

**FINANCIAL ASSISTANCE  
FUNDING OPPORTUNITY ANNOUNCEMENT**



**ADVANCED RESEARCH PROJECTS AGENCY – ENERGY (ARPA-E)  
U.S. DEPARTMENT OF ENERGY**

***FLEXIBLE CARBON CAPTURE AND STORAGE (FLECCS)  
SBIR/STTR***

Announcement Type: Modification **01 02**  
Funding Opportunity No. DE-FOA-0002221  
CFDA Number 81.135

<b>Funding Opportunity Announcement (FOA) Issue Date:</b>	November 14, 2019
<b>First Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a>:</b>	5 PM ET, December 13, 2019
<b>Submission Deadline for Concept Papers:</b>	9:30 AM ET, December 23, 2019
<b>Second Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a>:</b>	5 PM ET, March 19, 2020
<b>Submission Deadline for Full Applications:</b>	9:30 AM ET, March 31, 2020
<b>Submission Deadline for Replies to Reviewer Comments:</b>	5 PM ET, May 13, 2020
<b>Expected Date for Selection Notifications:</b>	June 2020
<b>Total Amount to Be Awarded</b>	Approximately \$43 million, subject to the availability of appropriated funds to be shared between FOAs DE-FOA-0002220 and DE-FOA-0002221.
<b>Anticipated Awards</b>	ARPA-E may issue one, multiple, or no awards under this FOA. Awards may vary between \$256,580 <del>\$252,000</del> and \$3,677,642 <del>\$3,613,889</del> .

- For eligibility criteria, see Section III.A – III.D of the FOA.
- Cost sharing is not required for this FOA.
- To apply to this FOA, Applicants must register with and submit application materials through ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/Registration.aspx>). For detailed guidance on using ARPA-E eXCHANGE, see Section IV.H.1 of the FOA.
- Applicants are responsible for meeting each submission deadline. Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline.
- For detailed guidance on compliance and responsiveness criteria, see Sections III.F.1 through III.F.4 of the FOA.

## **MODIFICATIONS**

All modifications to the Funding Opportunity Announcement (FOA) are highlighted in yellow in the body of the FOA.

<b>Mod. No.</b>	<b>Date</b>	<b>Description of Modifications</b>
01	12/6/2019	<ul style="list-style-type: none"><li>• Clarified language on Applicant eligibility with regards to the FLECCS program and the Solicitation on Topics Informing New Program Areas Topic I. See Section III.A of the FOA.</li></ul>
02	2/19/2020	<ul style="list-style-type: none"><li>• Inserted certain deadlines, including the deadlines for submitting questions and Full Applications. See Cover Page and Required Documents Checklist.</li><li>• Further clarified Technical Performance Targets, see Section I.E of the FOA.</li><li>• Revised the following sections of the FOA to provide guidance on required application forms and the content and form of Full Applications and Replies to Reviewer Comments: Required Documents Checklist and Sections IV.D, IV.E, and IV.G of the FOA. Applicants are strongly encouraged to use the templates provided on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>).</li><li>• Inserted criteria that ARPA-E will use to evaluate Full Applications, see Section V.A.2 of the FOA.</li><li>• Inserted criteria that ARPA-E will use to evaluate Replies to Reviewer Comments in Section V.A.3 of the FOA.</li><li>• Inserted information on the anticipated announcement and award dates, see Section V.C of the FOA.</li><li>• Inserted information concerning Full Application Notifications, see Section VI.A.3 of the FOA.</li><li>• Inserted Administrative and National Policy Requirements, see Section VI.B of the FOA.</li><li>• Inserted Reporting Requirements, see Section VI.C of the FOA.</li><li>• Inserted additional Definitions, see Section IX of the FOA.</li></ul>

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/fag>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

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## **REQUIRED DOCUMENTS CHECKLIST**

For an overview of the application process, see Section IV.A of the FOA.

For guidance regarding requisite application forms, see Section IV.B of the FOA.

For guidance regarding the content and form of Concept Papers, Full Applications, and Replies to Reviewer Comments, see Sections IV.C, IV.D, and IV.E of the FOA.

SUBMISSION	COMPONENTS	OPTIONAL/ MANDATORY	FOA SECTION	DEADLINE
Concept Paper	<ul style="list-style-type: none"> <li>Each Applicant must submit a Concept Paper in Adobe PDF format by the stated deadline. The Concept Paper must not exceed 4 pages in length and must include the following: <ul style="list-style-type: none"> <li>Concept Summary</li> <li>Innovation and Impact</li> <li>Proposed Work</li> <li>Team Organization and Capabilities</li> </ul> </li> </ul>	Mandatory	IV.C	9:30 AM ET, December 23, 2019
Full Application	<ul style="list-style-type: none"> <li>Each Applicant must submit a Technical Volume in Adobe PDF format by the stated deadline. The Technical Volume must include the following: <ul style="list-style-type: none"> <li>Executive Summary (1 page max.)</li> <li>Sections 1-5 (25 pages max.) <ul style="list-style-type: none"> <li>1. Innovation and Impact</li> <li>2. Proposed Work</li> <li>3. Team Organization and Capabilities</li> <li>4. Technology to Market</li> <li>5. Budget</li> </ul> </li> <li>Bibliographic References (no page limit)</li> <li>Personal Qualification Summaries (each PQS limited to 3 pages in length, no cumulative page limit)</li> </ul> </li> <li>The Technical Volume must be accompanied by: <ul style="list-style-type: none"> <li>SF-424 (no page limit, Adobe PDF format);</li> <li>Budget Justification Workbook/SF424A (no page limit, Microsoft Excel format)</li> <li>Summary for Public Release (250 words max., Adobe PDF format);</li> <li>SBA Company Registration Certificate generated in the SBA Company Registry (<a href="http://sbir.gov/registration">http://sbir.gov/registration</a>) (Adobe PDF format);</li> <li>If applicable, Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, or Private Equity Firms (Adobe PDF format);</li> <li>Summary Slide (1 page limit, Microsoft PowerPoint format); and</li> </ul> </li> </ul>	Mandatory	IV.D	9:30 AM ET, March 31, 2020

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/fqa>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

	<ul style="list-style-type: none"><li>○ Completed and signed Business Assurances &amp; Disclosures Form (no page limit, Adobe PDF format).</li><li>○ U.S. Manufacturing Plan (1 page limit, Adobe PDF format)</li></ul>			
Reply to Reviewer Comments	<ul style="list-style-type: none"><li>• Each Applicant may submit a Reply to Reviewer Comments in Adobe PDF format. This submission is optional. The Reply may include:<ul style="list-style-type: none"><li>○ Up to 2 pages of text; and Up to 1 page of images.</li></ul></li></ul>	Optional	IV.E	5 PM ET, May 13, 2020

## **I. FUNDING OPPORTUNITY DESCRIPTION**

### **A. AGENCY OVERVIEW**

The Advanced Research Projects Agency – Energy (ARPA-E), an organization within the Department of Energy (DOE), is chartered by Congress in the America COMPETES Act of 2007 (P.L. 110-69), as amended by the America COMPETES Reauthorization Act of 2010 (P.L. 111-358) to:

- “(A) to enhance the economic and energy security of the United States through the development of energy technologies that result in —
  - (i) reductions of imports of energy from foreign sources;
  - (ii) reductions of energy-related emissions, including greenhouse gases; and
  - (iii) improvement in the energy efficiency of all economic sectors; and
- (B) to ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies.”

ARPA-E issues this Funding Opportunity Announcement (FOA) under the programmatic authorizing statute codified at 42 U.S.C. § 16538. The FOA and any awards made under this FOA are subject to 2 C.F.R. Part 200 as amended by 2 C.F.R. Part 910.

ARPA-E funds research on and the development of high-potential, high-impact energy technologies that are too early for private-sector investment. The agency focuses on technologies that can be meaningfully advanced with a modest investment over a defined period of time in order to catalyze the translation from scientific discovery to early-stage technology. For the latest news and information about ARPA-E, its programs and the research projects currently supported, see: <http://arpa-e.energy.gov/>.

***ARPA-E funds transformational research.*** Existing energy technologies generally progress on established “learning curves” where refinements to a technology and the economies of scale that accrue as manufacturing and distribution to develop drive down the cost/performance metric in a gradual fashion. This continual improvement of a technology is important to its increased commercial deployment and is appropriately the focus of the private sector or the applied technology offices within DOE. By contrast, ARPA-E supports transformative research that has the potential to create fundamentally new learning curves. ARPA-E technology projects typically start with cost/performance estimates well above the level of an incumbent technology. Given the high risk inherent in these projects, many will fail to progress, but some may succeed in generating a new learning curve with a projected cost/performance metric that is significantly lower than that of the incumbent technology.

***ARPA-E funds technology with the potential to be disruptive in the marketplace.*** The mere creation of a new learning curve does not ensure market penetration. Rather, the ultimate value of a technology is determined by the marketplace, and impactful technologies ultimately become disruptive – that is, they are widely adopted and displace existing technologies from



the marketplace or create entirely new markets. ARPA-E understands that definitive proof of market disruption takes time, particularly for energy technologies. Therefore, ARPA-E funds the development of technologies that, if technically successful, have the clear disruptive potential, e.g., by demonstrating capability for manufacturing at competitive cost and deployment at scale.

**ARPA-E funds applied research and development.** The Office of Management and Budget defines “applied research” as an “original investigation undertaken in order to acquire new knowledge...directed primarily towards a specific practical aim or objective” and defines “experimental development” as “creative and systematic work, drawing on knowledge gained from research and practical experience, which is directed at producing new products or processes or improving existing products or processes.”<sup>1</sup> Applicants interested in receiving financial assistance for basic research should contact the DOE’s Office of Science (<http://science.energy.gov/>). Office of Science national scientific user facilities (<http://science.energy.gov/user-facilities/>) are open to all researchers, including ARPA-E Applicants and awardees. These facilities provide advanced tools of modern science including accelerators, colliders, supercomputers, light sources and neutron sources, as well as facilities for studying the nanoworld, the environment, and the atmosphere. Projects focused on early-stage R&D for the improvement of technology along defined roadmaps may be more appropriate for support through the DOE applied energy offices including: the Office of Energy Efficiency and Renewable Energy (<http://www.eere.energy.gov/>), the Office of Fossil Energy (<http://fossil.energy.gov/>), the Office of Nuclear Energy (<http://www.energy.gov/ne/office-nuclear-energy>), and the Office of Electricity Delivery and Energy Reliability (<http://energy.gov/oe/office-electricity-delivery-and-energy-reliability>).

## **B. SBIR/STTR PROGRAM OVERVIEW**

The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are Government-wide programs authorized under Section 9 of the Small Business Act (15 U.S.C. § 638). The objectives of the SBIR program are to (1) stimulate technological innovation in the private sector, (2) strengthen the role of Small Business Concerns in meeting Federal R&D needs, (3) increase private sector commercialization of innovations derived from Federal R&D activities, (4) foster and encourage participation by socially and economically disadvantaged and women-owned Small Business Concerns, and (5) improve the return on investment from Federally funded research and economic benefits to the Nation. The objective of the STTR program is to stimulate cooperative partnerships of ideas and technologies between Small Business Concerns and partnering Research Institutions through Federally funded R&D activities.<sup>2</sup>

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<sup>1</sup> OMB Circular A-11 ([https://www.whitehouse.gov/wp-content/uploads/2018/06/a11\\_web\\_toc.pdf](https://www.whitehouse.gov/wp-content/uploads/2018/06/a11_web_toc.pdf)), Section 84, pg. 3.

<sup>2</sup> Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain

ARPA-E administers a joint SBIR/STTR program in accordance with the Small Business Act and the SBIR and STTR Policy Directive issued by the U.S. Small Business Administration (SBA).<sup>3</sup> ARPA-E provides SBIR/STTR funding in three phases (Phase I, Phase II, and Phase IIS).

## C. PROGRAM OVERVIEW

### 1. FOA SPECIFIC DEFINITIONS

**Power Generator:** means a system that converts a carbon-containing fuel to electricity with a capacity of at least 50 megawatts (MW); integrating the output of multiple generators is acceptable.

**CCS Plant:** means a system that separates carbon dioxide (CO<sub>2</sub>) from the flue gas at a power generator and converts it into supercritical CO<sub>2</sub> suitable for transport in a pipeline<sup>4</sup> (i.e., CO<sub>2</sub> capture and compression).

**Full Plant:** means a system comprised of a power generator and CCS plant that converts carbon-containing fuel to electricity and captures and compresses CO<sub>2</sub> for pipeline transport

**Capacity Expansion Model:** means a model that estimates the evolution of the electricity-generating portfolio of a grid as a function of time and across various technologies and policy scenarios.

**Locational Marginal Pricing:** or LMP represents market clearing price in wholesale electric energy markets; it is defined as the marginal cost to deliver 1 MW (increment or decrement) to a particular location in the power grid.

**Levelized Cost of Electricity:** or LCOE represents the cost of electricity over the life of the system and is defined as:

$$\text{LCOE} = \frac{(\text{Capital Cost})(\text{Capital Recovery Factor}) + \text{Fixed O\&M}}{(\text{Capacity Factor})(\text{Net Plant Capacity})(8760)} + (\text{Heat Rate})(\text{Fuel Cost}) + \text{Variable O\&M} \quad (1)$$

Where the capital recovery factor is defined as:

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a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.

<sup>3</sup> See 84 Fed. Reg. 12794 (Apr. 2, 2019), 77 Fed. Reg. 46806 (Aug. 6, 2012), as amended by 79 Fed. Reg. 1303 (Jan. 8, 2014), 77 Fed. Reg. 46855 (Aug. 6, 2012), as amended by 79 Fed. Reg. 1309 (Jan. 8, 2014).

<sup>4</sup> K. Havens, Kinder Morgan, Pipelines-The Safest Way to Travel for CO<sub>2</sub>, <https://lptest381.files.wordpress.com/2018/06/ken-havens-ccus-10-16-18-final.pdf> (2018)

$$CRF = \frac{i(1+i)^n}{(1+i)^n - 1} \quad (2)$$

For this FOA, ARPA-E is defining  $i$ , the discount rate, to be 10% and  $n$ , system lifetime, to be 30 years.

**Net Present Value:** or NPV equals the present value of cash flows minus the present value of invested cash (or outflows) and is defined as:

$$NPV = \sum_{t=1}^n \frac{R_t}{(1+i)^t} \quad (3)$$

With  $R_t$  as net cash inflows/outflows during a single period,  $t$ .

## 2. OBJECTIVE

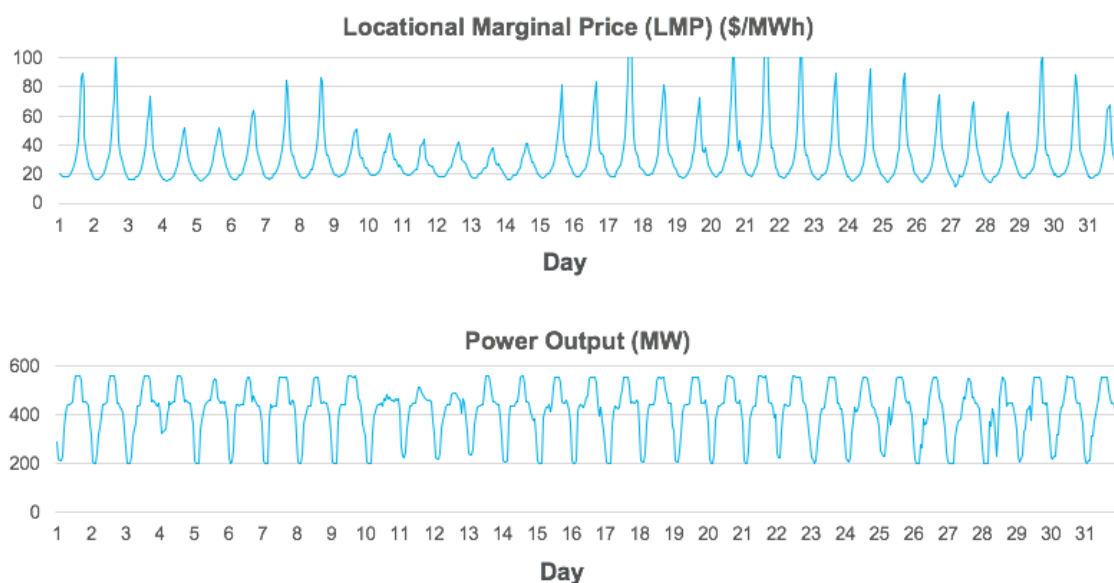
The objective of the FLExible Carbon Capture and Storage (FLECCS) program is to fund the development of carbon capture and storage (CCS) technologies that enable power generators to be responsive to grid conditions in a high variable renewable energy (VRE) penetration environment. This includes retrofits to existing power generators as well as greenfield systems with a carbon-containing fuel input and electricity as an output (i.e., a “black box” in which the nature of the fuel-to-electricity conversion process is not prescribed).

The value of such CCS technologies will be evaluated by their impact on the system LCOE of a net-zero carbon electricity grid, as determined by capacity expansion modeling. ARPA-E does not expect every CCS technology itself to be a net-zero carbon process; instead the cost and performance of each project selected under this FOA will be evaluated in the context of a net-zero carbon system which may include negative emission assets. Recent work suggests that a system LCOE of \$75/MWh for a net-zero carbon electricity system is aggressive yet possible<sup>5</sup>.

The development of CCS technologies is complicated by changes in the electrical grid that are largely the result of the increasing penetration of VRE sources such as wind and solar power. Correspondingly, changing market signals are resulting in operational challenges such as increased ramping of electricity generators. An example of the impact of fluctuating LMPs on the dispatch of a natural gas combined cycle (NGCC) power generator is shown in Figure 1. In response to the LMPs, the power generator varied its output between 200 and nearly 600 MW on a daily basis. Such frequent ramping has several disadvantages, including reduced capacity factor, increased operations and maintenance (O&M) costs, reduced power generator efficiency, and the potential for increased CO<sub>2</sub> emissions during ramping even if integrated with

<sup>5</sup> N.A. Sepulveda, et al., *Joule* 2, 1-18 (2018)

a CCS plant. Although this is only an example for one power generator and one month in 2018, it portends the impact of changing LMP trends on power generator operations, and the need to reconsider the design and operation of CCS processes accordingly.



