are assessed once a year, on June 1st, using their prior SBIR and STTR awards across all agencies. SBA makes this tabulation of awardee transition rates and commercialization rates available to all federal agencies. ARPA-E uses this tabulation to determine which companies do not meet the DOE benchmark rates and are, therefore, ineligible to receive new Phase I awards.

- The Commercialization Rate Benchmark sets the minimum Phase III.⁵⁸ commercialization results that an Applicant must have achieved from work it performed under prior Phase II awards (i.e., this measures an Applicant's progress from Phase II or Phase IIS to Phase III awards). **This benchmark requirement applies only to Applicants that have received more than 15 Phase II awards during the last 10 fiscal years, excluding the two most recently completed fiscal years.**

The current Commercialization Benchmark requirement, agreed upon and established by all 11 SBIR agencies, is that the Applicants must have received, to date, an average of at least \$100,000 of sales and/or investments per Phase II award received, or have received a number of patents resulting from the relevant SBIR/STTR work equal to or greater than 15% of the number of Phase II awards received during the period.

- On June 1 of each year, SBIR/STTR awardees registered on SBIR.gov are assessed to determine if they meet the Phase II Transition Rate Benchmark requirement. (At this time, SBA is not identifying companies that fail to meet the Commercialization Rate Benchmark requirement). Companies that fail to meet the Phase II Transition Rate Benchmark as of June 1 of a given year will not be eligible to apply to an SBIR/STTR NOFO for the following year.

F. COMPLIANCE AND RESPONSIVENESS

Submissions that are noncompliant or nonresponsive to the NOFO as described in Sections IV.D and V.A are not eligible.

G. LIMITATION ON NUMBER OF SUBMISSIONS

ARPA-E is not limiting the number of submissions from Applicants. Applicants may submit more than one application to this NOFO, provided that each application is scientifically distinct.

⁵⁸ Phase III refers to work that derives from, extends or completes an effort made under prior SBIR/STTR funding agreements, but is funded by sources other than the SBIR/STTR Program. Phase III work is typically oriented towards commercialization of SBIR/STTR research or technology. For more information please refer to the Small Business Administration's "Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Program Policy Directive" at https://www.sbir.gov/sites/default/files/2024-07/SBA_SBIR_STTR_POLICY_DIRECTIVE_May2023.pdf.

Small business Applicants that qualify as a “Small Business Concern” may apply to only one of the two ARPA-E HAEJO NOFOs: DE-FOA-0003537 (HAEJO SBIR/STTR), or DE-FOA-0003536 (HAEJO). Small businesses that qualify as “Small Business Concerns” are strongly encouraged to apply under the former (SBIR/STTR NOFO). To determine eligibility as a “Small Business Concern” under DE-FOA-0003537 (SBIR/STTR), please review the eligibility requirements in Sections II.A – II.C above.

H. COST SHARING

Cost sharing is not required for this FOA.

III. APPLICATION CONTENTS AND FORMAT

A. GENERAL APPLICATION CONTENT REQUIREMENTS

1. MARKING OF CONFIDENTIAL INFORMATION

ARPA-E will use data and other information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments strictly for evaluation purposes.

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/fags>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions containing confidential, proprietary, or privileged information should be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information and may use or disclose such information for any purpose.

The cover sheet of the Concept Paper, Full Application, Reply to Reviewer Comments, or other submission must be marked as follows and identify the specific pages containing confidential, proprietary, or privileged information:

Notice of Restriction on Disclosure and Use of Data:

Pages [] of this document may contain confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, every line and paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

2. EXPORT CONTROL INFORMATION

Do not include information subject to export controls in any submissions, including Concept Papers, Full Applications, and Replies to Reviewer Comments – whether marked as subject to US export control laws/regulations or otherwise. Such information may not be accepted by ARPA-E and may result in a determination that the application is non-compliant, and therefore not eligible for selection. This prohibition includes any submission containing a general, non-determinative statement such as "The information on this page [or pages _ to _] may be subject to US export control laws/regulations", or similar. Under the terms of their award, awardees shall be responsible for compliance with all export control laws/regulations.

B. CONCEPT PAPERS

1. FIRST COMPONENT: CONCEPT PAPER

The Concept Paper is mandatory (i.e., in order to submit a Full Application, a compliant and responsive Concept Paper must have been submitted) and must conform to the following formatting requirements:

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

- The Concept Paper must not exceed 4 pages in length including graphics, figures, and/or tables.
- The Concept Paper must be submitted in Adobe PDF format.
- The Concept Paper must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11-inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.
- The first paragraph must include the Lead Organization's Name and Location, Principal Investigator's Name, Technical Category, Proposed Federal Funding Requested, and Project Duration.

A fillable Concept Paper template is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>. Concept Papers must conform to the content requirements described in the template.

Each Concept Paper must be limited to a single concept or technology. Unrelated concepts and technologies must not be consolidated into a single Concept Paper.

Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section II.F of the NOFO).

2. SECOND COMPONENT: SUMMARY SLIDE

Applicants are required to provide a single PowerPoint slide summarizing the proposed project. The slide must be submitted in Microsoft PowerPoint format. This slide will be used during ARPA-E's evaluation of Concept Papers. A summary slide template is available on ARPA-E eXCHANGE.

C. FULL APPLICATIONS

Full Applications must conform to the following formatting requirements:

- Each document must be submitted in the file format prescribed below and/or written in the document template at <https://arpa-e-foa.energy.gov>.
- The Full Application must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11-inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

Fillable Full Application template documents are available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

Full Applications found in any component to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section II.F of the NOFO).

ARPA-E provides detailed guidance on the content and form of each component below.

1. FIRST COMPONENT: TECHNICAL VOLUME

The Technical Volume is the centerpiece of the Full Application. The Technical Volume must be submitted in Adobe PDF format. The Technical Volume must conform to the content and form requirements included within the template, including maximum page lengths. If Applicants exceed the maximum page lengths specified for each section, or add any additional sections not requested, ARPA-E may review only the authorized number of pages and disregard any additional pages or sections.

Applicants must provide sufficient citations and references to the primary research literature to justify the claims and approaches made in the Technical Volume. ARPA-E and reviewers may review primary research literature in order to evaluate applications. However, all relevant technical information should be included in the body of the Technical Volume.

2. SECOND COMPONENT: SF-424

The SF-424 must be submitted in Adobe PDF format using the available template. An instructional document is also available on ARPA-E eXCHANGE. Applicants must complete all required fields in accordance with the instructions. Applicants may identify and include in Block 14 the entities, their addresses, and corresponding census tract numbers for any project activities that will occur within any designated Qualified Opportunity Zone (QOZ). To locate QOZ, go to: <https://www.cdfifund.gov/opportunity-zones>.

Recipients and Subrecipients are required to complete SF-LLL (Disclosure of Lobbying Activities), also available on ARPA-E eXCHANGE, if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with your application or funding agreement. The completed SF-LLL must be appended to the SF-424.

ARPA-E provides the following supplemental guidance on completing the SF-424:

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

- Each Project Team should submit only one SF-424 (i.e., a Subrecipient should not submit a separate SF-424).
- The list of certifications and assurances in Block 21 can be found at <https://www.energy.gov/management/articles/certifications-and-assurances-use-sf-424>.
- The dates and dollar amounts on the SF-424 are for the entire period of performance, not a portion thereof.
- Applicants are responsible for ensuring that the proposed costs listed in eXCHANGE match those listed on forms SF-424 and the Budget Justification Workbook/SF-424A. Inconsistent submissions may impact ARPA-E's final award determination.

3. THIRD COMPONENT: BUDGET JUSTIFICATION WORKBOOK/SF-424A

Applicants are required to complete the Budget Justification Workbook/SF-424A Excel spreadsheet using the available template. Recipients must complete each tab of the Budget Justification Workbook for the project as a whole, including all work to be performed by the Recipient and its Subrecipients and Contractors. The SF-424A form included with the Budget Justification Workbook will “auto-populate” as the Applicant enters information into the Workbook. Applicants should carefully read the “Instructions and Summary” tab provided within the Budget Justification Workbook, and all instructions at the top of each category tab. For more information, an ARPA-E Budget Justification Guidance document is also available on ARPA-E eXCHANGE.

In accordance with 2 CFR 200.332 Requirements for pass-through entities, the Recipient must ensure the Subrecipients' proposed cost are allowable, allocable, and reasonable.

4. FOURTH COMPONENT: SUMMARY FOR PUBLIC RELEASE

Applicants are required to provide a 250-word maximum Summary for Public Release following the instructions in the available template. The Summary for Public Release must be submitted in Adobe PDF format. For applications selected for award negotiations, the Summary may be used as the basis for a public announcement by ARPA-E; therefore, this summary should not include any confidential, proprietary, or privileged information. This summary may not include any graphics, figures, or tables. The summary should be written for a lay audience (e.g., general public, media, Congress) using plain English.

5. FIFTH COMPONENT: SUMMARY SLIDE

Applicants are required to provide a single PowerPoint slide summarizing the proposed project. The slide must be submitted in Microsoft PowerPoint format and must follow the content and form requirements in the provided template. This slide will be used during ARPA-E's evaluation of Full Applications. A summary slide template is available on ARPA-E eXCHANGE.

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

6. SIXTH COMPONENT: BUSINESS ASSURANCES & DISCLOSURES FORM

Applicants are required to provide the information requested in the Business Assurances & Disclosures Form. The information must be submitted in Adobe PDF format and digitally signed by all required parties. The fillable Business Assurances & Disclosures Form template on ARPA-E eXCHANGE includes instructions for items the Applicant is required to disclose, describe, or request a waiver for.

Applicants should submit separate Business Assurances & Disclosures Forms for each member of the Project Team. ARPA-E eXCHANGE will allow multiple PDF documents to be submitted under the Business Assurances & Disclosures Forms file name. Any additional documents other than BADFs submitted under this file name will be disregarded.

7. SEVENTH COMPONENT: SBIR.GOV COMPANY REGISTRATION

Applicants are required to provide a copy of the SBIR.gov Company Registration confirmation document generated from SBIR.gov (see Section IV.A of the NOFO) in Adobe PDF form. Applicants that have previously completed SBIR.gov Company Registration need not register again and may submit a copy their existing Registration.

8. EIGHTH COMPONENT: ADDITIONAL OWNERSHIP CERTIFICATIONS

Only those Applicants that are (a) majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms and/or (b) joint ventures minority-owned by a foreign entity are required to complete the Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, and Private Equity Funds and Joint Venture Applicants Minority-Owned by Foreign Business Entities (VCOC/FJV Certification). The certification must be submitted in Adobe PDF format.

In the VCOC/FJV Certification, the Applicant is required to self-identify as an entity that falls into one of those categories, provide certain information, verify its ownership status, and verify that it has completed SBIR.gov Company Registration (see Section IV.A) as such an entity.

Applicants that are neither (a) majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms nor (b) joint ventures minority-owned by a foreign entity are not required to complete the VCOC/FJV Certification.

D. REPLIES TO REVIEWER COMMENTS

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. Applicants have a brief opportunity to prepare a short Reply to Reviewer Comments responding to one or more comments or supplementing

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

their Full Application. A fillable Reply to Reviewer Comments template is available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>).

Replies to Reviewer Comments must conform to the following requirements:

- The Reply to Reviewer Comments must be submitted in Adobe PDF format.
- The Reply to Reviewer Comments must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11-inch paper with margins not less than one inch on every side. Use Times New Roman typeface, a black font color, and a font size of 12 points or larger (except in figures and tables).
- The Reply to Reviewer Comments must be a maximum of 3 pages – 2 pages maximum for text, and 1 page maximum for images (e.g., graphics, charts, or other data).
- The Control Number must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

IV. SUBMISSION REQUIREMENTS AND DEADLINES

All documents, templates, and instructions required to apply to this NOFO are either linked in this document or available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted through ARPA-E eXCHANGE. ARPA-E will not review or consider applications submitted through other means (e.g., fax, hand delivery, email, postal mail).

ARPA-E expects to retain copies of all Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to ARPA-E for funding, Applicants consent to ARPA-E's retention of their submissions.

A. COMPLETION OF SBIR.GOV COMPANY REGISTRATION

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

The first step in applying to this NOFO is completing the SBIR.gov Company Registration (<https://app.www.sbir.gov/company-registration/overview>). Upon completing registration, Applicants will receive a unique Small Business Concern (SBC) Control ID and SBC Registration confirmation document in Adobe PDF format. Applicants that have previously completed SBIR.gov Company Registration need not register again.

Applicants must submit their Registration confirmation document with SBC Control ID as part of their Full Application (see Section III.C.7 of the NOFO).

B. UNIQUE ENTITY IDENTIFIER AND SAM REGISTRATION

Applicants must register with the System for Award Management (SAM) at www.sam.gov/SAM prior to submitting an application, at which time the system will assign (if newly registered) a Unique Entity Identifier (UEI). Applicants should commence this process as soon as possible. Registering with SAM and obtaining the UEI could take several weeks.

Recipients must:

- Maintain a current and active registration in SAM.gov at all times during which it has an active Federal award or an application or plan under consideration by a Federal awarding agency, including (if applicable) information on its immediate and highest-level owner and subsidiaries and on all predecessors that have been awarded a Federal contract or financial assistance award within the last three years.;
- Remain registered in SAM.gov after the initial registration;
- Update its information in SAM.gov as soon as it changes;
- Review its information in SAM.gov annually from the date of initial registration or subsequent updates to ensure it is current, accurate and complete;
- Include its UEI in each application it submits; and
- Not make a subaward to any entity unless the entity has provided its UEI.

Subrecipients are not required to complete a full registration in SAM.gov but must obtain a UEI.

ARPA-E may not execute a funding agreement with the Recipient until it has obtained a UEI and completed its SAM registration.

C. USE OF ARPA-E eXCHANGE

To apply to this NOFO, Applicants must register with ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/Registration.aspx>). For detailed guidance on using ARPA-E eXCHANGE, please refer to the “ARPA-E eXCHANGE Applicant Guide” (<https://arpa-e-foa.energy.gov/Manuals.aspx>).

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

Applicants are encouraged to log in to eXCHANGE using Enhanced Identity Proofing. ARPA-E eXCHANGE offers both Login.gov and ID.me as methods to authenticate identities. Login.gov and ID.me may require some users to go through a validation process that can take up to 10 days. Applicants can still use the legacy Login.gov option.