**Figure 1: Day-ahead LMP<sup>6</sup> and the ultimate power output<sup>7</sup> of the Wolf Hollow II Generating Station in August 2018**

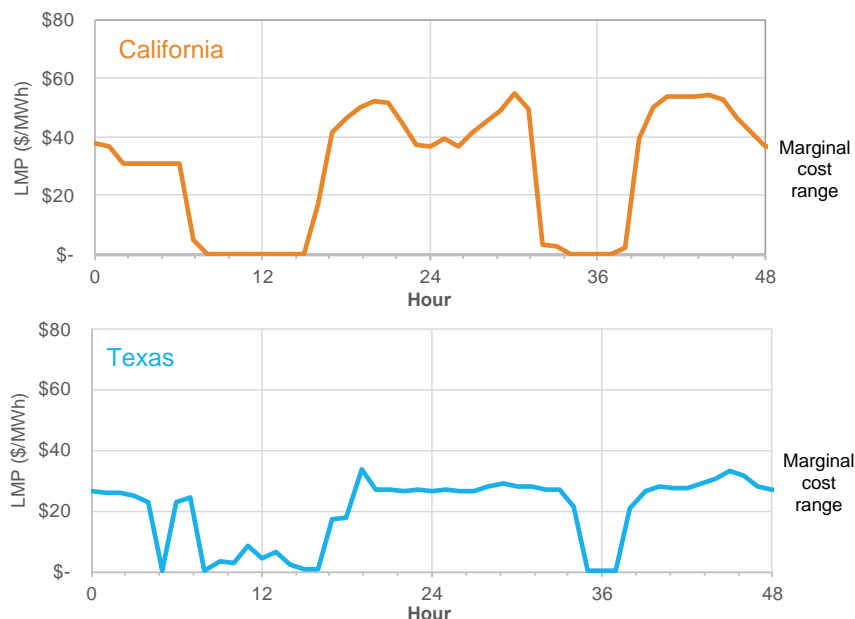
Predicting future market structures as VRE generators continue to proliferate (and therefore, precisely what LMPs will look like in the future) is impossible; however, future operational requirements and future market structures will impact the development and deployment of technologies such as CCS-equipped electricity generators. Even though the discussion below of LMP trends does not capture all the revenue streams an electricity generator could receive, energy pricing data from grid planning and load forecast tools can be used to infer general characteristics of technologies that will be valuable in a future energy system.

For example, one literature report examined grids in California and Texas assuming 50% VRE penetration<sup>8</sup>. The resulting LMPs for two days in March 2030 are shown in Figure 2.

<sup>6</sup> Data from [http://www.energyonline.com/Data/GenericData.aspx?DataId=23&ERCOT\\_\\_Day-Ahead\\_Price](http://www.energyonline.com/Data/GenericData.aspx?DataId=23&ERCOT__Day-Ahead_Price)

<sup>7</sup> Data from <https://ampd.epa.gov/ampd/>

<sup>8</sup> J. Seel, et al., Impacts of High Variable Renewable Energy Futures on Wholesale Electricity Prices, and on Electric-Sector Decision Making, <https://emp.lbl.gov/publications/impacts-high-variable-renewable> (2018)



**Figure 2: Projected LMPs in California and Texas in March 2030, with 50% VRE penetration<sup>8</sup>. The gray sections represent a range of marginal costs for a power generator with CCS.**

In the California example, the LMP oscillates above and below the marginal cost to run a power generator equipped with CCS. The low-to-negative midday LMPs result from the correlated power production of zero-marginal cost solar resources. A power generator in a region with such LMPs would likely cycle daily.

In the Texas example, there are similar diurnal oscillations but also a generally depressed LMP, which is due to a combination of high wind output and lower loads in Texas in March. In this case, the power generator could cycle daily, or be shut down if the LMP is projected to be lower than the marginal cost to operate the plant for more than several hours.

This FOA is structured within the context of a deregulated electricity system with market structures. However, the electricity system trends and concepts described herein apply to vertically-integrated regions as well, and the technologies developed in the FLECCS program are intended to be applicable to all regions within the U.S.

FLECCS addresses a tension that will become more severe as electricity systems decarbonize: that firm low-carbon resources such as CCS-equipped plants can lower the cost of a net-zero carbon system, yet electricity market trends such as the ones shown in Figure 2 complicate CCS design, operations, and commercialization potential. This tension will be discussed in detail below.

### 3. PROGRAM STRUCTURE

FLECCS is a two-phase program. By default, Applicants should provide detailed budgets and task descriptions that cover both Phase 1 and Phase 2. However, applications that propose detailed

budgets and task descriptions for Phase 1 only will also be considered for selection (e.g., an Applicant faces large uncertainty about potential technology development pathways in Phase 2).

Phase 1 focuses on designing and optimizing innovative CCS processes that enable flexibility on a high-VRE grid. Project Teams will assess process performance by maximizing the NPV of a power generator with CCS, given LMP price signals that reflect such a grid as well as a range of carbon abatement cost scenarios defined below. These LMP signals will be provided as an input from ARPA-E prior to project commencement.

Phase 1 will last for approximately 15 months and have will have a total budget of approximately \$7 million in Federal funding. All selected projects, including those that provided detailed budgets and task descriptions for both Phase 1 and Phase 2, will initially be obligated funding for Phase 1 only. Under a separate FOA (Solicitation on Topics Informing New Program Areas FOA: Topic I, DE-FOA-0001953), ARPA-E will fund the development of a capacity expansion modeling tool that estimates the build-out and utilization of each CCS process designed under Phase 1, under a range of possible scenarios.

At the end of Phase 1, ARPA-E will conduct an engineering design review with external reviewers to analyze the processes designed by Project Teams. In addition, ARPA-E will analyze the market potential of the proposed technologies using the modeling tool developed under DE-FOA-0001953.

Based primarily on the technical success of the individual projects, the engineering design review, and the capacity expansion analysis, ARPA-E will select projects to continue to Phase 2, subject to the availability of appropriated funds. If selected by ARPA-E for Phase 2, it is possible that an Applicant that proposed Phase 1 and Phase 2 in its submission to this FOA could move immediately to Phase 2 upon completion of Phase 1. Awards resulting from this FOA that proposed Phase 1 only may, if selected by ARPA-E for Phase 2, be renewed by, for example, negotiating a new award, adding one or more budget periods, and/or extending the period of performance of the initial award.

Phase 2 will focus on building components, unit operations, and small prototype systems to reduce the technical risk and cost associated with these CCS systems. Phase 2 will last for approximately 3 years and have a total budget of approximately \$36 million in Federal funding.

#### **4. BACKGROUND**

The U.S. electricity grid is evolving towards a lower-carbon system. As of May 2019, at least seven states and large utilities had committed to achieve a net-zero carbon system, in most cases by 2050<sup>9</sup>. In the time since, utilities such as Duke Energy, NRG, and DTE Energy

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<sup>9</sup> Clean Air Task Force, <https://www.catf.us/wp-content/uploads/2019/05/State-and-Utility-Climate-Change-Targets.pdf>

announced similar commitments. One utility with such a target, Xcel Energy, maintains that an 80 percent reduction in CO<sub>2</sub> emissions relative to a 2005 baseline is possible by 2030 with technologies available today<sup>10</sup>. The utility noted, however, that achieving a 100 percent carbon-free system would require “new carbon-free dispatchable technologies — technologies not yet commercially available at the cost and scale needed to achieve our 2050 aspiration. Because of this, there needs to be significant research and development to ensure we have these technologies to deploy in the coming decades.”

Several studies have shown that the cost of a net-zero carbon system could be reduced with firm low-carbon generators such as a CCS-equipped power generator, compared to a system powered by 100 percent renewable electricity<sup>5,11,12</sup>. The deployment of such resources, however, depends on a range of factors such as wind and solar resources in a given region, CCS capital costs, CO<sub>2</sub> capture rate, and technology assumptions for other technologies such as energy storage and nuclear power<sup>5</sup>.

As mentioned above, FLECCS aims to address the disconnect between the potential value of CCS-equipped power generators in a deeply decarbonized grid, and the economic and operational pressure power generators face in light of increasing VRE penetration (even without CCS). For example, Figure 3 shows a review of several studies that estimated how the capacity factor of NGCC plants will change with VRE penetration<sup>13</sup>. Although the magnitudes vary, each study shows a decrease in NGCC capacity factor with increasing VRE penetration.

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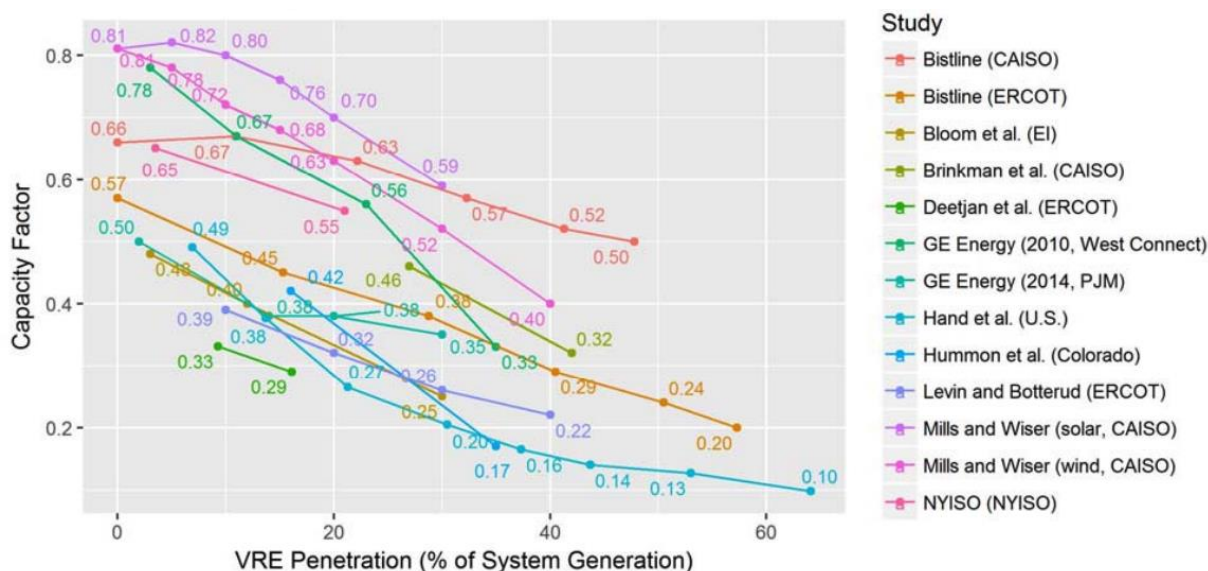
<sup>10</sup> Building a Carbon-Free Future, Xcel Energy  
<https://www.xcelenergy.com/staticfiles/xcel/PDF/Xcel%20Energy%20Carbon%20Report%20-%20Feb%202019.pdf> (2019)

<sup>11</sup> C.F. Heuberger, et al., Energy Procedia 114, 7564-7572 (2017)

<sup>12</sup> A. Boston, et al., Managing Flexibility Whilst Decarbonising Electricity, <http://anlecrd.com.au/wp-content/uploads/2017/07/Managing-Flexibility-NEM-2017-Report.pdf> (2017)

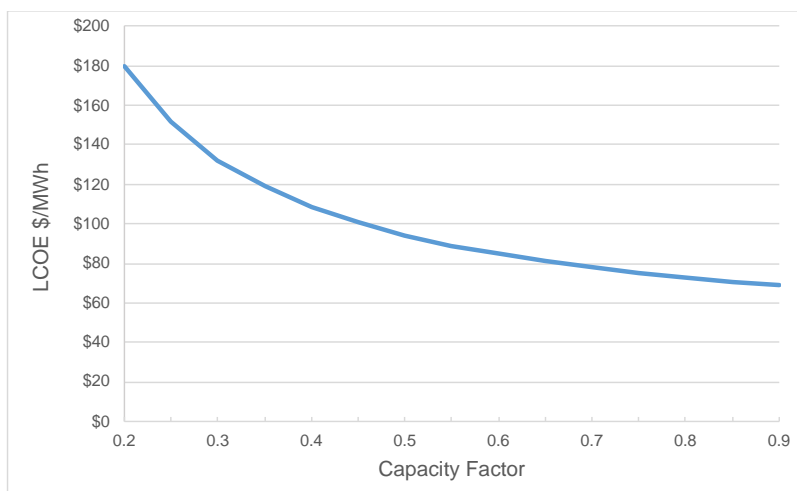
<sup>13</sup> R. Wiser, et al., Impacts of Variable Renewable Energy on Bulk Power System Assets, Pricing, and Costs, [https://emp.lbl.gov/sites/default/files/lbnl\\_anl\\_impacts\\_of\\_variable\\_renewable\\_energy\\_final.pdf](https://emp.lbl.gov/sites/default/files/lbnl_anl_impacts_of_variable_renewable_energy_final.pdf) (2017)





**Figure 3: NGCC capacity factor as a function of VRE penetration across multiple studies in the literature (identified in the legend)<sup>13</sup>**

Using data from the NETL Cost and Performance Baseline study<sup>14</sup> one can see, for example, the impact of reduced capacity factor on the LCOE of an NGCC plant equipped with CCS:



**Figure 4: LCOE as a function of capacity factor for a NGCC power generator equipped with CCS (data from Ref. 14). The baseline capacity factor in that study was assumed to be 85%.**

In addition to these economic challenges, increasing VRE penetration presents technical challenges for a CCS-equipped power generator. Although the power generator might be

<sup>14</sup> R. James, et al., Cost and Performance Baseline for Fossil Energy Plants Vol. 1, [https://www.netl.doe.gov/projects/files/CostAndPerformanceBaselineForFossilEnergyPlantsVol1BitumCoalAndNGtoElectBBRRev4-1\\_092419.pdf](https://www.netl.doe.gov/projects/files/CostAndPerformanceBaselineForFossilEnergyPlantsVol1BitumCoalAndNGtoElectBBRRev4-1_092419.pdf) (2019)



flexible, the ability of a CCS plant to handle variable mass and heat flows is uncertain. Current commercial CCS operations, including the NRG Petra Nova and SaskPower Boundary Dam 3 facilities, operate under baseload conditions. There are, however, studies in the literature examining dynamic CCS operations at several pilot facilities in Europe<sup>15,16,17,18</sup>. Broadly, those studies revealed that although dynamic operation required the optimization of numerous parameters, the CCS plants generally were capable of load following and handling a range of plant operating conditions. However, the dynamic operating conditions in those studies were limited in extent; NGCC power generators, for example, can turn down to less than 25 percent of the maximum power output. CCS systems have not been designed for such operating conditions.

Given these market trends, CCS process designs and operations should be reconsidered in order to ensure that they can contribute to a low-cost, net-zero carbon electricity system, even if a given CCS process itself is not net-zero. There are several pathways by which this might be achieved. The following examples are for illustrative purposes only; they are not intended as suggestions for specific project concepts for Applicants.

First, CCS processes could be redesigned to be as flexible as possible, so as to follow the power generator as it varies its output in response to market conditions. Under this example, the CCS plant designs would need to consider startup, ramping, turndown, and shutdown, and there are existing data for power generator flexibility characteristics such as ramp rate and turndown<sup>19,20,21</sup>.

A cryogenic air separation unit (ASU) used as part of an oxycombustion process, for example, takes several hours to start up<sup>22</sup>, which would result in excessive CO<sub>2</sub> emissions for a power generator with frequent starts and stops. Researchers have considered means to improve ASU flexibility, including storage vessels to collect liquid that drains from the argon column<sup>23</sup>, liquid oxygen storage<sup>24</sup>, and preemptive dynamic controls<sup>25</sup>.

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<sup>15</sup> P. Tait, et al., Int'l J. Greenhouse Gas Contr. 48, 216-233 (2016)

<sup>16</sup> J. Gaspar, et al., Energy Procedia 86, 205-214 (2016)

<sup>17</sup> P. Tait, et al., Int'l J. Greenhouse Gas Contr. 71, 253-277 (2016)

<sup>18</sup> M. Bui, et al., Int'l J. Greenhouse Gas Contr. 79, 134-153 (2018)

<sup>19</sup> N. Ferrari, et al., Operating Flexibility of Power Plants with CCS, IEAGHG Report 2012/6 (2012)

<sup>20</sup> M.A. Gonzalez-Salazar, et al., Renew. Sus. Energy Rev. 82, 1497-1513 (2018)

<sup>21</sup> PJM Minimum Operating Parameters Under Capacity Performance, <https://www.pjm.com/~media/committees-groups/committees/mic/20160119-special/20160119-capacity-performance-parameter-limitations-informational-posting.ashx> (2015)

<sup>22</sup> A.R. Smith, J. Klosek, Fuel Processing Tech. 70, 115-134 (2001)

<sup>23</sup> J. Miller, et al., Ind. Eng. Chem. Res. 47, 394-404 (2008)

<sup>24</sup> J.-P. Tranier, et al., Energy Procedia 4, 966-971 (2011)

<sup>25</sup> Y. Cao, et al., AIChE Journal 63, 3845-3859 (2017)

Another report described how optimal scheduling and advanced controls can improve the profitability of a CCS-equipped power generator<sup>26</sup>. A review<sup>27</sup> of dynamic modeling and optimization highlighted design and operational factors that would have to be considered to enable a flexible solvent process, including:

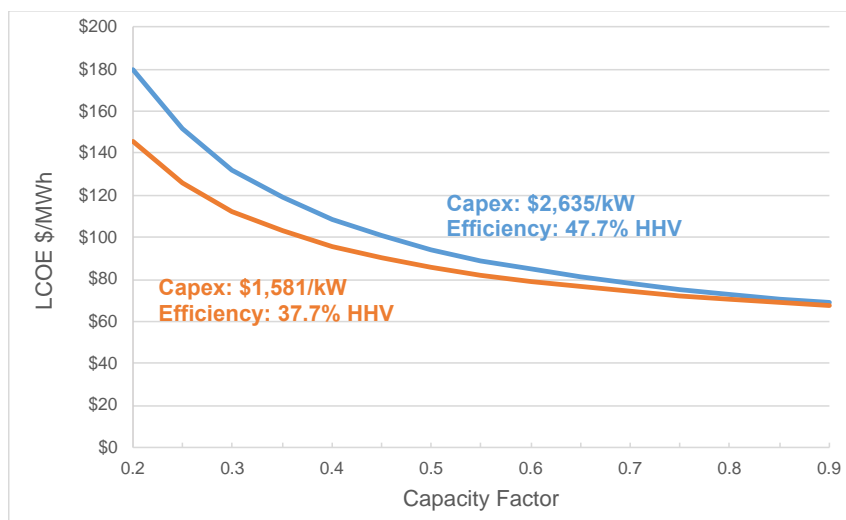
- Lean solvent loading
- Flowrates in the absorber and regenerator
- Liquid-to-gas ratio in the absorber and regenerator
- Temperature and pressure (including gradients) in the absorber and regenerator
- Sizing of the CCS plant relative to the power generator
- Heat source: integration with the power generator steam cycle or a separate cogeneration facility

When designing a load-following CCS process, additional factors to consider are the tradeoffs between capital costs and operational costs. For a baseload process, a lower LCOE might be achieved by investing additional capex in order to improve efficiency. As capacity factor decreases, however, the LCOE become more sensitive to capital and fixed O&M costs because they become amortized over fewer hours. This can be seen in Figure 5, which shows the same curve using NETL data as in Figure 4, but includes a second curve with arbitrarily-selected values of a 40 percent capex reduction and 10 point decrease in power generator efficiency. At higher capacity factors, the two curves are nearly equal. But as capacity factor decreases the adjusted curve—even though it is less efficient—has a lower LCOE because the impact of capex and fixed O&M being amortized over fewer hours is dampened.