Upon creating an application submission in ARPA-E eXCHANGE, Applicants will be assigned a Control Number. If the Applicant creates more than one application submission, a different Control Number will be assigned for each application.

Once logged in to ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), Applicants may access their submissions by clicking the “Submissions” and then “My Submissions” links in the navigation on the left side of the page. Every application that the Applicant has submitted to ARPA-E and the corresponding Control Number is displayed on that page. If the Applicant submits more than one application to a particular NOFO, a different Control Number is shown for each application.

Applicants are responsible for meeting each submission deadline in ARPA-E eXCHANGE. **Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline.** Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), Applicants should allow at least 1 hour to submit a Concept Paper or Full Application. In addition, Applicants should allow at least 15 minutes to submit a Reply to Reviewer Comments. Once the application is submitted in ARPA-E eXCHANGE, Applicants may revise or update their application until the expiration of the applicable deadline.

Applicants should not wait until the last minute to begin the submission process. During the final hours before the submission deadline, Applicants may experience server/connection congestion that prevents them from completing the necessary steps in ARPA-E eXCHANGE to submit their applications. **ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.**

D. REQUIRED DOCUMENTS CHECKLIST AND DEADLINES

The following table outlines the required documents and their submission deadlines.

SUBMISSION	COMPONENTS	OPTIONAL/ MANDATORY	NOFO SECTION	DEADLINES
Concept Paper	<ul style="list-style-type: none">• Concept Paper (Adobe PDF format)<ul style="list-style-type: none">○ Sections 1-4 (4 pages max.)○ Bibliographic References (no page limit)• Summary Slide (1 page limit, Microsoft PowerPoint format)	Mandatory	III.B	9:30 AM ET, February 13, 2025
Full Application	<ul style="list-style-type: none">• Technical Volume (Adobe PDF format):<ul style="list-style-type: none">○ Cover Page (1 page max.)○ Executive Summary (1 page max.)	Mandatory	III.C	9:30 AM ET, TBD

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

	<ul style="list-style-type: none"> ○ Sections 1-5 (20 pages max.) ○ Bibliographic References (no page limit) ○ Personal Qualification Summaries (each summary limited to 5 pages in length, no cumulative page limit) ● Signed SF-424 (Adobe PDF format); ● Budget Justification Workbook/SF-424A (Microsoft Excel format); ● Summary for Public Release (250 words max., Adobe PDF format); ● Summary Slide (1 slide limit, Microsoft PowerPoint format); ● Signed Business Assurances & Disclosures Form(s) (no page limit, Adobe PDF format); ● SBA Company Registration Certificate generated in the SBA Company Registry; (http://sbir.gov/registration) (Adobe PDF format); and ● If applicable, Certification for Applicants that are (a) Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, or Private Equity Firms; and/or (b) joint ventures minority-owned by a foreign entity (Adobe PDF format). 			
Reply to Reviewer Comments	<ul style="list-style-type: none"> ● Reply to Reviewer Comments (3 page max., Adobe PDF format) 	Optional	III.D	5 PM ET, TBD

E. COMPLIANCE

ARPA-E may not review or consider incomplete applications and applications received after the deadline stated in the NOFO. Such applications may be deemed noncompliant (see Section II.F of the NOFO). The following errors could cause an application to be deemed “incomplete” and thus noncompliant:

- Failing to comply with the form and content requirements in Section III of the NOFO;
- Failing to enter required information in ARPA-E eXCHANGE;
- Failing to upload required document(s) to ARPA-E eXCHANGE;
- Failing to click the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the NOFO;
- Uploading the wrong document(s) or application(s) to ARPA-E eXCHANGE; and

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

- Uploading the same document twice but labeling it as different documents. (In the latter scenario, the Applicant failed to submit a required document.)

ARPA-E urges Applicants to carefully review their applications and to allow sufficient time for the submission of required information and documents.

F. INTERGOVERNMENTAL REVIEW

This program is not subject to Executive Order 12372 (Intergovernmental Review of Federal Programs).

V. APPLICATION REVIEW INFORMATION

A. RESPONSIVENESS

1. TECHNICAL RESPONSIVENESS REVIEW

ARPA-E performs a preliminary technical review of Concept Papers and Full Applications. The following types of submissions may be deemed nonresponsive and may not be reviewed or considered:

- Submissions that fall outside the technical parameters specified in this NOFO.
- Submissions that have been submitted in response to currently issued ARPA-E NOFOs.

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

- Submissions that are not scientifically distinct from applications submitted in response to currently issued ARPA-E NOFOs.
- Submissions for basic research aimed solely at discovery and/or fundamental knowledge generation.
- Submissions for large-scale demonstration projects of existing technologies.
- Submissions for proposed technologies that represent incremental improvements to existing technologies.
- Submissions for proposed technologies that are not based on sound scientific principles (e.g., violates a law of thermodynamics).
- Submissions for proposed technologies that are not transformational, as described in Section I.A of the NOFO.
- Submissions for proposed technologies that do not have the potential to become disruptive in nature, as described in Section I.A of the NOFO. Technologies must be scalable such that they could be disruptive with sufficient technical progress.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by any other office within Department of Energy.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by other government agencies or the private sector.
- Submissions that do not propose a R&D plan that allows ARPA-E to evaluate the submission under the applicable merit review criteria provided in Section V.B of the NOFO.

2. SUBMISSIONS SPECIFICALLY NOT OF INTEREST

Submissions that propose the following will be deemed nonresponsive and will not be merit reviewed or considered:

- The cultivation of microalgae.
- The exclusive cultivation of green macroalgae.
- Cultivation technologies that are not translatable to temperate waters.
- Cultivation technologies and approaches that do not preclude operation beyond the 200 nautical mile EEZ limit of any nation.
- Mobile station keeping systems, unless arbitrary geofencing capabilities while under farm loads are demonstrated through data from past work in the submission.
- Submissions that require the fielding of genetically engineered crops.
- Artificial fertilization methods or other chemicals applied to open ocean seawater.
- Submissions involving artificial upwelling or downwelling.
- The sensing or study of marine mammals unless species are known to graze kelp.
- Mitigative action against herbivorous organisms that extends beyond early harvest or adjusting farm depth.

Questions about this NOFO? Check the Frequently Asked Questions available at <https://arpa-e.energy.gov/faqs>. For questions that have not already been answered, email ARPA-E-CO@hq.doe.gov (with NOFO name and number in subject line). Problems with ARPA-E eXCHANGE? Email ExchangeHelp@hq.doe.gov (with NOFO name and number in subject line).

- Submissions involving unmanned equipment that utilizes an internal combustion engine.
- Submissions involving sensor systems that require recharging through physical battery exchange.
- Submissions requiring aerial sensing, unless a mature, proven mechanism of always-on persistence is offered.
- Offshore engineering approaches that do not methodically mitigate concept risk through step-by-step verification of component performance.
- Submissions prioritizing the development of data communication methods and/or hardware, sensor energy generation and storage devices, and sensor platforms, over the development of sensors themselves.
- Submissions primarily proposing to implement sensors and other hardware that are already commercially available for marine aquaculture use.
- Submissions that involve only model development.
- Submissions that propose the utilization of seaweed for purposes that are removed from energy industries such as nutraceuticals, cosmetics, and luxury items.
- Submissions that propose the utilization of seaweed for human or animal food, unless peer-reviewed, robust, and quantitative analysis of significant impacts to national energy efficiency or another ARPA-E statutory goal are provided.
- Submissions that propose solutions to Categories A or B but do not include a feasible timeline that includes readiness for testbed validation no later than 24 months after project kickoff.