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<sup>26</sup> T. Bankole, et al., Computers and Chem. Eng. 109, 30-47 (2018)

<sup>27</sup> M. Bui, et al., Computers and Chem. Eng. 61, 245-265 (2014)



**Figure 5: LCOE as a function of capacity factor for NGCC with CCS in the NETL base case<sup>14</sup> (blue line, identical to Figure 4) and a plant with arbitrarily-chosen values of 40 percent capex reduction and a 10-point decrease in efficiency (orange line)**

Another strategy to accommodate fluctuating LMPs is to operate the power generator and CCS plant under more steady-state conditions, but shift the generated electricity such that it is exported to the grid only at times when the LMP is greater than the marginal cost to operate the plant. The first concepts of operations for high-LMP times were temporarily venting CO<sub>2</sub> to the atmosphere or capturing CO<sub>2</sub> but storing the solvent for regeneration at a later time<sup>28,29,30</sup>. The venting strategy is economical only if the LMP (in \$/MWh) is several times higher than the carbon price (in \$/ton). The solvent storage approach improves short-run profits, but the capital required for storage tanks and additional solvent (which is sensitive to solvent degradation rates) limits the duration to 30 minutes per day<sup>30</sup>. An alternate approach is to effectively store CO<sub>2</sub> in solvent by varying the loading rate in response to LMP; this approach was projected to be more economical than solvent storage because it did not require the extra capital for storage tanks and extra solvent<sup>31</sup>. Another concept to operate the full plant under steady-state conditions but shift the electricity output is to employ other forms of storage, such as thermal energy storage. This could have the additional benefit of reducing costs and emissions associated with frequent cycling of the full plant, if the added capital costs of storage could be minimized<sup>32</sup>.

One concept common to the potential technologies mentioned above is capital cost reduction. Regardless whether applicants focus on load-following or low-/non-load-following designs,

<sup>28</sup> J.R. Gibbins, R.I. Crane, Proc. Inst. Mech. Engrs. 218, 231-239 (2004)

<sup>29</sup> H. Chalmers, J.R. Gibbins, Fuel 86, 2109-2123 (2007)

<sup>30</sup> S.M. Cohen, et al., Energy Procedia 4, 2604-2611 (2011)

<sup>31</sup> N. Mac Dowell, N. Shah, Energy Procedia 63, 1525-1535 (2014)

<sup>32</sup> S. Hume, Thermal Energy Storage, presented at the ARPA-E Flexible CCS Workshop, <https://arpa-e.energy.gov/sites/default/files/1.7%20ARPAe%20Carbon%20Capture%20Workshop%20-%20TES%20Final.pdf> (2019)

reducing the capital cost of CCS-equipped power generators is paramount to being built and dispatched in a future electricity system.

#### **D. TECHNOLOGIES OF INTEREST**

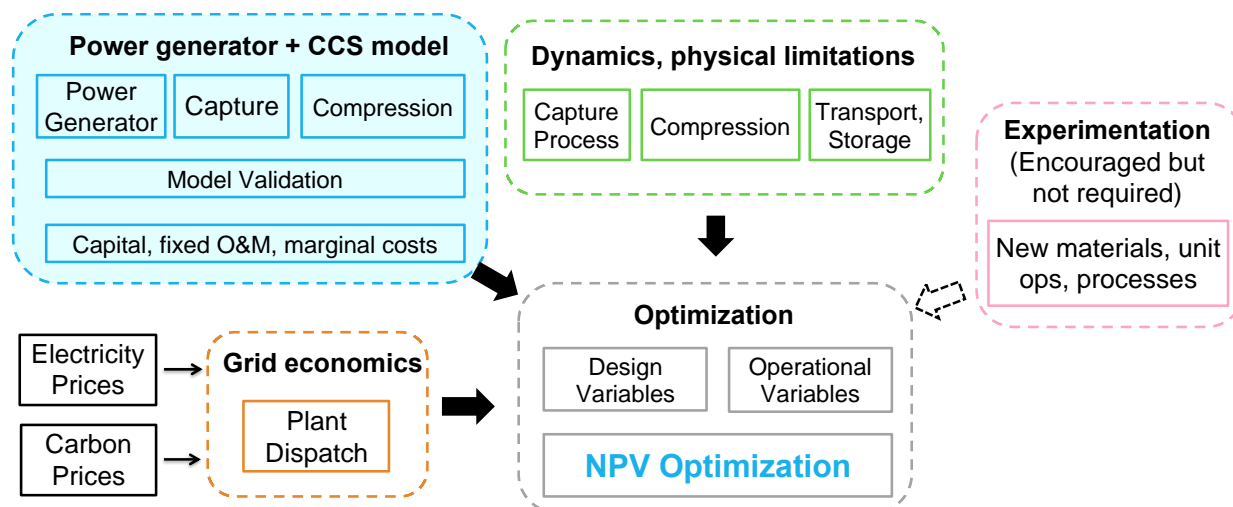
Potential FLECCS projects include retrofits to existing power generators as well as greenfield systems that have a carbon-containing fuel input and electricity as an output (i.e. a “black box” in which the nature of the fuel-to-electricity conversion process is not prescribed). As noted below, processes that are designed primarily to remove CO<sub>2</sub> from the atmosphere, but can change modes to export electricity to the grid, will be considered for selection.

Based on trends in the electricity grid described above, especially the falling cost of VRE generators and energy storage, ARPA-E expects that compelling CCS process attributes could include, but are not limited to:

- Lower CCS capital costs, even if that entails some increase in marginal cost including parasitic load (given trends towards lower power generator capacity factor)
- CCS processes that enable maximal power generator flexibility such as ramp rate, turndown, and startup and shutdown time
- CCS systems that include additional processes that enable a power generator to shift the export of electricity to the grid, thereby allowing the power generator and CCS plant to operate under more steady-state conditions even when subjected to fluctuating LMPs. Examples include but are not limited to energy storage and hydrogen production; the latter would be constrained to a scale compatible with current combustion system (gas turbine or internal combustion engine) and natural gas pipeline infrastructure
- CCS processes that can cost-effectively achieve high CO<sub>2</sub> capture rates from flue gas (e.g. greater than 90% removal) and/or vary their capture rate based on market conditions
- Designs that increase the utilization of a point-source CCS process, such as integration with direct air capture (DAC) systems
- Processes that are designed primarily to remove CO<sub>2</sub> from the atmosphere, but can change modes to export electricity to the grid in times of high demand

#### **1. PHASE 1**

The work in Phase 1 will proceed according to Figure 6:



**Figure 6: Schematic of tasks to be performed in Phase 1. The boxes in black, electricity prices (LMPs) and carbon prices, will be supplied to Project Teams by ARPA-E.**

First, Project Teams will build models of the power generator, CO<sub>2</sub> capture plant, and CO<sub>2</sub> compression systems, and validate those models. Applicants are encouraged to leverage existing models. For example, the NETL Cost and Performance Baseline report has data for NGCC, post-combustion coal, and integrated gasification combined cycle (IGCC) systems<sup>14</sup>. Furthermore, NETL has developed open-source tools such as process and system models under the Carbon Capture Simulation Initiative (CCSI), Carbon Capture Simulation for Industry Impact (CCSI<sup>2</sup>), and Institute for the Design of Advanced Energy Systems (IDAES)<sup>33</sup>. Project Teams will also estimate the capital, fixed O&M, heat rate, and variable O&M.

Second, the dispatch of the power generator will be defined by each Project Team using all or a subset of hourly day-ahead LMP data—provided by ARPA-E—that reflects a grid with a large VRE penetration. Again, applicants must use published values of power generator flexibility (see, for example, Refs. 19-21) unless they are proposing a new power generator. For example, a Project Team may decide to dispatch the power generator in a load-following manner, e.g. dispatching when the LMP is greater than the marginal cost to run the full plant and either turning down or shutting off when the LMP is lower than the full plant’s marginal cost. Or, Project Teams may choose to operate both the power generator and the CCS unit in a limited- or non-load-following manner to run under the power generator and CCS plant under more steady-state conditions. As noted above, this could be done by using an additional technology—such as energy storage or hydrogen production at a volume consistent with existing combustion turbine and pipeline infrastructure—to buffer the output to the grid so that the plant is not selling electricity to the grid at a loss.

<sup>33</sup> David Miller, NETL, Presented at ARPA-E Flexible CCS Workshop, <https://arpa-e.energy.gov/sites/default/files/2.3%20Miller-NETL-CCSI-IDAES-ARPA-E%20Workshop%20%28final%29.pdf> (2019)

Dispatch will be analyzed using carbon abatement costs of \$100, \$200, and \$300 per ton CO<sub>2</sub>. These values are chosen to represent a range of CO<sub>2</sub> removal costs from the atmosphere<sup>34,35</sup>, as some amount of DAC would likely be used to achieve a net-zero carbon grid. The carbon pricing is thus chosen to represent a range of prices in which DAC technologies could clear the market.

Third, process dynamics and physical limitations will be considered. Transient supply during CO<sub>2</sub> injection may lead to sudden changes in pressure, temperature and density causing dry ice and/or CO<sub>2</sub> hydrate formation, possible blockage of injector outlet and fracture of pipe casing<sup>36,37</sup>. Applicants are encouraged to seek technical solutions for flexible CO<sub>2</sub> supply/transport to maintain wellbore integrity and reduce pipe fatigue and corrosion.

Fourth, applicants are encouraged to consider experimentation to support the design and optimization of CCS processes, especially if those processes rely on novel unit operations and/or materials with properties beyond the state of the art. Experimentation in Phase 1 is encouraged but not required.

Finally, Project Teams will use the full plant costs, LMP data, and full plant dispatch profile to optimize the process configuration and design and operational variables in order to maximize NPV. Because this is a simplified analysis that considers only LMP revenue and not additional payments such as capacity, ancillary services, uplift, etc., processes with positive NPVs are not anticipated. However, the objective function of maximizing NPV will help identify technology attributes that will be valuable in a future energy system.

One example of such an undertaking in the literature, for example, was to optimize a membrane process for adjusted 2015 California electricity prices<sup>38</sup>. In that work, the authors studied the impact of varying 12 design and operational variables on NPV given variable LMPs. But only one process configuration—a 2-stage membrane process with no downstream purification unit—was considered.

Since the constraints in this FOA—particularly the electricity market and carbon pricing conditions—are different than prior ARPA-E<sup>39</sup> and National Energy Technology Laboratory (NETL)<sup>40</sup> FOAs, ARPA-E anticipates that optimal technology solutions could differ substantially from a CCS process tailored for 90 percent CO<sub>2</sub> capture from a power generator operating under baseload conditions. Applicants are thus encouraged to consider advanced optimization

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<sup>34</sup> D.W. Keith, et al., *Joule* 2, 1573-1594 (2018)

<sup>35</sup> J. Larsen, et al., *Capturing Leadership: Policies for the US to Advance Direct Air Capture Technology*, [https://rhg.com/wp-content/uploads/2019/05/Rhodium\\_CapturingLeadership\\_May2019-1.pdf](https://rhg.com/wp-content/uploads/2019/05/Rhodium_CapturingLeadership_May2019-1.pdf) (2019)

<sup>36</sup> R. Samuel and H. Mahgerefteh, *Int'l. J. Chem. Eng. Appl.* 8, 319-326 (2017)

<sup>37</sup> M.D. Jensen, et al., *Energy Procedia* 63, 2715-2722 (2014)

<sup>38</sup> M. Yuan, et al., *Int'l. J. Greenhous Gas Cont.* 84, 154-163 (2019)

<sup>39</sup> Innovative Materials and Processes for Advanced Carbon Capture Technology (IMPACCT), DE-FOA-0000208, <https://arpa-e-foa.energy.gov>

<sup>40</sup> <https://www.netl.doe.gov/business/solicitations>

techniques that allow for a broader range of process configurations and design and operational variables to be considered without sacrificing accuracy, and in a computationally-tractable manner. Examples include, but are not limited to:

- Approximation-assisted optimization<sup>41</sup>
- Surrogate-based optimization<sup>42,43</sup>
- Dimension-reduction techniques<sup>44</sup>
- Advanced design tools to identify high-performance, non-obvious designs<sup>45</sup>

The primary revenue for the NPV calculation is electricity sales. As discussed in “Submissions Specifically not of Interest”, Section III.F.3 of the FOA below, solutions that rely on CO<sub>2</sub> utilization or coproduction for revenue will not be considered for selection.

## 2. PHASE 2

Phase 1 will identify full plant process designs and operations that minimize the system LCOE of a net-zero carbon electricity system. Phase 2 will focus on building components, unit operations, and small systems to reduce the technical risk and cost associated with such CCS systems. Further information is provided in Section I.E below.

### E. TECHNICAL PERFORMANCE TARGETS

The utility of the CCS technologies developed in the FLECCS program will be evaluated in the context of a net-zero carbon grid, with a system LCOE target of \$75/MWh, as discussed above. Project Teams will design and optimize CCS systems with the objective of maximizing NPV, using all or a subset of LMP data provided by ARPA-E. The NPV will be calculated for the following carbon prices: \$100, \$200, and \$300 per ton CO<sub>2</sub>.

ARPA-E is not establishing a CO<sub>2</sub> removal percentage target. Project Teams will maximize NPV given the LMP signals and carbon prices, and the optimal solution will have a corresponding carbon intensity, integrated over at least one year of operation. The cost and plant performance, data will be used in the capacity expansion model to analyze the value of a given CCS process to a net-zero carbon grid.

Each applicant must provide at least two process flow diagrams of their proposed system. One process flow diagram must be defined for times of high electricity demand (high electricity prices); another must be defined for times of low electricity demand (low electricity prices).

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<sup>41</sup> O. Abdelaziz, et al., HVAC&R Research 16, 707-728 (2010)

<sup>42</sup> M. Kaya, S. Hajimirza, Nature Scientific Reports 8, 8170 (2018)

<sup>43</sup> Y.H. Lee, et al., Structural & Multidisciplinary Optimization 60, 99-116 (2019)

<sup>44</sup> D.J. Lohan, et al., Structural & Multidisciplinary Optimization 55, 1063-1077 (2017)

<sup>45</sup> J., Choe, J. Kim, Composite Structures 158, 333-339, (2016)



Applicants are encouraged to include specific process conditions, e.g., temperature, pressure, mass flow rates, energy flows, etc. Applicants are encouraged to be as quantitative as possible.

Each applicant must provide the information requested in Table 1 and Table 2 in their submission. Table 1 provides a list of attributes that the applicant's technology must address to meet the metrics of FLECCS FOA. Applicants must also describe why their proposed approach and technology are superior to the state of the art (SOA). Applicants should use Ref. 14 as the default for SOA values other than fuel costs (see values below); deviations are allowed but must be substantiated through references, data, models, or analytical calculations. Applicants proposing a process with natural gas or coal as the fuel must use the following prices:

- Natural gas: \$3.50/MMBtu<sup>46</sup>
- Coal: \$1.94/MMBtu<sup>47,48</sup>

**Table 1: Technology differentiator matrix**

Attribute	SOA Value	Proposed Value	Description / Justification
Power generator type <sup>A</sup>	n/a	n/a	
CCS plant technology	n/a	n/a	
Capital cost <sup>B</sup>			
Fixed O&M cost			
Variable O&M cost			
Power generator heat rate			
Flexibility enabler <sup>C</sup>	n/a	n/a	
CO <sub>2</sub> Capture rate <sup>D</sup>			

- <sup>A</sup>Include the primary fuel for operation (natural gas, coal etc.) and whether your proposed solution is a greenfield full plant or a CCS retrofit on an existing power generator, using Ref. 14 as a baseline.
- <sup>B</sup>If a greenfield plant, this value should include the power generator and CCS plant; if a retrofit it should include the CCS plant and upgrades to the power generator, if required.
- <sup>C</sup>Describe how the proposed technology will enable the full plant to respond to variable LMPs and a reduced capacity factor.
- <sup>D</sup>Project the CO<sub>2</sub> capture rate for emissions integrated over at least one year of operation.

<sup>46</sup> <https://www.eia.gov/dnav/ng/hist/n3045us3A.htm>

<sup>47</sup> <https://www.eia.gov/coal/annual/>

<sup>48</sup> <https://www.eia.gov/tools/faqs/faq.php?id=72&t=2>



Applicants are encouraged to provide additional information as to how their proposed system will improve upon the state of the art, particularly with respect to capital cost (to include material costs), flexibility in response to grid conditions and market signals, and CO<sub>2</sub> capture rate.

Table 2 provides a list of subject matter expertise that the applicant team is expected to demonstrate for Phase 1.

**Table 2: Subject matter expertise matrix**

Subject matter expertise	Team member(s) responsible	Description / Justification
CCS technology <sup>A</sup>		
Process modeling <sup>B</sup>		
Economic analysis <sup>C</sup>		
Optimization <sup>D</sup>		
Power generation <sup>E</sup>		

- <sup>A</sup>Both computational modeling and experimentation skills are desired.
- <sup>B</sup>Project Teams should demonstrate expertise in process modeling including steady-state and dynamic modeling of full plant operation and controls. Describe tools that will be used to conduct this work in Phase 1.
- <sup>C</sup>Project Teams should demonstrate expertise in economic/costing analysis for complex systems such as power generators and CCS plants.
- <sup>D</sup>Project Teams should demonstrate design, thermo-economic and techno-economic optimization skills needed for successful accomplishment of Phase 1 objectives. Describe tools that will be used for this work.
- <sup>E</sup>Only required if the applicant is proposing a novel power generation technology that is not commercially available.

Each Applicant proposing a detailed budget and task descriptions for Phase 1 and Phase 2 must also include the information requested in Table 3 in their submission, identifying the aspects of their technology with the highest anticipated cost and performance risks, and the experimental work they propose for Phase 2 to reduce those risks.

**Table 3: Anticipated cost and performance risks to be addressed in Phase 2 (for applicants proposing Phase 1 and Phase 2 only)**

Cost or performance risk	Novelty of proposed approach	Related task or milestone from Section 2.3 of the Full Application Template (Schedule) Experimental strategy to reduce cost and performance risk
[Risk #1]		
[Risk #2]		

[Applicants to decide how many risks to include]		
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Phase 2 experimental details must include:

- Nature of the prototype (e.g., component, unit operation, system, etc.)
- Schematic diagram of the anticipated prototype
- Approximate size of the prototype (e.g., sizing relative to equivalent plant power, flue gas flow rate, etc.)
- Exhaust conditions (e.g., simulated flue gas or slipstream of real flue gas)

Furthermore, Phase 2 details must include the impact of the flexibility-enabling technology on the system. For example, a load-following solvent process would have implications for solvent management, degradation rates, equipment reliability, etc.

In order to evaluate the impact of a given CCS technology at the system level, cost and performance data from the FLECCS Project Teams that is shared with the team(s) funded under the Solicitation on Topics Informing New Program Areas: Topic I, DE-FOA-0001953 will be input into a capacity expansion model that is developed under that FOA. In order to ensure that this data is safeguarded, the team(s) funded under the Solicitation on Topics Informing New Program Areas: Topic I, DE-FOA-0001953 will be required to sign a non-disclosure agreement with respect to data received from each FLECCS Project Team unless a FLECCS Project Team agrees otherwise.

For each carbon price, Project Teams will report the data in Table 4 to ARPA-E at the end of Phase 1. This data will be reviewed by ARPA-E and a select group of external experts to analyze the market potential via the capacity expansion model under a range of scenarios.

**Note that this table is being provided here to give applicants a sense of the data that will ultimately be used in the capacity expansion model; applicants do NOT need to include a response to Table 4 in their submission.**

**Table 4: Initial list of inputs for the capacity expansion model. “P” is a Primary metric and “S” is a Secondary metric, to convey the relative importance of a given metric for different types of solutions. All metrics are for the full plant unless otherwise specified.**

Metric	Unit	Load-Following Solutions	Limited/Non-Load-Following Solutions	Notes (If Applicable)
Capital cost	\$/kW	P	P	If a greenfield plant, this value must include the power generator and CCS plant; if a retrofit it must

				include the CCS plant and, if required, upgrades to the generator
Fixed O&M cost	\$/kW-year	P	P	Use value from Ref. 14 or propose original value with supporting rationale. Factors such as material makeup costs and water usage must be considered.
Variable O&M cost	\$/MWh	P	P	Use value from Ref. 14 or propose original value with supporting rationale
Heat rate	MMBtu/MWh	P	P	To be reported across a range of power generator operating levels between full output and maximum turndown
Carbon intensity	gCO <sub>2</sub> /kWh	P	P	Reported as a function of output level or heat rate
Hot startup time	Minutes	P	S	Full plant offline for < 8 hours
Warm startup time	Minutes	P	S	Full plant offline for 8-48 hours
Cold startup time	Minutes	P	S	Full plant offline for > 48 hours
Shutdown time	Minutes	P	S	Time from 100% to 0 power output
Maximum turndown	% of maximum power output	P	S	Minimum power generating level
CCS plant ramp rate	% of maximum power generator output per minute	P	S	From maximum turndown to full power output
Buffering duration	Hours	n/a	P	Maximum duration for which the power generator is operational but not exporting power to the grid

## II. AWARD INFORMATION

### A. AWARD OVERVIEW

ARPA-E expects to make approximately \$43 million available for new awards, to be shared between FOAs DE-FOA-0002220 and DE-FOA-0002221, subject to the availability of appropriated funds. ARPA-E anticipates making approximately 10-25 awards **between both under this FOAs**. ARPA-E may, at its discretion, issue one, multiple, or no awards.

ARPA-E will accept only new applications under this FOA. Applicants may not seek renewal or supplementation of their existing awards through this FOA.

ARPA-E plans to fully fund negotiated budgets at the time of award.

Applicants interested in applying for only Phase 1 of the FLECCS Program must apply for a Combined Phase I/II SBIR or STTR Award. Applicants interested in applying for Phase 1 and Phase 2 of the FLECCS Program must apply for a Combined Phase I/II/IIS SBIR or STTR Award. Combined Phase I/II or I/II/IIS Awards are intended to develop transformational technologies with disruptive commercial potential. Such commercial potential may be evidenced by (1) the likelihood of follow-on funding by private or non-SBIR/STTR sources if the project is successful, or (2) the Small Business Concern's record of successfully commercializing technologies developed under prior SBIR/STTR awards. Phase IIS awards are a "sequential" (i.e., additional) Phase II award, intended to allow the continued development of promising energy technologies. Combined Phase I/II/IIS awards may be funded up to \$3,677,642 ~~\$3,613,889~~ and ~~may have a period of performance up to 48 months (4 years)~~. Funding amounts will be consistent with the Phase I and Phase II limits posted on the SBA's website.<sup>49</sup>

ARPA-E reserves the right to select all or part of a proposed project (i.e. only Phase I, or only Phase I and Phase II). In the event that ARPA-E selects Phase I only or Phase I/II only, then the maximum award amount for a Phase I award is ~~\$256,580~~ ~~\$252,131~~ and the maximum amount for a Phase I/II award is ~~\$1,967,111~~ ~~\$1,933,010~~.

The period of performance for funding agreements may not exceed 51 months. ARPA-E expects the start date for funding agreements to be September 2020, or as negotiated.

### B. RENEWAL AWARDS

At ARPA-E's sole discretion, awards resulting from this FOA may be renewed by adding one or more budget periods, extending the period of performance of the initial award, or issuing a new award. Renewal funding is contingent on: (1) availability of funds appropriated by Congress for

<sup>49</sup> For current SBIR Phase I and Phase II funding amounts, see <https://www.sbir.gov/about/about-sbir>. For current STTR Phase I and Phase II funding amounts, see <https://www.sbir.gov/about/about-sttr>. Phase IIS funding amounts are equal to Phase II funding amounts for both SBIR and STTR awards.

the purpose of this program; (2) substantial progress towards meeting the objectives of the approved application; (3) submittal of required reports; (4) compliance with the terms and conditions of the award; (5) ARPA-E approval of a renewal application; and (6) other factors identified by the Agency at the time it solicits a renewal application.

### **C. ARPA-E FUNDING AGREEMENTS**

Through cooperative agreements, other transactions, and similar agreements, ARPA-E provides financial and other support to projects that have the potential to realize ARPA-E's statutory mission. ARPA-E does not use such agreements to acquire property or services for the direct benefit or use of the U.S. Government.

Congress directed ARPA-E to "establish and monitor project milestones, initiate research projects quickly, and just as quickly terminate or restructure projects if such milestones are not achieved."<sup>50</sup> Accordingly, ARPA-E has substantial involvement in the direction of every Cooperative Agreement, as described in Section II.C below.

Cooperative Agreements involve the provision of financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. Under Cooperative Agreements, the Government and Prime Recipients share responsibility for the direction of projects.

Phase I will be made as a fixed-amount award. Phase II and Phase IIS of Combined Phase I/II/IIS awards will be made on a cost-reimbursement basis.

ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement, which is available at <https://arpa-e.energy.gov/?q=site-page/funding-agreements>.

### **D. STATEMENT OF SUBSTANTIAL INVOLVEMENT**

ARPA-E is substantially involved in the direction of projects from inception to completion. For the purposes of an ARPA-E project, substantial involvement means:

- Project Teams must adhere to ARPA-E's agency-specific and programmatic requirements.
- ARPA-E may intervene at any time in the conduct or performance of work under an award.
- ARPA-E does not limit its involvement to the administrative requirements of an award. Instead, ARPA-E has substantial involvement in the direction and redirection of the technical aspects of the project as a whole.
- ARPA-E may, at its sole discretion, modify or terminate projects that fail to achieve

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<sup>50</sup> U.S. Congress, Conference Report to accompany the 21<sup>st</sup> Century Competitiveness Act of 2007, H. Rpt. 110-289 at 171-172 (Aug. 1, 2007).

- predetermined Go/No Go decision points or technical milestones and deliverables.
- During award negotiations, ARPA-E Program Directors and Prime Recipients mutually establish an aggressive schedule of quantitative milestones and deliverables that must be met every quarter. In addition, ARPA-E will negotiate and establish “Go/No-Go” milestones for each project. If the Prime Recipient fails to achieve any of the “Go/No-Go” milestones or technical milestones and deliverables as determined by the ARPA-E Contracting Officer, ARPA-E may – at its discretion - renegotiate the statement of project objectives or schedule of technical milestones and deliverables for the project. In the alternative, ARPA-E may suspend or terminate the award in accordance with 2 C.F.R. §§ 200.338 and 200.339.
  - ARPA-E may provide guidance and/or assistance to the Prime Recipient to accelerate the commercial deployment of ARPA-E-funded technologies. Guidance and assistance provided by ARPA-E may include coordination with other Government agencies and nonprofits to provide mentoring and networking opportunities for Prime Recipients. ARPA-E may also organize and sponsor events to educate Prime Recipients about key barriers to the deployment of their ARPA-E-funded technologies. In addition, ARPA-E may establish collaborations with private and public entities to provide continued support for the development and deployment of ARPA-E-funded technologies.

### **III. ELIGIBILITY INFORMATION**

#### **A. ELIGIBLE APPLICANTS**

##### **Eligibility Restriction Regarding the Solicitation on Topics Informing New Program Areas: Topic I, DE-FOA-0001953.**

An entity may submit separate applications to the Solicitation on Topics Informing New Program Areas: Topic I, DE-FOA-0001953 and FLECCS DE-FOA-0002220 and/or FLECCS SBIR/STTR DE-FOA-0002221 (collectively, the “FLECCS Program”). However, any individual participating on a Financial Assistance Award from ARPA-E under Solicitation on Topics Informing New Program Areas: Topic I, DE-FOA-0001953, will be prohibited from participation on any FLECCS Project Team.

#### **1. SBIR ELIGIBILITY**

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer to SBA’s “Guide to SBIR/ STTR Program Eligibility” available at [http://sbir.gov/sites/default/files/elig\\_size\\_compliance\\_guide.pdf](http://sbir.gov/sites/default/files/elig_size_compliance_guide.pdf).

A Small Business Concern<sup>51</sup> may apply as a Standalone Applicant<sup>52</sup> or as the lead organization for a Project Team.<sup>53</sup> If applying as the lead organization, the Small Business Concern must perform at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and Phase IIS, as measured by the Total Project Cost.<sup>54</sup>

For information on eligibility as a Small Business Concern, please refer to SBA’s website (<https://www.sba.gov/content/am-i-small-business-concern>).

#### **2. STTR ELIGIBILITY**

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<sup>51</sup> A Small Business Concern is a for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture.

<sup>52</sup> A “Standalone Applicant” is an Applicant that applies for funding on its own, not as part of a Project Team.

<sup>53</sup> The term “Project Team” is used to mean any entity with multiple players working collaboratively and could encompass anything from an existing organization to an ad hoc teaming arrangement. A Project Team consists of the Prime Recipient, Subrecipients, and others performing any of the research and development work under an ARPA-E funding agreement, whether or not costs of performing the research and development work are being reimbursed under any agreement.

<sup>54</sup> The Total Project Cost is the sum of the Prime Recipient share (if any) and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.

SBA rules and guidelines govern eligibility to apply to this FOA. For information on program eligibility, please refer to SBA's "Guide to SBIR/ STTR Program Eligibility" available at [http://sbir.gov/sites/default/files/elig\\_size\\_compliance\\_guide.pdf](http://sbir.gov/sites/default/files/elig_size_compliance_guide.pdf).

Only a Small Business Concern may apply as the lead organization for a Project Team. The Small Business Concern must perform at least 40% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project Cost. A single Research Institution must perform at least 30% of the work in Phase I, Phase II, and/or Phase IIS, as measured by the Total Project Cost. Please refer to Section III.B.1 of the FOA for guidance on Research Institutions' participation in STTR projects.

For information on eligibility as a Small Business Concern, please refer to SBA's website (<https://www.sba.gov/content/am-i-small-business-concern>).

### **3. JOINT SBIR AND STTR ELIGIBILITY**

An Applicant that meets both the SBIR and STTR eligibility criteria above may request both SBIR and STTR funding if:

- The Small Business Concern is partnered with a Research Institution;
- The Small Business Concern performs at least 66.7% of the work in Phase I and at least 50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost;
- The partnering Research Institution performs 30-33.3% of the work in Phase I and 30-50% of the work in Phase II and/or Phase IIS (as applicable), as measured by the Total Project Cost; and
- The Principal Investigator (PI) is employed by the Small Business Concern. If the PI is employed by the Research Institution, submissions will be considered only under the STTR program.

#### **B. ELIGIBLE SUBRECIPIENTS**

##### **1. RESEARCH INSTITUTIONS**

A Research Institution<sup>55</sup> may apply only as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern). In STTR projects, a single Research Institution must perform at least 30%, but no more than 60%, of the work under the award in Phase I, Phase II, and/or Phase IIS (as applicable), as measured by the Total Project Cost.

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<sup>55</sup> Research Institutions include FFRDCs, nonprofit educational institutions, and other nonprofit research organizations owned and operated exclusively for scientific purposes. Eligible Research Institutions must maintain a place of business in the United States, operate primarily in the United States, or make a significant contribution to the U.S. economy through the payment of taxes or use of American products, materials, or labor.



## 2. OTHER PROJECT TEAM MEMBERS

The following entities are eligible to apply for SBIR/STTR funding as a member of a Project Team (i.e., as a Subrecipient to a Small Business Concern):

- For-profit entities, including Small Business Concerns
- Nonprofits other than Research Institutions<sup>56</sup>
- Government-Owned, Government Operated laboratories (GOGOs)
- State, local, and tribal government entities
- Foreign entities<sup>57</sup>

In SBIR projects, Project Team members other than the lead organization, including but not limited to Research Institutions, may collectively perform no more than 33.3% of the work under the award in Phase I and no more than 50% of the work under the award in Phase II and/or Phase IIS. This includes efforts performed by Research Institutions.

In STTR projects, Project Team members (other than the lead organization and the partnering Research Institution) may collectively perform no more than 30% of work under the award in Phase I, Phase II, and/or Phase IIS.

### C. ELIGIBLE PRINCIPAL INVESTIGATORS

#### 1. SBIR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% of his or her work for, the Prime Recipient. The Contracting Officer may waive this requirement or approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

#### 2. STTR

For the duration of the award, the PI for the proposed project (or, if multiple PIs, at least one PI) must be employed by, and perform more than 50% his or her work for, the Prime Recipient or the partnering Research Institution. The Contracting Officer may waive this requirement or

<sup>56</sup>Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Subrecipient.

<sup>57</sup> All work by foreign entities must be performed by subsidiaries or affiliates incorporated in the United States (see Section IV.G.6 of the FOA). However, the Applicant may request a waiver of this requirement in the Business Assurances & Disclosures Form submitted with the Full Application.

approve the substitution of the PI after consultation with the ARPA-E SBIR/STTR Program Director.

For projects with multiple PIs, at least one PI must meet the primary employment requirement. That PI will serve as the contact PI for the Project Team.

**D. ELIGIBILITY OF PRIOR SBIR AND STTR AWARDEES: SBA BENCHMARKS ON PROGRESS TOWARDS COMMERCIALIZATION**

Applicants awarded multiple prior SBIR or STTR awards must meet DOE's benchmark requirements for progress towards commercialization before ARPA-E may issue a new Phase I award. For purposes of this requirement, Applicants are assessed using their prior Phase I and Phase II SBIR and STTR awards across all SBIR agencies. If an awardee fails to meet either of the benchmarks, that awardee is not eligible for an SBIR or STTR Phase I award and any Phase II award for a period of one year from the time of the determination.

ARPA-E applies two benchmark rates addressing an Applicant's progress towards commercialization: (1) the DOE Phase II Transition Rate Benchmark and (2) the SBA Commercialization Rate Benchmark:

- The DOE Phase II Transition Rate Benchmark sets the minimum required number of Phase II awards the Applicant must have received for a given number of Phase I awards received during the specified period. **This Transition Rate Benchmark applies only to Phase I Applicants that have received more than 20 Phase I awards during the last five (5) year period, excluding the most recently completed fiscal year.** DOE's Phase II Transition Rate Benchmark requires that 25% of all Phase I awards received over the past five years transition to Phase II awards.

The SBIR/STTR Phase II transition rates and commercialization rates are calculated using the data in the SBA's TechNet database. For the purpose of these benchmark requirements, awardee firms are assessed once a year, on June 1st, using their prior SBIR and STTR awards across all agencies. SBA makes this tabulation of awardee transition rates and commercialization rates available to all federal agencies. ARPA-E uses this tabulation to determine which companies do not meet the DOE benchmark rates and are, therefore, ineligible to receive new Phase I awards.

- The Commercialization Rate Benchmark sets the minimum Phase III<sup>58</sup> commercialization results that an Applicant must have achieved from work it performed under prior Phase

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<sup>58</sup> Phase III refers to work that derives from, extends or completes an effort made under prior SBIR/STTR funding agreements, but is funded by sources other than the SBIR/STTR Program. Phase III work is typically oriented towards commercialization of SBIR/STTR research or technology. For more information please refer to the Small Business Administration's "Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Program Policy Directive" at [https://www.sbir.gov/sites/default/files/SBIR-STTR\\_Policy\\_Directive\\_2019.pdf](https://www.sbir.gov/sites/default/files/SBIR-STTR_Policy_Directive_2019.pdf).

II awards (i.e. this measures an Applicant's progress from Phase II or Phase IIS to Phase III awards). **This benchmark requirement applies only to Applicants that have received more than 15 Phase II awards during the last 10 fiscal years, excluding the two most recently completed fiscal years.**

The current Commercialization Benchmark requirement, agreed upon and established by all 11 SBIR agencies, is that the Applicants must have received, to date, an average of at least \$100,000 of sales and/or investments per Phase II award received, or have received a number of patents resulting from the relevant SBIR/STTR work equal to or greater than 15% of the number of Phase II awards received during the period.

- On June 1 of each year, SBIR/STTR awardees registered on SBIR.gov are assessed to determine if they meet the Phase II Transition Rate Benchmark requirement. (At this time, SBA is not identifying companies that fail to meet the Commercialization Rate Benchmark requirement). Companies that fail to meet the Phase II Transition Rate Benchmark as of June 1 of a given year will not be eligible to apply to an SBIR/STTR FOA for the following year. For example, if SBA determined on June 1, 2017 that a small business failed to meet the Phase II Transition Rate Benchmark requirement, that small business would not be eligible to apply to an ARPA-E SBIR/STTR FOA from June 1, 2017 to May 31, 2018.

#### **E. COST SHARING**

Cost Sharing is not required for this FOA.

#### **F. OTHER**

##### **1. COMPLIANT CRITERIA**

Concept Papers are deemed compliant if:

- The Applicant meets the eligibility requirements in Section III.A of the FOA;
- The Concept Paper complies with the content and form requirements in Section IV.C of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the "Submit" button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Concept Papers found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Concept Papers, including Concept Papers submitted through other means, Concept Papers submitted after the applicable deadline, and incomplete Concept Papers. A Concept Paper is incomplete if it does not include required

information. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Full Applications are deemed compliant if:

- The Applicant submitted a compliant and responsive Concept Paper;
- The Applicant meets the eligibility requirements in Section III.A of the FOA;
- The Full Application complies with the content and form requirements in Section IV.D of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA.