B. REVIEW CRITERIA

ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage the submission of a Full Application and whether to select a Full Application for award negotiations.

1. CRITERIA FOR CONCEPT PAPERS

(1) *Impact of the Proposed Technology Relative to NOFO Targets* (50%) - This criterion involves consideration of the following:

- The potential for a transformational and disruptive (not incremental) advancement compared to existing or emerging technologies;
- Achievement of the technical performance targets defined in Section I.F of the NOFO for the appropriate technology Category in Section I.E of the NOFO;
- Identification of techno-economic challenges that must be overcome for the proposed technology to be commercially relevant; and
- Demonstration of awareness of competing commercial and emerging technologies and identifies how the proposed concept/technology provides significant improvement over

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existing solutions.

(2) *Overall Scientific and Technical Merit (50%)* - This criterion involves consideration of the following:

- The feasibility of the proposed work, as justified by appropriate background, theory, simulation, modeling, experimental data, or other sound scientific and engineering practices;
- Sufficiency of technical approach to accomplish the proposed R&D objectives, including why the proposed concept is more appropriate than alternative approaches and how technical risk will be mitigated;
- Clearly defined project outcomes and final deliverables;
- The demonstrated capabilities of the individuals performing the project, the key capabilities of the organizations comprising the Project Team, the roles and responsibilities of each organization and (if applicable) previous collaborations among team members supporting the proposed project; and
- Integrated, programmatic, and scientifically advantageous leveraging of expert knowledge from scaled seaweed industries.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement.

2. CRITERIA FOR FULL APPLICATIONS

Full Applications are evaluated based on the following criteria:

(1) *Impact of the Proposed Technology (30%)* - This criterion involves consideration of the following:

- The potential for a transformational and disruptive (not incremental) advancement in one or more energy-related fields;
- Thorough understanding of the current state-of-the-art and presentation of an innovative technical approach to significantly improve performance over the current state-of-the-art;
- Awareness of competing commercial and emerging technologies and identification of how the proposed concept/technology provides significant improvement over these other solutions; and
- A reasonable and effective strategy for transitioning the proposed technology from the laboratory to commercial deployment.

(2) *Overall Scientific and Technical Merit (30%)* - This criterion involves consideration of the following:

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- Whether the proposed work is unique and innovative;
- Clearly defined project outcomes and final deliverables;
- Substantiation that the proposed project is likely to meet or exceed the technical performance targets identified in this NOFO;
- Feasibility of the proposed work based upon preliminary data or other background information and sound scientific and engineering practices and principles;
- A sound technical approach, including appropriately defined technical tasks, to accomplish the proposed R&D objectives; and
- Management of risk, to include identifying major technical R&D risks and feasible, effective mitigation strategies.

(3) *Qualifications, Experience, and Capabilities of the Proposed Project Team* (30%) - This criterion involves consideration of the following:

- The PI and Project Team have the skill and expertise needed to successfully execute the project plan, evidenced by prior experience that demonstrates an ability to perform R&D of similar risk and complexity; and
- Access to the equipment and facilities necessary to accomplish the proposed R&D effort and/or a clear plan to obtain access to necessary equipment and facilities; and
- Degree to which the proposed project leverages technical, industrial, and logistical advancements in scaled biomass industries.

(4) *Soundness of Management Plan* (10%) - This criterion involves consideration of the following:

- Plausibility of plan to manage people and resources;
- Allocation of appropriate levels of effort and resources to proposed tasks;
- Reasonableness of the proposed project schedule, including major milestones; and
- Reasonableness of the proposed budget to accomplish the proposed project.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement.

3. CRITERIA FOR REPLIES TO REVIEWER COMMENTS

ARPA-E has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are evaluated as an extension of the Full Application.

C. PROGRAM POLICY FACTORS

In addition to the above criteria, ARPA-E may consider the following program policy factors in determining which Concept Papers to encourage to submit a Full Application and which Full Applications to select for award negotiations:

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- I. **ARPA-E Portfolio Balance.** Project balances ARPA-E portfolio in one or more of the following areas:
 - a. Diversity of technical personnel in the proposed Project Team; Scientific and technical disciplines represented in the proposed Project Team;
 - b. Technological diversity;
 - c. Organizational diversity; Types of organizations (e.g., small business, university, etc.) on the proposed Project Team;
 - d. Geographic diversity; Area(s) of the country where proposed Project Team members are located and where project work will be performed;
 - e. Technical or commercialization risk; or
 - f. Stage of technology development.
- II. **Relevance to ARPA-E Mission Advancement.** Project contributes to one or more of ARPA-E's key statutory goals:
 - a. Reduction of U.S. dependence on foreign energy sources;
 - b. Stimulation of U.S. manufacturing and/or software development
 - c. Reduction of energy-related emissions;
 - d. Increase in U.S. energy efficiency;
 - e. Enhancement of U.S. economic and energy security; or
 - f. Promotion of U.S. advanced energy technologies competitiveness.
- III. **Synergy of Public and Private Efforts.**
 - a. Avoids duplication and overlap with other publicly or privately funded projects;
 - b. Promotes increased coordination with nongovernmental entities for demonstration of technologies and research applications to facilitate technology transfer; or
 - c. Increases unique research collaborations.
- IV. **Low likelihood of other sources of funding.** High technical and/or financial uncertainty that results in the non-availability of other public, private or internal funding or resources to support the project.
- V. **High Project Impact Relative to Project Cost.**
- VI. **Qualified Opportunity Zone (QOZ).** Whether the entity is located in an urban and economically distressed area including a Qualified Opportunity Zone (QOZ) or the proposed project will occur in a QOZ or otherwise advance the goals of QOZ. The goals include spurring economic development and job creation in distressed communities throughout the United States. For a list or map of QOZs go to:
<https://www.cdfifund.gov/opportunity-zones>.

D. REVIEW AND SELECTION PROCESS

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1. CONCEPT PAPERS

ARPA-E performs a preliminary review of Concept Papers to determine whether they are compliant and responsive. ARPA-E makes an independent assessment of each compliant and responsive Concept Paper based on the criteria and program policy factors in Sections V.B.1 and V.C of the NOFO. ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage the submission of a Full Application.

2. FULL APPLICATIONS

ARPA-E performs a preliminary review of Full Applications to determine whether they are compliant and responsive. Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.B.2 and V.C of the NOFO.

3. REPLY TO REVIEWER COMMENTS

Once ARPA-E has completed its review of Full Applications, reviewer comments on compliant and responsive Full Applications are made available to Applicants via ARPA-E eXCHANGE. ARPA-E may also provide more direct feedback at this time. Applicants may submit an optional Reply to Reviewer Comments, which must be submitted by the deadline stated in the NOFO.

ARPA-E performs a preliminary review of Replies to determine whether they are compliant, as described in Section III.D of the NOFO. ARPA-E will review and consider compliant Replies only.