Full Applications found to be noncompliant may not be merit reviewed or considered for award. ARPA-E may not review or consider noncompliant Full Applications, including Full Applications submitted through other means, Full Applications submitted after the applicable deadline, and incomplete Full Applications. A Full Application is incomplete if it does not include required information and documents, such as Forms SF-424 and SF-424A. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Replies to Reviewer Comments are deemed compliant if:

- The Applicant successfully uploads its response to ARPA-E eXCHANGE by the deadline stated in the FOA; and
- The Replies to Reviewer Comments comply with the content and form requirements of Section IV.E of the FOA.

ARPA-E will not review or consider noncompliant Replies to Reviewer Comments, including Replies submitted through other means and Replies submitted after the applicable deadline. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information due to server/connection congestion. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

## **2. RESPONSIVENESS CRITERIA**

ARPA-E performs a preliminary technical review of Concept Papers and Full Applications. The following types of submissions may be deemed nonresponsive and may not be reviewed or considered:

- Submissions that fall outside the technical parameters specified in this FOA.
- Submissions that do not include the process flow diagrams specified in Section I.E.

- Submissions that have been submitted in response to other currently issued ARPA-E FOAs.
- Submissions that are not scientifically distinct from applications submitted in response to other currently issued ARPA-E FOAs.
- Submissions for basic research aimed solely at discovery and/or fundamental knowledge generation.
- Submissions for large-scale demonstration projects of existing technologies.
- Submissions for proposed technologies that represent incremental improvements to existing technologies.
- Submissions for proposed technologies that are not based on sound scientific principles (e.g., violates a law of thermodynamics).
- Submissions for proposed technologies that are not transformational, as described in Section I.A of the FOA.
- Submissions for proposed technologies that do not have the potential to become disruptive in nature, as described in Section I.A of the FOA. Technologies must be scalable such that they could be disruptive with sufficient technical progress.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by any other office within Department of Energy.
- Submissions that are not distinct in scientific approach or objective from activities currently supported by or actively under consideration for funding by other government agencies or the private sector.
- Submissions that do not propose a R&D plan that allows ARPA-E to evaluate the submission under the applicable merit review criteria provided in Section V.A of the FOA.

### **3. SUBMISSIONS SPECIFICALLY NOT OF INTEREST**

Submissions that propose the following will be deemed nonresponsive and will not be merit reviewed or considered:

- Solutions that rely on revenue from CO<sub>2</sub> sold for enhanced oil recovery.
- Solutions that rely on revenue from solids, liquids, or gases produced as a byproduct of the CCS plant.
- Solutions that rely on revenue from CO<sub>2</sub> sold for chemical or fuel synthesis.
- Solutions that rely on hydrogen production at volumes that cannot be accommodated with existing combustion systems (gas turbines and internal combustion engines) and natural gas pipeline infrastructure.

### **4. LIMITATION ON NUMBER OF SUBMISSIONS**

ARPA-E is not limiting the number of submissions from Applicants. Applicants may submit more than one application to this FOA, provided that each application is scientifically distinct.

## **IV. APPLICATION AND SUBMISSION INFORMATION**

### **A. APPLICATION PROCESS OVERVIEW**

#### **1. REGISTRATION IN SBA COMPANY REGISTRY**

The first step in applying to this FOA is registering in the U.S. Small Business Administration (SBA) Company Registry (<http://sbir.gov/registration>). Upon completing registration, Applicants will receive a unique small business Control ID and Registration Certificate in Adobe PDF format, which may be used at any participating SBIR and STTR agencies. Applicants that have previously registered in the SBA Company Registry need not register again.

Applicants that are sole proprietors and do not have an Employer Identification Number may use social security numbers for purposes of registering in the SBA Company Registry. Applicants that do not possess a Dun and Bradstreet Data Universal Numbering System (DUNS) number may also use their social security number in the SBA Company Registry.

Applicants must submit their Registration Certificate in ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>) as part of their Full Application (see Section IV.D.5 of the FOA).

#### **2. REGISTRATION IN ARPA-E eXCHANGE**

The first step in applying to this FOA is registration in ARPA-E eXCHANGE, ARPA-E's online application portal. For detailed guidance on using ARPA-E eXCHANGE, please refer to Section IV.H.1 of the FOA and the "ARPA-E eXCHANGE User Guide" (<https://arpa-e-foa.energy.gov/Manuals.aspx>).

#### **3. CONCEPT PAPERS**

Applicants must submit a Concept Paper by the deadline stated in the FOA. Section IV.C of the FOA provides instructions on submitting a Concept Paper.

ARPA-E performs a preliminary review of Concept Papers to determine whether they are compliant and responsive, as described in Section III.F of the FOA. Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Concept Paper based on the criteria and program policy factors in Sections V.A.1 and V.B.1 of the FOA.

ARPA-E will encourage a subset of Applicants to submit Full Applications. Other Applicants will be discouraged from submitting a Full Application in order to save them the time and expense of preparing an application submission that is unlikely to be selected for award negotiations. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of

programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. Unsuccessful Applicants should continue to submit innovative ideas and concepts to future FOAs.

#### **4. FULL APPLICATIONS**

Applicants must submit a Full Application by the deadline stated in the FOA. Applicants will have approximately 45 days from receipt of the Encourage/Discourage notification to prepare and submit a Full Application. Section IV.D of the FOA provides instructions on submitting a Full Application.

ARPA-E performs a preliminary review of Full Applications to determine whether they are compliant and responsive, as described in Section III.F of the FOA. Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award. ARPA-E makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A and V.B of the FOA.

#### **5. REPLY TO REVIEWER COMMENTS**

Once ARPA-E has completed its review of Full Applications, reviewer comments on compliant and responsive Full Applications are made available to Applicants via ARPA-E eXCHANGE. Applicants may submit an optional Reply to Reviewer Comments, which must be submitted by the deadline stated in the FOA. Section IV.E of the FOA provides instructions on submitting a Reply to Reviewer Comments.

ARPA-E performs a preliminary review of Replies to determine whether they are compliant, as described in Section III.F.1 of the FOA. ARPA-E will review and consider compliant Replies only. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be non-compliant.

#### **6. PRE-SELECTION CLARIFICATIONS AND “DOWN-SELECT” PROCESS**

Once ARPA-E completes its review of Full Applications and Replies to Reviewer Comments, it may, at the Contracting Officer’s discretion, conduct a pre-selection clarification process and/or perform a “down-select” of Full Applications. Through the pre-selection clarification process or down-select process, ARPA-E may obtain additional information from select Applicants through pre-selection meetings, webinars, videoconferences, conference calls, written correspondence, or site visits that can be used to make a final selection determination. ARPA-E will not reimburse Applicants for travel and other expenses relating to pre-selection meetings or site visits, nor will these costs be eligible for reimbursement as pre-award costs.

ARPA-E may select applications for award negotiations and make awards without pre-selection meetings and site visits. Participation in a pre-selection meeting or site visit with ARPA-E does not signify that Applicants have been selected for award negotiations.



## 7. SELECTION FOR AWARD NEGOTIATIONS

ARPA-E carefully considers all of the information obtained through the application process and makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1 of the FOA. The Selection Official may select all or part of a Full Application for award negotiations. The Selection Official may also postpone a final selection determination on one or more Full Applications until a later date, subject to availability of funds and other factors. ARPA-E will enter into award negotiations only with selected Applicants.

Applicants are promptly notified of ARPA-E's selection determination. ARPA-E may stagger its selection determinations. As a result, some Applicants may receive their notification letter in advance of other Applicants. Please refer to Section VI.A of the FOA for guidance on award notifications.

### B. APPLICATION FORMS

Required forms for Full Applications are available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>), including the SF-424 and Budget Justification Workbook/SF-424A. A sample Summary Slide is available on ARPA-E eXCHANGE. Applicants may use the templates available on ARPA-E eXCHANGE, including the template for the Concept Paper, the template for the Technical Volume of the Full Application, the template for the Summary Slide, the template for the Summary for Public Release, the template for the Reply to Reviewer Comments, and the template for the Business Assurances & Disclosures Form. A sample response to the Business Assurances & Disclosures Form is available on ARPA-E eXCHANGE.

### C. CONTENT AND FORM OF CONCEPT PAPERS

**The Concept Paper is mandatory** (i.e. in order to submit a Full Application, a compliant and responsive Concept Paper must have been submitted) and must conform to the following formatting requirements:

- The Concept Paper must not exceed 4 pages in length including graphics, figures, and/or tables.
- The Concept Paper must be submitted in Adobe PDF format.
- The Concept Paper must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right



corner of the header of every page. Page numbers must be included in the footer of every page.

- The first paragraph must include the Lead Organization's Name and Location, Principal Investigator's Name, Technical Category, Proposed Funding Requested, and Project Duration.

Concept Papers found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section III.F of the FOA).

Each Concept Paper must be limited to a single concept or technology. Unrelated concepts and technologies must not be consolidated into a single Concept Paper.

A fillable Concept Paper template is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

Concept Papers must conform to the content requirements described below. If Applicants exceed the maximum page length indicated above, ARPA-E will review only the authorized number of pages and disregard any additional pages.

## 1. CONCEPT PAPER

### a. CONCEPT SUMMARY

- Describe the proposed concept with minimal jargon, and explain how it addresses the Program Objectives of the FOA.

### b. INNOVATION AND IMPACT

- Describe how the proposed effort represents an innovative and potentially transformational solution to the technical challenges posed by the FOA.
- Provide the information requested in the table below, as defined (and described in further detail) in Section I.E. of the FOA:

Attribute	SOA Value	Proposed Value	Description / Justification
Power generator type	n/a	n/a	
CCS plant technology	n/a	n/a	
Capital cost			
Fixed O&M cost			
Variable O&M cost			
Power generator heat rate			
Flexibility enabler	n/a	n/a	
Capture rate			

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

### **C. PROPOSED WORK**

- Describe the final deliverable(s) for the project and the overall technical approach used to achieve project objectives.
- Describe the background, theory, simulation, modeling, experimental data, or other sound engineering and scientific practices or principles that support the proposed approach. Provide specific examples of supporting data and/or appropriate citations to the scientific and technical literature.
- For Applicants proposing a detailed budget and tasks for Phase 1 and Phase 2: Provide the information requested in the table below, as defined and described in Section I. E. of the FOA:

Cost or performance risk	Novelty of proposed approach	Experimental strategy to reduce cost and performance risk
[Risk #1]		
[Risk #2]		
[Applicants to decide how many risks to include]		

### **d. TEAM ORGANIZATION AND CAPABILITIES**

- Provide the name, position, and institution of each key team member and describe in 1-2 sentences the skills and experience that he/she brings to the team.
- Identify (if applicable) previous collaborative efforts among team members relevant to the proposed effort.
- Provide the information requested in the table below, as defined (and described in further detail) in Section I.E. of the FOA

Subject matter expertise	Team member(s) responsible	Description / Justification
CCS technology		
Process modeling		
Economic analysis		
Optimization		
Power generation (if applicable)		

### **D. CONTENT AND FORM OF FULL APPLICATIONS**

Full Applications must conform to the following formatting requirements:

- Each document must be submitted in the file format prescribed below.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

- The Full Application must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

Full Applications found to be noncompliant or nonresponsive may not be merit reviewed or considered for award (see Section III.F of the FOA).

Each Full Application should be limited to a single concept or technology. Unrelated concepts and technologies should not be consolidated in a single Full Application.

Fillable Full Application template documents are available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

Full Applications must conform to the content requirements described below.

Component	Required Format	Description and Information
Technical Volume	PDF	The centerpiece of the Full Application. Provides a detailed description of the proposed R&D project and Project Team.
SF-424	PDF	Application for Federal Assistance. Applicants are responsible for ensuring that the proposed costs listed in eXCHANGE match those listed on forms SF-424 and SF-424A. Inconsistent submissions may impact ARPA-E's final award determination.
Budget Justification Workbook/SF-424A	XLS	Budget Information – Non-Construction Programs
Summary for Public Release	PDF	Short summary of the proposed R&D project. Intended for public release.
Summary Slide	PPT	A four-panel project slide summarizing different aspects of the proposed R&D project.
SBA Company Registration Certificate	PDF	Registration Certificate generated upon completion of registration in the SBA Company Registry ( <a href="http://sbir.gov/registration">http://sbir.gov/registration</a> ).
Certification for Applicants Majority-Owned by Multiple	PDF	Requires SBIR Applicants that are majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms to self-identify and

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

Venture Capital Operating Companies, Hedge Funds, or Private Equity Firms (if applicable)		verify registration as such in the SBA Company Registry ( <a href="http://sbir.gov/registration">http://sbir.gov/registration</a> ).
Business Assurances & Disclosures Form	PDF	Requires the Applicant to acknowledge eligibility with SBIR/STTR program requirements, make responsibility disclosures, and disclose potential conflicts of interest within the Project Team. Requires the Applicant to describe the additionality and risks associated with the proposed project, disclose applications for funding currently pending with Federal and non-Federal entities, and disclose funding from Federal and non-Federal entities for work in the same technology area as the proposed R&D project. If the Applicant is a FFRDC/DOE Lab, requires the Applicant to provide written authorization from the cognizant Federal agency and, if a DOE/NSA FFRDC/DOE Lab, a Field Work Proposal. Allows the Applicant to request a waiver or modification of the Performance of Work in the United States requirement and/or the Technology Transfer & Outreach (TT&O) spending requirement. A sample response to the Business Assurances & Disclosures Form is also available on ARPA-E eXCHANGE.
U.S. Manufacturing Plan	PDF	As part of the application, Applicants are required to submit a U.S. Manufacturing Plan. The U.S. Manufacturing Plan represents the Applicant's measurable commitment to support U.S. manufacturing as a result of its award.

ARPA-E provides detailed guidance on the content and form of each component below.

## 1. FIRST COMPONENT: TECHNICAL VOLUME

The Technical Volume must be submitted in Adobe PDF format. A Technical Volume template is available at <https://arpa-e-foa.energy.gov>. The Technical Volume must conform to the content and form requirements included within the template, including maximum page lengths. If Applicants exceed the maximum page lengths specified for each section, ARPA-E will review only the authorized number of pages and disregard any additional pages.

Applicants must provide sufficient citations and references to the primary research literature to justify the claims and approaches made in the Technical Volume. ARPA-E and reviewers may review primary research literature in order to evaluate applications. However, ARPA-E and reviewers are under no obligation to review cited sources (e.g., Internet websites).

## **2. SECOND COMPONENT: SF-424**

The SF-424 must be submitted in Adobe PDF format. This form is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

The SF-424 includes instructions for completing the form. Applicants are required to complete all required fields in accordance with the instructions.

Prime Recipients and Subrecipients are required to complete SF-LLL (Disclosure of Lobbying Activities), available at <https://www.grants.gov/forms/post-award-reporting-forms.html>, if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with your application or funding agreement. The completed SF-LLL must be appended to the SF-424.

ARPA-E provides the following supplemental guidance on completing the SF-424:

- Each Project Team should submit only one SF-424 (i.e., a Subrecipient should not submit a separate SF-424).
- The list of certifications and assurances in Block 21 can be found at <http://energy.gov/management/downloads/certifications-and-assurances-use-sf-424>.
- The dates and dollar amounts on the SF-424 are for the entire period of performance (from the project start date to the project end date), not a portion thereof.
- Applicants are responsible for ensuring that the proposed costs listed in eXCHANGE match those listed on forms SF-424 and SF-424A. Inconsistent submissions may impact ARPA-E's final award determination.

## **3. THIRD COMPONENT: BUDGET JUSTIFICATION WORKBOOK/SF-424A**

Applicants are required to complete the Budget Justification Workbook/SF-424A Excel spreadsheet. This form is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>. Prime Recipients must complete each tab of the Budget Justification Workbook for the project as a whole, including all work to be performed by the Prime Recipient and its Subrecipients and Contractors. The SF-424A form included with the Budget Justification Workbook will "auto-populate" as the Applicant enters information into the Workbook. Applicants should carefully read the "Instructions and Summary" tab provided within the Budget Justification Workbook. Subrecipient information must be submitted as follows:

- Each Subrecipient incurring greater than or equal to 10% of the Total Project Cost must complete a separate Budget Justification workbook to justify its proposed budget.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

These worksheets must be inserted as additional sheets within in the Prime Recipient's Budget Justification.

- Subrecipients incurring less than 10% of the Total Project Cost are not required to complete a separate Budget Justification workbook. However, such Subrecipients are required to provide supporting documentation to justify their proposed budgets. At a minimum, the supporting documentation must show which tasks/subtasks are being performed, the purpose/need for the effort, and a sufficient basis for the estimated costs.

ARPA-E provides the following supplemental guidance on completing the Budget Justification Workbook/SF-424A:

- Applicants may request funds under the appropriate object class category tabs as long as the item and amount requested are necessary to perform the proposed work, meet all the criteria for allowability under the applicable Federal cost principles, and are not prohibited by the funding restrictions described herein.
- If Patent costs are requested, they must be included in the Applicant's proposed budget (see Section IV.G.3 of the FOA for more information on Patent Costs).
- Unless a waiver is granted by ARPA-E, each Project Team must spend at least 5% of the Federal funding (i.e., the portion of the award that does not include the recipient's cost share) on Technology Transfer & Outreach (TT&O) activities to promote and further the development and deployment of ARPA-E-funded technologies.
- All TT&O costs requested must be included in the Applicant's proposed budget and identified as TT&O costs in the Budget Justification Workbook/SF-424A with the costs being requested under the "Other" budget category. All budgeted activities must relate to achieving specific objectives, technical milestones and deliverables outlined in Section 2.4 Task Descriptions of the Technical Volume.
- For more information, please refer to the ARPA-E Budget Justification Guidance document at <https://arpa-e-foa.energy.gov>.

#### **4. FOURTH COMPONENT: SUMMARY FOR PUBLIC RELEASE**

Applicants are required to provide a 250 word maximum Summary for Public Release. A Summary for Public Release template is available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>). The Summary for Public Release must be submitted in Adobe PDF format. This summary should not include any confidential, proprietary, or privileged information. The summary should be written for a lay audience (e.g., general public, media, Congress) using plain English.

<b>250 Words</b>	<b>SUMMARY FOR PUBLIC RELEASE</b>	<p>Briefly describe the proposed effort, summarize its objective(s) and technical approach, describe its ability to achieve the “Program Objectives” (see Section I.C of the FOA), and indicate its potential impact on “ARPA-E Mission Areas” (see Section I.A of the FOA). The summary should be written at technical level suitable for a high-school science student and is designed for public release.</p> <p><b>INSTRUCTIONS:</b></p> <p>(1) The Summary for Public Release <u>shall not exceed 250 words and one paragraph.</u></p> <p>(2) The Summary for Public Release <u>shall consist only of text</u>—no graphics, figures, or tables.</p> <p>(3) For applications selected for award negotiations, the Summary may be used as the basis for a public announcement by ARPA-E; therefore, <u>this Cover Page and Summary should not contain confidential or proprietary information.</u> See Section VIII.I of the FOA for additional information on marking confidential information</p>
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## 5. FIFTH COMPONENT: SUMMARY SLIDE

Applicants are required to provide a single PowerPoint slide summarizing the proposed project. The slide must be submitted in Microsoft PowerPoint format. This slide will be used during ARPA-E’s evaluation of Full Applications. A summary slide template and a sample summary slide are available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>). Summary Slides must conform to the content requirements described below:

- A Technology Summary;
  - Bullet points that describe novel aspects of the proposed technology and technology approach;
- A description of the technology’s impact;
  - Quantitative description (through text or graphic) of the impact the proposed project will provide to the market and ARPA-E mission areas;
- Proposed Targets;
  - Including any important technical performance metrics and/or impact categories;
  - Including quantitative description of the state of the art;
  - Including quantitative descriptions of the proposed targets;
- Any key graphics (illustrations, charts and/or tables) summarizing technology development and/or impact;
- The project’s key idea/takeaway;
- Project title and Principal Investigator information; and
- Requested ARPA-E funds and proposed Applicant cost share.

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).



## **6. SIXTH COMPONENT: SBA REGISTRATION CERTIFICATE**

Applicants are required to provide a copy of the SBA Registration Certificate generated in the SBA Company Registry (<http://sbir.gov/registration>) in Adobe PDF format (see Section IV.A.1 of the FOA). Applicants that have previously registered in the SBA Company Registry may submit a copy their existing Registration Certificate.

## **7. SEVENTH COMPONENT: CERTIFICATION FOR APPLICANTS MAJORITY-OWNED BY MULTIPLE VENTURE CAPITAL OPERATING COMPANIES, HEDGE FUNDS, AND PRIVATE EQUITY FIRMS**

Only those Applicants that are majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms are required to complete the Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, and Private Equity Funds. The certification must be submitted in Adobe PDF format. This form is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>.

In the Certification for Applicants Majority-Owned by Multiple Venture Capital Operating Companies, Hedge Funds, and Private Equity Funds, the Applicant is required to self-identify as an entity that falls into one of those categories, verify its ownership status, and verify that it has registered in the SBA Company Registry (<http://sbir.gov/registration>) as such an entity.

Applicants that are not majority-owned by multiple venture capital operating companies, hedge funds, or private equity firms are not required to complete this certification.

## **8. EIGHTH COMPONENT: BUSINESS ASSURANCES & DISCLOSURES FORM**

Applicants are required to provide the information requested in the Business Assurances & Disclosures Form. The information must be submitted in Adobe PDF format. A fillable Business Assurances & Disclosures Form template is available on ARPA-E eXCHANGE at <https://arpa-e-foa.energy.gov>. A sample response to the Business Assurances & Disclosures Form is also available on ARPA-E eXCHANGE.

As described in the Business Assurances & Disclosures Form, the Applicant is required to:

- Acknowledge that it has reviewed SBA's eligibility requirements for the SBIR and STTR programs and that it anticipates that it will be able to certify eligibility to participate in ARPA-E's SBIR/STTR program at the time of award
- Disclose conditions bearing on responsibility, such as criminal convictions and Federal tax liability
- Disclose potential conflicts of interest within the Project Team

Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).

- If the project team includes a FFRDC/DOE Lab, submit written authorization from the cognizant Federal agency
- If the project team includes a DOE/NNSA FFRDC/DOE Lab, submit a Field Work Proposal.

In addition, ARPA-E is required by statute to “accelerat[e] transformational technological advances in areas that industry is by itself not likely to undertake because of technical and financial uncertainty.”<sup>59</sup> In accordance with ARPA-E’s statutory mandate, the Applicant is required to:

- Describe the additionality and risks associated with the proposed R&D project
- Disclose any applications for the same project or related work currently pending with any Federal or non-Federal entities
- Disclose all funding for work in the same technology area as the proposed project received from any Federal or non-Federal entity within the last 5 years.

The Applicant may use the Business Assurances & Disclosures Form to:

- Request authorization to perform some work overseas
- Each entity on a Project Team must also report the entity’s DUNS number, confirmation of active registration in SAM, or the dates when the entity began or will begin the process of obtaining a DUNS number and/or register in SAM.

Finally, the Applicant may use the Business Assurances & Disclosures Form to:

- Request authorization to perform some work overseas; and
- Request a waiver of the TT&O spending requirement.

## **9. NINTH COMPONENT: U.S. MANUFACTURING PLAN**

As part of the application, Applicants are required to submit a U.S. Manufacturing Plan that should not exceed one page in length. The U.S. Manufacturing Plan represents the Applicant’s measurable commitment to support U.S. manufacturing as a result of its award. U.S. Manufacturing Plans are a Program Policy Factor during the review and selection process. See Section V.B.1 of the FOA. A U.S. Manufacturing Plan must contain a commitment to the U.S. manufacturing requirements stated in Section VI.B.8 below.

In addition, the plan should include other specific and measurable commitments. For example, an Applicant may commit particular types of products to be manufactured in the U.S. These plans should not include requirements regarding the source of inputs used during the manufacturing process. In addition to or instead of making a commitment tied to a particular

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<sup>59</sup> America COMPETES Act, Pub. L. No. 110-69, § 5012 (2007), as amended (codified at 42 U.S.C. § 16538).

product, the Applicant may make other types of commitments still beneficial to U.S. manufacturing. An Applicant may commit to a particular investment in a new or existing U.S. manufacturing facility, keep certain activities based in the U.S. (i.e., final assembly), or support a certain number of jobs in the U.S. related to the technology and manufacturing.

When an Applicant is selected for an award, the U.S. Manufacturing Plan submitted by the Applicant will become part of the terms and conditions of the award. It is important to note that the U.S. Manufacturing Plan is in support of and not a replacement for the U.S. Manufacturing Requirement described in Section VI.B.8. The Applicant/Awardee may request a waiver or modification of the U.S. Manufacturing Plan from DOE/ARPA-E upon a showing that the original U.S. Manufacturing Plan is no longer economically feasible.

Class patent waivers usually apply to domestic large businesses as set forth in Section VIII.A of the FOA. Under this class patent waiver, domestic large businesses may elect title to their subject inventions similar to the right provided to the domestic small businesses, educational institutions, and nonprofits by law. In order to avail itself of the class patent waiver, a domestic large business must agree that any products embodying or produced through the use of an invention conceived or first actually reduced to practice under the award will be substantially manufactured in the United States, unless a waiver is granted by DOE/ARPA-E. The U.S. Manufacturing Plan submitted by the Applicant will become part of the terms and conditions of the award in addition to the requirements attaching to subject inventions.

#### **E. CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS**

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. Applicants have a brief opportunity to prepare a short Reply to Reviewer Comments responding to one or more comments or supplementing their Full Application. A fillable Reply to Reviewer Comments template is available on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov>).

Replies to Reviewer Comments must conform to the following requirements:

- The Reply to Reviewer Comments must be submitted in Adobe PDF format.
- The Reply to Reviewer Comments must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Use Times New Roman typeface, a black font color, and a font size of 12 points or larger (except in figures and tables).
- The Control Number must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

ARPA-E may not review or consider noncompliant Replies to Reviewer Comments (see Section III.F.1 of the FOA). ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

Replies to Reviewer Comments must conform to the following content and form requirements, including maximum page lengths, described below. If a Reply to Reviewer Comments is more than three pages in length, ARPA-E will review only the first three pages and disregard any additional pages.

SECTION	PAGE LIMIT	DESCRIPTION
Text	2 pages maximum	<ul style="list-style-type: none"><li>Applicants may respond to one or more reviewer comments or supplement their Full Application.</li></ul>
Images	1 page maximum	<ul style="list-style-type: none"><li>Applicants may provide graphs, charts, or other data to respond to reviewer comments or supplement their Full Application.</li></ul>

## **F. INTERGOVERNMENTAL REVIEW**

This program is not subject to Executive Order 12372 (Intergovernmental Review of Federal Programs).

## **G. FUNDING RESTRICTIONS**

### **1. ALLOWABLE COSTS**

All expenditures must be allowable, allocable, and reasonable in accordance with the applicable Federal cost principles. ARPA-E has listed the Federal cost principles for different categories of Applicants at <http://arpa-e.energy.gov/?q=site-page/post-award-guidance-sbir-sttr>.

### **2. PRE-AWARD COSTS**

ARPA-E will not reimburse any pre-award costs incurred by Applicants before they are selected for award negotiations. Please refer to Section VI.A of the FOA for guidance on award notices.

Upon selection for award negotiations, Applicants may incur pre-award costs at their own risk, consistent with the requirements in 2 C.F.R. Part 200, as modified by 2 C.F.R. Part 910, and other Federal laws and regulations. ARPA-E generally does not accept budgets as submitted with the Full Application. Budgets are typically reworked during award negotiations. ARPA-E is under no obligation to reimburse pre-award costs if, for any reason, the Applicant does not receive an award or the award is made for a lesser amount than the Applicant expected, or if the costs incurred are not allowable, allocable, or reasonable.

### **3. PATENT COSTS**

For Subject Inventions disclosed to DOE under an award, ARPA-E will reimburse the Prime Recipient – in addition to allowable costs associated with Subject Invention disclosures - up to

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\$30,000 of expenditures for filing and prosecution of United States patent applications, including international applications (“PCT application”) submitted to the United States Patent and Trademark Office (USPTO).

The Prime Recipient may request a waiver of the \$30,000 cap. Because all patent costs are considered to be Technology Transfer & Outreach (TT&O) costs (see Section IV.G.8 of the FOA below), the waiver request is subject to approval by ARPA-E.

#### **4. CONSTRUCTION**

ARPA-E generally does not fund projects that involve major construction. Recipients are required to obtain written authorization from the Contracting Officer before incurring any major construction costs.

#### **5. FOREIGN TRAVEL**

ARPA-E generally does not fund projects that involve foreign travel.

#### **6. PERFORMANCE OF WORK IN THE UNITED STATES**

ARPA-E strongly encourages interdisciplinary and cross-sectoral collaboration spanning organizational boundaries. Such collaboration enables the achievement of scientific and technological outcomes that were previously viewed as extremely difficult, if not impossible.

ARPA-E requires all work under ARPA-E funding agreements to be performed in the United States – i.e., Prime Recipients must expend 100% of the Total Project Cost in the United States. However, Applicants may request a waiver of this requirement where their project would materially benefit from, or otherwise requires, certain work to be performed overseas.

Applicants seeking a waiver of this requirement are required to include an explicit request in the Business Assurances & Disclosures Form, which is part of the Full Application submitted to ARPA-E. Such waivers are granted where there is a demonstrated need, as determined by ARPA-E.

#### **7. PURCHASE OF NEW EQUIPMENT**

All equipment purchased under ARPA-E funding agreements must be made or manufactured in the United States, to the maximum extent practicable. This requirement does not apply to used or leased equipment. The Prime Recipients are required to notify the ARPA-E Contracting Officer reasonably in advance of purchasing any equipment that is not made or manufactured in the United States with a total acquisition cost of \$250,000 or more. The ARPA-E Contracting Officer will provide consent to purchase or reject within 30 calendar days of receipt of the Recipient’s notification.

## 8. TECHNOLOGY TRANSFER AND OUTREACH

ARPA-E is required to contribute a percentage of appropriated funds to Technology Transfer and Outreach (TT&O) activities. In order to meet this mandate every Project Team must spend at least 5% of the Federal funding (i.e., the portion of the award that does not include the recipient's cost share) provided by ARPA-E on TT&O activities to promote and further the development and deployment of ARPA-E-funded technologies. Project Teams must also seek a waiver from ARPA-E to spend less than the minimum 5% TT&O expenditure requirement.

All TT&O expenditures are subject to the applicable Federal cost principles (i.e., 2 C.F.R. 200 Subpart E and 48 C.F.R. Subpart 31). Examples of TT&O expenditures are as follows:

- Documented travel and registration for the ARPA-E Energy Innovation Summit and other energy-related conferences and events;
- Documented travel to meet with potential suppliers, partners, or customers;
- Documented work by salaried or contract personnel to develop technology-to-market models or plans;
- Documented costs of acquiring industry-accepted market research reports; and
- Approved patent costs.

ARPA-E will not reimburse recipients for TT&O costs considered to be unallowable in accordance with the applicable cost principles. Examples of unallowable TT&O expenditures include:

- Meals or entertainment;
- Gifts to potential suppliers, partners, or customers;
- TT&O activities that do not relate to the ARPA-E-funded technologies;
- Undocumented TT&O activities; and
- TT&O activities unrelated and/or unallocable to the subject award.

Applicants may seek a waiver of the TT&O requirement by including an explicit request in the Business Assurances & Disclosures Form. Please refer to the Business Assurances & Disclosures Form for guidance on the content and form of the waiver request. ARPA-E may waive or modify the TT&O requirement, as appropriate.

For information regarding incorporation of TT&O costs into budget documentation, see Section IV.D.3 of the FOA.

## 9. LOBBYING

Prime Recipients and Subrecipients may not use any Federal funds, directly or indirectly, to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters pending before Congress, other than to communicate to Members of

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Congress as described in 18 U.S.C. § 1913. This restriction is in addition to those prescribed elsewhere in statute and regulation.

Prime Recipients and Subrecipients are required to complete and submit SF-LLL, "Disclosure of Lobbying Activities" (<http://www.whitehouse.gov/sites/default/files/omb/grants/sflllin.pdf>) if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence any of the following in connection with your application:

- An officer or employee of any Federal agency,
- A Member of Congress,
- An officer or employee of Congress, or
- An employee of a Member of Congress.

## **10. CONFERENCE SPENDING**

Prime Recipients and Subrecipients may not use any Federal funds to:

- Defray the cost to the United States Government of a conference held by any Executive branch department, agency, board, commission, or office which is not directly and programmatically related to the purpose for which their ARPA-E award is made and for which the cost to the United States Government is more than \$20,000; or
- To circumvent the required notification by the head of any such Executive Branch department, agency, board, commission, or office to the Inspector General (or senior ethics official for any entity without an Inspector General), of the date, location, and number of employees attending such a conference.

## **11. INDEPENDENT RESEARCH AND DEVELOPMENT COSTS**

ARPA-E does not fund Independent Research and Development (IR&D) as part of an indirect cost rate under its financial assistance awards. IR&D, as defined at FAR 31.205-18(a), includes cost of effort that is not sponsored by an assistance agreement or required in performance of a contract, and that consists of projects falling within the four following areas: (i) basic research, (ii) applied research, (iii) development, and (iv) systems and other concept formulation studies.

ARPA-E's goals are to enhance the economic and energy security of the United States through the development of energy technologies and ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies. ARPA-E accomplishes these goals by providing financial assistance for energy technology projects, and has well recognized and established procedures for supporting research through competitive financial assistance awards based on merit review of proposed projects. Reimbursement for independent research and development costs through the indirect cost mechanism could circumvent this competitive process.



To ensure that all projects receive similar and equal consideration, eligible organizations may compete for direct funding of independent research projects they consider worthy of support by submitting proposals for those projects to ARPA-E. Since proposals for these projects may be submitted for direct funding, costs for independent research and development projects are not allowable as indirect costs under ARPA-E awards. IR&D costs, however, would still be included in the direct cost base that is used to calculate the indirect rate so as to ensure an appropriate allocation of indirect costs to the organization's direct cost centers.

## H. OTHER SUBMISSION REQUIREMENTS

### 1. **USE OF ARPA-E eXCHANGE**

To apply to this FOA, Applicants must register with ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/Registration.aspx>). Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted through ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>). ARPA-E will not review or consider applications submitted through other means (e.g., fax, hand delivery, email, postal mail). For detailed guidance on using ARPA-E eXCHANGE, please refer to the "ARPA-E eXCHANGE Applicant Guide" (<https://arpa-e-foa.energy.gov/Manuals.aspx>).

Upon creating an application submission in ARPA-E eXCHANGE, Applicants will be assigned a Control Number. If the Applicant creates more than one application submission, a different Control Number will be assigned for each application.

Once logged in to ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/login.aspx>), Applicants may access their submissions by clicking the "My Submissions" link in the navigation on the left side of the page. Every application that the Applicant has submitted to ARPA-E and the corresponding Control Number is displayed on that page. If the Applicant submits more than one application to a particular FOA, a different Control Number is shown for each application.

Applicants are responsible for meeting each submission deadline in ARPA-E eXCHANGE. **Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline.** Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), Applicants should allow at least 1 hour to submit a Concept Paper, or Full Application. In addition, Applicants should allow at least 15 minutes to submit a Reply to Reviewer Comments. Once the application is submitted in ARPA-E eXCHANGE, Applicants may revise or update their application until the expiration of the applicable deadline.

Applicants should not wait until the last minute to begin the submission process. During the final hours before the submission deadline, Applicants may experience server/connection congestion that prevents them from completing the necessary steps in ARPA-E eXCHANGE to submit their applications. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

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**ARPA-E may not review or consider incomplete applications and applications received after the deadline stated in the FOA.** Such applications may be deemed noncompliant (see Section III.F.1 of the FOA). The following errors could cause an application to be deemed “incomplete” and thus noncompliant:

- Failing to comply with the form and content requirements in Section IV of the FOA;
- Failing to enter required information in ARPA-E eXCHANGE;
- Failing to upload required document(s) to ARPA-E eXCHANGE;
- Failing to click the “Submit” button in ARPA-E eXCHANGE by the deadline stated in the FOA;
- Uploading the wrong document(s) or application(s) to ARPA-E eXCHANGE; and
- Uploading the same document twice, but labeling it as different documents. (In the latter scenario, the Applicant failed to submit a required document.)

ARPA-E urges Applicants to carefully review their applications and to allow sufficient time for the submission of required information and documents.

## **V. APPLICATION REVIEW INFORMATION**

### **A. CRITERIA**

ARPA-E performs a preliminary review of Concept Papers and Full Applications to determine whether they are compliant and responsive (see Section III.F of the FOA). ARPA-E also performs a preliminary review of Replies to Reviewer Comments to determine whether they are compliant.

ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage the submission of a Full Application and whether to select a Full Application for award negotiations.

#### **1. CRITERIA FOR CONCEPT PAPERS**

(1) Impact of the Proposed Technology Relative to FOA Targets (50%) - This criterion involves consideration of the following:

- The potential for a transformational and disruptive (not incremental) advancement compared to existing or emerging technologies;
- Achievement of the technical performance targets defined in Section I.E of the FOA;
- Identification of techno-economic challenges that must be overcome for the proposed technology to be commercially relevant; and
- Demonstration of awareness of competing commercial and emerging technologies and identifies how the proposed concept/technology provides significant improvement over existing solutions.