4. PRE-SELECTION CLARIFICATIONS AND “DOWN-SELECT” PROCESS

Once ARPA-E completes its review of Full Applications and Replies to Reviewer Comments, it may, at the Grants Officer’s discretion, conduct a pre-selection clarification process and/or perform a “down-select” of Full Applications. Through the pre-selection clarification process or down-select process, ARPA-E may obtain additional information from select Applicants through pre-selection meetings, webinars, videoconferences, conference calls, written correspondence, or site visits that can be used to make a final selection determination. ARPA-E will not reimburse Applicants for travel and other expenses relating to pre-selection meetings or site visits, nor will these costs be eligible for reimbursement as pre-award costs.

ARPA-E may select applications for award negotiations and make awards without pre-selection meetings and site visits. Participation in a pre-selection meeting or site visit with ARPA-E does not signify that Applicants have been selected for award negotiations.

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5. SELECTION FOR AWARD NEGOTIATIONS

ARPA-E carefully considers all of the information obtained through the application process and makes an independent assessment of each compliant and responsive Full Application based on the criteria, risk reviews, and program policy factors in Sections V.B, V.G, and V.C of the NOFO. ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to select an application for award negotiation.

The Selection Official may select all or part of a Full Application for award negotiations. The Selection Official may also postpone a final selection determination on one or more Full Applications until a later date, subject to availability of funds and other factors. ARPA-E will enter into award negotiations only with selected Applicants.

ARPA-E expects to announce selections for negotiations in approximately July 2025 and to execute funding agreements in approximately October 2025.

E. ARPA-E REVIEWERS

By submitting an application to ARPA-E, Applicants consent to ARPA-E's use of Federal employees, contractors, and experts from educational institutions, nonprofits, industry, and governmental and intergovernmental entities as reviewers. ARPA-E selects reviewers based on their knowledge and understanding of the relevant field and application, their experience and skills, and their ability to provide constructive feedback on applications.

ARPA-E requires all reviewers to complete a Conflict-of-Interest Certification and Nondisclosure Agreement through which they disclose their knowledge of any actual or apparent conflicts and agree to safeguard confidential information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments. In addition, ARPA-E trains its reviewers in proper evaluation techniques and procedures.

Applicants are not permitted to nominate reviewers for their applications. Applicants may contact the Grants Officer by email (ARPA-E-CO@hq.doe.gov) if they have knowledge of a potential conflict of interest or a reasonable belief that a potential conflict exists.

F. ARPA-E SUPPORT CONTRACTORS

ARPA-E utilizes contractors to assist with the evaluation of applications and project management. To avoid actual and apparent conflicts of interest, ARPA-E prohibits its support contractors from submitting or participating in the preparation of applications to ARPA-E.

By submitting an application to ARPA-E, Applicants represent that they are not performing support contractor services for ARPA-E in any capacity and did not obtain the assistance of

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ARPA-E's support contractor to prepare the application. ARPA-E will not consider any applications that are submitted by or prepared with the assistance of its support contractors.

G. RISK REVIEW

If selected for award negotiations, ARPA-E may evaluate the risks posed by the Applicant using the criteria set forth at 2 CFR §200.206(b)(2). ARPA-E may require special award terms and conditions depending upon results of the risk analysis.

Further, as DOE invests in critical infrastructure and funds critical and emerging technology areas, DOE also considers possible vectors of undue foreign influence in evaluating risk. If high risks are identified and cannot be sufficiently mitigated, DOE may elect to not fund the applicant. As part of the research, technology, and economic security risk review, DOE may contact the applicant and/or proposed project team members for additional information to inform the review.

ARPA-E will not make an award if ARPA-E has determined that:

- The entity submitting the proposal or application:
 - has an owner or Covered Individual that is party to a malign foreign talent recruitment program of the People's Republic of China or another foreign country of concern;²⁷
 - has a business entity, parent company, or subsidiary located in the People's Republic of China or another foreign country of concern; or
 - has an owner or Covered Individual that has a foreign affiliation with a research institution located in the People's Republic of China or another foreign country of concern; and
- The relationships and commitments described above:
 - interfere with the capacity for activities supported by the Federal agency to be carried out;
 - create duplication with activities supported by the Federal agency;
 - present concerns about conflicts of interest;
 - were not appropriately disclosed to the Federal agency;
 - violate Federal law or terms and conditions of the Federal agency; or
 - pose a risk to national security.

If high risks are identified and cannot be sufficiently mitigated, ARPA-E may elect to not fund the applicant.

VI. AWARD NOTICES AND AWARD TYPES

A. AWARD NOTICES

Recipients should register with FedConnect in order to receive notification that their funding agreement has been executed by the Grants Officer and to obtain a copy of the executed funding agreement. Please refer to <https://www.fedconnect.net/FedConnect/> for registration instructions.

1. REJECTED SUBMISSIONS

Noncompliant and nonresponsive Concept Papers and Full Applications are rejected by the Grants Officer and are not merit reviewed or considered for award. The Grants Officer sends a

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notification email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification states the basis upon which the Concept Paper or Full Application was rejected.

2. CONCEPT PAPER NOTIFICATIONS

ARPA-E promptly notifies Applicants of its determination to encourage or discourage the submission of a Full Application. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. ARPA-E provides feedback in the notification letter in order to guide further development of the proposed technology.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does not authorize the Applicant to commence performance of the project.

3. FULL APPLICATION NOTIFICATIONS

ARPA-E promptly notifies Applicants of its determination to select, postpone a final decision until a later date, or not select a Full Application for award negotiation. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE.

Written feedback on Full Applications is only made available to Applicants in the Replies to Reviewer Comments process. ARPA-E does not offer or provide debriefings.

ARPA-E may stagger its selection determinations. As a result, some Applicants may receive their notification letter in advance of other Applicants.

a. SUCCESSFUL APPLICANTS

ARPA-E has discretion to select all or part of a proposed project for negotiation of an award. A notification letter selecting a Full Application for award negotiations does not authorize the Applicant to commence performance of the project. **ARPA-E selects Full Applications for award negotiations, not for award.** Applicants do not receive an award until award negotiations are complete and the Grants Officer executes the funding agreement. The notice of Federal award

signed by the Grants Officer is the official document that obligates funds. ARPA-E may terminate award negotiations at any time for any reason.

The Grants Officer is the only individual who can make awards on behalf of ARPA-E or obligate ARPA-E to the expenditure of public funds. A commitment or obligation by any individual other than the Grants Officer, either explicit or implied, is invalid.

ARPA-E awards may not be transferred, assigned, or assumed without the prior written consent of a Grants Officer.

b. POSTPONED SELECTION DETERMINATIONS

A notification letter postponing a final selection determination until a later date does not authorize the Applicant to commence performance of the project. ARPA-E may ultimately determine to select or not select the Full Application for award negotiations.

c. UNSUCCESSFUL APPLICANTS

By not selecting a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. ARPA-E hopes that unsuccessful Applicants will submit innovative ideas and concepts for future NOFOs.

B. PRE-AWARD COSTS

ARPA-E will not reimburse any pre-award costs incurred by Applicants before they are selected for award negotiations. Please refer to Section VI.A of the NOFO for guidance on award notices.

Upon selection for award negotiations, Applicants may incur pre-award costs at their own risk, consistent with the requirements in 2 C.F.R. Part 200, as modified by 2 C.F.R. Part 910, and other Federal laws and regulations. All submitted budgets are subject to change and are typically reworked during award negotiations. ARPA-E is under no obligation to reimburse pre-award costs if, for any reason, the Applicant does not receive an award or the award is made for a lesser amount than the Applicant expected, or if the costs incurred are not allowable, allocable, or reasonable.

C. RENEWAL AWARDS

At ARPA-E's sole discretion, awards resulting from this NOFO may be renewed by adding one or more budget periods, extending the period of performance of the initial award, or issuing a new award. Renewal funding is contingent on: (1) availability of funds appropriated by Congress for the purpose of this program; (2) substantial progress towards meeting the objectives of the approved application; (3) submittal of required reports; (4) compliance with the terms and

conditions of the award; (5) ARPA-E approval of a renewal application; and (6) other factors identified by the Agency at the time it solicits a renewal application.

D. FUNDING AGREEMENTS

Through cooperative agreements, other transactions, and similar agreements, ARPA-E provides financial and other support to projects that have the potential to realize ARPA-E's statutory mission. ARPA-E does not use such agreements to acquire property or services for the direct benefit or use of the U.S. Government.

Cooperative Agreements involve the provision of financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. Under Cooperative Agreements, the Government and Recipient share responsibility for the direction of projects.

Phase I will be made as a fixed-amount award. Phase II and Phase IIS of Combined Phase I/II/IIS awards will be made on a cost-reimbursement basis.

ARPA-E encourages Recipients to review the Model Cooperative Agreement, which is available at <https://arpa-e.energy.gov/technologies/project-guidance>.

VII. POST-AWARD REQUIREMENTS AND ADMINISTRATION

The Recipient is the responsible authority regarding the settlement and satisfaction of all contractual and administrative issues, including but not limited to disputes and claims arising out of any agreement between the Recipient and a FFRDC contractor. Recipients are required to flow down these requirements to their Subrecipients through subawards or related agreements.

A. NATIONAL POLICY REQUIREMENTS

The following national policy requirements apply to Recipients.

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- If an award is made to a DOE/NNSA National Laboratory, all Disputes and Claims will be resolved in accordance with the terms and conditions of the DOE/NNSA National Laboratory's management and operating (M&O) contract, as applicable, in consultation between DOE and the Recipient.
- If an award is made to another Federal agency or its FFRDC contractor, all Disputes and Claims will be resolved in accordance with the terms and conditions of the interagency agreement in consultation between DOE and the Recipient.

1. NATIONAL POLICY ASSURANCES

Project Teams, including Recipients and Subrecipients, are required to comply with the National Policy Assurances in effect on the date of award located at <https://www.nsf.gov/awards/managing/rtc.jsp> in accordance with 2 C.F.R. § 200.300.

2. ENVIRONMENTAL IMPACT QUESTIONNAIRE

By law, ARPA-E is required to evaluate the potential environmental impact of projects that it is considering for funding. In particular, ARPA-E must determine before funding a project whether the project qualifies for a categorical exclusion under 10 C.F.R. § 1021.410 or whether it requires further environmental review (i.e., an environmental assessment or an environmental impact statement).

To facilitate and expedite ARPA-E's environmental review, Recipients are required to complete an Environmental Impact Questionnaire during award negotiations. This form is available at <https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/required-forms-and-templates>. Each Recipient must wait to complete the Environmental Impact Questionnaire (EIQ) until after ARPA-E has notified them that Attachment 3 Statement of Program Objectives is in final form. The completed EIQ is then due back to ARPA-E within 14 calendar days.

B. ADMINISTRATIVE REQUIREMENTS

1. INTELLECTUAL PROPERTY AND DATA MANAGEMENT PLANS

ARPA-E requires every Project Team to negotiate and establish an Intellectual Property Management Plan for the management and disposition of intellectual property arising from the project. The Recipient must submit a completed and signed Intellectual Property Management plan to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement. All Intellectual Property Management Plans are subject to the terms and conditions of the ARPA-E funding agreement and its intellectual property provisions, and applicable Federal laws, regulations, and policies, all of which take precedence over the terms of Intellectual Property Management Plans.

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ARPA-E has developed a template for Intellectual Property Management Plans (<https://arpa-e.energy.gov/technologies/project-guidance/post-award-guidance/project-management-reporting-requirements>) to facilitate and expedite negotiations between Project Team members. ARPA-E does not mandate the use of this template. ARPA-E and DOE do not make any warranty (express or implied) or assume any liability or responsibility for the accuracy, completeness, or usefulness of the template. ARPA-E and DOE strongly encourage Project Teams to consult independent legal counsel before using the template.

Awardees are also required, post-award, to submit a Data Management Plan (DMP) that addresses how data generated in the course of the work performed under an ARPA-E award will be preserved and, as appropriate, shared publicly. The Recipient must submit a completed and signed DMP - as part of the Team's Intellectual Property Management Plan - to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement.

2. U.S. COMPETITIVENESS

A primary objective of DOE's multi-billion-dollar research, development and demonstration investments – including ARPA-E awards - is advancement of new energy technologies, manufacturing capabilities, and supply chains for and by U.S. industry and labor. Therefore, in exchange for receiving taxpayer dollars to support an applicant's project, the applicant must agree to the following U.S. Competitiveness Provision as part of an award under this NOFO.

U.S. Competitiveness

The Contractor (Recipient in ARPA-E awards) agrees that any products embodying any subject invention or produced through the use of any subject invention will be manufactured substantially in the United States unless the Contractor can show to the satisfaction of DOE that it is not commercially feasible. In the event DOE agrees to foreign manufacture, there will be a requirement that the Government's support of the technology be recognized in some appropriate manner, e.g., alternative binding commitments to provide an overall net benefit to the U.S. economy. The Contractor agrees that it will not license, assign or otherwise transfer any subject invention to any entity, at any tier, unless that entity agrees to these same requirements. Should the Contractor or other such entity receiving rights in the invention(s): (1) undergo a change in ownership amounting to a controlling interest, or (2) sell, assign, or otherwise transfer title or exclusive rights in the invention(s), then the assignment, license, or other transfer of rights in the subject invention(s) is/are suspended until approved in writing by DOE. The Contractor and any successor assignee will convey to DOE, upon written request from DOE, title to any subject invention, upon a breach of this paragraph. The Contractor will include this paragraph in all subawards/contracts, regardless of tier, for experimental, developmental or research work.

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A subject invention is any invention of the contractor conceived or first actually reduced to practice in the performance of work under an award. An invention is any invention or discovery which is or may be patentable. The contractor includes any awardee, recipient, sub-awardee, or sub-recipient.

As noted in the U.S. Competitiveness Provision, at any time in which an entity cannot meet the requirements of the U.S. Competitiveness Provision, the entity may request a modification or waiver of the U.S. Competitiveness Provision. For example, the entity may propose modifying the language of the U.S. Competitiveness Provision in order to change the scope of the requirements or to provide more specifics on the application of the requirements for a particular technology. As another example, the entity may request that the U.S. Competitiveness Provision be waived in lieu of a net benefits statement or U.S. manufacturing plan. The statement or plan would contain specific and enforceable commitments that would be beneficial to the U.S. economy and competitiveness. Commitments could include manufacturing specific products in the U.S., making a specific investment in a new or existing U.S. manufacturing facility, keeping certain activities based in the U.S. or supporting a certain number of jobs in the U.S. related to the technology. If DOE, in its sole discretion, determines that the proposed modification or waiver promotes commercialization and provides substantial U.S. economic benefits, DOE may grant the request and, if granted, modify the award terms and conditions for the requesting entity accordingly.