(2) *Overall Scientific and Technical Merit* (50%) - This criterion involves consideration of the following:

- The feasibility of the proposed work, as justified by appropriate background, theory, simulation, modeling, experimental data, or other sound scientific and engineering practices;
- Sufficiency of technical approach to accomplish the proposed R&D objectives, including why the proposed concept is more appropriate than alternative approaches and how technical risk will be mitigated;
- Clearly defined project outcomes and final deliverables; and
- The demonstrated capabilities of the individuals performing the project, the key capabilities of the organizations comprising the Project Team, the roles and responsibilities of each organization and (if applicable) previous collaborations among team members supporting the proposed project.

Submissions will not be evaluated against each other since they are not submitted in

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accordance with a common work statement. The above criteria will be weighted as follows:

Impact of the Proposed Technology Relative to FOA Targets	50%
Overall Scientific and Technical Merit	50%

## 2. CRITERIA FOR FULL APPLICATIONS

Full Applications are evaluated based on the following criteria:

(1) *Impact of the Proposed Technology* (30%) - This criterion involves consideration of the following:

- The potential for a transformational and disruptive (not incremental) advancement in one or more energy-related fields;
- Thorough understanding of the current state-of-the-art and presentation of an innovative technical approach to significantly improve performance over the current state-of-the-art;
- Awareness of competing commercial and emerging technologies and identification of how the proposed concept/technology provides significant improvement over these other solutions; and
- A reasonable and effective strategy for transitioning the proposed technology from the laboratory to commercial deployment.

(2) *Overall Scientific and Technical Merit* (30%) - This criterion involves consideration of the following:

- Whether the proposed work is unique and innovative;
- Clearly defined project outcomes and final deliverables;
- Substantiation that the proposed project is likely to meet or exceed the technical performance targets identified in this FOA;
- Feasibility of the proposed work based upon preliminary data or other background information and sound scientific and engineering practices and principles;
- A sound technical approach, including appropriately defined technical tasks, to accomplish the proposed R&D objectives; and
- Management of risk, to include identifying major technical R&D risks and feasible, effective mitigation strategies.

(3) *Qualifications, Experience, and Capabilities of the Proposed Project Team* (30%) - This criterion involves consideration of the following:

- The PI and Project Team have the skill and expertise needed to successfully execute the project plan, evidenced by prior experience that demonstrates an ability to perform R&D of similar risk and complexity; and

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- Access to the equipment and facilities necessary to accomplish the proposed R&D effort and/or a clear plan to obtain access to necessary equipment and facilities.

(4) *Soundness of Management Plan* (10%) - This criterion involves consideration of the following:

- Plausibility of plan to manage people and resources;
- Allocation of appropriate levels of effort and resources to proposed tasks;
- Reasonableness of the proposed project schedule, including major milestones; and
- Reasonableness of the proposed budget to accomplish the proposed project.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement.

The above criteria will be weighted as follows:

Impact of the Proposed Technology	30%
Overall Scientific and Technical Merit	30%
Qualifications, Experience, and Capabilities of the Proposed Project Team	30%
Soundness of Management Plan	10%

### 3. CRITERIA FOR REPLIES TO REVIEWER COMMENTS

ARPA-E has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are evaluated as an extension of the Full Application.

## B. REVIEW AND SELECTION PROCESS

### 1. PROGRAM POLICY FACTORS

In addition to the above criteria, ARPA-E may consider the following program policy factors in determining which Concept Papers to encourage to submit a Full Application and which Full Applications to select for award negotiations:

- I. **ARPA-E Portfolio Balance.** Project balances ARPA-E portfolio in one or more of the following areas:
  - a. Diversity of technical personnel in the proposed Project Team;
  - b. Technological diversity;
  - c. Organizational diversity;
  - d. Geographic diversity;
  - e. Technical or commercialization risk; or
  - f. Stage of technology development.

- II. **Relevance to ARPA-E Mission Advancement.** Project contributes to one or more of ARPA-E's key statutory goals:
  - a. Reduction of U.S. dependence on foreign energy sources;
  - b. Stimulation of domestic manufacturing/U.S. Manufacturing Plan;
  - c. Reduction of energy-related emissions;
  - d. Increase in U.S. energy efficiency;
  - e. Enhancement of U.S. economic and energy security; or
  - f. Promotion of U.S. advanced energy technologies competitiveness.
- III. **Synergy of Public and Private Efforts.**
  - a. Avoids duplication and overlap with other publicly or privately funded projects;
  - b. Promotes increased coordination with nongovernmental entities for demonstration of technologies and research applications to facilitate technology transfer; or
  - c. Increases unique research collaborations.
- IV. **Low likelihood of other sources of funding.** High technical and/or financial uncertainty that results in the non-availability of other public, private or internal funding or resources to support the project.
- V. **High Project Impact Relative to Project Cost.**

## 2. ARPA-E REVIEWERS

By submitting an application to ARPA-E, Applicants consent to ARPA-E's use of Federal employees, contractors, and experts from educational institutions, nonprofits, industry, and governmental and intergovernmental entities as reviewers. ARPA-E selects reviewers based on their knowledge and understanding of the relevant field and application, their experience and skills, and their ability to provide constructive feedback on applications.

ARPA-E requires all reviewers to complete a Conflict-of-Interest Certification and Nondisclosure Agreement through which they disclose their knowledge of any actual or apparent conflicts and agree to safeguard confidential information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments. In addition, ARPA-E trains its reviewers in proper evaluation techniques and procedures.

Applicants are not permitted to nominate reviewers for their applications. Applicants may contact the Contracting Officer by email ([ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov)) if they have knowledge of a potential conflict of interest or a reasonable belief that a potential conflict exists.

## 3. ARPA-E SUPPORT CONTRACTOR

ARPA-E utilizes contractors to assist with the evaluation of applications and project

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management. To avoid actual and apparent conflicts of interest, ARPA-E prohibits its support contractors from submitting or participating in the preparation of applications to ARPA-E.

By submitting an application to ARPA-E, Applicants represent that they are not performing support contractor services for ARPA-E in any capacity and did not obtain the assistance of ARPA-E's support contractor to prepare the application. ARPA-E will not consider any applications that are submitted by or prepared with the assistance of its support contractors.

**C. ANTICIPATED ANNOUNCEMENT AND AWARD DATES**

ARPA-E expects to announce selections for negotiations in approximately June 2020 and to execute funding agreements in approximately October 2020.



## **VI. AWARD ADMINISTRATION INFORMATION**

### **A. AWARD NOTICES**

#### **1. REJECTED SUBMISSIONS**

Noncompliant and nonresponsive Concept Papers and Full Applications are rejected by the Contracting Officer and are not merit reviewed or considered for award. The Contracting Officer sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter states the basis upon which the Concept Paper or Full Application was rejected.

#### **2. CONCEPT PAPER NOTIFICATIONS**

ARPA-E promptly notifies Applicants of its determination to encourage or discourage the submission of a Full Application. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. ARPA-E provides feedback in the notification letter in order to guide further development of the proposed technology.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does not authorize the Applicant to commence performance of the project. Please refer to Section IV.G of the FOA for guidance on pre-award costs.

#### **3. FULL APPLICATION NOTIFICATIONS**

ARPA-E promptly notifies Applicants of its determination. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter may inform the Applicant that its Full Application was selected for award negotiations, or not selected. Alternatively, ARPA-E may notify one or more Applicants that a final selection determination on particular Full Applications will be made at a later date, subject to the availability of funds and other factors.

Written feedback on Full Applications is made available to Applicants before the submission deadline for Replies to Reviewer Comments. By providing feedback, ARPA-E intends to guide

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the further development of the proposed technology and to provide a brief opportunity to respond to reviewer comments.

#### ***a. SUCCESSFUL APPLICANTS***

ARPA-E has discretion to select all or part of a proposed project for negotiation of an award. A notification letter selecting a Full Application for award negotiations does not authorize the Applicant to commence performance of the project. **ARPA-E selects Full Applications for award negotiations, not for award.** Applicants do not receive an award until award negotiations are complete and the Contracting Officer executes the funding agreement. ARPA-E may terminate award negotiations at any time for any reason.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### ***b. POSTPONED SELECTION DETERMINATIONS***

A notification letter postponing a final selection determination until a later date does not authorize the Applicant to commence performance of the project. ARPA-E may ultimately determine to select or not select the Full Application for award negotiations.

Please refer to Section IV.G.2 of the FOA for guidance on pre-award costs.

#### ***c. UNSUCCESSFUL APPLICANTS***

By not selecting a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. ARPA-E hopes that unsuccessful Applicants will submit innovative ideas and concepts for future FOAs.

### **B. ADMINISTRATIVE AND NATIONAL POLICY REQUIREMENTS**

The following administrative and national policy requirements apply to Prime Recipients. The Prime Recipient is the responsible authority regarding the settlement and satisfaction of all contractual and administrative issues, including but not limited to disputes and claims arising out of any agreement between the Prime Recipient and a FFRDC contractor. Prime Recipients are required to flow down these requirements to their Subrecipients through subawards or related agreements.

#### **1. DUNS NUMBER AND SAM, FSRS, AND FEDCONNECT REGISTRATIONS**

Prime Recipients and Subrecipients are required to obtain a Dun and Bradstreet Data Universal Numbering System (DUNS) number at <http://fedgov.dnb.com/webform> and to register with the System for Award Management (SAM) at <https://www.sam.gov/portal/public/SAM/>.

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Prime Recipients and Subrecipients should commence this process as soon as possible in order to expedite the execution of a funding agreement. Obtaining a DUNS number and registering with SAM could take several weeks.

Prime Recipients are also required to register with the Federal Funding Accountability and Transparency Act Subaward Reporting System (FSRS) at <https://www.fsrc.gov/>.<sup>60</sup> Prime Recipients are required to report to FSRS the names and total compensation of each of the Prime Recipient's five most highly compensated executives and the names and total compensation of each Subrecipient's five most highly compensated executives. Please refer to <https://www.fsrc.gov/> for guidance on reporting requirements.

ARPA-E may not execute a funding agreement with the Prime Recipient until it has obtained a DUNS number and completed its SAM and FSRS registrations. In addition, the Prime Recipient may not execute subawards with Subrecipients until they obtain a DUNS number and complete their SAM registration. Prime Recipients and Subrecipients are required to keep their SAM and FSRS data current throughout the duration of the project.

Finally, Prime Recipients are required to register with FedConnect in order to receive notification that their funding agreement has been executed by the Contracting Officer and to obtain a copy of the executed funding agreement. Please refer to <https://www.fedconnect.net/FedConnect/> for registration instructions.

## **2. NATIONAL POLICY ASSURANCES**

Project Teams, including Prime Recipients and Subrecipients, are required to comply with the National Policy Assurances attached to their funding agreement in accordance with 2 C.F.R. 200.300. Please refer to ARPA-E's Model Cooperative Agreement (<https://arpa-e.energy.gov/?q=site-page/funding-agreements>) for SBIR/STTR awards (<http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>) for guidance on the National Policy Assurances.

## **3. PROOF OF COST SHARE COMMITMENT AND ALLOWABILITY**

Upon selection for award negotiations, the Prime Recipient must confirm in writing that the proposed cost share contribution is allowable in accordance with applicable Federal cost principles.

The Prime Recipient is also required to provide cost share commitment letters from Subrecipients or third parties that are providing cost share, whether cash or in-kind. Each Subrecipient or third party that is contributing cost share must provide a letter on appropriate letterhead that is signed by an authorized corporate representative.

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<sup>60</sup> The Federal Funding Accountability and Transparency Act, P.L. 109-282, 31 U.S.C. 6101 note.

The ARPA-E Contracting Officer will determine if cost share is allowable under applicable Federal cost principles. For additional information on cost share types and allowability see Section III.E of the FOA.

#### **4. COST SHARE PAYMENTS<sup>61</sup>**

All proposed cost share contributions for Phase II and Phase IIS of Combined Phase I/II/IIS awards must be reviewed in advance by the Contracting Officer and incorporated into the project budget before the expenditures are incurred.

ARPA-E requires Prime Recipients to contribute the cost share amount incrementally during the performance of work in Phase II and/or Phase IIS.<sup>62</sup> Specifically, every Prime Recipient is required to contribute, at a minimum, the cost share percentage of total expenditures incurred during every billing period in Phase II and/or Phase IIS (subject to any applicable Cost Share Grace Period). For example, a Prime Recipient is required to contribute at least 10% of the total expenditures incurred during every billing period in Phase II if the funding agreement states that the cost share percentage in Phase II is 10%.

Prime Recipients must submit written documentation with every reimbursement request demonstrating that it (or Project Team, as appropriate) has provided the requisite cost share during the relevant billing period.

If Prime Recipients anticipate difficulty providing the requisite cost share every billing period, they may request authorization from the Contracting Officer upon selection for award negotiations to deviate from ARPA-E's standard cost share payment schedule.

ARPA-E may deny reimbursement requests, in whole or in part, or modify or terminate funding agreements where Prime Recipients (or Project Teams) fail to comply with ARPA-E's cost share payment requirements.

#### **5. ENVIRONMENTAL IMPACT QUESTIONNAIRE**

By law, ARPA-E is required to evaluate the potential environmental impact of projects that it is considering for funding. In particular, ARPA-E must determine before funding a project whether the project qualifies for a categorical exclusion under 10 C.F.R. § 1021.410 or whether it requires further environmental review (i.e., an environmental assessment or an environmental impact statement).

To facilitate and expedite ARPA-E's environmental review, Prime Recipients are required to complete an Environmental Impact Questionnaire during award negotiations. This form is

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<sup>61</sup> Please refer to Section III.B of the FOA for guidance on cost share requirements.

<sup>62</sup> Prime Recipients may elect to pay the entire cost share amount at the start of the project.

available on ARPA-E eXCHANGE at <http://arpa-e.energy.gov/?q=arpa-e-site-page/pre-award-guidance-sbir-sttr>. The Environmental Impact Questionnaire is due within 21 calendar days of the selection announcement.

## **6. TECHNOLOGY-TO-MARKET PLAN**

Prior to advancing to SBIR or STTR Phase II, Prime Recipients are required to negotiate and submit an initial Technology-to-Market Plan for Phase II and Phase IIS with the ARPA-E Program Director, and obtain the ARPA-E Program Director's approval. Prime Recipients must show how budgeted Technology Transfer and Outreach (TT&O) costs relate to furthering elements of the Technology-to-Market Plan. During the period of performance, Prime Recipients are required to provide regular updates on the initial Technology-to-Market plan and report on implementation of Technology-to-Market activities. Prime Recipients may be required to perform other actions to further the commercialization of their respective technologies.

ARPA-E may waive or modify this requirement, as appropriate.

## **7. INTELLECTUAL PROPERTY AND DATA MANAGEMENT PLANS**

ARPA-E requires every Project Team to negotiate and establish an Intellectual Property Management Plan for the management and disposition of intellectual property arising from the project. The Prime Recipient must submit a completed and signed Intellectual Property Management plan to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement. All Intellectual Property Management Plans are subject to the terms and conditions of the ARPA-E funding agreement and its intellectual property provisions, and applicable Federal laws, regulations, and policies, all of which take precedence over the terms of Intellectual Property Management Plans.

ARPA-E has developed a template for Intellectual Property Management Plans (<http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>) so as to facilitate and expedite negotiations between Project Team members. ARPA-E does not mandate the use of this template. ARPA-E and DOE do not make any warranty (express or implied) or assume any liability or responsibility for the accuracy, completeness, or usefulness of the template. ARPA-E and DOE strongly encourage Project Teams to consult independent legal counsel before using the template.

Awardees are also required, post-award, to submit a Data Management Plan (DMP) that addresses how data generated in the course of the work performed under an ARPA-E award will be preserved and, as appropriate, shared publicly. At that time ARPA-E may negotiate with the Prime Recipient a mutually agreeable list of data that may be released to the public and not be treated as SBIR/STTR data. The Prime Recipient must submit a completed and signed DMP - as part of the Team's Intellectual Property Management Plan - to ARPA-E within six weeks of the effective date of the ARPA-E funding agreement.

## **8. U.S. MANUFACTURING REQUIREMENT**

As part of its Full Application, each applicant is required to submit a U.S. Manufacturing Plan that includes the following U.S. Manufacturing Requirements. For more information on the required U.S. Manufacturing Plan, see Section IV.D.9 above.

### ***a. SMALL BUSINESSES***

Small businesses (and in rare cases where a non-profit might manufacture) that are Prime Recipients or Subrecipients under ARPA-E funding agreements must agree that any products embodying any subject invention or produced through the use of any subject invention will be manufactured substantially in the United States for any use or sale anywhere in the world.

Small business must also agree that, for their exclusive and nonexclusive licensees, any products that embody any subject invention or that will be produced through the use of any subject invention will be manufactured substantially in the United States for any use or sale anywhere in the world.

Small businesses must require their assignees and entities acquiring a controlling interest in the small business to apply the same U.S. Manufacturing requirements to their licensees.

### ***b. LARGE BUSINESSES***

Large businesses that are Prime Recipients or Subrecipients (and in rare cases, foreign entities that are Subrecipients) under ARPA-E funding agreements are required to substantially manufacture the following products in the United States: (1) products embodying subject inventions, and (2) products produced through the use of subject inventions. This requirement applies to products that are manufactured for use or sale in the United States and outside the United States.

Large businesses (and in rare cases, foreign entities that are Subrecipients) must apply the same U.S. Manufacturing requirements to their assignees, licensees, and entities acquiring a controlling interest in the large business or foreign entity. Large businesses must require their assignees and entities acquiring a controlling interest in the large business to apply the same U.S. Manufacturing requirements to their licensees.

### ***c. EDUCATIONAL INSTITUTIONS AND NONPROFITS***

Domestic educational institutions and nonprofits that are Prime Recipients or Subrecipients under ARPA-E funding agreements must require their exclusive and nonexclusive licensees to substantially manufacture the following products in the United States for any use or sale anywhere in the world: (1) articles embodying subject inventions, and (2) articles produced

through the use of subject inventions. Educational institutions and nonprofits must require their assignees to apply the same U.S. Manufacturing requirements to their licensees.

***d. FFRDCs/DOE LABS AND STATE AND LOCAL GOVERNMENT ENTITIES***

FFRDCs/DOE Labs that are GOCOs and state and local government entities that are Prime Recipients or Subrecipients under ARPA-E funding agreements must require their exclusive licensees to substantially manufacture the following products in the United States for any use or sale in the United States: (1) products embodying subject inventions, and (2) products produced through the use of subject inventions. This requirement does not apply to products that are manufactured for use or sale overseas. They must also require their assignees to apply the same U.S. Manufacturing requirements to their exclusive licensees. GOGOs are subject to the requirements in 37 CFR § 404.5(a)(2).