The U.S. Competitiveness Provision is implemented by DOE pursuant to a Determination of Exceptional Circumstances (DEC) under the Bayh-Dole Act and DOE Patent Waivers. See Section VIII.A, "Title to Subject Inventions", of this NOFO for more information on the DEC and DOE Patent Waiver.

3. NONDISCLOSURE AND CONFIDENTIALITY AGREEMENTS REPRESENTATIONS

In submitting an application in response to this NOFO the Applicant represents that:

- (1) **It does not and will not** require its employees or contractors to sign internal nondisclosure or confidentiality agreements or statements prohibiting or otherwise restricting its employees or contractors from lawfully reporting waste, fraud, or abuse to a designated investigative or law enforcement representative of a Federal department or agency authorized to receive such information.

(2) **It does not and will not** use any Federal funds to implement or enforce any nondisclosure and/or confidentiality policy, form, or agreement it uses unless it contains the following provisions:

- a. *“These provisions are consistent with and do not supersede, conflict with, or otherwise alter the employee obligations, rights, or liabilities created by existing statute or Executive order relating to (1) classified information, (2) communications to Congress, (3) the reporting to an Inspector General of a violation of any law, rule, or regulation, or mismanagement, a gross waste of funds, an abuse of authority, or a substantial and specific danger to public health or safety, or (4) any other whistleblower protection. The definitions, requirements, obligations, rights, sanctions, and liabilities created by controlling Executive orders and statutory provisions are incorporated into this agreement and are controlling.”*
- b. The limitation above shall not contravene requirements applicable to Standard Form 312, Form 4414, or any other form issued by a Federal department or agency governing the nondisclosure of classified information.
- c. Notwithstanding the provision listed in paragraph (a), a nondisclosure confidentiality policy form or agreement that is to be executed by a person connected with the conduct of an intelligence or intelligence-related activity, other than an employee or officer of the United States Government, may contain provisions appropriate to the particular activity for which such document is to be used. Such form or agreement shall, at a minimum, require that the person will not disclose any classified information received in the course of such activity unless specifically authorized to do so by the United States Government. Such nondisclosure or confidentiality forms shall also make it clear that they do not bar disclosure to congress, or to an authorized official of an executive agency or the Department of Justice, that are essential to reporting a substantial violation of law.

4. INTERIM CONFLICT OF INTEREST POLICY FOR FINANCIAL ASSISTANCE

The DOE interim Conflict of Interest Policy for Financial Assistance (COI Policy) can be found at <https://www.energy.gov/management/financial-assistance-letter-no-fal-2022-02>. This policy is applicable to all non-Federal entities applying for, or that receive, DOE funding by means of a financial assistance award (e.g., a grant, cooperative agreement, or technology investment agreement or similar other transaction agreement) and, through the implementation of this policy by the entity, to each Investigator who is planning to participate in, or is participating in, the project funded wholly or in part under the DOE financial assistance award. DOE’s interim COI Policy establishes standards that provide a reasonable expectation that the design, conduct, and reporting of projects funded wholly or in part under DOE financial assistance awards will be free from bias resulting from financial conflicts of interest or organizational conflicts of interest. The applicant is subject to the requirements of the interim COI Policy and

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within each application for financial assistance, the applicant must certify that it is, or will be by the time of receiving any financial assistance award, compliant with all requirements in the interim COI Policy. For applicants to any ARPA-E NOFO, this certification, disclosure of any managed or unmanaged conflicts of interest, and a copy of (or link to) the applicant's own conflict of interest policy must be included with the information provided in the Business Assurances & Disclosures Form. The applicant must also flow down the requirements of the interim COI Policy to any subrecipient non-Federal entities.

5. COMPLIANCE AUDIT REQUIREMENT

A recipient organized as a for-profit entity expending \$1,000,000 or more of DOE funds in the entity's fiscal year (including funds expended as a Subrecipient) must have an annual compliance audit performed at the completion of its fiscal year. For additional information, refer to Subpart F of: (i) 2 C.F.R. Part 200, and (ii) 2 C.F.R. Part 910.

If an educational institution, non-profit organization, or state/local government has expended \$1,000,000 or more of Federal funds (including funds expended as a Subrecipient) in the entity's fiscal year, the entity must have an annual compliance audit performed at the completion of its fiscal year. For additional information refer to Subpart F of 2 C.F.R. Part 200.

6. RESEARCH SECURITY TRAINING REQUIREMENT

Covered individuals listed on applications under this NOFO are required to certify that they have taken research security training consistent with Section 10634 of the CHIPS and Science Act of 2022. In addition, applicants who receive an award must maintain sufficient records (records must be retained for the time period noted in 2 CFR 200.334 and made available to DOE upon request) of their compliance with this requirement for covered individuals at the Recipient organization and they must extend this requirement to any and all Subrecipients. To fulfill this requirement, an applicant may utilize the four one-hour training modules developed by the National Science Foundation at <https://new.nsf.gov/research-security/training> or develop and implement their own research security training program aligned with the requirements in Section 10634(b) of the CHIPS and Science Act of 2022. The submission of an application to this NOFO constitutes the applicant's acceptance of this requirement.

C. REPORTING

Recipients are required to submit periodic, detailed reports on technical, financial, and other aspects of the project, as described in Attachment 4 to ARPA-E's Model Cooperative Agreement (<https://arpa-e.energy.gov/technologies/project-guidance/pre-award-guidance/funding-agreements>).

1. FRAUD, WASTE, AND ABUSE

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An applicant, recipient, or subrecipient must promptly disclose whenever in connection with the federal award (including any activities or subawards thereunder), it has credible evidence of the commission of a violation of Federal criminal law involving fraud, conflict of interest, bribery, or gratuity violations found in Title 18 of the United States Code or a violation of the civil False Claims Act (31 U.S.C. 3729-3733). The disclosure must be made in writing to the Federal agency, the agency's Office of Inspector General, and pass-through entity (if applicable.) Recipients and subrecipients are also required to report matters related to recipient integrity and performance in accordance with Appendix XII of this part. Failure to make required disclosures can result in any of the remedies described in 2 C.F.R. §200.339. (See also 2 C.F.R. part 180, 31 U.S.C. 3321, and 41 U.S.C. 2313.)

For guidance on reporting such violations and information to the DOE Office of Inspector General (OIG), please visit <https://www.energy.gov/ig/ig-hotline>.

You may report fraud, waste, mismanagement, or misconduct involving SBA programs or employees either online (<https://www.sbir.gov/fraud-waste-abuse>) or by calling the OIG Hotline toll-free at (800) 767-0385.

2. COMMERCIALIZATION PLAN AND SOFTWARE REPORTING

If your project is selected and it targets the development of software, you may be required to prepare a Commercialization Plan for the targeted software and agree to special provisions that require the reporting of the targeted software and its utilization. This special approach to projects that target software mirrors the requirements for reporting that attach to new inventions made in performance of an award.

VIII. OTHER INFORMATION

A. TITLE TO SUBJECT INVENTIONS

Ownership of subject inventions is governed pursuant to the authorities listed below:

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions;

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- All other parties: The federal Non-Nuclear Energy Act of 1974, 42. U.S.C. 5908, provides that the government obtains title to new subject inventions unless a waiver is granted (see below):
 - Class Patent Waiver for Domestic Large Businesses: DOE has issued a class patent waiver that applies to this NOFO. Under this class patent waiver, domestic large businesses may elect title to their subject inventions similar to the right provided to the domestic small businesses, educational institutions, and nonprofits by law. In order to avail itself of the class patent waiver, a domestic large business must agree to the U.S. Competitiveness Provision in accordance with Section VII.B.2 of this NOFO.
 - Advance and Identified Waivers: For applicants that do not fall under the class patent waiver or the Bayh-Dole Act, those applicants may request a patent waiver that will cover subject inventions that may be made under the award, in advance of or within 30 days after the effective date of the award. Even if an advance waiver is not requested or the request is denied, the recipient will have a continuing right under the award to request a waiver for identified inventions, i.e., individual subject inventions that are disclosed to DOE within the time frames set forth in the award's intellectual property terms and conditions. Any patent waiver that may be granted is subject to certain terms and conditions in 10 CFR 784.
- DEC: On June 07, 2021, DOE approved a DETERMINATION OF EXCEPTIONAL CIRCUMSTANCES (DEC) UNDER THE BAYH-DOLE ACT TO FURTHER PROMOTE DOMESTIC MANUFACTURE OF DOE SCIENCE AND ENERGY TECHNOLOGIES. In accordance with this DEC, all awards, including sub-awards, under this NOFO made to a Bayh-Dole entity (domestic small businesses and nonprofit organizations) shall include the U.S. Competitiveness Provision in accordance with Section VII.B.2 of this NOFO. A copy of the DEC may be found on the DoE website. Pursuant to 37 CFR § 401.4, any Bayh-Dole entity affected by this DEC has the right to appeal it by providing written notice to DOE within 30 working days from the time it receives a copy of the determination.

B. GOVERNMENT RIGHTS IN SUBJECT INVENTIONS

Where Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

1. GOVERNMENT USE LICENSE

The U.S. Government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the Government.

2. MARCH-IN RIGHTS

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The U.S. Government retains march-in rights with respect to all subject inventions. Through “march-in rights,” the Government may require a Recipient or Subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention. In addition, the Government may grant licenses for use of the subject invention when Recipients, Subrecipients, or their assignees and exclusive licensees refuse to do so.

The U.S. Government may exercise its march-in rights if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfactory manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfactory manner; or
- The U.S. Manufacturing requirement has not been met.

C. RIGHTS IN TECHNICAL DATA

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

- Background or “Limited Rights Data”: The U.S. Government will not normally require delivery of technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.
- Generated Data: Pursuant to special statutory authority for SBIR/STTR awards, data generated under ARPA-E SBIR/STTR awards may be protected from public disclosure for twenty years from the date of award in accordance with provisions that will be set forth in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

D. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION

Applicants may not include any Protected Personally Identifiable Information (Protected PII) in their submissions to ARPA-E. Protected PII is defined as data that, if compromised, could cause harm to an individual such as identity theft. Listed below are examples of Protected PII that Applicants must not include in their submissions.

- Social Security Numbers in any form;
- Place of Birth associated with an individual;

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- Date of Birth associated with an individual;
- Mother's maiden name associated with an individual;
- Biometric record associated with an individual;
- Fingerprint;
- Iris scan;
- DNA;
- Medical history information associated with an individual;
- Medical conditions, including history of disease;
- Metric information, e.g., weight, height, blood pressure;
- Criminal history associated with an individual;
- Ratings;
- Disciplinary actions;
- Performance elements and standards (or work expectations) are PII when they are so intertwined with performance appraisals that their disclosure would reveal an individual's performance appraisal;
- Financial information associated with an individual;
- Credit card numbers;
- Bank account numbers; and
- Security clearance history or related information (not including actual clearances held).

E. MATERIAL SUPPLY PLAN

The Recipient must submit a Material Supply Plan to ARPA-E within 60 days of award setting out the Recipient's strategy and approach for materials supply, including a new supply chain for North American and European suppliers, in form and substance satisfactory to ARPA-E. The Recipient must meet the stated objectives set forth in its Material Supply Plan. The Recipient must notify ARPA-E of any revisions to the Material Supply Plan. A report on the Recipient's progress towards meeting the objectives and milestones set forth in the Material Supply Plan must be included in any continuation application. The Material Supply Plan and any revisions to the plan and all related deliverables must be emailed securely to the point of contact designated by ARPA-E.

IX. GLOSSARY

Applicant: The entity that submits the application to ARPA-E. In the case of a Project Team, the Applicant is the lead organization listed on the application.

Application: The entire submission received by ARPA-E, including the Preliminary Application, Full Application, Reply to Reviewer Comments, and Small Business Grant Application (if applicable).

ARPA-E: The Advanced Research Projects Agency – Energy, an agency of the U.S. Department of Energy.

Covered Individual: an individual who contributes in a substantive, meaningful way to the scientific development or execution of an R&D project proposed to be carried out with an award from ARPA-E. This includes, but is not limited to, the PI, Co-PI, Key Personnel, and technical staff (e.g., postdoctoral fellows/researchers and graduate students). ARPA-E may further designate covered individuals during award negotiations or the award period of performance.

Deliverable: A deliverable is the quantifiable goods or services that will be provided upon the successful completion of a project task or sub-task.

DOE: U.S. Department of Energy

DOE/NNSA: U.S. Department of Energy/National Nuclear Security Administration.

FFRDCs: Federally Funded Research and Development Centers

Foreign Affiliation: A funded or unfunded academic, professional, or institutional appointment or position with a foreign government or government-owned entity, whether full-time, part-time, or voluntary (including adjunct, visiting, or honorary).

For-Profit Organizations (or For-Profit Entities): Entities organized for-profit that are Large Businesses or Small Businesses as those terms are defined elsewhere in this Glossary.

GOCOs: U.S. Government Owned, Contractor Operated laboratories.

GOGOs: U.S. Government Owned, Government Operated laboratories.

Institutions of Higher Education (or educational institutions): Has the meaning set forth at 20 U.S.C. 1001.

Large Business: Large businesses are entities organized for-profit other than small businesses as defined elsewhere in this Glossary.

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Malign Foreign Talent Recruitment Program: The meaning given such term in section 10638 of the Research and Development, Competition, and Innovation Act (division B of Public Law 117–167) or 42 USC 19237, as of October 20, 2022.

Milestone: A milestone is the tangible, observable measurement that will be provided upon the successful completion of a project task or sub-task.

PI: Principal Investigator.

SBA: U.S. Small Business Administration.

SBIR: Small Business Innovation Research Program.

Small Business: Small businesses are domestically incorporated entities that meet the criteria established by the U.S. Small Business Administration’s (SBA) “Table of Small Business Size Standards Matched to North American Industry Classification System Codes” (NAICS) (<http://www.sba.gov/content/small-business-size-standards>).

STTR: Small Business Technology Transfer Program.

Subject Invention: Any invention conceived or first actually reduced to practice under an ARPA-E funding agreement.

Task: A task is an operation or segment of the work plan that requires both effort and resources. Each task (or sub-task) is connected to the overall objective of the project, via the achievement of a milestone or a deliverable.

TT&O: Technology Transfer and Outreach. (See Section I.J.8 of the NOFO for more information).