***e. CRITERIA FOR WAIVING U.S. MANUFACTURING REQUIREMENTS***

ARPA-E seeks to “enhance the economic and energy security of the United States ...” and “ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies.” The preferred benefit to the U.S. economy is the creation and maintenance of manufacturing capabilities and jobs within the United States. However, an applicant or awardee may request a modification or waiver of the standard U.S. Manufacturing Requirement, or its submitted U.S. Manufacturing Plan, if the applicant/awardee can demonstrate to the satisfaction of DOE/ARPA-E that it is not commercially feasible to comply with U.S. manufacturing requirements. In addition, such requests must include a description of specific economic or other benefits to the U.S. economy which are related to the commercial use by requestor of the technology being funded by ARPA-E and which are commensurate with the Government’s contribution to the proposed work. These types of benefits are more easily measured and evaluated after technical advance has been made under an award, such as by the making of a subject invention.

Such benefits may include one or more of the following:

- Direct or indirect investment in U.S.-based plant and equipment.
- Creation of new and/or higher-quality U.S.-based jobs.
- Enhancement of the domestic skills base.
- Further domestic development of the technology.
- Significant reinvestment of profits in the domestic economy.
- Positive impact on the U.S. balance of payments in terms of product and service exports as well as foreign licensing royalties and receipts.
- Appropriate recognition of U.S. taxpayer support for the technology; e.g., a quid-pro-quo commensurate with the economic benefit that would be domestically derived by the U.S. taxpayer from U.S.-based manufacture.
- Cross-licensing, sublicensing, and reassignment provisions in licenses which seek to

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maximize the benefits to the U.S. taxpayer.

- Any foreign manufacturing/use will occur in a country that protects U.S. patents/intellectual property.

## **9. CORPORATE FELONY CONVICTIONS AND FEDERAL TAX LIABILITY**

In submitting an application in response to this FOA, the Applicant represents that:

- It is not a corporation that has been convicted of a felony criminal violation under any Federal law within the preceding 24 months; and
- It is not a corporation that has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.

For purposes of these representations the following definitions apply: A Corporation includes any entity that has filed articles of incorporation in any of the 50 states, the District of Columbia, or the various territories of the United States [but not foreign corporations]. It includes both for-profit and non-profit organizations.

## **10. APPLICANT RISK ANALYSIS**

If selected for award negotiations, ARPA-E may evaluate the risks posed by the Applicant using the criteria set forth at 2 CFR §200.205(c), subparagraphs (1) through (4). ARPA-E may require special award terms and conditions depending upon results of the risk analysis.

## **11. RECIPIENT INTEGRITY AND PERFORMANCE MATTERS**

Prior to making a Federal award with a total amount of Federal share greater than the simplified acquisition threshold (presently \$250,000), ARPA-E is required to review and consider any information about Applicants that is contained in the Office of Management and Budget's designated integrity and performance system accessible through SAM (currently the Federal Awardee Performance and Integrity Information System or FAPIIS) (41 U.S.C. § 2313 and 2 C.F.R. 200.205).

Applicants may review information in FAPIIS and comment on any information about itself that a Federal awarding agency previously entered into FAPIIS.

ARPA-E will consider any written comments provided by Applicants during award negotiations, in addition to the other information in FAPIIS, in making a judgment about an Applicant's integrity, business ethics, and record of performance under Federal awards when reviewing potential risk posed by Applicants as described in 2 C.F.R. §200.205.

## 12. NONDISCLOSURE AND CONFIDENTIALITY AGREEMENTS REPRESENTATIONS

In submitting an application in response to this FOA the Applicant represents that:

- (1) **It does not and will not** require its employees or contractors to sign internal nondisclosure or confidentiality agreements or statements prohibiting or otherwise restricting its employees or contractors from lawfully reporting waste, fraud, or abuse to a designated investigative or law enforcement representative of a Federal department or agency authorized to receive such information.
- (2) **It does not and will not** use any Federal funds to implement or enforce any nondisclosure and/or confidentiality policy, form, or agreement it uses unless it contains the following provisions:
  - a. *"These provisions are consistent with and do not supersede, conflict with, or otherwise alter the employee obligations, rights, or liabilities created by existing statute or Executive order relating to (1) classified information, (2) communications to Congress, (3) the reporting to an Inspector General of a violation of any law, rule, or regulation, or mismanagement, a gross waste of funds, an abuse of authority, or a substantial and specific danger to public health or safety, or (4) any other whistleblower protection. The definitions, requirements, obligations, rights, sanctions, and liabilities created by controlling Executive orders and statutory provisions are incorporated into this agreement and are controlling."*
  - b. The limitation above shall not contravene requirements applicable to Standard Form 312, Form 4414, or any other form issued by a Federal department or agency governing the nondisclosure of classified information.
  - c. Notwithstanding provision listed in paragraph (a), a nondisclosure confidentiality policy form or agreement that is to be executed by a person connected with the conduct of an intelligence or intelligence-related activity, other than an employee or officer of the United States Government, may contain provisions appropriate to the particular activity for which such document is to be used. Such form or agreement shall, at a minimum, require that the person will not disclose any classified information received in the course of such activity unless specifically authorized to do so by the United States Government. Such nondisclosure or confidentiality forms shall also make it clear that they do not bar disclosure to congress, or to an authorized official of an executive agency or the Department of Justice, that are essential to reporting a substantial violation of law.

### C. REPORTING

Recipients are required to submit periodic, detailed reports on technical, financial, and other aspects of the project, as described in Attachment 4 to ARPA-E's Model Cooperative Agreement for SBIR/STTR Awards (<http://arpa-e.energy.gov/?q=arpa-e-site-page/award-guidance-sbir-sttr>).

## **VII. AGENCY CONTACTS**

### **A. COMMUNICATIONS WITH ARPA-E**

Upon the issuance of a FOA, only the Contracting Officer may communicate with Applicants. ARPA-E personnel and our support contractors are prohibited from communicating (in writing or otherwise) with Applicants regarding the FOA. This “quiet period” remains in effect until ARPA-E’s public announcement of its project selections.

During the “quiet period,” Applicants are required to submit all questions regarding this FOA to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov). Questions and Answers (Q&As) about ARPA-E and the FOA are available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, please send an email with the FOA name and number in the subject line to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov). Due to the volume of questions received, ARPA-E will only answer pertinent questions that have not yet been answered and posted at the above link.

- ARPA-E will post responses on a weekly basis to any questions that are received that have not already been addressed at the link above. ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- ARPA-E will cease to accept questions approximately 10 business days in advance of each submission deadline. Responses to questions received before the cutoff will be posted approximately one business day in advance of the submission deadline. ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- Responses are published in a document specific to this FOA under “CURRENT FUNDING OPPORTUNITIES – FAQs” on ARPA-E’s website (<http://arpa-e.energy.gov/faq>).

Applicants may submit questions regarding ARPA-E eXCHANGE, ARPA-E’s online application portal, to [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov). ARPA-E will promptly respond to emails that raise legitimate, technical issues with ARPA-E eXCHANGE. ARPA-E will refer any questions regarding the FOA to [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov).

ARPA-E will not accept or respond to communications received by other means (e.g., fax, telephone, mail, hand delivery). Emails sent to other email addresses will be disregarded.

During the “quiet period,” only the Contracting Officer may authorize communications between ARPA-E personnel and Applicants. The Contracting Officer may communicate with Applicants as necessary and appropriate. As described in Section IV.A of the FOA, the Contracting Officer may arrange pre-selection meetings and/or site visits during the “quiet period.”

*Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).*

**B. DEBRIEFINGS**

ARPA-E does not offer or provide debriefings. ARPA-E provides Applicants with a notification encouraging or discouraging the submission of a Full Application based on ARPA-E's assessment of the Concept Paper. In addition, ARPA-E provides Applicants with reviewer comments on Full Applications before the submission deadline for Replies to Reviewer Comments.

## **VIII. OTHER INFORMATION**

### **A. TITLE TO SUBJECT INVENTIONS**

Ownership of subject inventions is governed pursuant to the authorities listed below. Typically, either by operation of law or under the authority of a patent waiver, Prime Recipients and Subrecipients may elect to retain title to their subject inventions under ARPA-E funding agreements.

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions. If Prime Recipients/Subrecipients elect to retain title, they must file a patent application in a timely fashion, generally one year from election of title, though: a) extensions can be granted, and b) earlier filing is required for certain situations (“statutory bars,” governed by 35 U.S.C. § 102) involving publication, sale, or public use of the subject invention.
- All other parties: The Federal Non-Nuclear Energy Research and Development Act of 1974, 42 U.S.C. 5908, provides that the Government obtains title to new inventions unless a waiver is granted (*see below*).
- Class Waiver: Under 42 U.S.C. § 5908, title to subject inventions vests in the U.S. Government and large businesses and foreign entities do not have the automatic right to elect to retain title to subject inventions. However, ARPA-E typically issues “class patent waivers” under which large businesses and foreign entities that meet certain stated requirements, such as cost sharing of at least 20%, may elect to retain title to their subject inventions. If a large business or foreign entity elects to retain title to its subject invention, it must file a patent application in a timely fashion. If the class waiver does not apply, a party may request a waiver in accordance with 10 C.F.R. §784.
- GOGOs are subject to the requirements of 37 C.F.R. Part 501.
- Determination of Exceptional Circumstances (DEC): DOE has determined that exceptional circumstances exist that warrant the modification of the standard patent rights clause for small businesses and non-profit awardees under Bayh-Dole to maximize the manufacture of technologies supported by ARPA-E awards in the United States. The DEC, including a right of appeal, is dated September 9, 2013 and is available at the following link: <http://energy.gov/gc/downloads/determination-exceptional-circumstances-under-bayh-dole-act-energy-efficiency-renewable>. Please see Section IV.D and VI.B for more information on U.S. Manufacturing Requirements.

### **B. GOVERNMENT RIGHTS IN SUBJECT INVENTIONS**

Where Prime Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

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## **1. GOVERNMENT USE LICENSE**

The U.S. Government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the Government.

## **2. MARCH-IN RIGHTS**

The U.S. Government retains march-in rights with respect to all subject inventions. Through “march-in rights,” the Government may require a Prime Recipient or Subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention. In addition, the Government may grant licenses for use of the subject invention when Prime Recipients, Subrecipients, or their assignees and exclusive licensees refuse to do so.

The U.S. Government may exercise its march-in rights if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfactory manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfactory manner; or
- The U.S. Manufacturing requirement has not been met.

## **C. RIGHTS IN TECHNICAL DATA**

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

- Background or “Limited Rights Data”: The U.S. Government will not normally require delivery of technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.
- Generated Data: Pursuant to special statutory authority for SBIR/STTR awards, data generated under ARPA-ESBIR/STTR awards may be protected from public disclosure for twenty years from the date of award in accordance with provisions that will be set forth in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

#### **D. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION**

Applicants may not include any Protected Personally Identifiable Information (Protected PII) in their submissions to ARPA-E. Protected PII is defined as data that, if compromised, could cause harm to an individual such as identity theft. Listed below are examples of Protected PII that Applicants must not include in their submissions.

- Social Security Numbers in any form;
- Place of Birth associated with an individual;
- Date of Birth associated with an individual;
- Mother's maiden name associated with an individual;
- Biometric record associated with an individual;
- Fingerprint;
- Iris scan;
- DNA;
- Medical history information associated with an individual;
- Medical conditions, including history of disease;
- Metric information, e.g. weight, height, blood pressure;
- Criminal history associated with an individual;
- Ratings;
- Disciplinary actions;
- Performance elements and standards (or work expectations) are PII when they are so intertwined with performance appraisals that their disclosure would reveal an individual's performance appraisal;
- Financial information associated with an individual;
- Credit card numbers;
- Bank account numbers; and
- Security clearance history or related information (not including actual clearances held).

#### **E. FOAs AND FOA MODIFICATIONS**

FOAs are posted on ARPA-E eXCHANGE (<https://arpa-e-foa.energy.gov/>), Grants.gov (<http://www.grants.gov/>), and FedConnect (<https://www.fedconnect.net/FedConnect/>). Any modifications to the FOA are also posted to these websites. You can receive an e-mail when a modification is posted by registering with FedConnect as an interested party for this FOA. It is recommended that you register as soon as possible after release of the FOA to ensure that you receive timely notice of any modifications or other announcements. More information is available at <https://www.fedconnect.net>.

#### **F. OBLIGATION OF PUBLIC FUNDS**

The Contracting Officer is the only individual who can make awards on behalf of ARPA-E or

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obligate ARPA-E to the expenditure of public funds. A commitment or obligation by any individual other than the Contracting Officer, either explicit or implied, is invalid.

ARPA-E awards may not be transferred, assigned, or assumed without the prior written consent of a Contracting Officer.

#### **G. REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE**

Applicants are required to make a full and complete disclosure of the information requested in the Business Assurances & Disclosures Form. Disclosure of the requested information is mandatory. Any failure to make a full and complete disclosure of the requested information may result in:

- The rejection of a Concept Paper, Full Application, and/or Reply to Reviewer Comments;
- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of Federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

#### **H. RETENTION OF SUBMISSIONS**

ARPA-E expects to retain copies of all Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to ARPA-E for funding, Applicants consent to ARPA-E's retention of their submissions.

#### **I. MARKING OF CONFIDENTIAL INFORMATION**

ARPA-E will use data and other information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments strictly for evaluation purposes.

Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions containing confidential, proprietary, or privileged information must be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

The cover sheet of the Concept Paper, Full Application, Reply to Reviewer Comments, or other submission must be marked as follows and identify the specific pages containing confidential, proprietary, or privileged information:

*Questions about this FOA? Check the Frequently Asked Questions available at <http://arpa-e.energy.gov/faq>. For questions that have not already been answered, email [ARPA-E-CO@hq.doe.gov](mailto:ARPA-E-CO@hq.doe.gov) (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email [ExchangeHelp@hq.doe.gov](mailto:ExchangeHelp@hq.doe.gov) (with FOA name and number in subject line).*

#### Notice of Restriction on Disclosure and Use of Data:

Pages [ ] of this document may contain confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, every line and paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

#### **J. ADDITIONAL NOTICES**

- This FOA is intended for informational purposes and reflects current planning. If there is any inconsistency between the information contained herein and the terms of any resulting SBIR or STTR funding agreement, the terms of the funding agreement are controlling.
- Before award of an SBIR or STTR funding agreement, ARPA-E may request the selectee to submit certain organizational, management, personnel, and financial information to assure responsibility of the Prime Recipient. In addition, selectees will be required to make certain legal commitments at the time of execution of funding agreements resulting from this FOA. ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement for SBIR/STTR Awards, which is available at <https://arpa-e.energy.gov/?q=site-page/funding-agreements>.
- ARPA-E will not pay a fee or profit on Cooperative Agreements resulting from this FOA to recipients or subrecipients.
- Actual or suspected fraud, waste, or abuse may be reported to the DOE Office of Inspector General (OIG) at 1-800-541-1625.

#### **K. COMPLIANCE AUDIT REQUIREMENT**

A prime recipient organized as a for-profit entity expending \$750,000 or more of DOE funds in the entity's fiscal year (including funds expended as a Subrecipient) must have an annual compliance audit performed at the completion of its fiscal year. For additional information, refer to Subpart F of: (i) 2 C.F.R. Part 200, and (ii) 2 C.F.R. Part 910.

If an educational institution, non-profit organization, or state/local government is either a Prime Recipient or a Subrecipient, and has expended \$750,000 or more of Federal funds in the

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entity's fiscal year, the entity must have an annual compliance audit performed at the completion of its fiscal year. For additional information refer to Subpart F of 2 C.F.R. Part 200.

## **IX. GLOSSARY**

**Applicant:** The entity that submits the application to ARPA-E. In the case of a Project Team, the Applicant is the lead organization listed on the application.

**Application:** The entire submission received by ARPA-E, including the Concept Paper, Full Application, and Reply to Reviewer Comments.

**ARPA-E:** is the Advanced Research Projects Agency – Energy, an agency of the U.S. Department of Energy.

**Cost Sharing:** is the portion of project costs not paid by Federal funds (unless otherwise authorized by Federal statute). Refer to 2 C.F.R. § 200.29.

**Deliverable:** A deliverable is the quantifiable goods or services that will be provided upon the successful completion of a project task or sub-task.

**DOE:** U.S. Department of Energy.

**DOE/NNSA:** U.S. Department of Energy/National Nuclear Security Administration

**FFRDCs:** Federally Funded Research and Development Centers.

**FOA:** Funding Opportunity Announcement.

**For-Profit Organizations (Other than Small Businesses) (or large businesses):** Means entities organized for-profit other than small businesses as defined elsewhere in this Glossary.

**GOCOs:** U.S. Government Owned, Contractor Operated laboratories.

**GOGOs:** U.S. Government Owned, Government Operated laboratories.

**Institutions of Higher Education (or educational institutions):** Has the meaning set forth at 20 U.S.C. 1001.

**Milestone:** A milestone is the tangible, observable measurement that will be provided upon the successful completion of a project task or sub-task.

**Nonprofit Organizations (or nonprofits):** Has the meaning set forth at 2 C.F.R. § 200.70.

**Prime Recipient:** The signatory to the funding agreement with ARPA-E.

**PI:** Principal Investigator.

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**Project Team:** A Project Team consists of the Prime Recipient, Subrecipients, and others performing any of the research and development work under an ARPA-E funding agreement, whether or not costs of performing the research and development work are being reimbursed under any agreement.

**SBA:** U.S. Small Business Administration.

**SBIR:** Small Business Innovation Research Program.

**Small Business:** Small businesses are domestically incorporated entities that meet the criteria established by the U.S. Small Business Administration's (SBA) "Table of Small Business Size Standards Matched to North American Industry Classification System Codes" (NAICS) (<http://www.sba.gov/content/small-business-size-standards>).

**Small Business Concern:** A for-profit entity that: (1) maintains a place of business located in the United States; (2) operates primarily within the United States or makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor; (3) is an individual proprietorship, partnership, corporation, limited liability company, joint venture, association, trust, or cooperative; and (4) meets the size eligibility requirements set forth in 13 C.F.R. § 121.702. Where the entity is formed as a joint venture, there can be no more than 49% participation by foreign business entities in the joint venture.

**Standalone Applicant:** An Applicant that applies for funding on its own, not as part of a Project Team.

**STTR:** Small Business Technology Transfer Program.

**Subject Invention:** Any invention conceived or first actually reduced to practice under an ARPA-E funding agreement.

**Task:** A task is an operation or segment of the work plan that requires both effort and resources. Each task (or sub-task) is connected to the overall objective of the project, via the achievement of a milestone or a deliverable.

**Total Project Cost:** The sum of the Prime Recipient share (if any) and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.

**TT&O:** Technology Transfer and Outreach. (See Section IV.G.8 of the FOA for more information).